205 N Kenmore Ave Los Angeles, CA 90004

A 31-UNIT MULTIFAMILY INVESTMENT OPPORTUNITY IN THE KOREATOWN NEIGHBORHOOD OF LOS ANGELES

OFFERING MEMORANDUM

Marcus Millichap

CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

205 N Kenmore Ave

LOS ANGELES, CA 90004

EXCLUSIVELY LISTED BY

NEEMA AHADIAN

Senior Managing Director of Investments CA BRE License #01346750 310.909,5444 Tel Neema@marcusmillichap.com

Marcus Millichap



Marcus & Millichap is pleased to present 205 N Kenmore Ave, a 31-unit multifamily investment opportunity in the Koreatown neighborhood of Los Angeles located between Beverly Blvd & 1st St.

The property features a unit mix of 31 singles; renovated units include refinished floors, updated appliances, tile bathrooms, new cabinetry, and ceiling fans.

At the asking price, the property is being offered at a 6.37% CAP rate at 9.35 GRM on current income with an additional 13% rental upside achievable as units turn through continued interior renovations. The property has professional landscaping and a secured, gated entrance with intercom access and security cameras; significant cap ex has been invested by ownership into the systems and common areas

including new security camera system, solar thermal panels, storage tank, common area paint, and new intercom.

The building is separately metered for electricity and has an on-site laundry room with three washers and two dryers (lease with Dadson)

High Walk Score of 87, the property is walking distance to the Metro Red & Purple Rail Lines, and Metro Local Lines along Beverly Blvd & 1st St. This neighborhood of Koreatown is ideally located with a short commute to Downtown Los Angeles, Hollywood, and Mid-City.

PROPERTY SUMMARY

PROPERTY INFORMATION

ADDRESS:	205 N Kenmore Avenue Los Angeles, CA 90004
NUMBER OF UNITS:	31
APPROX. GROSS SF:	15,408
APPROX. LOT SIZE:	7,606
YEAR BUILT:	1925
PARCEL NUMBER:	5518-017-026
PROPERTY TYPE:	Multi-Family
UNIT MIX:	(31) Single

PRICING INFORMATION

SALE PRICE:	\$4,950,000
PRICE PER UNIT	\$159,677
PRICE PER SF:	\$321.26
CURRENT CAP RATE:	6.37%
CURRENT GRM:	9.35
MARKET CAP RATE:	7.65%
MARKET GRM:	8.27

Marcus Millichap AL HALLAND 1 20 1

Investment Highlights

S Marcus & Millichap is pleased to present 205 N Kenmore Ave, a 31-unit multifamily investment opportunity in the Koreatown neighborhood of Los Angeles located between Beverly Blvd & 1st St

§

The property features a unit mix of 31 singles; renovated units include refinished floors, updated appliances, tile bathrooms, new cabinetry, and ceiling fans

§

At the asking price, the property is being offered at a 6.37% CAP rate at 9.35 GRM on current income with an additional 13% rental upside achievable as units turn through continued interior renovations

§

The property has professional landscaping and a secured, gated entrance with intercom access and security cameras; significant cap ex has been invested by ownership into the systems and common areas including new security camera system, solar thermal panels, storage tank, common area paint, and new intercom §

The building is separately metered for electricity and has an on-site laundry room with three washers and two dryers (lease with Dadson)

§

High Walk Score of 87, the property is walking distance to the Metro Red & Purple Rail Lines, and Metro Local Lines along Beverly Blvd & 1st St

§

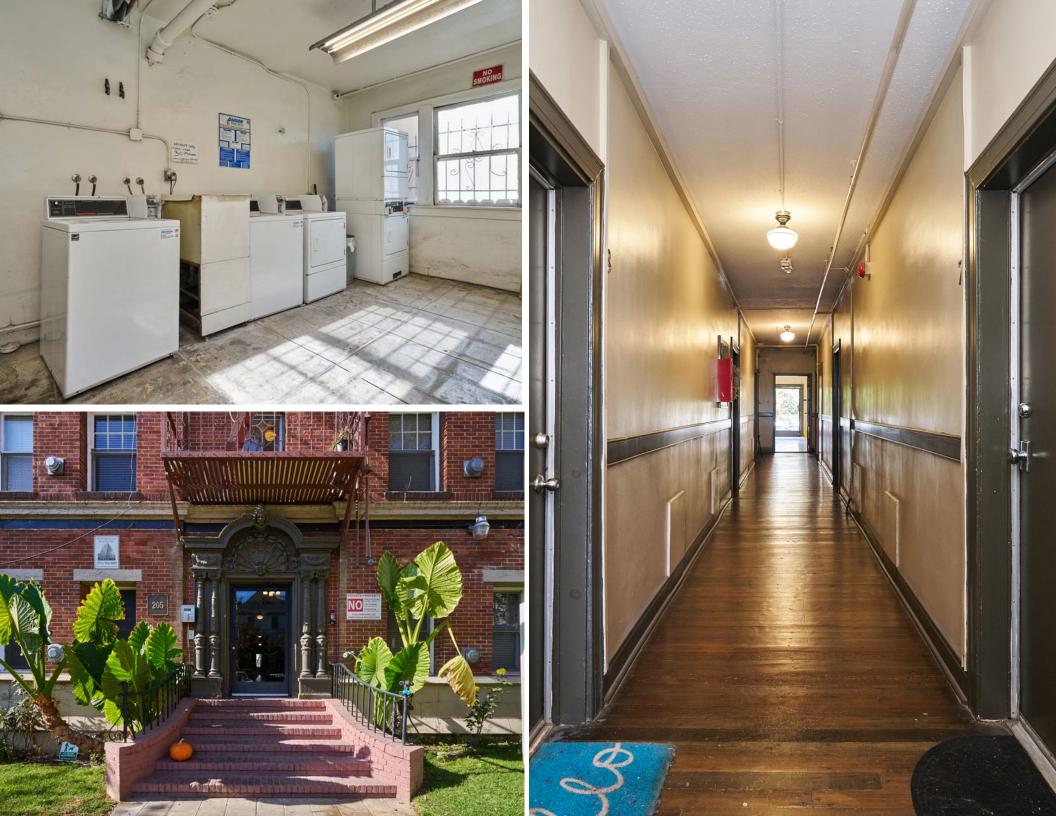
This neighborhood of Koreatown is ideally located with a short commute to Downtown Los Angeles, Hollywood, and Mid-City













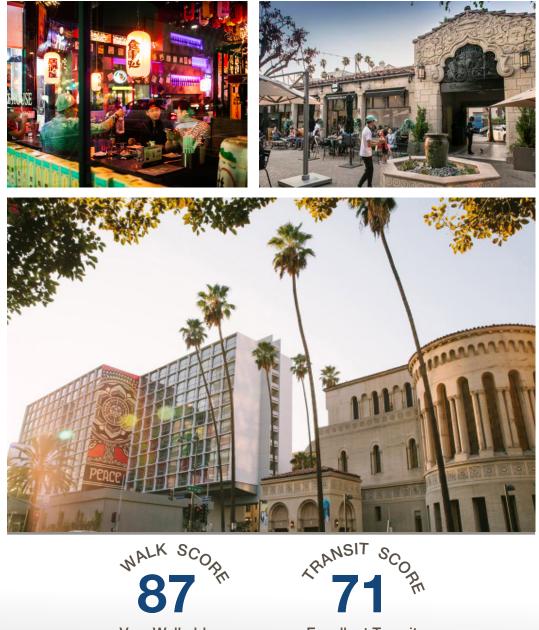
$\frac{Marcus Millichap}{{}^{\text{THE NEEMA GROUP}}}$

KOREATOWN WHERE CREATIVITY MEETS CULTURE, A TRUE URBAN EXPERIENCE.

Koreatown has seen a tremendous revitalization over the last decade. An influx of capital dedicated to the revitalization of Koreatown has attracted a new resident base of young urban dwellers. This new, hip client base has brought new restaurants, night clubs, and retail opportunities, making Koreatown one of the more desirable submarkets in the greater Los Angeles area.

In the past decade, Koreatown has experienced significant gentrification and development, specifically along Wilshire Boulevard. Most notable is the Vermont, a 462-unit luxury apartment with over 30,000 SF of retail and 600 covered parking spaces.

Additionally, residents are given convenient access to the Red and Purple Metro lines. The Red line offers service from the North Hollywood Arts district all the way to Union Station in Downtown LA. The purple line is currently undergoing an extension and once completed, will offer service to the current terminus at Wilshire/Western will extend westward for about nine miles and add seven new stations providing easy access to the Westside.



Very Walkable

Excellent Transit

205 N Kenmore Ave is located within walking distance to prime Koreatown, one of the trendiest neighborhoods in Los Angeles. Located in a premier pedestrian location, the asset benefits from easy access to employers, major studios, financial firms, entertainment and historic attractions.

205 N KENMORE AVENUE LOS ANGELES, CA 90004

Metro Los Angeles has experienced a complete transformation with markets like Echo Park, Silver Lake, Hollywood, and Downtown Los Angeles becoming cities within cities, each with their own unique attractions and appeal. The Avalon sits at the epicenter of this renaissance, offering residents accessibility to these prime destinations and the amenities they offer.

Given the availability of Uber and Lyft, as well as Koreatown's transit system (the

ACCESSIBILITY

PART OF KOREATOWN'S APPEAL IS ITS CONNECTIVITY WITH OTHER DESIRABLE NEIGHBORHOODS.



RENT ROLL

NO. OF UNITS	UNIT SF	UNIT TYPE	RENTS AS OF FEB. 1 ^{s⊤}	PRO FORMA	MOVE-IN DATE	NOTES
1	400	Single	\$1,461	\$1,600	12/30/2020	
2	400	Single	\$1,601	\$1,600	9/15/2022	
3	400	Single	\$844	\$1,600	9/1/1999	
4	400	Single	\$1,488	\$1,600	6/1/2019	
5	400	Single	\$1,495	\$1,600	7/4/2024	
6	400	Single	\$1,466	\$1,600	5/1/2021	
7	400	Single	\$1,535	\$1,600	7/5/2023	
8	400	Single	\$1,466	\$1,600	2/1/2021	
9	400	Single	\$1,516	\$1,600	3/22/2018	
10	400	Single	\$1,480	\$1,600	10/12/2023	
11	400	Single	\$1,490	\$1,600	11/15/2024	
12	400	Single	\$1,554	\$1,600	1/14/2024	
14	400	Single	\$1,523	\$1,600	1/17/2024	
15	400	Single	\$1,450	\$1,600	12/7/2023	
16	400	Single	\$876	\$1,600	3/1/1999	
17	400	Single	\$1,538	\$1,600	3/1/2022	
18	400	Single	\$1,525	\$1,600	6/3/2022	
19	400	Single	\$1,450	\$1,600	11/1/2023	
20	400	Single	\$1,450	\$1,600	10/1/2024	
21	400	Single	\$1,549	\$1,600	2/9/2017	
22	400	Single	\$1,549	\$1,600	9/5/2018	
23	400	Single	\$1,069	\$1,600	3/15/2022	Keyholder
24	400	Single	\$1,466	\$1,600	7/1/2021	
25	400	Single	\$1,494	\$1,600	9/1/2021	
26	400	Single	\$1,525	\$1,600	6/21/2024	
27	400	Single	\$1,601	\$1,600	1/28/2023	

RENT ROLL

205 N KENMORE AVENUE

LOS ANGELES, CA 90004

NO. OF UNITS	UNIT SF	UNIT TYPE	RENTS AS OF FEB. 1 ^{s⊤}	PRO FORMA	MOVE-IN DATE	NOTES
28	400	Single	\$1,488	\$1,600	6/1/2017	
29	400	Single	\$788	\$1,600	8/1/2014	
30	400	Single	\$1,164	\$1,600	10/1/2014	
31	400	Single	\$1,525	\$1,600	11/16/2022	
32	400	Single	\$1,395	\$1,600	N/A	Vacant
		TOTAL	\$43,823	\$49,600		

Single	\$43,823	\$49,600
TOTAL	\$43,823	\$49,600

Note: *Several units will be served rent increases effective on February 1, 2025. Rents shown include the February 2025 rent increases.

FINANCIAL ANALYSIS

ANNUALIZED OPERATING DATA	FEB. 1 ST R	ENTS	PRO FOF	RMA
Scheduled Gross Income:	\$529,451		\$598,778	
Less Vacancy Rate Reserve:	\$(26,473)	5.0%	\$(29,939)	5.0%
Gross Operating Income:	\$502,979		\$568,839	
Less Expenses:	\$(187,652)	35.4%	\$(190,287)	31.8%
Net Operating Income:	\$315,326		\$378,553	
Reserves:	\$(6,200)		\$(6,200)	
Less Debt Service:	\$(206,497)		\$(206,497)	
Pre-Tax Cash Flow:	\$102,630	4.6%	\$165,856	7.4%
Plus Principal Reduction:	\$31,520		\$31,520	
Total Return Before Taxes:	\$134,149	6.0%	\$197,375	8.9%
ESTIMATED ANNUALIZED EXPENSES	CURRE	NT	PRO FOR	RMA
Taxes: Rate 1.20%	\$59,40	0	\$59,40	0
Insurance*	\$22,20	5	\$22,20	5
Utilities*	\$26,14	8	\$26,14	8
Waste Removal*	\$14,83	2	\$14,83	2
Repairs & Maintenance	\$23,25	0	\$23,25	0
Management 4.0%	\$20,11	9	\$22,75	4
On-Site Manager	\$13,74	1	\$13,74	1
Landscaping	\$1,800)	\$1,800)
Pest Control	\$1,500)	\$1,500)
License and Fees	\$2,542	2	\$2,542	2
Direct Assessment*	\$2,115		\$2,115	5
Total Expenses:	\$187,652		\$190,28	37
Per Net Sq. Ft.:	\$12.18		\$12.35	5
Per Unit:	\$6,053.2	29	\$6,138.2	28
SCHEDULED INCOME	FEB. 1 ^{s⊤} RI	ENTS	PRO FORMA	

No. of Units	Unit Type	Avg. Monthly Rent/Unit	Monthly Income	Avg. Monthly Rent/Unit	Monthly Income	
31	Single	\$1,414	\$43,823	\$1,600	\$49,600	
Total Sched	duled Rent:		\$43,823		\$49,600	
		Laundry	\$196		\$196	
		Cap Ex	\$15		\$15	
		RSO & SCEP	\$88		\$88	
Monthly Sc	heduled Gross Income:		\$44,121		\$49,898	
Annual Sch	eduled Gross Income:		\$529,451		\$598,778	

SUMMARY

Price:	\$4,950,000
Down Payment: 45%	\$2,227,500
Number of Units:	31
Cost per Legal Unit:	\$159,677
Current GRM:	9.35
Market GRM:	8.27
Current CAP:	6.37%
Market CAP:	7.65%
Approx. Age:	1925
Approx. Lot Size:	7,606
Approx. Gross SF:	15,408
Cost per Net GSF:	\$321.26

NEW POTENTIAL FINANCING

New First Loan:	\$2,722,500
Interest Rate:	6.50%
Amortization:	30
Monthly Payment:	\$17,208.05
DCR:	1.53

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracy.

Note: *Actual Expenses

**Several units will be served rent increases effective on February 1, 2025. Rents shown include the February 2025 rent increases.

Marcus Millichap

16 | 205 N Kenmore Avenue, Los Angeles, CA 90004



SALE COMPARABLES

205 N Kenmore Av LOS ANGELES, CA 90004	e 1000 N Serrano Ave Los Angeles, CA 90029	801 S Gramercy Dr Los Angeles, CA 90005	821 S Wilton PI Los Angeles, CA 90005
SALE PRICE \$4,950,0	00 SALE PRICE \$3,900,000	SALE PRICE \$6,605,000	SALE PRICE \$3,725,000
YEAR BUILT 1925	YEAR BUILT 1923	YEAR BUILT 1927	YEAR BUILT 1938
NO. OF UNITS 31	NO. OF UNITS 24	NO. OF UNITS 48	NO. OF UNITS 20
PRICE PER UNIT \$159,677	PRICE PER UNIT \$162,500	PRICE PER UNIT \$137,604	PRICE PER UNIT \$186,250
PRICE PER SF \$321	PRICE PER SF \$321	PRICE PER SF \$201	PRICE PER SF \$345
ACTUAL CAP RATE 6.37%	ACTUAL CAP RATE 6.75%	ACTUAL CAP RATE 5.63%	ACTUAL CAP RATE N/A
GRM 9.35	GRM 8.63	GRM N/A	GRM N/A
SALE DATE FOR SAL	E SALE DATE Under Contract	SALE DATE 6/14/2024	SALE DATE 6/6/2024

SALE COMPARABLES



2809 W 8th St Los Angeles, CA 90005

SALE PRICE	\$3,215,000	
YEAR BUILT	1923	
NO. OF UNITS	24	
PRICE PER UNIT	\$133,958	
PRICE PER SF	\$224	
ACTUAL CAP RATE	4.50%	AC
GRM	N/A	
SALE DATE	3/11/2024	



1316 S Mariposa Ave Los Angeles, CA 90006

SALE PRICE	\$3,160,000
YEAR BUILT	1925
NO. OF UNITS	20
PRICE PER UNIT	\$158,000
PRICE PER SF	\$321
ACTUAL CAP RATE	5.69%
GRM	11.31
SALE DATE	11/9/2023



268 S Coronado St Los Angeles, CA 90005

SALE PRICE\$2,675,000YEAR BUILT1922NO. OF UNITS18PRICE PER UNIT\$148,611

PRICE PER SF \$220

ACTUAL CAP RATE 4.43%

GRM N/A

SALE DATE 9/8/2023

OFFERING MEMORANDUM

205 N Kenmore Ave Los Angeles, CA 90004

EXCLUSIVELY LISTED BY

NEEMA AHADIAN Senior Managing Director of Investments CA BRE License #01346750 310.909.5444 Tel Neema@marcusmillichap.com