

# Welcome to our Family

Our business starts, and ends with family. We take the time to create a connection with our clients to understand how we can best service them; because whether you are getting into the hospitality industry, or creating your exit strategy, you matter to us.

When you walk through our doors, you join a part of our family; which means we have your back. When it comes to the bar and restaurant industry, we give you the information you need, not the information you want to hear.

Your business means a lot to you, so it means a lot to us.

Welcome to Specialty Group.



**Specialty Group** info@specialtygroup.com specialtygroup.com (412)369-1555



# It's time to open a

restaurant
beer distributor
brewery
pizza shop
food truck



Putting people behind bars and into restaurants since 1986.

"Specialty Group successfully sold our neighborhood restaurant discretely and at a fair price. With their expertise, Specialty Group quickly identified a qualified buyer and relentlessly guided the transaction through the maze of financing and licensing."

- Michael, Andora Restaurant

# Sell your business confidentially.



#### Experience

We have 38 years exclusively selling Bars, Restaurants, Beer Distributors and other hospitality businesses.



#### We are Licensed

We are a fully licensed Real Estate Brokerage.



#### Confidentiality

Unless requested, all listings are sold confidentially. All buyers must sign a Non-Disclosure.



#### Immersive Buyer Experience

Each listing has a secure online customized portal for authorized viewers and virtual tours.

## Let's get you into business.

#### Our Approach

We DO NOT sell businesses virtually. There is no substitute for a face-to-face meeting.

#### Our Philosphy

Consider us like a match-maker. Our goal is to find an opportunity that fits your needs, not to make the next sale.

#### Next Steps

All potential buyers must complete our Buyer Information Profile to get started!

#### Lending

# Get a loan made for bar and restaurant owners.

#### What can I use this loan for?

- Working capital
- Purchasing equipment
- Consolidating debt
- Acquiring a liquor license
- Completing renovations at your premises
- Buying a business

#### How do your loans work?

We first need a loan application filled out. Once completed, we will notify you within 1-2 business days of your application status. Once approved, within 3 business days, we will hold your closing and fund your loan.

#### Am I eligible for your loan?

Our primary collateral is a Pennsylvania Liquor Control Board issued license, therefore, all applicants must be a licensee to qualify. Licensees must be issued one of the following licenses to qualify:

- Restaurant liquor license (R)
- Eating place retail dispenser (E)
- Distributor (D)
- Importing distributor (ID)

#### Can I payoff my loan early?

Of course! We do not charge any pre-payment penalties.

#### Licensing

## Get cash for your liquor license.



## You pay no marketina fees.

We don't charge a marketing fee! We don't get paid, until you get paid!



## We perform buyer due diligence.

We vet all potential buyers before presenting an offer to you. Our job is to make sure your future Buyer will pass PLCB scrutiny so you get your money fast!

### Let's get you a Liquor License.



#### We transfer

#### licenses in-house.

We've handled thousands of license transfers in-house. We charge a flat-rate fee and typically receive approvals within 8 weeks!



## In-house lending services available.

We have been lending money since 1986! Our lending division can finance up to half of the value of your license.

Let's get started



