

#### **PROPERTY OVERVIEW**

Discover an exceptional opportunity with this absolute NNN Checkers property strategically positioned between two high-traffic signalized intersections.

This location has exposure to more than 15,000 cars per day & is located between the largest signalized intersection in Paragould & Paragould High School. This exciting property is also across the street from one of the top volume McDonald's in the state. Located just a stone's throw from Paragould High School, this site is surrounded by a vibrant mix of businesses, restaurants, & retailers. Several new developments have recently been added to the area including the Fire Station, ARKids, & Slim Chickens. The dynamic community attracts a diverse range of customers to the area.

This property is being offered as a sale-leaseback with an initial 15 year term and three, 5-year options. There will be a 10% rent increase every five years of the initial term & at each option. The property is being offered with an NOI of \$133,000 and a cap rate of 7.5%.

The operator and franchisee is local and has a history of owning and operating successful restaurants and businesses.



#### **HIGHLIGHTS:**

- 0.63 Acre lot along HWY 49
- Sandwiched between Paragould High School and the largest intersection in Paragould
- Exposure to 15,000+ CPD
- Surrounded by a healthy mix of new and well established restaurants / retailers
- Absolute NNN lease with experienced restaurant operator

#### **OFFERING:**

Price \$1,773,333

NOI \$133,000

Cap Rate 7.5%

15 Years

Building Size 952 SF

Year Built 2023



# FINANCIALOVERVIEW

#### TENANT OVERVIEW

LEASE EXECUTION : Day of Closing

RENT COMMENCE: Day of Closing

LEASE EXPIRATION: 15 Years from Closing

**GLA**: 952 SF

**ORGINAL TERM**: 15 Years

**OPTIONS**: Three, 5-Year

INCREASES: 10% Every 5 Years

NUMBER OF LOCATIONS: 870+

**HEADQUARTERED**: Tampa, FL

WEBSITE: checkers.com

#### **RENT ROLL**

**GLA**: 952 SF

RENT COMMENCE : Day of Closing O

RGINAL TERM: 15 Years

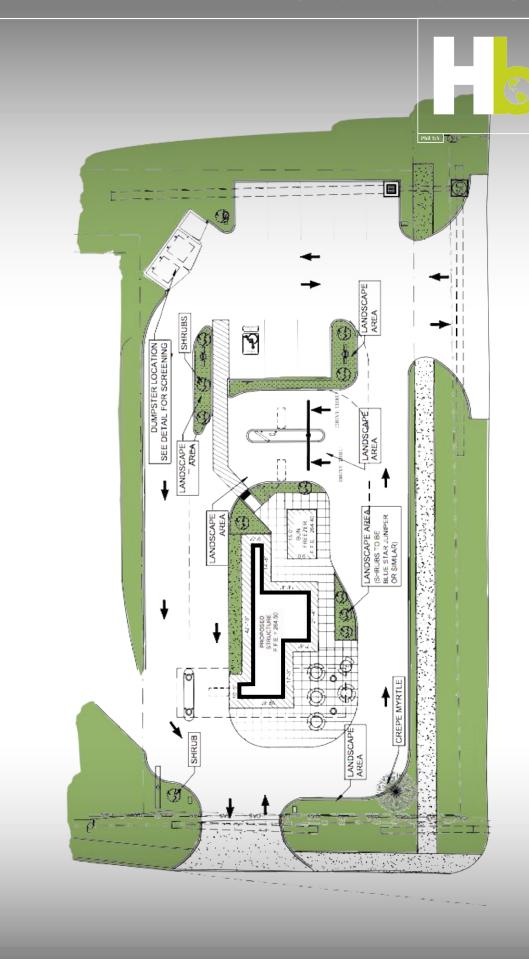
**ANNUAL RENT**: \$133,000

**OPTIONS**: Three, 5-Year

LEASE TYPE : Absolute NNN

CHANGES: 10% Increases Every 5 Years

As one of the country's most recognized brands, Checkers & Rally's is an industry leader with over 30 years of experience and more than 870 restaurants. Our guests' love for our bold flavored and seared burgers, indulgent milkshakes, and Famous Seasoned Fries is driving us to expand in new cities and develop in existing markets across the country.



304 LINWOOD DR | PARAGOULD, AR



# LEASE SUMMARY

LANDLORD RESPONSIBILITES

Landlord shall have zero responsibilities.

TENANT RESPONSIBILITES

Tenant shall be responsible for all cost associated with all maintenance, replacement, and repairs neccessary to keep the premises in a good state.

COMMON AREA MAINTENANCE

Tenant's Responsibility.

TAXES

Tenant's Responsibility.

INSURANCE

Tenant's Responsibility.

UTILITIES

Tenant shall be responsible for all utility services within the premises, including gas, electric, telephone, water, sewer, cable, and trash removal.

ASSIGNMENT & SUBLETTING

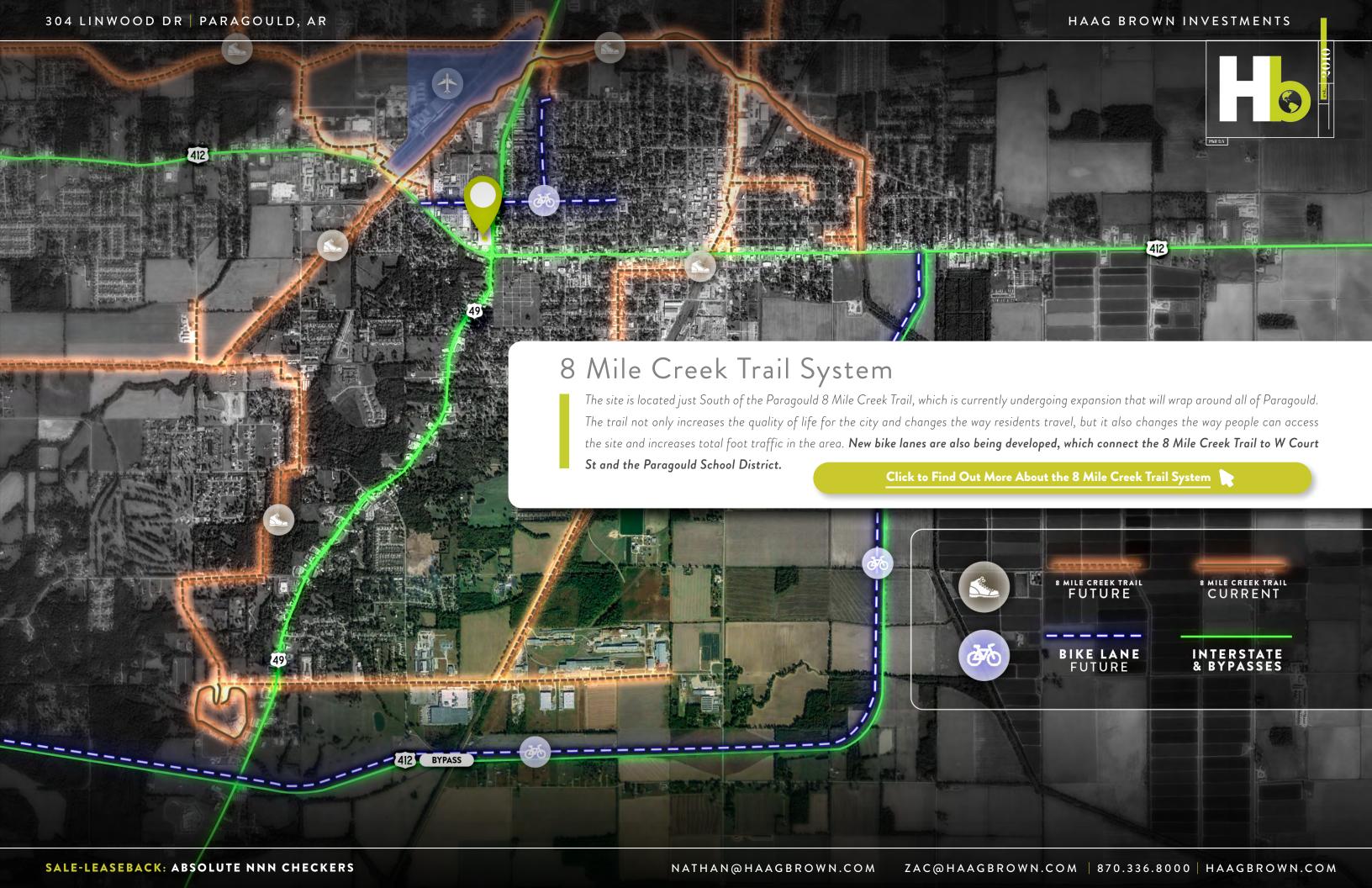
Tenant shall have the right at any time to sublease or assign all or any portion of Tenant's Premises with Landlord's prior approval or consent, which shall not be unreasonably withheld or delayed. However, Tenant shall remain guarantor on lease.



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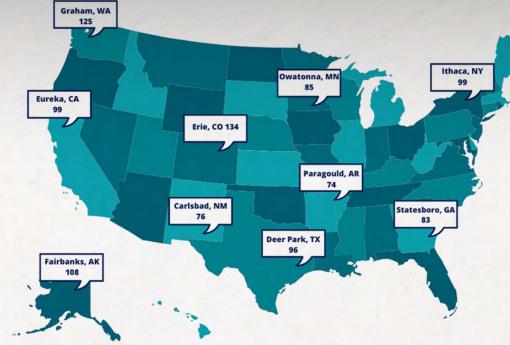


			2021 Labor Force	е		
				Unemployment	Labor Force	Employment
Age Group	Population	Employed	Unemployed	Rate	<b>Participation Rate</b>	Population Ratio
16+	445,439	239,411	16,498	6.4%	57.5%	5-
16-24	60,230	28,956	5,544	16.1%	57.3%	4
25-54	208,455	152,313	9,361	5.8%	77.6%	7
55-64	73,130	40,945	1,135	2.7%	57.5%	5
65+	103,623	17,198	457	2.6%	17.0%	1
Economic Depen	idency Ratio					
Total						128.
Child (<16)						45.
Working-Age (16-64)						47.
Senior (65+)						35.
Industry		Employed		Percent	US Percent	<b>Location Quotien</b>
Total		239,411		100.0%	100.0%	
Agriculture/Forestry/Fishing		9,958		4.2%	1.3%	3.2
Mining/Quarrying/Oil & Gas		236		0.1%	0.4%	0.2
Construction		16,176		6.8%	7.1%	0.9
Manufacturing		39,355		16.4%	9.9%	1.5
Wholesale Trade			5,666		2.5%	0.9
Retail Trade		2	27,660		10.7%	1.2
Transportation/Warehousing		14,558		6.1%	5.1%	1.3
Utilities		2,846		1.2%	0.9%	1.3
Information		2,172		0.9%	1.8%	0.5
Finance/Insurance			8,022		5.2%	0.6
Real Estate/Rental/Leasing			2,872		1.9%	0.5
Professional/Scientific/Tech		6,181		2.6%	8.3%	0.3
Management of Companies		64		0.0%	0.1%	0.0
Admin/Support/Waste Management		6,852		2.9%	3.7%	0.7
Educational Services		20,492		8.6%	9.3%	0.8
Health Care/Social Assistance		41,561		17.4%	14.8%	1.1
Arts/Entertainment/Recreation			1,633		1.5%	0.4
Accommodation/Food Services		1	1,899	5.0%	5.9%	0.8
Other Services (Excluding Public)			8,878		4.5%	0.8
Public Administration			12,329		5.2%	1.0

## **COST OF LIVING**

Paragould's cost of living is 26% below the national average.





All cities highlighted are similar in size to Paragould, with populations ranging from 25,000 to 35,000.

#### 60-MILE RADIUS

### 2021 LABOR FORCE DATA

**16+ Population:** 445,439

**Households:** 217,342

MEDIAN HOUSEHOLD INCOME: \$43,120
AVERAGE HOUSEHOLD INCOME: \$61,223

PER CAPITA INCOME: \$24,043

### UTLITIES

#### ELECTRIC

Paragould Light Water Cable

#### WATER

Paragould Light Water Cable

#### SEWER

Paragould Light Water Cable Wastewater Treatement Plant

#### **TELECOMMUNICATIONS**

Broadband+Fiber

#### NATURAL GAS

Centerpoint Energy

### **INDUSTRY LEADERS**

Tenneco, Inc - Manufacturing - Shock Absorbers
Greenbrier Rail - Rail Cars

Anchor Industries - Manufacturing - Plastic Food Containers

Arkansas Methodist Medical Center - Hospital
Utility Trailer Manufacturing - Manufacturing - Truck Trailers

Greene County Tech School District - Education

Darling Store Fixtures - Manufacturing - Store Fixtures

Prysmian Group, Prestolite Wire - Manufacturing - Auto Wire Cable

Martin Sprocket & Gear - Manufacturing
Paragould School District - Education

Walmart - RetailCity of Paragould - Government

Teleflora - Florist Service - Flower Wire Service

Nidec - Manufacturing - Appliance & Automotive Components

Lowe's - Retail

Greene Acres Nursing Home - Service

Green House Cottages of Belle Meade - Service

Paragould Light, Water, Cable & Internet - Utility

Marmaduke School District - Education

First National Bank - Financial

Greene County - Government

KNL Holdings - Manufacturing - Trailers

Allen Engineering - Manufacturing - Concrete Finishing Equipment

#### **Breakdown by Category**



Grocery 93



Housing 45





Health 89



Utilities 99



Miscellaneous 94

The Cost of Living index is based on a U.S. average of 100. Any amount below 100 is less expensive than the national average; any amount above 100 is more expensive than the national average.

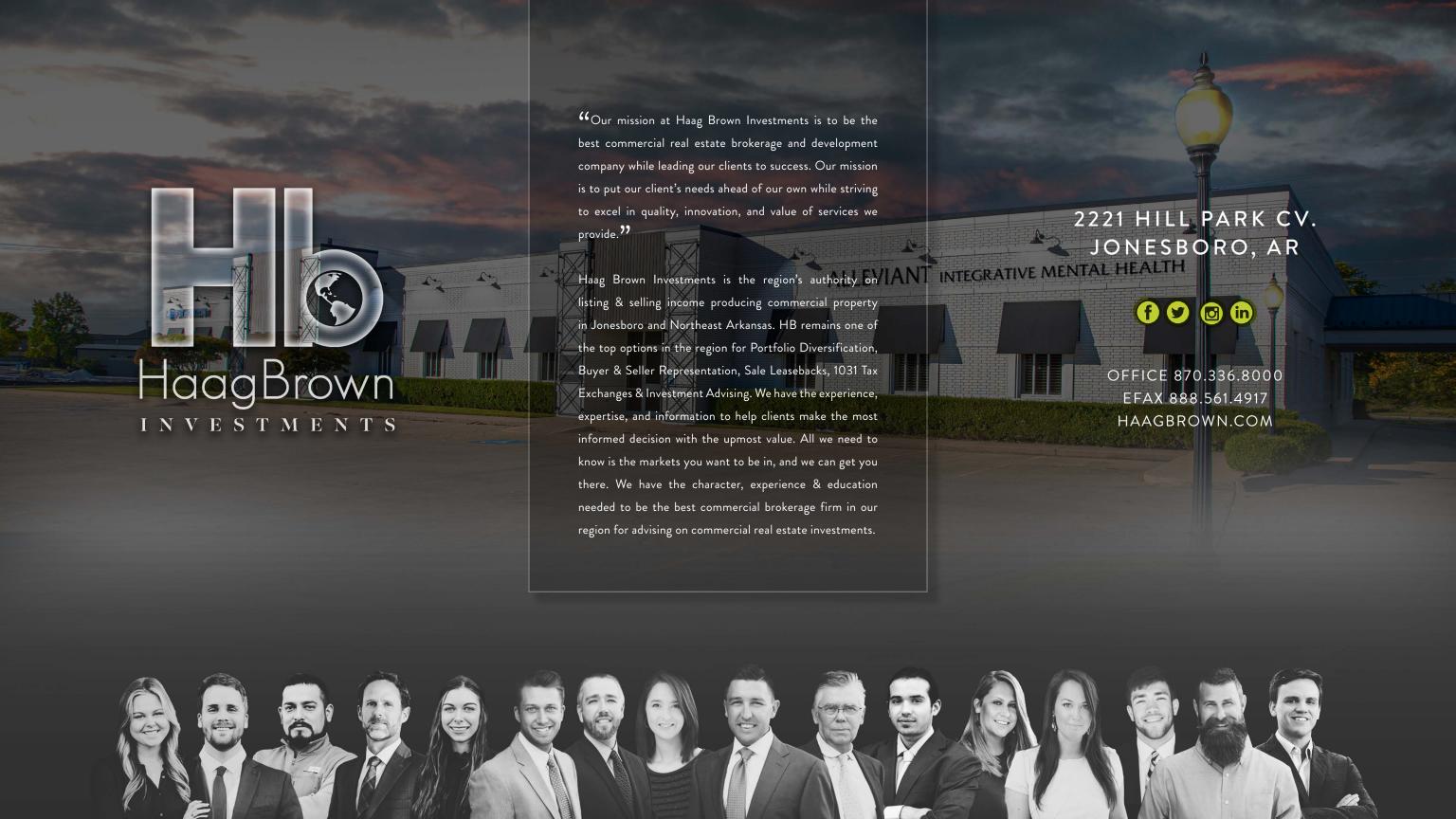
The total of all cost of living categories weighed subjectively as following:

Housing: 30%
Food and Groceries: 15%
Transportation: 10%
Utilities: 6%

Healthcare: 7%

Miscellaneous Expenses (ex. Clothing, Services, and Entertainment): 32% State and Local taxes are not included in any category.

Source: Sperling's Best Place



## NATHANELLER

Executive Broker - Net Leased Investments



Nathan Eller, an executive broker at Haag Brown Commercial Real Estate & Development, specializes in representing buyers and sellers of investment real estate. Nathan's focus is to advise investors, many times 1031 tax exchange clients, on the process of buying and/ or selling income producing commercial property. In an ever changing tax environment, Nathan additionally aids his clients in the process of exploring how they might mitigate their tax liability through real estate investing. He enjoys assisting buyers in making the best investment decision for themselves, their company, and their family. Nathan takes every deal personal,

having a passion for finding ways to get income properties sold through investor relationships, networking and the unique marketing strategies at Haag Brown Commercial. Nathan has settled into his role having closed on more than \$150,000,000 of transactions since 2016.

Nathan loves Jesus and enjoys being with his beautiful wife and four children, spending time with family and friends, hiking, fishing, hunting, the outdoors, baseball, and traveling.

nathan@haagbrown.com

870.336.8000 (y) (in)



#### SIGNIFICANTTRANSACTIONS

STARBUCKS:

Bentonville, AR Conway, AR

Jonesboro, AR

**TACOS 4 LIFE:** 

Jackson, TN Little Rock, AR Jonesboro, AR

Benton, AR

AT&T:

Fayetteville, AR Malvern, AR Stuttgart, AR

**ROCK DENTAL BRANDS:** 

North Little Rock, AR Little Rock, AR Jonesboro, AR Paragould, AR

**BENJAMIN EDWARDS:** 

Jonesboro, AR

PETSMART CENTER:

Jonesboro, AR

FEDEX: Fayetteville, AR **SLIM CHICKENS:** 

Little Rock, AR: Russellville, AR

TOMMY'S EXPRESS CARWASH:

Jonesboro, AR

FREDDY'S:

Siloam Springs, AR

**SKETCHERS CENTER:** 

Jonesboro, AR

**ASPEN DENTAL:** 

Rusellville, AR

#### CLIENTTESTIMONIALS

My experience with Nathan Eller was the best I have had in 45 years of buying commercial real estate. Nathan is the perfect gentleman. He is tenacious, and he carried out my wishes - even when it cost him money." — Roland Whatcott (Seller)

"We approached Haag Brown to list our property because of their reputation. Nathan helped us through the entire process from start to finish. He quickly had 5 offers for us to consider. One thing that impressed me was how personal he took the assignment of listing and selling the property. I found the experience seamless and enjoyable. I would recommend Nathan and Haag Brown to people who have a need or interest in selling an investment property." — Randal Caldwell (Seller)

"When faced with time constraints and a rapidly changing real estate landscape , Nathan was able to identify multiple high quality properties that met our investment goals, and help us navigate the decision process of narrowing it down to the best one. This property was an incredible opportunity that would not have been possible without the connections and knowledge Nathan has in this market." - Kolin Weaver (Buyer)

"Having the opportunity to work with you over the last three years, we can not tell you how impressed we have been with you and ownership (Josh & Greg) at Haag-Brown Commercial Real Estate & Development. The level of real estate depthexpertise and the willingness to work with us both as a buyer and partner in real estate transactions has cemented our longterm relationship. We are excited and look forward to working together on additional projects and acquisitions with you, Josh, Greg and your colleagues at Haag-Brown." - Meredith Bagby (Buyer)

"I recently sold some farmland and decided to invest some of the money in commercial property. I visited with the people at Haag Brown Real Estate and they paired me with Nathan. He did an outstanding job of presenting lots of options for me to look at. He was very thorough throughout the entire process and did a great job of following through and taking care of the details." - David Hodges (Buyer)

#### ACHIEVEMENTS

**CCIM**: Certified Commercial Investment Member

Triple Diamond Award: (\$21MM+ in Volume) - 2018, 2019, 2020, 2021

Double Diamond Award: (\$14MM+ in Volume) - 2016,2017 Henderson State University: BBA in Managment - Class of 2013

# ZACQUALLS

#### **Executive Broker**



Coming from a background of multiple million dollar institutions, Zac Qualls maintains seven plus years of extensive financial expertise and is highly equipped to adapt and communicate with a variety of business leaders. His determination, hard work ethic and skill level is evident since he was a former banker and member of the Financial Industry Regulator Authority (FINRA), which covers a broad range of investments including stock, bonds, options, limited partnerships and investment company products. Having held the series 7 and 66 licenses, the most comprehensive of several security licenses

that permit an agent to communicate with retail investors, Zac demonstrates an extensive knowledge of broad range investment products. His role within the company is to advise clients through the process of disposition and acquisition of investment real estate as well as provide up-keep on multiple high-end commercial properties. Zac, a northeast Arkansas local, received his Bachelor's of Finance degree from Arkansas State University in 2007.

zac@haagbrown.com

870.336.8000 (**y**) (in)



#### **REPRESENTED CLIENTS**

CINTAS:

Jonesboro, AR

THE SENSORY SHOP:

Jonesboro, AR

PEOPLE SOURCE STAFFING PROFESSIONALS:

Jonesboro, AR

**CONTINENTAL COMPUTERS:** 

Jonesboro, AR

STONEBRIDGE CONSTRUCTION, LLC:

Jonesboro, AR

**ONSITE OHS, INC:** 

Jonesboro, AR

FAMILIES, INC:

Jonesboro, AR

FOCUS, INC:

Jonesboro, AR

KIDSPOT:

Jonesboro, AR

**ARKANSAS MUSCLE:** 

Jonesboro, AR

ARKANSAS HOME HEALTH & HOSPICE:

Jonesboro, AR

**REMAX:** 

Jonesboro, AR

JONESBORO TOTAL HEALTH:

Jonesboro, AR

LONG ELECTRIC:

Jonesboro, AR

#### SIGNIFICANTTRANSACTIONS

S. CARAWAY CENTER: Jonesboro, AR

ONSITE, OHS - JONESBORO VA CLINIC : Jonesboro, AR

6,300 +/- MEDICAL OFFICE BTS: THE RESERVE: Jonesboro, AR

5,000 +/- MEDICAL OFFICE BTS: THE RESERVE: Jonesboro, AR

PROPERTY MANAGER OF 60,000 SF RETAIL CENTER: Jonesboro, AR

PROPERTY MANAGER OF 50,000 SF OFFICE BUILDING: Jonesboro, AR

PROPERTY MANAGER OF 10,000 SF OFFICE BUILDING: Jonesboro, AR

#### ACHIEVEMENTS

Arkansas State University - Bachelors of Science in Finance - 2007

Acom Designee - Accredited Commercial Manager

CPM Designee - Certified Property Manager