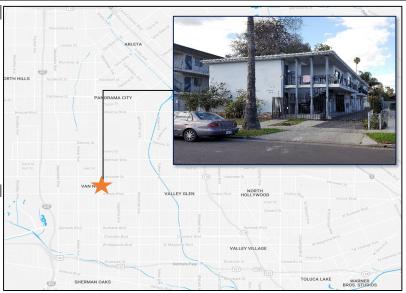
Value-Add, Rent-Controlled Multifamily Property in Van Nuys Submarket of the San Fernando Valley 14317 Haynes Street, Van Nuys, CA 91401 7-Units

| Offering Summary | |
|-------------------------|-------------|
| Price: | \$1,750,000 |
| Per Unit: | \$250,000 |
| Per SF: | \$291.23 |
| Current CAP Rate: | 5.52% |
| Pro Forma CAP Rate: | 9.15% |
| Current GRM: | 11.93 |
| Pro Forma GRM: | 8.10 |
| Current Cash on Cash: | 3.01% |
| Pro Forma Cash on Cash: | 12.77% |
| Year Built: | 1964 |
| No. of Units: | 7 |
| Net Rentable SF | 6,009 |
| Proposed Financing | |
| Financing: | \$1,100,000 |
| Down Payment: | \$650,000 |
| LTV %: | 63.00% |
| Interest Rate: | 5.75% |
| Amortization Period: | 30 |
| Debt Service: | -\$77,032 |
| DSCR | 1.25 |



| | | | Current Rent | | Pro Forma Rent | | Loss/Gain to Lease | | Rental Upside | |
|---------------------------------|-------|----------|--------------|--------------|----------------|-----------|--------------------|----------|---------------|---------|
| Unit Type | Units | Units SF | Per Unit | Per Month | Per Unit | Per Month | Monthly | Annually | (\$) | (%) |
| 1 Bedroom + 1 Bathroom | 1 | 735 | \$2,035 | \$ 2,035.28 | | \$2,200 | \$165 | \$1,977 | \$1,977 | 8.09% |
| 2 Bedroom + 2 Bathroom | 2 | 950 | \$1,567 | \$ 1,566.75 | | \$2,850 | \$1,283 | \$15,399 | \$15,399 | 81.91% |
| 1 Bedroom + 1 Bathroom | 3 | 737 | \$1,280 | \$ 1,279.56 | | \$2,200 | \$920 | \$11,045 | \$11,045 | 71.93% |
| 1 Bedroom + 1 Bathroom | 4 | 737 | \$1,941 | \$ 1,941.47 | | \$2,200 | <i>\$259</i> | \$3,102 | \$3,102 | 13.32% |
| 2 Bedroom + 2 Bathroom | 5 | 950 | \$1,696 | \$ 1,696.32 | | \$2,850 | \$1,154 | \$13,844 | \$13,844 | 68.01% |
| 2 Bedroom + 2 Bathroom | 6 | 950 | \$1,322 | \$ 1,322.26 | | \$2,850 | \$1,528 | \$18,333 | \$18,333 | 115.54% |
| 2 Bedroom + 2 Bathroom | 7 | 950 | \$2,158 | \$ 2,157.79 | | \$2,850 | \$692 | \$8,307 | \$8,307 | 32.08% |
| Unit 2,3,5,6 Cost recovery \$55 | | | | \$ 220.00 | | | | | | |
| Totals / Weighted Averages | 7 | 6009 | \$4,030 | \$ 12,219.43 | \$0 | \$18,000 | \$6,001 | \$72,007 | \$72,007 | 155.67% |
| Other Income (Laundry Income) | | | | \$350 | | \$250 | | | | |
| Gross Scheduled Rent (Monthly) | | | | \$12,249 | | \$18,021 | | | | |
| Gross Scheduled Rent (Annualliz | zed) | | | \$146,983 | | \$216,250 | | | | |

| Gross Scheduled Rent (Annuallized) | | \$146,983 | | \$216,250 | | | |
|------------------------------------|-----------------------|-----------------|--------|-----------------|-------------------------------|----------------|-----------|
| Annu | alized Operating Data | | | | Annualized Operating Expenses | | |
| | | Current | | Pro Forma | | Current | Pro Forma |
| Gross Potential Rent | | \$216,000 | | \$216,000 | Real Estate Taxes (1.25%) | \$21,875 | \$21,875 |
| Loss/Gain to Lease | | \$69,367 | | \$0 | Insurance (est. @ \$.80/SF) | \$4,807 | \$4,807 |
| Gross Scheduled Rent | | \$146,633 | | \$216,000 | Utilities | \$8,750 | \$8,750 |
| Vacancy | 3.00% | \$4,399 | 3.00% | \$6,480 | Repairs & Maintenance | \$3,150 | \$3,150 |
| Non-Revenue Units | 0.00% | \$0 | 0.00% | \$0 | Rubbish | \$2,660 | \$2,660 |
| Effective Rental Income | | \$142,234 | | \$209,520 | Landscaping | \$960 | \$960 |
| Other Income | | \$4,200 | | \$3,000 | Management Fee (4% of EGI) | \$5,857 | \$8,501 |
| Effective Gross Income | | \$146,434 | | \$212,520 | Operating Reserves | \$1,750 | \$1,750 |
| Expenses | 34.01% | \$49,810 | 24.68% | <i>\$52,453</i> | | | |
| Net Operating Income | | \$96,625 | | \$160,067 | | | |
| Debt Service | | -\$77,032 | | -\$77,032 | | | |
| Pre-Tax Cash Flow | 3.01% | <i>\$19,593</i> | 12.77% | \$83,035 | Total Expenses | \$49,810 | \$52,453 |
| Principal Reduction | | \$14,151 | | \$14,151 | Per Sq. Ft. | \$8.29 | \$8.73 |
| Total Return Before Taxes | 5.19% | \$33,744 | 14.95% | <i>\$97,186</i> | Per Unit | <i>\$7,116</i> | \$7,493 |

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