# **Real Estate Investment Analysis**



Multi family 2071 So.Mountain View Ave, Anaheim, CA.92802

Report Prepared By





## Annual Report Year 1, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



### Physical Data

13200
<b>AC40 T</b> C0
\$312,500
\$379
1962
1
2
25
R\$
20038
newer

### Financing, Cash Purchase

Purchase Price	\$5,000,000
Cash Purchase	\$5,000,000

#### Initial Investment 100% Down

Down Payment	\$5,000,000
= Initial Investment	\$5,000,000

### **Gross Operating Income**

Gross Scheduled Income	\$375,840
- Vacancy @ 5.0%	\$18,792
= Effective Rental Income	\$357,048
= Annual Gross Operating Income	\$360,576
= Monthly Gross Operating Income	\$30,048

### **Expenses**

Estimated Annual Expenses	\$108,168
Estimated Monthly Expenses	\$9,014

## **Net Operating Income**

Annual Gross Operating Income	\$360,576
- Annual Operating Expenses	\$108,168
= Annual Net Operating Income	\$252,408
= Monthly Net Operating Income	\$21,034

#### Cash Flow

Net Operating Income	\$252,408
= Annual Cash Flow Before Tax	\$252,408
= Monthly Cash Flow Before Tax	\$21,034
- Tax Liability (Savings) @ 28 %	\$34,083
= Annual Cash Flow After Tax	\$218,325
= Monthly Cash Flow After Tax	\$18,194

#### **Financial Indicators**

Cash on Cash (ROI)	5.05%
Cap Rate	5.05%
One Percent Rule	0.60
Fifty Percent Rule	30.00
Gross Rent Multiplier	13.30
Default Ratio (Break Even)	30.00

#### **Amortization Schedule**

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



### 1st MTG - Fixed Fully Amortized (Multi family)

 Loan Amount
 \$0
 Points
 0.0%

 0.00%
 Interest Rate
 0.000%

Term (Due Date) 0.0 Years

#### **Amortization Table**

Year	Payment	Principal	Interest	Total Paid	Loan Balance
		•			

### Property Details Year 1, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



#### **Future Value Escalator**

Appreciation 5.00%

**Vacancy Percent** 

Vacancy Percent 5.00%

**Income Escalators** 

Gross Scheduled Income 2.00% Other Income 2.00%

**Expense Escalators** 

Expenses 0.00%

**Cost Recovery Period** 

Improvements Years 27.5
Personal Property Years 5.0

Other Assumptions

Tax Bracket28.00%Cost to Sell Property7.00%NPV Discount Rate7.00%

**Investment Comparisons** 

Bank CD Rate 1.00% Mutual Fund 5.00%

## Summary, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



	Year 1	
PRICE		
Purchase Price	\$5,000,000	
Escalated Price (BOY)	\$5,000,000	
Escalated Price (EOY)	\$5,249,996	
INITIAL INVESTMENT 100% DOWN		
Total Investment	\$5,000,000	
NET OPERATING INCOME		
Operating Income	\$360,576	
- Operating Expenses	- \$108,168	
= Net Operating Income	= \$252,408	
ANNUAL CASH FLOW BEFORE TAX		
Net Operating Income	\$252,408	
- Annual Debt Service	- \$0	
- Capital Additions	- \$0	
= Annual Cash Flow Before Tax	= \$252,408	
SALE PROCEEDS BEFORE TAX		
Sale Price (EOY)	\$5,249,996	
- Cost of Sale @ 7.00%	- \$367,500	
- 1st Mortgage Loan Balance	- \$0	
- 2nd Mortgage Loan Balance	- \$0	
= Sale Proceeds before Tax	= \$4,882,496	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds before Tax	= \$4,882,496	
ANNUAL CASH FLOW AFTER TAX		
Annual Cash Flow Before Tax	\$252,408	
- Tax Liability (Savings) @ 28 %	- \$34,083	
= Cash Flow After Tax	= \$218,325	
SALE PROCEEDS AFTER TAX		
Sale Proceeds before Tax	\$4,882,496	
- Tax (Savings) Ord. Inc. @ 28.00%	- \$0	
- Cost Recovery Recapture @ 25.00%	- \$3,295	
- Federal Tax on Gain @ 15.00%	- \$0	
- State Tax on Gain @ %	- \$0	
= Sale Proceeds after Tax	= \$4,879,201	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds after Tax	= \$4,879,201	

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## Indicators, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



INDICATORS	
Cash on Cash (ROI)	5.05 %
Cap Rate	5.05 %
One Percent Rule	0.60 %
Fifty Percent Rule	30.00 %
Gross Rent Multiplier	13.30
Debt Coverage Ratio	0.00
Modified DCR	0.00
Default Ratio (Break Even)	30.00 %
IRR Before Tax	2.70 %
IRR After Tax	1.95 %
NPV After Tax	(\$439,999)

## ROI (Return on Investment), Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



#### Year 1

RETURN ON INVESTMENT	
Cash Flow Before Tax	\$252,408
+ Appreciation	+ \$249,996
+ Principal Paydown	+ \$0
+ Tax Liability/Savings	+ (\$34,083)
= Total Investment Return	= \$468,321
INITIAL INVESTMENT 100% DOWN	\$5,000,000
Return on Cash Flow Before Tax	5.05 %
+ Return on Appreciation	+ 5.00 %
+ Return on Principal Paydown	+ 0.00 %
+ Return Tax Liability/Savings	+ (0.68 %)
= Return on Initial Investment	= 9.37 %
ACCUMULATED INVESTMENT	\$5,000,000
Return on Cash Flow Before Tax	5.05 %
+ Return on Appreciation	+ 5.00 %
+ Return on Principal Paydown	+ 0.00 %
+ Return Tax Liability/Savings	+ (0.68 %)
= Return on Accumulated Investment	= 9.37 %

## ROE (Return on Equity), Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



	Year 1	
SALE PROCEEDS BEFORE TAX		
Sale Price (EOY)	\$5,249,996	
- Cost of Sale @ 7.00%	- \$367,500	
- 1st Mortgage Loan Balance	- \$0	
- 2nd Mortgage Loan Balance	- \$0	
= Sale Proceeds before Tax	= \$4,882,496	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds before Tax	= \$4,882,496	
GROSS EQUITY AT PURCHASE		
	Φ <b>Γ</b> 000 000	
Purchase Price	\$5,000,000	
- Loan Amount	- \$0	
= Gross Equity at Purchase	= \$5,000,000	
GROSS EQUITY (EOY)		
Gross Equity (BOY)	\$5,000,000	
+ Appreciation Equity	+ \$249,996	
+ Principal Paydown Equity	+ \$0	
= Gross Equity (EOY)	= \$5,249,996	
GROSS EQUITY PLUS RESERVES		
Gross Equity (EOY)	\$5,249,996	
+ Reserve Balance	+ \$0	
= Total Gross Equity	= \$5,249,996	
RETURN ON GROSS EQUITY (EO	Y)	
Annual Cash Flow Before Tax	\$252,408	
div Gross Equity (EOY)	\$5,249,996	
= Return on Gross Equity	= 4.81 %	
NET EQUITY (EOY)		
Gross Equity (EOY)	\$5,249,996	
- Total Cost of Sale	- \$367,500	
= Net Equity (EOY)	= \$4,882,496	
RETURN ON NET EQUITY (EOY)		
Annual Cash Flow Before Tax	\$252,408	
div Net Equity (EOY)	\$4,882,496	
= Return on Net Equity	= 5.17 %	
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## Financing, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



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PRICE		
Purchase Price	\$5,000,000	
Escalated Price (BOY)	\$5,000,000	
Escalated Price (EOY)	\$5,249,996	
Price Escalator: Appreciation	5.00 %	
INITIAL INVESTMENT 100% DOV	WN	
Down Payment	\$5,000,000	
+ Closing Costs	+ \$0	
+ Other Costs	+ \$0	
+ Rehab Costs	+ \$0	
= Total Investment	= \$5,000,000	

## Annual Cash Flow, Actual Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



	Year 1	
ANNUAL CASH FLOW BEFORE TAX		
Gross Scheduled Income	\$375,840	
- Vacancy	- \$18,792	
= Effective Rental Income	= \$357,048	
+ Other Income	+ \$3,528	
= Gross Operating Income	= \$360,576	
- Annual Operating Expenses	- \$108,168	
= Net Operating Income	= \$252,408	
- Annual Debt Service	- \$0 - \$0	
<ul><li>Capital Additions</li><li>Annual Cash Flow Before Tax</li></ul>	= \$252,408	
REAL ESTATE TAXABLE INCOME		
Net Operating Income	\$252,408	
- Interest 1st Mortgage	- \$0	
- Interest 2nd Mortgage	- \$0	
<ul> <li>Points Amortization</li> </ul>	- \$0	
- Cost Recovery (Improvements)	- \$130,682	
- Cost Recovery (Personal)	- \$0	
- Cost Recovery (Cap. Add.)	- \$0	
= R.E. Taxable Income (Loss)	= \$121,726	
PASSIVE LOSS EXEMPTION		
Passive Loss Exemption Available	\$0	
Passive Losses Allowed	\$0	
ANNUAL SUSPENDED LOSSES		
R.E. Taxable Income (Loss)	\$121,726	
Passive Losses Allowed	\$0	
Annual Suspended Losses	\$0	
TAX LIABILITY (SAVINGS)		
R.E. Taxable Income	\$121,726	
<ul> <li>Suspended Losses Allowed</li> </ul>	- \$0	
= Adjusted R.E. Taxable Income	= \$121,726	
Tax Liability (Savings) @ 28.00%	\$34,083	
ANNUAL CASH FLOW AFTER TAX		
Annual Cash Flow Before Tax	\$252,408	
- Tax Liability (Savings) @ 28 %	- \$34,083	
= Cash Flow After Tax	= \$218,325	

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## Annual Report Year 1, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



### Physical Data

Rentable Sq Ft	13200
Number of Units	16
Price Per Unit	\$312,500
Price Per Sq Ft	\$379
Year Built	1962
Buildings	1
Stories	2
Parking Spaces	25
Zoning	R\$
Land Area	20038
Roof	newer

### Financing, Cash Purchase

Purchase Price	\$5,000,000
Cash Purchase	\$5,000,000

#### Initial Investment 100% Down

Down Payment	\$5,000,000
= Initial Investment	\$5,000,000

### **Gross Operating Income**

Gross Scheduled Income	\$450,000
- Vacancy @ 5.0%	\$22,500
= Effective Rental Income	\$427,500
= Annual Gross Operating Income	\$431,100
= Monthly Gross Operating Income	\$35,925

#### Expenses

Estimated Annual Expenses	\$129,336
Estimated Monthly Expenses	\$10,778

## **Net Operating Income**

Annual Gross Operating Income	\$431,100
- Annual Operating Expenses	\$129,336
= Annual Net Operating Income	\$301,764
= Monthly Net Operating Income	\$25,147

#### Cash Flow

Net Operating Income	\$301,764
= Annual Cash Flow Before Tax	\$301,764
= Monthly Cash Flow Before Tax	\$25,147
- Tax Liability (Savings) @ 28 %	\$47,903
= Annual Cash Flow After Tax	\$253,861
= Monthly Cash Flow After Tax	\$21,155

#### **Financial Indicators**

Cash on Cash (ROI)	6.04%
Cap Rate	6.04%
One Percent Rule	0.72
Fifty Percent Rule	30.00
Gross Rent Multiplier	11.11
Default Ratio (Break Even)	30.00

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#### **Amortization Schedule**

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



### 1st MTG - Fixed Fully Amortized (Multi family)

 Loan Amount
 \$0
 Points
 0.0%

 0.00%
 Interest Rate
 0.000%

Term (Due Date) 0.0 Years

#### **Amortization Table**

Year	Payment	Principal	Interest	Total Paid	Loan Balance
		•			

## Property Details Year 1, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



#### **Future Value Escalator**

Appreciation 5.00%

**Vacancy Percent** 

Vacancy Percent 5.00%

**Income Escalators** 

Gross Scheduled Income 2.00% Other Income 2.00%

**Expense Escalators** 

Expenses 0.00%

**Cost Recovery Period** 

Improvements Years 27.5
Personal Property Years 5.0

Other Assumptions

Tax Bracket28.00%Cost to Sell Property7.00%NPV Discount Rate7.00%

**Investment Comparisons** 

Bank CD Rate 1.00% Mutual Fund 5.00%

## Summary, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



	Year 1	
PRICE		
Purchase Price	\$5,000,000	
Escalated Price (BOY)	\$5,000,000	
Escalated Price (EOY)	\$5,249,996	
INITIAL INVESTMENT 100% DOWN		
Total Investment	\$5,000,000	
NET OPERATING INCOME		
Operating Income	\$431,100	
- Operating Expenses	- \$129,336	
= Net Operating Income	= \$301,764	
ANNUAL CASH FLOW BEFORE TAX		
Net Operating Income	\$301,764	
- Annual Debt Service	- \$0	
- Capital Additions	- \$0	
= Annual Cash Flow Before Tax	= \$301,764	
SALE PROCEEDS BEFORE TAX		
Sale Price (EOY)	\$5,249,996	
- Cost of Sale @ 7.00%	- \$367,500	
- 1st Mortgage Loan Balance	- \$0	
- 2nd Mortgage Loan Balance	- \$0	
= Sale Proceeds before Tax	= \$4,882,496	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds before Tax	= \$4,882,496	
ANNUAL CASH FLOW AFTER TAX		
Annual Cash Flow Before Tax	\$301,764	
- Tax Liability (Savings) @ 28 %	- \$47,903	
= Cash Flow After Tax	= \$253,861	
SALE PROCEEDS AFTER TAX		
Sale Proceeds before Tax	\$4,882,496	
- Tax (Savings) Ord. Inc. @ 28.00%	- \$0	
- Cost Recovery Recapture @ 25.00%	- \$3,295	
- Federal Tax on Gain @ 15.00%	- \$0	
- State Tax on Gain @ %	- \$0	
= Sale Proceeds after Tax	= \$4,879,201	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds after Tax	= \$4,879,201	

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## Indicators, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



INDICATORS	
Cash on Cash (ROI)	6.04 %
Cap Rate	6.04 %
One Percent Rule	0.72 %
Fifty Percent Rule	30.00 %
Gross Rent Multiplier	11.11
Debt Coverage Ratio	0.00
Modified DCR	0.00
Default Ratio (Break Even)	30.00 %
IRR Before Tax	3.69 %
IRR After Tax	2.66 %
NPV After Tax	(\$439,999)

## ROI (Return on Investment), Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



#### Year 1

RETURN ON INVESTMENT				
Cash Flow Before Tax	\$301,764			
+ Appreciation	+ \$249,996			
+ Principal Paydown	+ \$0			
+ Tax Liability/Savings	+ (\$47,903)			
= Total Investment Return	= \$503,857			
INITIAL INVESTMENT 100% DOWN	\$5,000,000			
Return on Cash Flow Before Tax	6.04 %			
+ Return on Appreciation	+ 5.00 %			
+ Return on Principal Paydown	+ 0.00 %			
+ Return Tax Liability/Savings	+ (0.96 %)			
= Return on Initial Investment	= 10.08 %			
ACCUMULATED INVESTMENT	\$5,000,000			
Return on Cash Flow Before Tax	6.04 %			
+ Return on Appreciation	+ 5.00 %			
+ Return on Principal Paydown	+ 0.00 %			
+ Return Tax Liability/Savings	+ (0.96 %)			
= Return on Accumulated Investment	= 10.08 %			

## ROE (Return on Equity), Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



SALE PROCEEDS BEFORE TAX	Year 1	
Sale Price (EOY)	\$5,249,996	
- Cost of Sale @ 7.00%	- \$367,500	
- 1st Mortgage Loan Balance	- \$0	
- 2nd Mortgage Loan Balance	- \$0	
= Sale Proceeds before Tax	= \$4,882,496	
+ Balance of Funded Reserves	+ \$0	
= Sale Proceeds before Tax	= \$4,882,496	
GROSS EQUITY AT PURCHASE		
Purchase Price	\$5,000,000	
- Loan Amount	- \$0	
= Gross Equity at Purchase	= \$5,000,000	
GROSS EQUITY (EOY)		
Gross Equity (BOY)	\$5,000,000	
+ Appreciation Equity	+ \$249,996	
+ Principal Paydown Equity	+ \$0	
= Gross Equity (EOY)	= \$5,249,996	
GROSS EQUITY PLUS RESERVES	S	
Gross Equity (EOY)	\$5,249,996	
+ Reserve Balance	+ \$0	
= Total Gross Equity	= \$5,249,996	
RETURN ON GROSS EQUITY (EO	Y)	
Annual Cash Flow Before Tax	\$301,764	
div Gross Equity (EOY)	\$5,249,996	
= Return on Gross Equity	= 5.75 %	
NET EQUITY (EOY)		
Gross Equity (EOY)	\$5,249,996	
- Total Cost of Sale	- \$367,500	
= Net Equity (EOY)	= \$4,882,496	
RETURN ON NET EQUITY (EOY)		
Annual Cash Flow Before Tax	\$301,764	
div Net Equity (EOY)	\$4,882,496	
= Return on Net Equity	= 6.18 %	

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## Financing, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



PRICE		
Purchase Price	\$5,000,000	
Escalated Price (BOY)	\$5,000,000	
Escalated Price (EOY)	\$5,249,996	
Price Escalator: Appreciation	5.00 %	
INITIAL INVESTMENT 100% DOV	VN	
Down Payment	\$5,000,000	
+ Closing Costs	+ \$0	
+ Other Costs	+ \$0	
+ Rehab Costs	+ \$0	
= Total Investment	= \$5,000,000	

## Annual Cash Flow, Proforma Data

2071 So.Mountain View Ave Anaheim, CA.92802 Multi family



	Year 1	
<b>ANNUAL CASH FLOW BEFORE TAX</b>		
Gross Scheduled Income	\$450,000	
- Vacancy	- \$22,500	
= Effective Rental Income	= \$427,500	
+ Other Income	+ \$3,600	
= Gross Operating Income	= \$431,100	
<ul><li>Annual Operating Expenses</li><li>Net Operating Income</li></ul>	- \$129,336 = \$301,764	
- Annual Debt Service	- \$0 - \$0	
- Capital Additions	- \$0	
= Annual Cash Flow Before Tax	= \$301,764	
REAL ESTATE TAXABLE INCOME		
Net Operating Income	\$301,764	
- Interest 1st Mortgage	- \$0	
- Interest 2nd Mortgage	- \$0	
- Points Amortization	- \$0	
<ul><li>Cost Recovery (Improvements)</li><li>Cost Recovery (Personal)</li></ul>	- \$130,682 - \$0	
- Cost Recovery (Personal) - Cost Recovery (Cap. Add.)	- \$0 - \$0	
= R.E. Taxable Income (Loss)	= \$171,082	
= K.E. Taxasio mosmo (2000)	- ψ17 1,002	
PASSIVE LOSS EXEMPTION		
Passive Loss Exemption Available	\$0	
Passive Losses Allowed	\$0	
ANNUAL SUSPENDED LOSSES		
R.E. Taxable Income (Loss)	\$171,082	
Passive Losses Allowed	\$0	
Annual Suspended Losses	\$0	
TAX LIABILITY (SAVINGS)		
R.E. Taxable Income	\$171,082	
- Suspended Losses Allowed	- \$0	
= Adjusted R.E. Taxable Income	= \$171,082	
Tax Liability (Savings) @ 28.00%	\$47,903	
ANNUAL CASH FLOW AFTER TAX		
Annual Cash Flow Before Tax	\$301,764	
- Tax Liability (Savings) @ 28 %	- \$47,903	
= Cash Flow After Tax	= \$253,861	