



3620 NE 2<sup>nd</sup> Avenue, Miami, FL 33137

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#### **EXECUTIVE SUMMARY**







#### **OFFERING SUMMARY**

| Sale Price:          | \$9,500,000        |
|----------------------|--------------------|
| Submarket:           | Design District    |
| Building SF:         | 5,385 SF           |
| Lot SF:              | 6,195 SF           |
| Price/SF Building:   | \$1,764            |
| Price/SF Land:       | \$1,533            |
| In-Place Cap Rate    | 4.46%              |
| Stabilized Cap Rate: | 8.36%              |
| Buildings:           | 2                  |
| Tenants:             | 2                  |
| Zoning:              | Urban Core T6-12-0 |
|                      |                    |

#### **INVESTMENT OVERVIEW**

DWNTWN Realty Advisors has been exclusively retained to arrange the sale of 3620 NE 2nd Avenue, a two-parcel offering located at the gateway to the Miami Design District. This high-profile asset features four active retail and creative office suites, including Peppi's Pizza and the Miami Tropic Sales Center, both of which contribute to the property's strong in-place activation. Situated in a high-traffic corridor surrounded by transformative developments—such as the proposed 48-story luxury tower at 3501 NE 1st Avenue—this offering stands at the center of one of Miami's fastest-growing cultural and commercial hubs. Zoned T6-12-O, the site allows for mixed-use development up to 12 stories, providing significant long-term upside. With rare on-site parking, excellent frontage, and exposure in a supply-constrained submarket, this is a high-barrier-to-entry investment opportunity positioned to deliver outsized returns in both income and future redevelopment value.

#### **INVESTMENT HIGHLIGHTS**

- Miami Design District Investment Opportunity
- Quality In Place and Outsized projected Returns
- · High Barrier to entry High Street submarket

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#### DESIGN DISTRICT RETAIL AND DEVELOPMENT CONTEXT





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#### **FINANCIALS**



| Property Information |                       |
|----------------------|-----------------------|
| Address              | 3620 NE 2nd Ave       |
| Purchase Price       | \$9,500,000.00        |
| Investment Type      | Income                |
| Product Type         | Retail                |
| Submarket            | Miami Design District |
| In Place Cap Rate    | 4.46%                 |
| Stabilized Cap Rate  | 8.36%                 |
| Building SF          | 5,385                 |
| Land SF              | 6,195                 |
| Levels               | 1-2                   |
| Tenants              | 2                     |
| Buildings            | 2                     |





| Expense Assumptions      |              |
|--------------------------|--------------|
| Taxes                    | 106,176      |
| Insurance PSF            | \$4.00       |
| Insurance Cost           | \$21,540.00  |
| Maintenance              | \$3,500.00   |
| Management               | \$3,000.00   |
| Total Estimated Costs    | \$134,220.00 |
| Total Estimated Costs PS | \$24.92      |
| Expense Growth           | 2%           |

|                |              |              |              | Stabilized   |              |              | Pro-Forma Exit | 8            |              |              |              |
|----------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|
| Cash Flows     | Y1-2025      | Y2-2026      | Y3-2027      | Y4-2028      | Y5-2029      | Y6-2030      | Y6-2031        | Y7-2032      | Y8-2033      | Y9-2034      | Y-10 2035    |
| Tenant 1       | \$162,000    | \$240,000    | \$247,200    | \$254,616    | \$262,254    | \$270,122    | \$278,226      | \$286,573    | \$295,170    | \$304,025    | \$313,146    |
| Tenant 2       | \$396,000    | \$408,000    | \$420,000    | \$540,000    | \$556,200    | \$572,886    | \$590,073      | \$607,775    | \$626,008    | \$644,788    | \$664,132    |
| Base Rent      | \$558,000    | \$648,000    | \$667,200    | \$794,616    | \$818,454    | \$843,008    | \$868,298      | \$894,347    | \$921,178    | \$948,813    | \$977,277    |
| Expenses       | \$134,220.00 | \$136,904.40 | \$139,642.49 | \$142,435.34 | \$145,284.04 | \$148,189.73 | \$151,153.52   | \$154,176.59 | \$157,260.12 | \$160,405.32 | \$163,613.43 |
| Reimbursements | 0            | \$38,856.69  | \$40,386.80  | \$142,435.34 | \$145,284.04 | \$148,189.73 | \$151,153.52   | \$154,176.59 | \$157,260.12 | \$160,405.32 | \$163,613.43 |
| NOI            | \$423,780    | \$549,952    | \$567,944    | \$794,616    | \$818,454    | \$843,008    | \$868,298      | \$894,347    | \$921,178    | \$948,813    | \$977,277    |
| Cap Rate       | 4.46%        | 5.79%        | 5.98%        | 8.36%        | 8.62%        | 8.87%        | 9.14%          | 9.41%        | 9.70%        | 9.99%        | 10.29%       |
|                |              |              |              |              |              |              |                |              |              |              |              |

| Pro-Forma                 |                 |
|---------------------------|-----------------|
| Tenant 1 Monthly NNN      | \$20,000        |
| Tenant 2 Monthly NNN      | \$45,000        |
| Rent Growth               | 3%              |
| Renewal                   | Pro-Forma Rents |
| Exit Cap Rate             | 6%              |
| Exit Valuation            | \$14,471,639    |
| Profit                    | \$4,971,639     |
| Closing Costs             | \$578,866       |
| Cash Flows                | \$4,866,054     |
| Total Proceeds            | \$9,258,827     |
| Unlevered Equity Multiple | 1.97            |

| Peppis                 |
|------------------------|
| Free Standing (1) Unit |
| Restaurant             |
| 1,535                  |
| Pop Up                 |
| 9/15/2025              |
| \$13,500.00            |
| Gross                  |
| \$13,500               |
|                        |

| Rent Roll        |                           |
|------------------|---------------------------|
| Tenant 2         | Terra Group,              |
| Building         | Free Standing (3) Units   |
| Туре             | Sales Center Miami Tropic |
| SF Est.          | 3,850                     |
| Term             | 3 Years                   |
| Expiration Date  | 06/01/2028                |
| Format           | Mod Gross                 |
| Base Year        | 2025                      |
| Y1 Rent          | \$33,000                  |
| Y2 Rent          | \$34,000                  |
| Y3 Rent          | \$35,000                  |
| Security Deposit | \$66,000                  |

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#### **MOODBOARD**









# MIAMI DESIGN DISTRICT









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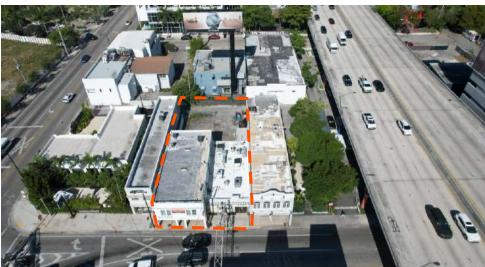
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## **EXISTING + CONCEPTUAL**











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#### **MOODBOARD**





















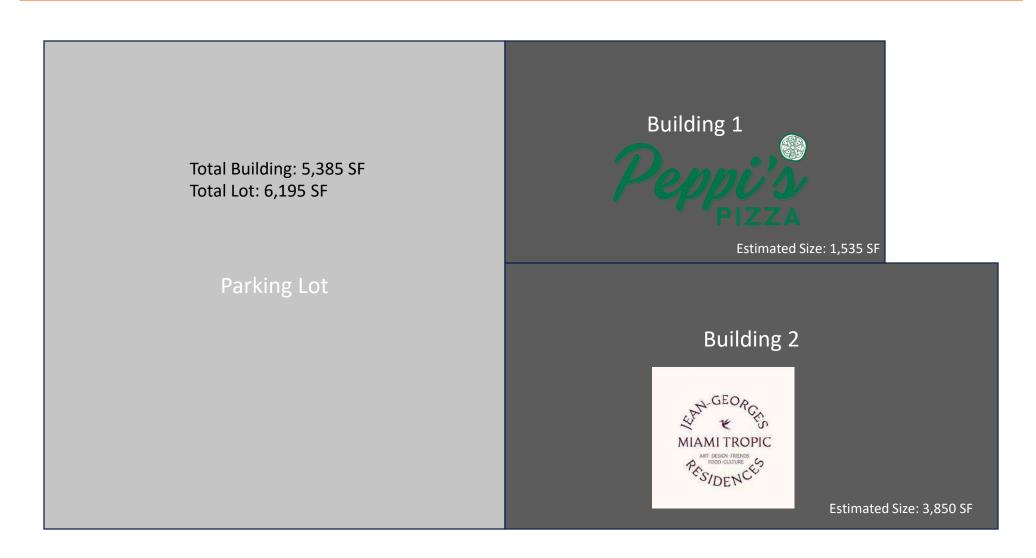
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#### **SITEPLAN**



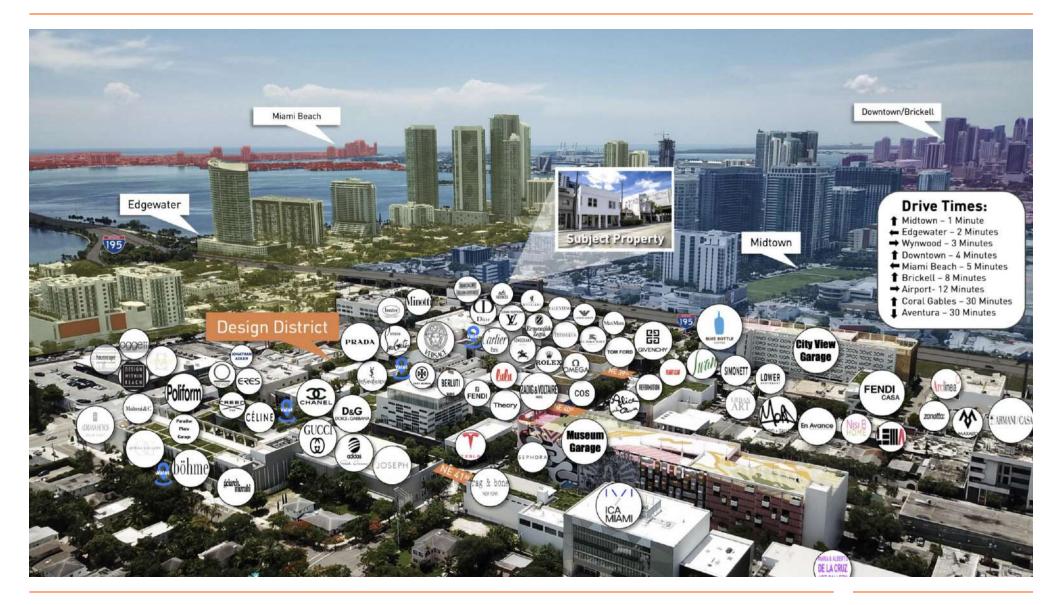


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#### **DESIGN DISTRICT CONTEXT MAP**





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#### MIAMI TROPIC DEVELOPMENT









## JEAN-GEORGES MIAMI TROPIC

## RESIDENCES

#### **Miami Tropic**

An Iconic Adjacent Development

- 329 Luxury condos
- Miami Design District/Midtown Location
- Jean-George Anchored Restaurant

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## DEVELOPMENTS COMING TO THE DESIGN DISTRICT











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#### LOCATION DESCRIPTION













#### **LOCATION OVERVIEW**

Nestled in the heart of the Miami Design District, 3620 NE 2nd Avenue is situated in one of Miami's most dynamic and upscale neighborhoods. Known for its fusion of luxury, art, and innovation, the Design District has become a premier destination for high-end shopping, art galleries, and distinctive dining experiences, attracting thousands of visitors daily. The neighborhood's unique blend of cutting-edge fashion, architecture, and culture draws a diverse crowd of locals, tourists, and design enthusiasts who appreciate the area's creative and luxurious ambiance.

Surrounded by internationally recognized brands like Louis Vuitton, Hermès, and Dior, as well as renowned restaurants such as Swan and Michael's Genuine, the property benefits from consistent foot and vehicle traffic, which continues to increase as the District expands in popularity. Nearby cultural landmarks like the Institute of Contemporary Art and the visually striking Museum Garage add to the neighborhood's appeal, making it a must-visit locale in Miami. Positioned at the gateway to this creative hub, 3620 NE 2nd Avenue presents an unparalleled investment opportunity, offering a foothold in one of the city's most sought-after and rapidly growing districts, where luxury and commerce thrive.



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## **SALE COMPS**



| DWN<br>TWN           |                             |            |         |               |                    |                   |                   |
|----------------------|-----------------------------|------------|---------|---------------|--------------------|-------------------|-------------------|
| Property Address     | Sale Price                  | Sale Date  | Land SF | Land Price/SF | <b>Building SF</b> | Building Price/SF | Zoning            |
| 3800 NE 2nd Ave      | \$35,000,000                | 7/15/2025  | 7,421   | \$4,716       | 9,455              | \$3,702           | T6-12-0           |
| 3601 Biscayne Blvd   | \$20,000,000                | 12/9/2024  | 35,806  | \$559         | 2,449              | \$8,167           | C-1               |
| 23-31 NE 41st St     | \$24,550,000                | 10/11/2024 | 15,652  | \$1,568       | 29,588             | \$830             | SD-8              |
| 1715 NW 2nd Ave      | \$2,850,000                 | 5/31/2024  | 16,988  | \$168         | 3,000              | \$950             | T4-L              |
| 3946 N Miami Ave     | \$12,500,000                | 5/7/2024   | 26,400  | \$473         | 9,900              | \$1,263           | T4-L              |
| 70-74 NE 40th St     | \$14,000,000                | 4/19/2024  | 5,000   | \$2,800       | 4,500              | \$3,111           | T5-0              |
| 3700-3704 NE 2nd Ave | \$27,200,000                | 3/28/2024  | 4,735   | \$5,744       | 19,819             | \$1,372           | SD-8, Miami       |
| 30 NE 40th St        | \$18,000,000                | 3/5/2024   | 7,500   | \$2,400       | 6,524              | \$2,759           | T5-O              |
| 254 NW 36th St       | \$3,077,504                 | 2/20/2024  | 5,663   | \$543         | 2,600              | \$1,184           | T6-8-0            |
| LO1 NE 40th St       | \$22,000,000                | 11/28/2023 | 5,001   | \$4,399       | 4,957              | \$4,438           | T5-O              |
| 1218 NE 2nd Ave      | \$5,500,000                 | 10/19/2023 | 15,246  | \$361         | 4,850              | \$1,134           | C-1               |
| 58 NW 44th St        | \$2,500,000                 | 6/20/2023  | 7,547   | \$331         | 3,002              | \$833             |                   |
| .75 NE 36th St       | \$10,450,000                | 4/12/2023  | 10,454  | \$1,000       | 12,500             | \$836             | T6-12-O           |
| 99 NE 36th St        | \$4,173,880                 | 3/29/2023  | 4,701   | \$888         | 1,680              | \$2,484           | \$6,110           |
| 93 NE 36th St        | \$2,826,120                 | 3/29/2023  | 4,701   | \$601         | 2,120              | \$1,333           | \$6,110           |
| 5 NE 39th St         | \$51, <mark>90</mark> 6,077 | 12/21/2022 | 9,400   | \$5,522       | 8,906              | \$5,828           | SD-8              |
| NE 40th St           | \$20,007,095                | 12/21/2022 | 14,702  | \$1,361       | 17,104             | \$1,170           | SD-8, 6101        |
| 5 NE 40th St         | \$19,526,870                | 12/21/2022 | 12,502  | \$1,562       | 17,391             | \$1,123           | SD-8, Miami, 6101 |
| 17-27 NE 39th St     | \$16,167,122                | 12/21/2022 | 9,400   | \$1,720       | 8,296              | \$1,949           | SD-8              |
| 925 N Miami Ave      | \$13,158,574                | 12/21/2022 | 9,165   | \$1,436       | 11,600             | \$1,134           | SD-8              |
| 0 NE 40th St         | \$9,928,792                 | 12/21/2022 | 5,502   | \$1,805       | 4,600              | \$2,158           | SD-8              |
| 53 NE 39th St        | \$8,291,529                 | 12/21/2022 | 4,700   | \$1,764       | 1,702              | \$4,872           | SD-8              |
| 1730-4736 NE 2nd Ave | \$2,875,000                 | 10/24/2022 | 4,356   | \$660         | 4,000              | \$719             | T4-L              |
| 70-86 NW 36th St     | \$2,000,000                 | 10/14/2022 | 9,000   | \$222         | 2,394              | \$835             | C-2               |
| 234 NE 34th St       | \$16,500,000                | 10/6/2022  | 37,000  | \$446         | 2,531              | \$6,519           | T6-36-O, 6405     |
| 1800 NE 2nd Ave      | \$2,900,000                 | 9/27/2022  | 5,227   | \$555         | 2,873              | \$1,009           | T4-O              |
| 3311 NW 2nd Ave      | \$3,850,000                 | 7/26/2022  | 14,810  | \$260         | 3,216              | \$1,197           | T5                |
| 0 NE 41st St         | \$6,200,000                 | 7/21/2022  | 5,227   | \$1,186       | 3,172              | \$1,955           | T5-O              |
| 740 NE 2nd Ave       | \$8,500,000                 | 3/18/2022  | 5,227   | \$1,626       | 4,400              | \$1,932           | T6-12-0           |
| 600 Biscayne Blvd    | \$24,000,000                | 1/10/2022  | 51,257  | \$468         | 4,889              | \$4,909           | T6-24A-O          |
| 170 NE 38th St       | \$6,500,000                 | 8/24/2021  | 10,454  | \$622         | 3,244              | \$2,004           | T6-12 O DD Overla |
| 10-12 NE 41st St     | \$5,500,000                 | 6/1/2021   | 4,748   | \$1,158       | 3,744              | \$1,469           | T5-O              |
| 3425 NE 2nd Ave      | \$2,500,000                 | 5/4/2021   | 6,970   | \$359         | 2,168              | \$1,153           | T6-36A-O          |

| Total Sale Comparables     | 33            |
|----------------------------|---------------|
| Average Price PSF BUILDING | \$2,313.05    |
| Median Price PSF BUILDING  | \$1,372.42    |
| Max Price PSF BUILDING     | \$8,166.60    |
| Min Price PSF BUILDING     | \$718.75      |
| Average Price PSF LAND     | \$1,493.45    |
| Median Price PSF LAND      | \$999.62      |
| Total Sale Volume          | \$424,938,563 |
| Total Building Sq Ft       | 223,174       |
| Total Land Acres           | 5.40          |

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