



SPIRA CARE™



Kansas City

KANSAS CITY, MISSOURI



LEE & ASSOCIATES
COMMERCIAL REAL ESTATE SERVICES

NNN INVESTMENT GROUP
NETLEASED INVESTMENTS

OFFERED AT \$5,922,000
5.25% CAP RATE

CORPORATE BLUE CROSS AND BLUE SHIELD OF KANSAS CITY LEASE

EXCLUSIVELY LISTED BY

No warranty or representation is made as to the accuracy of the foregoing information. Terms of sale, lease, and availability are subject to change or withdrawal without notice.



RYAN BENNETT, PRINCIPAL
760.448.2449
rbennett@lee-associates.com
License: 01826517

DREW OLSON, ASSOCIATE
760.448.1372
dolson@lee-associates.com
License: 02049653

BRIAN BROCKMAN
bor@bangrealty.com
Bang Realty-Missouri Inc.
MO Broker’s License:
2017032770

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EXECUTIVE SUMMARY

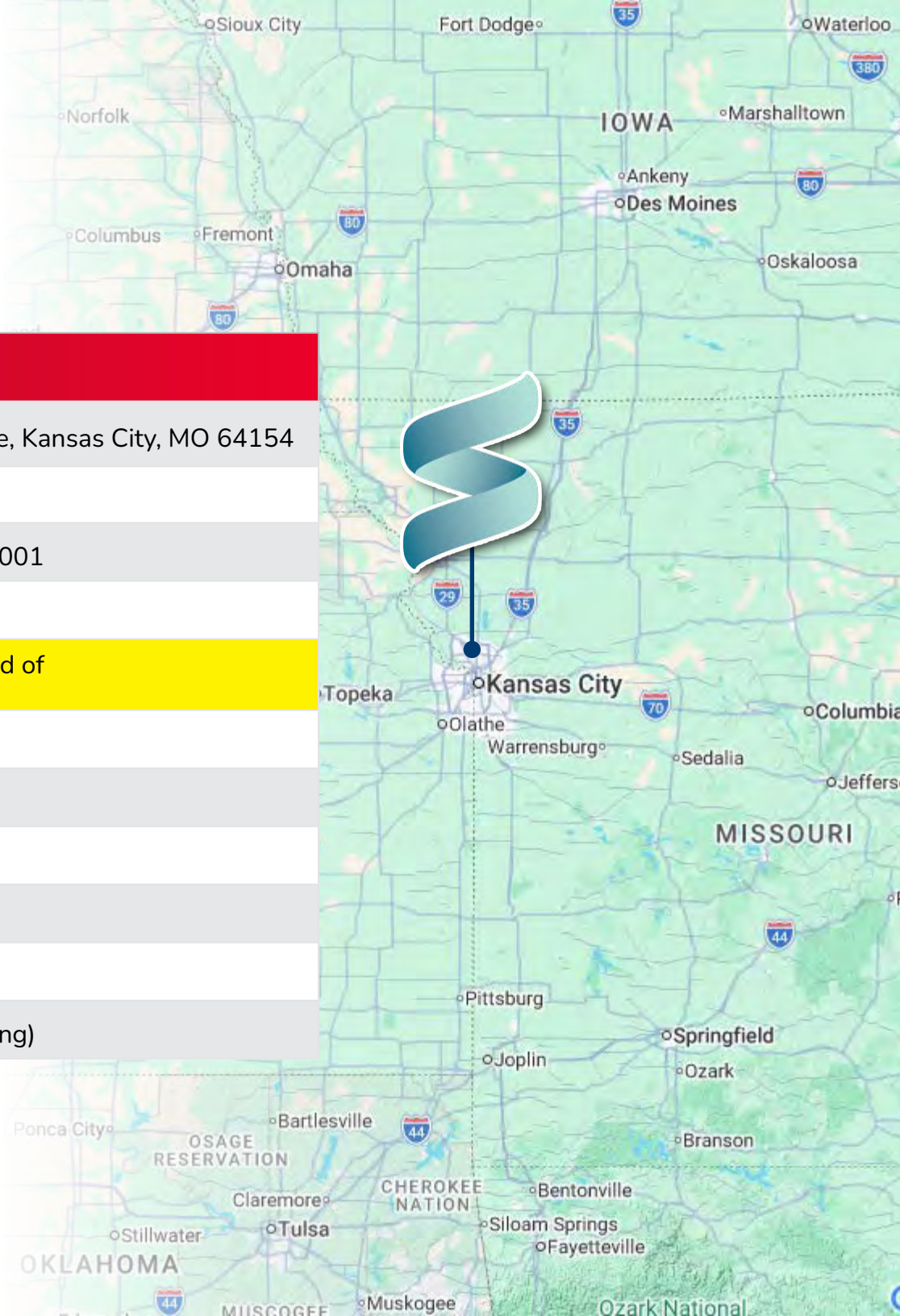
OFFERING SUMMARY

LIST PRICE \$5,922,000	CAP RATE 5.25%	NOI/MONTH \$25,907	NOI \$310,895
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OFFERING SUMMARY

PROPERTY SUMMARY	
Address	8765 N Ambassador Drive, Kansas City, MO 64154
Property Type	Medical Office
Parcel No.	19-30-06-400-026-002-001
Tenant	Spira Care (Corporate)
Guarantor	Blue Cross and Blue Shield of Kansas City (Blue KC)
Building Size (GLA)	11,950 SF
Stories	1
Land Size	2.3 AC
Parking Ratio	7.7/1,000
Year Built	2019
Ownership	Fee Simple (Land & Building)



Kansas City

Operator:	Blue Cross and Blue Shield of Kansas City (Blue KC)
Members:	±1 Million
Headquarters:	Kansas City, MO
Operating Areas:	Kansas
Premium Revenue:	\$2.9B (2023)
Fees & Other Revenue:	\$208M (2023)
Total Revenue:	\$3.1B (2023)

INVESTMENT HIGHLIGHTS



STRONG CORPORATE LEASE

Fully guaranteed by Blue Cross & Blue Shield of Kansas City (Blue KC) | \$3.14 Billion in Estimated Revenue

- Spira Care Primary Care Centers are owned and operated by Blue Cross and Blue Shield of Kansas City (Blue KC).
- Spira Care has been recognized as a 2025 Gold Award Winner for Best Primary Care in Kansas City.
- Blue KC has been providing healthcare services to the Kansas City metro for 85 years, serving nearly 1 million members and generating \$3.14 billion in revenue.
- Blue KC dominates the Kansas City metro with over 50% market share.



MINIMAL LANDLORD RESPONSIBILITIES

Class “A” construction | 15-year roof warranty in place

- The Class “A” property was built in 2019, with significant Blue KC improvements in the property, totaling several million dollars.
- Original 10-year lease, with over 4 years remaining – Featuring 10% rent increases every 5 years.
- The property features a 15-year roof warranty and construction warranties limiting landlord obligations.



SPIRA CARE – PRIMARY CARE CENTER

Proximity to St. Luke’s North Hospital (160 beds)

- Blue KC launched Spira Care in 2018 as an advanced primary care provider focused on innovation, combining cost-effective care and exceptional coverage.
- Spira Care centers offer access to primary care for the whole family, treatment of minor injuries and illnesses, behavioral health support, chronic condition management, comprehensive medication management, and diabetes care support.
- The property is located just down the street from the 160-bed St. Luke’s North Hospital campus.
- Adjacent to the property is the \$55 million, 264-unit Tiffany Springs Senior Living Community and SageGrove at Tiffany Springs Assisted Living Community.



STRATEGIC LOCATION

Strong traffic and retail corridor

- The property is located at the crossroads of I-29 (70,000 VPD) and Hwy 152 (36,500 VPD), two major north-south and east-west corridors through Kansas City.
- Spira Care is strategically located at the center of one of the main retail hubs in northwest Kansas City.
- Per Placer.ai, the Tiffany Springs retail hub has more than 17.3 million visitors annually. Major national tenants include Target, Home Depot, Walmart Supercenter, Lowe’s, Aldi, Best Buy, JCPenney, Hobby Lobby, Hy-Vee, Menards, Dick’s Sporting Goods, Academy Sports, Chick-fil-A, and Raising Cane’s.



STRONG GROWTH MARKET

Close proximity to Kansas City International Airport

- Kansas City is the most populous city in the state of Missouri, with a population of over 500,000 people.
- The property is located just 6 miles from Kansas City International Airport, which recently underwent \$1.5 billion in renovations, including a new 1 million square-foot terminal with 40 new gates and a parking garage.
- Diverse developments, including apartments, retail, entertainment venues, industrial projects, and data centers, are expanding throughout northwest Kansas City.
- Highlighted projects include the 3.72 million square-foot Tiffany Springs Logistics Park; Tiffany Springs Park, a 1,000-acre park with trails, sports fields, a golf course, and conference center; and the \$46.5 million, 230-unit Tiffany Square apartment project.

LEASE SUMMARY

TERMS, BASE RENT & OPTIONS	
Annual Base Rent	\$310,895
Rent Commencement	1/1/2020
Lease Expiration	12/31/2029
Original Lease Term	10 Years
Lease Term Remaining	4 Years
Options to Renew	(2)-5 Year
Rent Increases	10% Every 5 Years
Lease Type	NN
LL Responsibilities	Roof & Structure* - Tenant Reimburses Insurance and Property Tax

* 15-Year Roof Warranty in Place

RENT SCHEDULE

RENT SCHEDULE - PRIMARY TERM							
	TERM	START DATE	END DATE	NOI/YR	NOI/MO	NOI/ SF	Rent Increase
	Years 1 - 5	1/1/2020	12/31/2024	\$282,632	\$23,553	\$23.65	10%
Current Term	Years 6 - 10	1/1/2025	12/31/2029	\$310,895	\$25,908	\$26.02	10%

RENEWAL OPTIONS - (2) 5-YEAR						
	TERM	START DATE	END DATE	NOI/YR	NOI/MO	NOI/ SF
Option 1	1/1/2030	12/31/2034	\$341,985.00	\$28,499	\$28.62	10%
Option 2	1/1/2035	12/31/2039	\$376,183.00	\$31,349	\$31.48	10%



PROPERTY SUMMARY









AERIAL OVERHEAD

SUBJECT PROPERTY



AERIAL NORTHEAST

SUBJECT PROPERTY

Tiffany Springs Senior Living
260 UNITS

Tiffany Hills Townhomes
100 UNITS

TIFFANY RIDGE
ELEMENTARY SCHOOL

WHATABURGER

Andy's
Frozen Custard

STORTROPOLIS
SELF-STORAGE

Capitol
Federal

Raising
Cane's
CHICKEN FINGERS

BioLife

the
better
wash

AERIAL WEST



AERIAL EAST



BARRYWOODS CROSSING

ROSS **AMC** **BEST BUY**
DRESS FOR LESS® THEATRES

DAVID'S BRIDAL **Chick-fil&**
TEXAS **Freddy's**
STEAKBURGERS®

DISCOUNT TIRE **MATTRESS FIRM**

20+ RETAIL

AERIAL SOUTHWEST





TENANT OVERVIEW



Kansas City

ABOUT SPIRA CARE



Trade Name:	Spira Care
Industry:	Medical
Revenue (2025):	US \$7.5 Million (est.)
Area Served:	Kansas
Locations:	9
Employees:	80+
Corporate Headquarters:	Olathe, KS
Website:	spiracare.com

A red icon representing revenue, showing a stack of coins and a dollar sign.

±\$7.5 M
REVENUE

A red icon representing employees, showing a person silhouette and a checklist.

80+
EMPLOYEES

A red icon representing locations, showing two building silhouettes.

9
LOCATIONS

ABOUT BLUE CROSS & BLUE SHIELD OF KANSAS CITY



Trade Name:	Blue Cross & Blue Shield of Kansas City (Blue KC)
Industry:	Medical
Revenue (2024):	US \$3.14 Billion (est.)
Area Served:	Kansas City
Members:	±1 Million
Employees:	800+
Corporate Headquarters:	Kansas City, MO
Website:	bluekc.com

A red icon representing revenue, showing a stack of coins and a dollar sign.

±\$3.14 B
REVENUE

A red icon representing employees, showing a person silhouette and a checklist.

800+
EMPLOYEES

A red icon representing members, showing a bar chart with an upward arrow.

±1 M
MEMBERS



AREA OVERVIEW

DEMOGRAPHICS

POPULATION	1 MILE	3 MILE	5 MILE
POPULATION	9,990	47,688	120,287
HOUSEHOLDS	4,616	20,957	50,858
EMPLOYEES	4,743	20,294	40,679
MEDIAN AGE	35.8	37.5	37.1
INCOME	1 MILE	3 MILE	5 MILE
AVERAGE	\$129,847	\$121,467	\$120,614
MEDIAN	\$104,833	\$100,279	\$96,699
EXPENDITURE	1 MILE	3 MILE	5 MILE
TOTAL	\$498.59 M	\$2.27 B	\$5.49 B
EDUCATION	\$11.75 M	\$52.85 M	\$127.17 M
HEALTHCARE	\$27.96 M	\$132.05 M	\$322.81 M
ENTERTAINMENT	\$28.23 M	\$128.76 M	\$312.91 M



DRIVE TIMES

RTE 152.....4 MIN
INTERSTATE 296 MIN
US 169.....7 MIN
KANSAS CITY22 MIN



TRAFFIC COUNTS

NORTH
AMBASSADOR DR..20,300 VPD
RTE 152.....36,800 VPD
I-29 66,100 VPD
US 169.....25,900 VPD
NW SKYVIEW10,600 VPD

■ ABOUT KANSAS CITY, MO

KANSAS CITY, MISSOURI sits at the crossroads of the Midwest, blending a rich commercial legacy with modern economic momentum. From its nationally recognized logistics infrastructure to a growing tech and life sciences presence, the city continues to attract investors and occupiers seeking long-term growth in a stable, diversified market.

Kansas City's economy is anchored by a diverse and resilient employment base supported by steady population growth and a deep regional labor pool. The metro benefits from a balanced mix of legacy industries and emerging sectors, including advanced manufacturing, animal health and life sciences, financial services, and technology. A comparatively young and affordable workforce, combined with strong higher-education pipelines from institutions such as the University of Missouri–Kansas City and nearby Big 12 universities, continues to attract corporate expansions and relocations.



■ ABOUT KANSAS CITY, MO



\$138B	METRO GDP
2.3M	METRO POPULATION
516K	CITY POPULATION
6	CLASS I RAILROADS

Central Location
Access to 85% of the U.S. population within a two-day drive

Distribution Hub
Part of the Kansas City SmartPort, a major inland port and distribution ecosystem

Business Friendly
Recognized nationally for its favorable business climate and competitive operating costs

Diverse Economy
Strong employment base across logistics, manufacturing, finance, tech, and life sciences



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RYAN BENNETT, PRINCIPAL

760.448.2449

rbennett@lee-associates.com

License: 01826517

DREW OLSON, ASSOCIATE

760.448.1372

dolson@lee-associates.com

License: 02049653

BRIAN BROCKMAN

bor@bangrealty.com

Bang Realty-Missouri Inc.

MO Broker's License: 2017032770



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