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## **Property Overview**



- Address: 4468 Ingraham St, San Diego, CA 92109
- **Type:** Mixed-use property
- Total Square Footage: 3,691 SF
- Current Use: Two apartments on top and four retail spaces below
- Year Built: 1954
- Lot Size: 9,374 SF/.22 AC

### **Key Features**

- Visibility: Situated at the prominent corner of Ingraham St and Hornblend St, offering excellent visibility.
- Location: Approximately one mile from the Pacific Beach Pier, ensuring a high footfall and vibrant neighborhood.
- **Traffic:** High foot and vehicle traffic, especially from tourists and locals visiting the beach and nearby attractions.
- Accessibility: Easy access to public transportation and major roads, enhancing convenience for tenants and customers.

# **Property Overview**

### **Current Tenancy and Lease Terms**

### **Retail Spaces:**

#### Unit 1:

- Tenant: Clean Tide Coin Wash
- Lease Term: \$2.45/SF 1,349 SF
- Expires April 2025 w/ one (1) five (5) year option to extend

#### Unit 2:

- Tenant: Pho Minh
- Lease Term: \$3.95/SF 480 SF
- Expires June 2026 w/ no options to extend.

#### Unit 3:

- · Tenant: Tammies Alterations
- · Lease Term: \$2.82/SF 950 SF
- · Lease is month-to-month

#### Unit 4:

- Tenant: Coffee Shop
- Lease Term: \$1,600 monthly Kiosk In Parking Lot
- Lease is month-to-month

#### **Residential Units:**

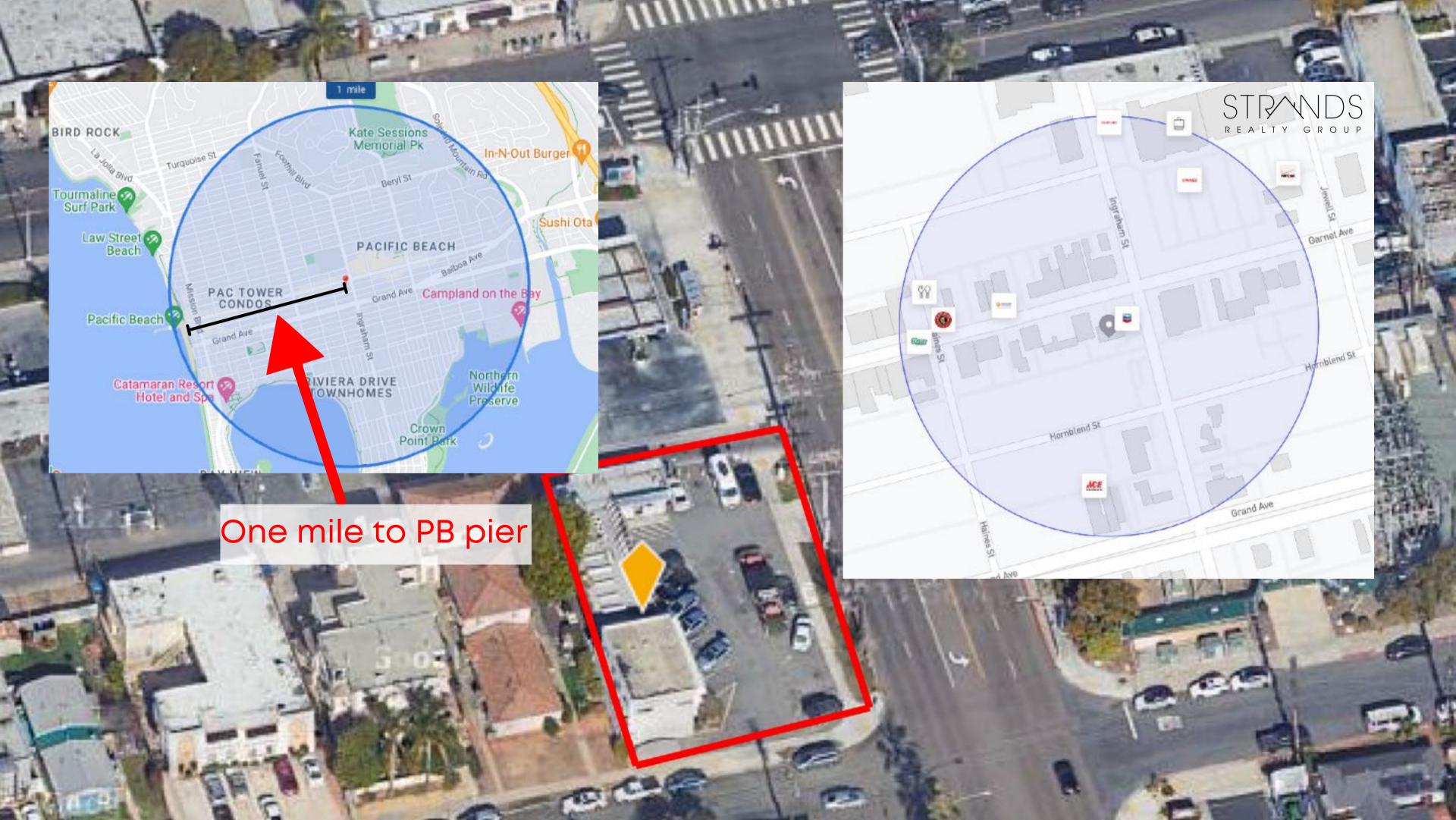
#### Unit A:

- Type: 1-bedroom, 1-bath
- Rent: \$1,900/month, Lease Term: Month-to-month

#### Unit B:

- Type: 1-bedroom, 1-bath
- Currently Vacant (lease expired in June 2024)





BIRD ROCK

# **Location Overview**

#### **Proximity to Key Landmarks**

- Pacific Beach Pier: Approximately one mile from the property
- Mission Bay: Less than two miles away
- San Diego International Airport: About 10 miles south
- Downtown San Diego: Around 12 miles south

#### **Neighborhood Demographics**

- Population: 40,000 (latest figures)
- Median Age: 32 years
- Income Levels: Median household income of \$75,000
- Education Levels: 60% with college degrees or higher

#### **Transportation and Accessibility**

- Public Transport: Bus stops within 0.5 miles
- Major Roads: Interstate 5 and Highway 52 nearby
- Walkability Score: 85 (Highly walkable)
- Bike Paths: Multiple bike lanes and paths

### Kate Sessions Memorial Pk

### In-N-Out Burge

#### **Local Amenities and Attractions**

- Restaurants and Cafes: Numerous dining options within walking distance
- Shopping: Pacific Plaza Shopping Center, Trader Joe's, boutique shops
- Recreational Facilities: Kate Sessions Park, fitness centers, gyms
- Schools: Pacific Beach Elementary, Mission Bay High School
- Healthcare: Scripps Coastal Medical Center, urgent care facilities

#### **Economic and Market Trends**

- Real Estate Trends: Increasing property values, with a 5% rise in the last year
- Business Growth: New retail and dining establishments
- Tourism: Steady increase in tourist visits, especially during summer







# Financials

#### **Current Rent Roll**

Tenant		Rent (monthly)	Rent (Yearly)		SQFT	
Clean Tide Coin Wash	\$	3,289.00	\$	39,468.00	1349	
Pho Minh	\$	1,895.00	\$	22,740.00	480	
<b>Tammies Alterations</b>	\$	2,683.00	\$	32,196.00	950	
Coffee Shop	\$	1,600.00	\$	19,200.00	Kiosk in P-lot	
Apartment #1	\$	1,900.00	\$	22,800.00	456	
Apartment #2	\$	1,800.00	\$	21,600.00	456	
Total	\$	13,167.00	\$	158,004.00	3691	

### What rents could be based on market rents

Tenant	Ren	its (monthly)	R	ents (Yearly)
Clean Tide Coin Wash	\$	4,047.00	\$	48,564.00
Pho Minh	\$	1,440.00	\$	17,280.00
Tammies Alterations	\$	2,850.00	\$	34,200.00
Coffee Shop	\$	1,600.00	\$	19,200.00
Apartment #1	\$	2,700.00	\$	32,400.00
Apartment #2	\$	2,700.00	\$	32,400.00
Total	\$	15,337.00	\$	184,044.00

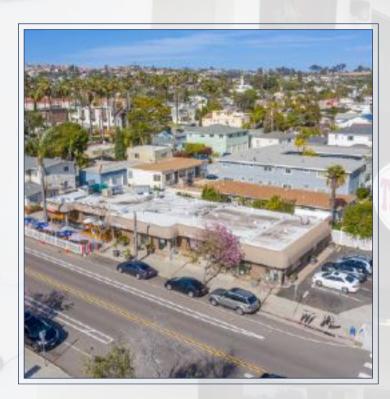
### Seven year Proforam

Year	ear Total Income (\$)		Total Operating Expenses (\$)		NOI (\$)		Cash Flow Before Taxes (\$)	
1	\$	184,044.00	\$ 35,000.00	\$	149,044.00	\$	149,044.00	
2	\$	193,246.20	\$ 35,000.00	\$	158,246.20	\$	158,246.20	
3	\$	202,908.51	\$ 35,000.00	\$	167,908.51	\$	167,908.51	
4	\$	213,053.94	\$ 35,000.00	\$	178,053.94	\$	178,053.94	
5	\$	223,706.63	\$ 35,000.00	\$	188,706.63	\$	188,706.63	
6	\$	234,891.96	\$ 35,000.00	\$	199,891.96	\$	199,891.96	
7	\$	246,636.56	\$ 35,000.00	\$	211,636.56	\$	211,636.56	



# Comps





5005-5019 Cass St, San Diego

- Sold \$3.03mm (7/22)
- \$555.27 sqft
- 4.89% cap
- 99 days on market
- 0.91 miles away



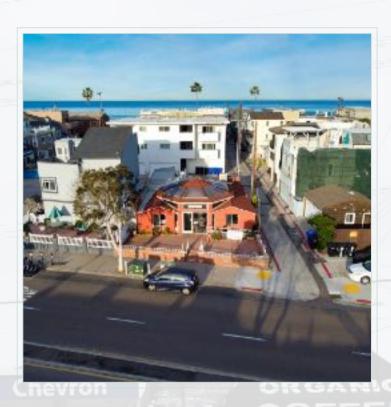
3795 Mission Blvd, San Diego

- Sold \$3.79mm (6/24)
- \$883.52 sqft
- 5.7% cap
- 261 days on market
- 1.21 miles away



2830 Garnet Ave, San Diego

- Sold \$2.6mm (4/23)
- \$573.82 sqft
- 5% cap
- 1.43 miles away



2912 Mission Blvd, San Diego

- Sold \$2mm (9/22)
- \$1,059.32 sqft
- 4.01% cap
- 352 DOM
- 2.39 miles away

# **Property Photos**













# MEETTHE TEAM





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