



OPPORTUNITY OVERVIEW

BERNAL HEIGHTS RESIDENTIAL HOTEL WITH RETAIL SPACE

OFFERED AT \$2,450,000

3355 Mission Street aka 16 Virginia Street is a mixed-use residential hotel in the Bernal Heights neighborhood of San Francisco. The property consists of 15 single room occupancy (SRO) units, 1 retail storefront, and an unwarranted studio. All residential units were recently renovated along with the common areas of the property. Vinyl plank flooring has been installed throughout the property, bathrooms have been updated with floor to ceiling tile, and the soft-story seismic retrofit has been completed. The retail space is in development as a restaurant/bar. The property is located in the heart of the Lower Mission Commercial Corridor and is a walker's paradise with a walk score of 97 of 100. Neighborhood amenities include a Safeway grocery store, plentiful restaurants, and entertainment options. Public transportation options are easily accessible with the 14, 24, and 49 MUNI lines within a block and Bart 0.7 miles away. Additionally, a Type 47 Liquor License is available for purchase with the property.

KEY FEATURES:

- 15 SRO units and 1 unwarranted studio
- 1 Retail Storefront
- Type 47 Liquor License also available





INCOME & EXPENSES

FINANCIAL SUMMARY: 3355 MISSION STREET

| | Scheduled | Proforma A | Proforma B |
|-------------------|-------------|-------------|-------------|
| Price | \$2,450,000 | \$2,450,000 | \$2,450,000 |
| Price per Unit | \$153,125 | \$153,125 | \$153,125 |
| Price per Sq. Ft. | \$480.39 | \$480.39 | \$480.39 |
| GRM | 19.47 | 16.48 | 12.09 |
| CAP RATE | 3.25% | 4.16% | 6.36% |

ANNUAL OPERATING INCOME

| | Scheduled | Proforma A | Proforma B |
|------------------------|------------|------------|------------|
| Gross Scheduled Income | \$117,838 | \$140,638 | \$194,638 |
| Other Income | \$7,986 | \$7,986 | \$7,986 |
| Total Scheduled Income | \$125,824 | \$148,624 | \$202,624 |
| Vacancy Cost | \$(3,535) | \$(4,219) | \$(4,219) |
| Gross Income | \$122,289 | \$144,405 | \$198,405 |
| Operating Expenses | \$(42,600) | \$(42,600) | \$(42,600) |
| Net Operating Income | \$79,689 | \$101,805 | \$155,805 |

UNIT MIX SUMMARY

| Unit Type | Count | % Total | Size Sq. Ft. | Rent |
|--------------------|-------|---------|--------------|---------|
| Retail | 1 | 5.9% | 1,700 | \$4,500 |
| SRO | 14 | 88.2% | | \$701 |
| Unwarranted Studio | 1 | 5.9% | | \$1,600 |
| TOTALS/AVERAGES | 16 | 100% | | |

INCOME & EXPENSES

INCOME SUMMARY

| | Scheduled | Proforma A | Proforma B | Notes |
|--------------------------|-----------|------------|------------|------------------------|
| Retail Rent | \$- | \$- | \$54,000 | See notes on rent roll |
| Residential Rents | \$117,838 | \$140,638 | \$140,638 | See notes on rent roll |
| Cell Phone Tower | \$7,986 | \$7,986 | \$7,986 | |
| Residential Vacancy (3%) | \$(3,535) | \$(4,219) | \$(4,219) | |
| Gross Income | \$122,289 | \$144,405 | \$198,405 | |

EXPENSE SUMMARY

| | Scheduled | Proforma A | Proforma B | Notes |
|------------------------|-----------|------------|------------|------------------------------|
| Property Taxes | TBD | TBD | TBD | |
| Property Insurance | TBD | TBD | TBD | |
| Garbage | \$10,800 | \$10,800 | \$10,800 | Based on Owner Profit & Loss |
| Water & Sewer | \$8,400 | \$8,400 | \$8,400 | Based on Owner Profit & Loss |
| Gas & Electricity | \$13,800 | \$13,800 | \$13,800 | Based on Owner Profit & Loss |
| Repairs & Maintenance | \$9,600 | \$9,600 | \$9,600 | \$600/unit |
| Gross Expenses | \$42,600 | \$42,600 | \$42,600 | |
| Expense as % of Income | 35% | 30% | 21% | |
| Net Operating Income | \$79,689 | \$101,805 | \$155,805 | |

RENT ROLL

| Unit Number | Unit Type | Scheduled Rent | Proforma A | Proforma B |
|---------------------|-------------|----------------|------------|------------|
| First Floor | | | | |
| 1 | SRO | 750 | 750 | 750 |
| 21 | SRO | 450 | 750 | 750 |
| 3 | SRO | 695.45 | 695.45 | 695.45 |
| 4 | SRO | 631 | 631 | 631 |
| 5 | SRO | 743.4 | 743.4 | 743.4 |
| 6 | SRO | 850 | 850 | 850 |
| 7 | SRO | 700 | 700 | 700 |
| Second Floor | | | | |
| 8 | SRO | 1000 | 1000 | 1000 |
| 9 | SRO | 700 | 700 | 700 |
| 10 | SRO | 650 | 650 | 650 |
| 11 | SRO | 850 | 850 | 850 |
| 12 | SRO | 566 | 566 | 566 |
| 132 | Penthouse | 0 | 1600 | 1600 |
| 14 | SRO | 566 | 566 | 566 |
| 15 | SRO | 667.97 | 667.97 | 667.97 |
| Commercial Space 3 | Retail(Bar) | 0 | 0 | 4500 |
| T-Mobile Cell Tower | | 665.5 | 665.5 | 665.5 |
| Gross Monthly Rent | | 10,485.32 | 12,385.32 | 16,885.32 |



RESTAURANTS

- 1. The Front Porch
- 2. Emmy's Spaghetti Shack
- 3. Hillside Supper Club
- 4. Doma Sushi
- 5. The Old Clam House
- 6. Holy Water
- 7. Bernal Star
- 8. Moki's Sushi & Pacific Grill
- 9. Red Hill Station
- 10. Nute's
- 11. 3rd Cousin
- 12. Barebottle Brewing Company

CAFÉS & BAKERIES

- 13. Precita Park Cafe & Grill
- 14. Pinhole Coffee
- 15. Progressive Grounds
- 16. Moonlight Cafe
- 17. Black Jet Baking Co.

RECREATION

- 18. Precita Park
- 19. Mullen Peralta Mini Park
- 20. Miller Dogpatch Memorial Garden
- 21. Wolfe Lane Community Garden
- 22. Bernal Heights Park

GROCERIES

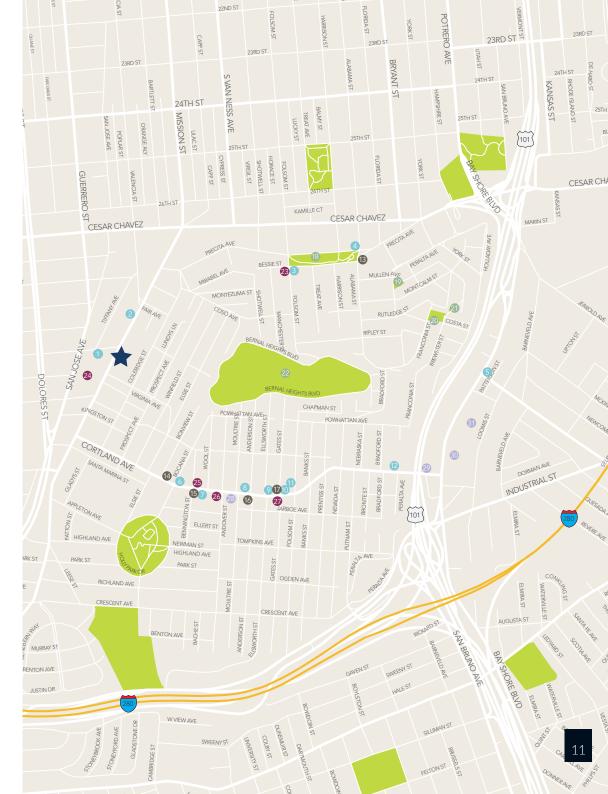
- 23. Harvest Hills Market
- 24. Safeway
- 25. The Epicurean Trader
- 26. The Good Life Grocery
- 27. Andi's Market

POINTS OF INTEREST

- 28. Bernal Heights Branch Library
- 29. Floorcraft Home Improvement Store
- 30. Lowe's Home Improvement
- 31. Shine-N-Seal Car Wash



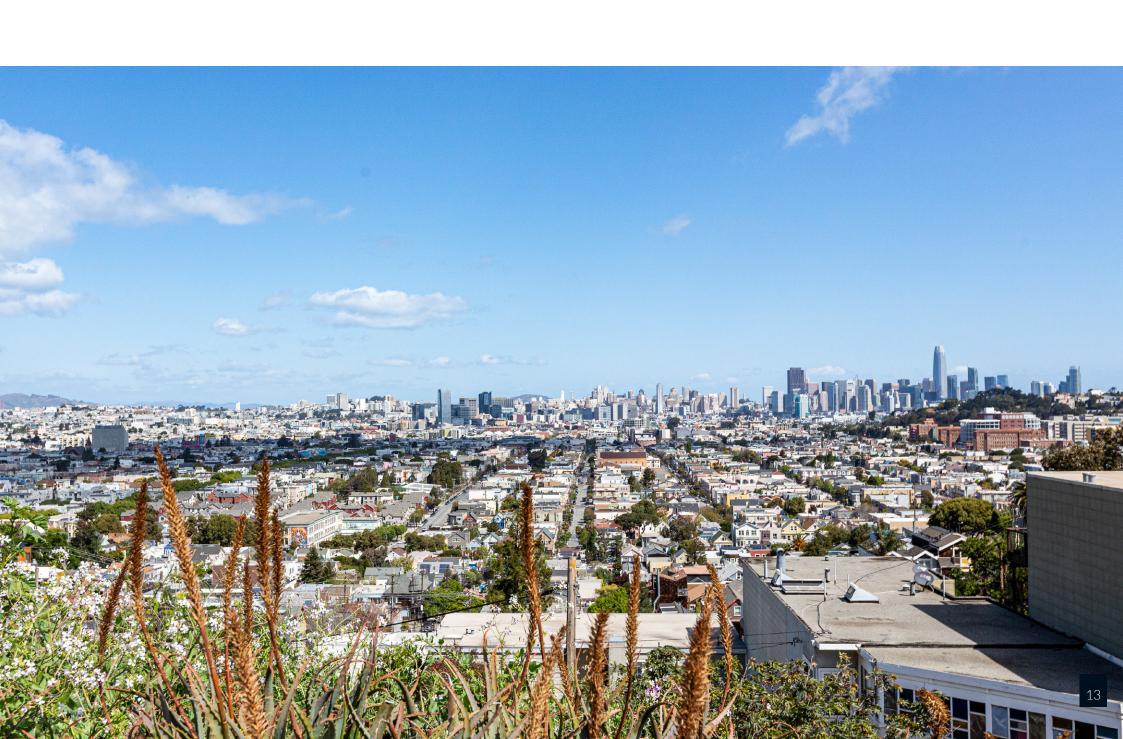
3355 MISSION STREET



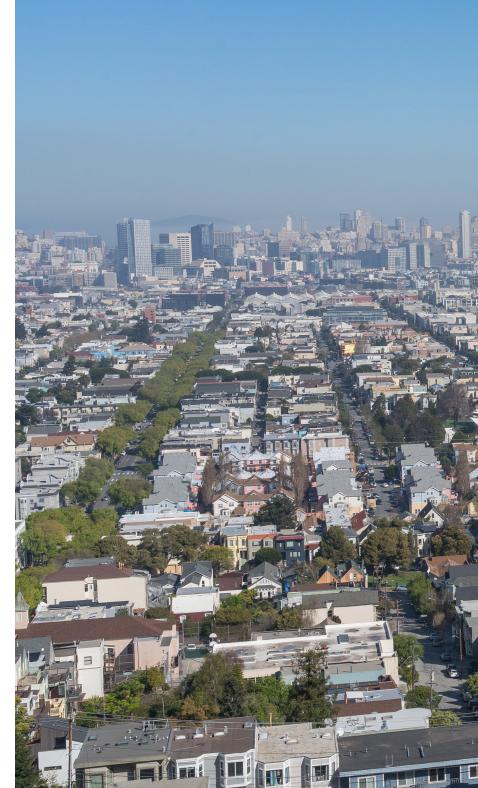
SURROUNDING AREA





















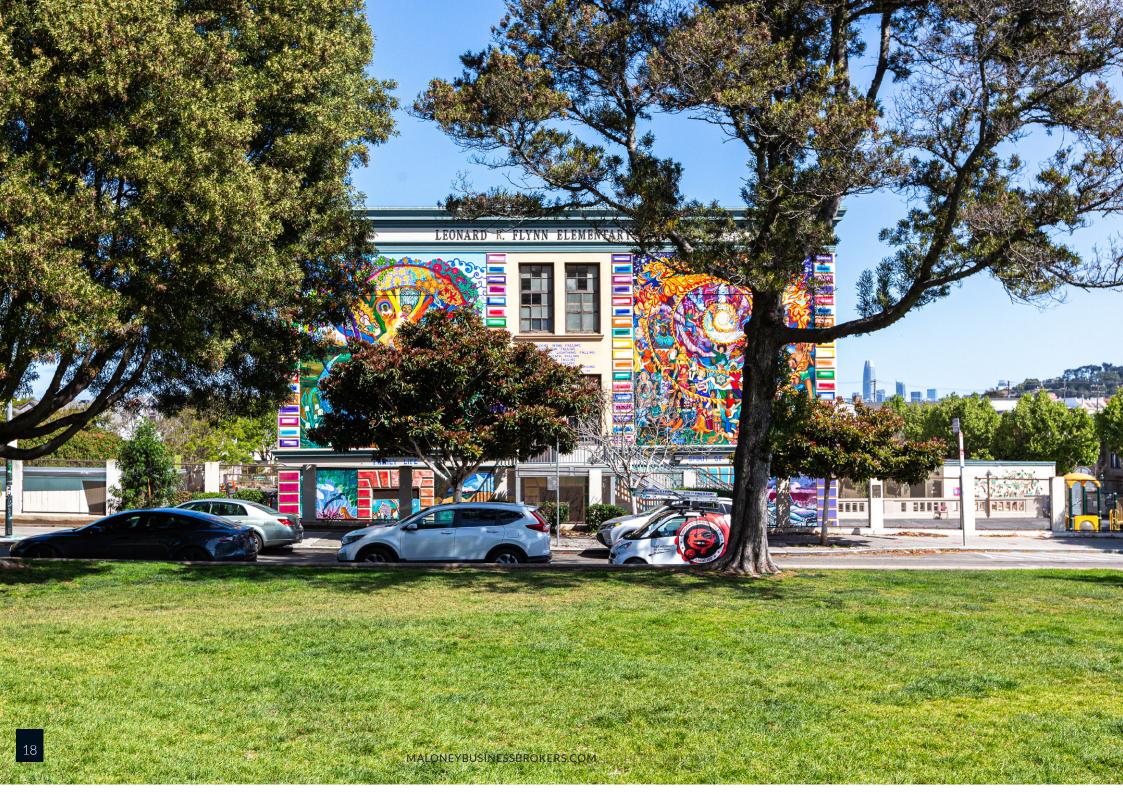
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CHERYL MALONEY | 415.309.2722 cheryl@vanguardsf.com DRE#01966668

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