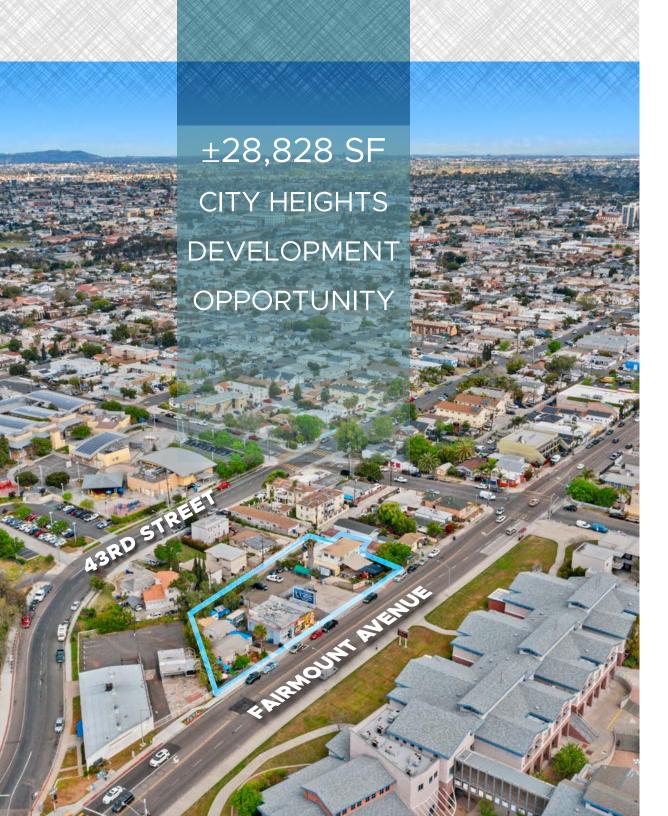




Voit
REAL ESTATE SERVICES



DISCLAIMER

This Offering Memorandum (this "Memorandum") is being given to you for the sole purpose of evaluating the possible acquisition of 3338 Fairmount Avenue, San Diego, CA 92105 (the "Property"), and is not to be used for any other purpose or made available to any other party without the prior written consent of the "Owner" or Voit Real Estate Services ("Broker").

This Memorandum was prepared by the Broker based on information supplied by the Owner and the Broker. It contains selected information about the Property and the real estate market but does not contain all the information necessary to evaluate the acquisition of the Property. The financial projections contained herein (or in any other "Evaluation Material", including any computer diskettes or files distributed to you via email from Broker accessible online through Broker's website) are for general reference only. They are based on assumptions relating to the general economy and local market, among other factors. Accordingly, actual results may vary materially from such projections. Various documents have been summarized herein to facilitate your review; these summaries are not intended to be a comprehensive statement of the terms or a legal analysis of such documents. While the information contained in this Memorandum and any other Evaluation Material is believed to be reliable, neither Broker nor Owner guarantees its accuracy or completeness. Because of the foregoing and since the Property will be sold on an "As-Is, Where-Is" basis, a prospective purchaser must make its own independent investigations, projections and conclusions regarding the acquisition of the Property without reliance on this Memorandum or any other Evaluation Material. Although additional Evaluation Material, which may include engineering, environmental or other reports, may be provided to qualified parties as the marketing progresses, prospective purchasers should seek advice from their own attorneys, accountants, and engineering and environmental experts.

Owner expressly reserves the right, at its sole discretion, to reject any offer to purchase the Property or to terminate any negotiations with any party at any time with or without written notice. Owner shall have no legal commitment or obligations to any prospective purchaser unless and until a written purchase and sale agreement has been fully executed, delivered and approved by Owner and any conditions to Owner's obligations therein have been satisfied or waived. Owner has retained Broker as its exclusive broker and will be responsible for any commission due to Broker in connection with a sale of the Property pursuant to a separate agreement. Broker is not authorized to make any representation or agreement on behalf of Owner.

This Memorandum is the property of the Owner and Broker and may be used only by parties approved by the Owner and Broker. No portion of this Memorandum may be copied or otherwise reproduced or disclosed to anyone except as permitted under the Confidentiality Agreement.



THE OFFERING

We are pleased to present a 28,828 square foot urban infill development site in the City Heights neighborhood of San Diego. The site's CU-3-6 zoning designator accommodates a variety of commercial and mixed-use development opportunities.

The site is located within the recently passed Complete Communities plan which permits multi-family development up to a 6.5 FAR on the site. Complete Communities is an opt in program to increase density along transit corridors to create more affordable housing within the city of San Diego. The property is also in a Transit Priority Area which relaxes the parking requirements for a developer.

City Heights is a multi-cultural urban neighborhood in San Diego and new affordable rental housing is in high demand. The location is within walking distance of an elementary school and middle school as well as nearby University & Fairmount Avenue commercial districts.

The location also allows easy access to the I-15 and I-805 freeways to reach the employment centers of Downtown San Diego and Mission Valley.

EXECUTIVE SUMMARY

ADDRESS:

3338 Fairmount Avenue, San Diego, CA 92105

APN:

476-100-24-00 and 476-100-25-00

LOT SIZE:

±28,828 Square Feet | ±0.66 acres

PRICE:

\$4,035,000

PRICE/SF:

\$140

GROSS INCOME:

\$113,619

COMPLETE COMMUNITIES:

Housing: Tier 3 - 6.5 FAR & Mobility: Zone 2

BASE ZONING:

CU-3-6

OVERLAY:

Mid-City City Heights Community Plan Area, Transit Priority Area, Parking Standards Transit Priority Area, and Community of Concern.

REPORTS & STUDIES:

Phase 1 completed in 2009

EXISTING IMPROVEMENTS

- » Single Family Residence (2 Bedroom / 1 Bath)
- » 2,075 SF Multi-Tenant Retail Building
- » 2,664 SF Two-Story Office Building
- » Residential Studio 369 SF
- » Storage Unit
- » Billboard Signage



RENT ROLL

SUITE #	USE	RBA	MO. RENT	START DATE	EXP.DATE	END RENEWAL
3332	Single Family Residence	659 SF	\$1,697	12/1/2022	11/30/2024	
3338	Hair salon	558 SF	\$1,090 5/1/2022		MTM	
3340	Retail / Food with Cooler	1,148 SF	\$2,524	8/1/2022	7/31/2023	7/31/2025
3342	Residential Studio	369 SF	\$874	1/1/2023	MTM	
3406	Office Space	2,664 SF	\$1,900	11/1/2022	09/01/2025	
Storage	Office Storage	-	\$900	10/1/2022	8/31/2023	03/01/2026
Billboard		-	\$483	7/15/2022	7/14/2023	
Total:		5,398 SF	\$9,468			
		Annual	\$113,619			

COMPLETE COMMUNITIES: WE'RE ALL IN!

San Diegans' quality of life depends on a vibrant economy, a healthy environment and thriving neighborhoods. Complete Communities is an initiative to set us on a path to achieve our goals and shape a future that works for all of us with a focus on four key areas: housing, mobility, parks and infrastructure.

Complete Communities includes planning strategies that work together to create incentives to build homes near transit, provide more mobility choices and enhance opportunities for places to walk, bike, relax and play. These efforts ensure that all residents have access to the resources and opportunities necessary to improve the quality of their lives.

Thoughtful and inclusive planning initiatives and programs aim to create a healthy environment and thriving communities that will serve to enhance the quality of life for all residents, regardless of their background and identity.



HOUSING SOLUTION:

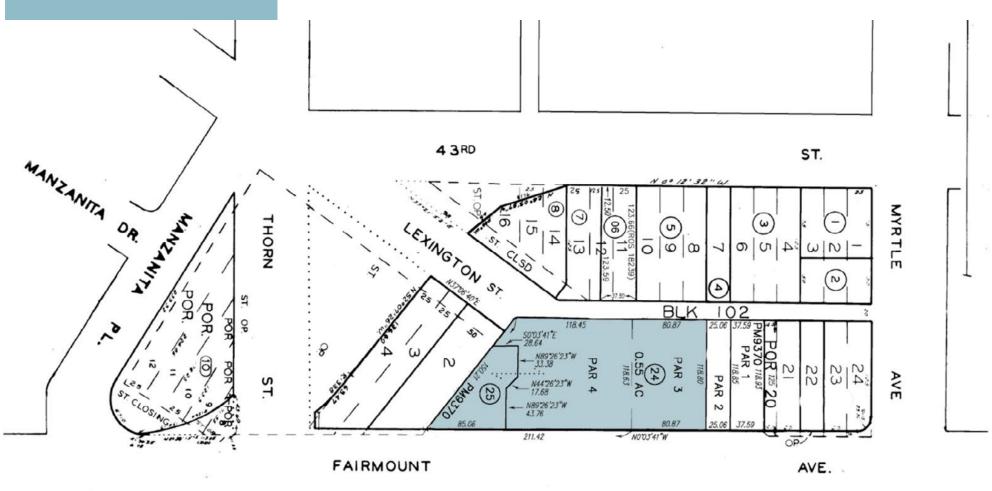
Housing Solutions is an optional affordable housing incentive program aimed at encouraging the building of homes near high-frequency transit. The focus is intended to create a variety of housing options for everyone, particularly those at low and middle-income levels. These incentives include investments in neighborhood amenities, such as pocket parks and plazas, as well as the preservation of existing affordable housing units. General Regulations for Complete Communities Housing Solutions can be found in San Diego Municipal Code Chapter 14, Article 3, Division 10.

COMPLETE COMMUNITIES | CITY OF SAN DIEGO OFFICIAL WEBSITE

PARCEL MAP









LAND COMPARABLES

	STREET ADDRESS	SALE PRICE	SALE DATE	SF OF LAND	\$/SF	ZONING	FAR	NOTES
1	3676-3684 Fairmount Avenue San Diego, CA 92105	\$1,300,000	12/21/2022	10,524	\$124	CU-3-6	6.5	Purchased for land value, on small parcel in comparable area to site
2	6010 El Cajon Boulevard San Diego, CA 92115	\$8,000,000	7/12/2022	44,967	\$178	CU-2-4	6.5	Purchased by Multi-family developer, in superior location
3	1746-1762 Newton Avenue San Diego, CA 92113	\$5,000,000	7/1/2022	34,665	\$144	BLPD-SUBD	N/A	Purchased for land value, not located within complete communities
4	3308-3312 University Avenue San Diego, CA 92104	\$3,117,000	6/30/2022	17,955	\$174	CC-5-4	6.5	Multi-tenant retail property that sold for land value and future development
5	2922 Imperial Avenue San Diego, CA 92102	\$1,100,000	12/16/2022	10,454	\$105	CN-1-3	6.5	Purchased for land value with short term lease back
6	3275-3295 Market Street San Diego, CA 92102	ASKING PRICE \$6,500,000	In Escrow	50,965	\$128	CC-3-6	6.5	Currently in escrow with plans for a multi-family development
		Average			\$142			
*	3338 Fairmount Avenue San Diego, CA 92105	\$4,035,000		28,828	\$140	CU-3-6	6.5	

LAND COMPARABLES











POPULATION



53,516 1 MILE 275,968

3 MILES

662,002 5 MILES

HOUSEHOLDS



15,465 1 MILE 101,283 3 MILES 246,722 5 MILES

HOME VALUE



\$434,259

\$527,894

\$550,748

INCOME



\$42,022 1 MILE

\$60,598 3 MILES

\$67,686 5 MILES





32.1 1 MILE

35.5
3 MILES

36.6

5 MILES

TRAFFIC COUNTS



OURCE: COSTAR: ALL FIGURES ARE BASED ON THE 2022 MEDIAN VALUE



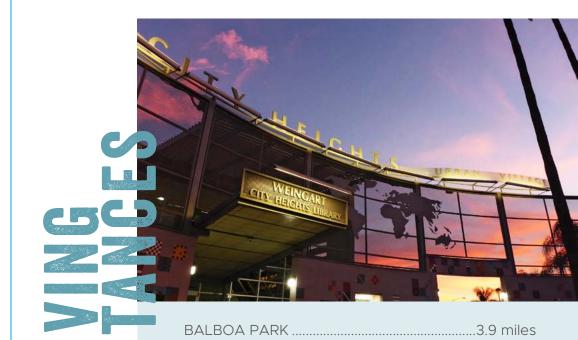
ABOUT CITY HEIGHTS OVERVIEW City Using the particular for a piece of Sep Diego.

City Heights is centrally located in the Mid-City area of San Diego. Development in City Heights is a mixture of single-family and multi-family residential with commercial and other non-residential development concentrated along major arterials. There are also pockets of neighborhood commercial areas throughout the community. A small portion of industrial development is located on the southern edge of the community.

DIVERSE COMMUNITY

City Heights is notable as a home to diverse culture, with significant communities of Vietnamese, Somali, Cambodian, Laotian, and Latino residents.

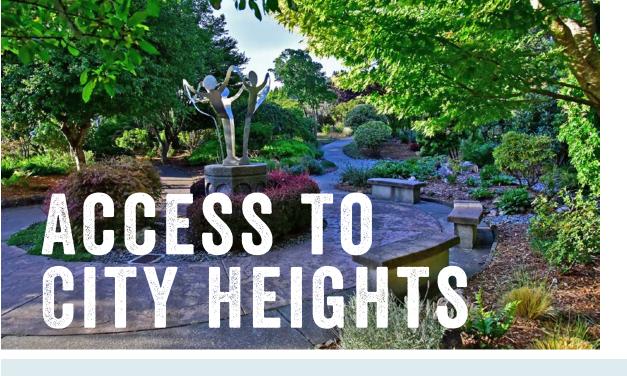
City Heights has walkable neighborhoods with many of the restaurants, businesses and shops near the main residential pockets. It is common to see pedestrians, cyclists and scooters throughout the neighborhood and surrounding communities.



DOWNTOWN SAN DIEGO5.0 miles

MISSION BEACH 12.2 miles

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The community is bounded by Interstate 805 to the west, El Cajon Boulevard to the north, 54th Street to the east, and Home Avenue/Euclid Avenue/Chollas Parkway to the southeast.

"Downtown" City Heights is generally regarded to be in the Teralta West neighborhood, and along University Avenue.

Because of the presence of the University Avenue transit corridor (the busiest in the metro region), there is substantial bus service connecting to Downtown and the Mission Valley trolley stops.

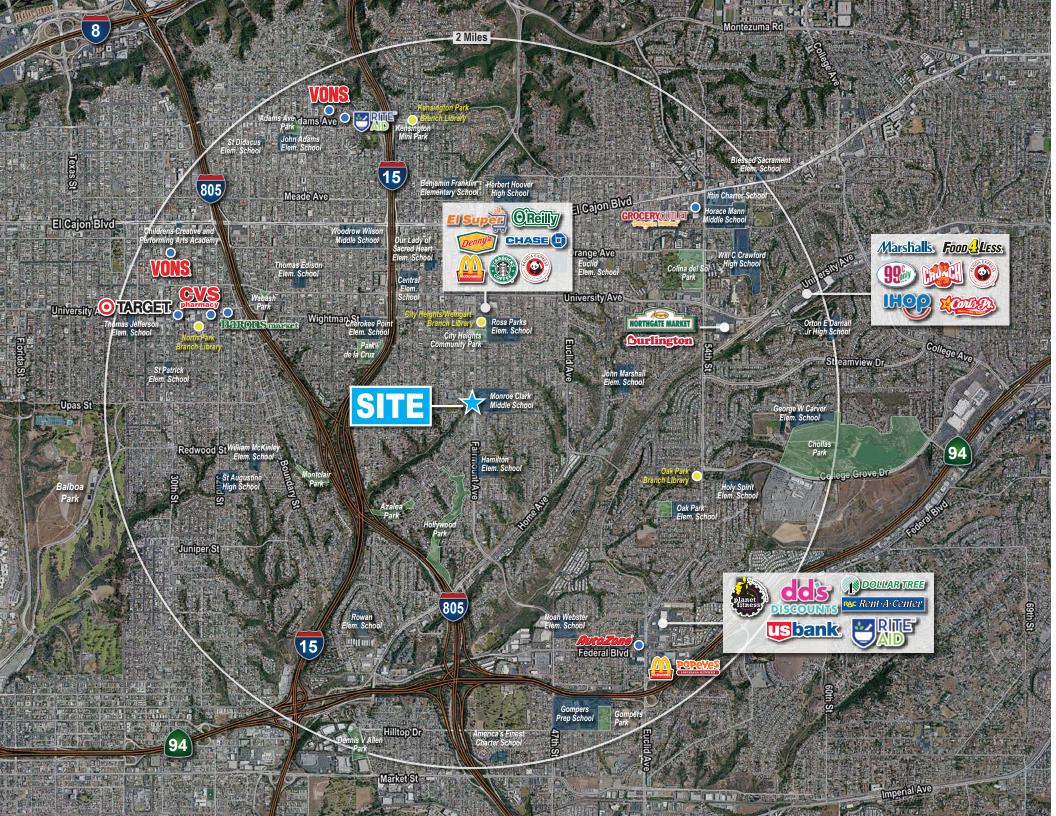


City Heights is a few minutes away from Mission Valley, San Diego's largest retail submarket with two super regional malls, over 6,000,000 square feet of retail shopping and 6,500 retailers.













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