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EXECUTIVE SUMMARY

5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112

Acquisition Costs	
Purchase Price, Points and Closing Costs	\$1,750,000
Investment - Cash	\$838,369
First Loan (Fixed)	\$911,631

Investment Information

Purchase Price	\$1,750,000
Price per Unit	\$291,667
Price per SF	\$291.67
Expenses per Unit	(\$8,562)

Income, Expenses & Cash Flow

, I	
Gross Scheduled Income	\$143,220
Total Vacancy and Credits	(\$5,442)
Operating Expenses	(\$51,370)
Net Operating Income	\$86,408
Debt Service	(\$69,146)
Cash Flow Before Taxes	\$17,262

Financial Indicators

Thursday marcators	
Cash-on-Cash Return Before Taxes	2.06%
Debt Coverage Ratio	1.25
Capitalization Rate	4.94%
Gross Rent Multiplier	12.22
Gross Income / Square Feet	\$23.87
Gross Expenses / Square Feet	(\$8.56)
Operating Expense Ratio	37.28%



PROPERTY DESCRIPTION

5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112



5 Units + (1) 3BD/2BA+office SRO Unit

A unique rental property, directly across the street from San Jose State University. This 5-unit apartment building has 5 legal units plus one legal, permitted SRO unit with a kitchen. There are three (3), two bedroom/one bath units; two (2) one bedroom/one bath units; and one (1), fully permitted, legal, three-bedroom/two bath with an office SRO unit. The building is classified as 5-unit building only because the SRO unit does not have an oven or stove and a parking space. There are 5 on-site parking spaces.

All the units are fully rented. The three-bedroom unit is currently being rented as an SRO unit (Single Room Occupancy), meaning the bedrooms are rented out individually. The unit does not qualify as a separate unit because the permit does not allow for an oven or stove or an additional parking space. There is also a laundry room with appliances within this unit. Units 3 & 5 are on Housing Assistance. The building is subject to San Jose's Apartment Rental Ordinance.

There is large upside potential with this property. The rents are below market, especially due to its proximity to San Jose State University, and although the units are in reasonably good condition, they could be upgraded to generate higher revenue. At present the building generates \$11,935 in monthly revenue. But could be generating up to \$14,700/month with renovations and strong management.

The building was constructed in 1951 on a 5,850 SF, level lot. The building was constructed with stucco over wood frame on a concrete perimeter foundation. The total square footage of the 5+1 SRO unit is more than 6,000 square feet in size. (Buyer to verify measurements.)

The building is ideally located for both student or workforce rentals. The multifamily market in San Jose has seen compelling growth over the past 20 years. Silicon Valley's tech economy's success has driven large increases in employment and income and generated strong growth in housing demand. Competition for for-sale and rental housing in the premier Silicon Valley suburbs has pushed housing costs to some of the highest levels in the nation. Average apartment rents are the third highest in the U.S., after New York and San Francisco, while for sale housing is out of the reach of many residents. Accordingly, the vacancy rate is projected to remain low as the number of new apartment deliveries increases over the next two years.

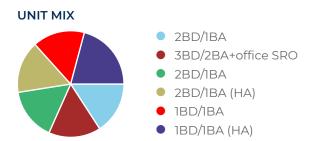
The for-sale housing market remains expensive. With house prices continuing to rise and mortgage rates at approximately 7%, San Jose has the nation's widest affordability gap between buying and renting. That means most new households will become renters rather than owners, creating a backstop for apartment demand.

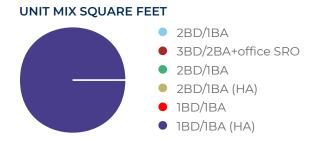


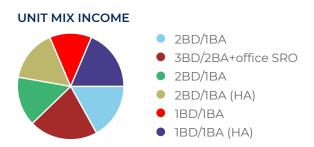
UNIT MIX REPORT

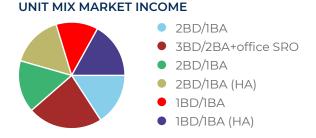
5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112

Units	Туре	Approx. SF	Avg. Rents	Monthly	Mkt Rents	Monthly
1	2BD/1BA	0	\$2,100	\$2,100	\$2,400	\$2,400
1	3BD/2BA+office SRO	0	\$2,610	\$2,610	\$3,500	\$3,500
1	2BD/1BA	0	\$1,850	\$1,850	\$2,400	\$2,400
1	2BD/1BA (HA)	0	\$2,000	\$2,000	\$2,400	\$2,400
1	1BD/1BA	0	\$1,575	\$1,575	\$2,000	\$2,000
1	1BD/1BA (HA)	0	\$1,800	\$1,800	\$2,000	\$2,000
6	·	0		\$11,935		\$14,700









5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112























PROPERTY PHOTOS

5 units on San Fernando

385 East San Fernando Street | San Jose, CA 95112

























FLOORPLAN APT 1

5 units on San Fernando 385 East San Fernando Street | San Jose, CA 95112



FLOOR PLAN CREATED BY CUBICASA APP. MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.

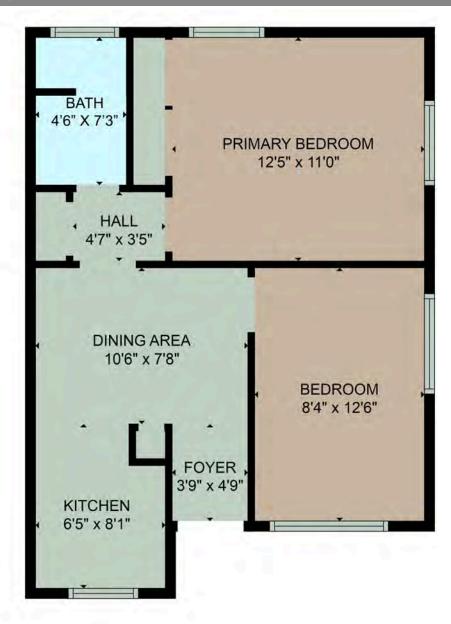
FLOORPLAN SRO UNIT

5 units on San Fernando 385 East San Fernando Street | San Jose, CA 95112



FLOOR PLAN CREATED BY CUBICASA APP. MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.

385 East San Fernando Street | San Jose, CA 95112



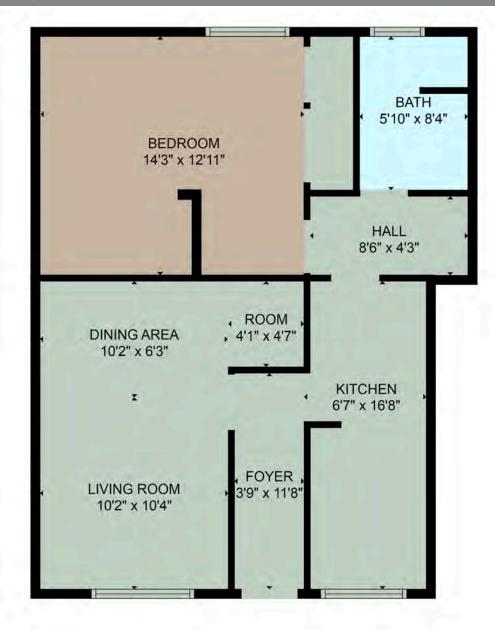
FLOOR PLAN CREATED BY CUBICASA APP. MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.

3 units on San Fernando 385 East San Fernando Street | San Jose, CA 95112

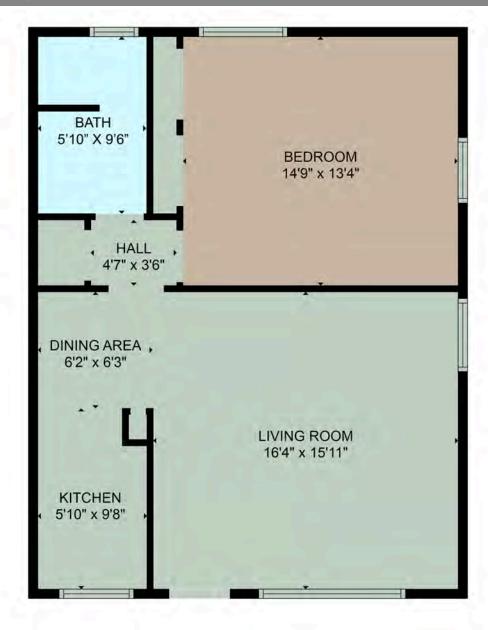


FLOOR PLAN CREATED BY CUBICASA APP, MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.

385 East San Fernando Street | San Jose, CA 95112



FLOOR PLAN CREATED BY CUBICASA APP, MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.



FLOOR PLAN CREATED BY CUBICASA APP, MEASUREMENTS DEEMED HIGHLY RELIABLE BUT NOT GUARANTEED.



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5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112 N2nd St E Santa Clara St STAMSt Coyote Creek E Julian St N3rd St Est James St S 12th St HORACE MANN ESanta Clara St AND SJSU ST JAMES PARK E San Antonio St ZIII UNIVERSITY E San Salvador St E San Fernando St EAST CAMPUS - John St EWilliam St BALLBACH **PASEO** AND SOFA Sounst E Reed St DOWNTOWN CENTRAL DOWNTOWN SAN JOSE SAN JOSE AND SOFA SOUTH Goodle UNIVERSITY Map data ©2024 Google ALVISO (82) 680 (237 101) BERRYESSA Mountain NORTH SAN JOSE View os Altos 101 Alum Rock Sunnyvale 87 Santa Clara 82 680 Loyola San Jose 280 EAST SAN JOSE Cupertino 280 (17)(85) WEST SAN JOSE **EVERGREEN** WILLOW GLEN SILVER CREEK COUNTRY CLUB Campbell COMMUNICATIONS HILL Saratoga BLOSSOM VALLEY Cambrian Park Alamitos 101 (85) 9 Coogle

Los Gatos

LOCATION MAPS



Description Year Ending	Year 1 11/2025	Year 2 11/2026	Year 3 11/2027	Year 4 11/2028	Year 5 11/2029
Income					
Rental Income	\$143,220	\$149,301	\$155,686	\$162,390	\$169,430
Gross Scheduled Income	\$143,220	\$149,301	\$155,686	\$162,390	\$169,430
General Vacancy	(\$5,442)	(\$5,673)	(\$5,916)	(\$6,171)	(\$6,438)
Gross Operating Income	\$137,778	\$143,628	\$149,770	\$156,220	\$162,992
Expenses					
Property Tax	(\$23,135)	(\$23,389)	(\$23,647)	(\$23,907)	(\$24,170)
Insurance	(\$5,639)	(\$5,808)	(\$5,982)	(\$6,162)	(\$6,347)
Water	(\$5,834)	(\$6,009)	(\$6,189)	(\$6,375)	(\$6,566)
PG&E	(\$4,023)	(\$4,144)	(\$4,268)	(\$4,396)	(\$4,528)
Garbage	(\$2,681)	(\$2,761)	(\$2,844)	(\$2,930)	(\$3,017)
Maintenance & Repairs	(\$6,007)	(\$6,187)	(\$6,373)	(\$6,564)	(\$6,761)
Business Tax	(\$248)	(\$255)	(\$263)	(\$271)	(\$279)
Cleaning	(\$575)	(\$575)	(\$575)	(\$575)	(\$575)
Landscaping	(\$700)	(\$700)	(\$700)	(\$700)	(\$700)
Permits / Fees	(\$2,528)	(\$2,604)	(\$2,682)	(\$2,762)	(\$2,845)
Total Operating Expenses	(\$51,370)	(\$52,433)	(\$53,524)	(\$54,642)	(\$55,789)
Operating Expense Ratio	37.28%	36.51%	35.74%	34.98%	34.23%
Net Operating Income	\$86,408	\$91,194	\$96,246	\$101,578	\$107,203



CASH FLOW ANALYSIS

Before-Tax Cash Flow	Year 1	Year 2	Year 3	Year 4	Year 5
Year Ending	11/2025 1	11/2026	11/2027	11/2028	11/2029
Before-Tax Cash Flow					
Gross Scheduled Income	\$143,220	\$149,301	\$155,686	\$162,390	\$169,430
General Vacancy	(\$5,442)	(\$5,673)	(\$5,916)	(\$6,171)	(\$6,438)
Total Operating Expenses	(\$51,370)	(\$52,433)	(\$53,524)	(\$54,642)	(\$55,789)
Net Operating Income	\$86,408	\$91,194	\$96,246	\$101,578	\$107,203
Loan Payment	(\$69,146)	(\$69,146)	(\$69,146)	(\$69,146)	(\$69,146)
Before-Tax Cash Flow	\$17,262	\$22,049	\$27,101	\$32,432	\$38,057
Cash-On-Cash Return	2.06%	2.63%	3.23%	3.87%	4.54%



FINANCIAL INDICATORS

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Year Ending	11/2025	11/2026	11/2027	11/2028	11/2029
Key Ratios and Multipliers					
Capitalization Rate	4.94%	5.21%	5.50%	5.80%	6.13%
Gross Rent Multiplier	12.22	11.72	11.24	10.78	10.33
Net Income Multiplier	20.25	19.19	18.18	17.23	16.32
Operating Expense Ratio	37.28%	36.51%	35.74%	34.98%	34.23%
Amounts per SF					
Gross Income	\$23.87	\$24.88	\$25.95	\$27.07	\$28.24
Expenses	(\$8.56)	(\$8.74)	(\$8.92)	(\$9.11)	(\$9.30)
Loan Metrics					
Loan To Value Ratio	51.51%	50.89%	50.23%	49.52%	48.76%
Debt Coverage Ratio	1.25	1.32	1.39	1.47	1.55
Cash-On-Cash Measures					
Before-Tax	2.06%	2.63%	3.23%	3.87%	4.54%
After-Tax	2.06%	2.63%	3.23%	3.87%	4.54%



LOAN ANALYSIS

5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112

Loan 1 (Fixed)

Debt Service Analysis	Year 1	Year 2	Year 3	Year 4	Year 5
Principal Payments	\$10,190	\$10,872	\$11,600	\$12,377	\$13,206
Interest Payments	\$58,956	\$58,274	\$57,545	\$56,769	\$55,940
Total Debt Service	\$69,146	\$69,146	\$69,146	\$69,146	\$69,146
Principal Balance Analysis					
Beginning Principal Balance	\$911,631	\$901,441	\$890,570	\$878,969	\$866,593
Principal Reductions	\$10,190	\$10,872	\$11,600	\$12,377	\$13,206
Ending Principal Balance	\$901,441	\$890,570	\$878,969	\$866,593	\$853,387



PRO FORMA SUMMARY

5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112



Investment Summary

Price	\$1,750,000
Year Built	1951
Units	6
Price/Unit	\$291,667
RSF	6,000
Price/RSF	\$291.67
Lot Size	5,850 sf
Floors	2
APN	467-24-090
Cap Rate	4.94%
Market Cap Rate	6.74%
GRM	12.22
Market GRM	9.92

Financing Summary

Loan 1 (Fixed)	\$911,631
Initial Equity	\$838,369
Interest Rate	6.5%
Term	30 years
Monthly Payment	\$5,762
DCR	1.25

Unit Mix & Monthly Scheduled Income

Туре	Units	Actual	Total	Market	Total
2BD/1BA	1	\$2,100	\$2,100	\$2,400	\$2,400
3BD/2BA+office SRO	1	\$2,610	\$2,610	\$3,500	\$3,500
2BD/1BA	1	\$1,850	\$1,850	\$2,400	\$2,400
2BD/1BA (HA)	1	\$2,000	\$2,000	\$2,400	\$2,400
1BD/1BA	1	\$1,575	\$1,575	\$2,000	\$2,000
1BD/1BA (HA)	1	\$1,800	\$1,800	\$2,000	\$2,000
Totals	6		\$11,935		\$14,700

Annualized Income

Description	Actual	Market
Gross Potential Rent	\$143,220	\$176,400
- Less: Vacancy	(\$5,442)	(\$7,056)
Effective Gross Income	\$137,778	\$169,344
- Less: Expenses	(\$51,370)	(\$51,370)
Net Operating Income	\$86,408	\$117,974
- Debt Service	(\$69,146)	(\$69,146)
Net Cash Flow after Debt Service	\$17,262	\$48,828
+ Principal Reduction	\$10,190	\$10,190
Total Return	\$27,452	\$59,018

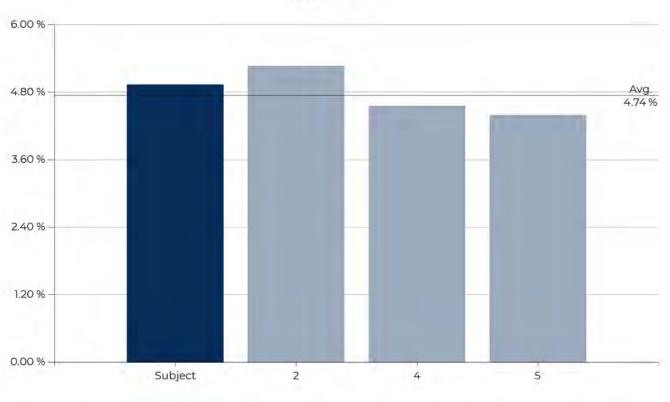
Annualized Expenses

Description	Actual	Market
Property Tax	\$23,135	\$23,135
Insurance	\$5,639	\$5,639
Water	\$5,834	\$5,834
PG&E	\$4,023	\$4,023
Garbage	\$2,681	\$2,681
Maintenance & Repairs	\$6,007	\$6,007
Business Tax	\$248	\$248
Cleaning	\$575	\$575
Landscaping	\$700	\$700
Permits / Fees	\$2,528	\$2,528
Total Expenses	\$51,370	\$51,370
Expenses Per RSF	\$8.56	\$8.56
Expenses Per Unit	\$8,562	\$8,562

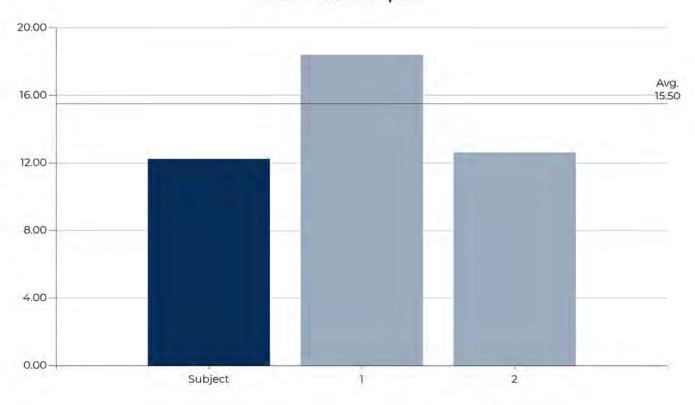




Cap Rate

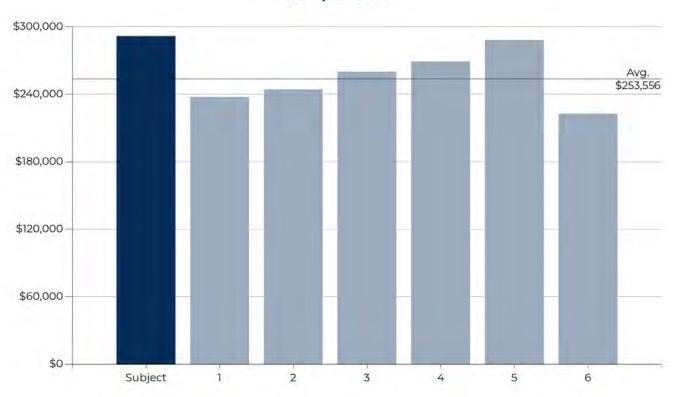


Gross Rent Multiplier

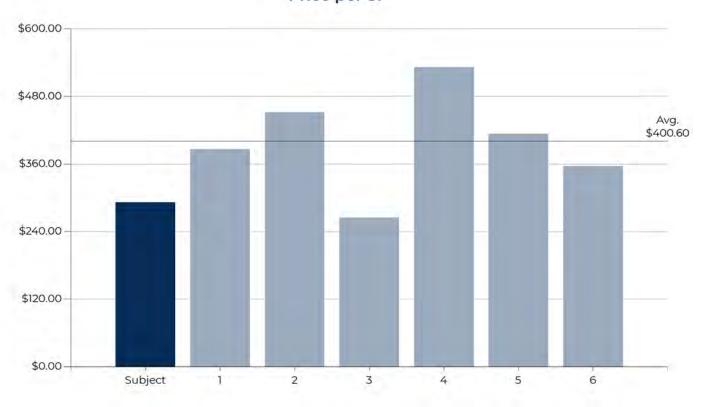




Price per Unit



Price per SF







Sale Price	\$1,750,000	Units	Unit Type
Units	6	1	2BD/1BA
Price/Unit	\$291,667	1	3BD/2BA+office SRO
Price/SF	\$291.67	1	2BD/1BA
Lot Size	5,850	1	2BD/1BA (HA)
Cap Rate	4.94%	1	1BD/1BA
GRM	12.22	1	1BD/1BA (HA)
Year Built	1951		

5 units on San Fernando

385 East San Fernando Street, San Jose, CA 95112



640 North 3rd Street, San Jose, CA 95112

Sale Price	\$1,425,000	Units	Unit Type
Units	6	3	1 Bedroom 1 Bath
Price/Unit	\$237,500	3	2 Bedroom 1 Bath
Price/SF	\$386.39		
Lot Size	6,347		
GRM	18.4		
Year Built	1962		
Sale Date	7/26/2024		
Days-On-Mkt	32		



85 South Sixth Street, San Jose, CA 95112

Sale Price	\$1,465,000	Units	Unit Type
Units	6	4	Studio/Efficiency
Price/Unit	\$244,167	2	1 Bedroom 1 Bath
Price/SF	\$451.74		
Lot Size	3,450		
Cap Rate	5.27%		
GRM	12.6		
Year Built	1930		
Sale Date	7/9/2024		
Days-On-Mkt	75		



494 South Sixth Street, San Jose, CA 95112

Sale Price	\$1,300,000	Units	Unit Type
Units	5	1	Studio/Efficiency
Price/Unit	\$260,000	2	2 Bedroom 1 Bath
Price/SF	\$264.07	2	2 Bedroom 1 Bath
Lot Size	5,981		
Year Built	1985		
Sale Date	10/17/2024		



351 North 8th Street, San Jose, CA 95112

Sale Price	\$1,615,000	Units	Unit Type
Units	6	6	1 Bedroom 1 Bath
Price/Unit	\$269,167		
Price/SF	\$531.60		
Lot Size	6,534		
Cap Rate	4.56%		
Year Built	1970		
Sale Date	5/23/2024		
Days-On-Mkt	422		



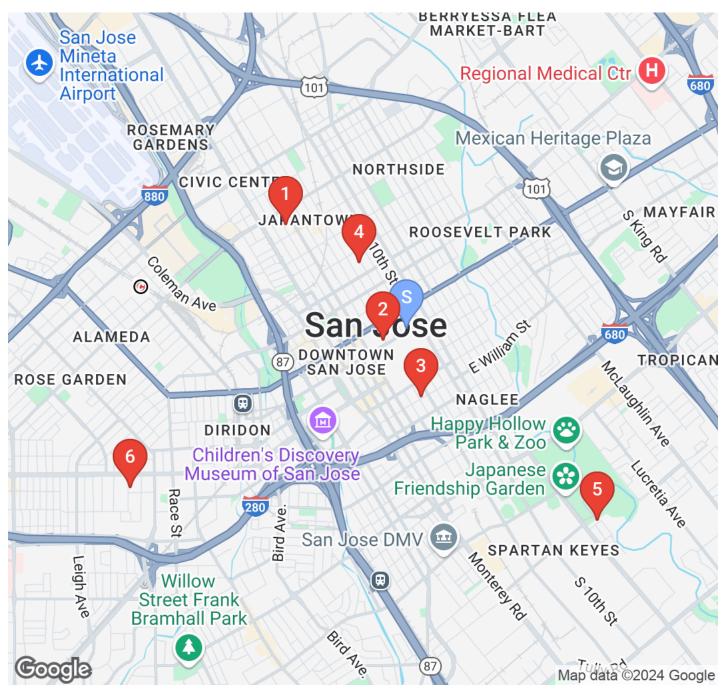
649 Nordale Avenue, San Jose, CA 95112

Sale Price	\$1,440,000	Units	Unit Type
Units	5	1	Studio/Efficiency
Price/Unit	\$288,000	3	1 Bedroom 1 Bath
Price/SF	\$413.79	1	3 Bedroom 1 Bath
Lot Size	6,534		
Cap Rate	4.4%		
Year Built	1962		
Sale Date	8/7/2024		



366 South Willard Avenue, San Jose, CA 95126

Sale Price	\$1,335,000	Units	Unit Type
Units	6	4	1 Bedroom 1 Bath
Price/Unit	\$222,500	2	2 Bedroom 1 Bath
Price/SF	\$356.00		
Lot Size	6,098		
Year Built	1955		
Sale Date	10/10/2024		
Days-On-Mkt	150		

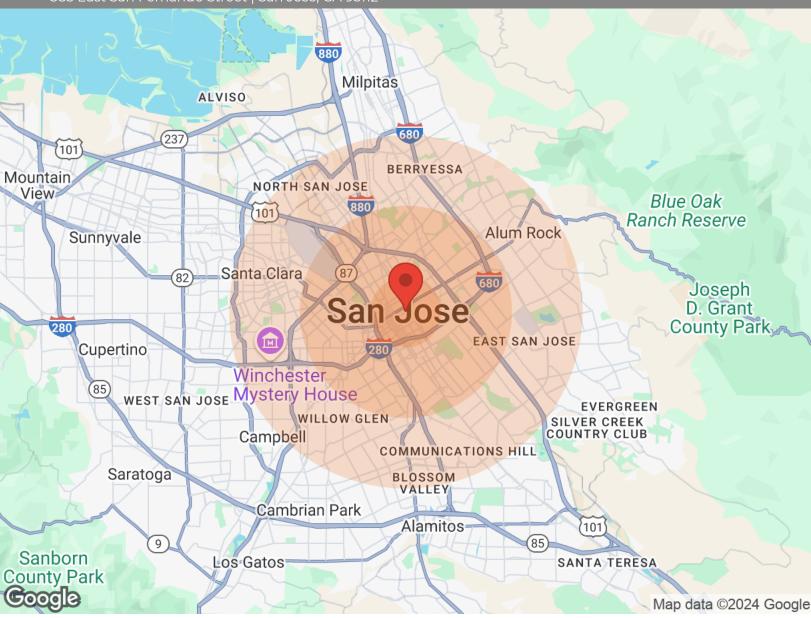


- 385 East San Fernando Street San Jose, CA, 95112 \$1,750,000
- 3 494 South Sixth Street San Jose, CA, 95112 \$1,300,000
- 366 South Willard Avenue San Jose, CA, 95126 \$1,335,000
- 640 North 3rd Street San Jose, CA, 95112 \$1,425,000
- 351 North 8th Street San Jose, CA, 95112 \$1,615,000
- 85 South Sixth Street San Jose, CA, 95112 \$1,465,000
- 649 Nordale Avenue San Jose, CA, 95112 \$1,440,000



DEMOGRAPHICS

5 units + (1) 3BD/2BA+office SRO across from SJSU 385 East San Fernando Street | San Jose, CA 95112



Population	1 Mile	3 Miles	5 Miles
Male	23,961	136,446	343,137
Female	24,155	134,637	337,270
Total Population	48,116	271,083	680,407
Age	1 Mile	3 Miles	5 Miles
Ages 0-14	8,522	58,302	142,497
Ages 15-24	4,640	32,977	82,970
Ages 25-54	24,674	120,314	295,206
Ages 55-64	4,906	28,310	74,504
Ages 65+	5,374	31,180	85,230
Race	1 Mile	3 Miles	5 Miles
White	22,597	108,555	274,214
Black	1,677	6,718	15,864
Am In/AK Nat	270	1,465	2,814
Hawaiian	59	408	1,089
Hispanic	24,984	155,577	311,243
Multi-Racial	29,052	181,252	364,634

Income	1 Mile	3 Miles	5 Miles
Median	\$47,326	\$56,586	\$69,330
< \$15,000	2,767	11,274	21,038
\$15,000-\$24,999	2,185	9,070	18,499
\$25,000-\$34,999	1,429	6,979	16,597
\$35,000-\$49,999	2,329	10,659	24,595
\$50,000-\$74,999	2,154	14,094	35,525
\$75,000-\$99,999	1,699	10,465	28,498
\$100,000-\$149,999	2,119	11,332	36,547
\$150,000-\$199,999	1,061	5,688	17,107
> \$200,000	845	4,287	14,619
Housing	1 Mile	3 Miles	5 Miles
Total Units	19,007	90,675	229,299
Occupied	17,109	85,382	218,554
Owner Occupied	4,904	34,903	111,648
Renter Occupied	12,205	50,479	106,906
Vacant	1,898	5,293	10,745

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EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Silicon Valley Multifamily Group makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Silicon Valley Multifamily Group does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with a certified public accountant or tax attorney. Tax questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies.

- <u>Do Not Disturb</u> -- Please respect the Seller's request that the tenants not be disturbed. All offers are to be written subject to inspection. The Seller will provide access for the Buyer to inspect the interiors of all units within a reasonable period following a fully executed purchase contract. Seller requests that all inspections be made on the same day.
- <u>Representation</u> -- This information is given with the understanding that all negotiations relating to the purchase of the property described herein shall be conducted through Silicon Valley Multifamily Group.

All properties and services are marketed by Silicon Valley Multifamily Group in compliance with all applicable fair housing and equal opportunity laws.

