162-176 Elizabeth Avenue

NEWARK | NEW JERSEY

CONFIDENTIAL OFFERING MEMORANDUM



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> Capital Markets Investment Properties

WHAT WE OFFER:

Unrivaled experience and knowledge of the market

CBRE boasts a team of seasoned professionals with extensive market insights, enabling clients to make informed decisions. Their deep understanding of local and global trends ensures clients receive tailored strategies that maximize property value.

Access to the largest investor pool/relationships with the most likely buyers

CBRE leverages its vast network of relationships to connect sellers with a diverse array of potential buyers. This extensive access not only increases visibility but also enhances the likelihood of successful transactions.

Cross collaboration with CBRE's debt and structured finance team

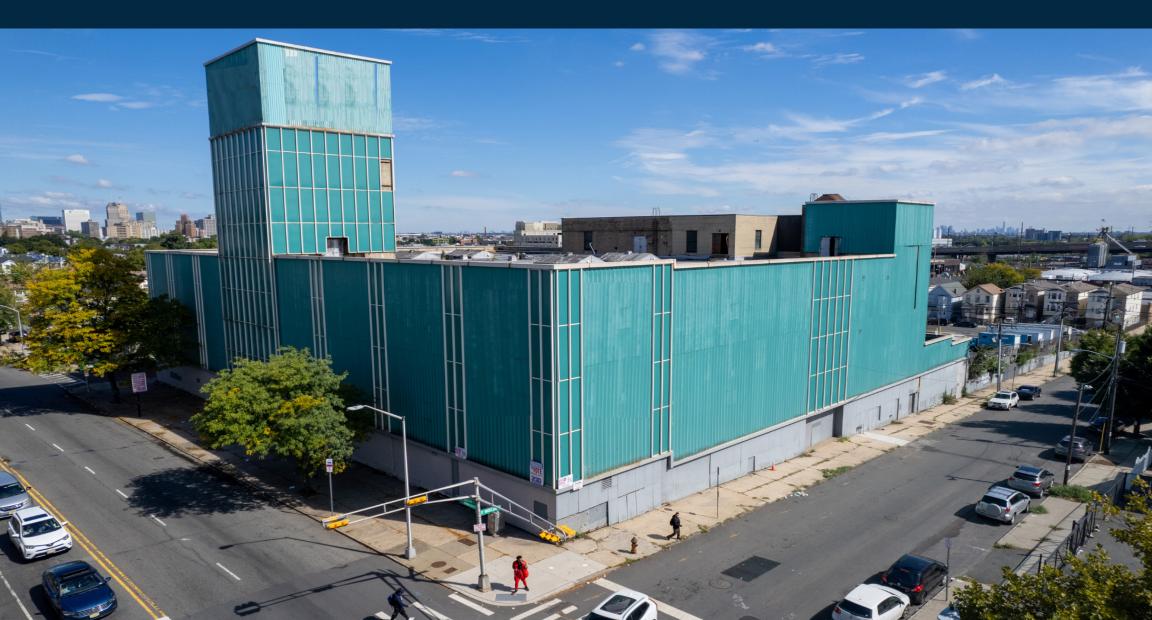
By integrating efforts with the debt and structured finance team, CBRE provides clients with comprehensive financial solutions that optimize capital structure. This collaboration helps clients navigate complex financing options, ensuring the best outcomes for their investments.

Fully integrated with CBRE's global platform

CBRE's global platform allows seamless coordination across various markets, facilitating international transactions and investments. This integrated approach ensures that clients benefit from a wide range of resources and expertise, no matter where their properties are located.

OFFERING HIGHLIGHTS 2 4 1-1 140,000 ACRE PARCEL FLOORS LIGHT INDUSTRIAL ZONING SF WAREHOUSE SPACE

IMMEDIATE ACCESS TO THE NEW JERSEY TURNPIKE (I-95) AND PORT NEWARK



INVESTMENT HIGHLIGHTS

CBRE has been retained as the exclusive advisor in the sale of the industrial site located at 162-176 Elizabeth Avenue in Newark, New Jersey. The existing 2± acre parcel includes a functional 140,000± SF multi-story warehouse. The site is located within Newark's I-1 zoning which permits a variety light industrial and warehousing uses. 162-176 Elizabeth Avenue is situated blocks from the interchange of Route 21, I-78 and US 1-9, providing immediate access to the New Jersey Turnpike (I-95), Port Newark and Newark Liberty International Airport.

The property is strategically situated within the Newark submarket, one of the most coveted warehouse/distribution locations in Northern New Jersey. This location provides direct access to New York City and the most densely populated, affluent consumer base in the country. 162-176 Elizabeth Avenue provides investors with an extremely rare acquisition opportunity, with ownership being amendable to short-term leaseback options and the site having tremendous long-term redevelopment potential, in the heart of one of the fastest growing industrial markets in the country.

Leaseback Opportunity – Ownership is open to short-term saleleaseback options, providing investors with cash flow during the lease up period

Unparallel Location – Situated at the interchange of Route 21, I-78 and US 1-9, providing immediate access to the New Jersey Tunrpike (I-95), Newark Liberty International Airport and Port Newark, the 2nd largest port on the East Coast.

Strong Leasing Fundamentals – Demand for Class B and C space in Northern New Jersey remains strong, with vacancy levels significantly below that of Class A/New Construction space

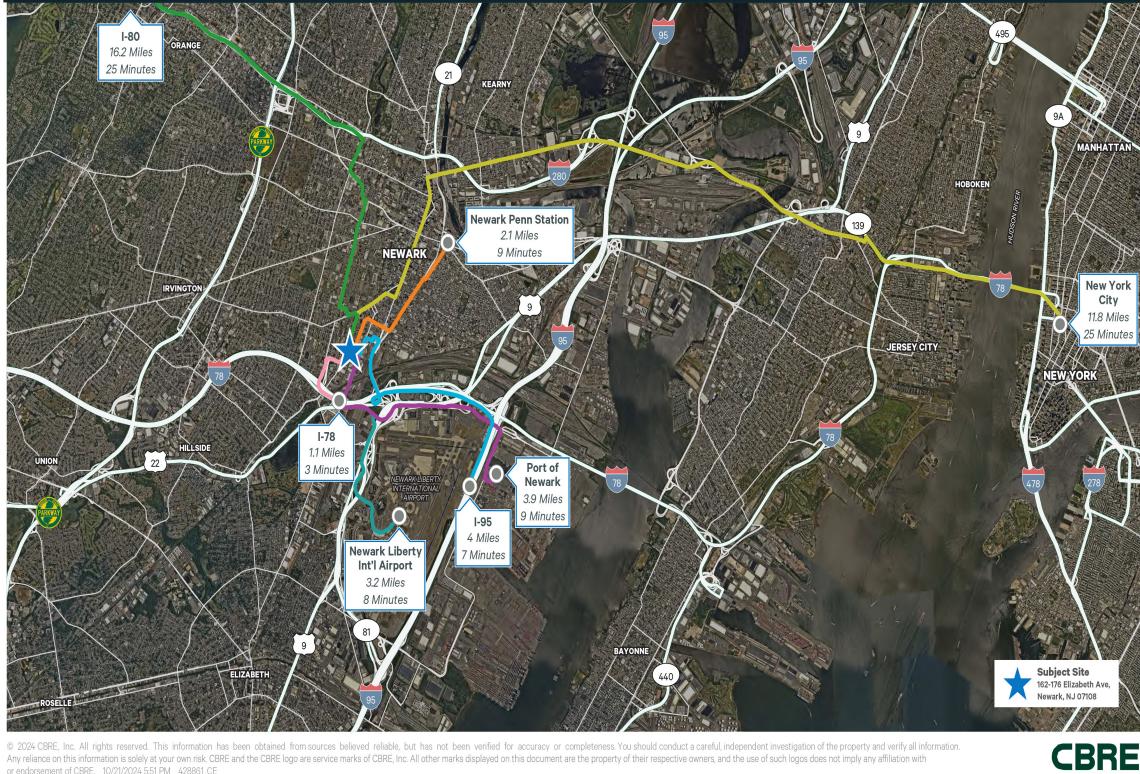
Functional Layout – With one freight elevator and high ceilings throughout, 162-176 Elizabeth Avenue has a functional layout for a multi-story warehouse

Talented Labor Base - The Property capitalizes on Newark's abundant, affordable, and highly-skilled labor base



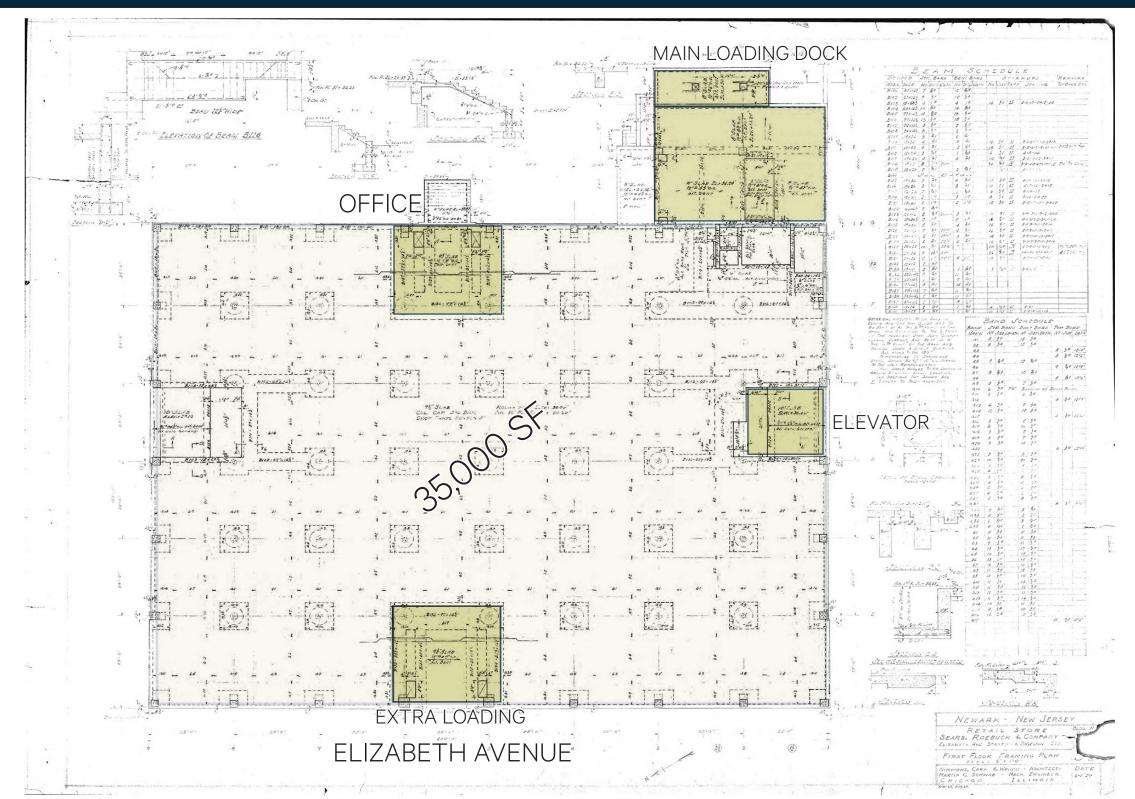
REGIONAL MAP

*PREMIER ACCESS TO MAJOR HIGHWAYS MINUTES FROM THE NEWARK AIRPORT & PORT NEWARK

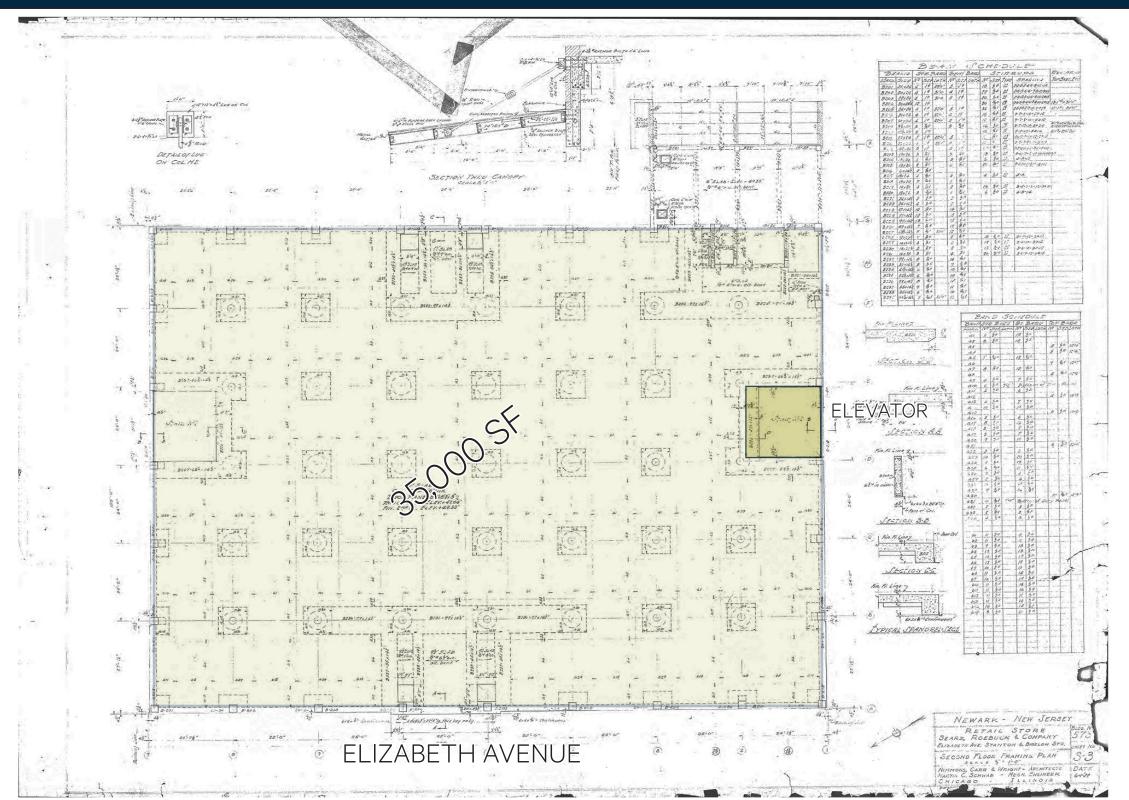


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FLOOR PLANS- GROUND LEVEL



FLOOR PLANS- 2nd & 3rd FLOOR



ZONING SUMMARY

I-1 Light Industrial Zone

Permitted Principal Uses:

Artisan and Craft Workspace Bail Bond Agency **Check-Cashing Establishment** Commercial Antennas and Microwave Dishes. Collocation Commercial Recreation, Large Scale Commercial Recreation, Small Scale **Community Center** Convenience Retail Co-Working, Incubator, or Shared Office Data Center Emergency Food Distribution Center, Food Pantry & Soup Kitchen Finance, Insurance, Real Estate, or Securities Brokerage Consumer Services Fish, Meat and Poultry Markets **Fitness Center** Flex Space, Light Industrial Governmental (Non-Municipal) Uses Heavy Retail and Service Homeless Shelter Hotels (See Section 41:4-6. Additional Standards) Laundry Facility-Commercial/Wholesale Manufacturing, Light **Municipal Uses** Nightclubs, Discotheques & Cabarets Operation Facilities for Bus/Taxicab/Ambulance/Limousine **Research and Development** Self Storage Shipping Container Storage (see Section 41:22) Sit-Down Restaurant Solar Energy System Take-Out Restaurant **Telephone Switching Facility** Veterinary Clinic or Office Veterinary Hospital Wholesale Bakeries Wholesale Trade

Permitted Conditional Uses:

Artist Live/Work Studio (Nuisance Producing) Automobile Rentals Automobile Repair and Tire Repair Automobile Sales Automobile Car Wash Cannabis Cultivator Cannabis Delivery Cannabis Distributor Cannabis Manufacturer Cannabis Wholesaler Commercial Antennas & Microwave Dishes, Building Mounted Dry Cleaning & Laundry Establishment Exterminator/Pesticide Application Business Gasoline Station Live Animal Market Medical Marijuana Alternative Treatment Center Medical Marijuana Safety Compliance Facility Medical Marijuana Manufacturing Facility Medical Marijuana Cultivation Facility Methadone Maintenance Clinic Places of Worship Substance Abuse Treatment Centers Warehousing, Micro-Fulfillment Warehousing, Traditional

Accessory Principal and Conditional Uses:

Parking Area, Private Drive-Through Facilities Emergency Food Distribution Center, Food Pantry, Soup Kitchen Offices Outdoor Display Area Outdoor Storage, Portable Storage Units Parking, Structured Power Plant Solar Energy Systems Wind Energy Systems, Small

LOCATION & MARKET HIGHLIGHTS

Strategic Location: Situated at 162 Elizabeth Avenue in Newark, NJ, this industrial warehouse benefits from proximity to major transportation routes, including I-95 and I-78, facilitating efficient logistics and distribution. Its location within a bustling urban environment enhances accessibility for both suppliers and customers.

Market Highlights: Newark is a key hub for industrial activity in the Northeast, with a growing demand for warehouse space driven by e-commerce and last-mile delivery needs. The warehouse is positioned within a diverse economic landscape, attracting various industries and fostering a robust business ecosystem.

Unmatched Consumer Access: The site boasts exceptional consumer access, being near major population centers in New Jersey and New York City. This strategic positioning allows businesses to reach a large customer base quickly, enhancing delivery efficiency and overall service levels.

Strong Class B/C Industrial Market: Demand remains strong for affordable leasing alternatives within Newark in comparison to Class A space.



CORE MARKET OVERVIEW

+The industrial real estate market in Newark, NJ, is thriving due to its strategic proximity to Port Newark, one of the busiest ports in the U.S.

+This location offers businesses easy access to global shipping routes, enhancing logistics efficiency and reducing transportation costs. Additionally, Newark's ongoing infrastructure improvements and favorable business climate attract investment, making it a prime destination for industrial growth.

+Net absorption in the Ports was negative 563,000 sq. ft. in Q3 2024, up from Q2 2024's net absorption of negative 770,000 sq. ft.



197M SF INVENTORY

32M SE CLASS A INVENTORY

1.7M SF UNDER CONSTRUCTION

45+ IMPORT/EXPORT COMPANIES OUT OF PNCT

TRAVEL TIMES				
NEWARK LIBERTY INTERNATIONIAL (EWR)	7 MINS			
PORT NEWARK CONTAINER TERMINAL (PNCT)	15 MINS			

CONSUMER ACCESS

+Proximity to Major Population Centers: Located near densely populated areas in New Jersey and New York City, the site offers businesses immediate access to a vast consumer market, facilitating greater outreach and engagement.

+Enhanced Delivery Efficiency: The strategic positioning allows for quicker delivery times, enabling businesses to meet customer expectations and improve satisfaction through timely service.

+Increased Service Levels: With unmatched access to a large customer base, businesses can efficiently scale operations, leading to improved overall service levels and enhanced competitiveness in the market.



INFRASTRUCTURE & AMENITIES

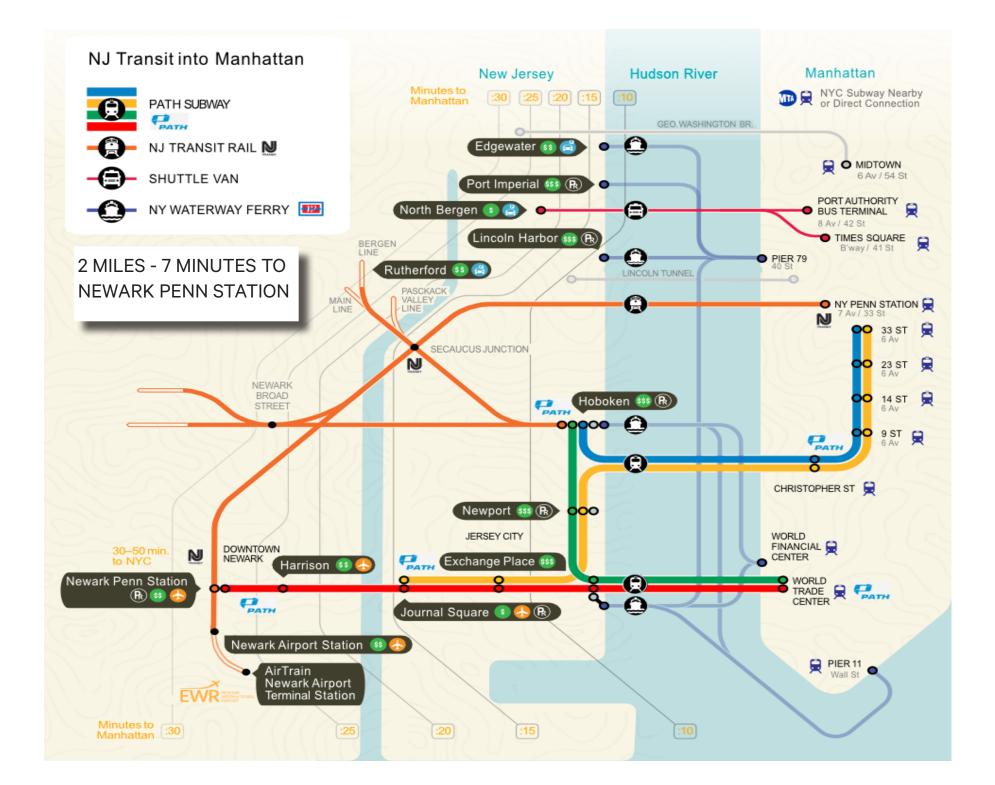


+Loading Docks and Access: The warehouse features multiple loading docks designed for easy access, facilitating quick loading and unloading of goods, which enhances operational efficiency for logistics and distribution companies.

+Optimal Space Utilization: With 1 large freight elevator with access to the lower level, ground level & 2nd/3rd floor. With 6000 lb weight capacity, the warehouse allows for vertical storage solutions, maximizing space utilization and enabling tenants to store larger inventories or operate specialized equipment.

+Parking and Outdoor Storage: Functional Parking lot of roughly ±1.25 acres, ideal for overflow truck and car parking.

CONVENIENT NYC ACCESS



SALES COMPARABLES

MULTI-STORY WAREHOUSE (NORTHERN NJ)

Address	City	SF	Acre	Sale Price	\$ / SF	Sale Date	Notes
1296 Lawrence St	Rahway	25,000	0.50	\$3,000,000	\$120	6/13/2024	Leased at Sale ; 5 Stories ; Building Footprint 5,000 SF
400 Winans Ave	Hillside	72,000	1.10	\$9,100,000	\$126	6/4/2024	2 Stories ; 14'-20' Clear Height ; Building Footprint 36,000 SF
19-25 Kennedy Blvd	Bayonne	57,000	0.80	\$7,800,000	\$137	6/2/2023	Leased at Sale ; 2 Stories ; Building Footprint 27,249 SF
23-53 Rome St	Newark	42,625	1.02	\$6,370,000	\$149	5/13/2024	2 Stories ; 32' Clear Height ; Building Footprint 21,313 SF
524 Paterson Ave	East Rutherford	20,000	0.86	\$3,100,000	\$155	4/1/2024	Leased at Sale ; 2 Stories ; Building Footprint 10,000 SF

LOW COVERAGE / IOS (5 MILE RADIUS)

Address	City	SF	Acre	Sale Price	\$ / AC	Sale Date	Notes
1196 McCarter Hwy	Newark	6,040	2.15	\$16,500,000	\$7,661,199	8/15/2023	Seller was operating their concrete business, Colonial Concrete
254-256 Pacific St	Newark	17,100	1.00	\$6,000,000	\$6,000,000	6/5/2023	Leased at Sale ; 40' Clear Height
1100 Newark Tpke	Kearny	57,000	9.30	\$67,425,000	\$7,250,000	12/6/2022	"The property features 55 dock high doors and 13 double wide rail doors ;
629 Henry St	Elizabeth	22,719	1.80	\$15,350,000	\$8,527,778	11/29/2022	The property was 100% leased at the time of the Sale
328 Thomas St	Newark	48,797	1.75	\$12,100,000	\$6,914,286	10/21/2022	Building was occupied by the owner, CCA International Inc
1319 N Broad St	Hillside	243,022	4.40	\$29,250,000	\$6,647,727	10/5/2022	Property was delivered vacant at time of Sale ; 2 stories

CBRE, Inc. operates within a global family of companies with many subsidiaries and related entities (each an "Affiliate") engaging in a broad range of commercial real estate businesses including, but not limited to, brokerage services, property and facilities management, valuation, investment fund management and development. At times different Affiliates, including CBRE Global Investors, Inc. or Trammell Crow Company, may have or represent clients who have competing interests in the same transaction. For example, Affiliates or their clients may have or express an interest in the property described in this Memorandum (the "Property"), and may be the successful bidder for the Property. Your receipt of this Memorandum constitutes your acknowledgement of that possibility and your agreement that neither CBRE, Inc. nor any Affiliate has an obligation to disclose to you such Affiliates will act in the best interest of their respective client(s), at arms' length, not in concert, or in a manner detrimental to any third party. CBRE, Inc. and its Affiliates will conduct their respective businesses in a manner consistent with the law and all fiduciary duties owed to their respective client(s).

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE, Inc.

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counteroffers, and negotiations shall be non-binding and neither CBRE, Inc. nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner.

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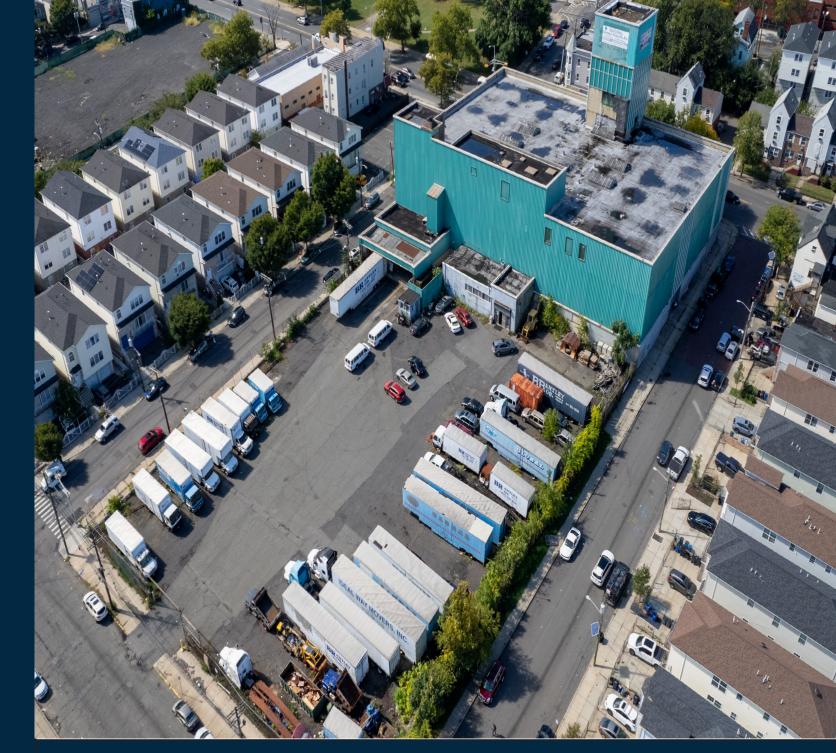
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