## **FINANCING PROPOSAL**



prepared for:

8100 S Priest Dr Building A | Suite 101 & 102 Tempe AZ

> prepared by: Ryan Russell SVP, Business Development

| USE OF PROCEEDS   |    |           |        |  |  |  |  |
|---|----|-----------|--------|--|--|--|--|
| Purchase land, or land/existing building or other improvements        | ¢  | 2,215,000 | (4)    |  |  |  |  |
|   | Φ  |           | ,      |  |  |  |  |
| Building (new construction, remodeling, leasehold improvements, etc): | \$ | -         | (est)  |  |  |  |  |
| Purchase/Install equipment:   | \$ | -         |        |  |  |  |  |
| Eligible Business Expenses (cash out)                                 | \$ | -         |        |  |  |  |  |
| Refinance debt  | \$ | -         |        |  |  |  |  |
| Other Expenses (const. contingency, interim interest):                | \$ | 20,268    | Note 1 |  |  |  |  |
| Professional Fees:  | \$ | 9,315     | Note 2 |  |  |  |  |
| SBA 504 Eligible Project Costs  | \$ | 2,244,583 |        |  |  |  |  |
| Ineligible Costs  | \$ | -         | Note 3 |  |  |  |  |
| Total Project Costs   | \$ | 2,244,583 |        |  |  |  |  |
| <u> </u>  |    |           |        |  |  |  |  |

|   | SOURCE OF PROCEEDS |            |               |      |           |      |               |             |         |       |         |
|---|--------------------|------------|---------------|------|-----------|------|---------------|-------------|---------|-------|---------|
| TERMS ARE ESTIMATES - THIS IS NOT A COMMITMENT TO PROVIDE FINANCING |                    |            |               |      |           |      |               |             |         |       |         |
|   | Amount             | % of       |               | Lien | *(1)      |      |               |             |         |       |         |
|   | Financed           | Project    | Lender        | Pos. | Int. Rate | Term | Amort         | Mth         | ly Pymt | Annua | al Pymt |
|   | \$ 1,122,291.50    | 50.000% FV | VBank         | 1    | 6.94%     | 10   | 25            | \$          | 7,889   | \$    | 94,671  |
|   | \$ 897,833.20      | 40.000% SE | BA            | 2    | 6.28%     | 25   | 25            | \$          | 6,106   | \$    | 73,271  |
|   | \$ -               | 0.000% Ot  | her           | 3    |           |      |               | \$          | -       | \$    | -       |
|   | \$ 224,458.30      | 10.000% Bo | rrower Equity |      | blended:  |      |               |             |         |       |         |
|   | \$ 2.244.583.00    | 100.000%   |               |      | 6.65%     | Т    | otal Payments | s <b>\$</b> | 13.995  | \$    | 167.941 |

Lender to pay a one-time fee to SBA of or 0.5% on its permanent loan \$5,611

\*(1) Interest Rates are estimates only

|                                      | PRICING |               |                          |
|--------------------------------------|---------|---------------|--------------------------|
| SBA 504 Debenture                    |         |               |                          |
| 504 Share of Project                 |         | \$<br>897,833 |                          |
| SBA Guaranty Fee                     | (0.50%) | \$<br>-       | (Waived for Fiscal 2024) |
| 504 Processing Fee                   | (1.50%) | \$<br>13,467  |                          |
| Funding Fee                          | (0.25%) | \$<br>2,245   |                          |
| CDC Closing Costs                    | (Fixed) | \$<br>5,000   |                          |
| Subtotal                             |         | \$<br>20,712  | -                        |
| Underwriters Fee                     | (0.40%) | \$<br>3,689   | _                        |
| Total Fee                            |         | \$<br>24,401  | _                        |
| DEBENTURE                            |         | \$<br>923,000 | -                        |
| Refund to Borrower (due to rounding) |         | \$<br>766     |                          |

| NOTE   |          | NOTE 2 |   |             | NOTE 3 |                                  |    |   |
|--|----------|--------|---|-------------|--------|----------------------------------|----|---|
| Interim Loan Interest<br>Interim Loan Fees<br>Const. Contingency (10%) | \$ \$ \$ | 20,268 | Appraisal Environmental Title & Escrow Fees Architect/Engineer Other: Permits/Surveys | \$ \$ \$ \$ | •      | Working Capital<br>Franchise Fee | \$ |   |
| TOTAL  | \$       | 20,268 | TOTAL   | \$          | 9,315  | TOTAL                            | \$ | - |

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## Connect with an Expert!

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