

Hillsboro Oaks Apartments



EXCLUSIVELY MARKETED BY



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EXECUTIVE SUMMARY

PROPERTY OVERVIEW

Compass Commercial is pleased to present exclusively for sale the 15,250 SF Hillsboro Oaks Apartments located at 208 N Church St in Hillsboro, TX. Acquisition presents value add opportunity, located just two city blocks from Hill County courthouse with easy access to I-35, and a 50 minute drive south of Fort Worth.

Sale Price	\$1,600,000
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OFFERING SUMMARY

\$104.91 Price / SF:

BUILDING & LOT INFORMATION

Address:	208 N Church St
City, State, Zip:	Hillsboro, TX , 76645
County:	Hill County
Building Size:	+/- 15,250 SF
Lot Size:	+/- 28,445 SF / 0.65 AC





VALUE ADD OPPORTUNITIES



INTERIOR

- Kitchen Cabinetry & Granite Countertops
- Bathroom Fixtures
- Flooring
- Modern Light Fixtures
- Energy efficient windows
- EXTERIOR
 - Fencing & security gate
 - Decking per unit
 - Concrete stairs can be refinished
 - Common area amenities
 - Electronic door locks
 - Landscaping

Investment Overview

RECENT CAPITAL IMPROVEMENTS



- INTERIOR
 - New carpet
 - New countertops
 - LVP flooring
 - New appliances
 - New paint
- EXTERIOR
 - New metal roof (2021)
 - Paint
 - New HVAC units (2021)
 - Siding, soffit and fascia replaced
 - Parking lot resurfaced and restriped
 - Rubs system implemented for master water meter

Investment Overview



PROPERTY SUMMARY

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208 N CHURCH ST, **LOCATION:** HILLSBORO, TX 76645

SALES PRICE: \$1,600,000

PRICE PER UNIT: \$80,000

TOTAL SIZE: +/- 15,250 SF **UNIT SIZE:** AVG SIZE: 762.50 SF

NOI: \$124,481.01

CAP RATE: 7.78%

> # OF BUILDINGS: 5 **BUILDING:** # OF UNITS: 20 UNITS

AVERAGE RENT: \$752.50 **RENT:** AVERAGE RENT - PSF: \$0.98

OCCUPANCY: 100% (Up from 50% in 2021)

ZONING: MF-29 (Multi Family Residential)

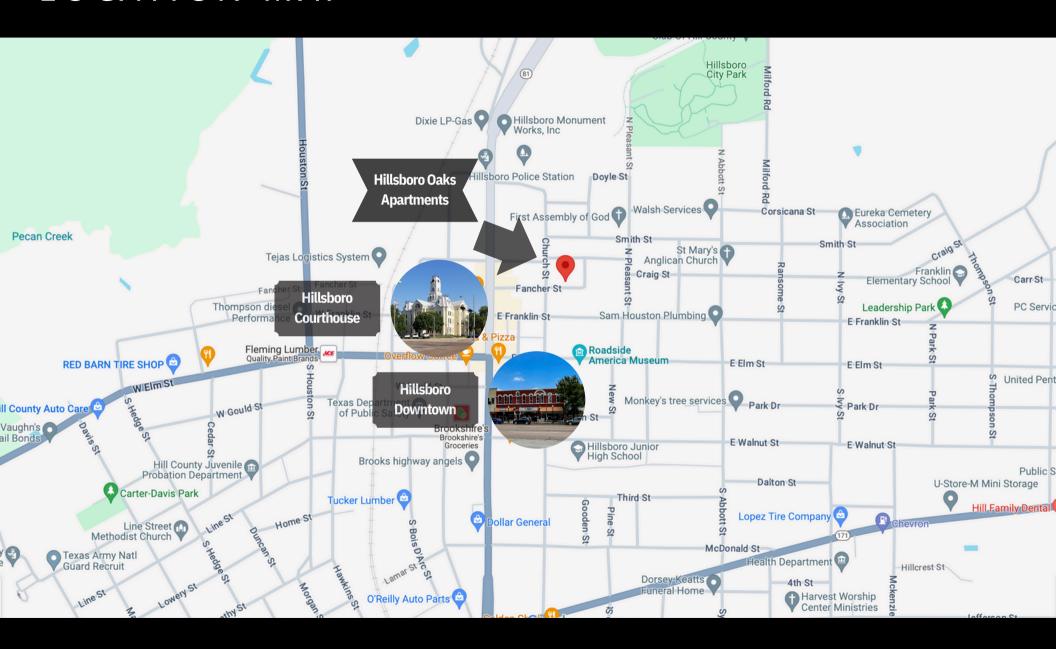
©° APN: 106908

LOT SIZE: +/- 28,445 SF / 0.65 AC

1.5 spaces/unit Parking:



LOCATION MAP



Property Information

RETAILER MAP



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DEMOGRAPHICS MAP & REPORT

POPULATION	3 MILES	5 MILES	10 MILES
Total Population	8,640	9,500	14,436
Average Age	35.8	36.2	37.8

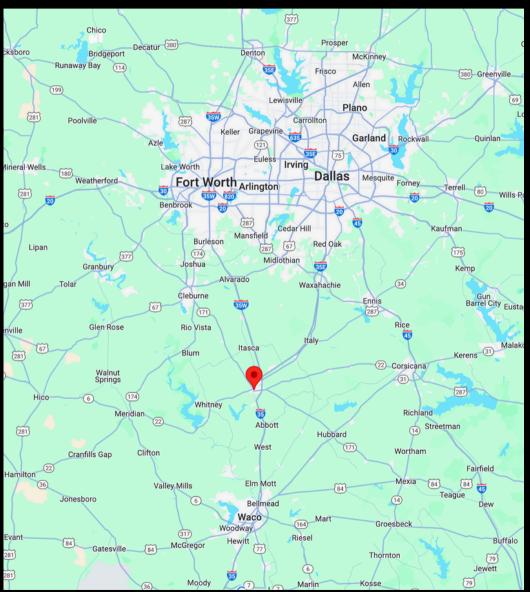
The population density in Hillsboro is 583% higher than Texas.

Hillsboro crime rates are 27% lower than the Texas average.

HOUSEHOLDS & INCOME	3 MILES	5 MILES	10 MILES
Total Households	3,050	3,372	5,207
# of Persons per HH	2.8	2.8	2.7
Average HH Income	\$68,329	\$69,244	\$72,096
Average House Value	\$92,361	\$96,952	\$113,693

TRAFFIC COUNTS	
S Waco St	8,479 VPD
W Elm St	7,869 VPD
N Waco St	6,774 VPD

^{**}Sourced from CoStar and AreaVibes.com**



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CITY OVERVIEW





Hillsboro, TX

Hillsboro, a hidden gem in the Lone Star State, is a picturesque and inviting city that perfectly encapsulates the essence of Texas charm. Its strategic location, comfortably nestled midway between the bustling cities of Dallas and Waco, offers an ideal balance of serene small-town living and convenient access to urban amenities. This unique positioning makes Hillsboro not just a place to live, but a hub for experiencing the rich diversity of Texas landscapes and lifestyles. With its easy accessibility to major highways and a friendly community atmosphere, Hillsboro stands out as a prime location for homeowners seeking both peace and connectivity.

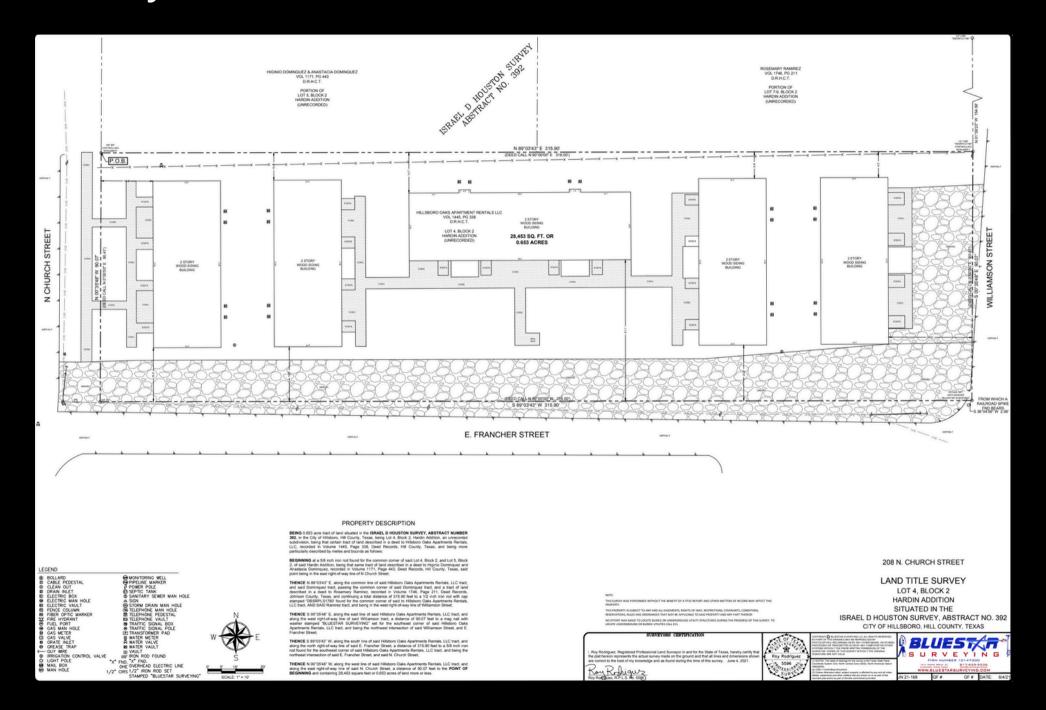
The heart of Hillsboro beats with a rhythm of rich history and vibrant culture. The city is a treasure trove of historical landmarks, with the Hill County Courthouse being a crown jewel of architectural heritage. This courthouse, along with other historic buildings, narrates the story of a bygone era, bringing a unique character to the city. Hillsboro's cultural calendar is dotted with events like the renowned Cotton Pickin' Fair, which not only showcases the local agricultural legacy but also brings together artisans, musicians, and food vendors, creating a festive atmosphere that residents eagerly anticipate each year. The Historic Downtown District, with its quaint shops and vintage aesthetics, offers a nostalgic stroll down memory lanes, creating a sense of connection to Hillsboro's storied past.

The lifestyle in Hillsboro is a harmonious blend of community spirit and individual well-being. The city is characterized by its friendly neighborhoods, where community bonds are strong and a sense of belonging is pervasive. Residents enjoy a variety of local amenities, from charming boutiques and cafes to well-maintained parks and recreational facilities. The proximity to Lake Whitney is a significant draw, offering a picturesque escape for outdoor enthusiasts. Here, activities such as fishing, boating, and hiking are not just pastimes but a way of life. The scenic beauty of the lake, coupled with Hillsboro's vibrant community events, craft a living experience that is both fulfilling and enriching.

Hillsboro is not just a place of historical significance and community spirit; it's also a hub of economic activity and growth. The city has been experiencing a steady economic upturn, marked by the arrival of diverse businesses and industries. This economic diversity provides residents with a wide range of job opportunities, from retail and hospitality to manufacturing and healthcare. Major employers in the area include Hill Regional Hospital and the Outlets at Hillsboro, a large shopping center that not only serves as a shopping destination but also as a significant employment provider. Additionally, Hillsboro's proximity to larger cities like Dallas and Waco expands the job market considerably, offering residents the flexibility to pursue careers in various sectors. The city's commitment to economic development is evident in its support for local businesses and initiatives to attract new investments, making Hillsboro an increasingly attractive place for both career-oriented individuals and families looking for stability and growth.

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Survey



INFORMATION ABOUT BROKERAGE SERVICES

APPROVED BY THE TEXAS REAL ESTATE COMMISSION FOR VOLUNTARY USE.

TEXAS LAW REQUIRES ALL REAL ESTATE LICENSEES TO GIVE THE FOLLOWING INFORMATION ABOUT BROKERAGE SERVICES TO PROSPECTIVE BUYERS, TENANTS, SELLERS AND LANDLORDS, (01A TREC NO. OP-K)

INFORMATION ABOUT BROKERAGE SERVICES:

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease. or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written - listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer

not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an inter-mediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each

and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

(1) shall treat all parties honestly;

- (2) may not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner; buyer: and
 (3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
 (4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property. With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

IF YOU CHOOSE TO HAVE A BROKER REPRESENT YOU:

You should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have

right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

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