

# NRECOMMERCIAL



Exclusively Listed by: eXp of Greater Los Angeles, Inc

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## PROPERTY DETAILS

Property Address: 3061 Long Beach Blvd, Long Beach CA 90807

County: Los Angeles

Parcel Number: 7254-002-001

Year Built: 1956

Rentable Square Feet: 1,392 (Assessor)

Lot Square Feet: 6,750 (Assessor)

Lot Size (Acres): 0.15

Zoning: Long Beach PD29 - Midtown Specific Plan

Property Type: General Commercial (Retail)

Stories: Single

Roof Type: Flat

Electricity: Socal Edison

Gas: City of Long Beach

Water/Sewer: City of Long Beach

#### INVESTMENT SUMMARY

Listing Price: \$825,000

Price/SF (Building): \$593

Price/SF (Land): \$122

#### PROJECTED RETURNS:

Year 1 Yield on Cost: 6.17%

Year 2 Yield on Cost: 6.29%

Year 3 Yield on Cost: 6.40%

Year 4 Yield on Cost: 6.52%

Year 5 Yield on Cost: 6.64%

# PERMANENT LOAN ASSUMPTIONS:

Down Payment: \$1,208,239.20

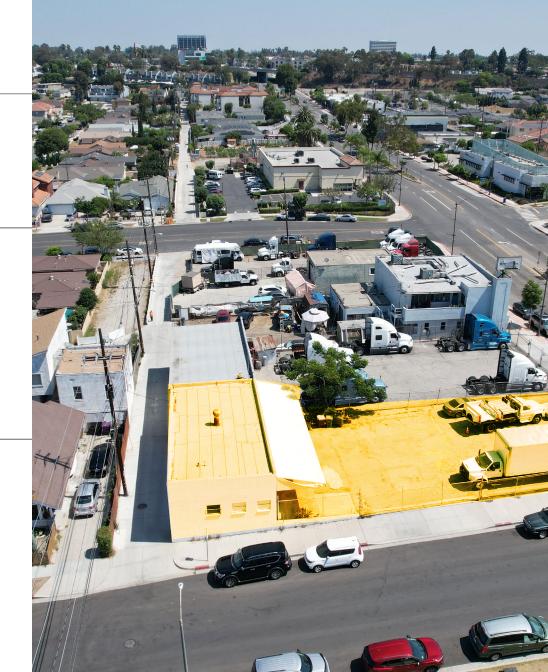
Loan Amount: \$2,819,224.80

**LTV**: 70%

Interest Rate: 5.50%

Amortization: 30

DCR: 1.29



# INVESTMENT OVERVIEW OOO

#### **DEVELOPMENT PLANS:**

Plans call for a +/- 13,000 sq ft, 14 unit 3-story apartments with 3 affordable units, no parking. **Amenities:** W/D in unit, Dishwasher, Elevator, Community space (rooftop)



Property is located in a highly desired development zone and identified transit corridor of Long Beach



Corner lot that currently houses a smog center that's on a month to month lease with the current lessee paying \$2,200 per month



Potential land assemblage (adjacent owner owns four contiguous parcels totaling an additional 28,588 sqft)



Plans are conditionally approved with soil and hazard clean up underway



Additional rental opportunity if Very-Low Income and Moderate income units are rented to section 8 housing

# PROJECTED RENT SCHEDULE

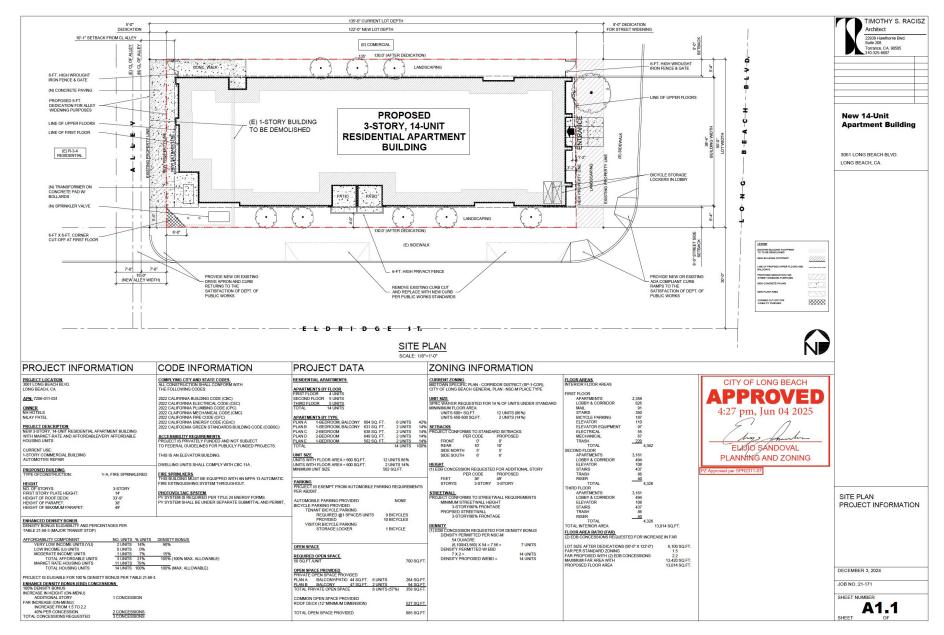
UNIT MIX	TOTAL	EST. SF	Ext Low Income	V-Low Income	Low Income	Mod Income	Market Rate	Ext Low Income	V-Low Income	Low Income	Mod Income	Market Rate
1 Bed / 1 Bath	2	502	N/A	1	N/A	1	4	N/A	\$982.00	N/A	\$2,160.00	\$2,350.00
1 Bed / 1 Bath	6	604	N/A	0	N/A	0	2	N/A	N/A	N/A	N/A	\$2,350.00
1 Bed / 1 Bath w/ balcony	2	631	N/A	0	N/A	0	2	N/A	N/A	N/A	N/A	\$2,500.00
2 Bed / 1 bath	2	638	N/A	0	N/A	0	2	N/A	N/A	N/A	N/A	\$2,500.00
2 Bed / 1 bath	2	648	N/A	0	N/A	1	1	N/A	N/A	N/A	\$1,850.00	\$1,950.00
TOTALS:	14	5,448		1	5,448	2	11		\$982.00		\$4,010.00	\$26,050.00

11% of units required by city for Very-Low Income Housing

Monthly Rental Income = \$31,042















OPERATING STATEMENT	YOY Growth		MARKET		YEAR 2		YEAR 3	YEAR 4	YEAR 5
Gross Monthly Rental Income:	102.00%		\$31,042		\$31,663		\$32,296	\$32,942	\$33,601
Annualized			X 12		X 12		X 12	X 12	X 12
Gross Scheduled Income:			\$372,504		\$379,954		\$387,553	\$395,304	\$403,210
Less Vacancy:			\$(11,175)	3%	\$(11,399)	3%	\$(11,627) 3%	\$(11,859) 3%	\$(12,096) 3%
Gross Operating Income:			\$361,329		\$368,555		\$375,927	\$383,445	\$391,114
Other Income:			\$-		\$-		\$-	\$-	\$-
Gross Annual Income:			\$361,329		\$368,555		\$375,927	\$383,445	\$391,114
ESTIMATED EXPENSES:	DETAILS	YOY % INC.							
New Property Taxes:	1.250%	TAX RATE*	\$(53,547)		\$(54,618)		\$(55,711)	\$(56,825)	\$(57,961)
Property Tax Assessments:	Projected	102.00%	\$(2,800)		\$(2,856)		\$(2,913)	\$(2,971)	\$(3,031)
Professional Management:	4.00%	N/A	\$(14,453)		\$(14,742)		\$(15,037)	\$(15,338)	\$(15,645)
Repairs & Maintenance:	\$500/Unit	103.00%	\$(7,000)		\$(7,210)		\$(7,426)	\$(7,649)	\$(7,879)
Insurance:	\$1000/Unit	103.00%	\$(14,000)		\$(14,420)		\$(14,853)	\$(15,298)	\$(15,757)
Utilities:	\$800/Unit	103.00%	\$(11,200)		\$(11,536)		\$(11,882)	\$(12,239)	\$(12,606)
Turnover & Admin:	\$200/Unit	103.00%	\$(2,800)		\$(2,884)		\$(2,971)	\$(3,060)	\$(3,151)
Landscaping:	\$200/Mth	103.00%	\$(2,400)		\$(2,472)		\$(2,546)	\$(2,623)	\$(2,701)
Permits:	\$1000/Yr	103.00%	\$(1,000)		\$(1,030)		\$(1,061)	\$(1,093)	\$(1,126)
Reserves:	\$250/Unit	103.00%	\$(3,500)		\$(3,605)		\$(3,713)	\$(3,825)	\$(3,939)
TOTAL EXPENSES:			\$(112,701)	31%	\$(115,374)		\$(118,113)	\$(120,919)	\$(123,796)
NET OPERATING INCOME:			\$248,628		\$253,182		\$257,814	\$262,526	\$267,318
New Debt Service:			\$(192,087)		\$(192,087)		\$(192,087)	\$(192,087)	\$(192,087)
Cash Flow:			\$56,541		\$61,095		\$65,727	\$70,439	\$75,231
Cash on Cash Return:			4.68%		5.30%		6.03%	6.87%	7.88%
Principal Reduction:			\$37,977		\$40,120		\$42,383	\$44,773	\$47,299
Total Return:			\$94,519		\$101,215		\$108,110	\$115,212	\$122,530
Total Rate of Return:			7.82%		8.79%		9.91%	11.24%	12.84%

<sup>\*</sup> Tax Rate x 2% YOY Assessed Value



# Brand New Hard Rock Hotel Slated To Be Built At 100 E Ocean Blvd

A 31-story, first full-service hotel in 30 years, located at 100 E. Ocean Blvd (corner of Ocean & Pine), adjacent to the Convention Center reddit.com+15prnewswire. com+15visitlongbeach.com+15.

Will contain 427–429 rooms, including luxury "Rock Star" and penthouse suites.

Offers 50,000 sq ft of meeting and dining space—a major boost for convention business



## **Business-Class Hotels**

Hyatt Regency, Westin, Hilton, and Renaissance all located within walking distance of the Convention Center.









# Aquarium of the Pacific

With over 1.6 million visitors a year, the Aquarium of the Pacific is Long Beach's primary tourist attraction. The aquatic zoo is seeing a \$53 million expansion called the "Pacific Visions" which intends to be a section dedicated to education on conservation.



1.6 Million Visitors
Per Year





# Queen Mary

The Queen Mary is Long Beach's other primary attraction with over 1.5 million visitors a year. The historic ship and surrounding 65 acres is currently getting a \$250 million overhaul that will expand the surrounding area into an entertainment complex called the Queen Mary Island. The complex will contain 700,000 square feet of space including a zoo room, a hotel, a boardwalk and a public amphitheater.





# Downtown Long Beach (DTLB)

Downtown Long Beach is a major economic center that includes Pine Avenue Shopping, The Promenade, The Civic Center, The Queen Mary, The Carnival Departure Port, The Aquarium of the Pacific, The Pike Outlets, The Long Beach Convention Center and much more. DTLB has become a hub for tourists and locals alike to walk, bike and explore the plentiful retail, restaurants and attractions. The location also hosts the annual Grand Prix which attacts 185,000 attendees every year.

# Civic Center Development

Constructed by the Clark Construction group, the new Long Beach Civic Center is a \$520 million development that includes a new city hall, headquarters for the Port of LB, new library, revamp of Lincoln Park, as well as public plazas and pathways to link the new buildings. The second phase of the project is set to include a \$350 million mixed-use project with high-rise residential towers and retail space.



# Long Beach Airport

The Long Beach Airport is a public airport for domestic flights.

The airport has expenditures of almost \$130 million between 2015-2019 for major construction and renovation projects, yielding almost 800 new jobs. Airlines include JetBlue, Southwest, Hawaiian, American Airlines, and Delta.







# California State University of Long Beach

CSULB is a 322-acre campus that houses almost 40,000 students with well over 100,000 applicants in 2018. The campus encompasses 80 buildings and 63 academic programs. One of its notable landmarks is the gymnasium known as the Walter Pyramid.



# Belmont Shore and Naples

Belmont Shore is an affluent neighborhood in Long Beach that is well-known for its shopping district along second street. This section alone sees a traffic count of over 30,000 vehicles per day. Naples is an adjacent neighborhood known for its canals that encircle some of Long Beach's most premium properties.





\$120,000 Average Household Income

Median Home Value

# 2nd & PCH

On the southwest corner of the major intersection of the Pacific Coast Highway and 2nd Street is a big development of an outdoor mall aptly named "2nd & PCH." This project will contain over 220,000 square feet of retail and restaurants. The adjacent intersection receives over 40,100 vehicles per day and the mall is projected to be a huge economic center for the city.







# Retro Row (4th Street)

Retro Row is a long stretch along 4th street that contains a diverse collection of over 40 retail and restaurant destinations with a retro vibe. The aptly named location houses a historic 1920s theater and plenty of kitschy and hip shops that sell various vintage articles from clothing to furniture.



# STEEL CRAFT

# Steelcraft

Steelcraft is an outdoor urban eatery that sits on Long Beach Blvd in Bixby Knolls. Initially a Long Beach landmark, the successful model of repurposing defunct shipping containers into food halls has allowed the concept to expand into the cities of Bellflower and Garden Grove.



# Long Beach Convention Center

A 400,000+ sq ft event venue, hosting trade shows, tech conferences, car expos, and esports.

Hosts events like ComplexCon, Anime Expo Chibi, and national corporate meetings.



1.3 Million Visitors Per Year

# The Pike Outlets/Shoreline Village

The Pike Outlets and The Shoreline Village are two adjacent shopping destinations that generated almost \$150 million in 2017. Both sites encompass many retail and restaurant locations. The Harbor Breeze Cruises which takes off from the village waterfront attracts 320,000 attendees annually.









## Live Music & Entertainment

Terrace Theater at the Long Beach Performing Arts Center: concerts, ballet, and national touring acts.

Long Beach Arena: mid-size concerts and events (home of the "floating ceiling").





# East Village Arts District

Long Beach's creative core with art galleries, studios, indie shops, and restaurants.

