

# Offering Memorandum

Industrial Building | For Sale or For Lease

4171 Winters Chapel Road | Atlanta, Georgia 30360



## Disclaimer & Limiting Conditions

Bull Realty has been retained as the exclusive listing broker to arrange the sale or lease of the Subject Property.

This Offering Memorandum contains selected information pertaining to the Property but does not purport to be all-inclusive or to contain all of the information that a prospective purchaser may require. All financial projections are provided for general reference purposes only and are based upon assumptions relating to the general economy, competition and other factors, which therefore, are subject to material change or variation. Prospective purchasers or tenants may not rely upon the financial projections, as they are illustrative only. An opportunity to inspect the Property will be made available to qualified prospective purchasers.

In this Offering Memorandum, certain documents, including financial information, are described in summary form and do not purport to be complete or accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to review independently all documents.

This Offering Memorandum is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Bull Realty Inc. or the current Owner/Seller. Each prospective purchaser or tenant is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing or leasing the Property described herein.

Owner/Seller expressly reserve the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase or lease the Property and/or to terminate discussions with any party at any time with or without notice. Owner/Seller shall have no legal commitment or obligation to any purchaser or tenant reviewing this Offering Memorandum or making an offer to purchase or lease the Property unless a written agreement for the purchase or lease of the Property has been fully executed, delivered and approved by the Owner/Seller and any conditions to the purchaser's or tenant's obligations therein have been satisfied or waived. The Owner/Seller reserves the right to move forward with an acceptable offer prior to the call for offers deadline.

This Offering Memorandum may be used only by parties approved by the Owner. The Property is privately offered, and by accepting this Offering Memorandum, the party in possession hereof agrees (i) to return it if requested and (ii) that this Offering Memorandum and its contents are of a confidential nature and will be held and treated in the strictest confidence. No portion of this Offering Memorandum may be copied or otherwise reproduced or disclosed to anyone without the prior written authorization of Bull Realty, Inc. or Owner/Seller. The terms and conditions set forth above apply to this Offering Memorandum in its entirety and all documents, disks and other information provided in connection therewith.





02 DISCLAIMER & LIMITING CONDITIONS

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### CONTACT

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BULL REALTY, INC. 50 Glenlake Parkway, Suite 600 Atlanta, GA 30328 BullRealty.com







## Property Overview

Bull Realty proudly presents 4171 Winters Chapel Road, a  $\pm 19,060$  SF warehouse available for sale. Situated on  $\pm 3.108$  acres, this property features a spacious yard with fenced outside storage for sale or for lease. The building includes approximately  $\pm 1,700$  SF of office space and  $\pm 17,360$  SF of warehouse area.

The facility offers 9 dock-high doors, 5 drive-ins, and a clear height of 20 feet. Located in the highly sought-after Doraville submarket, it is planted  $\pm 1.7$  miles north of I-285,  $\pm 3.5$  miles west of I-85, and  $\pm .53$  miles to Northfolk Southern Rail.

Spacious 3-acre site, perfect for storage or future growth. This property has ample room for expansion as illustrated on the density study located on page 8, which shows this site has room to add a  $\pm 36,000$  SF to the existing  $\pm 19,060$  SF building. The property is perfect for a user and is currently owner occupied.

Address	4171 Winters Chapel Rd Atlanta, Georgia 30360
Sale Price	Contact Broker
Lease Rate	Contact Broker
Availability	Immediate
Total Bldg Size	±19,060 SF total
Site Size	± 3.108 Acres
Year Built	1970
Zoning	M2 Heavy Industrial click here for permitted uses



## Building

Dullullig	
Address	4171 Winters Chapel Rd, Atlanta Georgia 30360
Total Bldg Size	±19,060 SF total
Office / Warehouse	±1,700 SF / ±17,360 SF
Loading	8 dock high roll up doors (9x9)   4 ground level roll up doors (12x14)   1 oversized dock high roll up door (12x13)   1 dock high with ramp (16x13)
Clear Height	18'-20'
Spacing	25w x 40d
Power	3-phase power 400A/240V
HVAC	Radiant gas heating in warehouse and HVAC in office
Sprinklered	Yes
Storage	±1.4 acres of fenced/paved outside storage
Lighting	LED
Utilities	Gas, electricity, water and sewer are all available to site
Construction	Concrete and brick
More	<ul> <li>Spacious ±1.4 acres of yard ideal for storage or future expansion</li> <li>Density study indicates a maximum building size of ±56,000 SF in the event of a rebuild or expansion</li> <li>Short term sale leaseback option available and owner is willing to expand the building if needed by a user/tenant.</li> </ul>

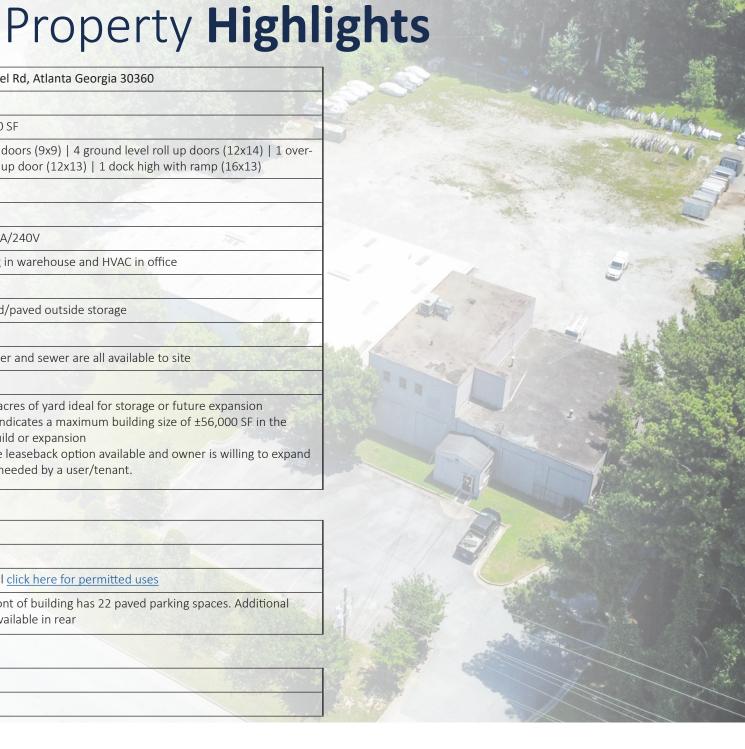
### Site

Site Size	±3.108 Acres
Parcel ID	18 337 01 008
Zoning	M2 Heavy Industrial click here for permitted uses
Parking	Paved parking in front of building has 22 paved parking spaces. Additional fenced in parking available in rear

### **Financial**

Sale Price	Contact Broker	
Lease Rate	Contact Broker	











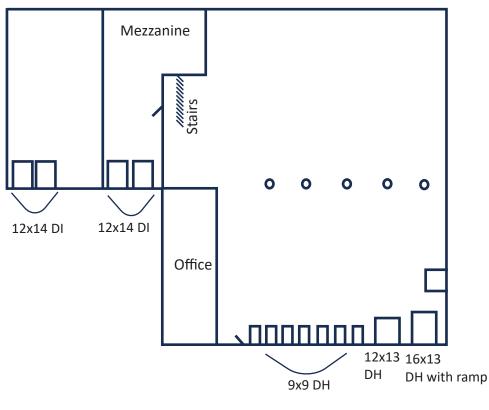




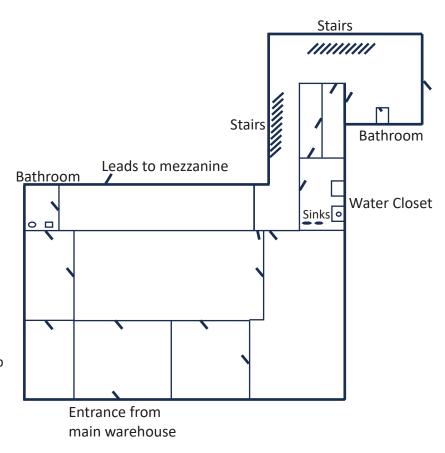


## Floor Plan: Warehouse & 2nd Floor Office

Warehouse: Approximately ±17,360 SF



2nd Floor Office: Approximately ±1,700 SF

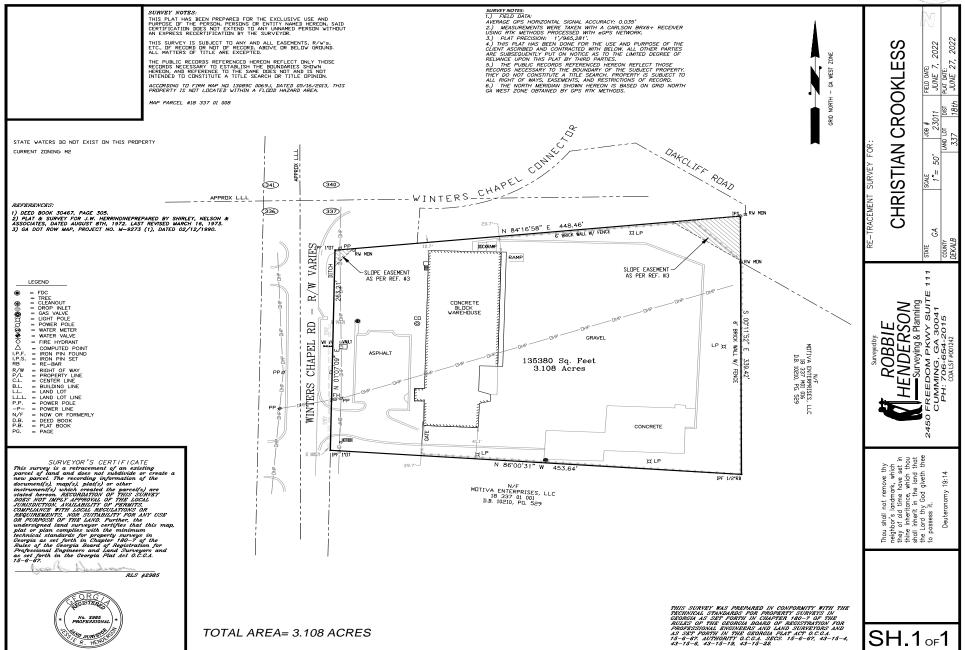




<sup>\*</sup>Floor plan not to scale

## Survey

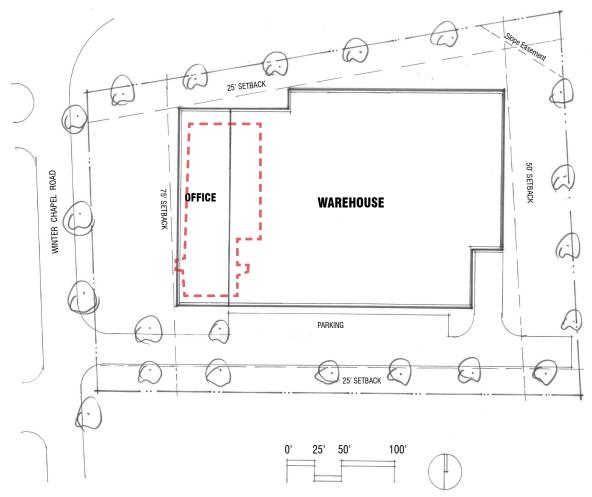




# Density Study

WINTER CHAPEL CONNECTOR

\*Red dotted line is existing building, which is not to scale



Venky Babu Principal, Planning and Desig



dwell design studio, llc 1280 Hightower Trail htlants GA 30350 [0] 770-264-1035 [d] 678-433-6930 dwelldesignstudio.com

#### **PROJECT DATA**

ZONING - M2 - Heavy Industrial Setbacks

Front - 75' - 0" Rear - 50' - 0 " Side - 25'- 0"

Coverage - 60% max impervious

WAREHOUSE/OFFICE - 1 Story
Gross Building Area - 56,000 SF

#### PARKING PROVIDED

Surface Parking

Warehouse/Office - 22 Spaces (1 Space/2,500 SF)

### Coverage Provided - 60% impervious

\*This Conceptual plan shows room for expansion



Winter Chapel Road Density Study | Doraville GA

May 13, 2024

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Measurements may be approximate



## New Area **Developments**

LOTUS GROVE

Lotus Grove is a large mixed-use development on Buford Highway, just north of I-285. The current site plan proposes approximately 778 units; a one and two-story retail villages fronting Buford Highway; a greenspace that sits at the heart of the proposed development; a 9-story hotel and a flexible community space.



Situated on
38.5 acres in the
northwest corner of
Doraville, The Heights
at Carver Hills is a new residential
neighborhood that includes 197
townhouses, as well as 51 detached
single-family homes.

### VAN FLEET

This development project consists of 85 townhomes, located near the northern access road of Peachtree Boulevard, at the intersection of Van Fleet Circle and Ridgeway Drive. Each home will have two-car garages, 3-4 bedrooms, and will be between 1,800 and 2,00 square feet in size. Some of the homes will front directly onto Van Fleet Circle, to better integrate the project into the existing neighborhood.

### ASSEMBLY ATLANTA

The Assembly Atlanta project is a massive, 130-acre mixed-use development. Assembly will be anchored by a 30-acre studio complex. Outside of the studios, the remaining approximately 100 acres of the site would be home to offices, hotels, at least 700 residential units of various types, and a commercial retail village, as well as a 5-acre public park with an integrated stormwater water feature. In 2022, it was announced that Gray had a signed a deal with NBC Universal to lease several of the soundstages planned on the property.

### LUMEN

The Lumen Doraville development broke ground in December 2020. Located on the site of the Tilly Mill Crossing shopping center in Doraville, a northeast suburb of Atlanta, Lumen Doraville consists of two upscale five-story buildings containing 320 apartments and approximately 3,500 square feet of ground floor commercial space. A new landscaped main street boulevard with on-street parking will activate the development between the two new buildings and will connect Tilly Mill Road to the shopping center.

### RANGE WATER

Recently approved by the City Council, Range Water will transform a vacant 7.5-acre site located just off Buford Highway. The project will consist of approximately 300 units, split between multifamily buildings and townhomes. In addition, the plans also include a food truck lot for residents and visitors to the property, a greenway trail, and murals that are visible from Buford Highway.







Interstate 285: 1.7 Miles

Interstate 85: 3.5 Miles





Originally incorporated in 1871, Doraville has evolved from its agricultural roots into a thriving city with a population that reflects a diverse tapestry of cultures. The city's commitment to fostering inclusivity is evident in its various community events and celebrations that bring residents together, creating a strong sense of unity.

Doraville's strategic location contributes to its status as a transportation hub, with easy access to major highways and public transportation options. The city's accessibility has attracted businesses, making it a hub for economic activity. Its industrial areas, commercial centers, and mixed-use developments contribute to a robust local economy.

The city's cultural scene is vibrant, featuring a mix of local art, music, and culinary experiences. Residents take pride in their community, and this pride is evident in the locally-owned businesses that line the streets, offering a diverse array of products and services.

As Doraville continues to evolve, the city remains dedicated to preserving its history while embracing progress. Whether you're exploring its historic sites, enjoying the diverse cuisine, or engaging in community events, Doraville provides a warm and welcoming environment for all who call it home.





### **DEMOGRAPHICS**

	3 MILE	5 MILES	7 MILES
POPULATION	98,765	284,293	565,764
ANNUAL POPULATION GROWTH 2023 - 2028	0.24%	0.15%	0.19%
HOUSEHOLDS	39,439	116,222	239,614
AVG. HOUSEHOLD INCOME	\$113,090	\$137,633	\$157,723
RENTER OCCUPIED HOUSING UNITS	21,889	60,349	119,496

ESRI 2023



# ATLANTA AT A GLANCE

### BUSINESS-FRIENDLY CITY

Atlanta, the capital and most populous city in Georgia, is the ninth-largest metro in the United States with over 5.9 million residents. It prides itself on its low business costs, tax-friendly environment, diverse economy and suburb quality of life. Encompassing a GDP over \$270 billion, the Atlanta metropolitan area is a true "world city."

### WORLD-CLASS EDUCATION

Atlanta colleges and universities are numerous, spanning from historically black colleges, technical colleges, top research institutions and schools of art, medicine and theology. The region ranks in the top 10 among U.S. metros in students enrolled, research spending and degrees earned. Colleges and universities in the Atlanta region create 130,000 jobs across all industries in Georgia. Colleges and Universities in the Atlanta region include Georgia Institute of Technology, Emory University, Georgia State University, Agenes Scott College, Oglethorpe University, Clark Atlanta University (HBCU), Morehouse College (HBCU) and Spellman College (HBCU).

### ATTRACTIONS AND TOURISM

Attractions in Atlanta include the largest aquarium in the western hemisphere, the CNN Center, the Fox Theater, the King Center and the new \$1.5 billion home of the Atlanta Falcons football franchise, Mercedes-Benz Stadium. Hartsfield-Jackson Atlanta International Airport is the world's busiest airport, making the city a hub for business and tourism travelers alike.











TOP U.S. METRO
WITH #1 LOWEST COST
OF DOING BUSINESS

TOP 10 AMONG U.S. METROS IN STUDENTS ENROLLED, RESEARCH SPENDING AND DEGREES EARNED."



- DISCOVER ATLANTA



#4 METRO AREA FOR LARGEST INCREASE IN POPULATION, 2015-2016

- U.S. CENSUS BUREAU POPULATION DIVISION

### HOME TO 13 FORTUNE 500 COMPANIES

Atlanta has the third-highest concentration of Fortune 500 headquarters in the U.S., and over 75% of the Fortune 1000 conduct business in the Atlanta Metropolitan Area. The city is the global headquarters of corporations such as The Coca-Cola Company, The Home Depot, Delta Air Lines, AT&T Mobility, UPS and Newell-Rubbermaid.

### CONTINUOUS ECONOMIC DEVELOPMENT

The city's continuous growth is expected to continue with recently executed or announced corporate relocations such as UPS, Mercedes-Benz, NCR, Honeywell, and General Electric. Atlanta has also become a mega center for movie production due to tax credits implemented in 2008.



### MAJOR EMPLOYERS



## Broker Profiles



SHOUMIC KHAN V.P. Industrial Group Shoumic@BullRealty.com 404-876-1640 x 131 678-292-4517 (D)

A real estate enthusiast, Shoumic has a passion for serving his clients with the highest standards of care, concern, and quality. Shoumic began his career in boutique commercial real estate, developing particular interests in the industrial, land, and retail sectors. His approach is to ensure that his clients can expect integrity, honesty, and communication.

Shoumic has built a proven track record in commercial real estate transactions by identifying market opportunities to increase profitability for clients. He relies on his experience in sales, marketing and negotiations along with a commitment to understand market conditions and trends to increase revenue, profitability, and market share. Shoumic is a proud Bulldog, holding a B.B.A in Real Estate from the University of Georgia. With a deep commitment to continuing education, he is working towards the ultimate designation as a Certified Commercial Investment Member (CCIM) and is a member of the Atlanta Commercial Board of Realtors and the National Association of Realtors.

Outside of his professional endeavors, Shoumic enjoys spending time with family & friends, the great outdoors, sports, and mentoring local youth in his community.



WILL YOUNG
Partner, Bull Realty
Will@BullRealty.com
404-876-1640 x 141
678-292-4484 (D)

Will Young delivers over 17 years of commercial real estate sales and valuation experience. While he is experienced in various types of commercial properties, his primary brokerage focus is in investment acquisitions and dispositions throughout the Southeast.

The Rome, Georgia native graduated with a Bachelor of Business Administration in Real Estate from the University of Mississippi. Prior to working in commercial real estate sales, Mr. Young gained experience in Atlanta as a commercial real estate appraiser at Grubb & Ellis Landauer and G. Randall Hammond & Company.

Will joined Bull Realty in 2016 and is a partner of the firm. He began building his brokerage practice based on integrity, superior client service, and exceptional results. Will is a licensed broker and previously gained valuation experience as an appraiser and broker by the State of Georgia, Will has extensive knowledge of retail trends throughout the Southeast and focuses especially on emerging markets and metro Atlanta's multi-tenant retail real estate market. He continues to enhance value proposition for his clients by leveraging on the proven marketing platform and systems delivered by Bull Realty.

Will is a member of the Atlanta Commercial Board of Realtors (ACBR), Urban Land Institute (ULI), a candidate member of the Certified Commercial Investment Member Institute (CCIM), a Lifetime Member of the Million Dollar Club (MDC), and is a member of the International Council of Shopping Centers (ICSC).

# ABOUT BULL REALTY

### **MISSION:**

To provide a company of advisors known for integrity and the best disposition marketing in the nation

### SERVICES:

Disposition, acquisition, project leasing, tenant representation and consulting services

### **SECTORS OF FOCUS:**

Office, retail, industrial, multifamily, land, healthcare, senior housing, self-storage, hospitality and single tenant net lease properties

### AMERICA'S COMMERCIAL REAL ESTATE SHOW:

The firm produces the nation's leading show on commercial real estate topics, America's Commercial Real Estate Show. Industry economists, analysts and leading market participants including Bull Realty's founder Michael Bull share market intel, forecasts and strategies. The weekly show is available to stream wherever you get your podcasts or on the show website: www.CREshow.com.

### JOIN OUR TEAM

Bull Realty is continuing to expand by merger, acquisition and attracting agents with proven experience. As a regional commercial brokerage firm doing business across the country, the firm recently celebrated 26 years in business and \$1.9 billion annual transaction volume.

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https://www.bullrealty.com/





COMMERCIAL REAL ESTATE SHOW



LICENSED IN 8
SOUTHEAST STATES

## Confidentiality Agreement

This Confidentiality Agreement ("Agreement") is made and agreed to for the benefit of the undersigned party ("Receiving Party"), the owner of the subject property (the "Seller") and undersigned broker Bull Realty Incorporated ("Broker").

Now therefore in consideration of the privileges granted to Receiving Party with respect to receiving certain confidential information, and other good and valuable consideration, the Receiving Party hereby agrees to the following:

#### I. Confidential Information:

Receiving Party will receive confidential information regarding property referred to as 4171 Winters Chapel Road, Atlanta GA 30360. Prospect agrees to not disclose to any person that the property may be available for sale or lease, or that discussions or negotiations are taking place concerning the property, nor any terms, conditions, or other facts with respect to the property, including but not limited to tenant information, lease rates, lease expirations, income and expenses, and any such possible purchase, including the status thereof. The term "person" used in this agreement shall be interpreted broadly and shall include, without limitation, any corporation, company, partnership or individual other than parties to which Broker approves in writing. Receiving Party may share information with directors, officers, employees, agents, affiliates, counsel, lending sources, accountants or representatives of Receiving Party that Receiving Party notifies of the requirements of this Agreement. Receiving Party agrees to not contact the property owner, the management, the tenants, the lender, the vendors, the insurers, the employees or the customers of any business at the site.

II. Acting as a Principal:

Receiving Party hereby warrants that it is acting as a principal only, and not as a broker, regarding this contemplated transaction. Receiving Party acknowledges that Broker is working an agency capacity as representing the Seller only in this transaction and is the only Broker involved in this potential transaction. Receiving Party agrees to not be involved in any arrangement to lease or purchase the property, in whole or in part, as a lender, partner, buyer of the note, buy in foreclosure, buy from bankruptcy court, or in any other manner acquire an investment in, joint venture or control of the property, unless Broker is paid a commission at closing as per separate agreement with Seller.

This agreement will expire two years from the date hereof.

III. Governing Law

This Agreement shall be governed and construed in accordance with the laws of the State of Georgia. If you are a broker, or a principal desiring to include an outside broker, contact the listing agent directly for a Buyer and Buyer's Broker Confidentiality & Commission Agreement.

Accepted and agreed to this	_day	of , 20
Receiving Party		
Signature		
Printed Name		
Title		
Company Name		
Email		<del></del> -
Phone		
Address		

### **Bull Realty, INC.**

50 Glenlake Parkway, Suite 600 Atlanta, GA 30328 404-876-1640

### **Shoumic Khan**

V.P. The Industrial Group Shoumic@BullRealty.com 404-876-1640 x131 678-292-4517 (D)

### Will Young

Partner, Bull Realty Will@BullRealty.com 404-876-1640 x 141 678-292-4484 (D) SIGN CONFIDENTIALITY AGREEMENT ONLINE

