7 BREW DRIVE-THRU COFFEE

225419 RIB MOUNTAIN DRIVE | WAUSAU, WISCONSIN 54401

Brand New 20-Year Lease – Affluent Demographics





OFFERING MEMORANDUM

ADVISORY TEAM

BRIAN BROCKMAN Principal Broker

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BANG REALTY-WISCONSIN

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Highlights



PRICE | **CAP RATE** | **NOI** \$1,864,000 | 6.75% | \$125,791



POINTS OF INTEREST

Retailers | Entertainment: Major retailers in Wausau include Walmart, Sam's Club, Hobby Lobby, Home Depot, Menards, Fleet Farm, Kohl's, Dick's Sporting Goods, T.J. Maxx, Ross Dress for Less, Old Navy, Sportsmans Warehouse, Dunham's Sports, Men's Warehouse, Maurices, Best Buy, OfficeMax, Ulta Beauty, Bath & Body Works, Petco, PetSmart, Michaels, Barnes & Noble, Aldi, Festival Foods, County Market, Goodwill, Slumberland Furniture; Neighboring Schofield include Target, Ollie's Bargain Outlet, Harbor Freight, Ace Hardware, Pick 'n Save

<u>Higher Education</u>: 6 miles from **Northcentral Technical College** - a public community & technical college serving 8,631 students with associate degrees, diplomas & certificates offered across 6 campuses & online

<u>Healthcare</u>: 5 miles from **Aspirus Wausau Hospital** - providing primary, secondary & tertiary care services such as cardiology & cardiothoracic surgery, orthopedics and cancer with 325 licensed beds; 6 miles from **Marshfield Medical Center- Weston** - serving the greater Wausau & Weston area, including a 60-bed hospital, providing 24/7 emergency department coverage along with adult & pediatric primary care, physical therapy & surgical services



BRAND NEW ABSOLUTE NNN GROUND LEASE

Brand new 20-year Absolute NNN Ground lease (conveying ownership - underlying ground only) with <u>attractive 10% rental escalations every 5 years!</u>



TENANT | GUARANTORS

Brew 4 You, LLC owns & operates 5 locations with a development agreement to build 15 more locations over the next 5 years! The lease is further backed by three Personal Guarantors!



BRAND NEW CONSTRUCTION

A custom-built new prototype designed specifically for 7 Brew, featuring an <u>impressive 19 car-stack drive-thru</u> - scheduled to open in November 2025 (est. - currently under construction)



DOMINANT RETAIL CORRIDOR | TRAFFIC COUNTS

Well-positioned on a ±0.727-acre parcel (across the street from Walmart/Sam's Club & Dick's) with exceptional visibility/access on Rib Mountain Dr (main north/south thoroughfare) with <u>traffic counts of 21,382 CPD</u> - just off the US 51/WI-29 exit ramp, with additional exposure to 65,529 CPD!



2025 AFFLUENT DEMOGRAPHICS

Population (5-mi) 67,798

Households (5-mi) 29,444

Average Household Income (1-MI) \$99,449

Financial Analysis

| SITE ADDRESS | 225419 Rib Mountain Drive Wausau, Wisconsin 54401 | | | |
|------------------------|---|--|--|--|
| TENANT | Brew 4 You, LLC | | | |
| GUARANTORS | Three Personal Guarantors | | | |
| LESSEE ENTITY TYPE | Franchise | | | |
| GROSS LEASABLE AREA | ±510 SF | | | |
| LOT SIZE | ±31,657 SF (±0.727 acre) | | | |
| YEAR BUILT | YEAR BUILT November 2025 (Est under construction) | | | |
| OWNERSHIP | Conveying ownership - underlying ground only | | | |
| EXPENSE REIMBURSEMENT | This is a Absolute NNN Ground lease . Tenant is responsible for all expenses. | | | |
| LEASE TERM | 20 years (new) | | | |
| RENTAL INCREASES | 10% every 5 years | | | |
| RENT COMMENCEMENT DATE | November 3, 2025 (Est under construction) | | | |
| EXPIRATION DATE | November 30, 2045 | | | |
| OPTIONS | Four 5-Year Renewal Options | | | |
| N VS CONSTRUCTING | All Cash or Buyer to obtain new financing at Close of Escrow. | | | |



Rent Roll

| | TERM* | ANNUAL RENT | CAP RATE |
|-------------|-----------------------------|-------------------|----------|
| Years 1-5 | 11/03/25 to 11/30/30 | \$125,791 | 6.75% |
| Years 6-10 | 12/01/30 to 11/30/35 | \$138,370 | 7.42% |
| Years 11-15 | 12/01/35 to 11/30/40 | \$152,207 | 8.17% |
| Years 16-20 | 12/01/40 to 11/30/45 | \$167,428 | 8.98% |
| | BANG RE ALT | AVG ANNUAL RETURN | 7.83% |

RENEWAL OPTIONS

| 1st Option | 12/01/45 to 11/30/50 | \$184,171 |
|------------|----------------------|-----------|
| 2nd Option | 12/01/50 to 11/30/55 | \$202,588 |
| 3rd Option | 12/01/55 to 11/30/60 | \$222,846 |
| 4th Option | 12/31/60 to 11/30/65 | \$245,131 |

^{*} Estimated dates are subject to change based on construction completion and tenant opening.

Tenant Profile



7 Brew Coffee founded its first coffee stand in 2017 in Rogers, Arkansas. The brand was created with the goal of serving premium coffee while providing a fun experience. Every 7 Brew Coffee store is a double drive-thru and serves coffee from beans sourced from Ethiopia, Columbia, and Brazil. From coffee to energy drinks, tea, smoothies, and shakes, 7 Brew has a variety of beverages. The menu at 7 Brew features unique and imaginative drinks, such as the Blondie (hazelnut & caramel mocha), Smooth 7 (white chocolate & Irish cream breve), Cinnamon Roll (white chocolate & brown sugar cinnamon), White Chocolate Mocha (white & milk chocolate mocha), German Chocolate (coconut & caramel mocha) and Sweet & Salty (salted caramel & white chocolate breve).

7 Brew has grown to <u>451 locations in 34 states</u>. The brand is rapidly expanding, with nearly half of its stores opening in the past year. As a testament to its plans for growth, 7 Brew recently launched a campaign to open approximately <u>165 locations in Florida within the next five to seven years</u>.

OUR SECRET SAUCE IS NOT A FLAVOR.





BECAUSE GETTING YOUR DAILY DOSE OF ENERGY ISN'T
JUST ABOUT QUALITY AND SPEED. AT 7 BREW, IT'S
ABOUT THE CONNECTIONS WE MAKE.

WE BELIEVE PEOPLE ARE PRICELESS, SO WE TREAT THEM LIKE IT. OUR GOAL IS TO MAKE YOUR VISIT THE HAPPIEST PART OF YOUR DAY.

ONE STOP AT 7 BREW FILLS YOU WITH SO MUCH WARMTH, YOU CAN'T HELP BUT SHARE IT WITH OTHERS.



ABOUT THE TENANT

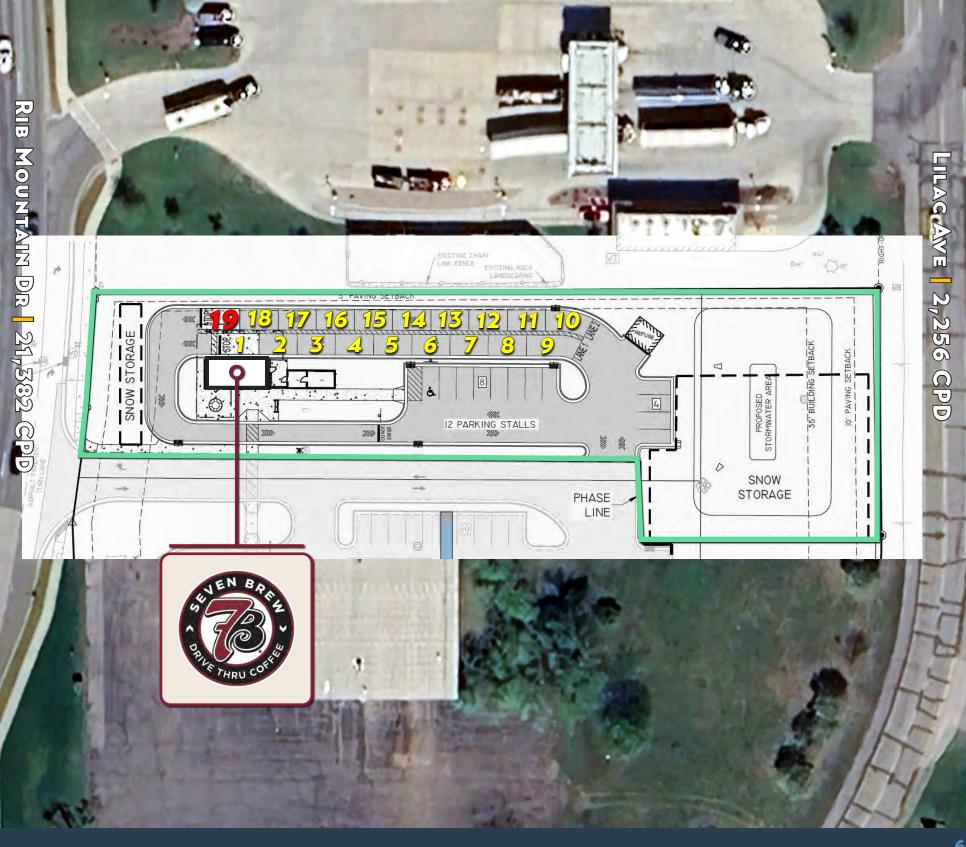
Brew 4 You, LLC owns & operates 5 locations with a development agreement to build 15 more locations over the next 5 years! The lease is further backed by three Personal Guarantors!

451 STANDS 20,000+ UNIQUE DRINKS SERVED

Millions
OF SATISFIED SMILES

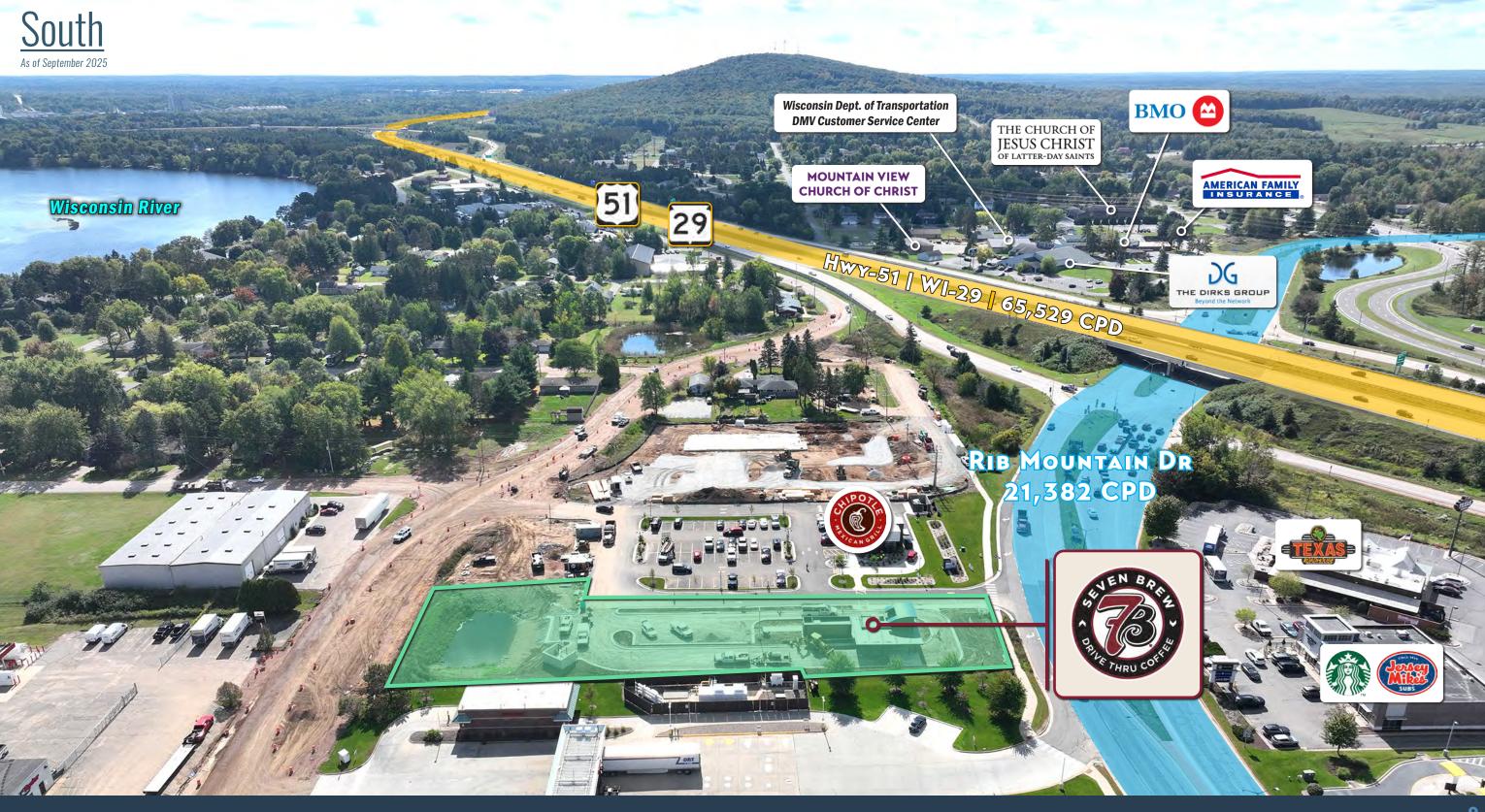
Site Plan

- Conveniently located near Walmart, Sam's Club, Kohl's, Hobby Lobby, T.J. Maxx & Aldi
- Featuring an impressive 19-car stack drive-thru
- GLA: ±510 SF
- Lot Size: 31,657 SF (±0.7270 acres)













Wausau Synopsis

Wausau is the county seat of Marathon County in central Wisconsin, nestled along the Wisconsin River. Cultural life thrives with institutions such as the Leigh Yawkey Woodson Art Museum and the Grand Theater showcasing vibrant arts programming, while Rib Mountain State Park and Granite Peak Ski Area offer year-round outdoor recreation.

Wausau is a culturally rich mid-sized city with a diversified economy rooted in healthcare, manufacturing, insurance, and education. Its proximity to Milwaukee and Minneapolis situates it well in the region, while employers ranging from the sizable hospital to insurance firms and manufacturers underpin its economic vitality. **Aspirus Wausau Hospital** is cited as the largest employer with around 2,200 employees. **Liberty Mutual Insurance** operates a sizable insurance operations center near downtown, employing approximately 900 employees.

Broader regional listings in the Marathon County economic profile also highlight Greenheck Group, Kolbe Windows & Doors, United Healthcare, and academic institutions such as Northcentral Technical College and UW-Marathon County (UWSP-Wausau) among the major employers.

| 2025 Demographics | | | | | |
|------------------------------|----------|----------|----------|--|--|
| | 1-MI | 3-MI | 5-MI | | |
| Population | 2,226 | 25,615 | 67,798 | | |
| Households | 930 | 10,949 | 29,444 | | |
| Daytime Demographics Age 16+ | 2,186 | 19,738 | 62,177 | | |
| Median Age | 44.7 | 40.5 | 38.7 | | |
| Average Household Income | \$99,449 | \$92,259 | \$93,507 | | |









ASPIRUS WAUSAU HOSPITAL

A short-term acute care facility with 325 beds

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