



Automotive Aftermarket Expenditures

808 S Main St, Salt Lake City, Utah, 84101
 Drive time: 15 minute radius

Prepared by SPARK REALTY UTAH

Latitude: 40.75134

Longitude: -111.89158

Demographic Summary		2024	2029
Population		556,237	572,206
Households		220,837	234,804
Families		123,595	129,895
Median Age		33.9	35.4
Median Household Income		\$82,845	\$101,569

	Spending Potential Index	Average Amount Spent	Total
Payments on Vehicles excluding Leases	102	\$3,101.59	\$684,945,266
Gasoline and Motor Oil			
Gasoline	104	\$3,325.66	\$734,428,872
Diesel Fuel	87	\$93.43	\$20,632,477
Motor Oil	96	\$17.67	\$3,901,885
Other Vehicle Expenses			
Vehicle Maintenance & Repairs	105	\$1,549.44	\$342,173,515
Vehicle Coolant/Brake/Transmission Fluids	99	\$12.03	\$2,657,773
Tire Purchase/Replacement	102	\$304.14	\$67,165,369
Vehicle Parts/Equipment/Accessories	105	\$94.86	\$20,948,196
Vehicle Accessories including Labor	106	\$23.32	\$5,149,733
Vehicle Cleaning Services including Car Washes	110	\$33.24	\$7,341,383
Miscellaneous Auto Repair/Service	105	\$136.60	\$30,166,269
Vehicle Body Work & Painting	101	\$52.77	\$11,654,246
Vehicle or Engine Repairs	106	\$388.03	\$85,690,659
Vehicle Motor Tune-up	111	\$66.88	\$14,770,177
Lube/Oil Change & Oil Filters	105	\$164.82	\$36,399,226
Vehicle Front End Alignment/Wheel Balance & Rotation	105	\$33.82	\$7,469,492
Vehicle Shock Absorber Replacement	107	\$17.32	\$3,824,705
Tire Repair and Other Repair Work	101	\$153.74	\$33,950,725
Auto Repair Service Policy	104	\$67.86	\$14,985,562
Vehicle Insurance	106	\$2,247.04	\$496,228,747
Rental of Vehicles excluding Trips	122	\$27.53	\$6,079,623
Leased Vehicles	103	\$459.04	\$101,372,229
Basic Lease Charge for Cars/Trucks	102	\$412.54	\$91,104,124
Car/Truck Lease Fees & Down Payments	110	\$46.50	\$10,268,105
Vehicle Pers Property Taxes/State & Local Registr Fees	104	\$270.74	\$59,789,192
Driver`s License Fees	106	\$15.13	\$3,342,014
Vehicle Inspection Fees	102	\$16.10	\$3,555,232
Parking Fees & Tolls excluding Trips	111	\$133.89	\$29,567,261
Parking Fees excluding Residence (Not on Trips)	115	\$61.86	\$13,661,817
Tolls/Electronic Toll Passes excluding Trips	107	\$72.02	\$15,905,445
Towing Charges	118	\$12.42	\$2,742,253
Auto Service Clubs & GPS Services	101	\$48.81	\$10,777,970

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.
Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Automotive Aftermarket Expenditures

808 S Main St, Salt Lake City, Utah, 84101
 Drive time: 30 minute radius

Prepared by SPARK REALTY UTAH

Latitude: 40.75134

Longitude: -111.89158

Demographic Summary		2024	2029
Population		1,474,412	1,523,879
Households		507,859	538,145
Families		349,118	368,459
Median Age		33.6	34.8
Median Household Income		\$102,380	\$118,126

	Spending Potential Index	Average Amount Spent	Total
Payments on Vehicles excluding Leases	118	\$3,587.44	\$1,821,912,946
Gasoline and Motor Oil			
Gasoline	116	\$3,719.56	\$1,889,012,376
Diesel Fuel	111	\$118.69	\$60,275,982
Motor Oil	107	\$19.82	\$10,065,202
Other Vehicle Expenses			
Vehicle Maintenance & Repairs	118	\$1,741.80	\$884,586,346
Vehicle Coolant/Brake/Transmission Fluids	109	\$13.26	\$6,735,030
Tire Purchase/Replacement	117	\$347.40	\$176,428,908
Vehicle Parts/Equipment/Accessories	121	\$108.97	\$55,339,457
Vehicle Accessories including Labor	123	\$27.01	\$13,716,220
Vehicle Cleaning Services including Car Washes	122	\$36.76	\$18,671,302
Miscellaneous Auto Repair/Serviceing	120	\$155.35	\$78,893,585
Vehicle Body Work & Painting	114	\$59.39	\$30,163,549
Vehicle or Engine Repairs	118	\$429.76	\$218,257,045
Vehicle Motor Tune-up	126	\$75.62	\$38,405,544
Lube/Oil Change & Oil Filters	117	\$184.08	\$93,485,209
Vehicle Front End Alignment/Wheel Balance & Rotation	117	\$37.68	\$19,135,363
Vehicle Shock Absorber Replacement	117	\$19.00	\$9,651,482
Tire Repair and Other Repair Work	112	\$170.14	\$86,406,985
Auto Repair Service Policy	119	\$77.38	\$39,296,667
Vehicle Insurance	118	\$2,499.92	\$1,269,608,549
Rental of Vehicles excluding Trips	123	\$27.65	\$14,042,011
Leased Vehicles	113	\$503.50	\$255,704,710
Basic Lease Charge for Cars/Trucks	112	\$453.07	\$230,094,223
Car/Truck Lease Fees & Down Payments	119	\$50.43	\$25,610,487
Vehicle Pers Property Taxes/State & Local Registr Fees	118	\$306.68	\$155,748,404
Driver`s License Fees	111	\$15.85	\$8,050,543
Vehicle Inspection Fees	112	\$17.79	\$9,035,975
Parking Fees & Tolls excluding Trips	119	\$143.65	\$72,953,830
Parking Fees excluding Residence (Not on Trips)	119	\$63.90	\$32,451,733
Tolls/Electronic Toll Passes excluding Trips	118	\$79.75	\$40,502,097
Towing Charges	120	\$12.67	\$6,436,372
Auto Service Clubs & GPS Services	111	\$53.70	\$27,270,707

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.
Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Automotive Aftermarket Expenditures

808 S Main St, Salt Lake City, Utah, 84101
 Drive time: 45 minute radius

Prepared by SPARK REALTY UTAH

Latitude: 40.75134

Longitude: -111.89158

Demographic Summary		2024	2029
Population		2,397,741	2,514,632
Households		789,905	845,706
Families		566,557	604,822
Median Age		32.3	33.4
Median Household Income		\$102,028	\$116,811

	Spending Potential Index	Average Amount Spent	Total
Payments on Vehicles excluding Leases	117	\$3,577.09	\$2,825,563,787
Gasoline and Motor Oil			
Gasoline	114	\$3,672.41	\$2,900,851,334
Diesel Fuel	113	\$121.18	\$95,721,933
Motor Oil	107	\$19.71	\$15,571,865
Other Vehicle Expenses			
Vehicle Maintenance & Repairs	116	\$1,717.32	\$1,356,520,686
Vehicle Coolant/Brake/Transmission Fluids	109	\$13.19	\$10,417,342
Tire Purchase/Replacement	116	\$344.95	\$272,478,298
Vehicle Parts/Equipment/Accessories	120	\$108.89	\$86,014,386
Vehicle Accessories including Labor	119	\$26.11	\$20,627,309
Vehicle Cleaning Services including Car Washes	120	\$36.03	\$28,459,637
Miscellaneous Auto Repair/Serviceing	118	\$153.01	\$120,866,962
Vehicle Body Work & Painting	111	\$57.96	\$45,779,217
Vehicle or Engine Repairs	115	\$421.90	\$333,258,297
Vehicle Motor Tune-up	123	\$74.17	\$58,585,047
Lube/Oil Change & Oil Filters	115	\$181.77	\$143,581,427
Vehicle Front End Alignment/Wheel Balance & Rotation	116	\$37.16	\$29,354,592
Vehicle Shock Absorber Replacement	115	\$18.68	\$14,756,244
Tire Repair and Other Repair Work	110	\$167.36	\$132,199,654
Auto Repair Service Policy	117	\$76.14	\$60,142,274
Vehicle Insurance	116	\$2,466.52	\$1,948,319,274
Rental of Vehicles excluding Trips	119	\$26.78	\$21,153,752
Leased Vehicles	108	\$483.36	\$381,809,798
Basic Lease Charge for Cars/Trucks	107	\$434.91	\$343,535,770
Car/Truck Lease Fees & Down Payments	115	\$48.45	\$38,274,027
Vehicle Pers Property Taxes/State & Local Registr Fees	116	\$301.39	\$238,071,437
Driver`s License Fees	108	\$15.41	\$12,169,066
Vehicle Inspection Fees	109	\$17.20	\$13,588,776
Parking Fees & Tolls excluding Trips	114	\$137.94	\$108,956,146
Parking Fees excluding Residence (Not on Trips)	114	\$61.02	\$48,196,090
Tolls/Electronic Toll Passes excluding Trips	114	\$76.92	\$60,760,055
Towing Charges	117	\$12.35	\$9,755,009
Auto Service Clubs & GPS Services	107	\$51.51	\$40,687,497

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.
Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.