



October 3, 2024

Pat Whitty
2906 Market Place Drive
Madison, WI 53719
608-442-6436

Thank you for the opportunity to submit the enclosed Proposal for the partition / corridor system you are planning to install in your building. We appreciate the time you have taken and information you have shared with us.

Our Company develops long-term relationships with our customers, by helping them develop profitable self-storage businesses. We wish you the best with your business and remain ready to help you succeed.

Please review the Proposal and provided Trachte modified layout with legend and contact me with any questions or corrections you have.

When you find the Proposal acceptable, please contact me immediately so that I may process a complete contract for the project.

Please review the enclosed Proposal carefully. I will be contacting you soon to answer any questions you have. If you need assistance before I call you, please call me at (800)356-5824 ext. 3111. We look forward to working on this project with you.

Sincerely,

Cameron Schickert
Regional Manager
cshickert@trachte.com
(800)356-5824 ext. 3111



PROPOSAL (Plan# 60570)

Dated 2024.10.03

SELLER

Trachte Building Systems
314 Wilburn Road
Sun Prairie, WI 53590

BUYER

Supreme Structures
Pat Whitty
2906 Market Place Drive
Madison, WI 53719
608-442-6436

PROJECT LOCATION

Pat Whitty
Project name - TBD
1133 South 16th Street
Manitowoc, WI 54220

A. DESCRIPTION

TRACHTE BUILDING SYSTEMS, INC. a Wisconsin Corporation (hereinafter Seller), proposes to provide the Buyer, the following described storage system. According to referenced layout(s) dated Sep. 19, 2024 with revision date Sep. 30, 2024. Title of the materials and risk of loss shall transfer to Buyer, FOB, 1133 South 16th Street, Manitowoc, WI 54220.

Partition/Corridor Conversion System Description:

- Level 01 - SELF-STANDING system with 8'-6" high corridor and 7'-0" high roll-up doors
- Level 02 - SELF-STANDING system with 8'-6" high corridor and 7'-0" high roll-up doors
- Level 03 - SELF-STANDING system with 8'-6" high corridor and 7'-0" high roll-up doors

B. PRICING

Materials Only	Total
Base Price: (Includes freight and tax)	\$433,739.59

Options: (If selected, option total(s) will be added to the totals above)

3" x 3" x 4'-0" diamond tread aluminum angle 90 deg. corner guards (at unit outside corners) with pressure bends on leading edges. (4a) (Located in: Level 01, Level 02, Level 03 Only)	\$3,711.07
1'-0" high diamond tread aluminum kick plate with pressure bend, at interior corridor unit blankwalls. (4c) (Located in: Level 01, Level 02, Level 03 Only)	\$10,064.11
1'-0" high diamond tread aluminum starter jamb guard, at interior corridor roll-up door jamb. (Located in: Level 01, Level 02, Level 03 Only)	\$4,010.48
1'-0" high diamond tread aluminum double jamb guard, at interior corridor roll-up door jamb. (Located in: Level 01, Level 02, Level 03 Only)	\$4,965.54
PASSPORT™ SMART LOCKING SOLUTION: The estimated price provided is based on the number of operational doors in the Proposal/Contract. This is a budgetary price only and not optionable. If you would like to learn more about the digital entry system and the Passport™ lock, please contact your sales representative.	\$170,495.00

OR

Materials Including Labor	Total
Base Price: (Includes freight)	\$570,131.05

Options: (If selected, option total(s) will be added to the totals above)

3" x 3" x 4'-0" diamond tread aluminum angle 90 deg. corner guards (at unit outside corners) with pressure bends on leading edges. (4a) (Located in: Level 01, Level 02, Level 03 Only)	\$5,736.71
1'-0" high diamond tread aluminum kick plate with pressure bend, at interior corridor unit blankwalls. (4c) (Located in: Level 01, Level 02, Level 03 Only)	\$13,002.92

1'-0" high diamond tread aluminum starter jamb guard, at interior corridor roll-up door jamb. (Located in: Level 01, Level 02, Level 03 Only)	\$7,516.90
1'-0" high diamond tread aluminum double jamb guard, at interior corridor roll-up door jamb. (Located in: Level 01, Level 02, Level 03 Only)	\$8,320.37

This labor price assumes fork lift access to all floors. If hand loading and unloading is required additional fees will be assessed.

C. TAXATION

State and/or county and/or city sales/use tax applicable to this proposal, at the rates in effect on the date of quotation, are included in this proposal price. If any of the aforementioned tax rates change from the time this proposal is issued to the time material is shipped, an adjustment to the tax rates will be made and reflected on the invoices. In the event of a tax rate change, any additional dollar amount of tax is considered a part of this proposal.

TAX: As contractor, Seller is responsible for any sales/use taxes related to this project.

D. DEPOSIT

Buyer agrees to submit a deposit of 30% of the materials only price to initiate the project.

E. DESIGN SPECIFICATIONS

COLOR SELECTIONS: Verify or fill in color choices referring to Trachte's color chart.

Interior Roll-up Doors - To Be Determined

Roll-up doors and/or swing doors manufactured with continuous corrugated sheet design of 26-gauge/28-gauge (per DASMA standards) hot dipped galvanized steel and complete with installation hardware. Color options: Ash Gray, Bright White, Cedar Red, Continental Brown, Desert Tan, Evergreen, Garnet, Iced White, Light Stone, Lime Green, Matte Black, Patriot Red, Polar Blue, Royal Blue, Shale, Sunset Orange, UB Yellow, Wasabi Green.

Roll-up doors and/or Swing doors include:

- ◆ Tension adjustment devices for each spring of all roll-up doors.
- ◆ EP3 Spring(s) - Extreme performance springs are helical torsion, oil tempered, and coated to increase life. The coating technology meets military approved corrosion resistance standards.
- ◆ SpaceGuard latches for Model 944 roll-up doors, with black finish cast zinc alloy latch body and concealed fasteners. Latch accepts two padlocks and optional cylinder lock for customer or as an owner overlock.
- ◆ Slide lock Cable Pulls for roll-up doors on ADA units. ADA hardware is non-motorized.

The components listed below are described in detail in the attached Design Specifications using corresponding letters in parenthesis.

- Roll-up door jambs with flush headers, Bright White. (1a)
- 28 gauge Vertical Rigid-Rib panel, Bright White, for all interior UNIT corridor blankwall. Not included as liner on any walls other than unit walls. Includes midspan angle. Panel height to be: (8' 6" on Level 01), (8' 6" on Level 02), (8' 6" on Level 03). (2a)
- Interior units consist of 29 gauge vertical galvalume partition PBR-panel; all interior angles are galvanized. Panel is non-load bearing. Panel height to be: (8' 6" on Level 01), (8' 6" on Level 02), (8' 6" on Level 03). (6a)
- Bridging angles and bracing. (Located in: Level 01, Level 02, Level 03 only.) (7a)
- Wire mesh (horizontal over units). (Located in: Level 01, Level 02, Level 03 only.) (7b)
- Support bridging rafter assembly for bays wider than 12'-0". (Located in: Level 02 Only)
- All fasteners for erecting Trachte provided materials included.

- PRICE MAY BE SUBJECT TO CHANGE WITHOUT WRITTEN NOTICE.
- THIS PROPOSAL IS A NONCONTRACTUAL ESTIMATE AND MAY NOT REFLECT CURRENT MARKET PRICING.
- SEE PROVIDED TRACHTE MODIFIED LAYOUT FOR LOCATIONS OF TRACHTE PROVIDED MATERIALS.
- ALL UNITS ARE NOT ADA ACCESSIBLE, UNLESS OTHERWISE NOTED.
- NO INSULATION OR INSULATED WALLS/PARTITIONS INCLUDED WITH THIS ESTIMATE.
- ALL FIRE EXTINGUISHERS AND CABINETS TO BE PROVIDED AND INSTALLED BY OTHERS.
- ALL EXTERIOR ROLL-UP, SECTIONAL, AND/OR SWING DOORS TO BE PROVIDED AND INSTALLED BY OTHERS.
- ALL INTERIOR SWING DOORS (OTHER THAN THOSE TO UNITS AND/OR DISPLAY CORRIDORS) TO BE PROVIDED AND INSTALLED BY OTHERS.
- ALL EXTERIOR WALLS, INTERIOR WALLS, STRUCTURE, COLUMNS, COLUMN WRAPPING, DECKING/FLOORING, ELEVATORS, RAMPS, STAIRS, CANOPIES, ACCESS DOORS, JANITOR/RESTROOMS, GARAGE/LOADING AREAS, OFFICE/KITCHEN/BREAK ROOMS, AND FIRE RISER/ELECTRICAL/MECHANICAL/HEATING ROOMS TO BE PROVIDED BY OTHERS.
- ANY LINER PANEL INCLUDED OR OPTIONED WITH THIS PROJECT ASSUMES A FLAT MOUNTING SURFACE CLEAR OF ANY OBSTRUCTIONS. IF ADDITIONAL MATERIAL AND/OR MAN-HOURS ARE REQUIRED DUE TO NOTCHING, TRIMMING, AND/OR SUPPORTING OF FREE-STANDING LINER PANEL AROUND EXISTING AND/OR FUTURE STRUCTURAL, MECHANICAL, ELECTRICAL, AND/OR PLUMBING OBSTRUCTIONS, ADDITIONAL MATERIAL AND/OR LABOR FEES WILL BE ASSESSED.