Whisper Valley Build-to-Rent (BTR) Site

22.47 Available Acres 227 Projected Build-to-Rent (BTR) Homes | 292,106 Buildable SF Whisper Valley, TX 78653



INVESTMENT SUMMARY

CBRE is pleased to present the Whisper Valley Build-to-Rent (BTR) site, a premier development within the 2,000-acre Whisper Valley master-planned community located in East Austin along SH-130.

A recent site plan projects the 22.47-acre site can yield 227 potential units including single family, duplex, and townhome floor plans resulting in 292,106 buildable square feet plus a 3,800 square foot clubhouse with fitness center and pool.

The future development does not have an obligation to include the current ESS / Geothermal / Solar Systems currently part of all for-sale homes within Whisper Valley.





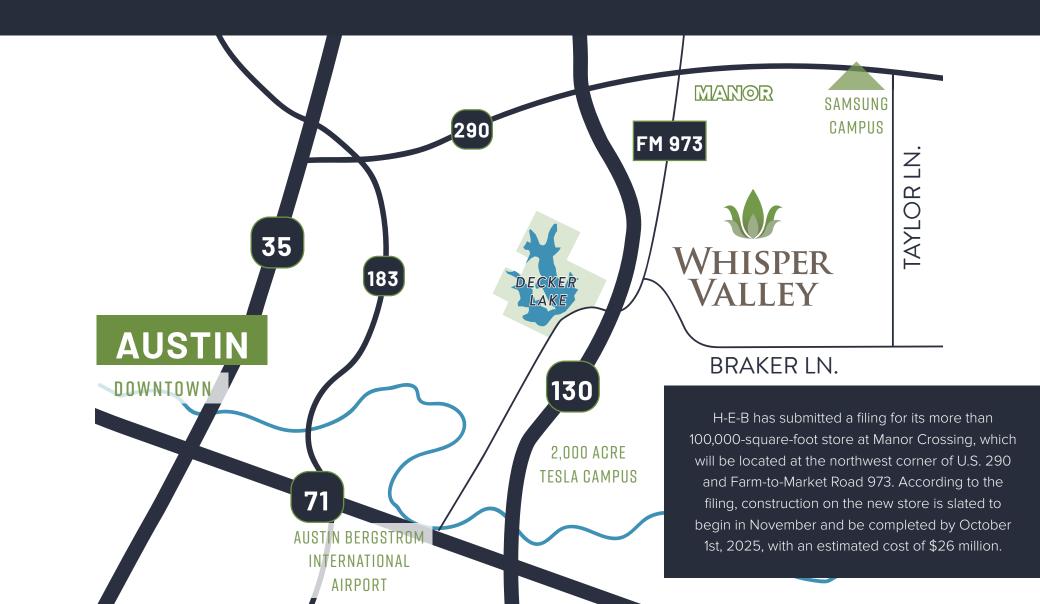
WHISPER VALLEY MASTER PLAN SUMMARY

Whisper Valley is an environmentally friendly, 2,000-acre master-planned development committed to sustainability, affordability and cutting-edge technology. Upon completion, Whisper Valley will feature creatively designed residential neighborhoods and business districts nestled between 700 acres of beautiful parks, scenic trails, rolling hills, and meandering streams. Future neighborhood services, village-type restaurants, retail, office areas, two school campuses, and an emergency services center will make it a convenient place to live, work, shop, and play.

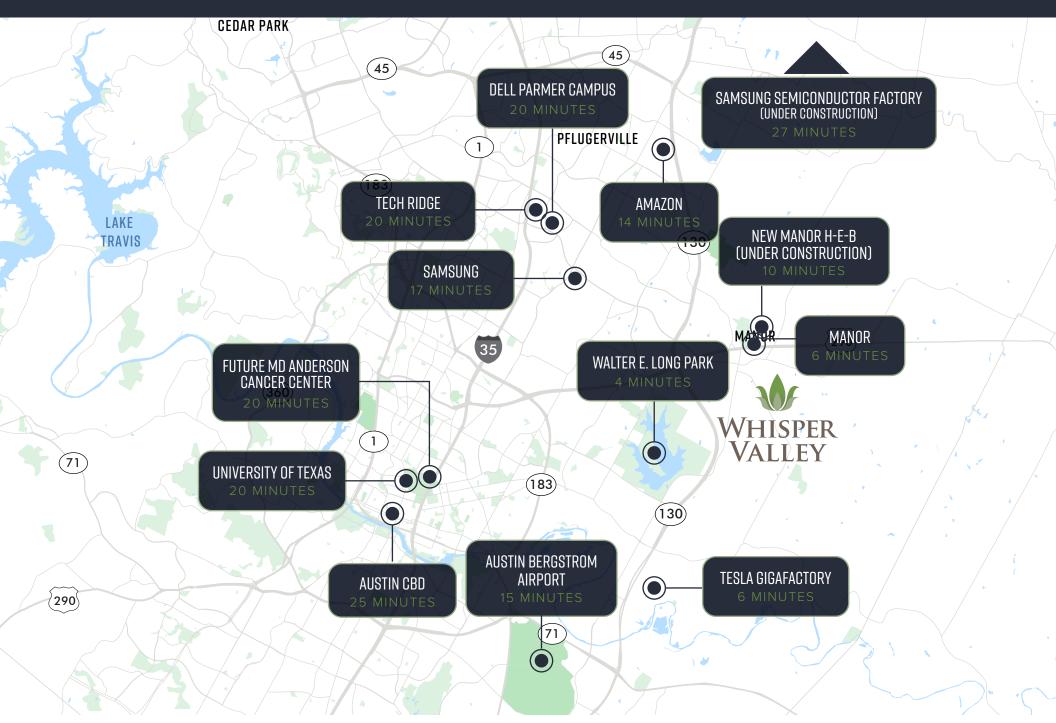


WHISPER VALLEY LOCATION OVERVIEW

Whisper Valley is located in East Austin along SH-130, Austin's fastest growing corridor. The location south of US-290 provides residents with convenient access to Central Austin and is minutes from the highest profile employment expansions in the Austin market including Tesla and Samsung. The \$1 billion Tesla Giga Factory spans more than 10 million square feet of floor space with over 20,000 employees and is only six minutes south of the development along SH-130. Additionally, Taylor Lane provides residents with backdoor access to the Tesla Campus.



DRIVE TIMES FROM WHISPER VALLEY



TESLA GIGAFACTORY

The Tesla Gigafactory is located 6 minutes from Whisper Valley. Tesla now employs more than 20,000 people at its gigafactory east of Austin, making it the **second-largest private employer in the region** ranking only behind H-E-B. Tesla produces its Model Y SUVs and the new Cybertruck at the \$1.1 billion Austin factory, which spans more than 10 million square feet of floor space. According to company officials, the employment number is expected to triple to over 60,000 in the coming years. To put the employee count into perspective, the City of Austin has a workforce of 13,600. Dell employs 13,000 in Austin and has held the title of the largest tech employer in Austin for years.

The "Tesla Effect" is quickly sweeping through Central Texas and down the IH-35 corridor with multiple Tesla suppliers and manufactures recently announcing new facilities throughout the region. On March 11th, Tesla leased 1.1 million square feet of industrial space in Kyle with goals of expanding their battery manufacturing operations. Adjacent to the Gigafactory, SpaceX and The Boring Company are currently constructing 521,000 SF and 220,000 SF facilities, respectively.

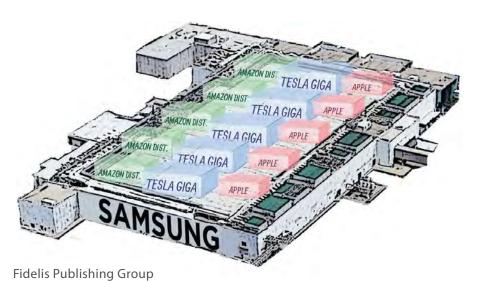


SAMSUNG'S CENTRAL TEXAS INVESTMENT EXPANDED TO BE ONE OF THE NATION'S LARGEST ECONOMIC DEVELOPMENTS IN HISTORY

Per the Austin Business Journal, Samsung and the U.S. Department of Commerce agreed to preliminary terms via the federal CHIPS and Science Act to allow Samsung to expand their previously stated \$17 billion microchip plant to a \$45 billion semiconductor ecosystem. The microchip expansion will be primarily located in the City of Taylor, approximately 25 minutes from Whisper Valley.

The currently under construction \$17 billion facility in Taylor spans 51.7 million square feet over 1,200 acres with floor space, a fabrication plant, offices, a parking garage, and utility buildings, all expected to be operational at the end of 2024. Additional plans now include producing 4-nanometer and 2-nanometer chips through a second fabrication facility and an advanced packaging facility for both memory and logic chips. A research and design lab, the fourth of its kind globally, is also part of the plan along with an \$18 billion investment in the currently existing fabrication facilities in North Austin. The full expansion is expected to be completed in 2028.

The Samsung investment is expected to boost U.S. chip production capacity in key industries such as aerospace, defense, and autos, enhancing national security. Approximately 4,500 manufacturing jobs, 17,000 construction jobs, and tens of thousands of indirect jobs are expected to be created in the next five years. Samsung's expansion is seen as a significant move, bringing leading-edge chip manufacturing back to the U.S. and potentially alleviating the strain caused by semiconductor shortages during the pandemic.





The under construction \$17 billion Samsung plant will span 51.7 million square feet and will be larger than the Tesla Gigafactory, Apple Campuses, and local Amazon distribution centers.

BTR SITE OVERVIEW

Location	Braker Lane and Whisper Willow Boulevard	
Address	Whisper Valley, TX 78653	
Total Site Area	22.472 Acres	
Total Site Square Footage	978,793 SF	
Terms	Fee Simple	
Tax Parcel ID	965584	
City	City of Austin - ETJ - Limited Purpose District No City of Austin Property Taxes	
County	Travis	
Zoning	Whisper Valley PUD Zoning with LR-MU Base Zoning and Residential Designation in Planning Area 5	
Tax Millage Rate - 2023	1.60494700%	
2024 PID Assessment	\$16,077	
2024 Assessed Value	\$943,824	

PROPERTY DETAILS

Projected Site Use	227 Build-to-Rent Units (Inclusive of 3,800 SF Clubhouse and Pool)
Pojected NRSF	292,106
Avg SF	1,287
Projected Density	10 Units Per Acre
Max Impervious Cover	65%
Impervious Cover per Plan	58%
Parking Spaces	625 Spaces
Spaces per Unit	2.75 Spaces per Unit
Floodplain	Zone X; Not in the 100-Year Flood Plain
Stormwater Detention and Drainage	Required on-site

PROJECTED SITE LAYOUT

Building Type	# of Buildings	# of Units	# of Garages
Single Family	66	66	78
Duplex	41	82	32
Townhomes	17	79	116
Total	124	227	226

BTR SITE OVERVIEW

AFFORDABILITY REQUIREMENT

Affordability	10% of Homes at 60% MFI

JURISDICTION

Zoning Regulations	City of Austin
Building Inspection	City of Austin
Streets & Drainage	Travis County
Fire Plans	Travis County ESD #12

UTLITIES

City of Austin
Bluebonnet Electric Cooperative
Travis County
Travis County ESD #12
Not Required

SCHOOLS

School District	Del Valle ISD
Elementary	Joseph Gilbert Elementary School
Middle School	Dailey Middle School
High School	Del Valle High School

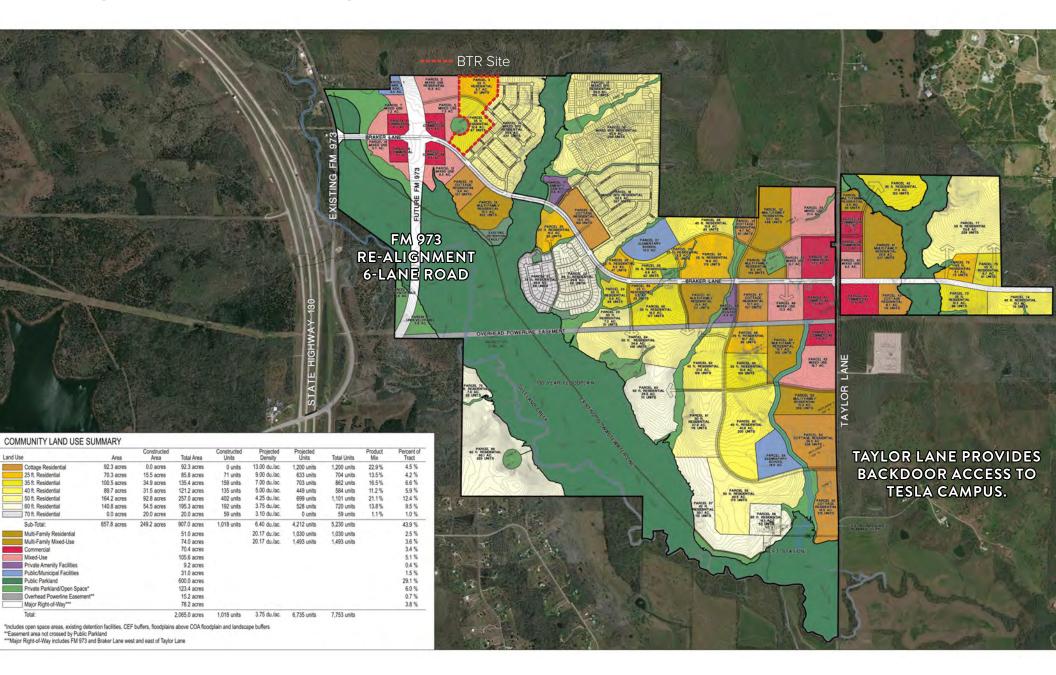
INFRASTRUCTURE FUNDING

- Public Improvement District (PID) Bonds
- PID Bonds reimburse the developer or master developer for infrastructure costs
- PID Funds will bring infrastructure to the edge of each development parcel
- HOA \$30,000 annually (\$132 per Home)

DOCUMENT CENTER

The Document Center includes a significant amount of property information and is available upon execution of the confidentiality agreement

WHISPER VALLEY MASTER PLAN



WHISPER VALLEY MASTER PLAN

Whisper Valley is projected to include approximately 5,500 single family homes upon completion. Phase 1 and 2 are 100% constructed, and construction has begun in Phases 3 and 4. Median prices at Whisper Valley over the past year range from \$450,000 on Phase I homes on 25-foot lots up to \$645,000 for Phase II homes on 50-foot lots.



WHISPER VALLEY SINGLE FAMILY HOMES OVERVIEW

Whisper Valley provides a compelling price point in the extremely competitive Austin single family home market.

JULY 2024 AUSTIN MSA SINGLE FAMILY STATISTICS

Average Price: \$572,512

Median Price: \$449,000

Months Inventory: 4.8

JULY 2024 CITY OF AUSTIN SINGLE FAMILY STATISTICS

Average Price: \$697,550

Median Price: \$539,950

Months Inventory: 5.4



WHISPER VALLEY INFRASTRUCTURE OVERVIEW

A tremendous amount of work has been completed across the master development including over \$60 million in major infrastructure & entitlement costs to date. Unique site-specific entitlement features include:

- PUD Zoning
- PID Infrastructure Funding
- City of Austin Development Agreement
- City of Austin Limited Purpose District
- Competitive Property Tax Rate
- City of Austin Water / Wastewater
- Travis County Drainage / Road Installation and Maintenance
- Master Parkland Agreement
- EcoSmart GeoGrid Zero Energy Capable Apartments Option (Not Required for BTR Site)













AUSTIN MARKET OVERVIEW

The Austin MSA, which includes Travis, Williamson, Hays, Bastrop and Caldwell Counties, is home to over 2.3 million people and is one of the fastest growing MSAs in the country. A booming economy, growing job market, high quality of life, and competitive cost of living make Austin a sought-after city for all ages.

Austin has earned the nickname "Silicon Hills" because it is a major employment base for technology companies such as Apple, Dell, IBM, Google, Oracle, Intel, AMD, National Instruments, and Samsung. Additionally, in October 2021, Tesla announced it would relocate its corporate headquarters to Austin. The company currently operates a \$1.1 billion assembly plant that employs 20,000 people on 2,100 acres near the Austin-Bergstrom International Airport. Elon Musk personally relocated to Texas and operates The Boring Company and Starlink Factory by SpaceX in the area. As of July 2024, X (formerly known as Twitter) will also be moving headquarters to the Austin metro.

High-tech employment in **Austin** has grown at triple the national pace over the past five years, and its share of total **employment in the metro** is well above the U.S. average.

888

Population

2,356,867



Bachelor's Degree+

50%



Annual Population Growth

2.86%



Median Household Income

\$126,000

In addition, the city is home to The University of Texas' flagship institution, which boasts an enrollment of over 52,000 students and has top rated programs in Business, Engineering, Communications, and Law. The University's top ranked Division I athletic program also provides sports entertainment opportunities in the city.

With its desirable climate and abundance of entertainment options, the city is an attractive location both for current and potential residents and employers. Over the past decade, the area has enjoyed a sustained period of economic and population expansion as local companies increase their business capacity and others relocate to this attractive central U.S. location.



Households

894,088



Businesses

83,065



Median Home Sale Price

\$450,000



Median Age

34.7

AUSTIN RANKINGS

Top City for Commercial Real Estate Investments in 2023 (DLA Piper, June 2023)

No. 1 Hottest City for Commercial Real Estate (CrowdStreet, February 2022)

No. 1 Office Market for 2022 (Marcus & Millichap, March 2022)

No. 1 Best Performing Large City by Milkens Institute (Milken Institute, 2024)

No. 2 Labor Market in the US (Wall Street Journal, 2023)

No. 2 Best Metro Area for STEM Professionals in the U.S. (WalletHub, January 2024)

No. 2 Most Preferred Market for Real Estate Investment (CBRE U.S. Investor Intentions Survey 2023)

2nd Fastest Growing Metropolitan Economy in the U.S. in 2022

(Kenan Institute, Oct 2022)

No. 4 Real Estate Market to Watch in 2022 (ULI Emerging Trends Report)

No. 4 on the Financial Health Index of Metros with a Population over 1 Million

(The Credit Review, Jan 2023)

4th Fastest Growing Economy in 2021 and the 3rd Fastest Growing Economy Over the Last 5 Years Among the top 50 Metros

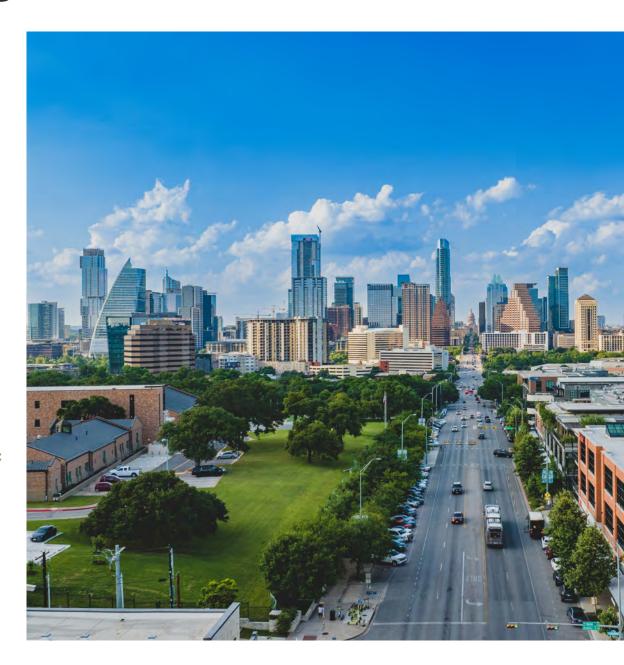
(US Bureau of Economic Analysis, Dec 2022)

Named 1 of 5 'Supernova' Cities by PwC, Reflecting Phenomenal Economic and Population Growth

(PwC/ULI Emerging Trends in Real Estate, 2023)

No. 6 on CBRE's Scoring Tech Talent Report (CBRE, July 2023)

America's Most Affordable City for Startups (Clever, December 2022)



MOST ATTRACTIVE MARKETS FOR INVESTORS

Investors Consider Sun Belt and Select Gateways as Most Attractive

Top 10 Most Attractive Markets





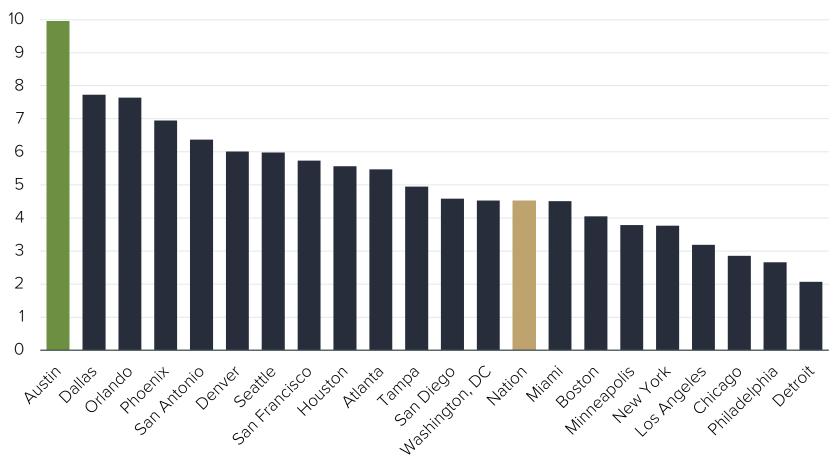
Source: U.S. Investor Intentions Survey, CBRE Research, December 2023.

CUMULATIVE JOB GROWTH

Many Sun Belt markets are expected to continue to outpace the national average for job growth over the next five years.

Texas specifically looks to set the pace with 3 markets in the top 5, and all 4 major markets in the top 10.

Cumulative Job Growth Over Next 5 Years (%) – Largest Markets

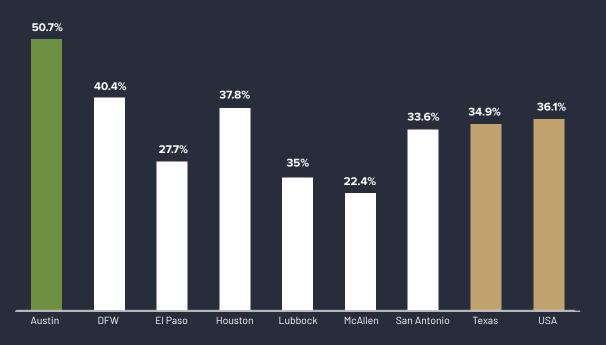


Source: CBRE Research, CBRE Econometric Advisors, Q4 2023.

EDUCATION

Austin has the most educated population among Texas metros.

Bachelor's Degree Attainment



105K

Students enrolled in a four-year college or university

20+

Colleges, universities and technical schools

Source: CBRE FastReport, 2023



Population Trends

Austin's population has grown approximately 8.5% since 2020.

2.4M

Residents in the Austin MSA

130 People

Per day due to net migration

38 People

Per day due to natural growth

Source: Federal Reserve Bank of St. Louis, Bureau of Labor Statics

HQ RELOCATIONS 2018-2023

Top 5 Markets that Gained HQ's

1. Austin: 66

2. Dallas: 32

3. Houston: **25**

4. Nashville: 21

5. Denver: 11

Top 5 Markets that Lost HQ's

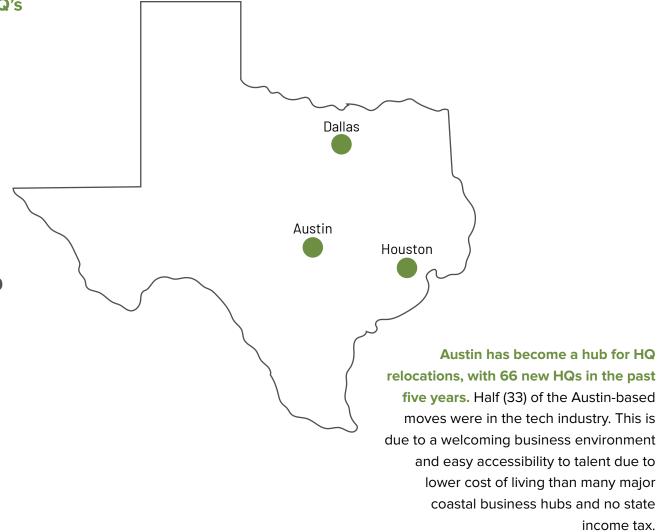
1. San Francisco/San Jose: **79**

2. Los Angeles/Irvine: 50

3. New York City: 21

4. San Diego: **11**

5. Chicago 10





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