# **ROUND HILL SQUARE Shopping Center**

**FOR SALE** 





# TEAM CONTACTS

# **CHRIS SHANKS, CCIM**

775.762.7103 **CELL** cshanks@dicksoncg.com S.167217

# **MATT DERICCO**

775.336.8412 **CELL** mdericco@dicksoncg.com S.187965

# **DOMINIC BRUNETTI, CCIM**

775.850.3109 **OFFICE** dbrunetti@dicksoncg.com S.58419

# **SCOTT SHANKS, SIOR**

775.846.1019 **CELL** sshanks@dicksoncg.com S.66593









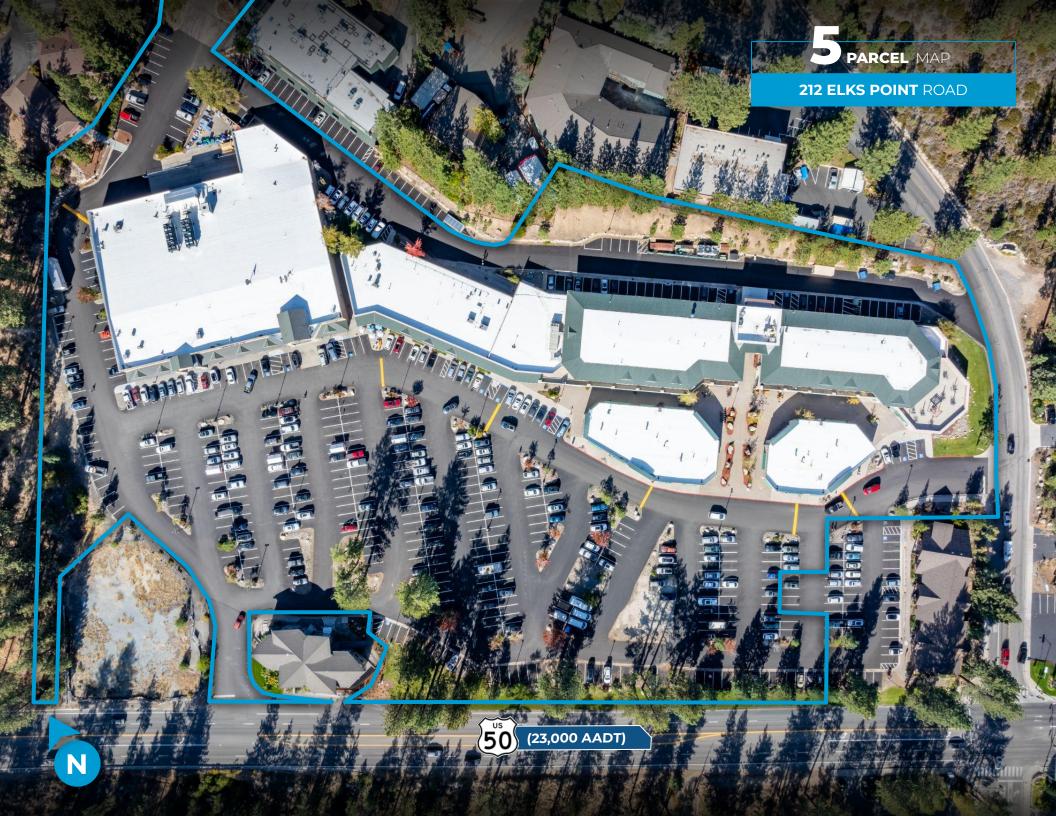
# **About the Property**

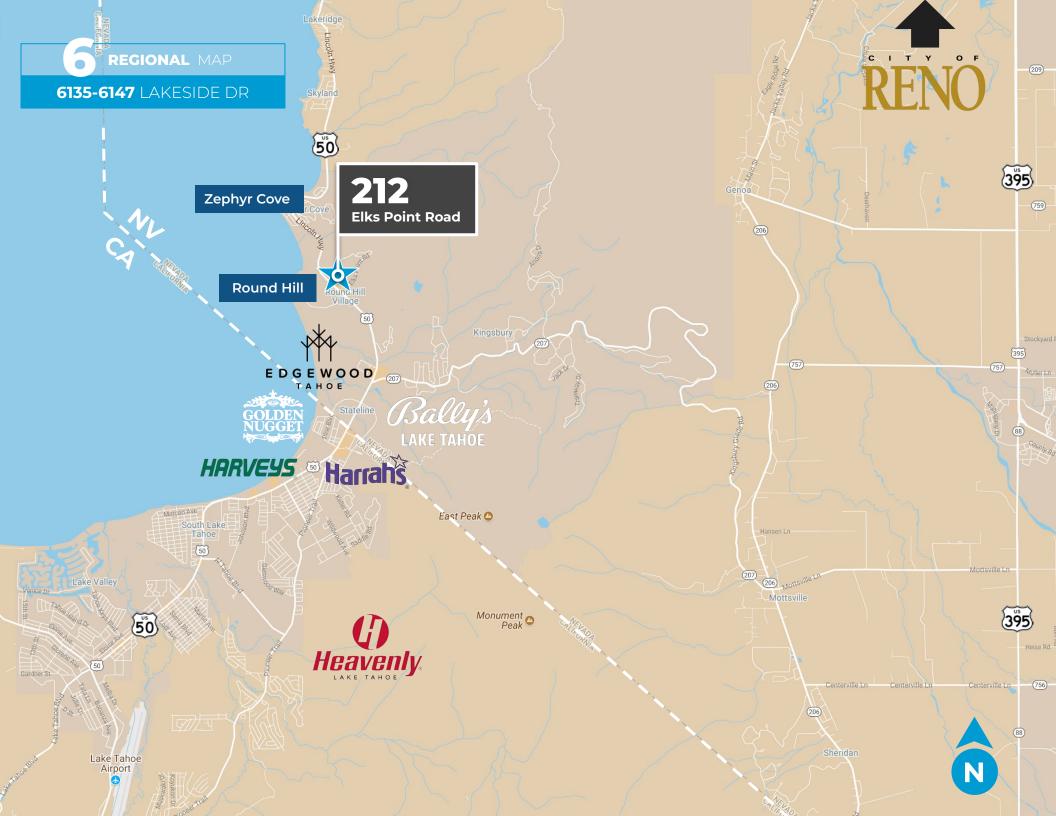
- Excellent historical occupancy with an average occupancy of over 95% over the last 10 years.
- **Strong Anchor Tenants.** Safeway is the largest tenant in the center at 39,398 square feet or 33.9% of total square footage. It began operations in 1998 and consistently reports sales in excess of \$600 psf. USPS, Dollar Tree and Barton Healthcare total for another 36,387 square feet.

# • 5-Mile Radius Demographics:

- Residential Population 19,096 people
- o Households 8,421
- o Median Household Income \$61,895
- O Average Household Income \$95,045
- High Tourist Trade Area. Located at the corner of Elks Point Road and Hwy 50. (23,000 AADT).
- National and Regional Tenant Mix. High percentage of national and regional credit tenants. Safeway, U.S. Post Office, Wells Fargo, Dollar Tree, Worldmark by Wyndham, Barton Healthcare Lake Tahoe Surgery Center.















# **TENANT** PROFILES



#### **SAFEWAY**

Safeway Inc. operates as a food and drug retailer in the United States. The company's stores provide a selection of food and general merchandise; and features various specialty departments, such as bakery, delicatessen, floral, seafood, and pharmacy, as well as Starbucks coffee shops, and adjacent fuel centers. It also owns and operates online grocery channels, including Safeway.com and Vons.com; and manufactures and processes private-label merchandise. The company sells its products under the banners, including Albertsons, Safeway, Vons, Jewel-Osco, Shaw's, ACME, Tom Thumb, Randalls, United Supermarkets, Pavilions, Star Market, and Carrs. As of 2020, it operated 2,253 stores in 35 states and the District of Columbia.

The company was formerly known as Safeway Stores, Incorporated and changed its name to Safeway Inc. in February 1990. Safeway Inc. was founded in 1926 and is based in Pleasanton, California. Safeway Inc. operates as a subsidiary of operates as a subsidiary of Albertsons Companies, LLC.

Consistently reports sales over \$600 psf per year.

# **COMPANY PROFILE**

Public Company: Albertsons Companies

Website: www.albertsons.com

Co. Headquarters: Boise, ID

No. of Locations: 2,253

SF at Property: **39,398 SF** 







#### **UNITED STATES POSTAL SERVICE**

A self-supporting, independent federal agency, the U.S. Postal Service is the only delivery service that reaches every address in the nation: 160 million residences, businesses and Post Office Boxes. The Postal Service receives no tax dollars for operating expenses and relies on the sale of postage, products and services to fund its operations.

With more than 34,000 retail locations and one of the most frequently visited websites in the federal government, usps.com, the Postal Service has annual operating revenue of more than \$71 billion and delivers 48 percent of the world's mail. With more than 630,000 employees, we are one of the nation's largest employers. And we have one of the world's largest computer networks. If it were a private sector company, the U.S. Postal Service would rank 43rd in the 2015 Fortune 500 and 137th in the 2015 Global Fortune 500 list. The Postal Service has one of the world's largest computer networks.

# **COMPANY PROFILE**

Federal Agency: **U.S. Postal Service** 

Website: www.usps.com

Co. Headquarters: Washington D.C.

No. of Locations: 34,000+

SF at Property: 13,232 SF



# **TENANT** PROFILES



# **DOLLAR TREE**

The company operates more than 15,000 Dollar Tree, Deal\$, and Dollar Bills discount stores in 48 US states and the District of Columbia, and about 180 Dollar Tree (formerly Dollar Giant) stores in five Canadian provinces. Stores carry a mix of housewares, toys, seasonal items, food, health and beauty aids, gifts, and books -- most priced at \$1 or less. Headquartered in Chesapeake, VA, Dollar Tree is the largest and most successful single-price-point retailer in North America, operating thousands of stores across 48 contiguous U.S. states and five Canadian provinces, supported by a solid and scalable logistics network.

# **COMPANY PROFILE**

Public Company: Dollar Tree, Inc.

Website: www.dollartreeinfo.com

Co. Headquarters: **Chesapeake, VA** 

No. of Locations: 15,288

SF at Property: 9,771 SF







## **WELLS FARGO**

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with \$1.92 trillion in assets. Wells Fargo's vision is to satisfy our customers' financial needs and help them succeed financially. Founded in 1852, and headquartered in San Francisco, Wells Fargo provides banking, investment and mortgage products and services, as well as consumer and commercial finance through more than 7,200 locations, more than 13,000 ATMs, the internet (wellsfargo.com), and mobile banking and has offices in 31 countries and territories to support customers who conduct business in the global economy.

Wells Fargo serves one in three households in the United States.

Wells Fargo & Company was ranked No. 30 on Fortune's 2020 rankings of America's largest corporations. News, insights, and perspectives from Wells Fargo are available at <a href="Wells Fargo">Wells Fargo</a> Stories.

# **COMPANY PROFILE**

Public Company: Wells Fargo & Company

Website: www.wellsfargo.com

Co. Headquarters: San Francisco, CA

No. of Locations: 7,200+

SF at Property: 2,880 SF







# **ANYTIME FITNESS**

Anytime Fitness is a 24-hour health and fitness club. Anytime Fitness is the fastest growing gym franchise in the world operating over 3,000 franchised locations in 23 countries and has nearly 3,000,000 members. The gym facilities are open 24 hours a day, 365 days out of the year. Chuck Runyon, Dave Mortensen, and Jeff Klinger founded Anytime Fitness in 2002. Runyon is the CEO of the company. Anytime Fitness is based in Woodbury, Minnesota. Entrepreneur's prestigious *Top Global Franchise* list named Anytime Fitness #1.

# **COMPANY PROFILE**

Private Company: Anytime Fitness

Website: www.anytimefitness.com

Co. Headquarters: Woodbury, MN

No. of Locations: 4,520

SF at Property: **4,429 SF** 







# BARTON HEALTHCARE -LAKE TAHOE SURGERY CENTER

Lake Tahoe Surgery Center (LTSC) is a **Joint Commission accredited**, multi-specialty surgery center. LTSC opened in 1998 and has grown into one of the major providers of ambulatory health services in the area with a large roster of Board Certified surgery physicians.

They offer a wide variety of specialty surgical procedures at the location including anesthesiology, general surgery, orthopedics, pain management, pediatric dentistry, physiatry and podiatry. Because the surgery performed in their facility utilizes technologically advanced cameras and instruments through small incisions, a minimum of muscle and tissue are cut to perform the actual surgery.

# **COMPANY PROFILE**

Private Company: Barton Health

Website: www.bartonhealth.org

Co. Headquarters: Lake Tahoe, CA

No. of Locations: 1

SF at Property: 13,384 SF







# 212 ELKS POINT ROAD ZEPHYR COVE, NV

# **Property Metrics**

Occupancy (Year End) 98.82%

99.67% Occupancy (Average)

Effective Gross Revenue (% EGR) \$3,128,423 (100.00%)

\$787,478 (25.14%/\$6.78) Operating Expenses (% EGR/\$/SF)

WALE (Area) 2 Years 11 Months

3 Years 2 Months 5 Days WALE (Rent)

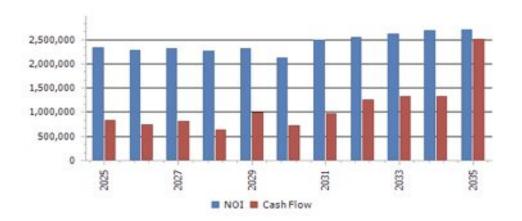
# **Purchase and Investment**

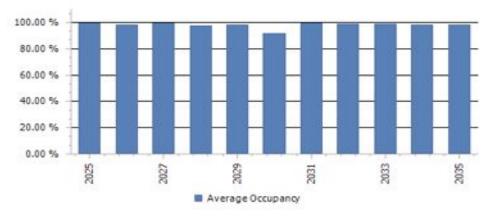
Purchase Price	\$35,400,000
Assumable Loan Amount (57.95%)	\$20,512,886
Interest Rate	4.983%
Maturity	September-2028
Loan Costs	\$105,125
Equity	\$14,992,239
Refinance Loan Amount	\$18,838,714
Refinance Interest Rate	5.00%

# **Present Value**

Direct Cap Value

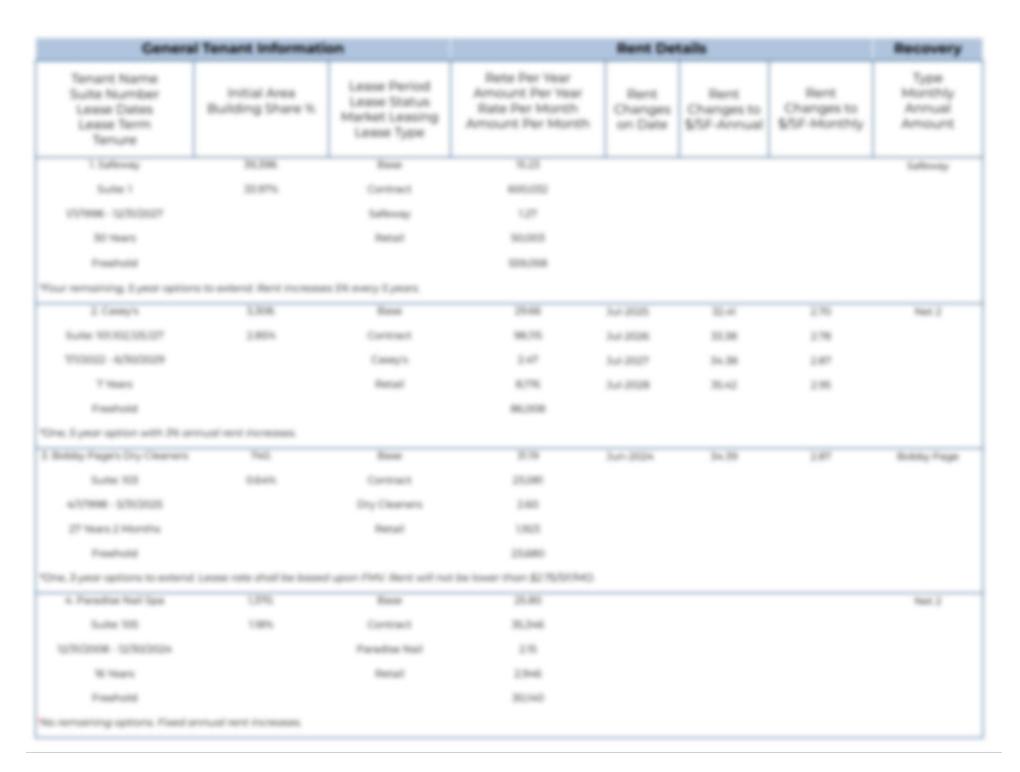
Exit Cap Rate	6.00%
Property Resale (Dec, 2034)	\$45,272,233 [\$390.33/SF]
Leveraged IRR	11.37%
Direct Cap Rate	6.62%
Direct Cap Value	\$35,399,999 [\$305.21/SF]

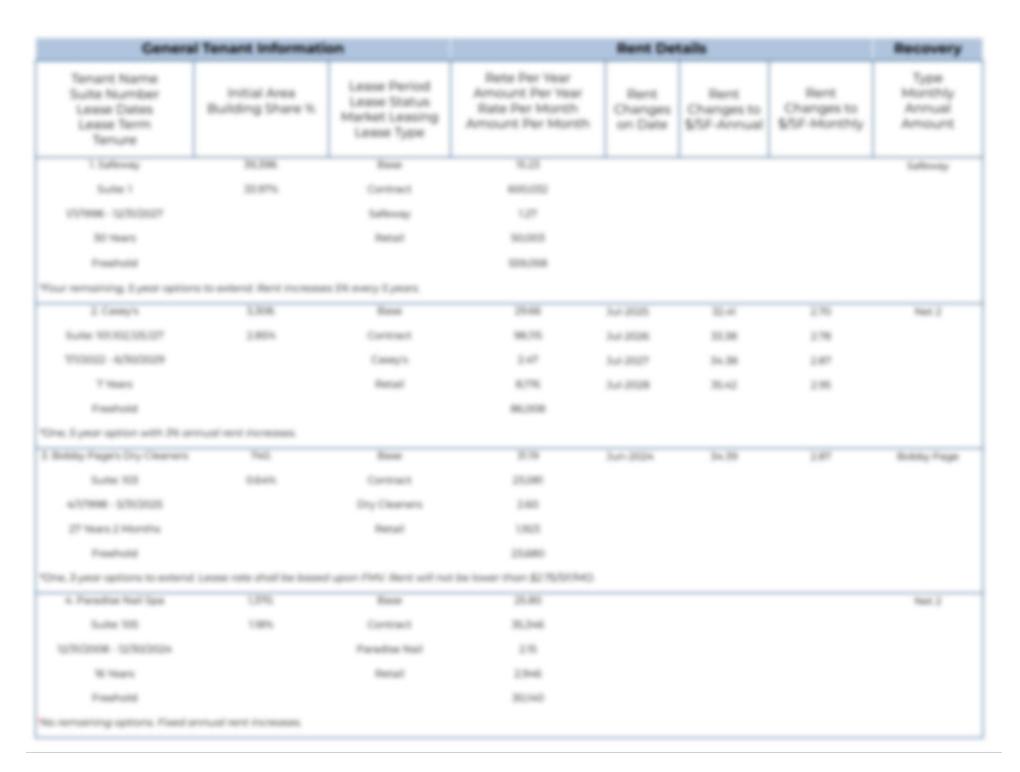












# **SOUTH LAKE TAHOE OVERVIEW**

No matter the season, there are many fun things to do in Lake Tahoe. Summer promises legendary, heart-pounding downhill single track and bike paths for social spins. Hike your heart out, get your bootie in a boat or to a beach. Which beach? Well, there are beaches with restaurants, with marinas and water toys, beaches with live music that beg for a sunset bbq and secluded ones that whisper quiet relaxation in the sun. All with views of spectacular Lake Tahoe and the Sierra Nevada's. Speaking of views, get a bird's eye view from a paddlewheel boat or a gondola car. Navigate one of the Epic Adventure ropes courses or zoom down a zip line.

Every good get-away deserves a serious-or not so serious shopping spree. With a plethora of distinctive gear shops, unique boutiques and brand basics, you can get it, sport it, wear it, use it while you're here. And it goes without mentioning (ok, we will anyway), that Tahoe South breeds some heavy-hitting artists and artisans and you'll find your favorites in galleries galore.

Did someone say history? Check it out, all over the place. From Zephyr Cove Resort, built in 1900 in response to the Comstock silver mining boom to Camp Richardson Resort offering city-folk a lake front retreat since 1924, to Vikingsholm Castle, another grand estate of the 1920's, we can tell a story or two about life at the Lake in yesteryear.

You may have to go home to rest but come back for winter. And rest assured that even in winter we don't roll up the sidewalks at sundown. Ski and ride the real-deal big mountains like Heavenly Mountain Resort, Kirkwood Resort and Sierra-at-Tahoe, then check out how Tahoe South interprets après ski—it's a whole new language you're going to want to learn. On your winter trip, don't forget to squeeze in sledding, sleigh rides, snowshoeing, snowmobiling or just some sliding around on some ice on some skates.

Source: tahoesouth.com/explore





# WHY **NORTHERN NEVADA?**



BUSINESS COST COMPARISONS

RENO NV

BAY AREA **CA** 

Office lease rates (Class A)	Reno <b>\$30-39</b>	San Jose <b>\$60-\$66</b> San Francisco <b>\$78-\$84</b>
State Corporate Income Tax	NO	8.84%
State Income Tax	NO	< 13.3%
Capital Gains Tax	NO	< 13.3%
Unemployment tax	0.3%-5.4%	1.5%-6.2%
Average hourly earnings (software developer/programmer)	\$43.09	\$64.97
Workman's comp	Average cost (per \$100 payroll)-\$1.18 Payroll cap \$36,000	Average cost (per \$100 payroll)-\$2.87 Payroll cap NA
Utility (elec.) rates for medium size office	\$.078/kWh	San Francisco \$.157/kWh
Right-to-work state	YES	NO

## **GROWING TECHNOLOGY ECOSYSTEM**

Home to Tesla, Apple, Google, Microsoft, Blockchains, Intuit, Switch, Clear Capital, Figure Technologies, rfxcel, Alchemy/Workday, Bombora, Sierra Nevada Corp.

2019 Highlighted By Technology Sector and Corporate Headquarters Growth

#### **CLICK HERE**

# **MORE ADVANTAGES**

Fintech development: Nevada Sandbox Program
Data latency Reno-Las Vegas-Los Angeles-Bay Area < 7ms
Home to the University of Nevada, Reno - Ranked Tier 1 and
Carnegie R1

# **WORK-LIFE**

Reno cost of living 40% less than Bay Area Reno average commute time 15 minutes

# **HELPFUL LINKS**

Business advantages **CLICK HERE** 

Nevada 2020 video CLICK HERE

Nevada Sandbox Program CLICK HERE

#### Sources:





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# **ANNUAL EVENTS**

Burning Man Hot August nights NV Museum of Art Reno Rodeo

Rib Cook Off

Riverfest

Artown





18 SKI RESORTS
Within 1 hour



50 CHAMPIONSHIP
GOLF COURSES
Within 1.5 hours



With over 3,800 Acres of public recreational land within the city

**87 PARKS** 

"Voted #1 Best Small City in the United States"

According to bestcities.org

"Voted #4 Best Large City in the United States"

Ranked for Best Performing Large City by Milken Institute

"Voted #9 for Best Places to Live for Quality of Life in the U.S. in 2022-2023"

According to usnews.com

"25 of America's best towns ever"

**According to Outside Magazine** 

"Ranked #6 for State Economic Growth"

According to US News

"Reno the #2 market for companies relocating from California after Austin, Texas."

According to Bureau of Labor Statistics

"Voted the Happiest City in America for 2023"

**According to Outside Magazine** 

SOUTH LAKE TAHOE





50 MINUTES TO RENO



# THE NEW **NEVADA**Grow Your Business Here.

#### **NORTHERN NEVADA**



 Over 100 new start up companies have set up shop in Northern Nevada in the past 2 years.

- Ranked in TOP 10 places to live.
- Ranks **6TH** in Gen Z City Index for best places to live.
- Average commute time is **20 MINUTES.**

#### **BUSINESS FRIENDLY**



- Ranked in **TOP 10** states for best business tax climate.
- Ranked in TOP 10 states for business incentives.

#### **TECHNOLOGY INFRASTRUCTURE**





- Research Collaboration.
- Home to New Deantronics, Panasonic, Sierra
   Nevada Corporation
- "Super-Loop" Fiber Network in Progress.

# **REAL ESTATE, LAND, RESOURCES**



- Affordable large-scale real estate and water available.
- Large Industrial Space.
- (**Tesla Gigafactory** in the Tahoe Reno Industrial Center).

## **ENTREPRENEURIAL ECOSYSTEM**



- Ranked as one of the **14 best** startup cities in America.
- Support for entrepreneurs from education, mentorship and funding.
- Home to Switch, Filament, Flirtey, Bombora, Iris
   Automation, Clickbio, My-Vr and Many More

#### **SHIPPING HUB**



- Less Than 1-Day Truck Service To > 60 M
   Customers, 8 States, 5 Major Ports.
- **2-Day** Truck Service to **11 States.**

## **TAX ADVANTAGES**



- No Corporate Tax
- No Personal Income Tax
- **No** Inventory Tax
- No Franchise Tax
- **No** Special Intangible Tax

# **TIER 1 UNIVERSITY**



- University of Nevada Reno, more than **20,000 students**
- R1 University for Research by Carnegie Classifications

## **WORKFORCE DEVELOPMENT**



Meeting the changing needs of industry through higher education, new college technical programs, industry certifications, steam programs, and attracting talent to the region.



# ICONIC COMPANIES IN NORTHERN NEVADA



Tesla plans to invest \$3.6 billion to expand Gigafactory, introducing two new factories; a battery manufacturing facility and a truck factory that can support approximately 3,000 new team members.

Gigafactory Nevada currently spans 5.4 million square feet and represents a \$6.2 billion investment for Tesla to date. Annually Tesla produces 7.3 billion battery cells, 1.5 million battery packs, 3.6 million electric vehicles and 1 million energy modules, employing over 11,000 staff members.



Switch is the largest, most advanced data center campus in the world encompassing up to 1.3 million square feet on 2,000 acres in the Tahoe Reno Industrial Center. The facility is powered 100-percent by renewable energy.



Google/Alphabet owns 1,210 acres in The Tahoe Reno Industrial Center a few miles south of Tesla's Gigafactory. The land will reportedly house a future data center and could also host a testing track for Waymo, the Alphabet-owned autonomous driving company.



ITS Logistics is a premier Third-Party Logistics company that provides creative supply chain solutions. ITS logistics headquarters is located in Sparks, Nevada. ITS logistics also has a 40,000 square foot office located in the heart of Downtown Reno.



New Deantronics built a 200,00 square foot medical device technology campus in the Spanish Springs Industrial Park in 2021. The industrial park is home to well known companies like U-Haul, San Mar and Foot Locker.

# **Panasonic**

Panasonic added 94,483 square foot campus located in Reno's airport submarket. The location is the PENA's division headquarters and features state of the art engineering labs, employee recruitment and training facilities and other functions.



Dragonfly Energy has a 99,000 square foot facility in Reno Nevada and has created over 150 jobs. Dragonfly Energy is an industry-leading manufacturer of deep cycle lithium-ion batteries and is spearheading conventional and solid-state lithium-ion battery research and development worldwide.



Apple's \$1 Billion data campus at the Reno Technology Park continues to expand years after its announcement in 2017 with over 100 employees and claims to get 100% of its power from renewable energy sources.



Redwood Materials is creating a closed-loop, domestic supply chain for lithium-ion batteries across collection, refurbishment, recycling, refining, and remanufacturing of sustainable battery materials. Headquartered in Carson City, with a 173 acre battery recycling operation at the Tahoe-Reno Industrial Center and leasing 670,000 square feet of Class A industrial space inside the Comstock Commerce Center. Redwood expects to invest \$3.5 billion in Northern Nevada over the coming decade and hire more than 1,500 people at their Tahoe-Reno Industrial Center site.



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