

FULLY RENOVATED 10 UNIT INVESTMENT OPPORTUNITY IN THE PENINSULA

630 MASONIC WAY

BELMONT, CA

OFFERING MEMORANDUM

**CBRE** 

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## THE OFFERING

630 Masonic (the Property) is a two-story multifamily asset built in 1964 situated on a 0.23 acre lot and comprised of ten (10) exceptionally wellmaintained units with renovated kitchens and bathrooms. All (10) units have a one-bedroom/one-bathroom floorplan. The Property has 7,100 square feet of rentable space, with a particularly well maintained exterior and private balconies or patios in seven (7) units. The Property's location is coupled with premium rents backed by high tech salaries. Rents in Belmont have seen a significant increase since COVID and are still on the rise.

The Property's potential offers an investor the rare opportunity to purchase investment real estate in a high barrier to entry market. The investment appeal of the Property is driven by the Property's ground zero Silicon Valley location, strong employment fundamentals and the significant affordability gap between renting and owning.

Perfectly situated roughly two minutes from Belmont's Caltrain station near Interstate 280, Highway 101, Highway 92 and Highway 82, this asset is just moments away from Tech Hubs such as Facebook, Oracle, Electronic Arts, Kaiser, Sales Force, Visa, and Stanford Medical. In addition, the property is less than a half-mile away from Downtown Belmont, featuring luxury shopping, entertainment, and high-end dining.

This offering is being made on an As is, Where is basis.





PROPERTY DETAILS							
Asking Price	\$5,250,000						
Price/Unit	\$525,000						
Number of Units	10						
Rentable Square Feet	7,100						
/ear Built	1964						
/ear Renovated	2021						
ot Size	0.23 Acres						
Occupancy	100%						
Average In-Place Rent	\$2,686						
Average Market Rent	\$3,000						

## OFFERING HIGHLIGHTS

PROPERTY DETAILS							
Asking Price	\$5,250,000						
Price/Unit	\$525,000						
Number of Units	10						
Rentable Square Feet	7,100						
Year Built	1964						
Year Renovated	2021						
Lot Size	0.23 Acres						
Occupancy	100%						
Average In-Place Rent	\$2,686						
Average Market Rent	\$3,000						

INVESTMENT RETURNS							
Current	Current*	PROFORMA					
Cap Rate	4.44%	4.72%					
GRM	15.9	14.6					
Net Operating Income	\$233,140	\$247,778					

<sup>\*</sup>Current Underwriting reflects in-place cash flow over 2023 Expenses

ASSUMABLE FINANCING							
Down Payment:	\$3,095,244						
Loan Amount:	\$2,154,756						
Interest Rate:	3.84% Fixed Rate						
Maturity Date:	11/29/24						
Lender:	JP Morgan Chase						





## INVESTMENT HIGHLIGHTS



#### FULLY RENOVATED ASSET

Since 2019, 9/10 units have been fully renovated with stainless steel appliances, vinyl plank flooring, brand new cabinets, granite countertops, and upgraded bathrooms. Three (3) units also contain an in unit washer/dryer. Additionally, the Property features brand new doublepaned windows and a seismic retrofit. These capital improvements will offer investors low maintenance costs throughout their ownership.



## WELL MAINTAINED INTERIORS

90% of the units have been completely renovated to an A+ spec with condo quality interior finishes including new flooring, kitchens, bathrooms, lighting, and stainless appliances.



## PROXIMITY TO DOWNTOWN

630 Masonic is less than a two -minute walk from the Belmont Caltrain station, offering renters quick access to major neighboring cities and employers. Additionally, the property is less than half a mile from Downtown Belmont



### SECLUDED UNITS WITH PRIVATE PATIOS/BALCONIES

h 처 All first floor units feature sizable private patios and four (4) second floor units have spacious balconies.



## PROXIMITY TO SILICON VALLEY TECH COMPANIES

Belmont is benefiting from the migration of high-earning technology workers for nearby companies such as Facebook, Oracle, Electronic Arts, Kaiser, Sales Force, and Visa. Additionally, 630 Masonic is located less than 6 miles from Stanford Medicine Outpatient Center. Stanford Medical has more than 2,800 medical staff and 1,300 residents and fellows.

# UNIT PHOTOS









# CONDO QUALITY INTERIORS



**Recessed Lighting** Throughout

**Subway Tile** Backsplash

**New Washers & Dryers** 



**New Tile** Floors

**Vinyl Hardwood Floors** Throughout

Stainless Steel **Appliances and Faucets** 

**White Granite** Countertops

630 MASONIC WAY | Belmont, CA

## STATE OF THE ART PROPERTY UPGRADES

TURNKEY INVESTMENT WITH MINIMAL DEFERRED MAINTENANCE

## INTERIOR RENOVATIONS:

- Extra Large Closets
- · Remodeled Kitchens
- Remodeled Bathrooms
- Private Back Yard
- Granite Countertops
- Hardwood Floors
- In-Unit Washer and Dryer
- Stainless Steel Appliances



## IRREPLACEABLE LOCATION ADJACENT TO CALTRAIN

630 Masonic is less than a two -minute walk from the Belmont Caltrain station, offering renters quick access to major neighboring cities and employers. Additionally, the property is less than half a mile from downtown Belmont offering renters convenient access to shops and restaurants.

TURNKEY INVESTMENT WITH MINIMAL

DEFERRED MAINTENANCE









## BELMONT VILLAGE SPECIFIC PLAN

The Belmont Village was designated a "Priority Development Area" (PDA) by the Bay Area's regional planning agency, which means that ithas been identified as an area for potential future growth because of its proximity to transit.

The Belmont Village Specific Plan (BVSP) was adopted on November 14, 2017. The BVSP and adopted 2035 General Plan outline potential future growth due to the proximity to public transit; facilitate a roadmap to guide future development and works collectively to create lively and attractive public spaces and a unique sense of community and social connectivity in the heart of Belmont.

# 815 OLD COUNTY ROAD

815 Old County Rd Unit: 177 Property Type: Multifamily 27 Affordable Units **Building Status: Approved** 3 Stories Owner name: Carmel Partners



MASONIC WAY

Estimated Additional Demand (citywide through 2040) **Land Use** Residential 1,900 - 3,500 units 230,000 - 460,000 square feet Office 250,000 square feet Retail

MARKET DEMAND STUDY FINDINGS

FUTURE RESIDENTIAL DEVELOPMENT













HARBORLINE

Property Type: Multifamily 16 Affordable Units **Building Status: Under Review** 5 Stories Owner name: Windy Hill Property Ventures

## 1325 OLD COUNTY ROAD



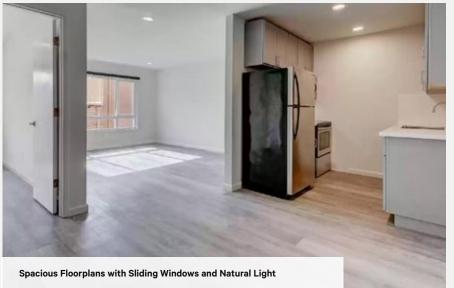
Artisan Crossing Unit: 250 Property Type: Multifamily 38 Affordable Units **Building Status: Under Construction** 3 Stories Owner name: Windy Hill Property Ventures



# PROPERTY PHOTOS









# RENT ROLL SUMMARY

JANUARY 2024



			IN-PLACE				MARKET	
Unit Type	Unit Count	Avg. SF*	Rent Per Unit	Rent PSF	Monthly	Rent Per Unit	Rent PSF	Monthly
1 Bed, 1 Bath	10	710	\$2,686	\$3.78	\$26,860	\$3,000	\$4.23	\$30,000
Total/Average	10	710	\$2,686	\$3.78	\$26,860	\$3,000	\$4.23	\$30,000

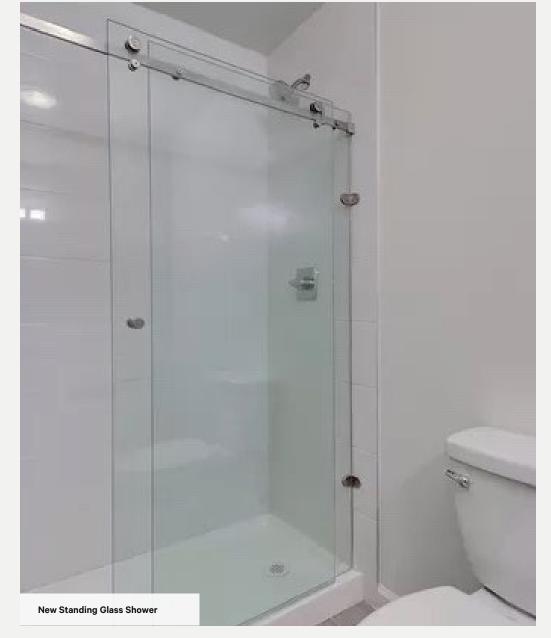
## UNIT DISTRIBUTION

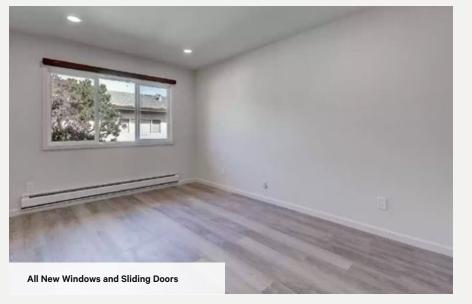


## UNIT RENT



# PROPERTY PHOTOS







# BEAUTIFUL INTERIORS













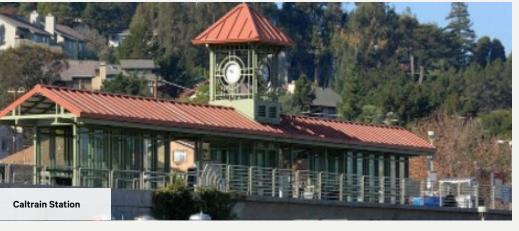
## BELMONT OVERVIEW

Belmont is a San Francisco Bay Area community in the heart of Silicon Valley, the technology-rich region extending from the San Francisco Peninsula to the foothills of the Santa Cruz Mountains. Belmont is an affluent and tranquil city in the County of San Mateo with a population of 26,375 residents. The city enjoys an average of 255 sunny days a year, with plenty of restaurants, parks, and shops, making it a wonderful place to put down roots. With an overall Niche Grade of A+, Belmont has been ranked among the top 25 best suburbs for young professionals in California and in the top 15% of best places to raise a family in California

Landlords in Belmont are benefiting from the migration of high-earning technology workers willing to pay premium rents. Belmont is a perfect residential community midst its technology rich surroundings, including several major technology companies such as Electronic Arts, Nintendo, Oracle, Roche, Shutterfly, and EY (all within 2 miles of Belmont).









## BELMONT SCHOOLS

The Belmont-Redwood Shores School District offers a balanced and rigorous instructional program based on the common core standards serving students from Transitional Kindergarten through 8th grade. Innovation, collaboration, and a growth mindset serves as the foundation of the instructional programs providing students with an educational environment that will instill a personal mindset for learning, create a collaborative culture of learning, sustain a learning environment that promotes a capacity for innovation, and foster responsible global citizenship.

They want students to think critically, to synthesize discrete concepts, and to problem solve creatively. These skills are increasingly reflected in the new state standards for English, Math, and Science. Additionally, many of their teachers are learning to use Project Based Learning as a methodology to promote a capacity for innovation. This is their action plan for innovation.







1400 Alameda de las Pulgas Belmont, CA, 94002



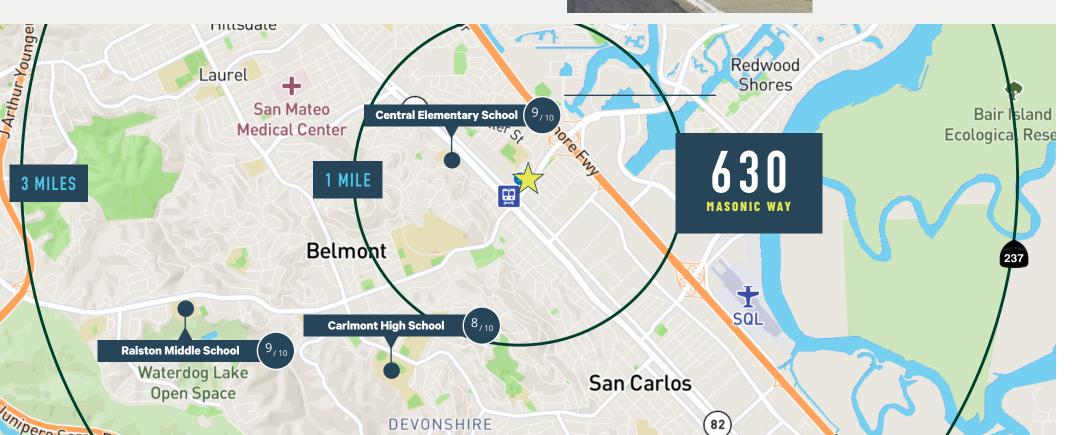
9/10

RALSTON MIDDLE SCHOOL

2675 Ralston Ave Belmont, CA, 94002

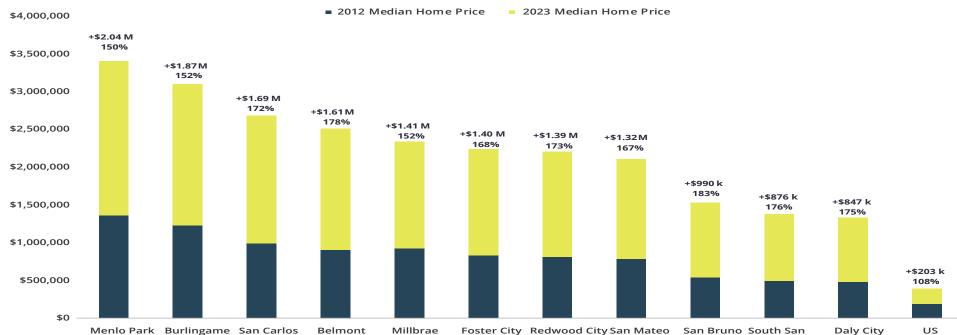


525 Middle Rd Belmont, CA, 94002



## SAN MATEO COUNTY HOME PRICES

MEDIAN SINGLE-FAMILY HOME VALUE: Q4 2015 VS Q1 2024 RISING HOME PRICES DRIVE RESIDENTS TO RENT IN BELMONT



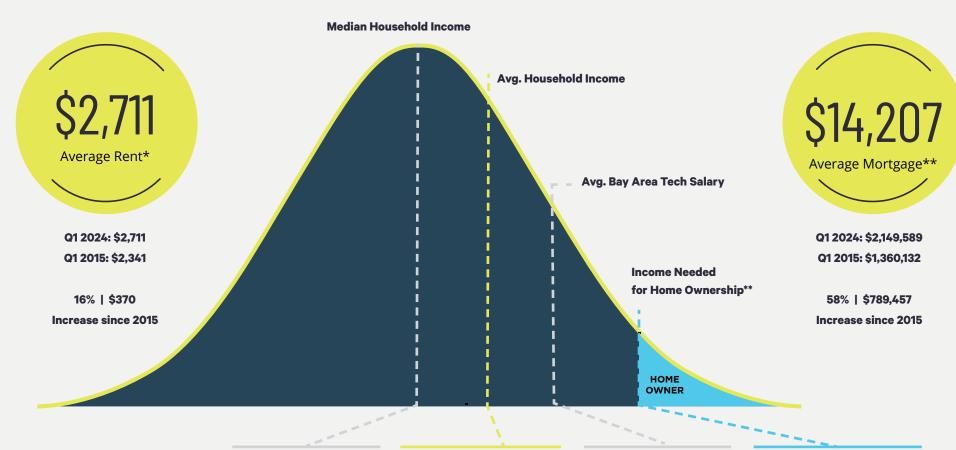
2024 N	2024 MEDIAN HOME PRICE VS MEDIAN HOUSEHOLD INCOME											
MHP	\$3,400,000	\$3,100,000	\$2,680,000	\$2,510,000	\$2,330,000	\$2,240,000	\$2,200,000	\$2,110,000	\$1,530,000	\$1,373,818	\$1,330,000	\$391,000
МНІ	\$176,453	\$151,092	\$200,001	\$159,240	\$135,530	\$168,762	\$126,480	\$131,910	\$113,558	\$108,461	\$98,115	\$64,730
Ratio	19.3	20.5	13.4	15.8	17.2	13.3	17.4	16.0	13.5	12.7	13.6	6.0
RTI 24	28%	21%	22%	20%	28%	24%	31%	30%	33%	34%	29%	36%
RTI 19	30%	25%	24%	20%	29%	25%	34%	32%	35%	35%	30%	36%

AVERAGE ANNUAL RENT GROWTH SINCE 2011												
2021 YE	\$3,400,000	\$3,100,000	\$2,680,000	\$2,510,000	\$2,330,000	\$2,240,000	\$2,200,000	\$2,110,000	\$1,530,000	\$1,373,818	\$1,330,000	\$391,000
10-Yr Avg	\$176,453	\$151,092	\$200,001	\$159,240	\$135,530	\$168,762	\$126,480	\$131,910	\$113,558	\$108,461	\$98,115	\$64,730



## BELMONT RENT VS. OWN

RISING HOME PRICES DRIVE RESIDENTS TO RENT IN BELMONT



Category	Median Belmont Household Income	Average Belmont Household Income	Avg. Bay Area Tech Salary ****	Income Needed for Home Ownership**
Income Level	\$175,577	\$231,177	\$165,000	\$568,280
Rent-to-Income	19%	14%	20%	6%
Mortgage-to-Income	97%	74%	103%	30%
Disposable Income from Renting	\$11,920	\$16,554	\$11,039	\$44,646
Disposable Income from Buying	\$424	\$5,058	(\$457)	\$33,150

Sources: U.S. Census Bureau, Zillow, CBRE Fast Reports

## ACCESS TO TOP EMPLOYERS

630 MASONIC IS SURROUNDED BY HIGH-PAYING TECHNOLOGY COMPANIES. THE AVERAGE BAY AREA TECH WORKER SALARY IS \$125,000



<sup>\*</sup>Average Rents in the City of Belmont per YardiMatrix in January 2024.

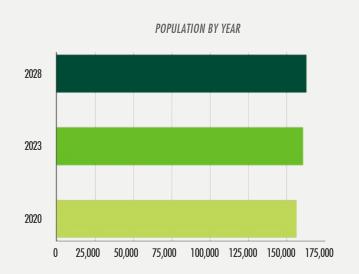
<sup>\*\*</sup>Average mortgage payment assumes 20% down payment, 6.5% interest rate and is inclusive of property tax and insurance.

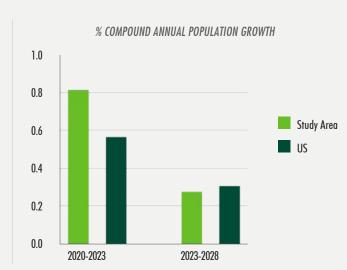
<sup>\*\*\*</sup>U.S. Census Bureau recommends that 30% of Income is spent on housing

<sup>\*\*\*\*</sup>Source: levels.fyi

## DEMOGRAPHICS

## **POPULATION**





## INCOME

\$171,708

**AVERAGE HOUSEHOLD INCOME** 

\$86,626

PER CAPITA INCOME

## HOME OWNERSHIP

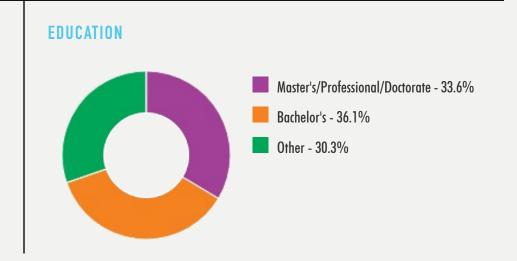
60.3%

## **EMPLOYMENT**

109,583 EMPLOYEES

7,733 BUSINESSES

3.8% UNEMPLOYMENT RATE



## DEMOGRAPHIC BRIEF

POPULATION	1 MILE	3 MILES	5 MILES
2023 Population - Current Year Estimate 2028 Population - Five Year Projection 2020 Population - Census 2010 Population - Census	18,585 19,656 18,411	159,897 162,085 155,735	297,590 299,782 292,750
2020-2023 Annual Population Growth Rate 2023-2028 Annual Population Growth Rate	16,939 0.29% 1.13%	138,932 0.81% 0.27%	268,961 0.51% 0.15%
HOUSEHOLDS			
2023 Households - Current Year Estimate 2028 Households - Five Year Projection 2010 Households - Census	7,042 7,418 6,866	61,553 62,201 56,259	111,099 111,641 102,948
2020 Households - Census	7,016 95.5%	60,057 95.8%	109,076 95.3%
2020-2023 Compound Annual Household Growth Rate 2023-2028 Annual Household Growth Rate	0.11% 1.05%	0.76% 0.21%	0.57% 0.10%
2023 Average Household Size	2.56	2.57	2.64
HOUSEHOLD INCOME			
2023 Average Household Income 2028 Average Household Income 2023 Median Household Income 2028 Median Household Income 2023 Per Capita Income 2028 Per Capita Income	\$212,543 \$234,530 \$154,950 \$170,848 \$80,896 \$88,847	\$225,100 \$250,619 \$171,708 \$193,438 \$86,626 \$96,138	\$212,774 \$237,497 \$154,951 \$174,353 \$79,571 \$88,596
A HOUSING UNITS			
2023 Housing Units 2023 Vacant Housing Units 2023 Occupied Housing Units 2023 Owner Occupied Housing Units 2023 Renter Occupied Housing Units  EDUCATION	7,391 349 4.7% 7,042 95.3% 4,012 54.3% 3,030 41.0%	64,390 2,837 4.4% 61,553 95.6% 37,096 57.6% 24,457 38.0%	116,886 5,787 5.0% 111,099 95.0% 63,576 54.4% 47,523 40.7%
2023 Population 25 and Over	13,200	113,315	209,543
- HS and Associates Degrees Bachelor's Degree or Higher	3,574 27.1% 9,211 69.8%	30,336 26.8% 79,007 69.7%	63,462 30.3% 132,465 63.2%
PLACE OF WORK			
2023 Businesses 2023 Employees	1,268 15,839	7,733 109,583	14,308 180,478





# FINANCIAL SUMMARY

PROPERTY DETAILS						
Asking Price	\$5,250,000					
Price/Unit	\$525,000					
Number of Units	10					
Rentable Square Feet	7,100					
Year Built	1964					
Year Renovated	2021					
Lot Size	0.23 Acres					
Occupancy	100%					
Average In-Place Rent	\$2,686					
Average Market Rent	\$3,000					

INVESTMENT RETURNS							
Current*	PROFORMA						
4.44%	4.72%						
15.9	14.6						
\$233,140	\$247,778						
	<b>Current*</b> 4.44% 15.9						

<sup>\*</sup>Current Underwriting reflects in-place cash flow over 2023 Expenses

## RENT ROLL SUMMARY

			IN-PLACE			MARKET			
Unit Type	Unit Count	Avg. SF*	Rent Per Unit	Rent PSF	Monthly	Rent Per Unit	Rent PSF	Monthly	
1 Bed, 1 Bath	10	710	\$2,686	\$3.78	\$26,860	\$3,000	\$4.23	\$30,000	
Total/Average	10	710	\$2,686	\$3.78	\$26,860	\$3,000	\$4.23	\$30,000	

You are solely responsible for independently verifying the information in this Memorandum. ANY RELIANCE ON IT IS SOLELY AT YOUR OWN RISK.

# OPERATING STATEMENT

	TWELVE	MONTHS	CURRE	NT	PRO FORMA	(MARKET)		PRO FORMA NOTES
	Trailing	Per Unit	Underwriting	Per Unit	Underwriting	Per Unit		
INCOME								
Scheduled In-Place Rents - Annualized	\$291,720	\$3.42	\$360,000	\$4.23	\$360,000	\$4.23		
Gain (Loss) To Lease	0	0.00%	(37,677)	-10.47%	0	0.00%	0.00%	Loss to Lease
Gross Scheduled Rent	291,720	\$3.42	322,323	\$3.78	360,000	\$4.23		
Vacancy	0	0.00%	0	0.00%	(10,800)	3.00%	3.00%	Industry average
Net Rental Income	291,720	\$3.42	322,323	\$3.78	349,200	\$4.10		
Economic Occupancy	100%		90%		97%			
Average Effective Rents PSF	\$3.42		\$3.42		\$4.10			
Other Income								
Utility Reimbursement	3,108	311	6,300	630	9,000	900	\$75	Monthly RUBS, currently implemented in 5/10 units
Laundry Income	549	55	549	55	550	55	3%	Increase over T-12
Gross Revenues	295,376	29,538	329,172	29,538	358,750	35,875		
% increase from Trailing Twelve					21.46%			
Monthly Revenue Average	\$24,615	6,154	\$27,431		\$29,896	7,474		
EXPENSES								
Administrative	0	0	0	0	0	0	\$0	Based on T-12
Marketing & Retention	0	0	0	0	0	0	\$0	Based on T-12
Repairs and Maintenance	3,222	322	3,222	322	3,319	332	3%	Increase over T-12
Controllable Expenses	3,222	322	3,222	322	3,319	332		
Utilities	16,460	1,646	16,460	1,646	16,954	1,695	3%	Increase over T-12
Management Fee	0	0	0	0	14,350	1,435	4.00%	T-12 Self-managed Based on T-12
Insurance	7,082	708	7,082	708	7,082	708	3%	Increase over T-12
Operating Expenses	26,764	2,676	26,764	2,676	41,704	4,170		
Real Estate Taxes	69,268	17,317	69,268	6,927	69,268	6,927	1.102%	Millage Rate + \$14,507.66 in Special Assessments
Total Operating Expenses	96,031	9,603	96,031	9,603	110,972	11,097		
OpEx Ratio	33%		29%		31%			
Net Operating Income	\$199,345	\$19,934	\$233,140	\$19,934	\$247,778	\$24,778		

# FINANCIAL NOTES

INCOME ASSUMPTIONS						
Gain (Loss) To Lease	0.00%	Loss to Lease				
Vacancy	5.00%	Industry average				
Utility Reimbursement	\$75	Monthly RUBS, currently implemented in 5/10 units				
Laundry Income	3%	Increase over T-12				

EXPENSE ASSUMPTIONS							
On-Site Payroll		No on-site staff requirements, per CA Code of Regulations, Title 25, section 42					
Taxes & Licenses		Based on 2020 Profit & Loss Statement					
Repairs and Maintenance	\$500	Estimate per unit per month					
Janitorial		Based on 2020 Profit & Loss Statement					
Utilities		Based on 2020 Profit & Loss Statement					
Management Fee		Typical management fees can range from 3.0% - 5.0%					
Insurance		Based on 2020 Profit & Loss Statement					
Real Estate Taxes		Purchase Price (x) Millage Tax Rate (1.084%) (+) Special Assessments (\$167)					

ASSUMABLE FINANCING						
Down Payment:	\$3,095,244					
Loan Amount:	\$2,154,756					
Interest Rate:	3.84% Fixed Rate					
Maturity Date:	11/29/24					
Lender:	JP Morgan Chase					

For Information on Available Financing Options, please contact:

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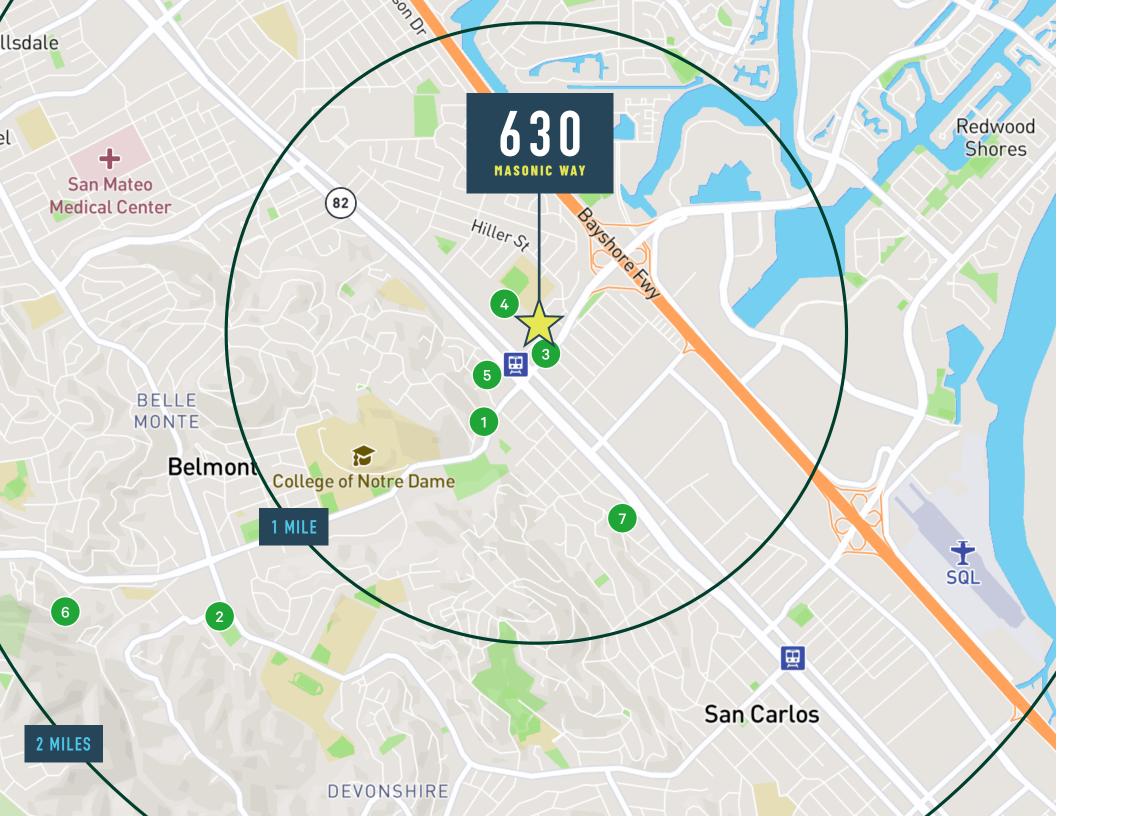
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630 MASONIC WAY | Belmont, CA





# RENT COMPARABLES

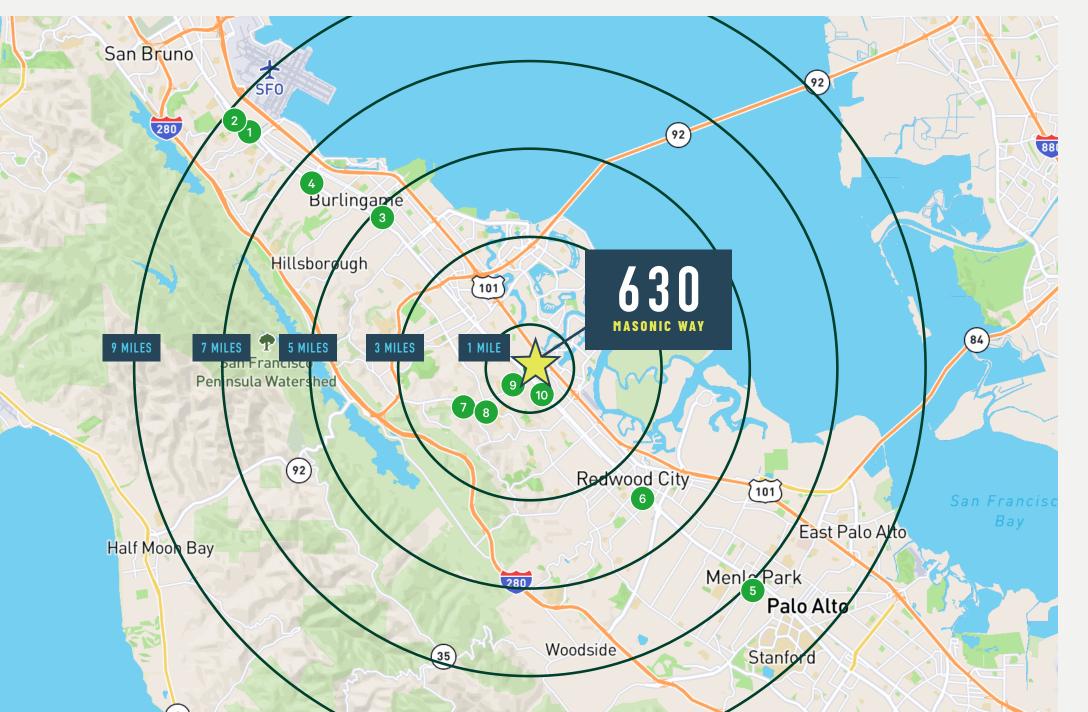
RENTS AS OF JANUARY 2024



ONE BEDROOM RENT COMPS

	ADDRESS	YEAR BUILT	СІТҮ	UNIT TYPE	SF	ASKING RENT	RENT PSF
1	1050 Ralston Ave	1967	Belmont	1 Bed, 1 Bath	900	\$3,030	\$3.37
2	2101 Carlmont Dr	1962	Belmont	1 Bed, 1 Bath	845	\$2,900	\$3.43
3	631 Masonic Way	1964	Belmont	1 Bed, 1 Bath	750	\$2,900	\$3.87
	630 Masonic Way (Market Rent)	1962	Belmont	1 Bed, 1 Bath	710	\$2,880	\$4.06
4	707 Old County Rd	1973	Belmont	1 Bed, 1 Bath	836	\$2,800	\$3.35
5	924 Hill St	1961	Belmont	1 Bed, 1 Bath	700	\$2,785	\$3.98
6	1056 Continentals Way	1969	Belmont	1 Bed, 1 Bath	742	\$2,725	\$3.67
7	969 E St	1960	Belmont	1 Bed, 1 Bath	624	\$2,695	\$4.32
	630 Masonic Way (In-Place Rent)	1962	Belmont	1 Bed, 1 Bath	710	\$2,694	\$3.79
	Average				771	\$2,834	\$3.68
	_	·		·			·

# SALES COMPARABLES



# SALES COMPARABLES



#	SALE DATE	ADDRESS	CITY	UNITS	YEAR BUILT	PRICE (\$)	\$/UNIT	\$/SF	CAP RATE	UNIT MIX
1	Sep-23	285-299 Broadway	Millbrae	18	1944	\$9,200,000	\$511,111	\$426	3.78%	(17) One Bed, One Bath (1) Three Bed, Two Bath
2	Aug-23	970 Magnolia Ave	Millbrae	12	1950	\$6,055,000	\$504,583	\$422	3.75%	(12) Studios
3	May-23	195 E Bellevue Ave	San Mateo	5	1912	\$2,725,000	\$545,000	\$592	4.40%	(5) One Bed, One Bath
4	May-23	1141 El Camino Real	Burlingame	6	1971	\$3,700,000	\$616,667	\$527	-	(4) One Bed, One Bath (2) Two Bed, One Bath
5	Apr-23	838 Roble Ave	Menlo Park	6	1953	\$3,155,000	\$525,833	\$452	-	(6) Studios
6	Mar-23	903-911 Adams St	Redwood City	5	1947	\$2,568,850	\$513,770	\$692	4.25%	(3) One Bed, One Bath (2) Two Bed, One Bath
7	Feb-23	1056 Continentals Way	Belmont	24	1969	\$12,000,000	\$500,000	\$468	3.53%	(9) One Bed, One Bath (15) Two Bed, One Bath
8	Nov-22	1139 Village Dr	Belmont	10	1959	\$4,910,000	\$491,000	\$466	4.08%	(10) Two Bed, One Bath
9	Aug-22	901 Hill St	Belmont	8	1961	\$4,150,000	\$518,750	\$491	-	(7) One Bed, One Bath (1) Three Bed, One Bath
10	Aug-22	1617 Sixth Ave	Belmont	8	1962	\$4,150,000	\$518,750	\$461	4.16%	(3) One Bed, One Bath (5) Two Bed, One Bath
		AVERAGE					\$524,546	\$500	3.99%	

## CONTACT US

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