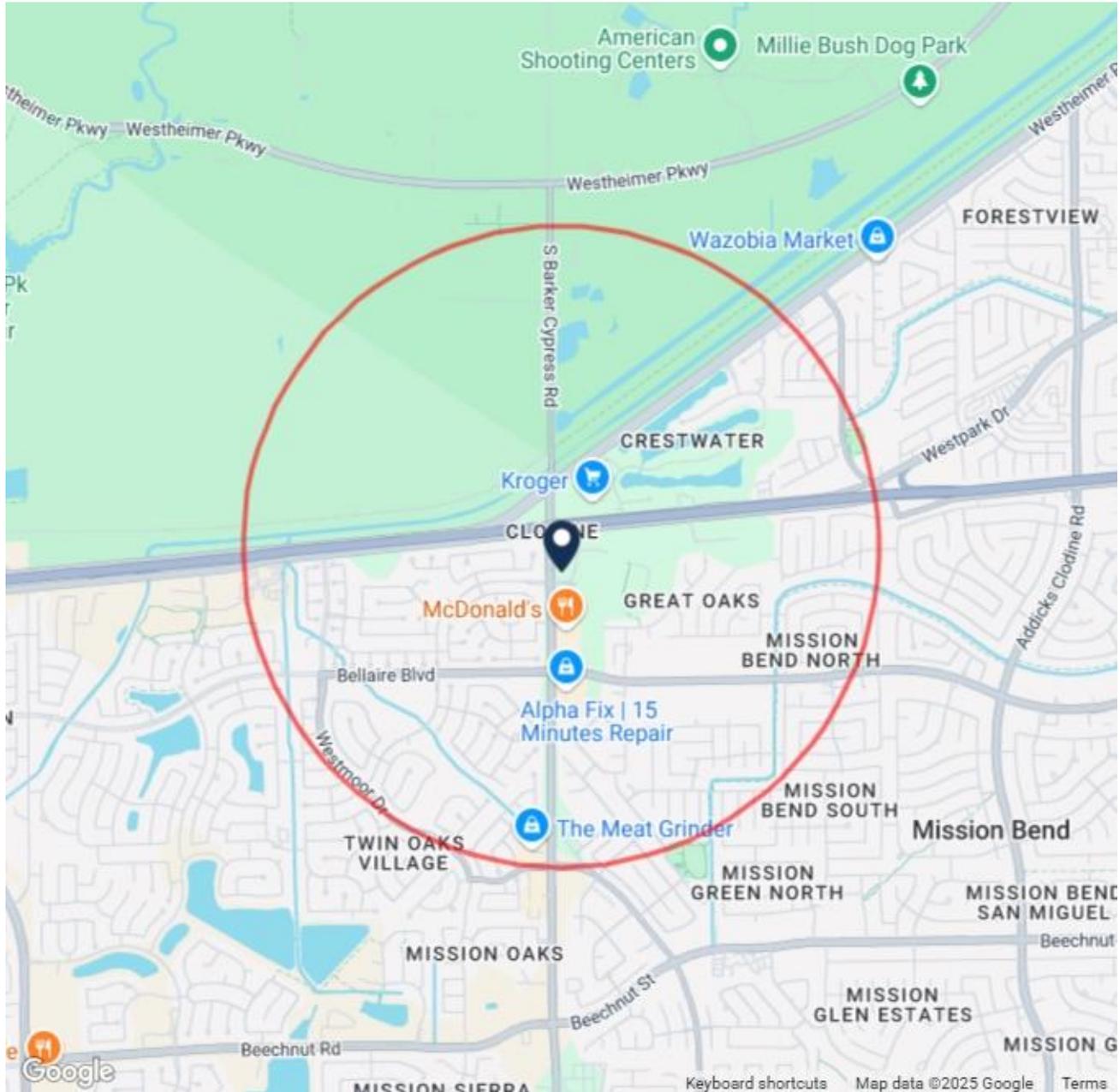


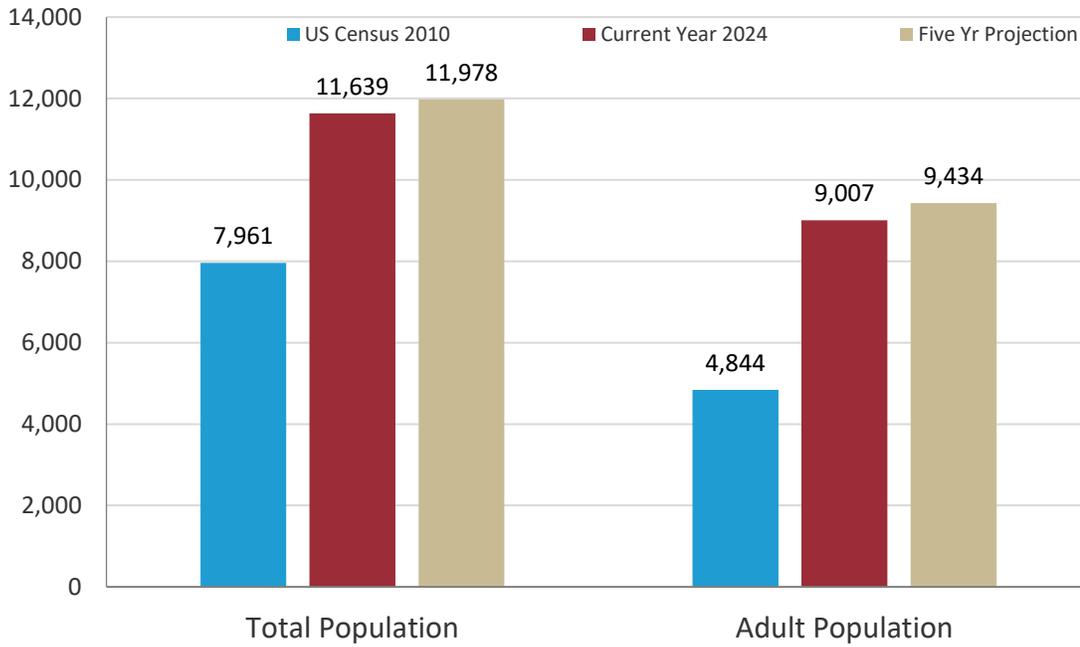
Demographics near 6511 FM 1464 Rd Richmond, TX

Trade Area: 1 Mile

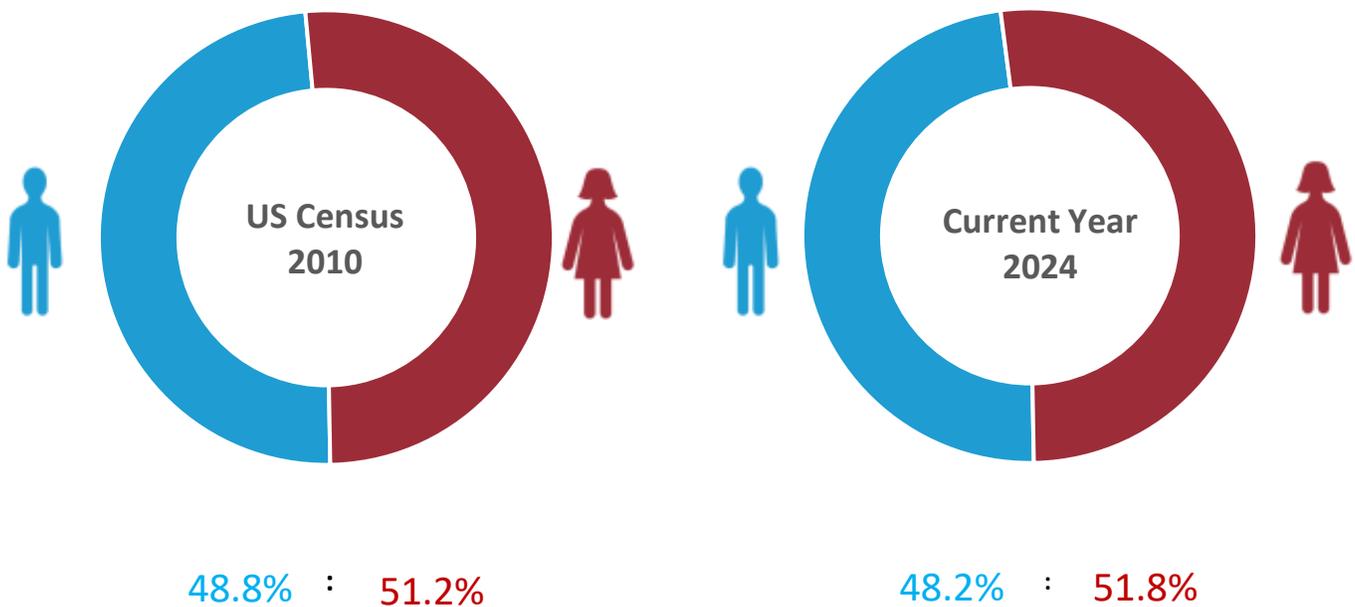


Population Charts

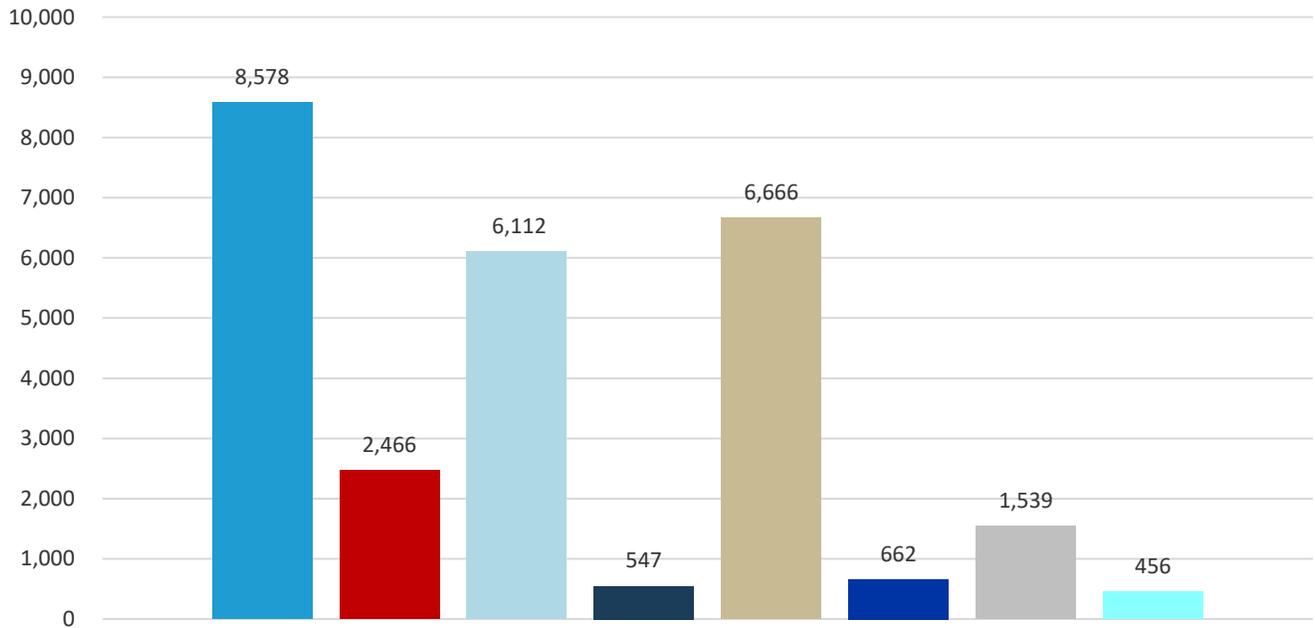
Population



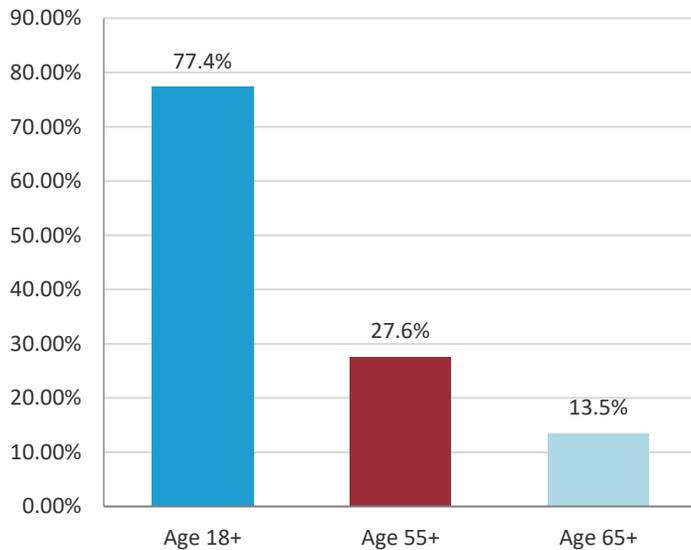
Female/Male Ratio



Daytime Population



Age



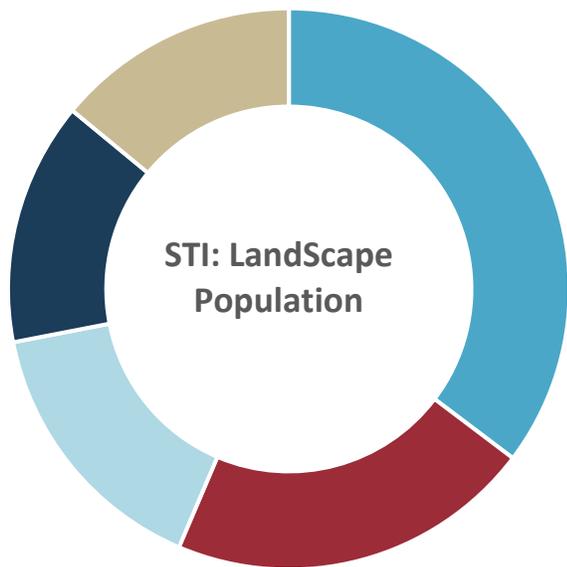
Median Age, Total

37.8

Age Demographics



Population STI: LandScape (Current Year)



Top Six Segments:

- 9.8% Los Solteros (N5)
- 5.9% Managing Business (C2)
- 4.3% Gainfully Employed (C4)
- 3.9% Los Padrinos (N4)
- 3.9% Los Padres (N2)
- 0.0% Collegians (O7)

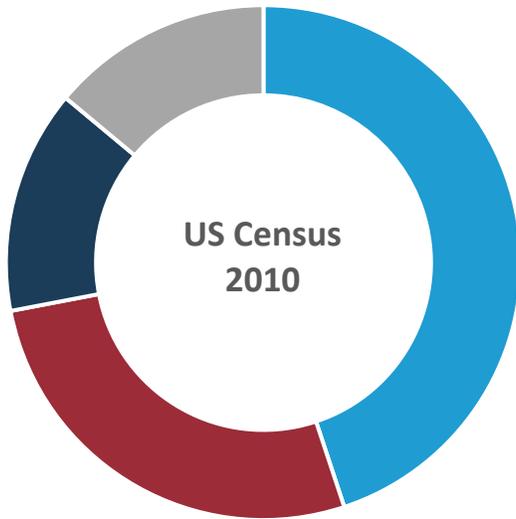
Other top segments:

- 2.0% Black Gentry (M1)
- 1.6% Nest Builders (C3)
- 0.5% Anos de Quincenera (N1)
- 0.3% Kindred Spirit (B3)
- 0.3% American Knights (A4)
- 0.2% Los Novios (N3)

Segment Characteristics	Median HH Income	Median Age	Neighborhood Type	Marital Status	Race/Ethnicity	Children at Home	Education	Employment
Los Solteros (N5)	\$41K	34	Urban	Single	Hispanic	Families	Low Education	Blue Collar
Managing Business (C2)	\$67K	41.7	Urban	Married	White	Few/No Children	High School Grad	White Collar
Gainfully Employed (C4)	\$50K	40.8	Urban	Married	White	Few/No Children	College/Trade s	White Collar
Los Padrinos (N4)	\$45K	39.6	Urban	Single	Hispanic	Families	High School	Blue Collar
Los Padres (N2)	\$49K	33.7	Urban	Married	Hispanic	Families	Low Education	Blue Collar
Collegians (O7)	\$41K	22.4	Urban	Single	Diverse	None	Bachelor's Plus	Blue/White Collar
Black Gentry (M1)	\$56K	38.8	Urban	Married	Black	None	High School Grad	White/Blue Collar
Nest Builders (C3)	\$51K	40.3	Urban	Married	White	Some Children	College/Trade s	White Collar
Anos de Quincenera (N1)	\$59K	39.7	Urban	Married	Hispanic	Some Children	High School	Blue Collar
Kindred Spirit (B3)	\$58K	34.2	Urban	Married	White	Some Children	College/Trade s	White Collar
American Knights (A4)	\$99K	36.2	Urban	Married	White	Families	Bachelor's Plus	White Collar
Los Novios (N3)	\$39K	29.6	Urban	Married	Hispanic	Families	Low Education	Blue Collar

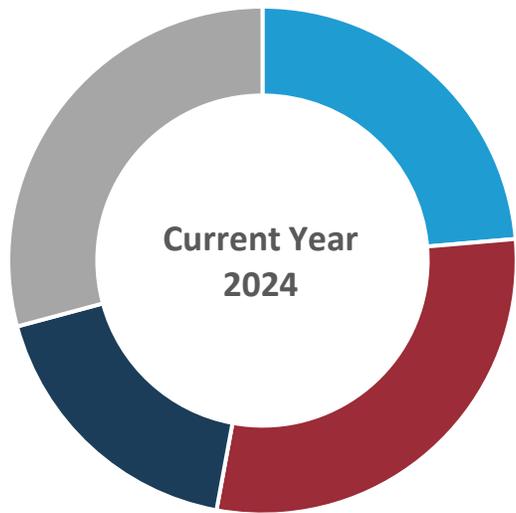
Please refer to the end of this report for full descriptions.

Ethnicity (Not Hispanic/Latino)



2010 US Census (Not Hispanic/Latino)

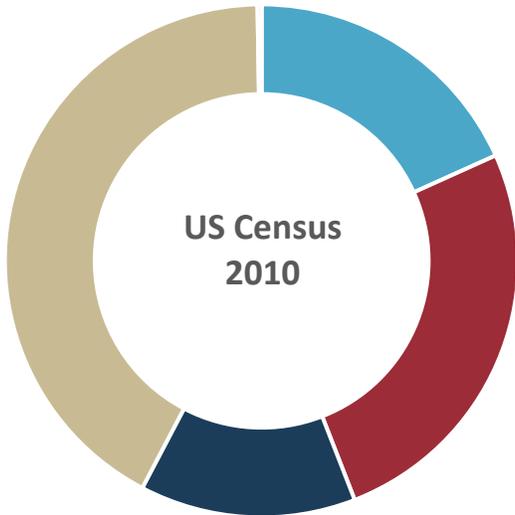
- 42.99% White
- 25.90% Black
- 13.46% Asian
- 13.34% Other



Current Year (Not Hispanic/Latino)

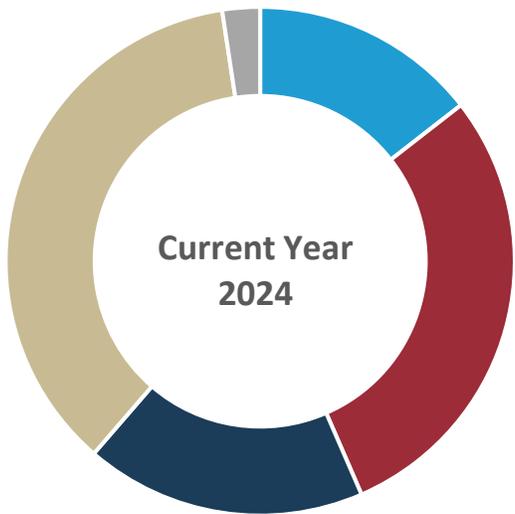
- 23.64% White
- 29.26% Black
- 17.92% Asian
- 29.18% Other

Ethnicity (Hispanic/Latino)



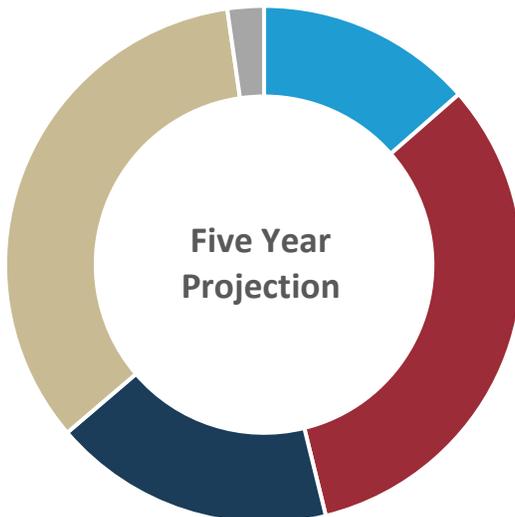
2010 US Census (Hispanic/Latino)

- 17.95% White
- 25.40% Black
- 13.37% Asian
- 41.33% Hispanic
- 0.25% Other



Current Year (Hispanic/Latino)

- 14.47% White
- 29.00% Black
- 17.87% Asian
- 36.26% Hispanic
- 2.40% Other



Five Year Projection (Hispanic/Latino)

- 13.55% White
- 32.61% Black
- 17.59% Asian
- 33.97% Hispanic
- 2.28% Other

Housing & Households

2.4
Land Area

3,517
Total Housing Units

3,448
Total Households

3,553
Total Households
5 Year Projection

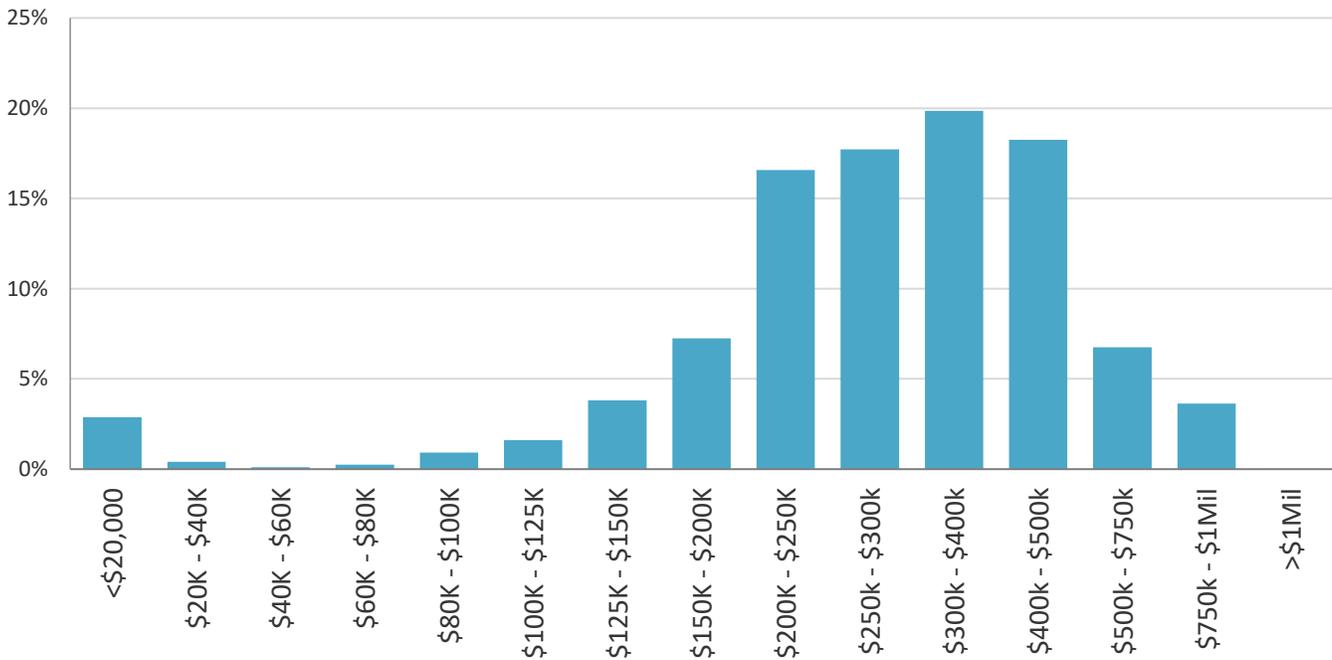


3,055
Owner-Occupied

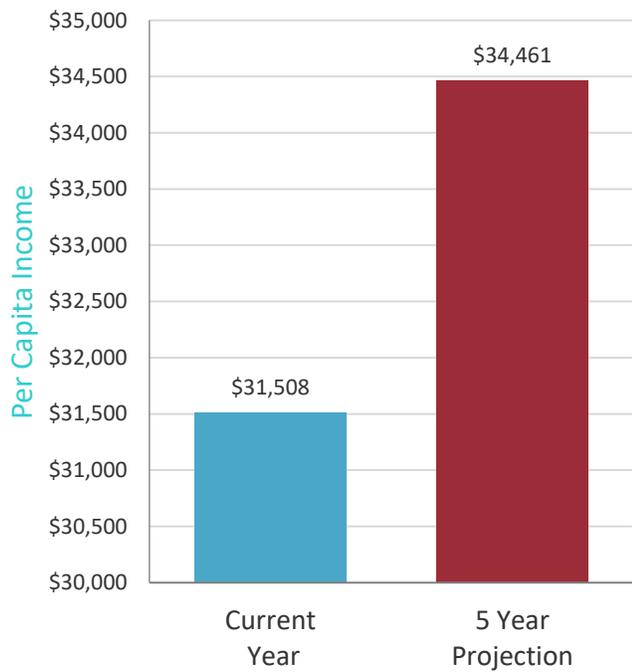


392
Renter-Occupied

Housing Value (Current Year)



Income



Average Household Income

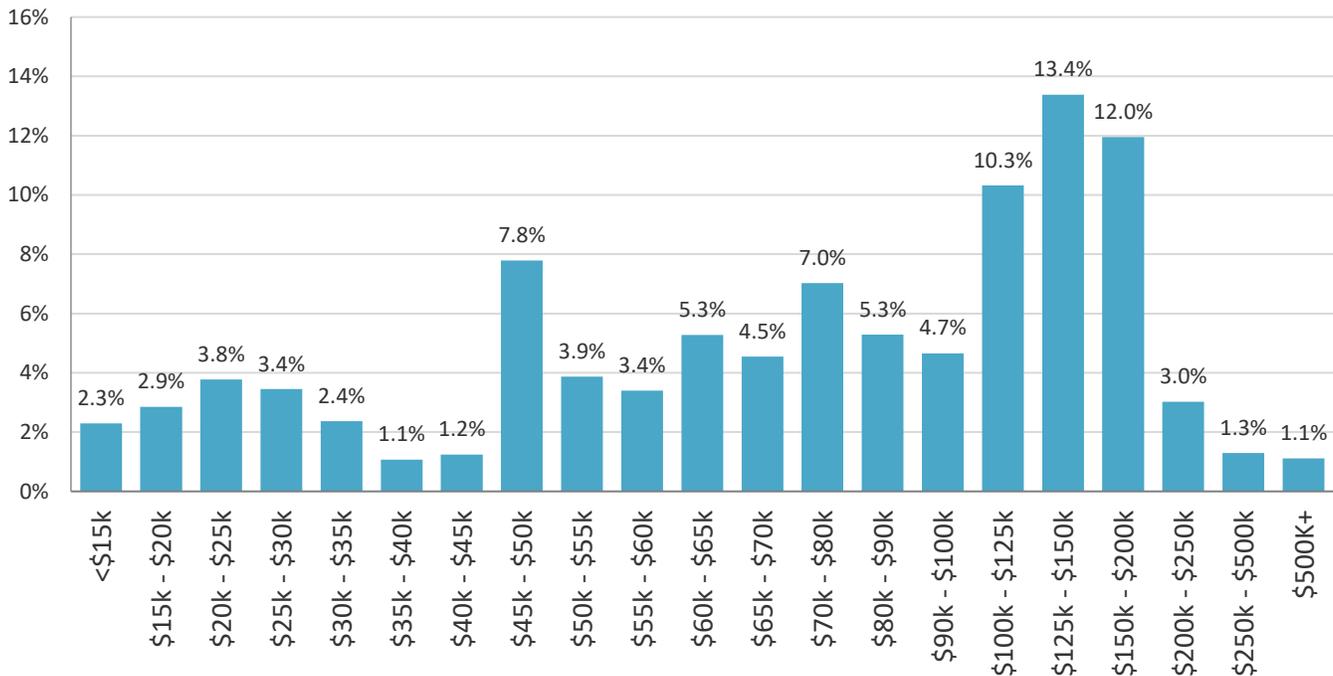
\$106,373

Median Household Income

\$87,933

Based on Total Population

Households by Income (Current Year)



Education (Current Year)

Education



7,099

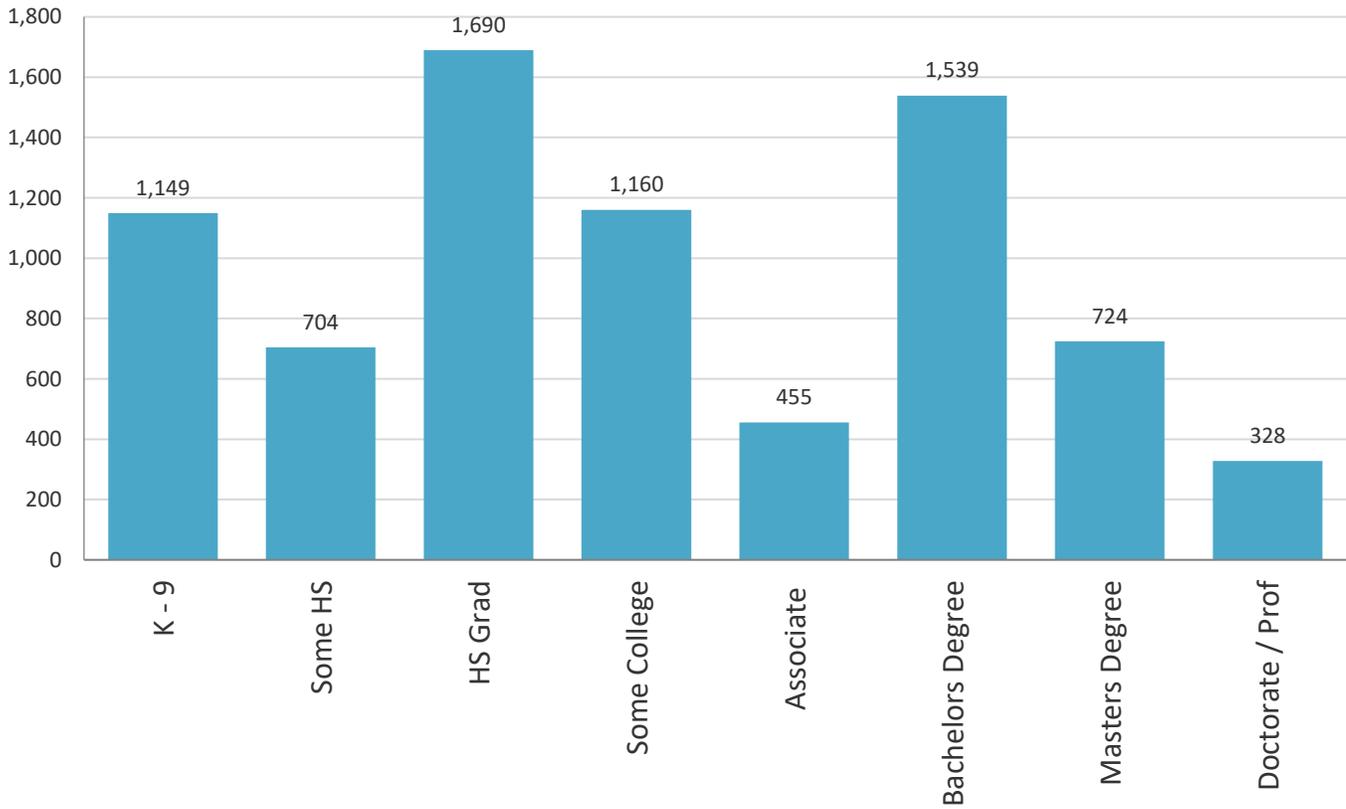
College undergraduate



1,599

Graduate or prof degree

Educational Attainment at Age 25+ (Current Year)



Employment and Occupation

Employment and Occupation

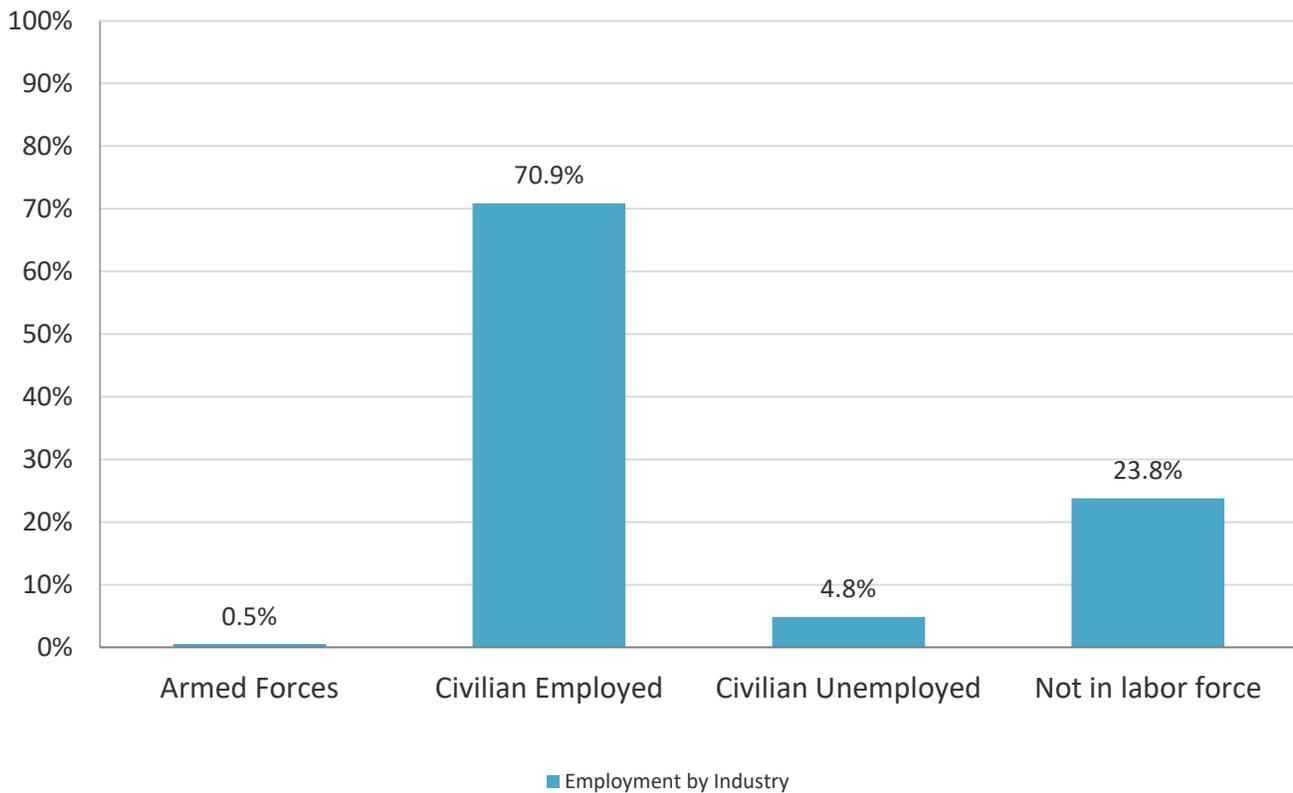
TOTAL CIVILIAN EMPLOYED POPULATION AGED 16+



9,358

Current Year

Employment by Industry



Transportation to Work (Current Year)



5,102
Total Workers 16+



4,633
Car, Truck or Van



56
Public transport (not taxi)



363
Worked at home

Travel Time to Work (Current Year)



Consumer Expenditures (Current Year)

Consumer Expenditures

Alcoholic beverages	\$38,903
Apparel and services	\$166,556
Cash contributions	\$243,348
Education	\$81,393
Entertainment	\$288,677
Food	\$922,398
Health care	\$594,072
Housing	\$1,298,829
Personal care & services	\$89,463
Personal insurance	\$49,347
Reading	\$8,238
Tobacco & smoking	\$36,141
Transportation	\$1,281,836
Cash gifts	\$83,816

Business Summary by NAICS Code

	Agriculture, Forestry, Fishing and Hunting	4	Real Estate, Rental and Leasing
0	Mining, Quarrying, Oil and Gas Extraction	4	Professional, Scientific, and Technical Services
	Utilities	0	Management of Companies and Enterprises
7	Construction	9	Administrative and Support Services
3	Manufacturing	6	Educational Services
1	Wholesale Trade	9	Health Care and Social Assistance
18	Retail Trade	5	Arts, Entertainment, and Recreation
5	Transportation and Warehousing	11	Accommodation and Food Services
6	Information	12	Other Services
10	Finance and Insurance	2	Public Administration

Retail Sales Volume

Automotive Dealers	\$5,214,030
Other Motor Vehicle Dealers	\$0
Automotive Parts, Accessories, Tires	\$9,976
Furniture Stores	\$0
Home Furnishing Stores	\$187,109
Electronics and Appliance	\$6,499
Building Material, Supplies	\$2,117,450
Lawn and Garden Equipment	\$126,487
Grocery Stores	\$6,639,290
Specialty Food Stores	\$40,979
Beer, Wine, and Liquor Stores	\$197,986
Health and Personal Care Stores	\$302,239
Gasoline Stations	\$4,092,699
Clothing Stores	\$0
Shoe Stores	\$0
Jewelry, Luggage, Leather Goods	\$0
Sporting Goods, Hobby, Musical Instrument	\$6,739
Book, Periodical, and Music	\$0
Department Stores	\$0
Other General Merchandise	\$4,543,417
Florists and Misc. Store Retailers	\$13,411
Office Supplies, Stationary, Gift	\$0
Used Merchandise Stores	\$0
Other Misc. Store Retailers	\$520,825
Electronic Shopping and Mail Order	\$502,694
Direct Selling Establishments	\$5,125
Full-Service Restaurants	\$250,736
Limited-Service Eating Places	\$1,937,326
Special Food Services	\$279,975
Bar/Drinking Places (Alcoholic Beverages)	\$471,864

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LandScape Segment Descriptions

Los Solteros (N5)

Among the six primarily Hispanic Mundo Latino neighborhood segments, the Los Solteros are among three with the highest income levels: the high- \$30,000s to \$40,000s. However, that doesn't mean they aren't struggling, because other factors speak to people working hard to make ends meet. For one thing, these highly urban areas are home to predominately single- households, in particular single- parent families: hence their name - Los Solteros mean "singles" in Spanish. They rank at two- times- the- national- average for single- male- parent and single- female- parent households. A 50- percent- higher- than- average number of these residents have never been married. There are above- average numbers of children of all ages in the households, with the highest percent in the younger group (under six- years- old) and fewer in the oldest grouping (13 to 17 years old). Another fact pointing to their financial struggle is the high level of income from public- assistance: more than three- times- average. With a two- and- a- half- times- average level of residents with less- than- high- school educations, residents of Los Solteros areas are employed in predominantly blue- collar manual- labor jobs, with higher- than- average rankings in all of these occupations: building maintenance, food preparation, construction, production, transportation, healthcare support, and farming/fishing/forestry.

Managing Business (C2)

Managing Business neighborhoods are largely 30- somethings, but also have an above- average number of residents over 65- years- old. This demographic measurement no doubt contributes to these areas slightly below- national- average percentage of families with children and slight up- tick in widows and widowers. As a result, it's easy to imagine that the younger residents may help the older ones with small home repairs, while the older residents may water plants when their younger neighbors go on vacations. Naturally this demographic impacts the areas' higher- than- average level of social- security income. This, combined with an on- average level of salaries from middle- class, white- collar jobs, and a slightly higher level of interest/dividend income, puts residents in Managing Business areas at a comfortable \$50,000 and \$60,000 income range. For those still in the workforce, the above- average occupation categories include: office administration, protective services, and repair services. As a group, these Urban Cliff Dwellers have some minimal level of college education.

Gainfully Employed (C4)

True to their Urban Cliff Dwellers category, Gainfully Employed neighborhoods are distinguished by a dominant age range in the 30s. But they are not entirely generationally homogenous, because they are also home to an above- average number of 65- plus- year- olds. This fact speaks to their slightly- less- than- average percent of children in their largely two- couple families. This fact also gives these areas a nearly- dead- on- average income from wages and salaries, as well as a somewhat higher- than- average income from retirement/social security. For those who are still working, their primary occupations are production, repair services, transportation, office administration, and healthcare support. The salary range for Gainfully Employed is \$30,000s to \$40,000s.

Los Padrinos (N4)

Among the predominantly Hispanic Mundo Latino segments, Los Padrinos is one of two segments with a median age in the 40s. These neighborhoods also show higher percentages of single- parent households than other segments. As a result, these areas have been named Los Padrinos, which means "godparents," a very common honorarium bestowed on older singles in the Hispanic culture. The number of single- parent homes ranks high for both males (75- percent- above- average) and females (over 75- percent- above- average). However, these neighborhoods rank at an overall average- level of children in all age groups, indicating that the homes are not bursting at the seams with kids. Los Padrinos areas also rate the highest percentage of residents over- 65- years- old in this category. Owing, no doubt, to the older median age, these areas show above- average levels of widows/widowers and divorcees. Los Padrinos is one of three segments within the Mundo Latino category with the highest median- income levels: the high- \$30,000s and \$40,000s. While some of this income is generated by jobs, they also rank high in public- assistance: about two- and- a- half- above- average. Those who are employed are primarily blue- collar workers: presumably a reflection of a two- times- the- national- average number of people with less- than- high- school educations. The residents' dominant job categories include building maintenance (two- times- average), food preparation (50- percent- above- average), and personal care and transportation (both 25- percent- above- average).

Los Padres (N2)

As anyone who knows anything about Hispanic culture knows, family is very important to this demographic. In particular, parents are regarded as the kings and queens of their castles. The aptly named Los Padres (Spanish for "parents") neighborhoods weight in with the second- largest percentage of children - which, of course, means there are many parents as well. In these highly urban Mundo Latino neighborhoods, the percentage of married- couple households is just below the national- norm; the level of single- female- parent homes is 25- percent- above- average; and (interestingly) the level of single- male- parent homes is more than 50- percent- above- average. The children in the homes span all ages, but show the highest ranking in kids- under- six (nearly 50- percent- above- average). This is obviously because of the residents' relatively young age: The median age of Los Padres areas is in the 30s. The median household income in these areas is too broad to classify without misleading market researchers. But by looking at other factors, one can assume the income levels are lower- than- average. These residents have two- and- a- half- times- average number of people with less- than- high- school educations. They also rank very high in four blue- collar occupations: farming/fishing/forestry (two- and- a- half- times- average), building maintenance (two- times- average), construction (over 50- percent- above- average), and production (over 50- percent- above- average). This group also shows a 50- percent to two- times- average level of income from public- assistance.

Collegians (O7)

According to the U.S. Dept. of Labor's Bureau of Labor Statistics, in October 2004, 66.7% of high- school graduates from the class of 2004 were enrolled in colleges or universities across the United States. This is obviously a huge annual boon to retailers who sell the staples of college life, including low- cost dorm- style furniture, pens and notebooks, and inexpensive home furnishings. Collegians areas are home to currently enrolled college students living in either dorms or off campus areas dedicated to college students. Market researchers will find a very homogenous group of young adults within these unique areas. Collegians are home to residents sharing a median- age- range in the 20s and low- 30s. They are predominately not married, and have no children. Naturally, they all have high- school degrees. For those students who are working to help pay the ever- increasing cost of higher education, they are employed a mix of white- and blue- collar occupations, such as protective services (over- two- times- average), personal care (nearly two- times- average), and management and sales (nearly 50- percent- above- average). Through these jobs they generate annual incomes at the low- \$30,000s- or- less range. Residents in these areas generate almost no public- assistance income.

Black Gentry (M1)

African Americans in the U.S. are working in a wide range of occupations, including over 31,000 physicians, nearly 34,000 lawyers, over 26,000 chief executives, and 1,500 legislators. You are likely to find many of these white- collar workers living in the highly urban Black Gentry neighborhoods. These market segments are predominately home to well- off 30- something African Americans, who are married with some children of all ages. However, they also have a 50- percent- above- average level of households with single mothers. They're median annual income range is in the \$50,000s and \$60,000s, earned largely through salaries. These segments rank the lowest among the five Black Gateway segments on income from public assistance, though they are still slightly higher- than- the- national- average on this measurement. Along with a relatively high percent of white- collar jobs, these segments also show many blue- collar workers mixed in. Across the board these areas have an average percent of high- school and a below- average standing on college- education. Two occupations have a particularly strong showing: healthcare support services and protective services (both are over 50- percent- above- average). Other areas ranking above- average are transportation, office administration, and building maintenance.

Nest Builders (C3)

Nest Builders are a fairly average bunch of 30- year- old Americans. In fact, their most notable feature is their very average- ness. They are home to traditional families with children of all ages. These Urban Cliff Dwellers as a group have high- school degrees, with some smattering of college education. They earn their money by working at traditional middle- class, white- collar jobs, such as repair services, production, transportation, construction, and office administration. These occupations pay their incomes, which are in the \$30,000s to \$40,000s. It's easy to assume that the advertising campaigns of many of today's nationally retailers are aimed at this Jack- and- Jane- average demographic.

Anos de Quincenera (N1)

Among the six predominantly Hispanic Mundo Latino market segments, two of them share the highest median age range - Anos de Quincenera is one of them. That fact, combined with the fact that these areas are home to the largest percent of married- with- children families, has given the segment its name, which is a Spanish term that means "parents with daughters coming of marriage age." As a result, with older children under their roofs, these residents may very likely be at the peak of their purchasing years. While the median household income of the areas is too broad to classify without misleading market researchers, one indicator in particular points to the lower- end of the income scale: Residents living in these areas are seeking public- assistance at a rate of over- 50- percent- above- average. Bolstering this assumption are the facts that these areas rank as blue- collar, and show only some high- school education, but very little higher education. In fact, the highly urban neighborhoods ranks at a nearly two- times- average- level of resident without high- school degrees. The largely urban Anos de Quincenera areas show an average- level- of- income from wages/salaries, with particularly high standings in building maintenance (over- 50- percent- above- average) and transportation (over- 25- percent- above- average).

Kindred Spirit (B3)

Kindred Spirits are home to people who keep America humming - because they are the ones doing the work, as well as their fair share of the spending. The residents of these Urban Cliff Climber neighborhoods are 20- to 30- years- old, married- with- children of all ages (but slightly more in the younger ranges), earning between \$40,000 and \$50,000, enjoying some years of college education, and employed in a cross- section of the nation's middle- class occupations. These residents earn an income slightly above the national- average in a wide range of jobs, such as protective services, food preparation, personal care, sales, office administration, construction, and repair services. With kids to raise and relatively good incomes, Kindred Spirits no doubt enjoy a big slice of classic middle- class life.

American Knights (A4)

American Knights are the "youngsters" of the highly urban Creme de la Creme category of neighborhood segments. Not only is the median age range in the 20s and 30s, but also these areas have an above- average number of children below the age of six. These characteristics correlate to the higher- than- average number of married- with- children- under- 18 households. Though young, these urban neighborhoods are home to higher- than- average number of earners in white- collar management and professional occupations. These mostly college- educated residents enjoy incomes in the \$70,000s and \$80,000s, largely from salaries and wages. They also earn incomes at a slightly- higher- than- average level from interest/dividends. However, unlike many other Creme de la Creme neighborhoods, who have higher self- employment income levels, the American Knights residents are just at the national average in this measurement.

Los Novios (N3)

Los Novios neighborhoods are neighborhoods with the highest percentage of married- with- children households. So their Spanish name, which means "newlyweds" is a perfect fit. What's more the median- age range of residents is in the lowest category - 20s and low- 30s. Fittingly, these areas rank highest in children under six at nearly 75- percent- above- average. But they also have a 50- percent- higher- than- average level of kids six- to 13- years- old. While many of the residents are married, there are also above- average levels of single- parent households: with the highest level (interestingly) in single- male- with- children at over 75- percent- above- average. The highly urban Los Novios areas share several demographics with their fellow Mundo Latino segments, including a high percent of residents without high- school educations (three- times- the national- average); median household incomes too broad to classify without misleading market researchers; and high rankings on income from public- assistance (three- times- above- average). However, the residents also rank at an average- level of income from their predominantly blue- collar jobs. They rank extremely high in five occupations: farming/fishing/forestry (a whopping seven- times- the- average), building maintenance (two- and- a- half- times- average), construction and production (both at nearly two- times- average), and transportation (about 75- percent- above- average).