

## Pabst, Kinney & Associates, Inc.

A Real Estate Brokerage and Property Management Company

## **Financial Analysis**

Property Name	No. Units	Address	City	State
N/A	10	1880 Cedar Ave.	Long Beach	CA
Price	Cost/Unit	GRM:Actual GRM:PF	Approx. SqFt	Lot Size
\$2,300,000 \$2,300,000	\$230,000	11.34 9.61	7,358	7,957
Down Payment	Percent Down	Cap Rate Cap:PF	Cost/SqFt	Approx. Age
\$920,000	40.0%	<b>5.32%</b> 6.85%	\$312.58	1954

<b>Proposed Financing</b>					
1st Loan	Terms	Rate		Monthly Pmt	
\$1,380,000	New 1st TD, Fixed @	5.60%	Fixed for 5 years	\$7,922	

Annualized Operating Data					Estimated Expenses
		Actual Rents	Market Rents	Taxes	\$28,750
Gross Scheduled Income		\$202,860	\$239,340	Utilities	\$11,500
Vacancy Allowance	3.0%	\$6,086	\$7,180	Insurance	\$8,500
Gross Operating Income		\$196,774	\$232,160	Landscaping	/Janitorial \$1,950
Operating Expenses		\$74,502	\$74,502	Legal/Permit	<b>\$820</b>
Net Operating Income (NOI)		\$122,272	\$157,658	Maintenance	e & Repair \$10,143
Debt Service (P+I)		\$95,067	\$95,067	Reserves	\$3,000
Gross Spendable Income		\$27,205	\$62,591	Professional	Mngmt \$9,839
Plus: Principal Reduction		\$17,787	\$17,787		
Total Return		\$44,992	\$80,378		
				Total Expens	es <b>\$74,502</b>
Cash on Cash Return		2.96%	6.80%	Expenses as	% of SGI <b>36.73%</b>
Total Return		4.89%	8.74%	Expenses/Ur	nit/Yr <b>\$7,450</b>
Cap Rate		5.32%	6.85%	Expenses/Fo	ot/Yr <b>\$10.13</b>
Gross Rent Multiplier		11.34	9.61		

Rent Roll				
Unit No.	Unit Mix	<b>Current Rent</b>	Market Rent	Additional Info
1	studio	\$1,300.00	\$1,595.00	
2	1bd/1bth	\$1,500.00	\$1,850.00	
3	1bd/1bth	\$1,500.00	\$1,850.00	
4	1bd/1bth	\$1,650.00	\$1,850.00	
5	2bd/1bth	\$2,195.00	\$2,400.00	
6	2bd/1bth	\$2,000.00	\$2,400.00	
7	1bd/1bth	\$1,750.00	\$1,850.00	
8	1bd/1bth	\$1,700.00	\$1,850.00	
9	1bd/1bth	\$1,510.00	\$1,850.00	
10	2bd/1bth	\$1,750.00	\$2,400.00	
				<u>Parking</u>
	Laundry Income	\$50.00	\$50.00	7 single car garages
	Parking Income	\$0.00	\$0.00	
Monthly Scheduled Gross Income		\$16,905.00	\$19,945.00	
Annu	ual Scheduled Gross Income	\$202,860.00	\$239,340.00	
Rent	Per Sq. Ft.	\$2.30	\$2.71	

This information has been obtained from sources believed reliable. We have not verified it and make no guarantee, warranty or representation about it. Any projections, opinions, assumptions, or estimates used are for example only and do not represent the current or future performance of the property. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.