



## La Arcata Office Building

Offered by: Brian D. Harris, CCIM Andrew J. Lyles



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## Market Summary

- Located at the epicenter of San Antonio's major growth
- Great location fronting Loop 1604
- Situated on the dynamic intersection of Tuscany Stone and North Loop 1604 West
- Accessible to the South Texas & Stone Oak Medical Center areas
- Unique location draws from Boerne, South Texas Medical Center and Stone Oak
- Prestigious client base & unique tenant mix
- Near numerous gated executive residential communities
- Highest residential demand area in San Antonio with over 72 established subdivisions
- Residential community prices range from \$500,000 to several million dollars
- Exceptional demographic profile
- Population has more than doubled within a 1, 3, and 5-mile radius since 1990
- Near two of San Antonio's largest and strongest Texas Education Agency recognized school districts, with 17 elementary schools, 4 middle schools and 4 high schools
- Over 15 "mega" churches in the surrounding community
- Great shopping with all major retailers, recreation and fitness centers located in close proximity to the site
- Large selection of fine dining options as well as casual and fast food choices nearby
- San Antonio hospitality industry is supported by 40,000 hotel rooms
- There are 29,852 employers with over 360,700 employees within a ten mile radius
- Six major hospitals located within five miles; complimented by 20 medical office buildings
- Area golf courses include 8 existing facilities and the new PGA resort

## Contacts



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# **Property Summary**

### Description

With style and architecture reminiscent of a Tuscan village, La Arcata combines an old world charm with state of the art construction and amenities. This mixed-use development offers a variety of retail shops, storefront offices and restaurants. Located at the entrance of Stone Oak, La Arcata offers great exposure to one of the most affluent areas in San Antonio.

### Location

NE corner of Loop 1604 and Tuscany Stone

### Facility

- Attractive exterior and interior design
- Distinctive landmark architecture
- Parking ratio 1:250

### Size

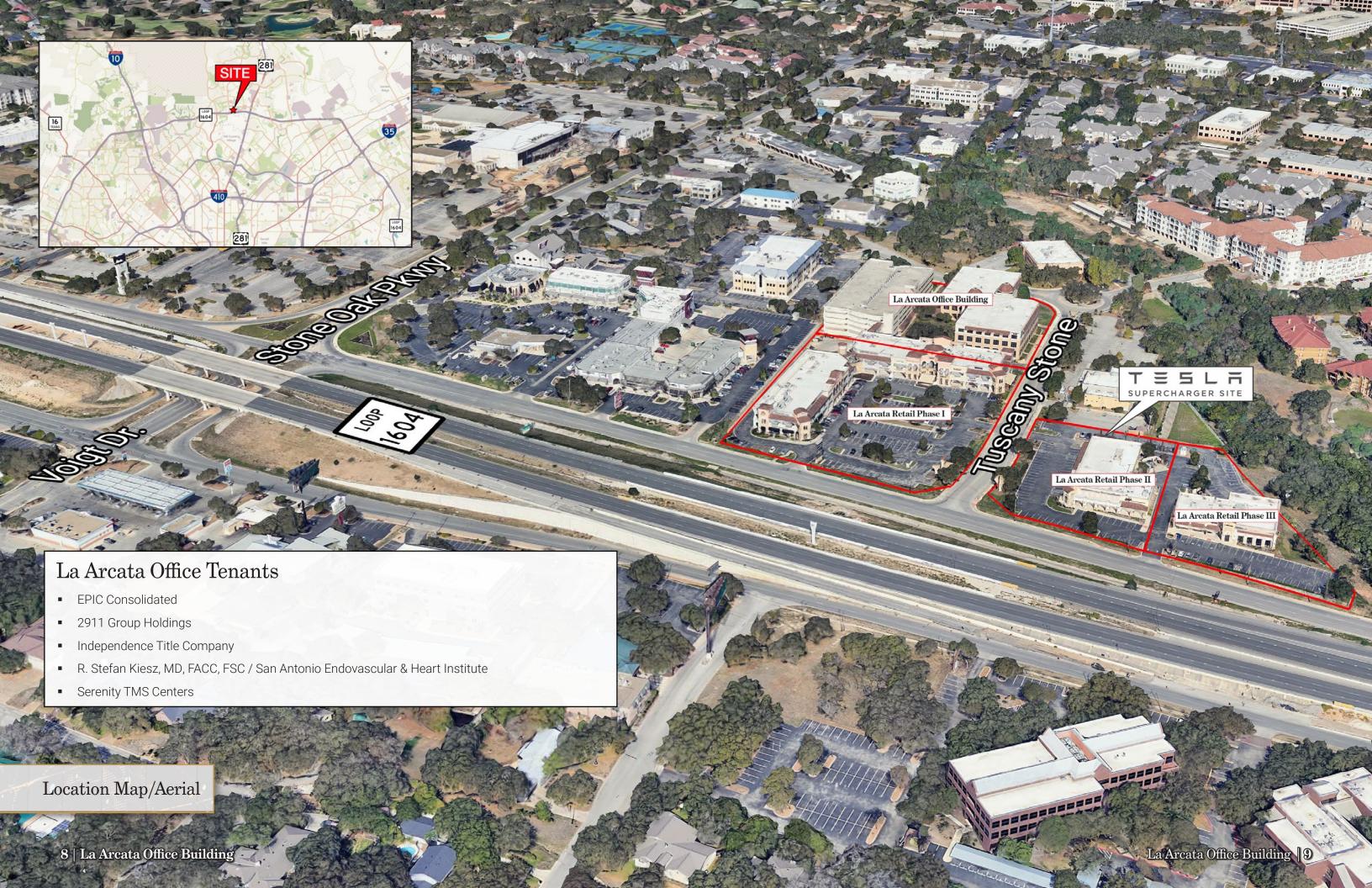
- 3-story office building
- 97,718 Total Square Feet
- Part of La Arcata Office & Retail development containing nearly 190,000 square feet of retail, office and fine dining

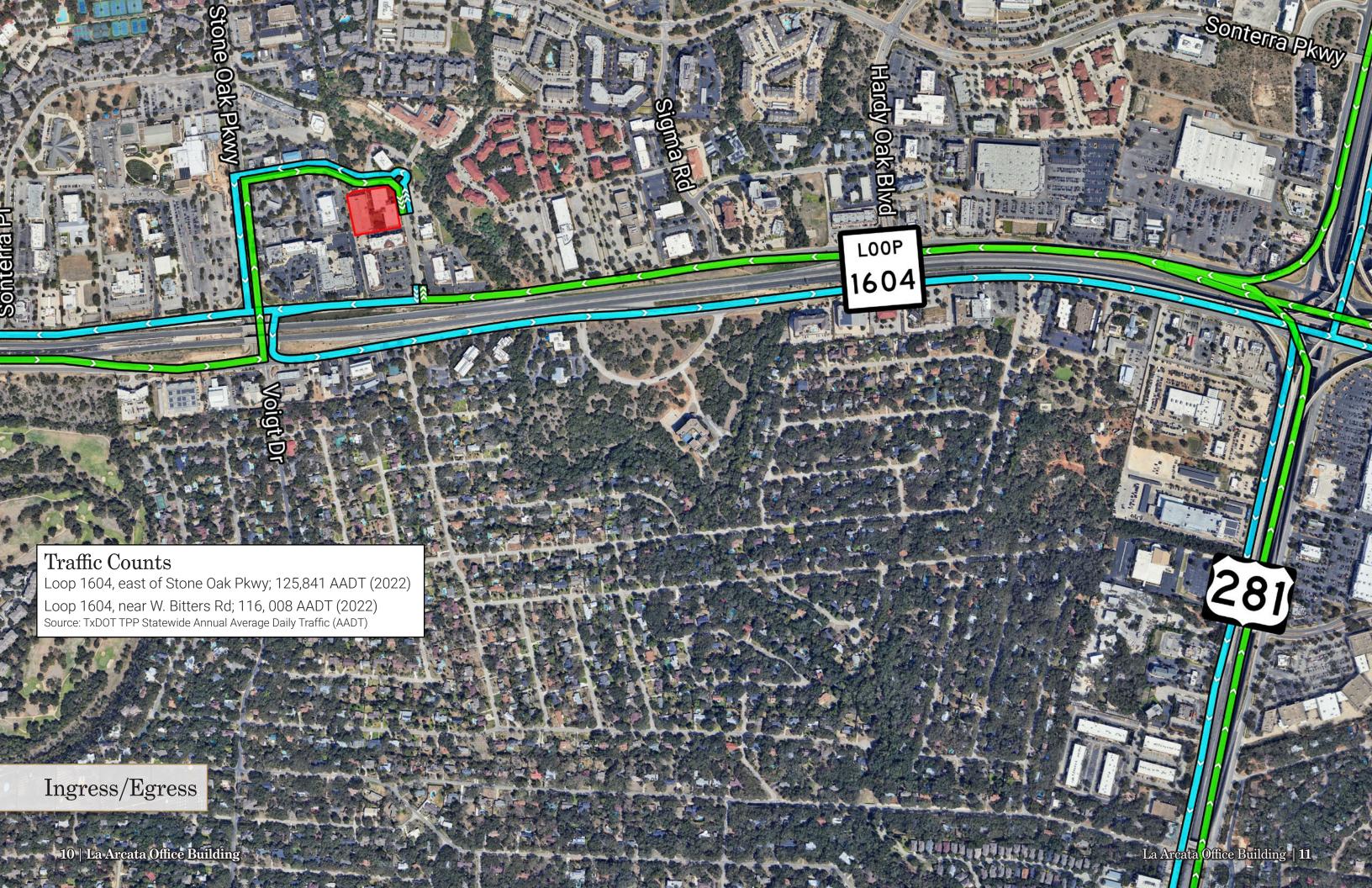
### Zoning

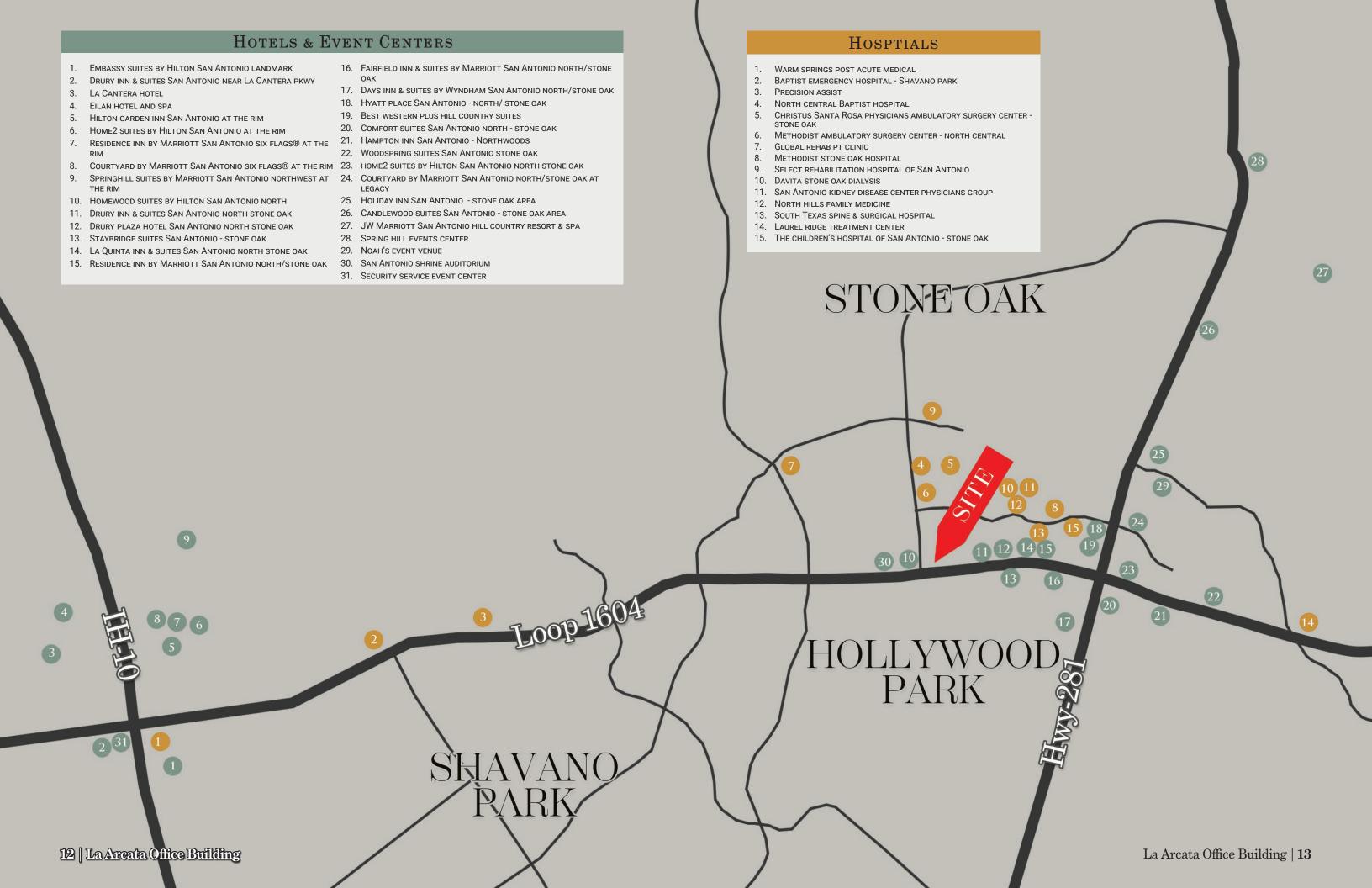
 The site is currently zoned Commercial (C-3) with the following overlays: Loop 1604 Corridor & MLOD – Camp Bullis

## La Arcata Office Building Tenants

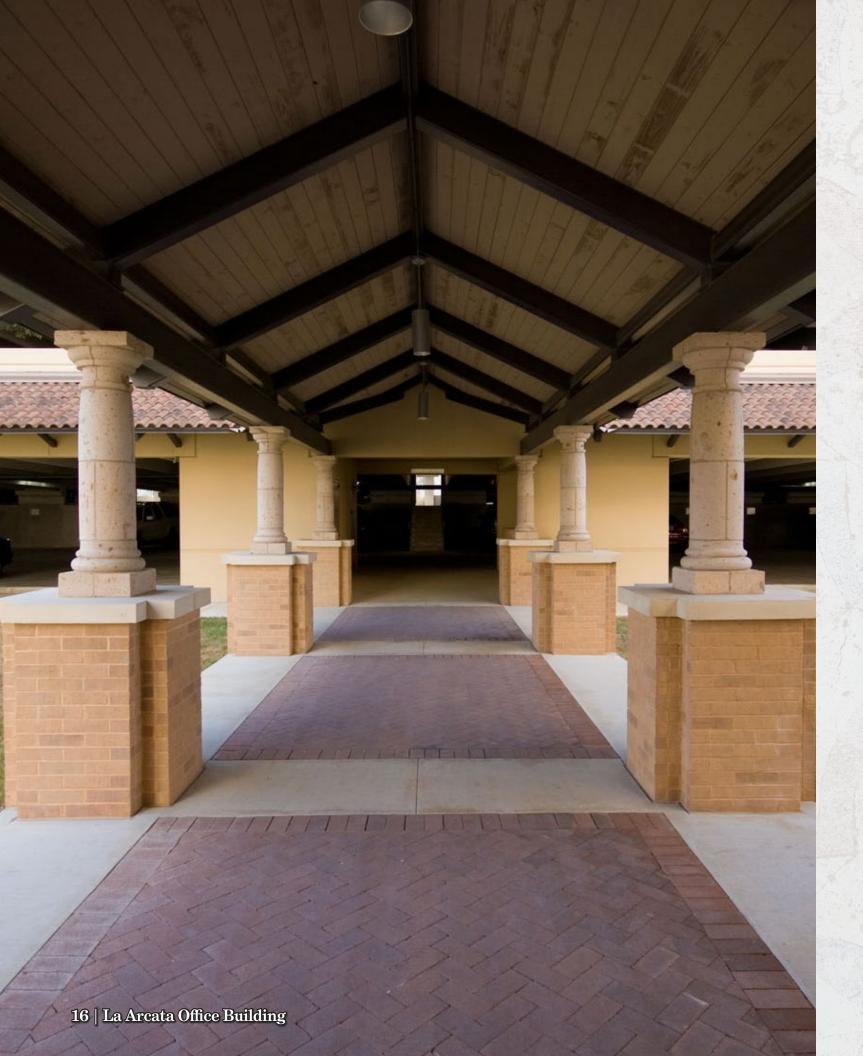
- EPIC Consolidated
- 2911 Group Holdings
- Independence Title Company
- R. Stefan Kiesz, MD, FACC, FSC / San Antonio Endovascular & Heart Institute
- Serenity TMS Centers











# **Quote Sheet**

Spaces Available Suite 180 4,102

> Suite 245 6,413 Suite 255 6,782 Suite 275 3,174 Suite 350 14,812

(Note: All above figures in Rentable Square Feet)

Base Rental \$27.00 per rentable square foot, Triple Net (with \$0.50 annual increases)

(Note: Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord)

Due upon execution of lease document by Tenant First Month's Rental

Three (3) years to ten (10) Term

**Improvements** Negotiable

Pylon Signage \$100 per month

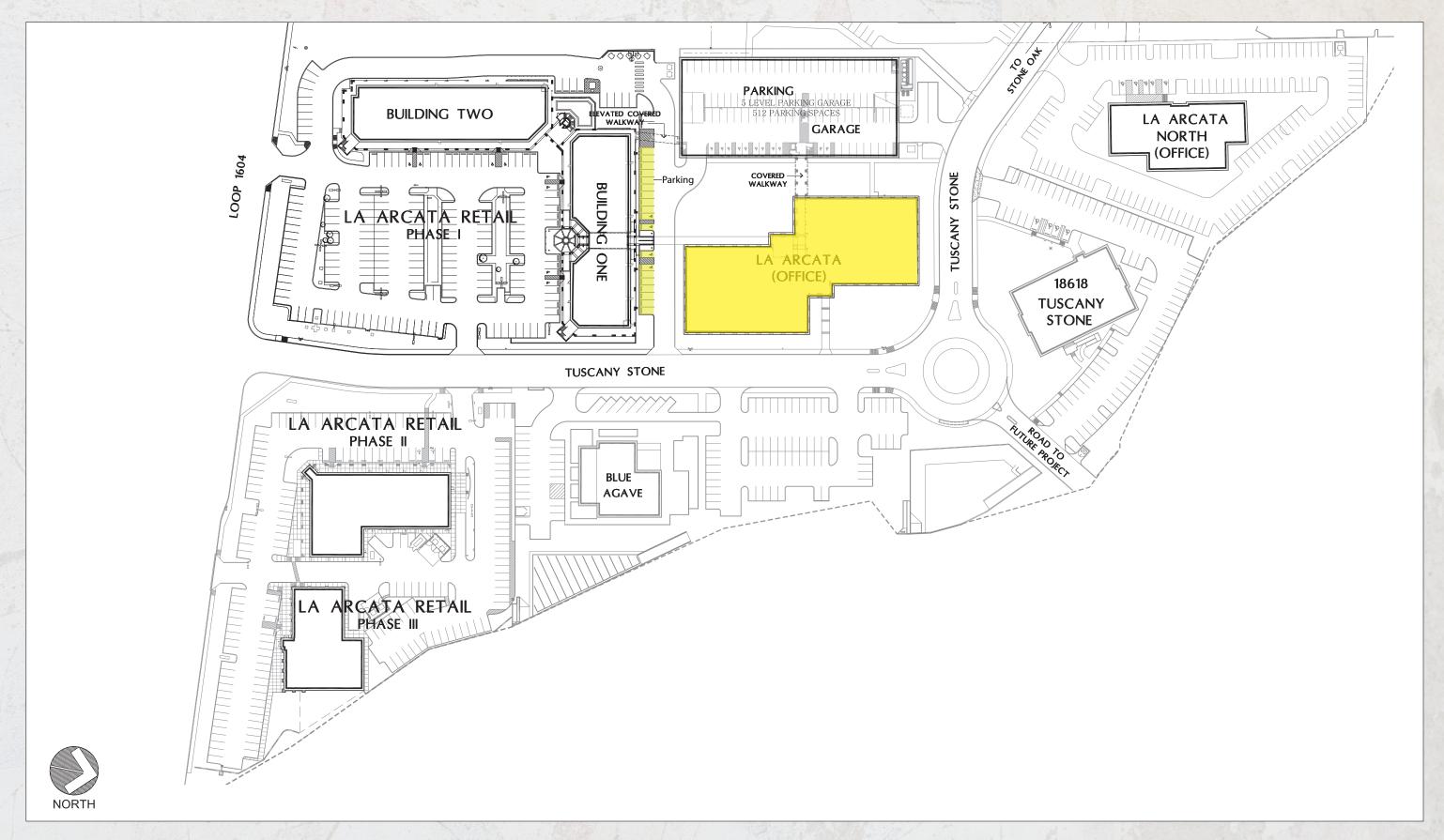
Equal to one (1) month's Base Rental Deposit

**Financial Information** Required prior to submission of lease document by Landlord

1:250 per rentable square foot parking ratio (All structured parking) Parking

A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual and one (1) copy should be returned to Landlord's leasing representative(s). Disclosure

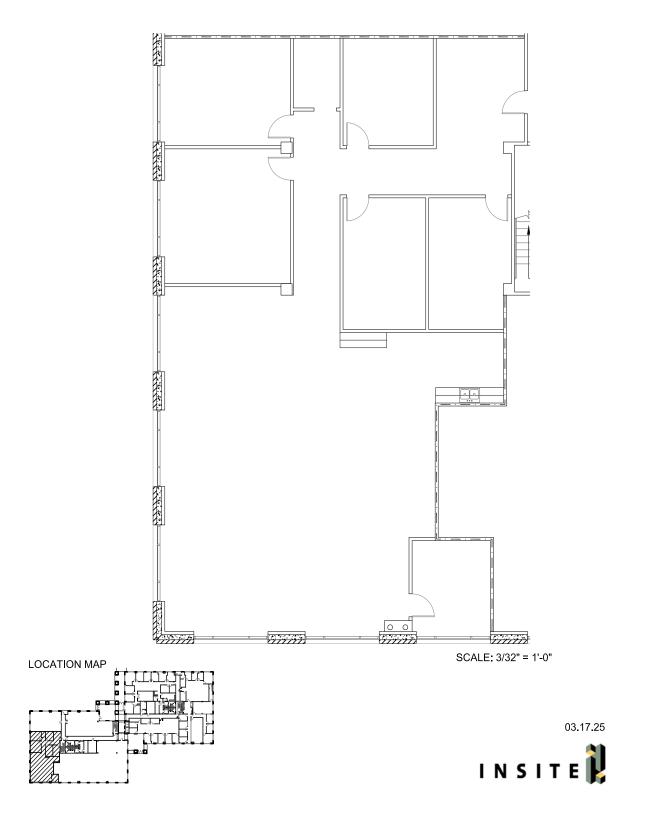
# Site Plan - La Arcata Development

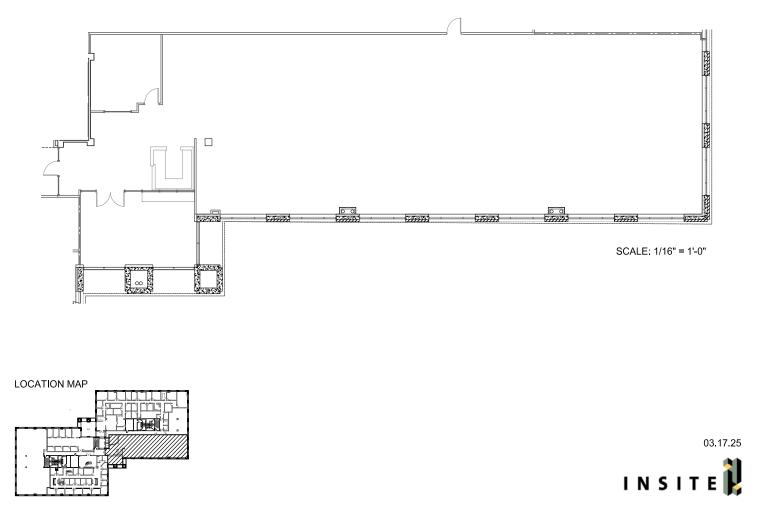


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## Floor Plan - Suite 245

4,102 RSF 6,413 RSF





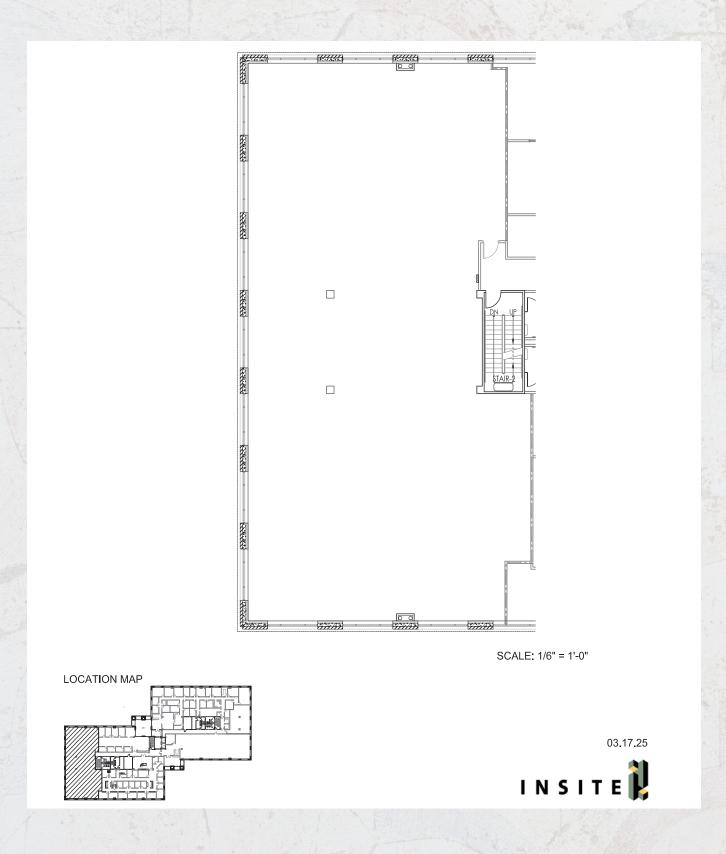
20 | La Arcata Office Building

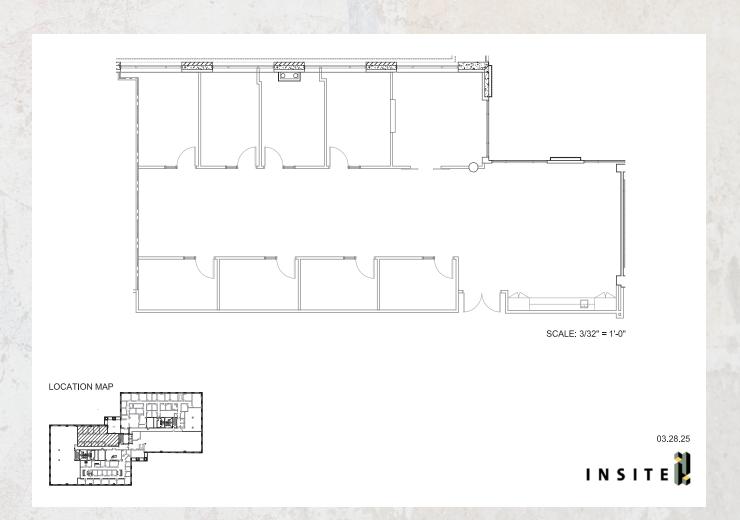
## Floor Plan - Suite 255

# Floor Plan - Suite 275

6,782 RSF

3,174 RSF

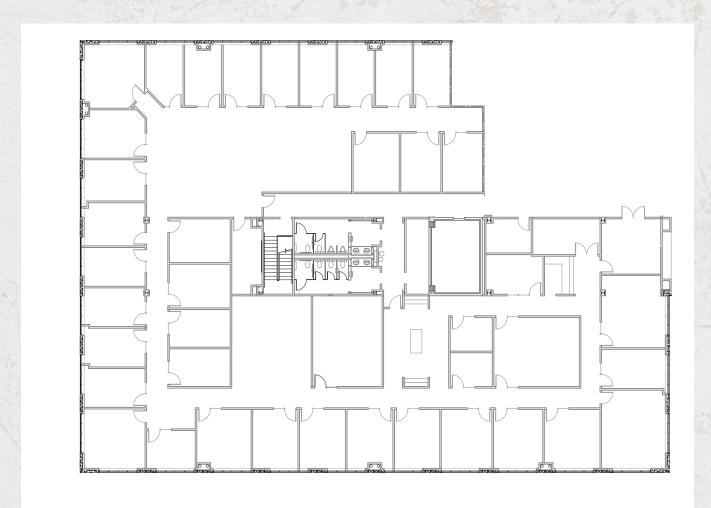




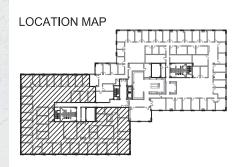
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# Floor Plan - Suite 350

14,812 RSF



SCALE: 1/16" = 1'-0"



03.17.25

INSITE

# Demographics - 1 Mile

Summary		Census 2	2010	Census 202		2024		202
Population		$\epsilon$	5,926	8,9	86	9,221		9,73
Households		3	3,150	4,1	50	4,270		4,59
Families		1	,805	2,2	52	2,169		2,2
Average Household Size			2.13	2.	07	2.06		2.0
Owner Occupied Housing Units		1	,594	1,5	45	1,634		1,7
Renter Occupied Housing Units	i	1	,556	2,6	05	2,636		2,8
Median Age			41.6	42	3	43.7		45
Trends: 2024-2029 Annual Ra	te		Area			State		Nation
Population			1.08%		1	.09%		0.38
Households			1.48%		1	.36%		0.64
Families			0.79%		1	.26%		0.56
Owner HHs			1.43%		1	.82%		0.97
Median Household Income			1.87%		2	2.65%		2.95
						2024		20
Households by Income				Nu	mber Pe	ercent	Number	Perce
<\$15,000					177	4.1%	186	4.0
\$15,000 - \$24,999					270	6.3%	237	5.2
\$25,000 - \$34,999					263	6.2%	250	5.4
\$35,000 - \$49,999						1.2%	475	10.3
\$50,000 - \$74,999						.3.7%	621	13.5
\$75,000 - \$99,999						2.3%	540	11.7
\$100,000 - \$149,999						.8.5%	850	18.5
\$150,000 - \$199,999						1.5%	634	13.8
\$200,000+						.6.1%	804	17.5
\$200,000+					000	.0.1 /0	004	17
Median Household Income				¢0(	0,603		\$99,380	
Average Household Income				•	3,649		\$141,173	
Per Capita Income					3,489		\$65,362	
rei capita income	Cal	nsus 2010	Cer	າsus 2020	5,409	2024	\$03,302	202
Population by Age	Number	Percent	Number	Percent	Number	Percent	Number	Perce
0 - 4	309	4.5%	401	4.5%	400	4.3%	412	4.2
5 - 9	353	5.1%	459	5.1%	424	4.6%	416	4.3
10 - 14	433	6.3%	486	5.4%	467	5.1%	469	4.8
15 - 19	441	6.4%	512	5.7%	463	5.0%	476	4.9
20 - 24	435	6.3%	574	6.4%	485	5.3%	470	4.3
25 - 34	924	13.3%		14.5%		15.4%		13.1
			1,305		1,419		1,276	
35 - 44	873	12.6%	1,023	11.4%	1,083	11.7%	1,358	14.0
45 - 54	965	13.9%	954	10.6%	950	10.3%	992	10.2
55 - 64	827	11.9%	971	10.8%	907	9.8%	920	9.5
65 - 74	515	7.4%	856	9.5%	873	9.5%	924	9.5
75 - 84	470	6.8%	799	8.9%	989	10.7%	1,172	12.0
85+	379	5.5%	645	7.2%	761	8.3%	910	9.4
		nsus 2010		nsus 2020		2024		20
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent	Number	Perce
White Alone	5,825	84.1%	5,556	61.8%	5,546	60.1%	5,574	57.3
Black Alone	226	3.3%	422	4.7%	442	4.8%	478	4.9
American Indian Alone	14	0.2%	43	0.5%	45	0.5%	48	0.5
Asian Alone	437	6.3%	472	5.3%	517	5.6%	586	6.0
Pacific Islander Alone	6	0.1%	6	0.1%	6	0.1%	6	0.1
Some Other Race Alone	260	3.8%	634	7.1%	665	7.2%	760	7.8
	159	2.3%	1,853	20.6%	2,000	21.7%	2,281	23.4
Two or More Races			*		•		•	
Two or More Races								

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# Demographics - 3 Mile

Summary		Census 20		Census 20		2024		2
Population			444	80,6		83,732		84
Households			337	31,9		33,442		34
Families			396	21,5		21,805		22
Average Household Size			2.54		50	2.48		
Owner Occupied Housing Units			522	19,1		19,800		20
Renter Occupied Housing Units			815	12,7		13,642		13
Median Age		3	37.4	39	9.3	39.8	1	
Trends: 2024-2029 Annual Rate			Area			State		Nati
Population			0.28%			1.09%		0.
Households			0.61%			1.36%		0.
Families			0.34%			1.26%		0.
Owner HHs			0.76%			1.82%		0.
Median Household Income			1.89%			2.65%		2.
						2024		2
Households by Income				Nι	ımber l	Percent	Number	Per
<\$15,000					1,376	4.1%	1,270	3
\$15,000 - \$24,999					1,118	3.3%	875	2
\$25,000 - \$34,999					1,795	5.4%	1,532	4
\$35,000 - \$49,999					2,840	8.5%	2,515	7
\$50,000 - \$74,999					4,728	14.1%	4,640	13
\$75,000 - \$99,999					4,605	13.8%	4,561	13
\$100,000 - \$149,999						18.9%	6,095	17
\$150,000 - \$199,999					4,768	14.3%	5,748	16
\$200,000+						17.6%	7,231	21
Ψ200,000 1					3,030	17.070	7,231	2.
Median Household Income				¢10	1,350		\$111,279	
				-	•			
Average Household Income					6,333		\$154,363	
Per Capita Income	Car	2010	C	ېت 1 <b>sus 2020</b>	4,418	2024	\$62,578	2
Danulatian bu Ana		nsus 2010			Necesia	2024	Nivershau	
Population by Age	Number	Percent	Number	Percent	Number	Percent	Number	Per
0 - 4	4,173	5.8%	4,132	5.1%	4,300	5.1%	4,324	5
5 - 9	5,204	7.2%	4,978	6.2%	4,691	5.6%	4,400	5
10 - 14	5,792	8.0%	5,668	7.0%	5,256	6.3%	4,787	5
15 - 19	5,053	7.0%	5,579	6.9%	5,395	6.4%	4,901	5
20 - 24	4,285	5.9%	4,981	6.2%	5,262	6.3%	4,848	5
25 - 34	9,156	12.6%	10,344	12.8%	11,650	13.9%	12,197	14
35 - 44	11,098	15.3%	10,648	13.2%	11,296	13.5%	11,808	13
45 - 54	11,504	15.9%	11,145	13.8%	11,218	13.4%	10,799	12
55 - 64	8,505	11.7%	10,018	12.4%	10,043	12.0%	10,146	12
65 - 74	4,285	5.9%	7,609	9.4%	7,840	9.4%	8,569	10
75 - 84	2,303	3.2%	3,891	4.8%	4,818	5.8%	5,755	6
85+	1,086	1.5%	1,688	2.1%	1,964	2.3%	2,367	2
	•	nsus 2010	•	nsus 2020		2024	,	2
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent	Number	Per
White Alone	60,468	83.5%	47,710	59.1%	47,622	56.9%	46,075	54
Black Alone	2,707	3.7%	3,815	4.7%	4,149	5.0%	4,242	5
	2,707	0.4%	513	0.6%	560	0.7%	579	0
American Indian Alone								
Asian Alone	3,950	5.5%	5,167	6.4%	5,655	6.8%	5,984	7
Pacific Islander Alone	72	0.1%	96	0.1%	103	0.1%	107	0
Some Other Race Alone	2,943	4.1%	5,365	6.6%	5,897	7.0%	6,445	7
Two or More Races	2,034	2.8%	18,016	22.3%	19,748	23.6%	21,470	25
Hispanic Origin (Any Race)	21,283	29.4%	28,833	35.7%	31,683	37.8%	34,759	40

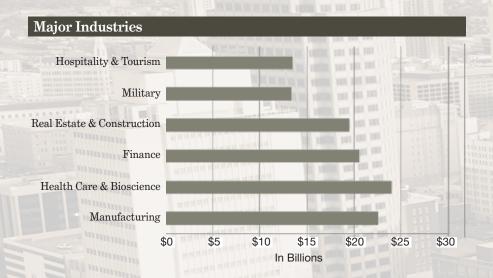
# Demographics - 5 Mile

Summary		Census 2	2010	Census 20	20	2024		20
Population		177	,141	202,7	55	207,135		209,7
Households		71	,323	81,5	22	83,951		86,2
Families			,272	53,8		53,565		54,4
Average Household Size			2.47		47	2.45		2.
Owner Occupied Housing Units			,035	48,5		49,483		51,4
Renter Occupied Housing Units			,289	32,9		34,468		34,7
Median Age		20	37.1		3.9	39.3		4(
Trends: 2024-2029 Annual Rate			Area	30	,. ,	State		Natio
Population	,		0.25%			1.09%		0.3
•			0.54%			1.36%		
Households Families								0.6
			0.33%			1.26%		0.5
Owner HHs			0.80%			1.82%		0.9
Median Household Income			2.06%			2.65%		2.9
						2024		20
Households by Income						Percent	Number	Pero
<\$15,000					3,916	4.7%	3,606	4.
\$15,000 - \$24,999					3,592	4.3%	2,784	3.
\$25,000 - \$34,999					1,525	5.4%	3,890	4.
\$35,000 - \$49,999				•	7,774	9.3%	6,833	7.
\$50,000 - \$74,999				1	2,475	14.9%	12,216	14.
\$75,000 - \$99,999				1	1,482	13.7%	11,564	13.
\$100,000 - \$149,999				1.	1,834	17.7%	14,763	17.
\$150,000 - \$199,999					1,200	13.3%	13,569	15.
\$200,000+					4,153	16.9%	17,025	19.
Median Household Income				\$9.	5,138		\$105,334	
Average Household Income					1,925		\$148,936	
Per Capita Income					3,601		\$61,388	
. 5. 55	Cer	nsus 2010	Cen	sus 2020	-,	2024	4/	20
Population by Age	Number	Percent	Number	Percent	Number	Percent	Number	Perc
0 - 4	10,528	5.9%	10,330	5.1%	10,521	5.1%	10,500	5.
5 - 9	12,265	6.9%	12,270	6.1%	11,487	5.5%	10,793	5.
10 - 14	13,392	7.6%	13,931	6.9%	12,800	6.2%	11,899	5.
15 - 19	11,794	6.7%	13,815	6.8%	13,026	6.3%	11,955	5.
20 - 24		6.2%		6.3%		6.7%		
	11,037		12,845		13,886		12,615	6.
25 - 34	23,949	13.5%	27,197	13.4%	29,852	14.4%	31,335	14.
35 - 44	26,828	15.1%	27,502	13.6%	28,543	13.8%	29,621	14.
45 - 54	27,893	15.7%	27,984	13.8%	27,919	13.5%	27,216	13.
55 - 64	21,578	12.2%	25,218	12.4%	24,580	11.9%	24,647	11.
65 - 74	10,609	6.0%	19,336	9.5%	19,636	9.5%	21,032	10.
75 - 84	5,280	3.0%	9,063	4.5%	11,170	5.4%	13,598	6.
85+	1,989	1.1%	3,262	1.6%	3,715	1.8%	4,550	2.
	Cei	nsus 2010	Cer	sus 2020		2024		20
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent	Number	Perc
White Alone	145,938	82.4%	117,562	58.0%	115,424	55.7%	111,413	53.
Black Alone	7,584	4.3%	10,712	5.3%	11,296	5.5%	11,508	5.
American Indian Alone	817	0.5%	1,492	0.7%	1,611	0.8%	1,659	0.
Asian Alone	7,958	4.5%	11,976	5.9%	13,035	6.3%	13,932	6.
Pacific Islander Alone	186	0.1%	310	0.2%	333	0.2%	353	0.
Some Other Race Alone	9,275	5.2%	14,392	7.1%	15,478	7.5%	16,803	8.
Two or More Races	5,383	3.0%	46,310	22.8%	49,958	24.1%	54,092	25.
I WO OF PIOLE RACES	3,363	3.0%	40,310	22.070	47,738	24.170	34,092	25.
Hispanic Origin (Any Race)	56,592	31.9%	75,921	37.4%	81,875	39.5%	89,285	42.

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## San Antonio Market Overview





Fort	une 500 Comp	anies
SAT	Rankings	US
1	Valero Energy	24
2	USAA	101
3	iHeartMedia	466
4	NuStar Energy	998

### San Antonio-New Braunfels Metro Area



Sources: U.S. Census, U.S. Census Bureau 2010, ESRI forecasts for 2023 & 2028; Fortune

## Stone Oak Area Overview

- Situated in the rolling plains of the Texas Hill Country in the northern suburbs of San Antonio
- With a residential concentration of more than fifty subdivisions, Stone Oak is a vibrant, fully selfsustaining community which serves as the centerpiece of the sprawling Far North sector
- Considered to be one of the most upscale and desirable areas of San Antonio featuring masterplanned communities like Sonterra and Stone Oak as well as other affluent neighborhoods
- Known for having some of the top schools and largest mega-churches in San Antonio
- Conveniently located near the crossroads of Loop 1604 & US 281 just minutes away from The University of Texas at San Antonio, South Texas Medical Center and Stone Oak Medical Center
- Served by a maturing medical hub anchored by North Central Baptist Hospital and Stone Oak Methodist Hospital
- The northern rim of Loop 1604, sometimes referred to as the "Energy Corridor" is anchored by Andeavor (formerly Tesoro) Headquarters, NuStar Energy Headquarters, Valero Headquarters, EOG Resources Regional Headquarters, Schlumberger, and other oil & gas companies
- Other major area employers include Clear Channel Media/iHeart Radio and Chase Bank Operations
- Nearby retail centers offer a wide selection of full-service and quick-service restaurants, shopping, services and other amenities
- Area recreational facilities include Top Golf, iFly along with Six Flags Fiesta Texas, Sonterra Country Club, Lifetime Fitness, Gold's Gym, LA Fitness and more
- JW Marriot San Antonio Hill Country Resort, La Cantera Hill Country Resort and Eilan Hotel Resort and Spa
- As of the spring semester 2018, 28,675 students were enrolled at nearby UTSA, more than 1,600 from one year ago
- REOC San Antonio tracks more than 5.3 million square feet of retail lease space in the Far North sector along with nearly 3.1 million square feet of multi-tenant office lease space in addition to roughly 1.2 million square feet of medical-only office space





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## **Information About Brokerage Services**

2-10-2025

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### **TYPES OF REAL ESTATE LICENSE HOLDERS:**

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- · A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- · Put the interests of the client above all others, including the broker's own interests;
- · Inform the client of any material information about the property or transaction received by the broker;
- · Answer the client's questions and present any offer to or counter-offer from the client; and
- · Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- · Must treat all parties to the transaction impartially and fairly;
- · May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- · Must not, unless specifically authorized in writing to do so by the party, disclose:
- o that the owner will accept a price less than the written asking price;
- that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES. ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- · The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- · Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

REOC General Partner, LLC	493853	alyles@reocsanantonio.com	(210) 524-4000
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Andrew J. Lyles	720555	alyles@reocsanantonio.com	(210) 524-4000
Designated Broker of Firm	License No.	Email	Phone
Andrew J. Lyles	720555	alyles@reocsanantonio.com	(210) 524-4000
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Brian Dale Harris	405243	bharris@reocsanantonio.com	(210) 524-4000
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Ter	nant/Seller/Landlo	rd Initials Date	
PEOC San Antonio 8023 Vantage Dr. Suite 100 San Antonio	TV 78230		Phone 210 524 4000 Fey 210 52440

REOC San Antonio 8023 Vantage Dr, Suite 100, San Antonio, TX 78230 **Regulated by the Texas Real Estate Commission**  Phone 210 524 4000 Fax 210 5244029

Information available at www.trec.texas.gov

**Information About Brokerage Services** 



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### **TYPES OF REAL ESTATE LICENSE HOLDERS:**

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- · A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- · Put the interests of the client above all others, including the broker's own interests;
- · Inform the client of any material information about the property or transaction received by the broker;
- · Answer the client's questions and present any offer to or counter-offer from the client; and
- · Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

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- o that the owner will accept a price less than the written asking price;
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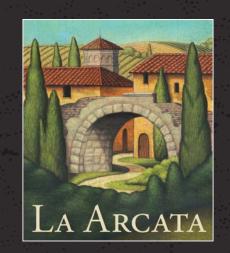
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