

DUNKIRK HARBOR DEVELOPMENT & MARINA PROJECT

EXPRESSION OF INTEREST FORM

For details regarding this offering, please refer to the property brochure at link:

https://hanna-ny.astroapplications.com/Core/GetPropertyFlyer/property_id/9891/number/0/flyer/Flyer-9891-0.pdf

COMPANY BACKGROUND

1. Name of Company _____

2. Name of primary contact _____

3. Business Address _____

4. City _____ 5. State/Province _____ 6. Zip/Postal Code _____ 7. Country _____

8. Company Website _____

9. Company Type/Ownership Structure _____

10. Years in Business _____ 11. No. of Employees _____

12. Annual Revenue (in US \$) _____ (projected this year) _____ (last year) _____

13. Real Estate Representation (if any) _____

MY INTEREST IS IN (PLEASE CHECK ONE):

_____ Marina Site, East of Dunkirk City Pier (see pages 2, 3, 4, 7 and 8)

_____ Development Site, West of Dunkirk City Pier (see pages 5, 6, 7 and 8)

_____ BOTH Marina Site AND Development Site (see pages 2, 3, 4, 5, 6, 7 and 8)

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INTEREST IN DUNKIRK MARINA SITE, EAST OF CITY PIER

14. Please provide a brief description of your company and/or your experience owning/_managing/
operating marinas:

15. Summarize marina related accomplishments to date:

16. Summarize your experience in promoting/marketing marina offerings:

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INTEREST IN DUNKIRK MARINA SITE, EAST OF CITY PIER (con't)

17. Explain your primary motivation in managing/operating the Dunkirk Marina:

18. What do you believe sets the Dunkirk Marina apart from other marinas in the area, and/or what is it about the Dunkirk Marina that is attractive to you?

19. What are your future plans for improving the Dunkirk Marina. In other words, what is your vision for the future of the marina?

RESPONSIBILITIES OF SELECTED DUNKIRK MARINA OPERATOR

- The selected Marina Operator is expected to make necessary improvements that will upgrade the Marina's value, improve the Marina Operator's "bottom line" via increased revenue, and enhance the Dunkirk waterfront's status as a recreation destination.
- Marina to be open and operational in time for the 2024 boating season.
- Commit by contract to a mutually agreed upon improvements plan and comply with all local codes.
- Provide periodic reports indicating completion of improvement benchmarks.
- Commit to maintaining a clean, well-maintained, and attractive property.
- If the selected Marina Operator plans to acquire the two-acre waterfront development site west of Dunkirk City Pier, the City expects to see an appropriate and quality plan for development of and investment in this site (see pages 5 and 6).

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INTEREST IN DEVELOPMENT SITE, WEST OF CITY PIER

20. Please provide a brief description of your company and your development experience:

21. Summarize development and/or redevelopment related accomplishments to date:

22. Summarize your experience in promoting/marketing your development project/s:

INTEREST IN DEVELOPMENT SITE, WEST OF CITY PIER (con't)

23. Explain your primary motivation in developing this site:

24. What are your future development plans? In other words, what is your vision for this site?

NOTE: The City of Dunkirk expects to see an appropriate and quality plan for development of and investment in this site.

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REFERENCES

Please list two business associates that you have commercial relationships with as references.

Reference 1

Name _____

Company _____

City _____ State/Province _____ Country _____

Work Phone _____ Email Address _____

Website _____

Reference 2

Name _____

Company _____

City _____ State/Province _____ Country _____

Work Phone _____ Email Address _____

Website _____

DUNKIRK HARBOR DEVELOPMENT & MARINA PROJECT

Please submit your Expression of Interest as soon as possible, as it will be reviewed promptly upon receipt. A member of the Dunkirk Harbor Marina Disposition Team will contact you regarding potential interest in your submission and next steps.

Submissions encouraged ASAP, but no later than 5:00 pm Friday, January 26, 2024.

Please submit the completed form to: PaulaBlanchard@HannaCRE.com

Date of Submission _____

Name (please print): _____

Title: _____

Company: _____

Thank you for your interest in the Dunkirk Harbor Development & Marina Project