

Bells Island Campground | Currituck, North Carolina



Offering Memorandum

Exclusively Marketed By:



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Executive Summary

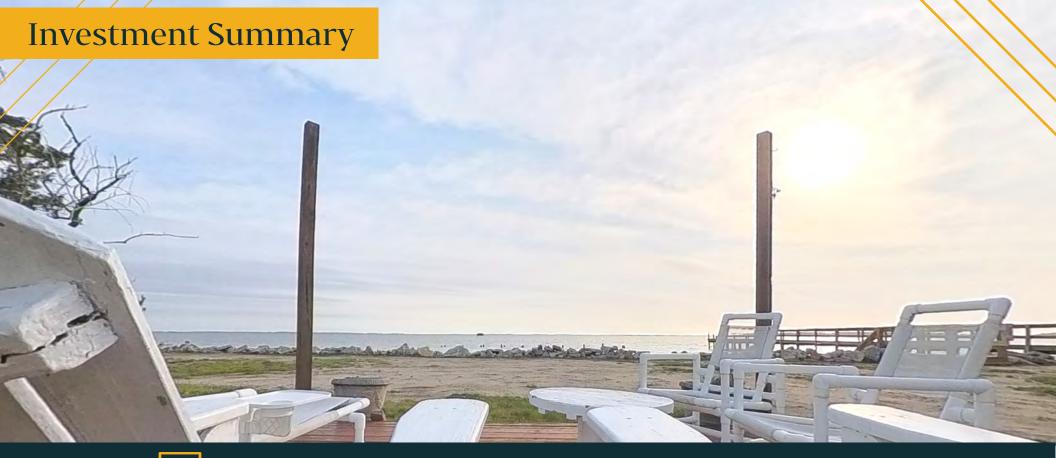
Aline Capital's MHRV division proudly presents a strong investment opportunity—the acquisition of an established RV Park situated in the Outer Banks of North Carolina. Offering a short drive to Kitty Hawk, NC, Chesapeake, VA, and Elizabeth City, NC.

This oceanfront campground boasts 20 acres and 72 total units, consisting of 64 RV sites, 6 tent sites, 1 SFH, and 1 MH. The opportunity has both the benefit of immediate operation and value-add potential driven through operational expertise. In addition, it checks the box for one of the most critical aspects of a sound real estate investment-location.

Current occupancy is a combination of seasonal, monthly, and nightly guests. The current owners have held the property for 20+ years and made a number of improvements to infrastructure. They're now ready to enjoy retirement with their family. Please note that parcel is in flood zone AE.







Offering Price | \$3,200,000 | Seller Financing Available 25% Down | 5% Interest | 10-Year Balloon 35-Year Amortization

Location



769 Bells Island Rd Currituck, NC 27929



North Carolina



Submarket

Outer Banks North Carolina



±20.03 Acres APN #: 00680000080000

Number of Units



64 RV Sites, 6 Tent Sites **1 Manufactured Home 1 Single Family Home**

Utilities



Private Well and Septic



Investment Highlights



10+ acres of expansion opportunity with ±800ft of water frontage



64 RV Sites (56) 30/50 AMP Full-Hookup (8) 30/50 AMP Water & Electric 6 Tent Sites 1 Single Family House 1 Manufactured Home



Only 2 competitors within a 20-mile radius and a restriction on additional campgrounds being built in Currituck County.



Oceanfront



Below market rates with room for growth



Favorable owner financing terms



City Water Connection Available





Location Summary

Currituck, located within North Carolina's Outer Banks, is a haven for outdoor enthusiasts and camping aficionados alike. Situated between the Atlantic Ocean and the Currituck Sound, this coastal gem offers a wide range of camping experiences amidst its stunning landscapes.

Camping in Currituck presents an opportunity to fully immerse oneself in the natural beauty of the Outer Banks. From beachside campsites boasting mesmerizing ocean views to secluded retreats nestled within maritime forests, there's an ideal camping spot for every preference.

Outdoor activities abound in Currituck, with ample opportunities for fishing, kayaking, paddleboarding, and boating along its pristine waterways. Adventureseekers can explore miles of scenic hiking and biking traits, uncovering hidden treasures like historic sites, wildlife sanctuaries, and breathtaking overlooks along the way.

Whether you're setting up a tent under the stars or parking your RV at a waterfront campground, camping in Currituck offers the perfect chance to reconnect with nature and forge unforgettable memories in one of North Carolina's most enchanting coastal destinations.





Area Highlights

Top Employers

















Area Highlights

Agriculture: With its deep roots in Currituck's history, remains a steadfast pillar of the local economy. The fertile lands yield a bounty of crops such as soybeans, corn, and cotton, supporting not just the farmers but also related industries like food processing and machinery manufacturing.

Manufacturing Sector: Though not as large as agriculture, is significant with its focus on food processing, boat building, and other small-scale manufacturing operations. These industries provide skilled jobs to the local populace and contribute to the overall economic diversity of the area.

Education and Healthcare: Education in Currituck is both a driver and a beneficiary of local economic development. With educational facilities ranging from public schools to community colleges, the sector not only employs a significant number of individuals but also ensures a steady stream of educated workforce to meet the demands of various industries in the area.

Government Services: The government plays a crucial role in supporting the region's economic infrastructure through investments in public services, infrastructure regulatory support for development, and businesses. federal government employment Local. state. and spending vital for stability growth. and and are

Small Businesses and Retail: Small business and retail are the lifeblood of Currituck's economy, defining the local character and servicing the community's needs. These entities thrive on tourism and local patronage, contributing significantly to the local economy through employment and sales revenue.

Tourism and Recreation: Tourism and recreation leverage Currituck's natural beauties, including its coastline, historic sites, and outdoor activities, making it a favorite destination for visitors. This sector boosts other businesses such as hotels, restaurants, and retail outlets, playing a crucial role in economic sustenance.

Transportation and Logistics: The transportation and logistics industry ensures seamless connections within Currituck and to areas beyond, essential for the movement of goods and people. Its development supports other economic activities by enhancing accessibility and efficiency.



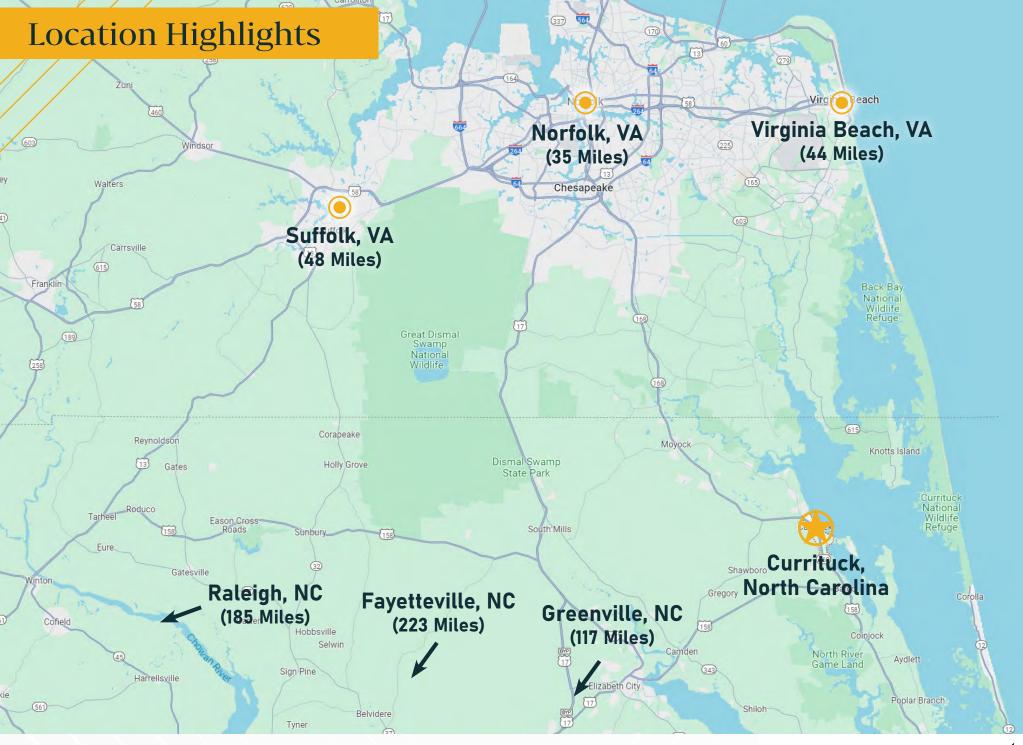
Aerial Map (Whole Property)

Expansion Opportunity



Aerial Map (Campground)







Additional Photos





Additional Photos





| | Profit & Loss 2022 | | Profit & Loss 2023 | | Proforma* | |
|------------------------|--------------------|----------------------|--------------------|----------------------|--------------|---------------------|
| Income | T-12 Total | Per Pad/ Rental (64) | T-12 Total | Per Pad/ Rental (64) | Annualized | Per Pad/ Rental (64 |
| Site Revenue | \$204,885.00 | \$3,201 | \$325,323.77 | \$5,083 | \$468,540.00 | \$7,321 |
| Plus Cash Reservations | \$85,000.00 | \$1,328.13 | | | | |
| Total Income | \$289,885.00 | \$4,529.45 | \$325,323.77 | \$5,083.18 | \$468,540.00 | \$7,320.94 |
| Expense | T-12 Total | Per Pad/ Rental | T-12 Total | Per Pad/ Rental | Annualized | Per Pad/ Rental |
| Dominion Energy NC | \$18,114.47 | \$283.04 | \$18,114.47 | \$283.04 | \$19,794.17 | \$309.28 |
| Townebank Visa (misc) | \$46,774.72 | \$730.86 | \$46,774.72 | \$730.86 | \$51,112.00 | \$798.62 |
| Lease Payments | \$96,000.00 | \$1,500.00 | \$96,000.00 | \$1,500.00 | \$104,901.79 | \$1,639.09 |
| Supplies, Materials | \$89,199.00 | \$1,393.73 | \$89,199.00 | \$1,393.73 | \$97,470.16 | \$1,522.97 |
| Landscaping | \$11,600.00 | \$181.25 | \$11,600.00 | \$181.25 | \$12,675.63 | \$198.06 |
| Miscellaneous Expenses | \$5,279.46 | \$82.49 | \$5,279.46 | \$82.49 | \$5,769.01 | \$90.14 |
| Water Testing Expense | \$210.00 | \$3.28 | \$210.00 | \$3.28 | \$229.47 | \$3.59 |
| Taxes | \$7,306.00 | \$114.16 | \$28,375.88 | \$443.37 | \$31,007.09 | \$484.49 |
| Insurance | \$3,534.00 | \$55.22 | \$3,534.00 | \$55.22 | \$3,861.70 | \$60.34 |
| License & Prof. Fees | \$865.00 | \$13.52 | \$865.00 | \$13.52 | \$945.21 | \$14.77 |
| Donations | \$200.00 | \$3.13 | \$200.00 | \$3.13 | \$218.55 | \$3.41 |
| | | | | | \$50,000.00 | \$781.25 |
| Total Expense | \$279,082.65 | \$4,360.67 | \$300,152.53 | \$4,689.88 | \$377,984.77 | \$5,906.01 |
| Net Ordinary Income | \$201,480.81 | \$3,148.14 | \$215,849.70 | \$3,372.65 | \$298,914.73 | \$4,670.54 |

ProForma Note:

Assumes 41 annual sites @ \$8,400/yr. (100% occupancy) Assumes 15 monthly sites at \$900/mo. (75% occupancy) Assumes 8 transient sites at \$55/night (50% occupancy) Expenses trended up 3% for 3 years.

Assumptions:

1. "Donations" pulled below the line

2. "Lease payments" pulled below the line (owner's salary)

 "Supplies & Materials" is CAPEX. Seller just replaced the sea wall and renovated the bathhouse, along with other misc.items. "Misc expense" pulled below the line
Pro forma assumes a \$50,000 salary for management
2022 Expenses are equivilant to 2023 expenses
MH & SFH income not accounted for in proforma

4. The campground expenses are lumped under the "townbank visa" card



Rent Comparables

| | SUBJECT PROPERTY | Rent Comp 1 | Rent Comp 2 | Rent Comp 3 |
|------------------|--|---|----------------------------|---|
| | | | | |
| Property Name | Bells Island Campground | Outer Banks West/ Currituck Sound KOA Holiday | North River Campground | Sandy Point Resort Campground |
| Address | 769 Bells Island Rd | 1631 Waterlily Rd | 256 Garrington Island Rd | 176 Sandy Point Dr |
| City | Currituck | Coinjock | Shawboro | Knotts Island |
| State | North Carolina | North Carolina | North Carolina | North Carolina |
| ZIP | 27929 | 27923 | 27973 | 27950 |
| Nightly Pricing | \$45 | \$55+ | \$55 | \$50 |
| Weekly Pricing | N/A | N/A | N/A | \$300 + Electric |
| Monthly Pricing | \$710 | \$1,399 -\$2,499 | \$550 - \$650 (Year Round) | \$750 (Oct March) \$850(April - September) |
| Seasonal Pricing | \$3,720- \$8,520 (January - December) | \$5,000 - \$7,000 (April - November) | N/A | N/A |





Offering Procedures

Confidentiality Agreement

An Aline Capital Confidentiality Agreement must be executed by the prospective purchaser before the Offering Memorandum and back-up documentation can be viewed, and also before and offer submitted by a prospective purchaser will be considered.



Property Tours

Prospective investors are encouraged to visit the property prior to submitting an offer. However, all tours are by appointment only and are to be scheduled with a member of the Aline Capital MHRV team. Please DO NOT contact on-site management, staff or ownership without prior approval.



Sales Conditions

Interested prospective investors should be aware that the owner of the property is selling the property in "as is, where is" condition with all faults, if any, and without representations or warranties of any kind of nature, expressed or implied, written or oral.



All Communications, inquiries and requests, including property tours, should be addressed to the listing agents. Contact with on-site management and/ or ownership is prohibited. please contact a representative of Aline Capital with any questions.



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The Aline Ecosuite[™] | A Revolution in Commercial Real Estate

Aline Capital has developed a revolutionary Commercial Real Estate ecosystem that sets us apart from traditional brokerages. With Aline, you get so much more than just a broker. On top of our industry-leading brokerage services, we offer cutting-edge capital markets services, professional advisory, experienced insurance services, full-spectrum property development, and project management, all under one roof. Our ecosystem is designed to advocate on the side of real estate investors or sellers, and provide them with a trust-worthy and even-handed resource to ensure that they receive service on a level that was previously impossible. Experience a new level of service in commercial real estate by contacting us at alinecapital.com.



Debt and Equity Options

As an independent advisor we look at the entire market to ensure you are getting the best solution to help you achieve your end goal.



Analyze



Advise



JD Lehman Director Capital Markets Division 843.473.9631 jdlehman@alinecapital.com

Insurance Options

With our investment expertise, our trusted Advisors are able to offer a unique insurance experience with each acquisition.





Risk Review

Annual Review Customized Package



Kevin Allen Director Insurance Division 864.245.3459 kallen@alinecapital.com





Disclaimer & Disclosure

This Offering Memorandum does not constitute an offer to sell the Property. Neither any Potential Purchaser nor Seller will be bound to a contract of sale unless and until both parties sign and deliver it. Seller reserves the right at any time, in its sole discretion and without notice to any person, to: (a) change any of the terms of the potential sale of the Property; (b) withdraw the Property from the market; (c) accept or reject any offers; (d) terminate discussions with any Potential Purchaser; or (e) sell all or any portion of the Property to any other person. No liability will attach to the undersigned, Seller or any other party for failure to receive, review or respond to any offer or for any other matter in connection therewith. While any information contained in this flyer is derived from sources that are believed to be reliable, neither the undersigned nor Seller can or does guarantee that such information is accurate, and that information is provided without representation or warranty.

Prospective Purchasers should consult legal counsel with respect to the zoning and development potential of the Property, and with other consultants of Potential Purchaser's choice with regard to all aspects of the Property, including without limitation its physical and legal condition, the presence or absence of hazardous materials, its compliance with the Americans With Disabilities Act, and other matters that may affect its value, desirability and/or utility. Unless otherwise agreed in writing by Seller and its broker, (a) Prospective Purchaser's broker shall look solely to its client for the payment of any real estate commission, fee or other compensation for that broker's services, and (b) Seller and its broker shall not be liable for the payment of any such real estate commission, fee or other compensation.

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