

# OFFERING MEMORANDUM 4071 MELROSE AVE

LOS ANGELES, CA 90029 6 UNITS

### **CAMERON SAMIMI**

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DRE #02035763

### **BOBBY SILLMAN**

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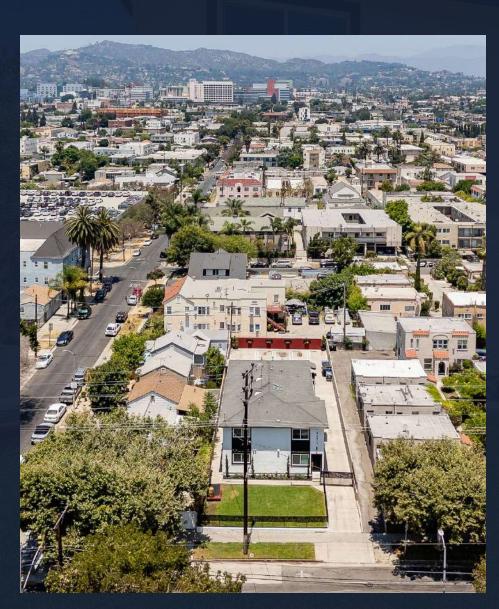
DRE #02145409



# PROPERTY INFORMATION

### THE **OFFERING**





Welcome to 4071 Melrose Avenue, a fully leased and fully renovated 6unit apartment building located in East Hollywood/Virgil Village adjacent to Silver Lake. Built in 1981, the property is not subject to LA RSO, only statewide rent control AB 1482, which allows for annual rent increases of 5% + CPI (approx. 8.9%).

The 4,024 sqft building features (5) 1-bed/1-bath units and (1) 2-bed/1bath and is complemented by a large 7,110 sqft lot that offers space for up to 4 ADUs in the rear parking lot that fits up to 10 cars.

Recent 2024 upgrades to the units comprise of in-unit stacked washer/dryers, mini-split HVAC systems, recessed stainless steel GE appliances, white oak flooring, custom cabinetry, and designer tile and countertops in the kitchens and bathrooms. Additional improvements include a Ratio Utility Billing System (RUBS) that charges tenants back for their share of utilities, and new exterior stucco, painting, and fencing.

Beneficial to the buyer, there are RTI permits for 2 ADUs, (1) 1,141 sqft 3bed/2-bath & (1) 716 sqft 2-bed/2-bath unit. After building the ADUs and factoring in construction costs, the property will operate at a 6.42% CAP as an 8-unit and 7.48% CAP as a 10-unit.

With its prime location, this non-rent controlled property offers an excellent opportunity for a local investor seeking a low-maintenance, like-new building with value-add potential through RTI plans and the possibility of adding up to 4 ADUs.

Buyer to investigate & verify all information, including, but not limited to, bed/bath count, square footages, permits, rent control, ADUs, and potential uses.

### PROPERTY INFORMATION **PROPERTY DETAILS**



Address	4071 Melrose Ave Los Angeles, CA 90029
Total Units	6
Total Building Sqft.	4,024 SF
Total Lot Size	7,110 SF
Year Built	1981
Zoning	LARD1.5
APN	5539-020-032





### **INVESTMENT HIGHLIGHTS**

- 6 Units: (5) 1-bed/1-bath & (1) 2-bed/1-bath
- Fully Renovated & Leased in 2024
- Built in 1981 Not Subject to LA RSO | 5% + CPI Annual Rent Increases
- Unit Renovations stacked washer/dryers, mini-split HVAC systems, recessed lighting, stainless steel GE appliances, white oak flooring, custom cabinetry, and designer tile and countertops in the kitchens/bathrooms
- RTI Plans for 2 ADUs (1) 1,141 sqft 3-bed/2-bath & (1) 716 sqft 2-bed/2bath unit
- Can build up to 4 ADUs in the rear portion of the lot
- After building the ADUs and factoring in construction costs, the property will operate at a 6.42% CAP as an 8-unit and 7.48% CAP as a 10-unit

# PROPERTY INFORMATION PROPERTY PHOTOS





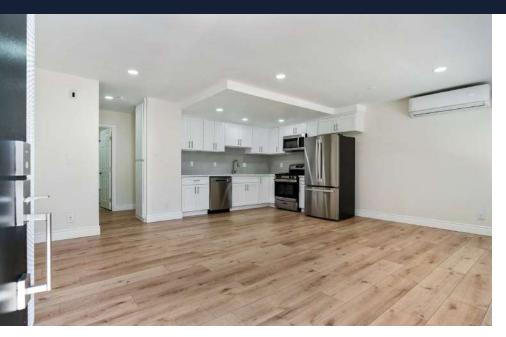






# PROPERTY INFORMATION PROPERTY PHOTOS











# PROPERTY INFORMATION PROPERTY PHOTOS













### **FINANCIAL OVERVIEW** FINANCIAL SUMMARY

TAIL	COTI	ACNIZ	- 01	/EDI	// 17/
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Price	\$2,750,000
Price per Unit	\$458,333
GRM	14.01
CAP Rate	4.62%
Cash-on-Cash Return (yr 1)	1.72%
Total Return (yr 1)	\$40,072
Debt Coverage Ratio	1.21

### **OPERATING DATA**

Gross Scheduled Income	\$196,260
Other Income	-
Total Scheduled Income	\$196,260
Vacancy Cost	\$5,887
Gross Income	\$190,372
Operating Expenses	\$63,337
Net Operating Income	\$127,035
Pre-Tax Cash Flow	\$22,174

### FINANCING DATA

Down Payment	\$1,292,500
Loan Amount	\$1,457,500
Debt Service	\$104,861
Debt Service Monthly	\$8,738
Principal Reduction (yr 1)	\$17,898



### **FINANCIAL OVERVIEW INCOME & EXPENSES**



### **EXPENSES SUMMARY**

New Taxes (New Estimated):	\$33,000
Maintenance (\$650/unit):	\$3,900
Insurance (\$1.00/SF)	\$4,024
Utilities (\$1,200/unit):	\$7,200
Trash (\$300/mo):	\$3,600
Landscaping (\$100/mo):	\$1,200
Pest Control (\$50/mo):	\$600
Property Management (5% SGI):	\$9,813
OPERATING EXPENSES	\$63.337

UNIT	BEDROOMS	BATHROOMS	SIZE SF	RENT	MARKET RENT
1	1	1	650 SF	\$2,850	\$2,850
2	1	1	650 SF	\$2,395	\$2,850
3	1	1	650 SF	\$2,495	\$2,850
5	1	1	650 SF	\$2,750	\$2,850
4	1	1	650 SF	\$2,495	\$2,850
6	2	1	774 SF	\$3,000	\$3,200
TOTALS			4.024 SF	\$15.985	\$17.450

FINANCIAL OVERVIEW RENT ROLL

### **SET UP SHEET - 10 UNITS (CAN BUILD UP TO 4 ADUS)**

						4071 Melros	e Ave, Los Ang	eles, (	CA 90029						
List Price:					\$2,750,000										
ADU Const	ruction:		\$200.00		\$776,400										
All In Cost:			7200.00		\$3,526,400							_			
Down Payn			47.0%		\$1,292,500					IVONIC	$\Gamma \Lambda \parallel \parallel$				
Total Cash			47.0%		\$2,068,900					LYONS	IAH	400			
1											, , ,				
Number of					10				1	NVESTMENT REA	AL ESTA	E			
Cost per Ur					\$352,640										
Current GR Pro Forma					9.74 9.74										
Current CA															
					7.40%										
Pro Forma					7.40%		Zamina:	1.0	DD1 F			ADA		FF20	020 022
Year Built /	-				1981		Zoning: Proposed Fir		RD1.5	Dringing and Interest		APN	ı:	5539-	-020-032
Approx. Lo	τ Size: oss RSF Before Cor				7,110 4,024		First Loan An		-	Principal and Interest \$1,457,500		Amo	urb .	30	
1	oss RSF After Cons				7,906		Terms:	iouni	•	<b>6.000</b> %		Fixe		5	
Cost per Ne		struction.			\$446.04		Payment			\$8,738.45		DCR		2.49	
<del></del>	Operating Data				Current	Rents	. aymene		P	ro Forma Rents		5011		2110	
1	Gross Income:			Ś	362,100	nemes		\$	362,100	TO FORMURE NEEDS					
1	ite Reserve:			Ś	18,105	5%	1	\$	18,105	5% 1					
1 .	rating Income:			Ś	343,995	-,-	_	Ś	343,995						
Expenses:				\$	82,911	23%	1	\$	82,911	23% 1					
Net Operat	ing Income:			\$	261,084			\$	261,084						
Loan Paym	ents:			\$	104,861			\$	104,861						
Pre Tax Cas	sh Flows:			\$	156,223	7.55%	2	\$	156,223	7.55% 2					
Principal Re	eduction:			\$	17,898			\$	17,898						
Total Retur	n Before Taxes:			\$	138,324	39.23%	2	\$	138,324	39.23% 2					
	1 As a percent of S	Scheduled Gr	oss Income					2 As	a percent of						
Scheduled	Income:									Annualized Expenses:					
					Current I		Pro Foi	rma Ir		*Estimated			Current		Pro Forma
# of	Bdrms/	Notes	+/- Sq. F		Monthly	Total Monthly	Monthly		Total	New Taxes (% Purchase Price):	1.20%	\$	33,000		33,000
Units	Baths				Rent/Average	Income	Rent/Unit		Income	Repairs & Maintenance (\$/Unit):	\$650	\$	6,500	\$	6,500
1	1+1	#1	650	\$	,	\$ 2,850	\$ 2,850		2,850	Insurance (\$/SF):	\$1.00	\$	7,906	\$	7,906
1	1+1	#2 #3	650	\$ \$	,	\$ 2,395	\$ 2,395 \$ 2,495		2,395	Utilities (\$/Unit):	\$1,200 \$300	\$ \$	12,000	\$	12,000
_	1+1 1+1	#3	650	\$	,	\$ 2,495 \$ 2.750			2,495	Trash (\$/Month):	\$300 \$100	\$	3,600	\$ \$	3,600
1 1	1+1	#4 #5	650 650	\$	,	\$ 2,750 \$ 2,495	\$ 2,750 \$ 2,495		2,750 2,495	Landscaping (\$/Month): Pest Control (\$/Month):	\$100 \$50	\$	1,200 600	\$	1,200 600
1	2+1	#6	774	Ś	3,000	\$ 3,000	\$ 3,000		3,000	Property Management (% SGI):	5%	Ś	18,105	\$	18,105
2	2+2	ADU	800	\$	,	\$ 6,200	\$ 3,000		6,200	Froperty Management (% 3GI).	3/6	۶	16,103	ې	10,103
2	3+2	ADU	1141	\$	,	\$ 7,600	\$ 3,800		7,600						
_	3.2	7.50	11.1	,	3,000	7,000	ų 5,00t	, ,	7,000						
										Proposed Construction:					
										2+2	800 SF				
										2+2	800 SF				
										3+2	1141 SF				
Total Sched	duled Rent:					\$29,785			\$29,785	-1	1141 SF				
RUBS:						\$390			\$390	1					
Parking:	No on-site parkir	ng				\$0				Total Expenses:			\$82,911		\$82,911
_	heduled Gross Inc	-				\$30,175				Expenses as %/SGI			22.90%		22.90%
Annualized	Scheduled Gross I	Income:				\$362,100			\$362,100	Per Net Sq. Ft:			10.49		10.49
<b>Utilities Pai</b>	id by Tenant:					Gas & Electric	Rental Upside:		0%	Per Unit:			\$8,291		\$8,291

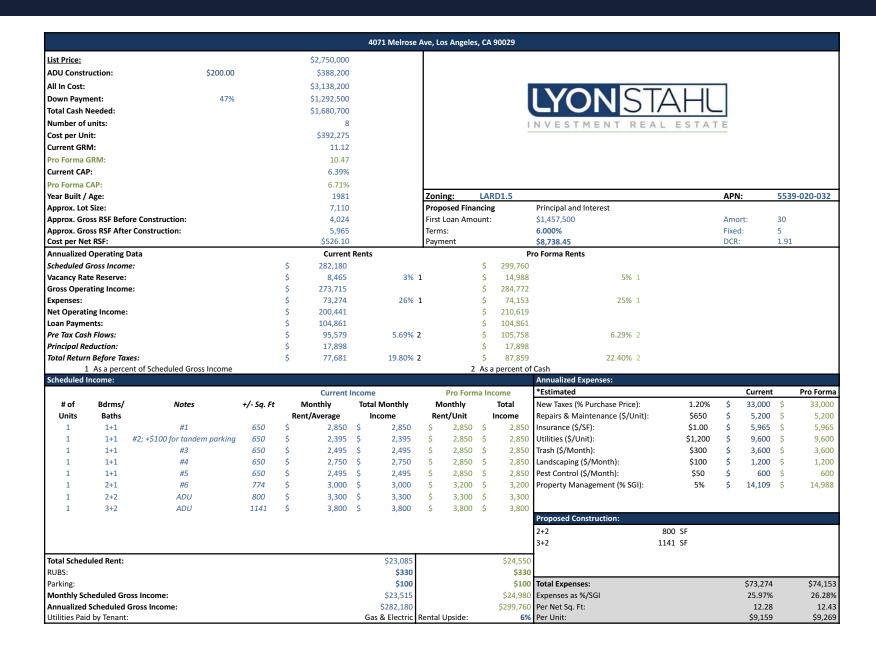


**FINANCIAL OVERVIEW** 

# 4071 Melrose

### FINANCIAL OVERVIEW SET UP SHEET - 8 UNITS (W/ 2 RTI ADUS)





### **FINANCIAL OVERVIEW**

## **SET UP SHEET - 6 UNITS (CURRENT)**



						4	1071 Melrose Ave, I	Los An	igeles, CA 900	129							
List Price:					\$2,750,000												
Down Payme	ent:	47.	.0%		\$1,292,500							CTA	1 11				
Number of u	nits:				6							YONSTA	Н				
Price per Un	it:				\$458,333								11 1				
Current GRN	1:				14.01						INV	ESTMENT REAL	ESTAT	E			
Pro Forma G	RM:				12.86						1/1/2071035						
Current Cap	Rate:				4.62%												
Pro Forma C	ap Rate:				5.05%			Zoni	ng:	LAR	D1.5		APN:	553	9-020-03	2	
Year Built:					1981	Ren	ovated 2024	Prop	osed Financi	ng		Principal and Interest		LTV		53.0%	,
Approximate	Lot Size:				7,110			First	Loan Amoun	t:		\$1,457,500		Am	ort:	30	
Approximate	Building SF:				4,024			Term	ns:			6.000%		Fixe	d:	5	
Price per Bui	Iding SF   Lot SF:				\$683.40		\$386.78	Payr	ment:			\$8,738		DCF	R:	1.21	
Annualized (	Operating Data				Curre	nt Re	ents					Pro Forma Rents					
Scheduled G	ross Income:			\$	196,260					\$	213,840						
Vacancy Rate	e Reserve:			\$	5,888		3%	1		\$	10,692	5	% 1				
Gross Opera	ting Income:			\$	190,372					\$	203,148						
Expenses:				\$	63,337		32%	1		\$	64,216	30	% 1				
Net Operatir	ng Income:			\$	127,035					\$	138,932						
Debt Service	:			\$	104,861					\$	104,861						
Pre Tax Cash	Flows:			\$	22,174		1.72% 2	2		\$	34,071	2.64	% 2				
Principal Rec	luction:			\$	17,898					\$	17,898						
	Before Taxes:			\$	40,072		3.10% 2	2		\$	51,969	4.02	% 2				
		Scheduled Gross Income							2	As a	percent of Dov						
Scheduled In	icome:											Annualized Expenses:					
	,				Curren				Pro Forr	na In		*Estimated			Current		Pro Form
# of	Bdrms/	Notes	+/- Sq. Ft		Monthly		Total Monthly		Monthly		Total	New Taxes (% Purchase Price):	1.20%	\$	33,000		33,000
Units	Baths	44	650		ent/Average	4	Income		Rent/Unit	4	Income	Repairs & Maintenance (\$/Unit):	\$650	\$	3,900		3,900
1	1+1	#1 #2. (\$100 for tandom parking	650 650	\$ \$	2,850 2,395		2,850	\$ \$	2,850 2,850			Insurance (\$/SF): Utilities (\$/Unit):	\$1.00 \$1,200	\$	4,024 7,200		4,024
1	1+1 1+1	#2; +\$100 for tandem parking #3	650 650	\$ \$	2,395		2,395 2,495	\$ \$	2,850			Utilities (\$/Unit): Trash (\$/Month):	\$1,200 \$300	\$ \$	7,200 3,600		7,200 3,600
1	1+1	#4	650 650	\$	2,495		2,495	\$ \$	2,850			Landscaping (\$/Month):	\$300 \$100	\$	1.200		,
1	1+1	#4 #5	650 650	\$	2,750		2,750	\$ \$	2,850		2,850	Pest Control (\$/Month):	\$100 \$50	\$	600		1,200 600
1	1+1 2+1	#5 #6	550 774	\$	3,000		2,495 3,000	\$ \$	3,200		,	Property Management (% SGI):	\$50 5%	\$ \$	9,813		10,69
1	2+1	#6	//4	Þ	3,000	Ş	3,000	Ş	3,200	Ş	3,200	Property ivianagement (% SGI):	5%	\$	9,813	Ş	10,692

Total Scheduled Rent:	\$15,985.00	\$17,450.00	1		
RUBS:	\$270.00	\$270.00			
Laundry:	\$0.00	\$0.00			
Parking:	\$100.00	\$100.00	Total Expenses:	\$63,337	\$64,216
Monthly Scheduled Gross Income:	\$16,355.00	\$17,820.00	Expenses as % of SGI	32.27%	30.03%
Annualized Scheduled Gross Income:	\$196,260.00	\$213,840.00	Per Net Sq. Ft:	\$15.74	\$15.96
Utilities Paid by Tenant:		Rental Upside: 9%	Per Unit:	\$10,556	\$10,703
			-		_





# SALES COMPARABLES

# 4071 Melrose Ave

### **SALES COMPARABLES SALE COMPS**





### **4071 MELROSE AVE**

Los Angeles, CA 90029

### Subject Property

Bldg Size: Price: N/A 4.024 SF No. Units: Year Built: 1981





2436 ECHO PARK AVE Los Angeles, CA 90026

### Sold 10/8/2024

Price: \$2,400,000 Bldg Size: 5,354 SF No. Units: Year Built: 1930





2011 ECHO PARK AVE Los Angeles, CA 90026

Price: \$1,695,000 Bldg Size: 2,928 SF Year Built: 1924 No. Units:





743 N OCCIDENTAL BLVD Los Angeles, CA 90026

Bldg Size: Price: \$2,715,000 4,058 SF No. Units: 5 1922 Year Built:



# NONS AHL

## SALE COMPS





3522 BELLEVUE AVE Los Angeles, CA 90026

Sold 8/16/2024

Price: \$2,250,000 Bldg Size: 6,840 SF
No. Units: 8 Year Built: 1961





**1859 ECHO PARK AVE** Los Angeles, CA 90026

Sold 8/7/2024

 Price:
 \$1,450,000
 Bldg Size:
 2,741 SF

 No. Units:
 5
 Year Built:
 1920





**4351 NORMAL AVE** Los Angeles, CA 90029

Sold 7/29/2024

 Price:
 \$2,100,000
 Bldg Size:
 6,544 SF

 No. Units:
 12
 Year Built:
 1918





1548 MICHELTORENA ST Los Angeles, CA 90029

Sold 7/9/2024

 Price:
 \$2,850,000
 Bldg Size:
 3,770 SF

 No. Units:
 6
 Year Built:
 1923



# 4071 Melrose Ave

### **SALES COMPARABLES SALE COMPS**





**3623 MONON ST** 

Los Angeles, CA 90027

Sold 6/28/2024

Price: \$3,215,000 Bldg Size: 7,016 SF No. Units: Year Built:

1966





1615 PARK AVE

Los Angeles, CA 90026

Sold 5/17/2024

Price: \$6,250,000 Bldg Size: 13,260 SF No. Units: Year Built: 11

2020





639 N JUANITA AVE Los Angeles, CA 90004

Sold 5/2/2024

Price: \$3,550,000 Bldg Size: 8,340 SF 1990

No. Units: Year Built:





1506 SCOTT AVE Los Angeles, CA 90026

Sold 4/24/2024

Bldg Size: Price: \$1,725,000 2,652 SF 1922 No. Units: 6 Year Built:



# SALE COMPS





**4115 NORMAL AVE** Los Angeles, CA 90029

Sold 4/19/2024

Price: \$4,720,000 Bldg Size: 13,956 SF

No. Units: 12 Year Built: 1988





1926 SANTA YNEZ ST Los Angeles, CA 90026

Sold 3/21/2024

Price: \$2,330,000 Bldg Size: 4,621 SF

No. Units: 6 Year Built: 1927



### **SALES COMPARABLES**

## SALES COMPS ANALYSIS



### Closed

<u>Address</u>	<u>Price</u>	<u>Units</u>	Yr. Built	<u>RSF</u>	Lot SF	<u>GSI</u>	<u>GRM</u>	<u>NOI</u>	<u>CAP</u>	Price/SF	Price/ SF Lot	Price/Unit	COE	<u>Unit Mix</u>
2436 Echo Park Ave, 90026	\$2,400,000	8	1930	5,354	5,623	\$242,934	9.88	\$153,048	6.38%	\$448.26	\$426.82	\$300,000	10/8/2024	(6) 1+1, (1) 2+1, (1) 3+1
2011 Echo Park Ave, 90026	\$1,695,000	5	1924	2,928	8,148	\$148,689	11.40	\$93,674	5.53%	\$578.89	\$208.03	\$339,000	10/4/2024	(2) 1+1, (2) 2+1, (1) 2+2
743 N Occidental Blvd, 90026	\$2,715,000	5	1922	4,058	7,102	\$219,753	12.35	\$138,444	5.10%	\$669.05	\$382.29	\$543,000	8/27/2024	(2) 1+1, (1) 2+1, (2) 3+2
3522 Bellevue Ave, 90026	\$2,250,000	8	1961	6,840	7,800	\$234,000	9.62	\$147,420	6.55%	\$328.95	\$288.46	\$281,250	8/16/2024	(1) 1+1, (7) 2+1
1859 Echo Park Ave, 90026	\$1,450,000	5	1920	2,741	7,495	\$120,409	12.04	\$75,858	5.23%	\$529.00	\$193.46	\$290,000	8/7/2024	(5) 1+1
4351 Normal Ave, 90029	\$2,100,000	12	1918	6,544	9,303	\$225,840	9.30	\$142,279	6.78%	\$320.90	\$225.73	\$175,000	7/29/2024	(4) 0+1, (4) 1+1, (4) 2+1
1548 Micheltorena St, 90029	\$2,850,000	6	1923	3,770	7,502	\$197,973	14.40	\$124,723	4.38%	\$755.97	\$379.90	\$475,000	7/9/2024	(2) 0+1, (4) 1+1
3623 Monon St, 90027	\$3,215,000	9	1966	7,016	8,448	\$190,930	16.84	\$120,286	3.74%	\$458.24	\$380.56	\$357,222	6/28/2024	(4) 1+1, (4) 2+1, (1) 2+1
1615 Park Ave, 90026	\$6,250,000	11	2020	13,260	8,513	\$430,188	14.53	\$271,018	4.34%	\$471.34	\$734.17	\$568,182	5/17/2024	(9) 1+1, (2) 2+2
639 N Juanita Ave, 90004	\$3,550,000	9	1990	8,340	7,545	\$261,943	13.55	\$165,024	4.65%	\$425.66	\$470.51	\$394,444	5/2/2024	(9) 2+2
1506 Scott Ave, 90026	\$1,725,000	6	1922	2,652	7,024	\$115,866	14.89	\$72,996	4.23%	\$650.45	\$245.59	\$287,500	4/24/2024	(6) 1+1
4115 Normal Ave, 90029	\$4,720,000	12	1988	13,956	9,299	\$384,358	12.28	\$242,146	5.13%	\$338.21	\$507.58	\$393,333	4/19/2024	(8) 2+1, (4) 2+2
1926 Santa Ynez St, 90026	\$2,330,000	6	1927	4,621	6,502	\$184,114	12.66	\$115,992	4.98%	\$504.22	\$358.35	\$388,333	3/21/2024	(4) 1+1, (1) 2+1, (1) 2+2
Average				6,314	7,716		12.59		5.15%	\$498.40	\$369.34	\$368,636		
4071 Melrose Ave, Los Angeles, CA 90029	\$2,700,000	6	1981	4,024	7,110	\$196,260	13.76	\$127,035	4.71%	\$670.97	<i>\$379.75</i>	\$450,000	N/A	(5) 1+1, (1) 2+1
4071 Melrose Ave, Los Angeles, CA 90029	\$2,750,000	6	1981	4,024	7,110	\$196,260	14.01	\$127,035	4.62%	\$683.40	\$386.78	\$458,333	N/A	(5) 1+1, (1) 2+1
4071 Melrose Ave, Los Angeles, CA 90029	\$2,800,000	6	1981	4,024	7,110	\$196,260	14.27	\$127,035	4.54%	\$695.83	\$393.81	\$466,667	N/A	(5) 1+1, (1) 2+1
2 ADUs - 8 Units														
4071 Melrose Ave, Los Angeles, CA 90029	\$3,020,000	8	1981	5,624	7,110	\$276,180	10.93	\$195,262	6.47%	\$536.98	\$424.75	\$377,500	N/A	(5) 1+1, (1) 2+1, (2) 2+2
4071 Melrose Ave, Los Angeles, CA 90029	\$3,070,000	8	1981	5,624	7,110	\$276,180	11.12	\$195,262	6.36%	\$545.87	\$431.79	\$383,750	N/A	(5) 1+1, (1) 2+1, (2) 2+2
4071 Melrose Ave, Los Angeles, CA 90029	\$3,120,000	8	1981	5,624	7,110	\$276,180	11.30	\$195,262	6.26%	\$554.77	\$438.82	\$390,000	N/A	(5) 1+1, (1) 2+1, (2) 2+2
4 ADUs - 10 Units														
4071 Melrose Ave, Los Angeles, CA 90029	\$3,476,400	10	1981	7,906	7,110	\$362,100	9.60	\$261,084	7.51%	\$439.72	\$488.95	\$347,640	N/A	(5) 1+1, (1) 2+1, (2) 2+2, (2) 3+2
4071 Melrose Ave, Los Angeles, CA 90029	\$3,526,400	10	1981	7,906	7,110	\$362,100	9.74	\$261,084	7.40%	\$446.04	\$495.98	\$352,640	N/A	(5) 1+1, (1) 2+1, (2) 2+2, (2) 3+2
4071 Melrose Ave, Los Angeles, CA 90029	\$3,576,400	10	1981	7,906	7,110	\$362,100	9.88	\$261,084	7.30%	\$452.37	\$503.01	\$357,640	N/A	(5) 1+1, (1) 2+1, (2) 2+2, (2) 3+2



# AMIMIVESTMENTS

## SALES COMPS ANALYSIS - NOTES

<u>Address</u>	<u>Notes</u>
2436 Echo Park Ave, 90026	Updated interiors
2011 Echo Park Ave, 90026	3 renovated interiors
743 N Occidental Blvd, 90026	Bungalow units
3522 Bellevue Ave, 90026	
1859 Echo Park Ave, 90026	
4351 Normal Ave, 90029	
1548 Micheltorena St, 90029	Fully renovated, sep meters for gas, electric, water
3623 Monon St, 90027	Seller carry at 4.25% IO for 4 years at 55% LTV
1615 Park Ave, 90026	New construction
639 N Juanita Ave, 90004	Assumable \$1,925,000 loan, fixed 3.2% IO until April 2027
1506 Scott Ave, 90026	Bungalow units
4115 Normal Ave, 90029	Assumable \$2,700,000 loan, fixed 3.2% IO until April 2027
1926 Santa Ynez St, 90026	4 renovated units
4071 Melrose Ave, Los Angeles, CA 90029	

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