Robert Merchant (209) 996-4075 Andy Tallone (925) 323-2134

## Anderson Storage Columbus MS

## **PRICE:** \$300,000 + \$25,000 Consulting Fee

TERMS: \$75,000 down, Seller will carry \$225K @ 6% interest-only for 5 years

## **DESCRIPTION:**

96-unit Self Stroage 45 rented 51 vacant

INCOME & EXPENSES: (per 2018 P&L)	Monthly	Annual	
INCOME:			
Storage income	2,258	27,093	
Late Fee income	61	732	
Total Income:	2,319	27,825	
EXPENSES:			
Repairs & Maintenance	233	2,749	
Insurance	286	3,426	
Property Taxes	441	5,302	
Electric expense	130	1,554	
Bank charges	14	168	
Contract Labor	137	1,649	
Offsite Management	200	2,400	
Total Expenses: (62%)	1,441	17,248	
NET OPERATING INCOME, NOI:	878	10,577	
CAP RATE on \$325K	3.3	3%	
PROFORMA PLAN:			
Fill to 85% capacity = rent 37 vacant units X \$50/mo	av + 1,850	+22,200	
- 5% Loss/Vacancy Factor	- 93	- 1,110	
= PROFORMA NOI (est):	2,635	31,667	
PROFORMA Total Investment \$325,000	)		
= PROFORMA CAP RATE	9.7	9.7%	