





**CBRE** 



# **Property Details**



### THE OPPORTUNITY

- ICON Park is a 20-acre, global leader in location-based entertainment in the most-visited destination in the U.S., Orlando, Florida
- ICON Park is located at the epicenter of Orlando's Entertainment District with entrances on both Universal Blvd and International Drive.
- The park destination attracts ~5 million guests each year with its unique, world-famous entertainment attractions, over a dozen immersive restaurants and bars, nightly live music, and an extensive shopping and outdoor marketplace – all anchored under the brilliant lights of The Orlando Eye by Merlin Entertainments.
- Open 365 days a year and no admission cost
- Features an open-air, pedestrian-friendly layout with a center lawn and winding brick promenade
- Within walking distance from thousands of hotel rooms
- Abundant covered parking, featuring 1-600 spaces with two floors of premium parking, four floors of free parking and ground floor valet service



### **UNPARALLELED EXPOSURE**

- At 400-ft, the park boasts the tallest observation wheel on the East Coast, called The Wheel, which is visible day and night, and by air or on the ground
- Exceptional views and diverse experiences allow the Park to serve as a magnet to Central Florida's 74 million annual visitors, as well as the three million residents within a 30-45 minute drive and a total of five million residents within a two hour drive.
- Located in the middle of the world-famous International Drive Resort Area, with easy access to major highways, such as Interstate 4, the Florida Turnpike and the Beachline.

### **WORLD-CLASS TENANCY**

- ICON Park's portfolio of 50+ tenants include globally recognized brands that appeal to both families and adults.
- Guests can dine on a diverse selection of authentic cuisine at Darden's Yard House, Gordon Ramsay's Fish & Chips, Shake Shack, Uncle Julio's, Sloppy Joe's, and The Sugar Factory. Enjoy restaurants with live entertainment at Blake Shelton's Ole Red and Tin Roof.
- ICON park also hosts live events and music in the main courtyard area.
- Attractions for the whole family to enjoy include Merlin Entertainments'
  Madame Tussauds, the world's most famous celebrity wax museum;
  Merlins Sea Life Aquarium, an immersive marine habitat with a 360-degree viewing tunnel; Build-a-Bear Workshop, sky-high views from The
  Orlando Eye and a host of optical illusion, virtual reality, escape room
  and family gaming experiences.
- ICON Park is the only nightlife entertainment destination in Orlando
  with multiple locations that feature nightly live entertainment, and
  its car traffic-free layout encourages guests to remain on-site and
  create their own walkable "bar crawl" throughout its collection of bars,
  entertainment activities like immersive museums, VR, live music, and
  late-night dining.





### NEIGHBORING AMENITIES AND GROWTH OF SURROUNDING AREA

- The Park is surrounded by 150+ hotels, consisting of 45,500 rooms (40% of the tri-county inventory)
- World-famous theme parks including, Universal Studios, SeaWorld, Aquatica, Walt Disney World and Epic Universe (2025 opening) are within a 3-mile radius
- Orange County Convention Center, the second largest convention center in the US and commands ~1.4 million attendees, is only 1 mile from ICON Park
- Brightline opened the first leg of a \$1.75 billion investment in the region, connecting high speed rail between Miami and Orlando's International Airport.
- Two future phases in planning are a second leg directly from the airport into the International Drive Resort Area, and a route continuing to Tampa.
- Hundreds of millions of dollars to be invested in the expansion of Orange County's 7 million-square-foot convention center, already the second-largest in the nation.
- An additional \$4 billion in new and expanding hotels, attractions, restaurants, convention space, entertainment venues and roadwork enhancements. In total, 65 projects are planned with the majority to be complete by the end of 2024.



VISIBLE FOR MILES. ACCESSIBLE TO MILLIONS. UNFORGETTABLE FOR ALL AGES.



### **Availabilities**

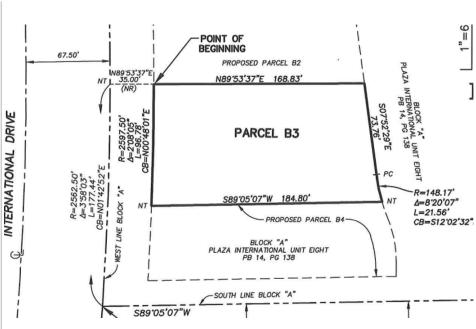


# "B-3" Outparcel

# - International Drive







# "B-3" Outparcel Conceptual Elevations

### THE LAST OPPORTUNITY ON I-DRIVE

- The last remaining vacant outparcel within the Orlando Entertainment & Convention Districts along International Drive
- Parcel Dimensions are approximately:
  - International Drive: 96.78'
  - · South Boundary: 184.8'
  - ICON Park Promenade: 73.76'
  - · North Boundary: 168.83'
- Conceptual Floor Plans contemplated a building floor plate of 80' x 143'

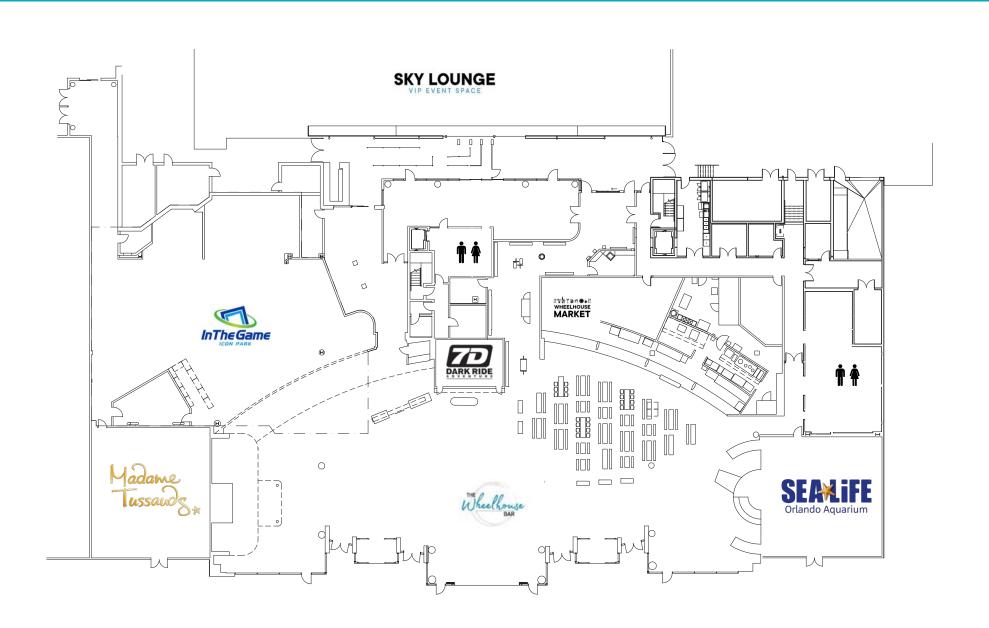
- A Building Height of 64' is possible, for a 2-story building with a tall first floor as well as a rooftop pavilion
- The Conceptual Elevations herein are for reference purposes only, to provide an idea of scale, massing, etc.

# **Universal Boulevard Outparcels**

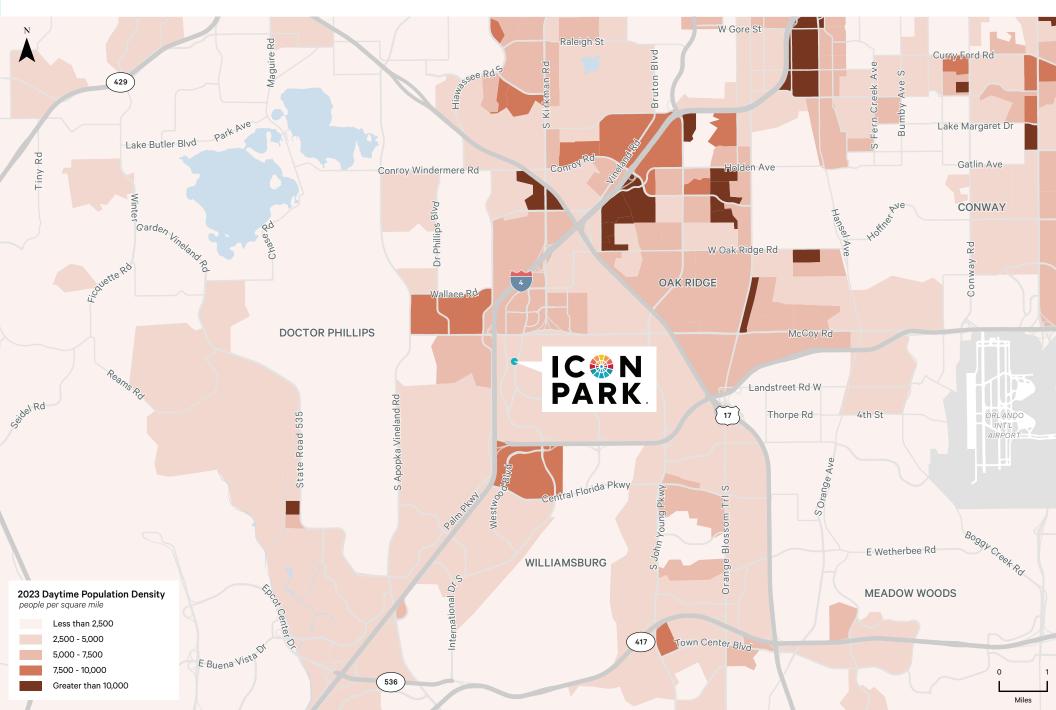


## The Wheelhouse



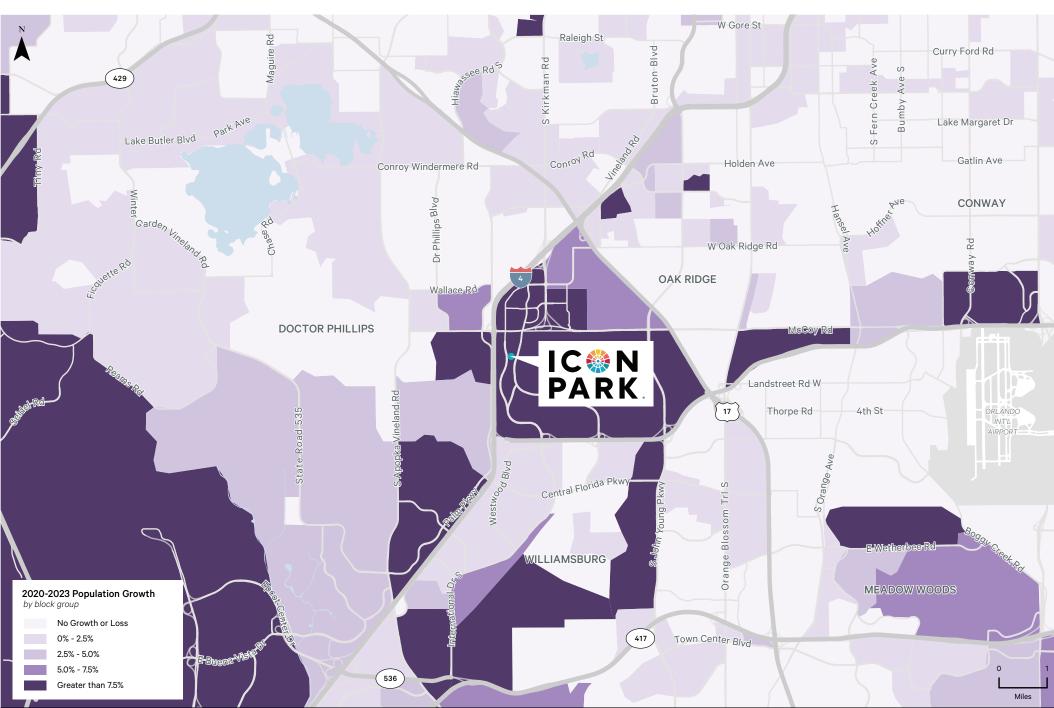


# **Daytime Population**

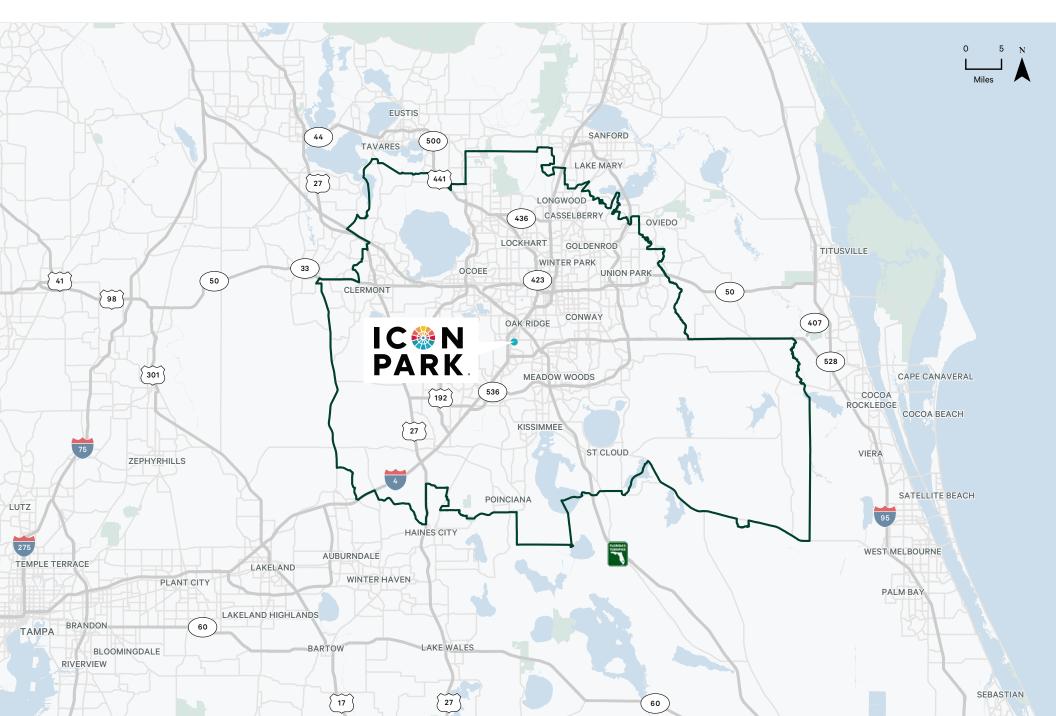


# **Population Growth**





### **ICON Park Trade Area**



The primary trade area is derived by calculating the ratio between the visitor's home locations and the base population. This penetration percentage along with a distance decay analysis determines a market baseline. Each census tract is compared to the baseline and the highest indexes are selected until our trade area totals between 60-70% of the visitors home locations.

#### PRIMARY TRADE AREA DEMOGRAPHICS

2.4M

**1.3M** 

**37** 

\$67K

Population

**Employees** 

**Median Age** 

**Median HH Income** 

### **VISITOR ORIGIN**

### **Origin Breakdown**

49%

Local Visitors 50%

Regional/U.S. Tourists 1%

International Tourist

#### **VISITOR TYPE**



A 'worker' is defined by a device whose common daytime location is within a half-mile of the study area. Workers can also be shoppers; however, we filter these devices as they are typically within the study area for other reasons other than shopping.

#### **COUNT BREAKDOWN**

**9M** 

Extrapolated Visitor Estimate

**65** 

Minutes of Linger Time **37%** 

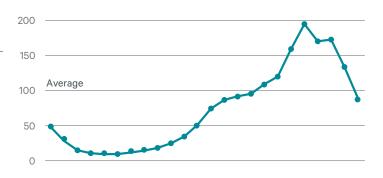
Repeat Visitors

Extrapolated Visitor Estimate uses a straightforward extrapolation model to estimate the number of 'real-world' visitors/visits to a location. This report is an estimate only.

Linger Time is the average time spent at the site by each visitor.

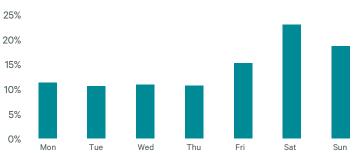
Repeat Visitors were observed within the geofence more than once during the study period.

### **HOURLY FOOT TRAFFIC**

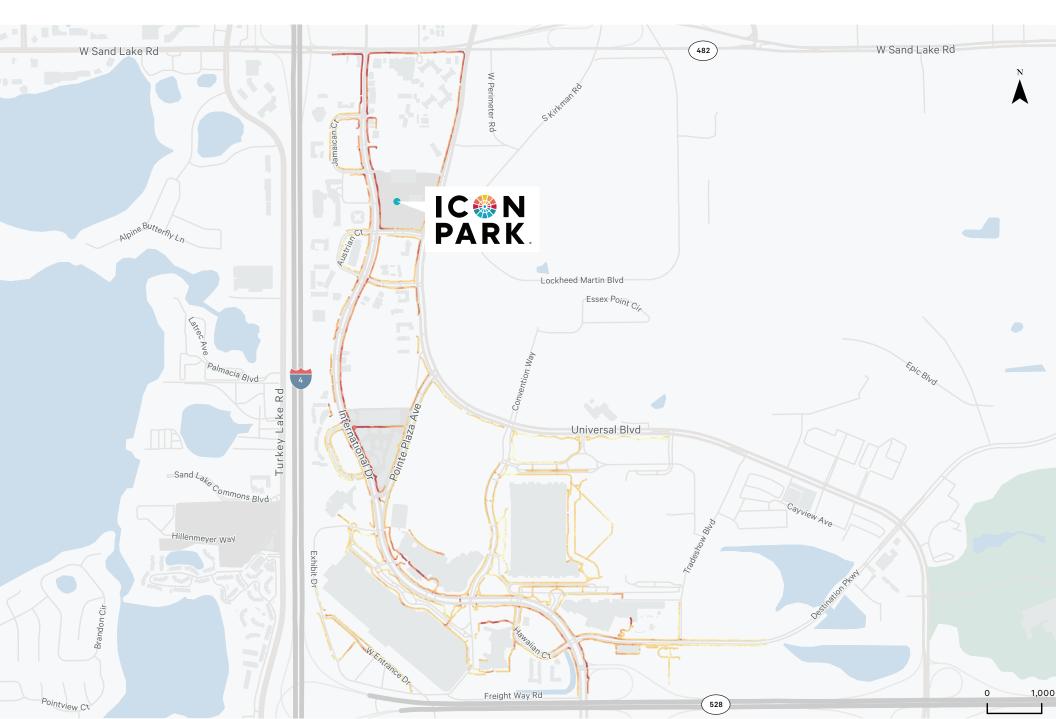


The sum of all devices seen within the geofenced area broken down by specific days of the week. Unique devices may be counted on different days but not twice in the same day.

#### **WEEKLY FOOT TRAFFIC**

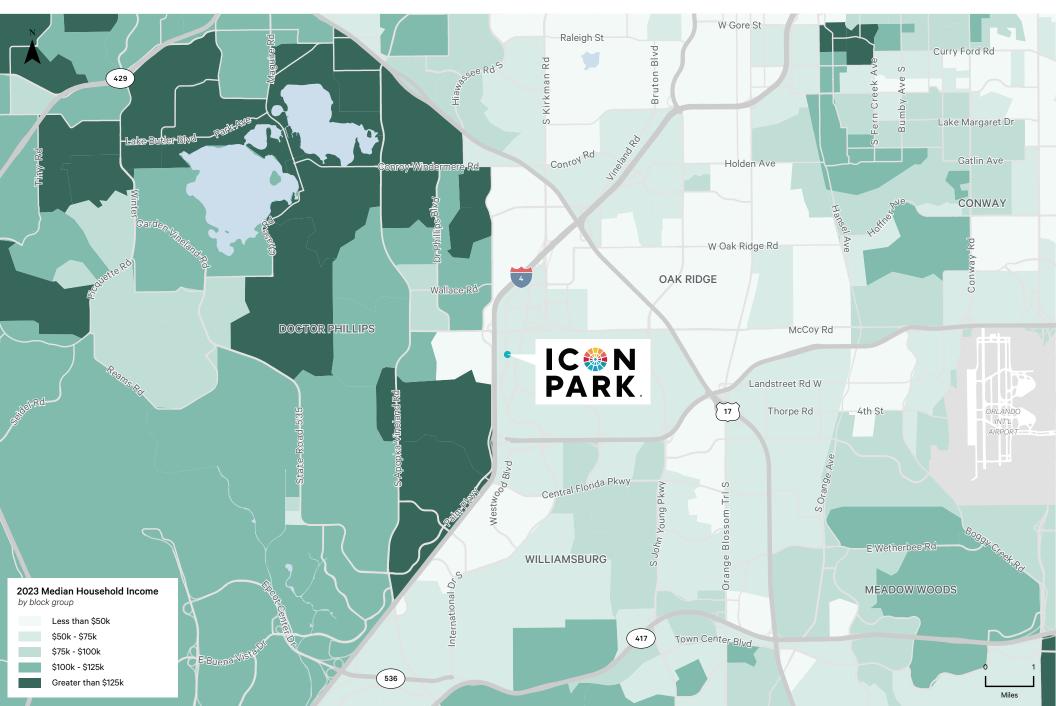


### **Sidewalk Foot Traffic**



### **Median Household Income**









### Contact

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### **CBRE**

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