

Investment Offering:

5 Waterfront Units 821 NE 18th Court Fort Lauderdale, Florida 33304





Presented By:

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821 NE 18th Court Fort Lauderdale, Florida 33304

Disclaimer:

Union Street Partners LLC makes no expressed or implied warranties or representations as to the accuracy of the information contained herein. Buyer shall have the responsibility to verify any and all information contained herein. Broker makes no representations as to square footage, units, income, expenses or environmental condition. Buyer is encouraged to seek third party reports and bears all risk for real estate investment.



821 NE 18th Court Fort Lauderdale, Florida 33304

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SECTION 1 FINANCIAL ANALYSIS

821 NE 18th Court		Total Units:	5	Submarket:	
Fort Lauderdale, Florida 33304				Fort Lauderd	ale - Middle River
Current / Pro Forma Cash Flow					
	Today	End Year 1			
		I			T
Blended Rent Per Unit	\$1,910	\$2,200			
Rent Revenue	\$114,600	\$132,000			
Laundry					
Vacancy Rate	4.00%	4.00%			
Effective Rental Revenue	\$110,016	\$126,720			
Annual Additional Income	\$0	\$0			
Effective Gross Revenue	\$110,016	\$126,720			
Total Expenses \$	\$47,375	\$68,800			
NOI	\$62,641	\$57,920			
Debt Service	-	-			
Net Cash Flow	\$62,641	\$57,920			
Cash on Cash Return	3.13%	2.90%			
Principal Reduction				 	

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SECTION 1

Purchase Price		\$2,000,000 Price Per Unit	\$400,000.00
Down Payment	100%	\$2,000,000 Cap Rate at Purchase	3.13%
Loan Amount		- GRM at Purchase	17.45
Int.Rate:		- Price Per Rentable SF	\$445.24
Number of Payments		- Cash on Cash Return Today	3.13%

FINANCIAL ANALYSIS (cont.)

Itemized Expense Breakdown						
	Toda	y	End	Year 1		
				•		
Real Estate Taxes	\$	14,575	\$	36,000		
Insurance	\$	12,500	\$	12,500		
Water & Sewer	\$	5,000	\$	5,000		
Maintenance / Repairs	\$	10,000	\$	10,000		
Trash Removal	\$	3,500	\$	3,500		
FPL	\$	1,800	\$	1,800		
Total Expenses:	\$	47,375	\$	68,800		
Expense Per Unit:	\$	9,475	\$	13,760		
% of Total Income		43.06%		54.29%		

Income / Expense Assumptions (Comments)

Current tax 2024. End year 1 tax pro forma post sale payable March 2026.

Rent revenue today actual in place income



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(Current Rent		Pro Forma
1	\$2,250	2BR 2 BTH	\$2,500
2	\$1,700	2BR 2 BTH	\$2,500
3	\$1,300	1BR 1BTH	\$2,000
4	\$1,400	1BR 1BTH	\$2,000
5	\$1,600	2BR 2 BTH	\$2,000
	\$8.250		\$11,000





SECTION 2 SUBJECT PROPERTY

821 NE 18th Court Fort Lauderdale, Florida 33304

Subject Property Data

Year Built: 1975 Construction: Concrete Block Stucco

Rentable SF: 4,492 Roof: Flat - Concrete

Lot Size: 8,540 Electrical: Copper

No. Of Units: 5

Circuit breakers in each unit

No. Of Buildings 1 Unit Mix: 2 - 1/1 Plumbing: Copper

3 - 2/2

Landscaping: Minimal Topography: Flat

Parking Spaces: 10 - off street

A/C / HVAC: Central AC

Zoning: RML-25

25 units per acre as of right

Reasons to buy: Possible redevelopment opportunity - As of right 5 units

Great location - .5 mile walk to downtown Wilton Manors

Ability to improve curb appeal of property . Improve landscaping to open and enhance views.

Middle River Terrace highly sought after area. Mix of urban and suburban.

In place rents 30%+ below market. Same owner 28 years.

Potential to reposition as short term rental

40 Year recertification completed 2016



SUBJECT PROPERTY (continued)



SECTION 2

821 NE 18th Court

Property Photos



Back of property facing west



Front view



Front view



First floor exterior hallway



rear dock area facing east



5 meters + house



Back deck area - waterfront



Aerial



Aerial



Side view



Back deck



Aerial



Section 4 SALE COMPARABLE PROPERTIES LISTING

821 NE 18th Court Fort Lauderdale, Florida 33304

Property	Submarket	Similarity Index	Dist. From Subject	Size (Units)	Year Built	No. of Floors	Occupancy Rate
1808 NE 11th Avenue Fort Lauderdale, Florida 33304	Middle River Terrace	6	0.2	4	1959	1	100%
2000 NE 15th Avenue Wilton Manors, Florida 33305	Wilton Manors	7	0.7	3	1972	1	100%

Comp Group Average

1= Lowest similarty to subject property

10= Highest similarity to subject property



Section 4 SALE COMPARABLE PROPERTIES LISTING

821 NE 18th Court Fort Lauderdale, Florida 33304

Property Location and Physical Characterstics						
Property Name		Property Type	Market Rate Rental			
Address	1808 NE 11th Avenue	Building Area (SF)	2,561			
City	Fort Lauderdale	Lot Size (SF)	6,260			
County	Broward	Year Built/Renovated	1959			
Submarket	Middle River Terrace	Total Units/Asset Class	4 / B			
		Distance from Subject	0.2			
		Unit Mix	4 -1 /1			
		No. of Bldgs/Floors	1/1			

Comments: Renovated fourplex.

Sale Details and Analysis		CAP Rate Analysis		
Sale Date	5/2024	Total Units	4	
Sale Price	\$1,040,000	Potential Rent Revenue	\$84,000	
Sale Price/Unit	\$260,000	Vacancy	5%	
Sale Price PSF	\$406.09	Effective Rent Revenue	\$79,800	
Occupancy	100.00%	Expense Ratio 50%	\$42,000	
		Gross Rent Multiplier	12.38	
		NOI	\$37,800	
		Est. Cap Rate at Purchase	3.63%	

Comments: Average Rent \$1750 per month.





Section 4 SALE COMPARABLE PROPERTIES LISTING

821 NE 18th Court Fort Lauderdale, Florida 33304

Property Location and Physical Characterstics						
Property Name		Property Type	Market Rate Rental			
Address	2000 NE 15th Avenue	Building Area (SF)	2,794			
City	Wilton Manors	Lot Size (SF)	9,567			
County	Broward	Year Built/Renovated	1972			
Submarket	Wilton Manors	Total Units/Asset Class	3/B			
		Distance from Subject	0.7			
		Unit Mix				
		No. of Bldgs/Floors	1/1			

Comments: Waterfront. Pool. Currently operating as an AirBnb rental.

Sold for \$485 per square foot and \$433,333 per unit.

Sale Details and Analysis		CAP Rate Analysis	
Sale Date	4/2024	Total Units	3
Sale Price	\$1,300,000	Potential Rent Revenue	N/A
Sale Price/Unit	\$433,333	Vacancy	N/A
Sale Price PSF	\$465.28	Effective Rent Revenue	N/A
Occupancy	100.00%	Expense Ratio 45%	N/A
		Gross Rent Multiplier	N/A
		NOI	N/A
		Est. Cap Rate at Purchase	N/A

Comments:

