

### Property Overview

#### THE JEFFERSONIAN

1968

83
NUMBER OF UNITS

725
AVERAGE SO FT.

50
AVAILABLE PARKING SPACES

100%

UNIT MIX								
BEDS	UNITS	OCCUPIED	SF	MARKET	PSF	CONTRACT	PSF	LTL
1	36	36	606	\$1,666	\$2.75	\$1,495	\$2.47	-10.30%
2	47	47	817	\$2,114	\$2.59	\$1,867	\$2.28	-11.69%
TOTAL	83	83	725	\$1,919	\$2.65	\$1,705	\$2.35	-11.16%



#### Investment Highlights

## EXCEPTIONAL PROPERTY LEVEL FUNDAMENTALS

- 15.6% rent growth on new leases, 6.7% increase on renewals
- 100% occupied and no concessions
- Value-Add opportunity with potential value enhancements through interior renovations (kitchens, bathrooms, in-unit laundry)

### PREMIER LOCATION IN CHARLOTTESVILLE

- Located in the heart of Charlottesville, just a 0.25 mile walk from the University of Virginia's Business & Law school and 2 miles away from the Downtown Mall
- Diversified employment base with 3.6% annual job growth
- Walkability with proximity to School and Major Retail drive premium rents and high demand from student orientated tenants

#### OUTSTANDING INVESTMENT DYNAMICS

- Limited Supply Pressure: Only 1 Property to be delivered within a 2-mile radius through 2027
- Third party rent growth forecasts show an average of 4.1%, 3.2%, and 3.0% rent growth from 2025-2027 for West Charlottesville
- Potential for Redevelopment of site with zoning permitting up to 13 stories for building



# Charlottesville's Diversified & Dynamic Economy



WALKER & DUNLOP | THE JEFFERSONIAN

INVESTMENT HIGHLIGHTS 9

