Family Dollar

FAMIL

BERKELE

PARKIN

MAXTON (FAYETTEVILLE MSA), NC

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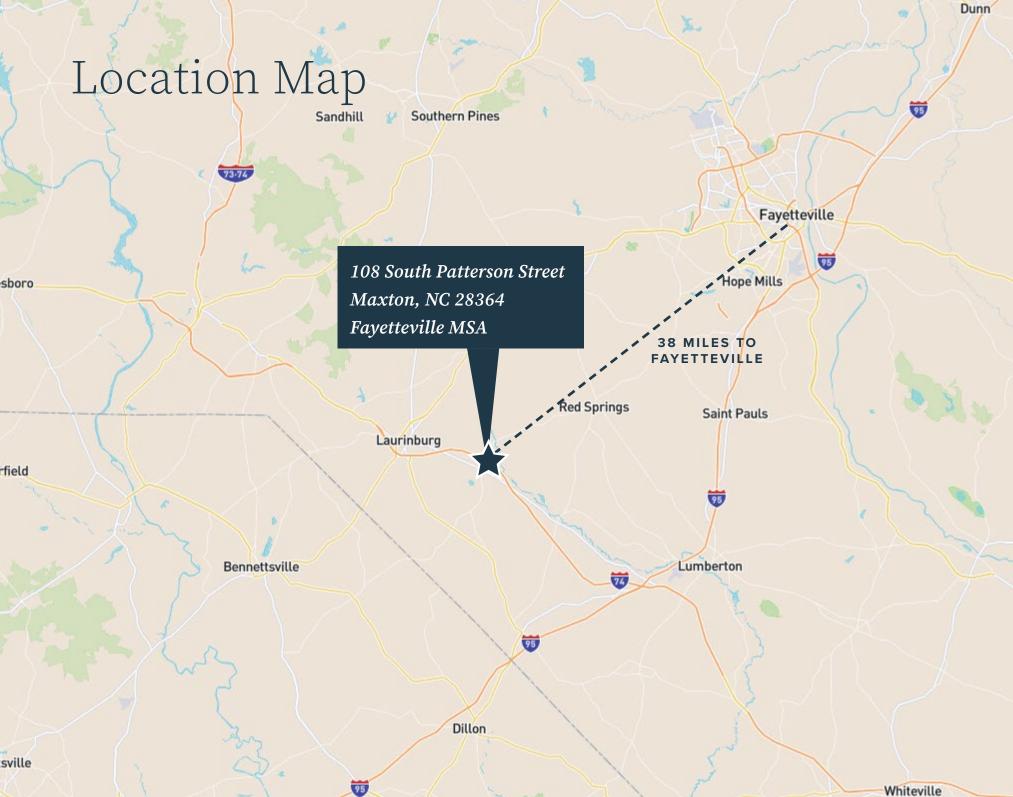
ASHEVILLE | NC 1 Page Ave., Suite 202 Asheville, NC 28801 704.714.2365 RICHMOND | VA 1309 West Main St. Richmond, VA 23220 804.239.7890 NASHVILLE | TN 10 Burton Hills Blvd., Suite 220 Nashville, TN 37215 615.727.8818

CHARLESTON | SC 1049 Morrison Dr., Suite 201 Charleston, SC 29412 704.943.3159

BCA FIRM NORTH CAROLINA

REAL ESTATE LICENSE NO.: C9467

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Investment Overview

| PROPERTY | Family Dollar |
|---|--|
| ADDRESS | 108 South Patterson Street Maxton, NC 28364 Fayetteville MSA |
| TENANT ENTITY GUARANTOR | Family Dollar Family Dollar Stores of NC, Inc. |
| RENT COMMENCEMENT LEASE EXPIRATION ORIGINAL LEASE TERM LEASE TERM REMAINING OPTIONS REMAINING | April 1, 2024 March 31, 2029 5 Years 5 Years Four, 5-Year |
| LEASE TYPE NOI RENT INCREASES RIGHT OF FIRST REFUSAL | NN - Roof, Structure, Parking Lot, HVAC* \$99,000 10% in Each Option No |
| | |

*Landlord responsible for major repairs and replacement of HVAC during final two years of lease

PROPERTY DETAILS



Year Built





Note: All lease provisions to be independently verified by Buyer during the Due Diligence Period. The information contained herein has been obtained from sources we deem reliable.

\$1,320,000 Asking Price (7.50% Cap Rate)

RENT SCHEDULE

| LEASE YEAR | START | END | ANNUAL Rent | % INCREASE |
|---------------|----------|-----------|----------------|---------------|
| Years 1-15 | 4/1/2013 | 3/31/2024 | \$90,000 | - |
| Option 1 | 4/1/2024 | 3/31/2029 | \$99,000 | 10.00% |
| Option 2 | 4/1/2029 | 3/31/2034 | \$108,900 | 10.00% |
| Option 3 | 4/1/2034 | 3/31/2039 | \$119,790 | 10.00% |
| Option 4 | 4/1/2039 | 3/31/2044 | \$131,769 | 10.00% |

Note: Option 1 has been exercised.



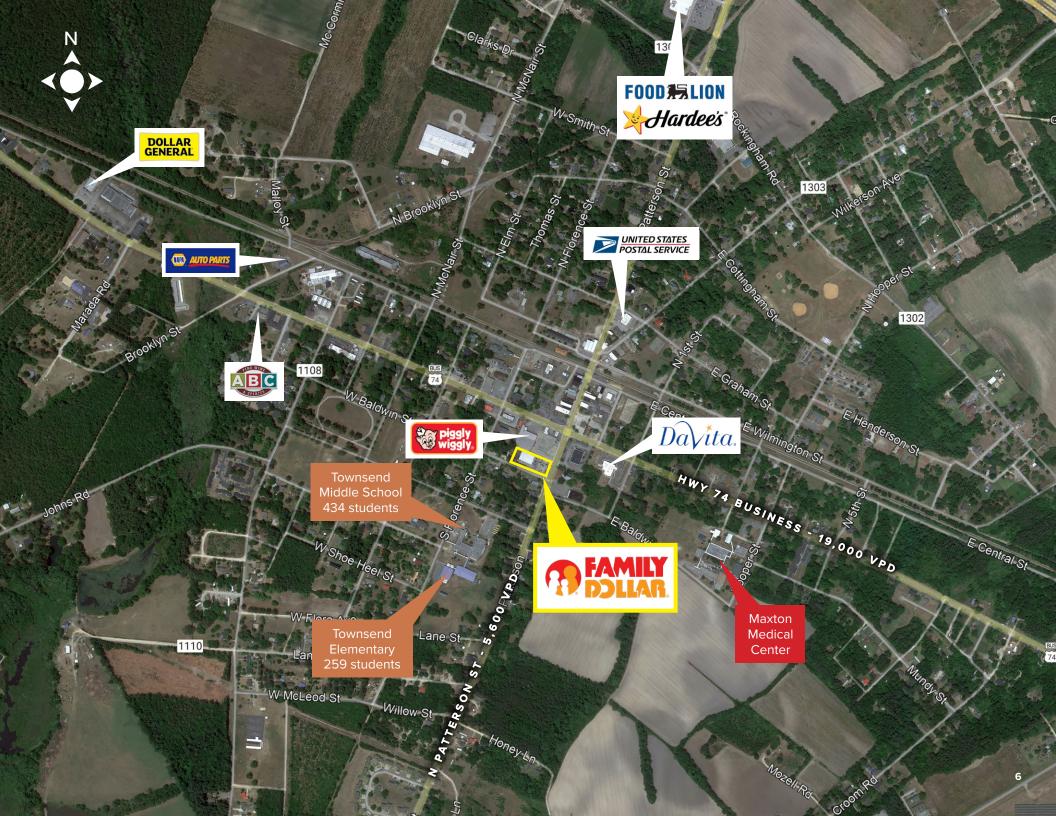
Property Highlights

PROPERTY HIGHLIGHTS

- Strong commitment to area | Family Dollar exercised the 1st of 5 options in the summer of 2023
- Corporate lease | Family Dollar Stores of NC, Inc. | 444 locations across North Carolina
- Investment grade credit | Baa2/BBB
- Adjacent to Piggly Wiggly | 23,580K SF of retail space
- Long operating history & leased since 2014
- Large industrial presence nearby bringing in a large amount of daytime workers to the area | 1.8M SF of space within a 3-mile radius
- Less than a mile from I-74 Exit 191 | 19,000 VPD
- Less than 15 minutes from Scotland Memorial Hospital | 104 beds
- 15 Minutes from UNC Pembroke & St. Andrews University | 7,058 students combined
- 10 minutes from Purnell Swett High School | 1,607 students
- Less than 0.5 miles away from Townsend Elementary School | 402
 students
- 5 minutes from Pilkington North America | Global glass manufacturer | 975,000 SF of space









Tenant Overview



Dollar Tree, Inc. operates discount variety retail stores. It operates in two segments, Dollar Tree and Family Dollar.

The Family Dollar segment operates general merchandise retail discount stores that offer consumable merchandise comprising food and beverages, health and personal care, household chemicals, paper products, hardware and automotive supplies, diapers, batteries, and pet food and supplies; and home products including housewares, home décor, and giftware. It also provides apparel and accessories merchandise including clothing, fashion accessories, and shoes; and seasonal and electronics merchandise that include Christmas, Easter, Halloween, and Valentine's Day merchandise, as well as personal electronics, which comprise pre-paid cellular phones and services, stationery and school supplies, and toys. As of January 23, 2023, this segment operated 8,016 stores under the Family Dollar brand; and 11 distribution centers.

BAA2/BBB

Credit Rating

DLTR NASDAQ Symbol

\$24.86B

Market Cap

\$29.3B

 $\pm 16,000$

200,000+



Market Overview – Fayetteville, NC





US Department of Defense Total Employees, Fayetteville's Largest Employer



Annual Retail Sales from Fort Liberty Alone



BEDS AT CAPE FEAR VALLEY MEDICAL CENTER



FLIGHTS PER DAY AT FAYETTEVILLE REGIONAL AIRPORT



\$8B+

HIGHLY TRAINED MILITARY PERSONNEL TRANSITION INTO THE FAYETTEVILLE WORK FORCE EVERY YEAR

ANNUAL ECONOMIC IMPACT OF FORT LIBERTY

10,932

Total Students Enrolled at Fayetteville Tech Community College

6,748 Total Students Enrolled at Fayetteville State University

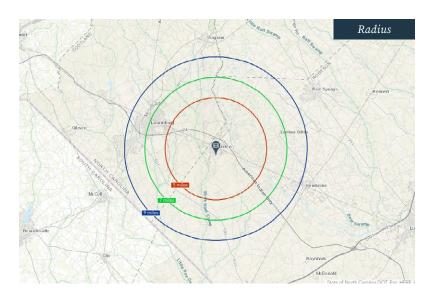
Demographics

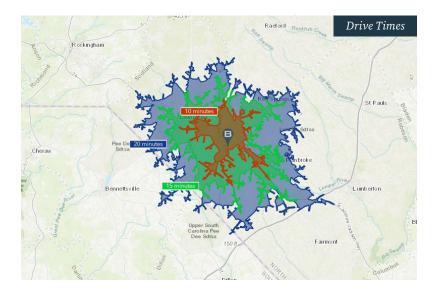
Radius

| POPULATION | 5-MILE | 7-MILE | 9-MILE |
|-----------------------|----------|----------|----------|
| 2028 Population | 6,186 | 20,386 | 37,025 |
| 2023 Population | 6,308 | 20,810 | 37,820 |
| 2020 Population | 6,593 | 21,435 | 39,125 |
| 2010 Population | 7,456 | 22,701 | 42,219 |
| 2023-2028 Annual Rate | -0.39% | -0.41% | -0.42% |
| 2020-2023 Annual Rate | -1.35% | -0.91% | -1.04% |
| 2010-2020 Annual Rate | -1.22% | -0.57% | -0.76% |
| HOUSEHOLDS | | | |
| 2028 Households | 2,443 | 6,845 | 13,519 |
| 2023 Households | 2,463 | 6,925 | 13,665 |
| 2020 Households | 2,525 | 7,085 | 14,001 |
| 2010 Households | 2,875 | 7,831 | 15,153 |
| 2023-2028 Annual Rate | -0.16% | -0.23% | -0.21% |
| 2020-2023 Annual Rate | -0.76% | -0.70% | -0.74% |
| 2010-2020 Annual Rate | -1.29% | -1.00% | -0.79% |
| 2023 AVG. HH INCOME | \$51,921 | \$49,178 | \$54,180 |

Drive Times

| POPULATION | 10-MINUTE | 15-MINUTE | 20-MINUTE |
|-----------------------|-----------|-----------|-----------|
| 2028 Population | 5,322 | 25,314 | 55,341 |
| 2023 Population | 5,449 | 25,918 | 56,581 |
| 2020 Population | 5,720 | 26,865 | 58,191 |
| 2010 Population | 6,406 | 29,697 | 63,461 |
| 2023-2028 Annual Rate | -0.47% | -0.47% | -0.44% |
| 2020-2023 Annual Rate | -1.48% | -1.10% | -0.86% |
| 2010-2020 Annual Rate | -1.13% | -1.00% | -0.86% |
| HOUSEHOLDS | | | |
| 2028 Households | 2,105 | 9,970 | 20,497 |
| 2023 Households | 2,133 | 10,098 | 20,731 |
| 2020 Households | 2,183 | 10,331 | 21,140 |
| 2010 Households | 2,506 | 11,214 | 22,788 |
| 2023-2028 Annual Rate | -0.26% | -0.25% | -0.23% |
| 2020-2023 Annual Rate | -0.71% | -0.70% | -0.60% |
| 2010-2020 Annual Rate | -1.37% | -0.82% | -0.75% |
| 2023 AVG. HH INCOME | \$48,149 | \$53,459 | \$54,828 |





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Your receipt and acceptance of this package serves to acknowledge your agreement to: (1) hold the information and materials contained herein, and the offering they represent, in the strictest of confidence; (2) not disclose, directly or indirectly, the information and materials contained herein, or the offering they represent, to any other person, firm or entity without prior written authorization from BCA or the Seller; (3) not use the information and materials contained herein in any fashion or manner detrimental to the interest of BCA or the Seller; (4) not disturb any tenants in possession of the subject property nor reveal to them the offering this package represents.

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This package is based in part upon information supplied by the Seller and in part upon information obtained by BCA from sources believed to be reliable. All income, expense and/or investment projections contained herein are provided for general reference purposes only, in that they are based on assumptions relating to the general economy, competition and other factors beyond the control of BCA and the Seller, and all such projections are therefore subject to variation. This package shall not be deemed an indication of the state of affairs of the subject property, nor constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of this package.

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If, after reviewing this package, you have no further interest in acquiring the subject property at this time, please return this package in its entirety to BCA. Likewise, if the terms contained in this Confidentiality & Disclaimer section are not acceptable to you, please immediately return this package to BCA.

AGENT'S DUTIES

When you contract with a real estate firm to act as your agent in a real estate transaction, the agent must help you obtain the best price and terms possible, whether you are the buyer or seller. The agent also owes you the duty to:

- Safeguard and account for any money handled for you
- Act with reasonable skill, care and diligence
- Be loyal and follow reasonable and lawful instructions
- Disclose to you any information which might influence your decision to buy or sell

Even if the agent does not represent you, the agent must still be fair and honest and disclose to you all "material facts" which the agent knows or reasonably should know. A fact is "material" if it relates to defects or other conditions affecting the property, or if it may influence your decision to buy or sell.

AGENTS WORKING WITH SELLERS

A seller can enter into a "listing agreement" with a real estate firm authorizing the firm and its agent(s) to represent the seller in finding a buyer for his property. The listing agreement should state what the seller will pay the firm no matter who finds the buyer.

The listing firm may belong to a listing service to expose the seller's property to other agents who are members of the service. Some of those agents may be working with buyers as buyers' agents; others will be working with buyers but still representing the sellers' interests as an agent or "subagent". When the buyer's agents and seller's subagents desire to share in the commission the seller pays to the listing firm, the listing agent may share the commission with the seller's permission.

AGENTS WORKING WITH BUYERS

A buyer may contract with an agent or firm to represent him (as a buyer's agent), or may work with an agent or firm that represents the seller (as a seller's agent or subagent). All parties in the transaction should find out at the beginning who the agent working with the buyer represents.

If a buyer wants a buyer's agent to represent him in purchasing a property, the buyer should enter into a "buyer agency agreement" with the agent. The buyer agency agreement should state how the buyer's agent will be paid. Unless some other arrangement is made which is satisfactory to the parties, the buyer's agent will be paid by the buyer. Many buyer agency agreements will also obligate the buyer to pay the buyer's agent no matter who finds the property that the buyer purchases.

A buyer may decide to work with a firm that is acting as agent for the seller (a seller's agent or subagent). If a buyer does not enter into a buyer agency agreement with the firm that shows him properties, that firm and its agents will show the buyer properties as an agent or subagent working on the seller's behalf. Such a firm represents the seller (not the buyer) and must disclose that fact to the buyer.

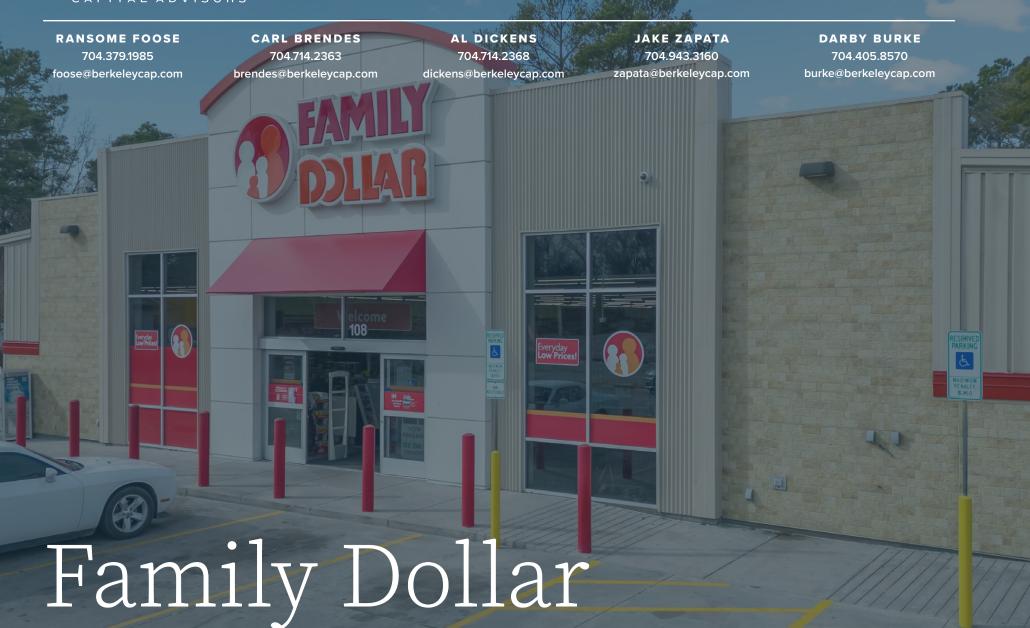
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BCA FIRM NORTH CAROLINA REAL

ESTATE LICENSE NO.: C9467

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