

IOS REDEVELOPMENT OPPORTUNITY FOR SALE

3200 FM 1960, HUMBLE, TX 77338



95,175 SF Shell Building on 8.83 AC

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Property Highlights

3200 FM 1960, HUMBLE, TX 77338



PROPERTY HIGHLIGHTS:

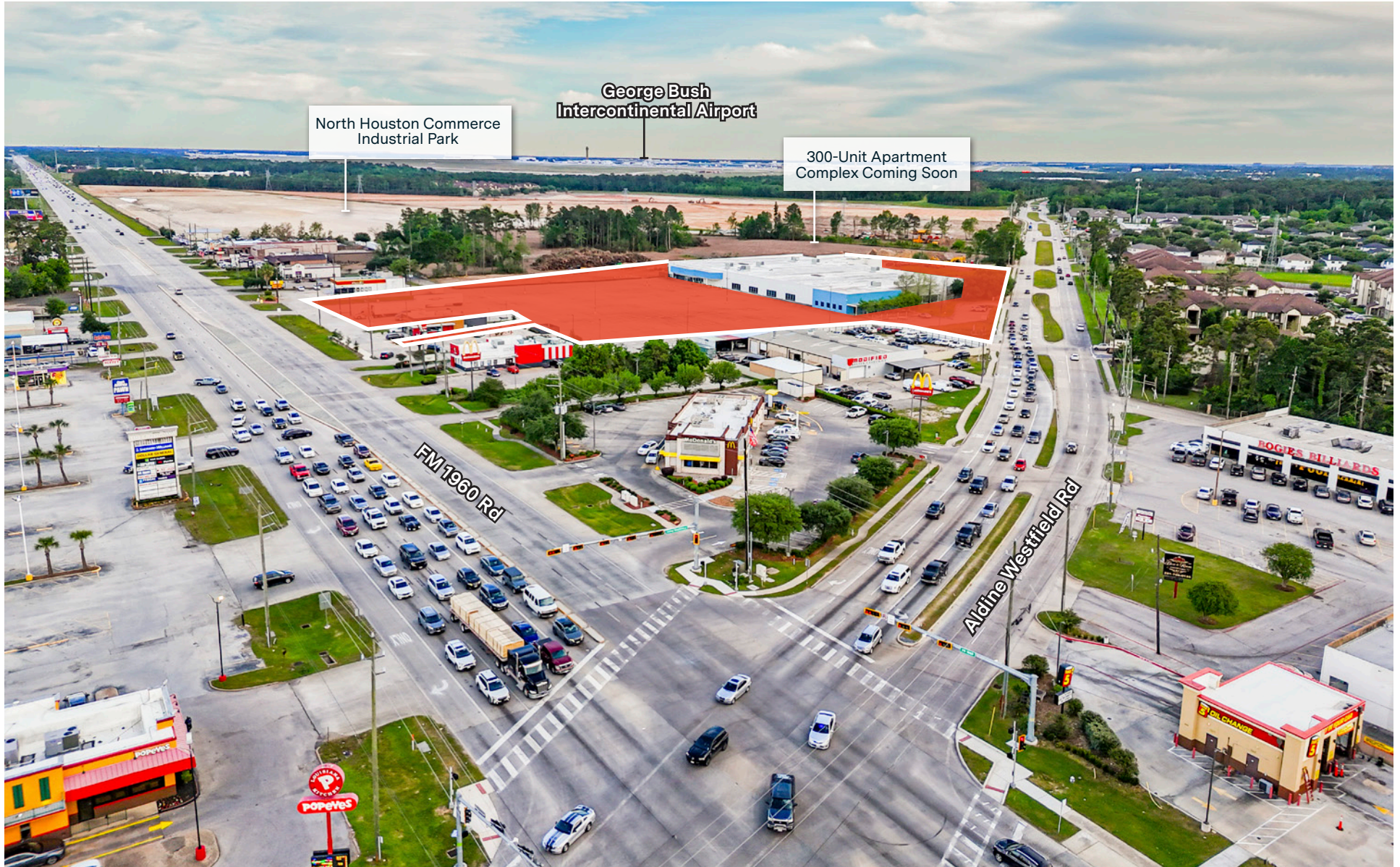
- 95,175 SF Single-Tenant Building in Shell Condition (Lighting Included) Situated on 8.83 Acres
- Ideal For Industrial/IOS Conversion or Retail Concept
- Four (4) Acres of Potential Laydown Yard/Truck Parking
- 18' Clear Height
- Currently Two (2) Dock Wells with Potential to Restore a Third
- Fully Sprinklered
- Six (6) Points of Ingress/Egress from both FM 1960 & Aldine Westfield
- Pylon Sign with FM 1960 Frontage
- Monument Sign with Aldine Westfield Frontage
- New HVAC Units installed September 2025
- Renovated Men's & Women's Bathrooms
- Close Proximity to Hardy Toll Road, Bush Intercontinental Airport, Interstate 45, & Interstate 69
- Outside 100 & 500 Year Floodplain

SALE PRICE:

Contact Broker

Property Aerial

3200 FM 1960, HUMBLE, TX 77338



Interior Photos

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Exterior Photos

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Submarket Overview

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12 Mo Deliveries in SF

1.1M

Under Construction (SF)

1.4M

Vacancy Rate

9.6%

Market Asking Rent Growth

1.2%



SUMMARY

The North Hardy Toll Road industrial submarket is strategically positioned between major transportation routes and near George Bush Intercontinental Airport, making it well-suited to capture future demand driven by ongoing residential growth. Population expansion in surrounding unincorporated areas, supported by infrastructure like the Grand Parkway, further strengthens its long-term outlook.

The area has been highly attractive to developers, with significant industrial expansion over the past five years, increasing inventory by more than 20%. Continued growth in nearby communities such as

Springwoods Village, The Woodlands, and Conroe is expected to sustain demand in the submarket.

Rent fundamentals remain strong overall, with rents up 15% over the past three years and nearly 40% over the past decade, supporting solid mark-to-market potential. Newly delivered properties continue to command premium pricing, and small- and mid-bay properties are especially well-positioned to achieve further rent growth due to limited new competition.

Source: Costar



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-03-2025



TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

WRITTEN AGREEMENTS ARE REQUIRED IN CERTAIN SITUATIONS: A license holder who performs brokerage activity for a prospective buyer of residential property must enter into a written agreement with the buyer before showing any residential property to the buyer or if no residential property will be shown, before presenting an offer on behalf of the buyer. This written agreement must contain specific information required by Texas law. For more information on these requirements, see section 1101.563 of the Texas Occupations Code. **Even if a written agreement is not required, to avoid disputes, all agreements between you and a broker should be in writing and clearly establish: (i) the broker's duties and responsibilities to you and your obligations under the agreement; and (ii) the amount or rate of compensation the broker will receive and how this amount is determined.**

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent by the buyer or buyer's agent. **An owner's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

A LICENSE HOLDER CAN SHOW PROPERTY TO A BUYER/TENANT WITHOUT REPRESENTING THE BUYER/TENANT IF:

- The broker has not agreed with the buyer/tenant, either orally or in writing, to represent the buyer/tenant;
- The broker is not otherwise acting as the buyer/tenant's agent at the time of showing the property;
- The broker does not provide the buyer/tenant opinions or advice regarding the property or real estate transactions generally; and
- The broker does not perform any other act of real estate brokerage for the buyer/tenant.

Before showing a residential property to an unrepresented prospective buyer, a license holder must enter into a written agreement that contains the information required by section 1101.563 of the Texas Occupations Code. The agreement may not be exclusive and must be limited to no more than 14 days.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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