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**HYA Live Oak** 5106 Live Oak St, Dallas, TX 75206

In

110

Number of Units: 24 Year Built: 1958



### the multifamily group.

#### **Investment Advisors**



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### **Investment Strategy**

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#### Summary:

The Multifamily Group is pleased to present the exclusive offering of HYA Live Oak, in Dallas, Texas. Constructed in 1958, the property has 24 units that have all been renovated.

The property has studio to two-bedroom units. Currently, the occupancy is 96% with 18 section 8 tenants. HYA Live Oak is located in the Swiss Avenue historic district.

New owners should be able to mitigate the higher than average water expense by having a company such as Save Water Co. perform an analysis.

See CBRE Debt Quote on pages 25-26.



# Investment Highlights

Fully Renovated Turnkey Property - All Units Renovated

Owner Infused ~\$1,150,000+ in Capital Expenditures

96% Occupancy

Washers and Dryers Provided in Every Unit

12.57% Cash-On-Cash by End of Year 1 - 13.80% Return Averaged Over 5 Years

\$78,000+ Median HH-Income in a 2-Mile (CoStar)

High Visibility On Live Oak (~12,000 VPD)

### **The Property**

### Amenities

#### Units

- » Vinyl Plank Flooring Throughout
- » Two-Inch Blinds
- » Gooseneck Faucets\*\*
- » Ceiling Fans
- » Stainless-Steel Appliances\*\*
- » Modern Light Fixtures
- » Two-Tone Paint
- » Shaker-Style Cabinets
- » Quartz Countertops
- » Brushed Nickel Hardware
- » Washers & Dryers in Every Unit
- \*\* In Select Units

### Community

- » Courtyard with Overhead Coverings and Grill
- » Electric Gate
- » Less than 3-Miles from DowntownDallas



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### **Summary**

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#### **HYA Live Oak** 5106 Live Oak St, Dallas, TX 75206

#### General

Terms	Free and Clear
Address	5106 Live Oak St
	Dallas TX, 75206
Year Built	1958
Units	24
Net Rentable SF	12,836
Average Unit Size	535 SF
Site Size	0.67-Acres
Density	35.5-Units/Acre
Occupancy	96%

#### Construction

Foundation	Pier and Beam
Exterior	Brick - Painted in 2023
Roof	Pitched Shingles ~ 10 Years Old
Number of Buildings	1 Apt Building + 1 Maintenance Shed

#### Mechanical

00

HVAC Hot Water Wiring Plumbing

#### Utilities

Electricity Water/Sewer Gas Cable/Internet

#### **School Information**

School District Elementary Middle School High School

#### Individual - Owner Pays Flat Rate RUBS Between \$50-\$150 Owner Pays None

Individual HVACs - All Units just a

Few Years Old

1 Boiler

Copper

Cast Iron

#### Dallas ISD University Park Elementary Highland Park Middle School North Dallas High School



#### **Useful Links**

County Appraisal District (CAD) <u>CoStar</u>

#### Tax Information

County CAD Account No. Tax Rate

#### **Tax Detail**

Assessed Value
City
ISD
County
College
Hospital
Other
Other 2
Total
Laundry / Washer and D
Laundry

#### Parking

Paving **Total Spaces** 

#### Leasing Fees

**Application Fee** Administration Fee Security Deposit Pet Deposit Pet Rent **Reserved Parking** Trash Fee Pest Control Fee Month-to-Month Fee

#### Personnel

Manager/Leasing Maintenance Make-Ready Porter

Dallas 119932000000 2.295%

\$2,806,940 0.000 0.000 2.295 0.000 0.000 0.000 0.000 2.295%

ryers

W/D Connections & Appliances Provided in All Units

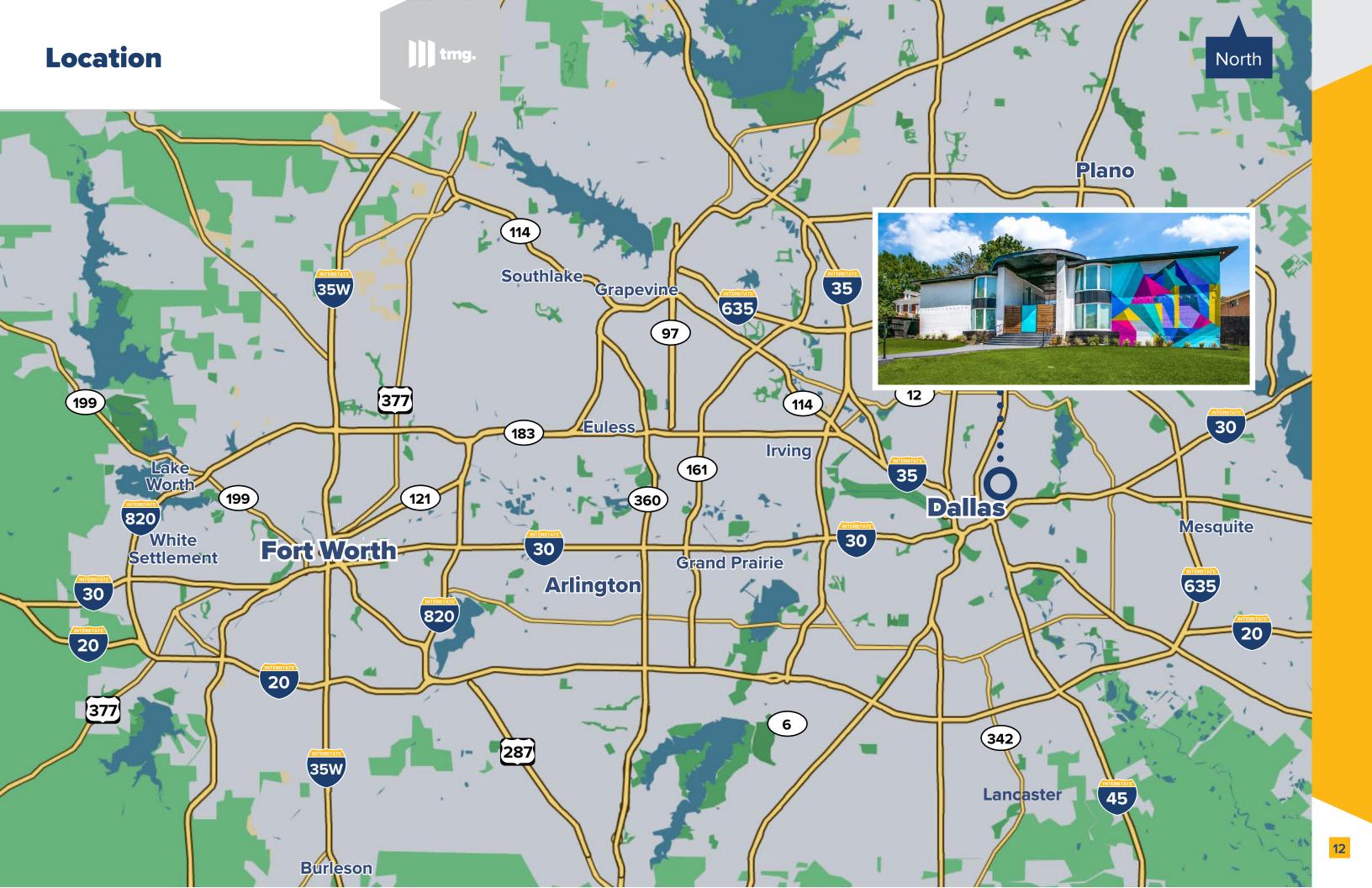
Asphalt - Repaved in 2022 Buyer Verify On-Site

\$45 \$150 1-1.5 Months Rent \$300 \$15 None \$20-\$30 - Valey Trash Service \$6/month \$500 Additional

#### **Our Community PM**

- 1 Part-Time
- 1 Part-Time
- 1 Full-Time
- 1 Part-Time





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**HYA Live Oak** 

Population (2 mi)	Avg. HH Size (2 mi)	Avg. Age (2 mi)	Med. HH Inc. (2 mi)	
98,516	2.0	36	\$78,196	
Population	2 Mile	5 Mile	10 Mile	
2023 Population	98,516	390,435	1,245,138	
2028 Population	98,193	387,310	1,210,238	
Pop Growth 2023-2028	(0.3%)	(0.8%)	(2.8%)	
2023 Average Age	36	37	36	
Households				
2023 Households	47,693	170,073	457,955	
2028 Households	47,536	168,531	444,671	
Household Growth 2023-2028	(0.3%)	(0.9%)	(2.9%)	
Median Household Income	\$78,196	\$70,759	\$57,851	
Average Household Size	2.0	2.2	2.6	
Average HH Vehicles	1	1	2	
Housing				
Median Home Value	\$483,149	\$437,140	\$243,864	
Median Year Built 1979		1974	1972	





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### 5106 Live Oak St



### **Comparable Rental Properties**

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\*Note: The square footages of the units are estimates. Potential buyers should verify.



Property Name	Address	City	State	Zip	Year Built	# of Units	Occupancy	Avg. Size	Avg. Rent/Unit	Avg. \$/SF
ANP @ 5025 San Jacinto	5025 San Jacinto St	Dallas	ΤX	75206	1956	20	83%	648	\$1,372	\$2.12
Gaston Corners	907 N Beacon St	Dallas	ТХ	75214	1959	15	92%	705	\$1,609	\$2.28
The Chloe	4806 Virginia Ave	Dallas	ΤX	75204	1960	20	98%	549	\$1,813	\$3.30
Magnolia on Moser	2103 Moser Ave	Dallas	ТХ	75206	2016	42	100%	850	\$1,999	\$2.35
Averages					1973	24	93%	688	\$1,698	\$2.51
HYA Live Oak	5106 Live Oak St	Dallas	тх	75206	1958	24	<b>96</b> %	535	\$1,483	\$2.77
Variance								(153)	(\$215)	\$0.26

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### **Rent Comparison**

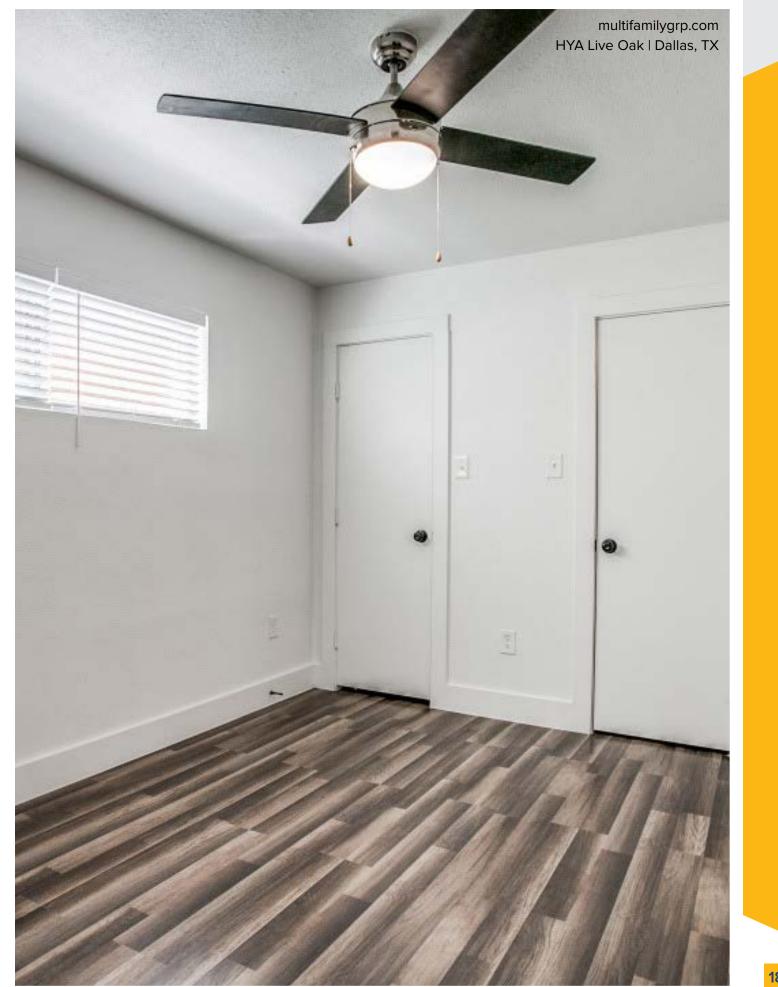
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### **One Bedroom**

PROPERTY	SIZE	RENT	\$/SF
ANP @ 5025 San Jacinto	637	\$1,362	\$2.14
Gaston Corners	600	\$1,500	\$2.50
The Chloe	469	\$1,693	\$3.61
Magnolia on Moser	843	\$1,878	\$2.23
AVERAGE	637	\$1,608	\$2.62
HYA Live Oak*	508	\$1,512	\$2.98
Variance		(\$97)	\$0.36

### Two Bedroom

PROPERTY	SIZE	RENT	\$/SF
Gaston Corners	810	\$1,675	\$2.07
The Chloe	608	\$1,933	\$3.18
Magnolia on Moser	1,153	\$2,593	\$2.25
AVERAGE	857	\$2,067	\$2.50
HYA Live Oak*	845	\$1,702	\$2.01
Variance		(\$366)	(\$0.49)



\*Note: The square footages of the units are estimates. Potential buyers should verify.



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# **Financial Analysis**



### **Financial Analysis** Unit Mix

Туре	# Units	% of Total	Square Feet	Effective Rent	Market Rent	Comp Supported Rent	Effective \$/SF	Market \$/SF	Pro Forma \$/SF
0/1.00	4	17%	332	\$1,152	\$1,438	\$1,438	\$3.47	\$4.33	\$4.33
1/1.00	16	67%	508	\$1,512	\$1,667	\$1,667	\$2.98	\$3.28	\$3.28
2/1.00	4	17%	845	\$1,702	\$1,750	\$1,750	\$2.01	\$2.07	\$2.07
Average:			535	\$1,483	\$1,643	\$1,643	\$2.77	\$3.07	\$3.07
Total:	24	100%	12,836	\$35,601	\$39,424	\$39,424			
Annual:				\$427,212	\$473,088	\$473,088			

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### 5106 Live Oak St



### **Financial Analysis**

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### T-12 Income

T-12 INCOME & EXPENSE	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	T-12 TOTAL
Market Rent	49,815	41,784	63,074	36,170	48,346	37,361	45,472	44,237	55,158	36,780	36,023	37,686	\$531,906
Less: Loss to Lease	2,587	(8,445)	(6,753)	(4,144)	(4,915)	0	(6,157)	(3,911)	(8,859)	768	(608)	(904)	(\$41,340)
Gross Potential Rent	52,402	33,338	56,321	32,026	43,431	37,361	39,315	40,326	46,299	37,548	35,415	36,782	\$490,566
Less: Vacancy	(1,755)	(5,490)	(6,583)	(1,719)	(1,300)	(2,600)	(1,971)	(628)	(1,132)	(1,300)	(1,300)	(1,300)	(\$27,079)
Less: Non-Revenue/ Concessions	0	0	0	0	0	0	0	0	0	(261)	0	(201)	(\$463)
Less: Bad Debt	(14,866)	(6,765)	(702)	(6,124)	(2,542)	0	(5,166)	(4,532)	(1,812)	(150)	(424)	(1,190)	(\$44,274)
NET RENTAL INCOME	35,781	21,083	49,035	24,182	39,590	34,761	32,178	35,166	43,355	35,837	33,691	34,091	\$418,751
Plus: RUBS Income	626	491	486	519	145	175	500	428	774	225	611	1,090	\$6,071
Electric/Gas	0	0	0	0	0	0	0	0	0	0	0	0	<b>\$0</b>
Water/Sewer	626	491	486	519	145	175	500	428	774	225	611	1,090	\$6,071
Trash	0	0	0	0	0	0	0	0	0	0	0	0	<b>\$0</b>
Plus: Other Income	296	775	498	8,014	1,826	2,741	1,584	3,181	2,302	256	713	636	\$22,823
TOTAL INCOME	36,702	22,350	50,020	32,716	41,561	37,678	34,263	38,776	46,431	36,317	35,014	35,817	\$447,645
T-12 EXPENSES													
Contract Services	1,348	617	2,273	476	476	797	476	1,309	526	2,259	1,358	476	\$12,393
Repairs & Maintenance	5,165	3,259	4,879	1,744	4,897	4,089	4,935	5,665	4,091	1,875	2,125	2,494	\$45,218
Administrative	832	203	793	350	1,148	666	609	2,371	304	2,939	631	1,636	\$12,483
Marketing	499	73	31	1,322	0	26	26	26	26	26	53	53	\$2,163
Payroll	0	0	150	600	0	1,334	300	450	450	0	0	0	\$3,284
Total Utilities	6,159	8,452	7,872	7,263	9,309	8,022	9,837	11,399	8,601	10,668	11,645	6,140	\$105,365
Water/Sewer	2,757	4,172	2,479	3,406	4,456	4,659	5,081	7,181	5,123	2,544	3,361	2,623	\$47,842
Trash	344	260	1,468	544	2,076	417	938	941	960	1,473	468	1,086	\$10,977
Electric	2,663	3,665	3,554	2,890	2,255	2,289	3,150	2,528	2,518	6,383	2,182	1,893	\$35,970
Gas/Other	395	354	371	422	521	657	667	749	0	268	5,633	538	\$10,576
Management Fee	1,650	1,500	1,525	1,800	1,650	1,800	1,650	1,725	1,800	1,725	1,725	1,725	\$20,275
Insurance	0	0	0	0	0	3,728	1,058	1,058	1,058	1,058	1,058	1,058	\$10,078
Real Estate Taxes	5,922	5,922	5,922	5,922	5,922	5,922	5,922	5,922	5,922	5,922	5,922	5,922	\$71,059
TOTAL EXPENSES	21,576	20,026	23,444	19,476	23,402	26,384	24,814	29,926	22,778	26,472	24,516	19,503	\$282,317
NET OPERATING INCOME	15,127	2,324	26,575	13,239	18,159	11,293	9,450	8,850	23,652	9,845	10,499	16,315	\$165,328

### **Financial Analysis**

### **Trending Income**

TRENDING ANALYSIS	TRAILING MONTHS	12	T-3 ANNU	ALIZED	T-1 ANNU INCOME	ALIZED	YEAR 1 UNDERW	RITING	NOTES
Market Rent	531,906	22,163	441,956	18,415	452,232	18,843	473,088	19,712	Rents have been grown based on organ from renovations.
Less: Loss to Lease	(41,340)	7.8%	(2,975)	0.7%	(10,845)	2.4%	(18,924)	4.0%	Loss to Lease has been estimated at 4.0
Gross Potential Rent	490,566	20,440	438,980	18,291	441,388	18,391	454,164	18,924	
Less: Vacancy	(27,079)	5.5%	(15,600)	3.6%	(15,600)	3.5%	(22,708)	5.0%	Subject occupied year 1.
Less: Non-Revenue/ Concessions	(463)	0.1%	(1,850)	0.4%	(2,415)	0.5%	0	0.0%	Non-Revenue Units/Concessions are pro
Less: Bad Debt	(44,274)	9.0%	(7,056)	1.6%	(14,283)	3.2%	(9,083)	2.0%	Bad Debt is projected at 2.0% of Gross
NET RENTAL INCOME	418,751	17,448	414,474	17,270	409,089	17,045	422,373	17,599	
Plus: RUBS Income	6,071	253	7,705	321	13,084	545	6,071	253	RUBS Income is projected at \$6,071 bas adjustments
Electric/Gas	-	-	-	-	-	-	-	-	
Water/Sewer	6,071	253	7,705	321	13,084	545	6,071	253	
Trash	-	-	-	-	-	-	-	-	
Plus: Other Income	22,823	951	6,418	267	7,637	318	22,823	951	
TOTAL INCOME	447,645	18,652	428,597	17,858	429,810	17,909	451,267	18,803	
EXPENSES									
Contract Services	12,393	516	12,393	516	12,393	516	6,000	250	Contract Services have been normalized properties
Repairs & Maintenance	45,218	1,884	45,218	1,884	45,218	1,884	13,200	550	Repairs and Maintenance have been no comparable properties
Administrative	12,483	520	12,483	520	12,483	520	6,000	250	Administration Costs have been normal properties
Marketing	2,163	90	2,163	90	2,163	90	3,600	150	Marketing has been normalized at \$150
Payroll	3,284	137	3,284	137	3,284	137	31,200	1,300	Payroll has been normalized at \$1,300 p
Total Utilities	105,365	4,390	105,365	4,390	105,365	4,390	82,325	3,430	Utilities are projected at \$3,430 per unit
Water/Sewer	47,842	1,993	47,842	1,993	47,842	1,993	24,802	1,033	
Trash	10,977	457	10,977	457	10,977	457	10,977	457	
Electric	35,970	1,499	35,970	1,499	35,970	1,499	35,970	1,499	
Gas/Other	10,576	441	10,576	441	10,576	441	10,576	441	
Management Fee	20,275	845	20,275	845	20,275	845	15,794	658	Management Fee is projected at 3.5% o
Insurance	10,078	420	10,078	420	10,078	420	13,200	550	Insurance is based on an comparable p
Taxes	71,059	2,961	71,059	2,961	71,059	2,961	60,858	2,536	Taxes are \$60,858 based on a partial re
TOTAL EXPENSES	282,317	11,763	282,317	11,763	282,317	11,763	232,177	9,674	
NET OPERATING INCOME	165,328	6,889	146,280	6,095	147,493	6,146	219,090	9,129	

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anic market rent growth plus additional increases

4.0% of Total Market Rent

projected at 0.0% of Gross Potential Rent based

ss Potential Rent based on historical operations

based on historical operations plus optimization

zed at \$250 per unit based on comparable

normalized at \$550 per unit based on

alized at \$250 per unit based on comparable

50 per unit based on comparable properties 0 per unit based on comparable properties

nit

of Gross Revenue

property policy costs of \$550 per unit

reassessment at the 2024 rate of 2.295%

### **Financial Analysis**

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### **5 Year Cash Flow**

5 YEAR CASHFLOW ASSUMPTIONS	CURRENT	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Gross Potential Rent Growth		0.00%	3.00%	3.00%	3.00%	2.00%
Total Economic Loss	20.66%	10.72%	12.00%	12.00%	10.00%	10.00%
Other/RUBS Income Growth		0.00%	2.00%	2.00%	2.00%	2.00%
Operating Expense Growth		0.00%	2.00%	2.00%	2.00%	2.00%
Real Estate Taxes Growth		0.00%	2.00%	2.00%	15.00%	2.00%
INCOME	CURRENT	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Gross Potential Rent	490,566	473,088	487,281	501,899	516,956	527,295
Less: Total Economic Loss	(71,815)	(50,715)	(58,474)	(60,228)	(51,696)	(52,730)
Economic Occupancy		89%	88%	88%	90%	90%
Net Rent Per Unit	1,454	1,467	1,489	1,534	1,615	1,648
Net Rental Income	418,751	422,373	428,807	441,671	465,260	474,566
Plus: RUBS Income	6,071	6,071	6,193	6,316	6,443	6,572
Plus: Other Income	22,823	22,823	23,279	23,745	24,220	24,704
Total Income	447,645	451,267	458,279	471,732	495,923	505,841
Monthly Revenue	37,304	37,606	38,190	39,311	41,327	42,153
% Increase Over Previous Year		0.81%	1.55%	2.94%	5.13%	2.00%
EXPENSES	CURRENT	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Contract Services	12,393	6,000	6,120	6,242	6,367	6,495
Repairs & Maintenance	45,218	13,200	13,464	13,733	14,008	14,288
Administrative	12,483	6,000	6,120	6,242	6,367	6,495
Marketing	2,163	3,600	3,672	3,745	3,820	3,897
Payroll	3,284	31,200	31,824	32,460	33,110	33,772
Utilities	105,365	82,325	83,972	85,651	87,364	89,111
Management Fee	20,275	15,794	16,110	16,432	16,761	17,096
Insurance	10,078	13,200	13,464	13,733	14,008	14,288
Taxes	71,059	60,858	62,075	63,316	72,814	74,270
Recurring Capital Expenditures	6,000	6,000	6,000	6,000	6,000	6,000
Total Expenses with Reserves	(288,317)	(238,177)	(242,821)	(247,557)	(260,619)	(265,712)
NET OPERATING INCOME	159,328	213,090	215,458	224,175	235,304	240,130



### the multifamily group.

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