# M E M O R A N D U M OFFERING

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# Crimson Canyon Building

7375 Peak Dr Suite #250, Las Vegas, NV 89128

Marcus & Millichap

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# CRIMSON CANYON BUILDING

MODERN OFFICE CONDO OPPORTUNITY IN SUMMERLIN 11.065 SOF

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SUITE #250

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#### SECTION 1

# **Executive Summary**

OFFERING SUMMARY

INVESTMENT HIGHLIGHTS

TENANT PROFILES

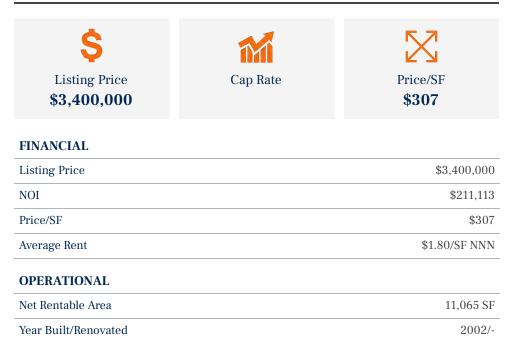
REGIONAL MAP

LOCAL MAP

SITE PLANS



# OFFERING SUMMARY







# **CRIMSON CANYON BUILDING**

7375 Peak Dr Suite #250, Las Vegas, NV 89128

#### **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present an exclusive investment sale opportunity to acquire a prime Las Vegas office condo in the award-winning Summerlin neighborhood. Additionally, its strategic location near the prestigious Mountain View Hospital Medical Center further enhances its appeal, providing convenient access to top-tier healthcare facilities for employees and clients. With its modern design and high quality amenities, The Crimson Canyon Building presents an unparalleled investment opportunity for those seeking to establish a presence in the thriving Las Vegas business community. Located in close proximity to the US-95 on the corner of Peak Drive at Crimson Canyon Drive, this ±11,065 square foot second-floor professional office condo at 7375 Peak Dr, Suite #250, is a modern idyllic setting for national professional or medical tenants. The surrounding amenities of the core-plus medical office trade area down the street from the Subject is bustling with a vast array of medical offices and retail, and the dynamic professional and medical office environment surrounding the property presents an intrinsic demand for continuous occupancy.

#### **INVESTMENT HIGHLIGHTS**

PGAL is an award-winning international architecture design firm

Walking Distance to Mountain View Hospital

Seller-Financing Available

Multiple Conference and Meeting Rooms

Large Terrace With City Views

Located In Close Proximity to US -95



#### **TENANT HIGHLIGHTS**

- Over 77 years of Service
- 12 Regional Offices
- Specialize in Innovative Award-Winning Design Projects



#### **TENANT OVERVIEW**

Founded: 1946

Lease Rate: \$1.80 NNN - 3 year term

Website: www.pgal.com -

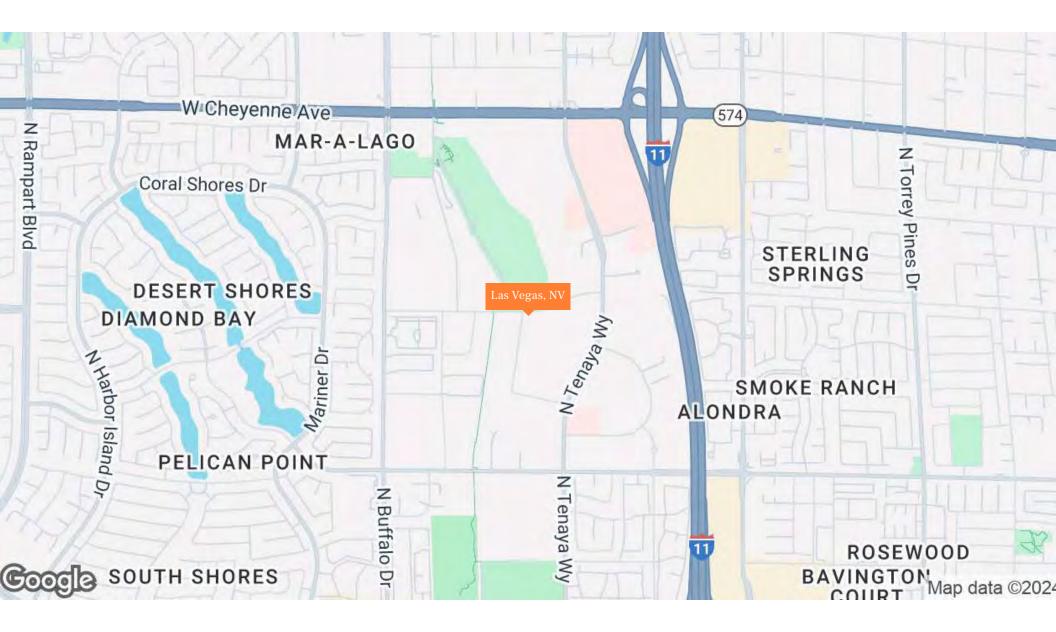
#### **ABOUT PGAL**

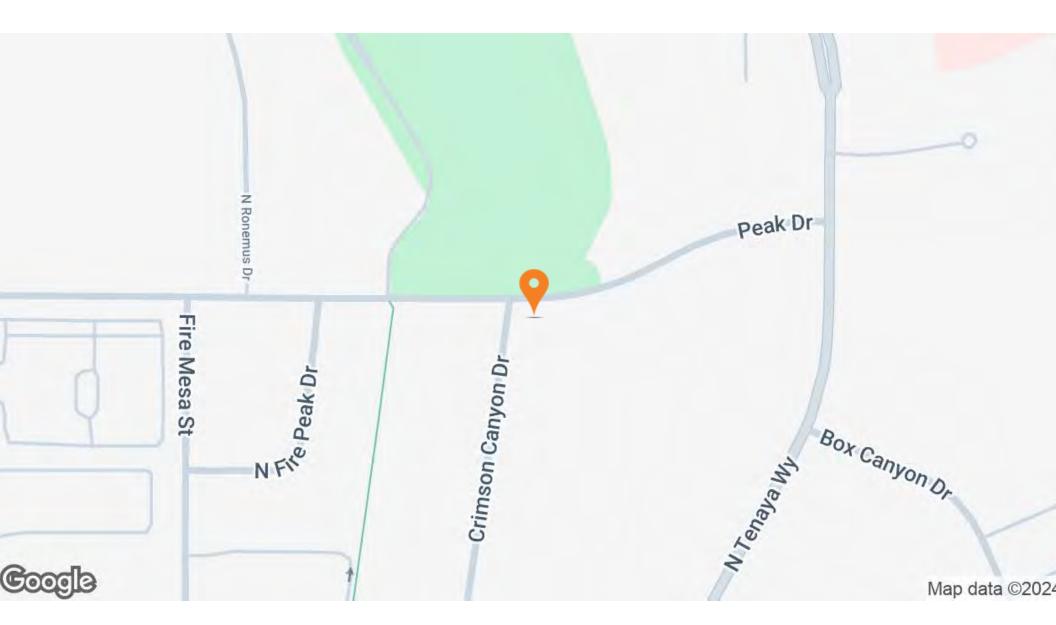
Founded in 1946, PGAL is an international design firm specializing in architecture, engineering, interiors, and planning for a diverse portfolio of public and private sector

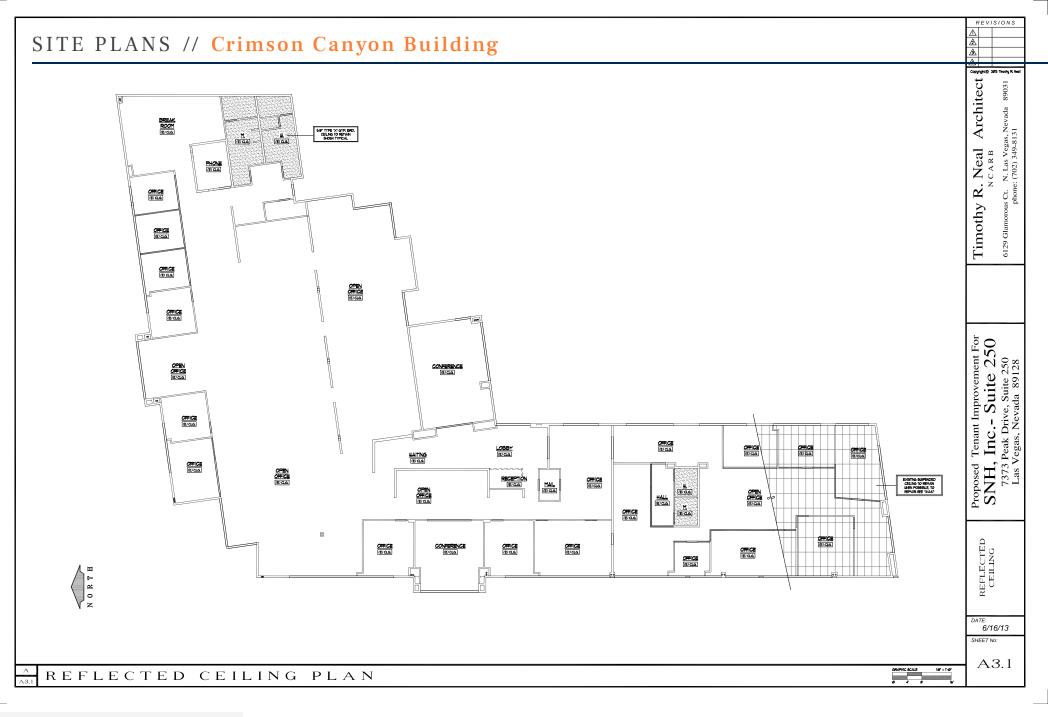




# **REGIONAL MAP // Crimson Canyon Building**







| EXECUTIVE SUMMARY



# Financial Analysis

FINANCIAL DETAILS

FINANCIAL ANALYSIS | 21

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# FINANCIAL DETAILS // Crimson Canyon Building

SUMMARY				OPERATING DATA				
Price	\$3,400,000							
Down Payment	\$3,400,000			INCOME		Current		Pro Fo
Down Payment %	100%							
Number of Suites	1			Scheduled Base Rental Income		\$179,253		\$242,1
Price Per SqFt	\$307.28			Total Reimbursement Income	0.0%	\$31,860	100.0%	\$46,8
Rentable Built Area (RBA)	11,065 SF			Potential Gross Revenue		\$211,113		\$289,0
Lot Size	2. Acres			Effective Gross Revenue		\$211,113		\$289,0
Year Built/Renovated	2002			Less: Operating Expenses	0.0%	\$0	16.2%	(\$46,8
Occupancy	100.00%			Net Operating Income		\$211,113		\$242,2
				Cash Flow		\$211,113		\$242,1
ETURNS	Current	Pro Forma		Net Cash Flow After Debt Service	6.21%	\$211,113	7.12%	\$242,1
CAP Rate	6.21%	7.12%		Total Return	6.21%	\$211,113	7.12%	\$242,1
Cash-on-Cash	6.21%	7.12%				ψ=11,110	1112 /0	ψ <b>=</b> 1=,1
Debt Coverage Ratio	0.00	0.00		Operating Expenses		Current		Pro Fo
				CAM		\$0		\$31,8
Financing			1st Loan	Real Estate Taxes		\$0		\$15,0
Loan Amount			\$0	Total Expenses		\$0		\$46,8
Loan Type			New	Expenses/Suite		\$0		\$46,8
Interest Rate			0.00%	Expenses/SF		\$0.00		\$4.2
Amortization			0 Years	L				+
Year Due			2024					

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.



## SECTION 3

# **Sale Comparables**

SALE COMPS MAP

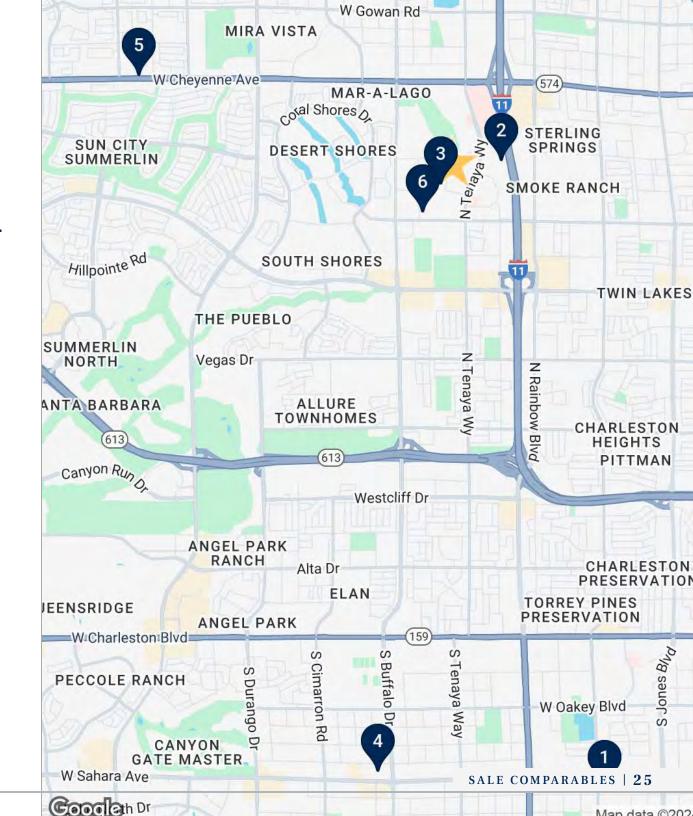
SALE COMPS SUMMARY

PRICE PER SF CHART

SALE COMPS

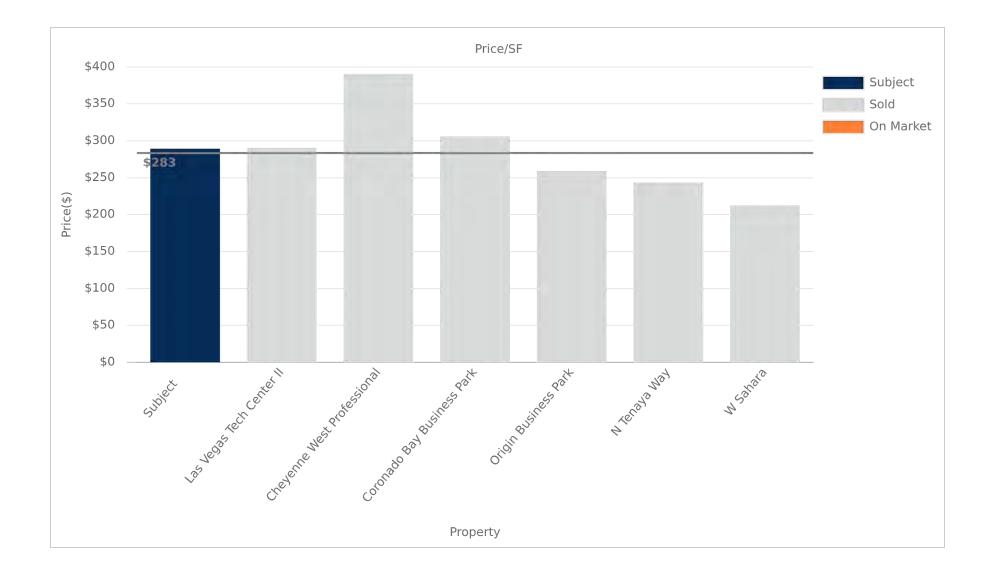
# SALE COMPS MAP





# SALE COMPS SUMMARY // Crimson Canyon Building

	SUBJECT PROPERTY	PRICE	CAP RATE	NET RENTABLE AREA	PRICE/SF	LOT SIZE	CLOSE
*	<b>Crimson Canyon Building</b> 7375 Peak Dr Suite #250 Las Vegas, NV 89128	\$3,200,000	6.21%	11,065 SF	\$289.20	2 AC	On Market
	SALE COMPARABLES	PRICE	CAP RATE	NET RENTABLE AREA	PRICE/SF	LOT SIZE	CLOSE
1	<b>W Sahara</b> 6465 W Sahara Ave Las Vegas, NV 89146	\$2,200,000	-	10,374 SF	\$212.07	0.61 AC	05/24/2024
2	<b>N Tenaya Way</b> 2724 N Tenaya Way Las Vegas, NV 89128	\$10,608,942	-	43,580 SF	\$243.44	2.8 AC	03/28/2024
3	<b>Origin Business Park</b> 7391 Prairie Falcon Rd Las Vegas, NV 89128	\$4,250,000	-	16,416 SF	\$258.89	1.23 AC	01/25/2024
4	<b>Coronado Bay Business Park</b> 7872 W Sahara Ave Las Vegas, NV 89117	\$2,200,000	-	7,200 SF	\$305.56	0.21 AC	01/05/2024
5	<b>Cheyenne West Professional</b> 9070 W Cheyenne Ave Las Vegas, NV 89129	\$3,900,000	8.00%	9,984 SF	\$390.63	0.47 AC	12/27/2023
6	<b>Las Vegas Tech Center II</b> 2410 Fire Mesa St (Condo) Las Vegas, NV 89128	\$4,584,180	-	15,804 SF	\$290.06	4.37 AC	12/22/2023
	AVERAGES	\$4,623,854	8.00%	17,226 SF	\$283.44	1.62 AC	-



# SALE COMPS // Crimson Canyon Building



#### **Crimson Canyon Building** 7375 Peak Dr Suite #250, Las Vegas, NV 89128

Listing Price:	\$3,200,000	Net Rentable Area:	11,065 SF
Down Payment:	106% / \$3,400,000	Price/SF:	\$289.20
Property Type:	Office	Year Built/Renovated:	2002/-
Lot Size:	2 Acres	Floors:	2
COE:	On Market		



#### W Sahara 6465 W Sahara Ave Las Vegas, NV 89146

Sale Price:	\$2,200,000	Net Rentable Area:	10,374 SF
Down Payment:	0%/-	Price/SF:	\$212.07
Property Type:	Office	Year Built/Renovated:	2000/-
Lot Size:	0.61 Acres	Floors:	2
COE:	05/24/2024		

# Crimson Canyon Building // SALE COMPS



# N Tenaya Way 2724 N Tenaya Way Las Vegas, NV 89128

Sale Price:	\$10,608,942	Net Rentable Area:	43,580 SF
Down Payment:	0%/-	Price/SF:	\$243.44
Property Type:	Office	Year Built/Renovated:	1993/-
Lot Size:	2.8 Acres	Floors:	2
COE:	03/28/2024		

Prospect Street acquired the 43,580 SF office/medical building in Las Vegas, NV for \$10,608,942, or \$243.44 per SF. The building was built on 2.80 acres in 1993.



#### **Origin Business Park** 7391 Prairie Falcon Rd Las Vegas, NV 89128

Sale Price:	\$4,250,000	Net Rentable Area:	16,416 SF
Down Payment:	0%/-	Price/SF:	\$258.89
Property Type:	Office	Year Built/Renovated:	2003/-
Lot Size:	1.23 Acres	Floors:	1
COE:	01/25/2024		

A private individual sold this 16,416 square foot Office Building to another private individual for \$4,250,000 or \$258.89 per square foot.

# SALE COMPS // Crimson Canyon Building



#### 4 Coronado Bay Business Park 7872 W Sahara Ave Las Vegas, NV 89117

Sale Price:	\$2,200,000	Net Rentable Area:	7,200 SF
Down Payment:	0%/-	Price/SF:	\$305.56
Property Type:	Office	Year Built/Renovated:	2003/-
Lot Size:	0.21 Acres	Floors:	1
COE:	01/05/2024		

Nevada Dental Benefits, LTD sold this 7,200 square foot Office Building to Zlay Properties LLC for \$1,800,000, or \$250 per square foot.

The property was on the market for 373 days, with an initial asking price of \$2,200,000.



#### **Cheyenne West Professional** 9070 W Cheyenne Ave Las Vegas, NV 89129

Sale Price:	\$3,900,000	Net Rentable Area:	9,984 SF
Down Payment:	0%/-	Price/SF:	\$390.63
Property Type:	Office	Year Built/Renovated:	2008/-
Lot Size:	0.47 Acres	Floors:	1
COE:	12/27/2023		

Kerry Holt Hay Cubes sold this 9,984 SF building to the owner of Dhalla Orthopedic Center for \$3,500,000, or \$350.56 per SF. The property was fully occupied with a triple net lease by Fyzical Therapy & Balance Centers.

The property was on the market since May 24,2023, with an initial asking price of \$3,900,0000.

The in-place net operating income for 2023 was [reported to be \$280,000, yielding an actual cap rate of 8%.

# Crimson Canyon Building // SALE COMPS



#### **Las Vegas Tech Center II** 2410 Fire Mesa St (Condo) Las Vegas, NV 89128

Sale Price:	\$4,584,180	Net Rentable Area:	15,804 SF
Down Payment:	0%/-	Price/SF:	\$290.06
Property Type:	Office	Year Built/Renovated:	2004/-
Lot Size:	4.37 Acres	Floors:	1
COE:	12/22/2023		

A private individual sold this 15,804 square foot office condo to a private individual for \$4,584,180, or \$290 per square foot. The property was fully vacant at the time of sale.

The property on the market for 212 days.

The seller, represented by BRAND Real Estate, was motivated to divest the property as they originally invested with the idea of dividing and selling these as condo units. The buyer, represented by Colliers, was drawn to the property to use for their own Gastroenterology practice.

The new owner plans to convert the majority of the suite for surgery and the remaining will be f





SECTION 4

# **Market Overview**

MARKET OVERVIEW

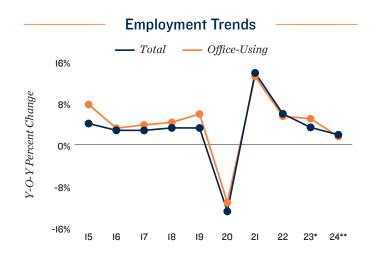
DEMOGRAPHICS

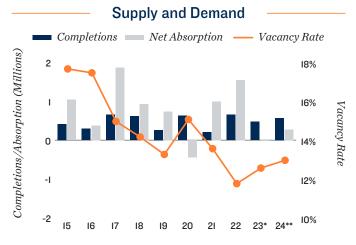
# LAS VEGAS

#### **Contrasting Many Other U.S. Markets, Las Vegas' Office Sector Remains in a Favorable Position**

**Several larger submarkets register encouraging demand.** Las Vegas entered this year as just one of three major U.S. markets with sub-15 percent Class A and Class B/C office vacancy. This standing will be preserved during 2024, as traditional office-using roles will account for a record share of the total job count, at approximately 22 percent. This should facilitate consistent demand among employers for spaces larger than 10,000 square feet, extending a two-year trend and aiding overall absorption. An additional boon for conventional office buildings with available space, medical office properties will account for roughly half of this year's supply additions. As such, prospective tenants are likely to comb Las Vegas' largest submarkets for traditional floor plans. These firms, however, may find relatively limited options in Southwest and West Las Vegas, as each was home to sub-10 percent vacancy at the onset of 2024. This dynamic may steer more companies to South and Northwest Las Vegas — home to average asking rents slightly below the metro's mean and double-digit vacancy. Ultimately, these components will translate to a year-end vacancy rate nearly 400 basis points below Las Vegas' long-term average.

**Competition for medical office listings poised to increase.** Among major Southwest markets, Las Vegas is home to the second-lowest Class B/C vacancy rate and recently ranked as the top-performing metro for sector rent growth. This performance should direct investors to mid-tier buildings this year. Private buyers seeking listings priced below \$300 per square foot may focus on South Las Vegas, with those willing to exceed this threshold possibly pursuing early 2000s-built assets in Southwest Las Vegas. Across the metro, Class B and C medical office trades should play a notable role in overall deal flow, as population growth expectations foster investor demand for such properties.





<sup>\*</sup> Estimate; \*\* Forecast Sources: CoStar Group, Inc.; Real Capital Analytics

## 2024 MARKET FORECAST

+1.9%

570.000

+40 bps

-0.4%

sq. ft.

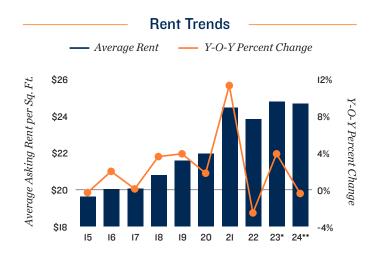
EMPLOYMENT: After growing by 12,000 roles last year, Las Vegas' count of traditional office-using positions rises by 4,000 professionals, accounting for nearly 20 percent of the jobs added in 2024.

**CONSTRUCTION:** Deliveries increase moderately on a year-over-year basis as developers expand the local inventory by 1 percent. Completions are concentrated in Southwest and South Las Vegas.

VACANCY: Minimal supply additions outside of the two largest submarkets should aid demand for existing spaces. Still, a moderate uptick in vacancy occurs, placing the year-end rate at 13 percent.

**RENT:** Despite positive net absorption and Class A space accounting for a larger share of the vacant stock, the average asking rent dips slightly to \$24.65 per square foot.

INVESTMENT: Confident in Las Vegas' long-term demand prospects, out-of-state buyers may acquire multiple assets at once, specifically if they can obtain discount pricing in exchange for taking on re-tenanting risk.





\* Estimate; \*\* Forecast Sources: CoStar Group, Inc.; Real Capital Analytics

# **Crimson Canyon Building** // DEMOGRAPHICS

POPULATION	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Population	7,978	115,681	374,629
2023 Estimate			
Total Population	7,690	109,211	351,015
2020 Census			
Total Population	8,202	111,399	347,589
2010 Census			
Total Population	7,074	100,901	298,277
Daytime Population			
2023 Estimate	14,483	262,997	600,697
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Households	3,544	49,267	156,618
2023 Estimate			
Total Households	3,407	46,464	146,493
Average (Mean) Household Size	2.2	2.4	2.4
2020 Census			
Total Households	3,343	45,109	141,385
2010 Census			
Total Households	3,039	41,664	120,604
HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2023 Estimate			
\$200,000 or More	2.8%	4.8%	5.2%
\$150,000-\$199,999	1.8%	4.6%	5.0%
\$100,000-\$149,999	9.7%	12.0%	12.3%
\$75,000-\$99,999	12.3%	12.2%	11.9%
\$50,000-\$74,999	23.6%	19.9%	19.1%
\$35,000-\$49,999	17.4%	14.5%	14.2%
\$25,000-\$34,999	13.4%	11.3%	10.8%
\$15,000-\$24,999	9.5%	10.3%	10.0%
Under \$15,000	9.5%	10.4%	11.6%
Average Household Income	\$64,174	\$76,992	\$79,043
Median Household Income	\$50,179	\$54,498	\$54,392
Per Capita Income	\$28,575	\$32,841	\$33,116

POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2023 Estimate Total Population	7,690	109,211	351,015
Under 20	18.7%	20.6%	21.7%
20 to 34 Years	23.1%	23.4%	22.9%
35 to 49 Years	23.2%	22.2%	21.5%
50 to 59 Years	15.3%	13.2%	13.2%
60 to 64 Years	6.3%	5.9%	5.9%
65 to 69 Years	5.0%	5.0%	5.0%
70 to 74 Years	4.0%	4.1%	4.1%
Age 75+	4.6%	5.6%	5.6%
Median Age	39.9	38.6	38.3
Population by Gender			
2023 Estimate Total Population	7,690	109,211	351,015
Male Population	52.2%	51.2%	51.3%
Female Population	47.8%	48.8%	48.7%
Travel Time to Work			
Average Travel Time to Work in Minutes	22.0	23.0	24.0

# DEMOGRAPHICS // Crimson Canyon Building

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## POPULATION

In 2023, the population in your selected geography is 351,015. The population has changed by 17.68 since 2010. It is estimated that the population in your area will be 374,629 five years from now, which represents a change of 6.7 percent from the current year. The current population is 51.3 percent male and 48.7 percent female. The median age of the population in your area is 38.3, compared with the U.S. average, which is 38.7. The population density in your area is 4,467 people per square mile.

- 14	JOBS		
		-	
_		_	

#### **EMPLOYMENT**

In 2023, 193,476 people in your selected area were employed. The 2010 Census revealed that 49.4 percent of employees are in white-collar occupations in this geography, and 17.2 percent are in blue-collar occupations. In 2023, unemployment in this area was 7.0 percent. In 2010, the average time traveled to work was 23.00 minutes.



#### HOUSEHOLDS

There are currently 146,493 households in your selected geography. The number of households has changed by 21.47 since 2010. It is estimated that the number of households in your area will be 156,618 five years from now, which represents a change of 6.9 percent from the current year. The average household size in your area is 2.4 people.



#### INCOME

In 2023, the median household income for your selected geography is \$54,392, compared with the U.S. average, which is currently \$68,480.The median household income for your area has changed by 17.77 since 2010. It is estimated that the median household income in your area will be \$63,208 five years from now, which represents a change of 16.2 percent from the current year.

The current year per capita income in your area is \$33,116, compared with the U.S. average, which is \$39,249. The current year's average household income in your area is \$79,043, compared with the U.S. average, which is \$100,106.



#### HOUSING

The median housing value in your area was \$347,189 in 2023, compared with the U.S. median of \$268,796. In 2010, there were 52,820.00 owner-occupied housing units and 67,784.00 renter-occupied housing units in your area.



#### **EDUCATION**

The selected area in 2023 had a lower level of educational attainment when compared with the U.S averages. Only 7.2 percent of the selected area's residents had earned a graduate degree compared with the national average of 12.7 percent, and 17.5 percent completed a bachelor's degree, compared with the national average of 20.2 percent.

The number of area residents with an associate degree was lower than the nation's at 8.1 percent vs. 8.5 percent, respectively.

The area had more high-school graduates, 29.1 percent vs. 26.9 percent for the nation. The percentage of residents who completed some college is also higher than the average for the nation, at 24.5 percent in the selected area compared with the 20.1 percent in the U.S.

#### V Sahara Av **Major Employers** Employees 589 595 Diversified Rest Group RSC LLC 6,200 Venetian Casino Resort LLC-Venetian Resort Hotel Casino 2 5.758 3 Coast Hotels and Casinos Inc-Boyd Creative Services 5,328 W Spring Mountain Rd Slots-A-Fun Inc-Slots-A-Fun Casino 4 5,186 Boardwalk Casino Inc 5 5,156 Paradise 6 Resorts World Las Vegas LLC-Awana Spa Wellness 5,000 W Flamingo Rd 596 Wynn Resorts Finance LLC 7 5,000 MGM Grand Hotel LLC-MGM Grand Bus Conference Ctr 4,344 8 W Tropicana Ave MGM Grand Hotel LLC-MGM Grand Gift Sp At McCrran A 4,344 9 New Castle LLC-Excalibur Hotel & Casino 4,200 10 ng Valley Paris Las Vegas-Paris Las Vegas Hotel & Casino Russell Rd 11 4,000 Wolfgang Puck Worldwide Inc-Spago Las Vegas 12 4,000 13 Board of Regents Nevada-University Nevada - Las Vegas 3,341 Wynn Las Vegas LLC 14 3,153 595 15 Ramparts Inc-Luxor Hotel & Casino 3,100 Victoria Partners LP-Monte Carlo Hotel and Casino 16 3,000 215 Pnk Development 10 LLC 17 2.696 Warm Sprin 18 Avago Technologies US Inc 2.436 19 New York - NY Ht & Casino LLC-Starbucks Licensed Store 2,300 20 Palazzo Resort Hotel Casino (160 Enterprise 2,288 Coast Hotels and Casinos Inc-Orleans Hotel and Casino The 21 2.287 160 Mh Inc 22 2,158 Mirage Laundry Services Corp 23 2,079 Sheraton Gaming Corporation 24 2,000 160 160 25 W Lim Corporation LLC 2,000

# Crimson Canyon Building // DEMOGRAPHICS

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# DEMOGRAPHICS // Crimson Canyon Building

## EXCLUSIVELY LISTED BY

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