

# FOR LEASE 25,000± SF | INDUSTRIAL/FLEX

## 21 NORTHWESTERN DRIVE | SALEM, NH 03079



### PROPERTY HIGHLIGHTS

The Boulos Company is pleased to present 25,000 +/- SF of industrial-flex space available at 21 Northwestern Drive, Salem, NH for lease. This 100,450 +/- SF industrial building is situated on 15.2 acres and boasts a very strong historical occupancy in a highly-coveted location.

The available space features 21'6" clear height, three (3) tailboard loading docks with seals, and one (1) 12' x 14' drive-in door.

The property is located in one of Salem's most sought after industrial parks about one mile from the recently widened Interstate 93, Exit 2 – just 33 miles from Boston. The Massachusetts border is less than 5 miles away, providing quick access to Routes 213, 495, 95 and more. Manchester-Boston Regional Airport is an approximate 20 minute drive, and Boston-Logan International Airport is roughly 40 minutes away. The immediate area offers a wide array of amenities including hotels, restaurants, fitness centers, conference facilities, and ample retailers.

21 Northwestern Drive is an ideal location in the highly desirable Salem submarket, enabling businesses to enjoy proximity to the metro-Boston area while benefiting from New Hampshire's tax-free business climate. Broker interest.



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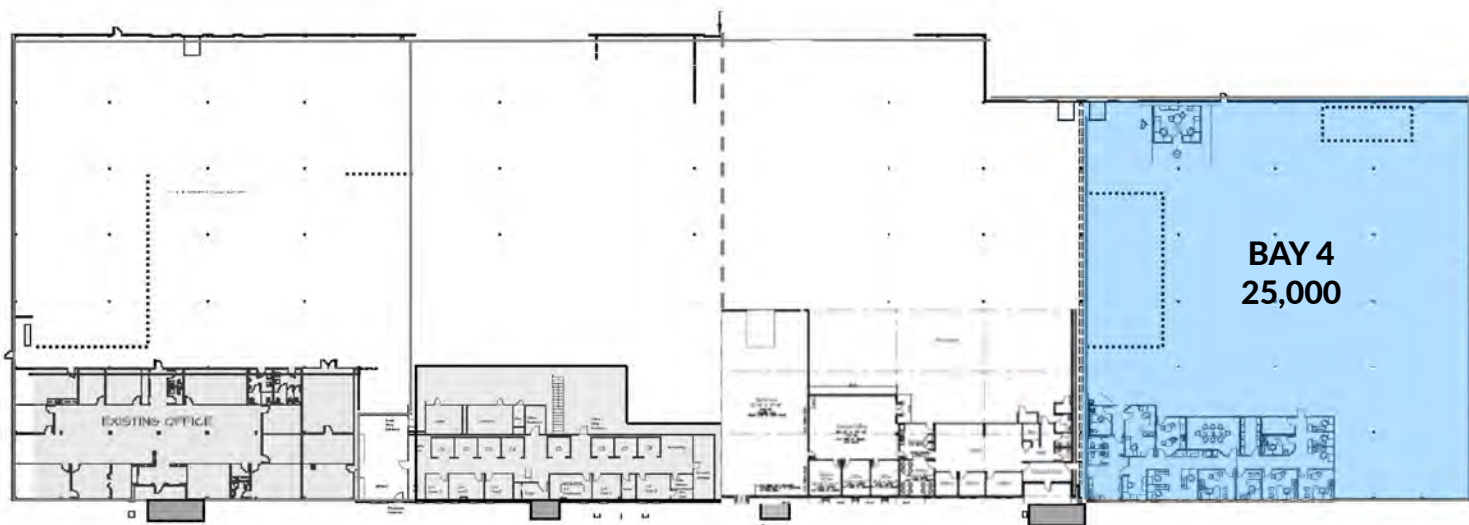
## 21 NORTHWESTERN DRIVE | SALEM, NH 03079



### PROPERTY SPECIFICATIONS

• BUILDING TYPE	Industrial	• POWER	480/277v 50A (expandable)
• BUILDING SIZE	100,450± SF	• HVAC	Propane
• AVAILABLE SF	25,000± SF (Bay 4)	• LOADING	(3) Tailboard, (1) 12'x14' drive-in door
• LOT SIZE	15.26± acres	• COLUMN SPACING	26'x38'
• YEAR BUILT	1996	• PARKING	2/1,000 SF
• ZONING	Industrial	• Est. NNN	Op. Expenses: \$1.82/SF
• UTILITIES	Municipal water/sewer		Real Estate Taxes: \$1.02/SF
• CLEAR HEIGHT	21.6'	• Lease Rate	Call broker for details

### FLOOR PLAN

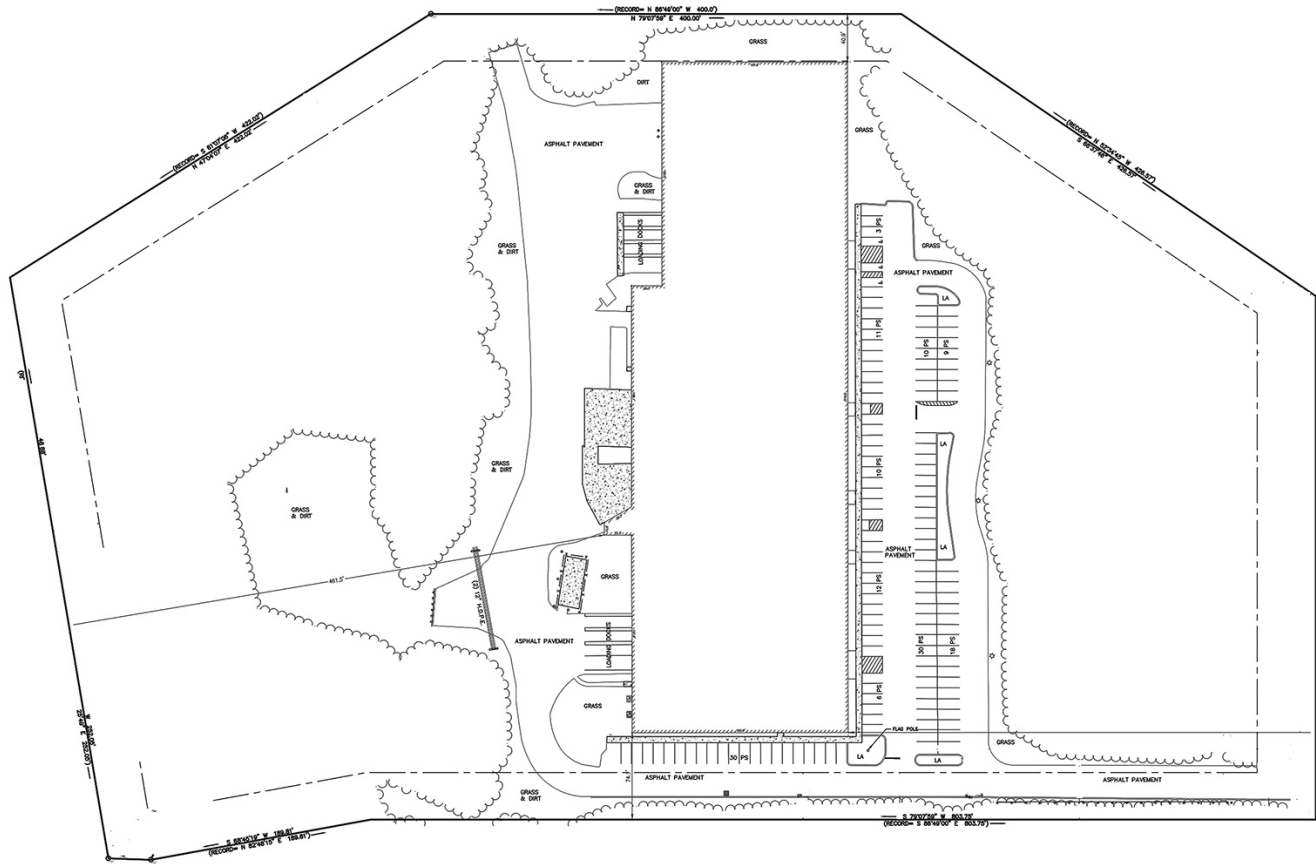


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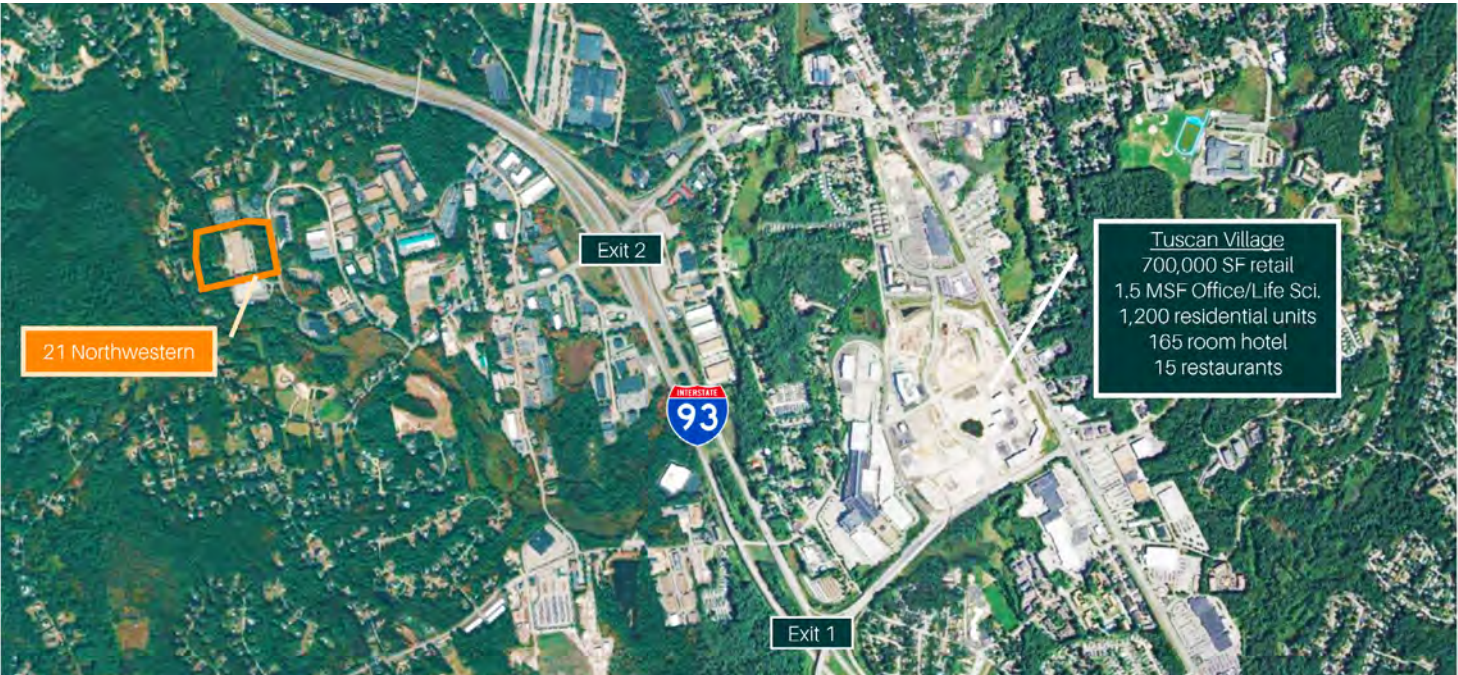
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## SITE PLAN



## LOCATION



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### LOCATION OVERVIEW



21 Northwestern Drive is located immediately off of Interstate 93 at Exit 2. The area is a densely developed corridor with office, medical, industrial and retail users. Nearby amenities include hotels, dining, retail, daycare, fitness, and more. As the “first town over the border” from Massachusetts, Salem retains a dense commuter population and has arisen as a tax haven.

### CONTACT US



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**State of New Hampshire**  
**OFFICE OF PROFESSIONAL LICENSURE AND CERTIFICATION**  
**DIVISION OF LICENSING AND BOARD ADMINISTRATION**  
7 Eagle Square, Concord, NH 03301-4980  
Phone: 603-271-2152

**BROKERAGE RELATIONSHIP DISCLOSURE FORM**  
**(This is Not a Contract)**

*This form shall be presented to the consumer at the time of first business meeting, prior to any discussion of confidential information*

**Right Now,  
You Are a  
Customer**

As a customer, the licensee with whom you are working is not obligated to keep confidential the information that you might share with him or her. As a customer, you should not reveal any confidential information that could harm your bargaining position.

**As a customer, you can expect a real estate licensee to provide the following customer-level services:**

- To disclose all material defects known by the licensee pertaining to the on-site physical condition of the real estate;
- To treat both the buyer/tenant and seller/landlord honestly;
- To provide reasonable care and skill;
- To account for all monies received from or on behalf of the buyer/tenant or seller/landlord relating to the transaction;
- To comply with all state and federal laws relating to real estate brokerage activity; and
- To perform ministerial acts, such as showing property, preparing, and conveying offers, and providing information and administrative assistance.

**To Become a Client**

Clients receive more services than customers. You become a client by entering into a written contract for representation as a seller/landlord or as a buyer/tenant.

**As a client, in addition to the customer-level services, you can expect the following client-level services**

- Confidentiality;
- Loyalty;
- Disclosure;
- Lawful Obedience; and
- Promotion of the client's best interest.
- For seller/landlord clients this means the agent will put the seller/landlord's interests first and work on behalf of the seller/landlord.
- For buyer/tenant clients this means the agent will put the buyer/tenant's interest first and work on behalf of the buyer/tenant.

**Client-level services also include advice, counsel, and assistance in negotiations.**

**For important information about your choices in real estate relationships, please see page 2 of this disclosure form.**

I acknowledge receipt of this disclosure as required by the New Hampshire Real Estate Commission (Pursuant to Rea 701.01).  
**I understand as a customer I should not disclose confidential information.**

Name of Consumer (Please Print)

Name of Consumer (Please Print)

Signature of Consumer

Date

Signature of Consumer

Date

Provided by: Name & License #

Date

(Name and License # of Real Estate Brokerage Firm)

\_\_\_\_\_ consumer has declined to sign this form  
(Licensees Initials)

## *Types of Brokerage Relationships commonly practiced in New Hampshire*

### *SELLER AGENCY (RSA 331-A:25-b)*

A seller agent is a licensee who acts on behalf of a seller or landlord in the sale, exchange, rental, or lease of real estate. The seller is the licensee's client, and the licensee has the duty to represent the seller's best interest in the real estate transaction.

### *BUYER AGENCY (RSA 331-A:25-c)*

A buyer agent is a licensee who acts on behalf of a buyer or tenant in the purchase, exchange, rental, or lease of real estate. The buyer is the licensee's client, and the licensee has the duty to represent the buyer's best interests in the real estate transaction.

### *SINGLE AGENCY (RSA 331-A:25-b; RSA 331-A:25-c)*

Single agency is a practice where a firm represents the buyer only, or the seller only, but never in the same transaction. Disclosed dual agency cannot occur.

### *SUB-AGENCY (RSA 331-A:2, XIII)*

A sub-agent is a licensee who works for one firm but is engaged by the principal broker of another firm to perform agency functions on behalf of the principal broker's client. A sub-agent does not have an agency relationship with the customer.

### *DISCLOSED DUAL AGENCY (RSA 331-A:25-d)*

A disclosed dual agent is a licensee acting for both the seller/landlord and the buyer/tenant in the same transaction with the knowledge and written consent of all parties.

The licensee cannot advocate on behalf of one client over another. Because the full range of duties cannot be delivered to both parties, written informed consent must be given by all clients in the transaction.

A dual agent may not reveal confidential information without written consent, such as:

1. Willingness of the seller to accept less than the asking price.
2. Willingness of the buyer to pay more than what has been offered.
3. Confidential negotiating strategy not disclosed in the sales contract as terms of the sale.
4. Motivation of the seller for selling nor the motivation of the buyer for buying.

### *DESIGNATED AGENCY (RSA 331-A:25-e)*

A designated agent is a licensee who represents one party of a real estate transaction and who owes that party client-level services, whether or not the other party to the same transaction is represented by another individual licensee associated with the same brokerage firm.

### *FACILITATOR (RSA 331-A:25-f)*

A facilitator is an individual licensee who assists one or more parties during all or a portion of a real estate transaction without being an agent or advocate for the interests of any party to such transaction. A facilitator can perform ministerial acts, such as showing property, preparing and conveying offers, and providing information and administrative assistance, and other customer-level services listed on page 1 of this form. This relationship may change to an agency relationship by entering into a written contract for representation, prior to the preparation of an offer.

### *ANOTHER RELATIONSHIP (RSA 331-A:25-a)*

If another relationship between the licensee who performs the service and the seller, landlord, buyer or tenant is intended, it must be described in writing and signed by all parties to the relationship prior to services being rendered.