

# HTeaO

10805 N May Ave, The Village, Oklahoma 73120



OFFERING MEMORANDUM

## **Property Overview**

### **Property Summary**

Opportunity to acquire HTeaO property located at 10805 N. May Avenue in The Village, Oklahoma. Excellent visibility with easy access to highway OK-74. Beautiful and meticulously maintained property with plentiful parking.

### **Property Details**

2

Address 10805 N May Ave The Village, OK 73120



Occupant

Seller: L&D Holdings, LLC Tenant: HTeaO, LLC



Year Built



Area

Building: 2,118 SF Land: 0.47 Acres

### **Lease Summary**

Lease Type: NNN

**Base Lease Term:** 15 Years

Commencement Date: August 1st, 2024

**Expiration Date:** July 31st, 2039

Rent Increase: 1% Annual Increase

Renewal Options: 5x Five-Year extension options. 2% minimum increases and a

ceiling of 10%

**Property Taxes:** Tenant pays direct

**CAM:** Tenant pays direct



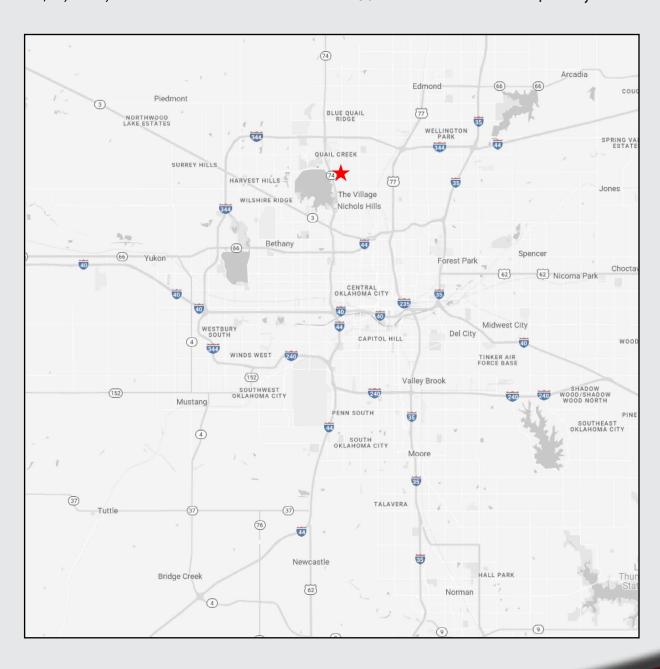
**Sales Price** \$2,050,000



Cap Rate 6.3%



NOI \$127,500





## **Investment Summary**

Rent Commencement08/01/2024Pro Rated Month 131.0 DaysInitial Rent (Annual)\$127,500.00First Month Rent\$10,625.00

### **Rent Roll**

Year	Mo/Yr From	Mo/Yr To	Annual Rent	Monthly Rent	Increase	Notes
1	08/01/2024	07/31/2025	\$127,500.00	\$10,625.00		
2	08/01/2025	07/31/2026	\$128,775.00	\$10,731.25	1.00%	
3	08/01/2026	07/31/2027	\$130,062.75	\$10,838.56	1.00%	
4	08/01/2027	07/31/2028	\$131,363.38	\$10,946.95	1.00%	
5	08/01/2028	07/31/2029	\$132,677.01	\$11,056.42	1.00%	
6	08/01/2029	07/31/2030	\$134,003.78	\$11,166.98	1.00%	
7	08/01/2030	07/31/2031	\$135,343.82	\$11,278.65	1.00%	
8	08/01/2031	07/31/2032	\$136,697.26	\$11,391.44	1.00%	
9	08/01/2032	07/31/2033	\$138,064.23	\$11,505.35	1.00%	
10	08/01/2033	07/31/2034	\$139,444.87	\$11,620.41	1.00%	
11	08/01/2034	07/31/2035	\$140,839.32	\$11,736.61	1.00%	
12	08/01/2035	07/31/2036	\$142,247.71	\$11,853.98	1.00%	
13	08/01/2036	07/31/2037	\$143,670.19	\$11,972.52	1.00%	
14	08/01/2037	07/31/2038	\$145,106.89	\$12,092.24	1.00%	
15	08/01/2038	07/31/2039	\$146,557.96	\$12,213.16	1.00%	End of Primary Term

### **Renewal Options**

Option #1	1	16-20	1	5-year CPI Increase with a floor of 2% and a ceiling of 10%
Option #2		21-25	Ì	5-year CPI Increase with a floor of 2% and a ceiling of 10%
Option #3		26-30		5-year CPI Increase with a floor of 2% and a ceiling of 10%
Option #4		31-35		5-year CPI Increase with a floor of 2% and a ceiling of 10%
Option #5		36-40		5-year CPI Increase with a floor of 2% and a ceiling of 10%



### **Tenant Profile**



#### Overview

Founded in 2009, TX-based HTeaO is the largest iced tea franchisor in the United States. The stores offer both in-store and drive-through drink options, including more than 26 flavors of sweetened and unsweetened iced tea, plus a coffee menu and filtered water.

The company launched its first franchised location in 2018 in Midland, TX. To date, HTeaO has opened 140 locations with 50 more under construction, and has awarded 426 franchise licenses. HTeaO is present in Florida, Kansas, New Mexico, Oklahoma, and Texas.

In January 2023, the company announced that Crux Capital and Trive Capital, two Dallas-based private equity firms, acquired a minority state in HTeaO. The partnership positions HTeaO to accelerate geographic expansion, attract key talent and employ innovative technology to improve quality of service while enhancing the customer experience.

### **Corporation Profile**

**Legal Entity** HTeaO FC, LLLP

OwnerShip Private; Crux Capital & Trive Capital

**Industry** Food & Beverage

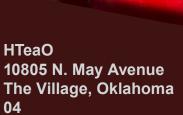
Founded 2009

**Headquarters** Fort Worth, TX

# of Locations ±140 Open; ±50 Under Construction; ±400 Franchise Agreements

# of States Five: Florida, Kansas, New Mexico, Oklahoma, Texas















The Village Store meant different things to different folks: a general store, a hardware shop, or a fishing supply spot. But in 1949, inside that store, developer Clarence E. Duffner, Sr. made a big decision over coffee. He bought forty acres of empty land and named it "The Village". Duffner built homes in the southwest, and developer Floyd Harrison worked on the east near Pennsylvania Avenue. They shared a vision and in 1959, The Village became a city. Gene Bumpass, the former Police Chief of Altus, became the first City Manager.

Today, The Village is a thriving community with around 9,321 residents. It has its own fire and police departments, sits between Oklahoma City and Nichols Hills, and boasts landmarks like Love's Travel Stops and Country Stores' headquarters, the OKC Friday newspaper, and Casady School.

The Village is governed by an elected Council, with the Mayor's position rotating. As we look to the future, we're committed to close-knit relationships, a great quality of life, and preserving The Village's unique character.

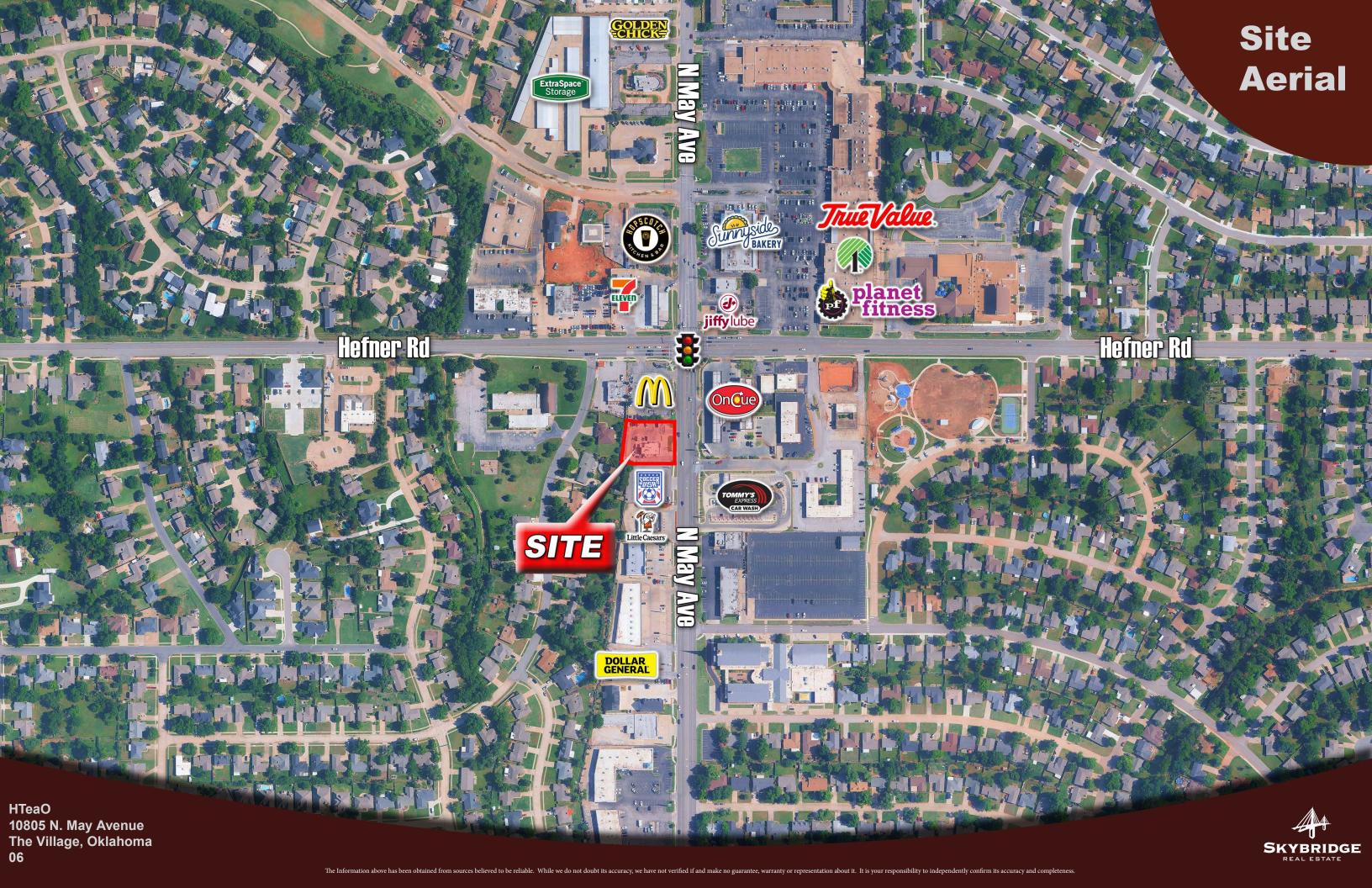
#### **Attractions**

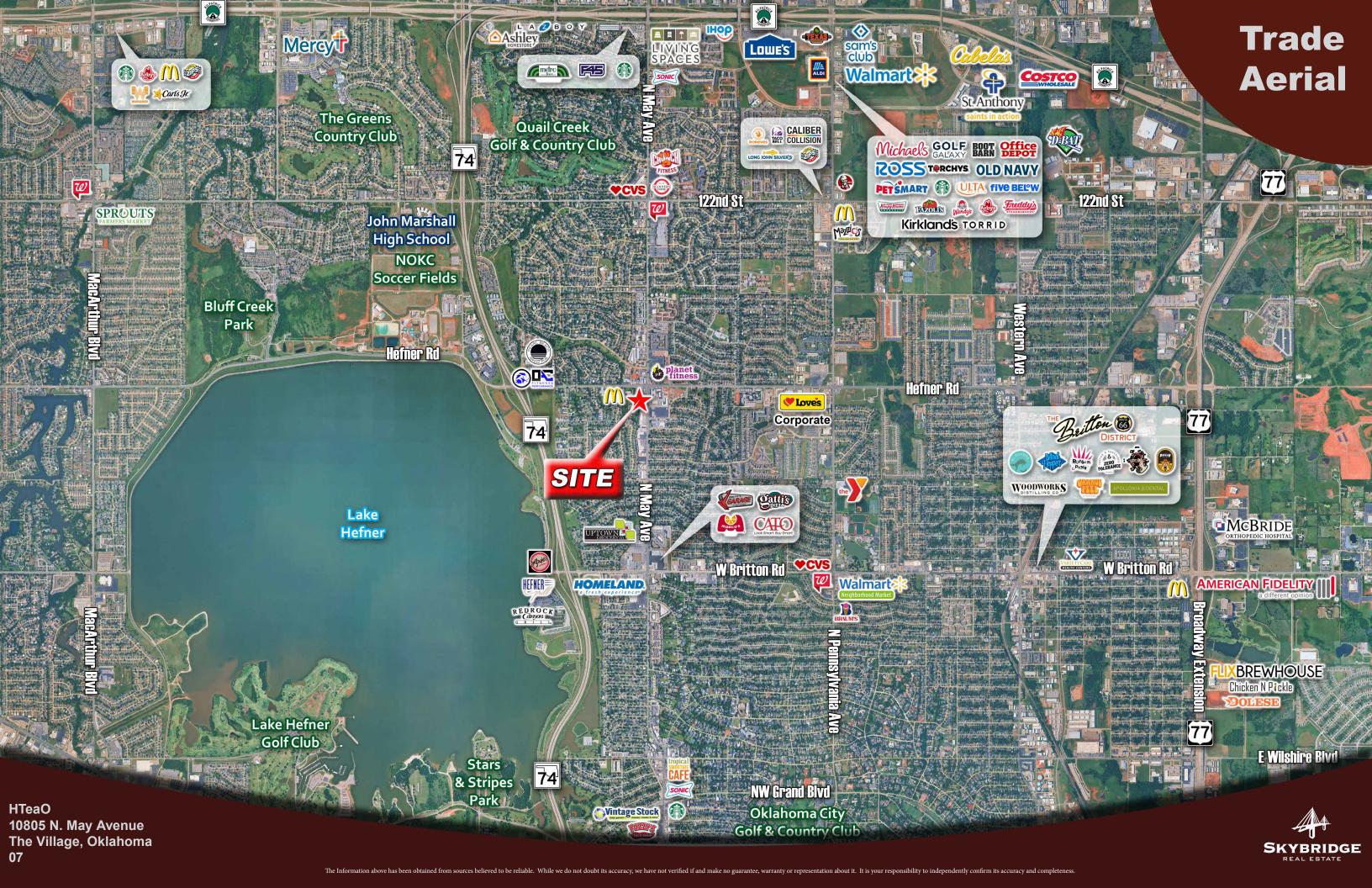
The Village offers a variety of activities for residents and visitors alike. Nature enthusiasts can enjoy the scenic trails and recreational opportunities at Lake Hefner, known for its picturesque views and waterfront paths. For family outings, Earlywine Park provides expansive green spaces, sports complexes, and aquatic facilities, making it a popular destination for picnics and outdoor activities. Additionally, the proximity to Oklahoma City means easy access to attractions like the Oklahoma City Zoo, Myriad Botanical Gardens, and the National Cowboy & Western Heritage Museum.

### **Economic Opportunities**

The city offers a compelling environment for economic growth, particularly for small businesses and entrepreneurs. Situated within the Oklahoma City metropolitan area, The Village benefits from its proximity to major urban centers while maintaining a distinct community identity. The city's cost of living is notably affordable, with average two-bedroom rents significantly below the national average, and a grocery cost index of 97 compared to the national benchmark of 100. This affordability, combined with a supportive local economy that includes both national chains and independent businesses, creates a fertile ground for new ventures. The unemployment rate stands at 4.4%, below the national average, and future job growth over the next decade is projected at 31.7%, indicating a stable and expanding job market.











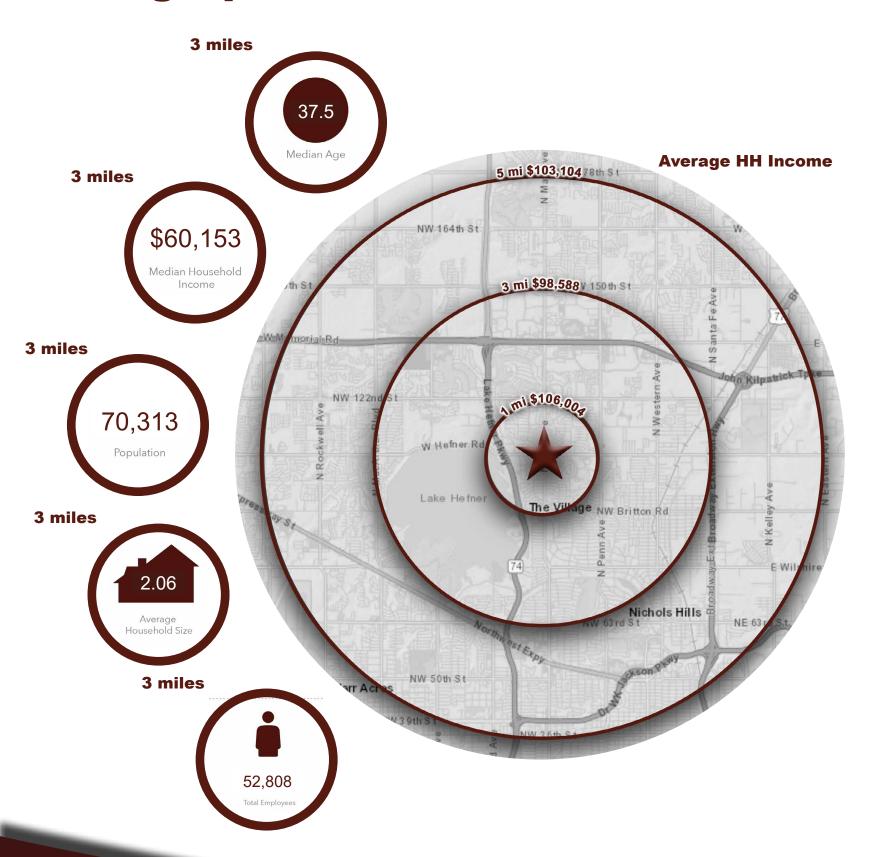






SKYBRIDGE REAL ESTATE

## **Demographics**



	1 mi	3 mi	5 mi
Population Summary			
2010 Total Population	10,429	63,714	177,477
2020 Total Population	11,009	68,720	196,638
2020 Group Quarters	135	764	1,865
2024 Total Population 2024 Group Quarters	11,044 136	70,313 768	201,339 1,874
2029 Total Population	11,016	71,785	206,071
2024-2029 Annual Rate	-0.05%	0.42%	0.47%
2024 Total Daytime Population	14,770	81,770	241,770
Workers	9,647	52,808	154,821
Residents	5,123	28,962	86,949
lousehold Summary	-,		22,212
2010 Households	5,043	30,245	79,439
2010 Average Household Size	2.07	2.09	2.21
2020 Total Households	5,287	32,759	87,101
2020 Average Household Size	2.06	2.07	2.24
2024 Households	5,290	33,685	89,475
2024 Average Household Size	2.06	2.06	2.23
2029 Households	5,306	34,626	92,192
2029 Average Household Size	2.05	2.05	2.21
2024-2029 Annual Rate	0.06%	0.55%	0.60%
2010 Families	2,832	15,864	44,989
2010 Average Family Size	2.72	2.82	2.91
2024 Families	2,855	16,779	49,328
2024 Average Family Size	2.60	2.82	2.96
2029 Families	2,848	17,082	50,464
2029 Average Family Size	2.59	2.81	2.94
2024-2029 Annual Rate	-0.05%	0.36%	0.46%
lousing Unit Summary	F 754	24.767	70.470
2000 Housing Units	5,751	31,767	78,479
Owner Occupied Housing Units	65.9%	51.5%	52.8%
Renter Occupied Housing Units	28.4% 5.7%	40.4%	39.1%
Vacant Housing Units	5,7% 5,449	8.1%	8.1%
2010 Housing Units Owner Occupied Housing Units	67.8%	33,585 49.1%	87,618 52.4%
Renter Occupied Housing Units	24.7%	40.9%	38.3%
Vacant Housing Units	7.5%	9.9%	9.3%
2020 Housing Units	5,847	36,574	96,458
Owner Occupied Housing Units	62.9%	44.5%	49.0%
Renter Occupied Housing Units	27.5%	45.0%	41.3%
Vacant Housing Units	9.0%	10.5%	9.6%
2024 Housing Units	5,891	37,845	99,518
Owner Occupied Housing Units	61.1%	42.7%	47.6%
Renter Occupied Housing Units	28.7%	46.3%	42.3%
Vacant Housing Units	10.2%	11.0%	10.1%
2029 Housing Units	5,913	38,875	102,557
Owner Occupied Housing Units	61.1%	42.2%	47.3%
Renter Occupied Housing Units	28.6%	46.9%	42.6%
Median Age			
2010	41.7	36.1	35.9
2020	41.2	37.1	37.0
2024	41.8	37.5	37.5
2029	43.3	39.3	39.1
2024 Households by Income			
Household Income Base	5,290	33,685	89,473
<\$15,000	7.1%	10.8%	9.3%
\$15,000 - \$24,999	5.5%	8.0%	7.0%
\$25,000 - \$34,999	4.9%	7.4%	7.7%
\$35,000 - \$49,999	11.4%	16.3%	14.2%
\$50,000 - \$74,999 \$75,000 - \$00,000	19.0%	15.3%	15.0%
\$75,000 - \$99,999 \$100,000 - \$140,000	14.2%	11.6%	12.0%
\$100,000 - \$149,999 \$150,000 - \$100,000	18.5%	13.5%	15.7%
\$150,000 - \$199,999 \$200,000±	9.2% 10.1%	6.6% 10.6%	8.2% 10.9%
\$200,000+ Average Household Income	\$106,004	\$98,588	\$103,104
Average Household Income	\$100,00 <del>4</del>	\$20,300	\$1U3,1U <del>4</del>







## HTeaO

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