

# 1750-1752 SECOND AVENUE

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# Marcus & Millichap NYM GROUP

260 Madison Avenue, 5th Floor | New York, New York 10016 www.newyorkmultifamily.com

# $\frac{1750-1752}{\text{SECOND AVENUE}}$

is being offered at

\$15,750,000

### THE OFFERING

The New York Multifamily team is pleased to exclusively offer for sale 1750 Second Avenue and 1752 Second Avenue, located in the Yorkville neighborhood. Located on the East side of Second Avenue between East 91st Street and East 92nd Street, these two adjacent mixed-use buildings include 20-units comprised of approximately 15,070 square feet with 50' of frontage. These properties sit on a 50'x80' lot (Block: 1554 and Lot: 2 & 3) and are built 65' deep. The properties are zoned C2-8 and do not come with available air rights.

### THE OPPORTUNITY

- **Building Overviews:** These 5-story adjacent mixed-use buildings feature 50 feet of frontage on Second Avenue and contain 16 residential apartments and 4 commercial units. The residential unit mix consists of 1 one-bedroom apartment, 4 two-bedroom apartments, and 11 three-bedroom apartments. The commercial unit mix consists of 2 North and 2 South facing stores.
- Newly Renovated Apartments with High End Finishes: The apartments feature plank hardwood flooring, exposed brick, renovated kitchens with all custom cabinetry, condo-like finishes, dishwasher, renovated bathrooms, and in-unit washer and dryer.
- 1750 Second Avenue | 100% Free Market Status: All the residential apartments in 1750 2nd Avenue are 100% Free Market, giving potential
  buyers future rental upside and flexibility. A buyer can feel comfortable knowing that they do not need take on burdensome management of
  rent regulated apartments.
- 1752 Second Avenue | 50% Free Market Status: 4 of the 8 residential apartments are Free Market. Of the 4 remaining apartments, 3 are Rent Controlled and only 1 is Rent Stabilized.
- **Desirable Location:** Yorkville is a highly desirable residential and retail neighborhood. This building is across the street from Ruppert Park, steps away from a variety highly trafficked retail / restaurants, schools, nearby train and bus transportation, and Central Park.
- Retail Repositioning Opportunity: With a variety of retail lease expirations ranging from 2025 2034, a buyer can reposition certain spaces with stable / guaranteed income from the in place residential and commercial tenants.
- Tax Class Protected: 1750 and 1752 Second Avenue fall under the highly coveted protected tax class: 2B. By law, taxes cannot increase more than 8% year-over-year or 30% over any given 5-year period. This acts as a great hedge against future rising taxes.

### LISTING METRICS

| 20<br>TOTAL UNITS         | 15,070<br>TOTAL SQUARE FEET | 75% FREE MARKET | Q 4 5 6                  |
|---------------------------|-----------------------------|-----------------|--------------------------|
| <b>\$1,045</b> PRICE / SF | 6.6% PRO FORMA CAP RATE     | 2B<br>TAX CLASS | NEARBY<br>TRANSPORTATION |



# FINANCIAL ANALYSIS Marcus & Millichap NYM GROUP NEWYORKMULTIFAMILY.COM

### **FINANCIAL OVERVIEW**

## \$15,750,000

OFFERING PRICE

| PRICE PER SQUARE FOOT         | \$1,045   |
|-------------------------------|-----------|
| PRICE PER UNIT                | \$787,500 |
| TOTAL SQUARE FEET             | 15,070    |
| TOTAL UNITS                   | 20        |
| CURRENT CAP RATE              | 6.1%      |
| CURRENT GRM                   | 12.4      |
| PRO FORMA CAP RATE            | 6.6%      |
| PRO FORMA GRM                 | 11.6      |
| PRO FORMA CASH ON CASH RETURN | 5.44%     |

### PROPOSED DEBT

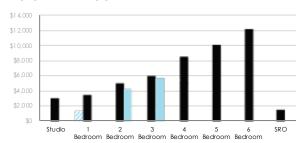
| Loan Amount                      | \$11,000,000 |
|----------------------------------|--------------|
| Interest Rate                    | 5.75%        |
| Amortization                     | 30           |
| Annual Debt Service              | (\$777,879)  |
| Debt Coverage Ratio              | 1.24         |
| Net Cash Flow After Debt Service | \$258,520    |

### **UPSIDE ANALYSIS**

Current Avg RS Units
Market Rents
Current Avg FM Rents

**15,070** SQUARE FEET

**GROSS TOTAL SF** 



\$1,045

**CURRENT** INCOME PRO FORMA Gross Potential Residential Rent \$873,785 \$955,205 Gross Potential Commercial Rent \$381,911 \$390,848 Other Income \$12,960 \$13,997 Gross Income \$1,268,656 \$1,360,051 Vacancy/Collection Loss (\$38,060)(\$40,802)Effective Gross Income \$1,230,597 \$1,319,249 Average Residential Rent/Month/Unit \$4,551 \$4,975 **EXPENSES Property Taxes** Projected \$123,221 \$133,079 Fuel - Gas \$19,570 Projected \$19,000 Insurance Projected \$25,000 \$25,750 Water and Sewer Projected \$16,492 \$16,987 Repairs and Maintenance Projected \$15,000 \$15,450 Common Electric Projected \$8,000 \$8,240 Super Salary / Payroll Projected \$15,000 \$15,450 Management Fee Projected \$36,918 \$38,025 General Administration Projected \$10,000 \$10,300 Total Expenses \$268,631 \$282,851

### SCHEDULE OF INCOME

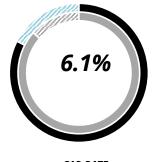
**Net Operating Income** 

| UNIT BREAKDOWN | TOTAL | % OF TOTAL | RENT    |
|----------------|-------|------------|---------|
| Studio         | 0     | 0%         | \$0     |
| 1 Bedroom      | 1     | 6%         | \$1,268 |
| 2 Bedroom      | 4     | 25%        | \$2,752 |
| 3 Bedroom      | 11    | 69%        | \$5,504 |
| 4 Bedroom      | 0     | 0%         | \$0     |
| 5 Bedroom      | 0     | 0%         | \$0     |
| 6 Bedroom      | 0     | 0%         | \$0     |
| SRO            | 0     | 0%         | \$0     |

\$961,966

\$1,036,398





GRM

CAP RATE

# **RENT ROLL**

### 1750-1752 Second Avenue

| UNIT       | TENANT NAME            | NOTES   | LEASE START | EXPIRATION | ACTUAL   | PRO FORMA |
|------------|------------------------|---|-------------|------------|----------|-----------|
| 1750 North | Lucky DD Corporation   | New lease - \$8000/month with 3% annual increases | Jun-19      | Sep-35     | \$8,000  | \$8,240   |
| 1750 South | Charoensuk Corporation |   | Jan-23      | Dec-32     | \$8,169  | \$8,414   |
| 1752 North | Chicken Insider        |   | Oct-19      | Oct-34     | \$8,657  | \$8,917   |
| 1752 South | Vintage                |   | Jul-09      | Aug-32     | \$7,000  | \$7,000   |
| MONTHLY CO | OMMERCIAL REVENUE      |   |             |            | \$31.826 | \$32,571  |

| UNIT#      | STATUS              | NOTES                         | BEDROOMS  | ROOMS | EXPIRATION | ACTUAL      | PRO FORMA   |
|------------|---------------------|-------------------------------|-----------|-------|------------|-------------|-------------|
| 1750 Secon | d Avenue            |                               |           |       |            |             |             |
| 2B         | FM                  | 2 Baths - vacant              | 3 Bedroom | 5     | Dec-25     | \$4,170     | \$6,000     |
| 2F         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Jul-26     | \$5,775     | \$6,000     |
| 3B         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Jun-26     | \$5,750     | \$6,000     |
| 3F         | FM                  | 2 Baths                       | 3 Bedroom | 5     | May-26     | \$5,350     | \$6,000     |
| 4B         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Aug-26     | \$5,925     | \$6,000     |
| 4F         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Jun-26     | \$4,925     | \$6,000     |
| 5B         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Aug-26     | \$5,450     | \$6,000     |
| 5F         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Aug-26     | \$5,700     | \$6,000     |
| 1752 Secon | d Avenue            |                               |           |       |            |             |             |
| 2B         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Jul-26     | \$5,800     | \$6,000     |
| 2F         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Aug-26     | \$5,795     | \$6,000     |
| 3N         | RC                  |                               | 2 Bedroom | 4     |            | \$938       | \$938       |
| 3SW        | RS                  |                               | 1 Bedroom | 3     | Mar-27     | \$1,268     | \$1,268     |
| 4N         | RC                  |                               | 2 Bedroom | 4     |            | \$895       | \$895       |
| 4S         | FM                  | 2 Baths                       | 3 Bedroom | 5     | Jul-27     | \$5,900     | \$6,000     |
| 5N         | RC                  | Vacant; Projecting First Rent | 2 Bedroom | 4     | Jun-26     | \$5,000     | \$5,250     |
| 5S         | FM                  | 2 Baths                       | 2 Bedroom | 4     | Sep-26     | \$4,175     | \$5,250     |
| MONTHLY    | RESIDENTIAL REVENUE |                               | 42        | 74    |            | \$72,815    | \$79,600    |
| ANNUAL R   | ESIDENTIAL REVENUE  |                               |           |       |            | \$873,785   | \$955,205   |
| ANNUAL C   | OMMERCIAL REVENUE   |                               |           |       |            | \$381,911   | \$390,848   |
| TOTAL ANN  | NUAL REVENUE        |                               |           |       |            | ACTUAL      | PRO FORMA   |
|            |                     |                               |           |       |            | \$1,255,696 | \$1,346,054 |

| Notes   |           |
|---|-----------|
| There are 20 total units. There are currently 2 vacant units in the building. The super lives off site. |           |
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 Total Annual Other Income
 \$12,960
 \$13,997

# **INCOME & EXPENSE ANALYSIS**

### 1750-1752 Second Avenue

| GROSS POTENTIAL INCOME                   |             |      | ACTUAL   |             | F    | PRO FORMA |
|--|-------------|------|----------|-------------|------|-----------|
|  |             | %EGI | \$/UNIT  |             | %EGI | \$/UNIT   |
| Gross Potential Residential Rent         | \$873,785   | 69%  | \$54,612 | \$955,205   | 70%  | \$59,700  |
| Gross Potential Commercial Rent          | \$381,911   | 30%  | \$95,478 | \$390,848   | 29%  | \$97,712  |
| Other Income Antenna + RET Reimbursement | \$12,960    | 1%   | \$810    | \$13,997    | 1%   | \$875     |
| Gross Income                             | \$1,268,656 |      | \$63,433 | \$1,360,051 |      | \$68,003  |
| Vacancy/Collection Loss                  | (\$38,060)  | 3%   | -\$1,903 | (\$40,802)  | 3%   | -\$2,040  |
| Effective Gross Income                   | \$1,230,597 |      | \$61,530 | \$1,319,249 |      | \$65,962  |
| Average Residential Rent/Month/Unit      | \$4,551     |      |          | \$4,975     |      |           |

### **EXPENSES**

| EXPENSES           |               |           |           |      |          |             |      |          |
|--------------------|---------------|-----------|-----------|------|----------|-------------|------|----------|
| Property Taxes     | Tax Class: 2B | Projected | \$123,221 | 10%  | \$6,161  | \$133,079   | 10%  | \$6,654  |
| Fuel - Gas         |               | Projected | \$19,000  | 2%   | \$950    | \$19,570    | 1%   | \$979    |
| Insurance          |               | Projected | \$25,000  | 2%   | \$1,250  | \$25,750    | 2%   | \$1,288  |
| Water and Sewer    |               | Projected | \$16,492  | 1%   | \$825    | \$16,987    | 1%   | \$849    |
| Repairs and Maint  | tenance       | Projected | \$15,000  | 1%   | \$750    | \$15,450    | 1%   | \$773    |
| Common Electric    |               | Projected | \$8,000   | 0.7% | \$0.53   | \$8,240     | 0.6% | \$0.55   |
| Super Salary / Pay | roll          | Projected | \$15,000  | 1%   | \$750    | \$15,450    | 1%   | \$773    |
| Management Fee     |               | Projected | \$36,918  | 3%   | \$1,846  | \$38,025    | 3%   | \$1,901  |
| General Administr  | ration        | Projected | \$10,000  | 1%   | \$500    | \$10,300    | 1%   | \$515    |
| Total Expenses     |               |           | \$268,631 | 22%  | \$13,432 | \$282,851   | 21%  | \$14,143 |
| Net Operating In   | come          |           | \$961,966 |      |          | \$1,036,398 |      |          |

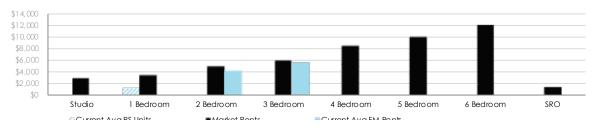
### LEASE STATUS MIX

| % OF TOTAL | RENT                       | TOTAL  | AVG. RENT  |
|------------|----------------------------|--|--|
|            | \$104,641                  | 20   | \$5,232  |
| 5%         | \$1,268                    | 1  | \$1,268  |
| 0%         | \$0                        | 0  | \$0  |
| 15%        | \$6,833                    | 3  | \$2,278  |
| 60%        | \$64,715                   | 12   | \$5,393  |
| 20%        | \$31,826                   | 4  | \$7,956  |
|            | <br>5%<br>0%<br>15%<br>60% | \$104,641<br>5% \$1,268<br>0% \$0<br>15% \$6,833<br>60% \$64,715 | \$104,641 20<br>5% \$1,268 1<br>0% \$0 0<br>15% \$6,833 3<br>60% \$64,715 12 |

### **RENTAL ANALYSIS BY UNIT TYPE**

| TYPE      | % OF TOTAL | RENT     | TOTAL | AVG. RENT |
|-----------|------------|----------|-------|-----------|
| Studio    | 0%         | \$0      | 0     | \$0       |
| 1 Bedroom | 6%         | \$1,268  | 1     | \$1,268   |
| 2 Bedroom | 25%        | \$11,008 | 4     | \$2,752   |
| 3 Bedroom | 69%        | \$60,540 | 11    | \$5,504   |
| 4 Bedroom | 0%         | \$0      | 0     | \$0       |
| 5 Bedroom | 0%         | \$0      | 0     | \$0       |
| 6 Bedroom | 0%         | \$0      | 0     | \$0       |
| SRO       | 0%         | \$0      | 0     | \$0       |

### **UPSIDE ANALYSIS**



AVERAGE RENT PER MONTH

\$4,551

PERCENT FAIR MARKET



TAXES AS PERCENT OF EGI



**EXPENSE** RATIO



# PROPERTY DESCRIPTION Marcus & Millichap NYM GROUP NEWYORKMULTIFAMILY.COM

# **PROPERTY DESCRIPTION**

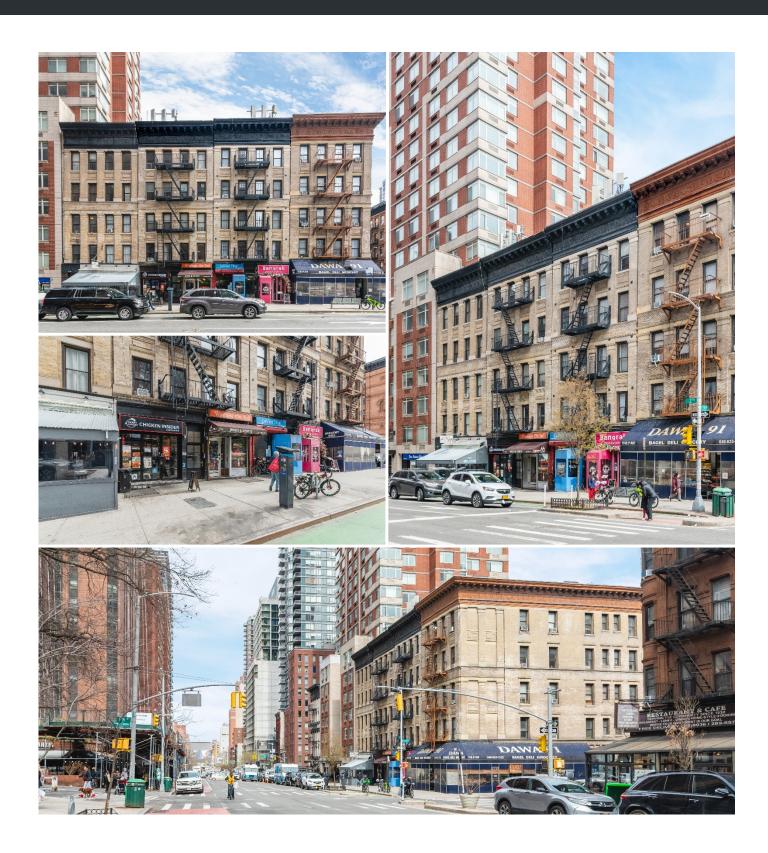
|                          | 1750 Second Avenue | 1752 Second Avenue |
|--------------------------|--------------------|--------------------|
| NEIGHBORHOOD:            | Yorkville          | Yorkville          |
| BOROUGH:                 | Manhattan          | Manhattan          |
| BLOCK & LOT:             | 1554 / 2           | 1554 / 3           |
| LOT DIMENSIONS:          | 25′ X 80′          | 25′ X 80′          |
| LOT SF:                  | 2,000              | 2,000              |
| BUILDING DIMENSIONS:     | 25' X 65'          | 25′ X 65′          |
| APPROXIMATE BUILDING SF: | 7,535              | 7,535              |
| ZONING:                  | C2-8               | C2-8               |
| MAX FAR:                 | 10.00              | 10.00              |
| LANDMARK DISTRICT:       | None               | None               |
| HISTORIC DISTRICT:       | None               | None               |
| TAX CLASS:               | 2B                 | 2B                 |

### **TAX MAP**

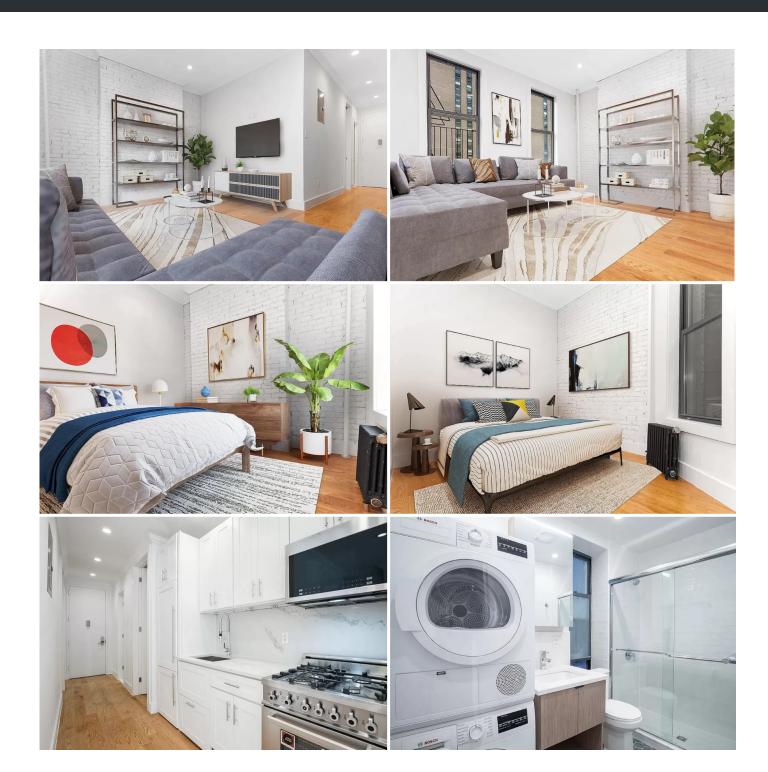




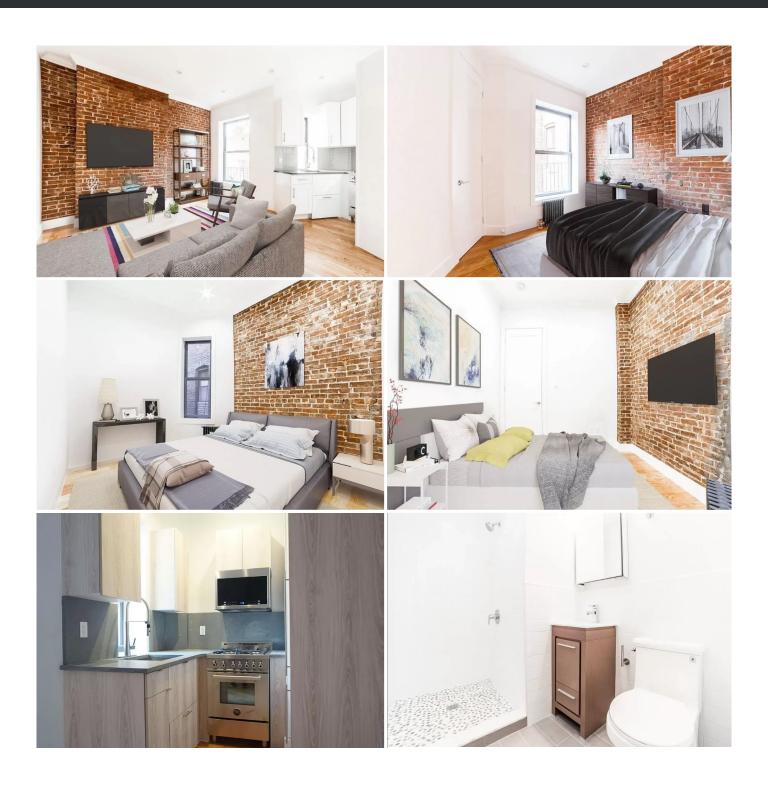
## **PROPERTY PHOTOS** – EXTERIORS



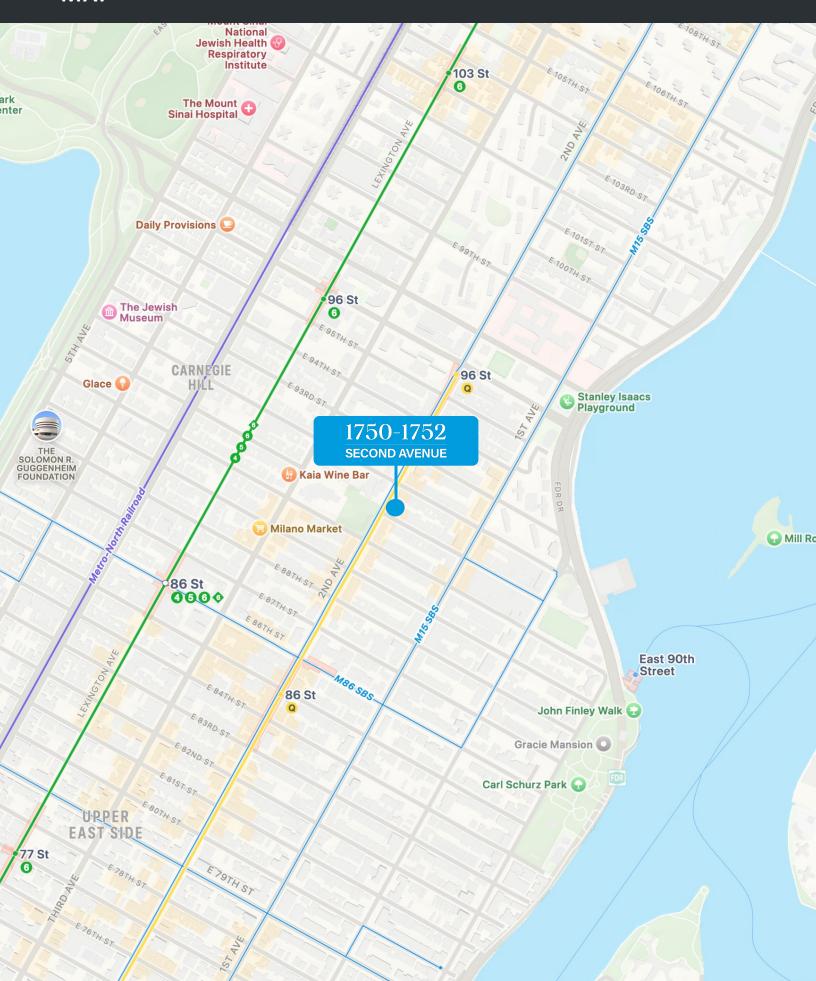
# PROPERTY PHOTOS - INTERIORS



# **PROPERTY PHOTOS** – INTERIORS



### **MAP**



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Broker of Record John Horowitz (212) 430-5260 Activity ID:

# 1750-1752 SECOND AVENUE

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