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### Disclaimer

This is a Confidential Offering Memorandum intended solely for your own limited use and benefit in considering whether you desire to express any further interest in participating in the acquisition of The Circle -K with 76 Gas Station, California (the Property ). The Owner has retained NAI Capital (NAI) as the exclusive sales broker to sell the Property. No other agent or broker is authorized to offer the Property unless and until that agent or broker has executed a written agreement with NAI and that agreement has been executed by their interested purchaser.

This confidential memorandum contains brief, selected information pertaining to the busi-ness and affairs of the Property and has been prepared by NAI. Although this confidential memorandum has been reviewed by representatives of the Owner, it does not purport to be all-inclusive or to contain all the information which a prospective purchaser may desire. Neither the Owner nor NAI, nor any of their partners, officers, employees or agents have independently verified the information contained herein and they are not responsible for any errors or inaccuracies in the information. No representation or warranty, express or implied, is made as to the accuracy or completeness of this confidential memorandum or any of its contents, or any other written or oral communication transmitted to a prospec-tive purchaser in the course of its evaluation of the proposed sale of the Property. There is no representation as to the environmental condition of the Property.

Our agree that the memorandum and its contents are confidential, that you will hold and treat it in confidence and that you will not disclose this memorandum or its contents to any other firm or entity without prior written authorization. Photocopying or other duplication is prohibited. ou will use this confidential memorandum only for the purpose of evaluating the possible acquisition of the Property. All prospective purchasers agree that they will conduct their own independent investigation of those matters which they deem appropri-ate in order to evaluate this offering.

Owner and NAI expressly reserve the right at their sole discretion to reject any or all proposals, offers, or expressions of interest in the Property and to terminate discussions with any party at any time with or without notice.

This confidential memorandum shall not be deemed a representation of the state of affairs of the Property or imply that there has been no change in the business or affairs of the Property since the date of preparation of this memorandum. The Property is submitted for sale subject to the right to make changes in any of the terms without notice.



### Table of Contents

Executive Summary

Investment Summary

14 Tenant Overview

17 Market Overview

# Executive Summary

- This is an extremely rare opportunity to own an excellent commercial property with business in the heart of Koreatown.
- The building, completely rebuilt in 2020, is in practically brand new condition.
- The new restaurant equipment, installed with a ventilation hood in 2020, has never been used for business.
- The Property is currently operating as a 76 Service Station, with the fuel contract set to January 31, 2031. Circle-K is leased until September 8, 2025. Gray Fashion's lease expires in 2026.
- The property is located at Hoover Blvd and 8th Street, where USC has been extensively expending construct along Hoover Blvd towards Koreatown.
- LAMBERT INVESTMEN-LA top real estate commercial company "Are you looking for LA property in one of the best up and coming location? you should strongly consider Koreatown"
- The property offers significant upside potentials (please ask the broker for details).





# Property **Overview**

This property offers an excellent investment opportunity for those seeking stable cash flow. It includes an irreplaceable retail building and a well-established 76 Gas Station and Circle-K business located in the heart of Koreatown.

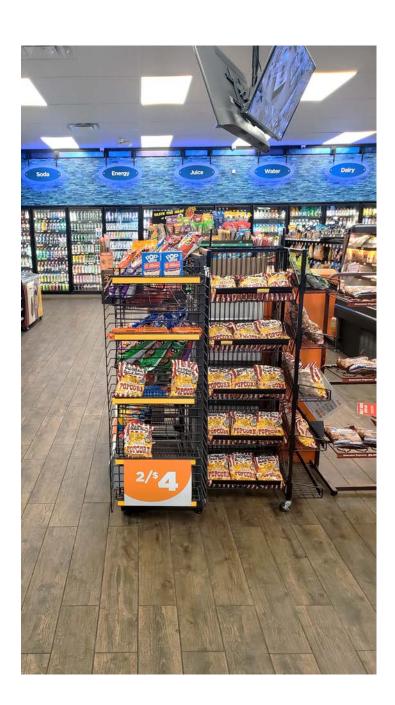
The property is situated in the heart of Koreatown, north of USC, and west of Downtown Los Angeles.



# Investment **Summary**



Property:	76 Hoover Center with Business
Property Address:	801 S Hoover Street Los Angeles, CA 90005
Price:	\$ 6,850,000
UST Built:	1997(new double shield tank)
Year Built:	2020 (new building)
GLA:	4,400 SF
Zoning:	LAC2
Lot Size:	17,814 SF
Tenants:	2
Pumps:	8
Parking:	9
Bicycle (parking & Locker):	4
UST:	2 (12K)
Type of Ownership:	Fee Simple
Sale Type:	Owner User
Right of First Refusal:	Circle-K
APN:	5077-021-030, 5077-021-002



## Financial Data

#### For 2022

\$8,009,393 Total Business gross Income:

Total Expenses: \$7,764,856

\$244,537 Net Business Income:

\$226,842 Rent Income:

\$472,228 **Total Net Income:** 

For 2023

Total Business gross Income: \$6,763,807

Total Expenses: \$6,613,365

\$150,442 Net Business Income:

\$208,721 Rent Income:

**Total Net Income:** \$417,442

Annual Gas Sale

Gas markup \$1.79 per gallon 1,289,786 gallon (2022)

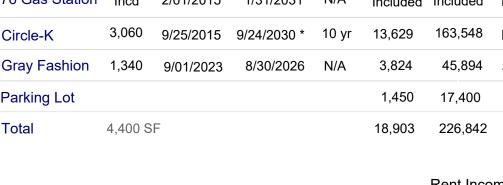
C Store markup 39% 1,169,736 gallon (2023)

## Rent Roll

Tenant	GLA	Lease Start	Lease End	Option	Rent/Mo	Rent/Yr	Increase	E L-Type	Net Rent
76 Gas Station	Incd	2/01/2015	1/31/2031	N/A	Included	Included	N/A	N/A	Included
Circle-K	3,060	9/25/2015	9/24/2030 *	10 yr	13,629	163,548	N/A	N/A	163,548
Gray Fashion	1,340	9/01/2023	8/30/2026	N/A	3,824	45,894	4 %	Gross	45,894
Parking Lot					1,450	17,400			1 7,400
Total	4,400 S	SF			18,903	226,842	F	or 2022	226,842

Rent Income for 2022: \$226,842

Rent income for 2023: \$208,721











# Property **Photos**





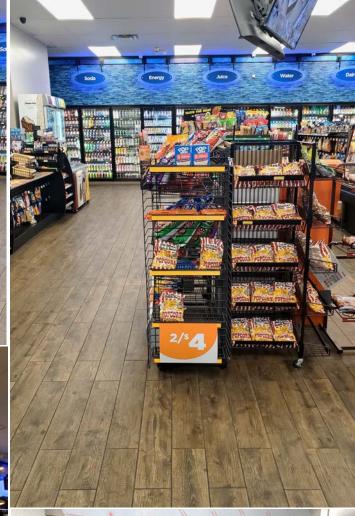




# Property **Photos**









### 8th Street **Photos**



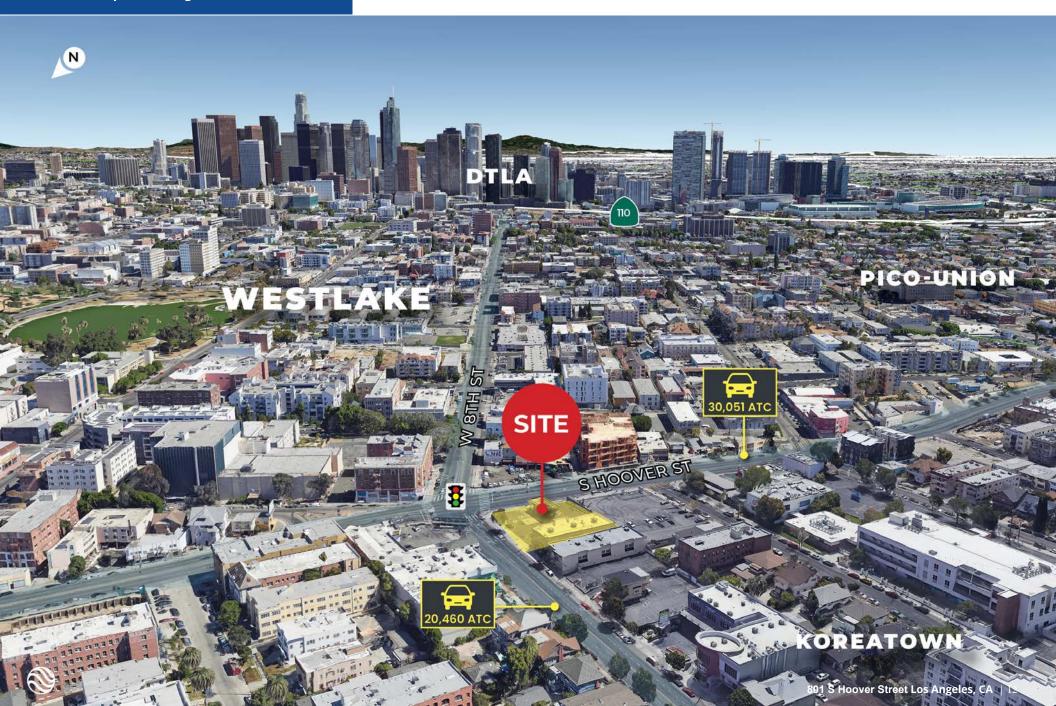








## Property **Aerial**



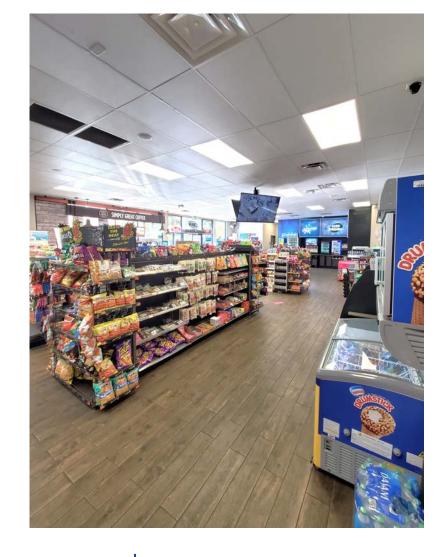
# Tenant **Overview**

### Tenant **Overview**



Circle K is a prominent global chain of convenience stores, founded in 1951 by Fred Hervey in El Paso, Texas. Over the years, it has expanded significantly and is now part of Alimentation Couche-Tard, a multinational convenience store operator based in Laval, Quebec, Canada. Circle K operates approximately 15,000 locations in North America, Europe, Asia, and the Middle East, making it one of the largest convenience store brands worldwide.

Circle K's business model focuses on convenience retailing, offering a wide range of products such as beverages, snacks, fresh food, and fuel. The company aims to enhance customer experience through store-level improvements and technology investments. Additionally, Circle K places a strong emphasis on sustainability and community involvement, reflecting its commitment to making a positive impact in the areas where it operates









**HEADQUARTERS** 

**2023 TOTAL ASSETS** 

±15,000

Tempa, AZ

\$26.9 billion

### Tenant **Overview**



76 Gas Stations, currently owned by Phillips 66 Company, has a rich history dating back to its founding in 1932 by the Union Oil Company of California. The iconic orange 76 ball logo, introduced in 1962, became a symbol of the brand and is still recognized to.

The 76 brand emphasizes providing high-quality fuel, including TOP TIER® gas, E85, and renewable diesel, ensuring that their fuel meets strict standards for engine performance and cleanliness (76 Gas Stations).

There are 1,820 76 gas stations in the United States as of March 26, 2024. The state and territory with the most number of 76 locations in the US is California, with 862 gas stations, which is about 47% of all 76 gas stations in the US.

Headquartered in El Cerrito, California, 76 Gas Stations are known for their distinctive branding and commitment to fueling the journeys of their customers, whether for long road trips or daily commutes (HQ Office Info). The company has continued to evolve, maintaining its presence in the market and adapting to modern fuel technologies and consumer needs.







**LOCATIONS** 

**HEADQUARTERS** 

**2023 TOTAL ASSETS** 

±1,820

Houston, TX

\$60.9 billions

# Market Overview







## **KOREATOWN**

- Koreatown is one of the hottest real estate markets in the U.S.
- LAMBERT INVESTMENT- LA top real estate commercial company "Are you looking for LA property in one of the best up and coming location? you should strongly consider Koreatown"
- The influx of new developments in Koreatown has broadened the area's demographics, withdozens of new residential buildings alongside new restaurants, bars, and entertainment options.
- Koreatown is known for having one of the largest concentration of bars, coffee shops and 24hour restaurants and businesses in southern California.





















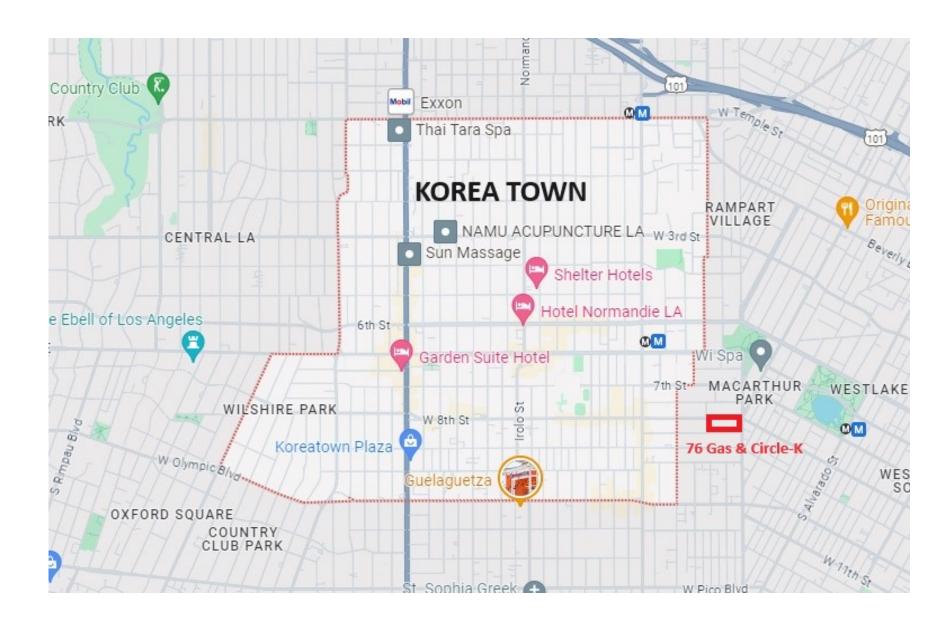
## Koreatown Developments



#### **KOREATOWN NEW 51 PROJECTS**

	801 S Hoover	26	3170 W Olympic Blvd
1	3545 Wilshire Blvd	27	500 S Oxford Ave
2	Vermont Corridor Project	28	1000 S Vermont Ave
3	Wilshire Galleria Project	29	4+N Lofts
4	Korean American National Museum	30	950 S Berendo St
5	631 S Vermont Ave	31	689 S Catalina St
6	3800 W Sixth Street	32	3921 Wilshire Blvd
7	640 S St Andrews Place	33	3525 W Eighth St
8	678 S Armdore Ave	34	800 S Harvard Blvd
9	3663 Wilshire Blvd	35	Hampton Inn
10	3440 Wilshire Blvd	36	2870 Olympic Blvd
11	682 S Vermont Ave	37	2482 James M Wood Blvd
12	Pio Pico Pocket Park	38	3540 Wilshire Blvd
13	3700 Wilshire Blvd	39	1011 S Serrano Ave
14	800 S Western Ave	40	731 S Oxford Ave
15	635 S Western Ave	41	Grand Spa Hotel
16	679 S Harvard Blvd	42	616 S Westmoreland Ave
17	3980 Wilshire Blvd	43	700 S Manhattan Pl
18	2902 Wilshire Blvd	44	4000 W Sixth St
19	3751 W Sixth St	45	864 S Vermont Ave
20	Soul Tower	46	3100 W Eighth St
21	811 S Catalina St	47	99-room hotel
22	Willard H. George Bldg	48	Mariposa and Fedora
23	2908 Wilshire Blvd	49	3323 W Olympic Blvd
24	244 S Mariposa Ave	50	3216 W Eighth St
25	3470 Wilshire Blvd	51	400 S Catalina St

### Koreatown Map





### **USC** Constructions

- USC Construction project has been expending along Hoover Street up to Koreatown and Downtown LA
- The \$700 million residential and retail complex
- The largest development in the history of South L.A. —with restaurants, retailers and residential colleges
- USC impact on the California \$7.44 Billions

### **USC** News

Construction



Fans fill the Coliseum. (Photo/USC Athletics/Long Photography)

From tailgating to traffic, here's everything you need to know as USC football gets <u>underway</u>

\$700M University of Southern California Village largest development in institution's history



#### USC breaks ground on 116,000sf computer science center

The seven-story building will be named for Dr. Allen and Charlotte Ginsburg



### Area **Overview**

#### **Household & Population Characteristics**



\$64,730 1 mile \$89,644 3 mile \$103,922 5 mile

Average HH Income



35.0 Median Age



\$799,029

Median Home Value



137,733 1 mile

608,642 3 mile

1,250,000 5 mile

**Current Population** 



20,600 1 mile 228,3313 mile 515,487 5mile

Households



#### **Daytime Population**



45,299 1 mile 511,702 3 mile 1,370,993 5mile 2023 Total Population



55,238 Current Total HH

#### **Education**



32.6%

College Graduate

13%

Some College

20.3%

High School Graduate

34.1%

No High School Diploma



InvestmentOpportunitylOffering Memorandum

### 801 S Hoover Street

Los Angeles, CA 90020

#### Andrew Kim-leading broker

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