#### THE ROBERT WEILER COMPANY EST. 1938

## **OFFERING MEMORANDUM**

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# **RESIDENTIAL PORTFOLIO FOR SALE**

642, 644, 646, 648, 654 W State St and 85 S Grubb St, Columbus, OH 43215

#### **Investment Opportunity in East Franklinton**

This multi-unit property offers a fantastic opportunity for investors in one of Columbus, most dynamic neighborhoods. Located just blocks from popular destinations such as BrewDog and Land-Grant Brewing, and less than a 5-minute walk from both, this property is well-positioned for continued growth in East Franklinton. The property consists of 7 row houses, all of which have been renovated to various degrees. Recent updates include new HVAC systems, windows, roofing, siding, appliances, tile, electrical, flooring, and plumbing fixtures, ensuring a modern and low-maintenance investment. Several units have undergone extensive renovations, with potential for even greater upside as all units could be fully upgraded. Additionally, the property is located within a designated Opportunity Zone, offering significant benefits from both State and Federal programs. The State program provides a 10% tax credit on the total purchase price, enhancing the financial appeal of this investment. Moreover, the property is tax-abated on improvements, reducing ongoing operating expenses and improving cash flow potential. Sitting on a large corner lot, the property not only provides immediate rental income but also holds redevelopment potential, making it an attractive option for long-term growth. The individual units could be sold off separately, creating additional flexibility for potential investors. This is an exceptional chance to invest in a high-demand area with organic rent growth, a strong local economy, and future redevelopment opportunities.



#### **Property Highlights**

Address: 642, 644, 646, 648, 654

W State St and 85 S Grubb St

Columbus, OH 43215

**County:** Franklin

PID: 010-001341, 010-001343

010-007602, 010-011329

010-015133

Location: NWC of W State Street

and S Grubb Street

Year Built: 1900

Levels: 1 Story

Acreage: 0.24 +/- ac

Total Size: 3,148 +/- SF

Sale Price: \$850,000

**Zoning:** East Franklinton District

**Special Parking Areas** 

• Tax abatement pending



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Ask Price

REVENUE ASSUMPTIONS	
Average Current Rent Per Unit (Year 1)	\$884
Average Rent Per Unit (Year 2/Market Rent)	\$1,075
Number of Units	8
Vacancy Rate (%)	5%
Other Monthly Income	\$45

\$850,000

EXPENSE ASSUMPTIONS	
Property Taxes (Annual - 15 year abatement pending)	\$8,991
Insurance (Annual)	\$3,000
Maintenance & Repair \$/Unit/Mo	\$50
Property Management (% of EGI)	4%
Common Area Utilities/Vacancy Utilities (Monthly)	\$50
Water and Sewer (Monthly per Unit)	\$25
Lawn (7 Months/Year)	\$150
Garbage (Monthly)	\$0
Turnover % (Annual)	15%
Turnover \$/Unit (Annual)	\$650
Advertising \$/Unit (Annual)	\$100

Revenues	Year 1	Year 2	Year 3	Year 4	Year 5
Rental Income	\$84,900	\$103,200	\$108,360	\$113,778	\$119,467
Vacancy/Loss Rate	5%	5%	5%	5%	5%
Vacancy/Loss monetary value	-\$4,245	-\$5,160	-\$5,418	-\$5,689	-\$5,973
Other Income	\$4,320	\$4,320	\$4,536	\$4,763	\$5,001
Effective Gross Income	\$84,975	\$102,360	\$107,478	\$112,852	\$118,494
Expenses	Year 1	Year 2	Year 3	Year 4	Year 5
Property Taxes	\$8,991	\$9,171	\$9,354	\$9,541	\$9,732
Insurance	\$3,000	\$3,060	\$3,121	\$3,184	\$3,247
Maintenance & Repair	\$4,800	\$4,896	\$4,994	\$5,094	\$5,196
Property Management	\$3,399	\$3,399	\$3,399	\$3,399	\$3,399
Advertising & Turnover	\$900	\$918	\$936	\$955	\$974
Common Area Utilities	\$600	\$612	\$624	\$637	\$649
Water/Sewer	\$2,400	\$2,448	\$2,497	\$2,547	\$2,598
Trash/Recycling	\$0	\$0	\$0	\$0	\$0
Lawn Care	\$1,050	\$1,071	\$1,092	\$1,071	\$1,092
Total Expenses	\$25,140	\$25,575	\$26,018	\$26,427	\$26,888
Expenses as % of Gross Income	35%	30%	29%	28%	28%
Net Operating Income	\$59,835	\$76,785	\$81,460	\$86,424	\$91,606
Cap Rate	7%	9%	10%	10%	11%











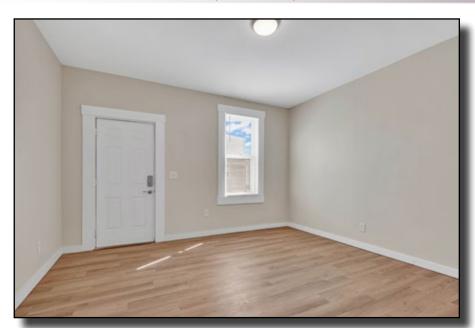








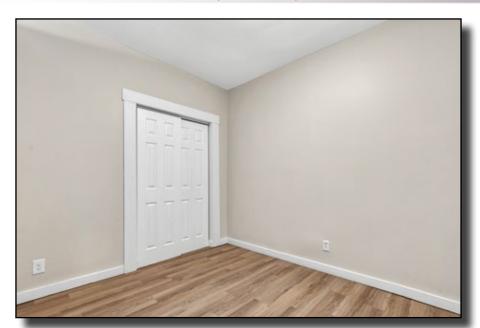








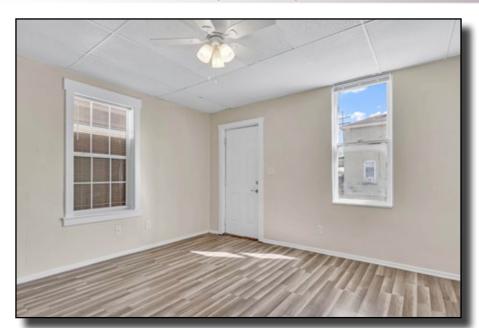




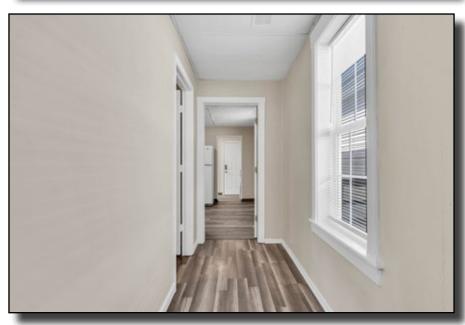








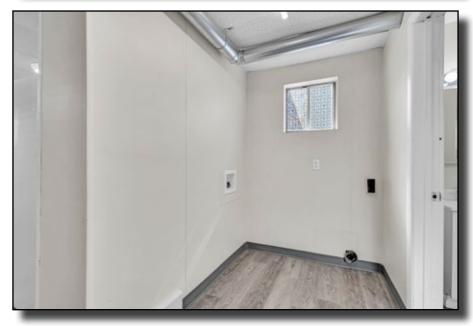




















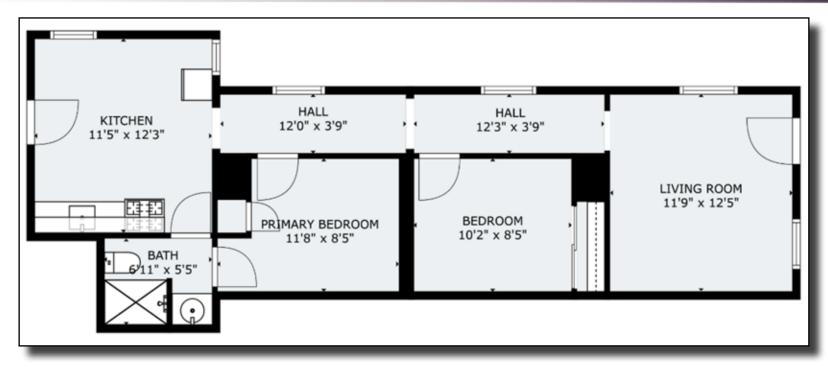






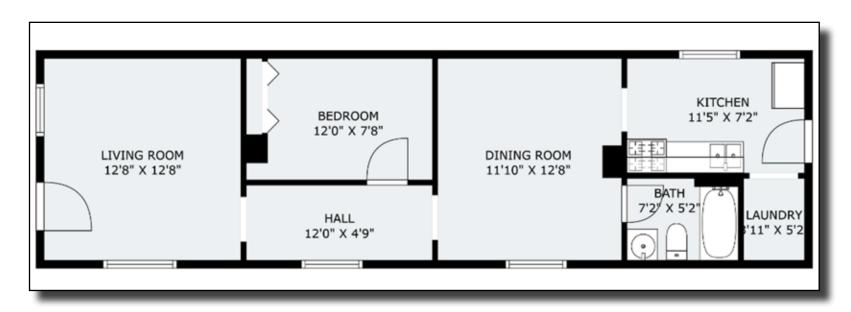


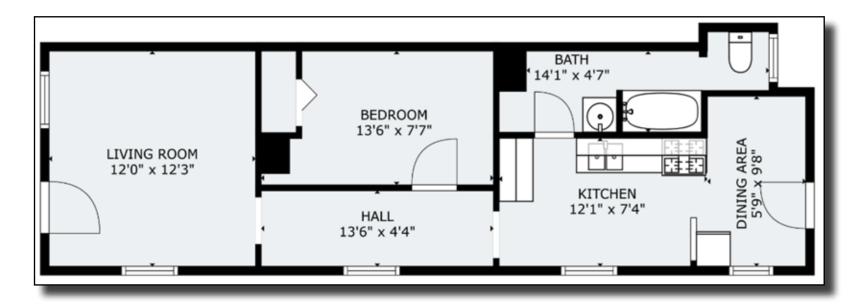




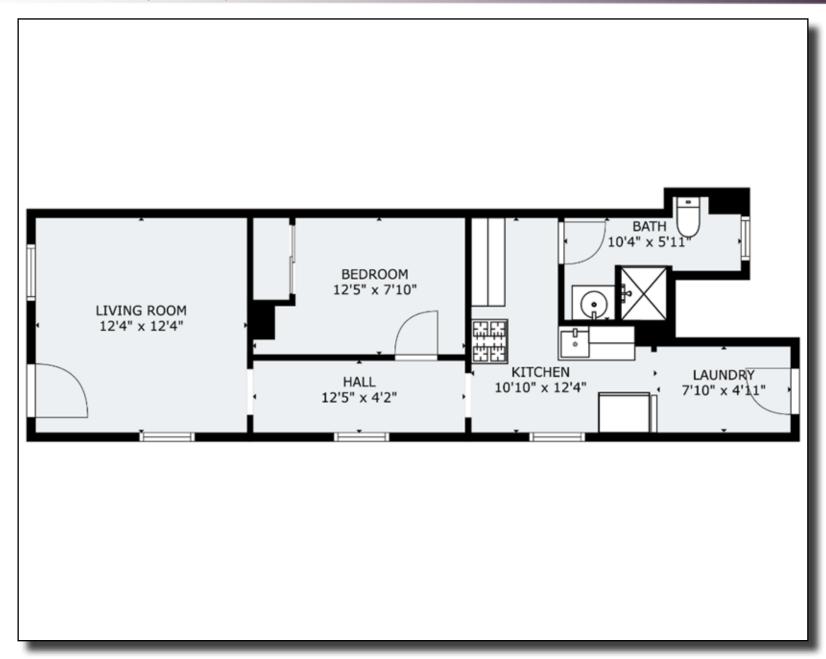












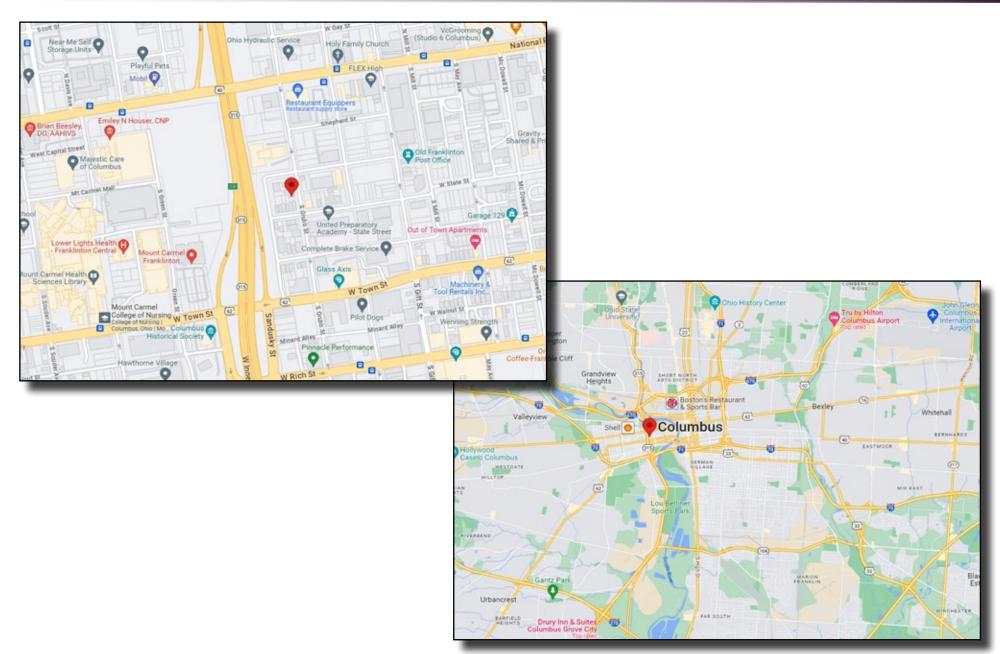




#### **Great Location!**

Easy access to major roads
Minutes to Downtown Columbus
15 minutes to John Glenn Columbus Airport





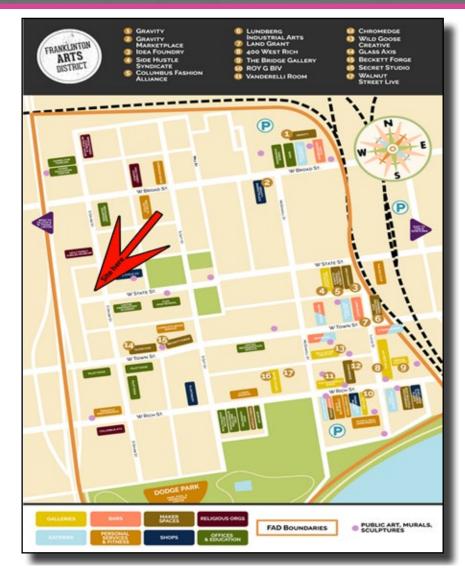


### Recent and planned housing/mixed use Map

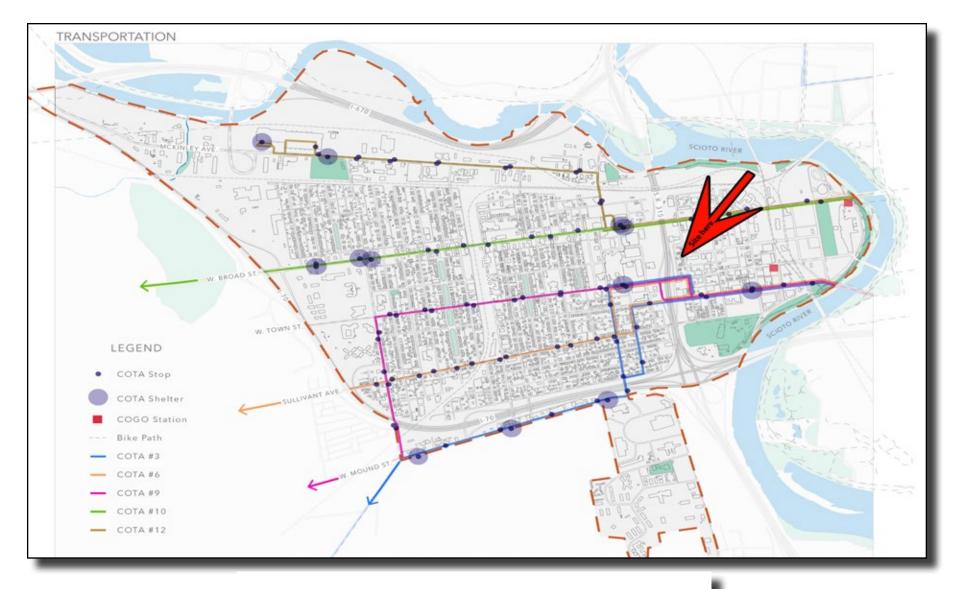




## FRANKLINTON ARTS DISTRICT

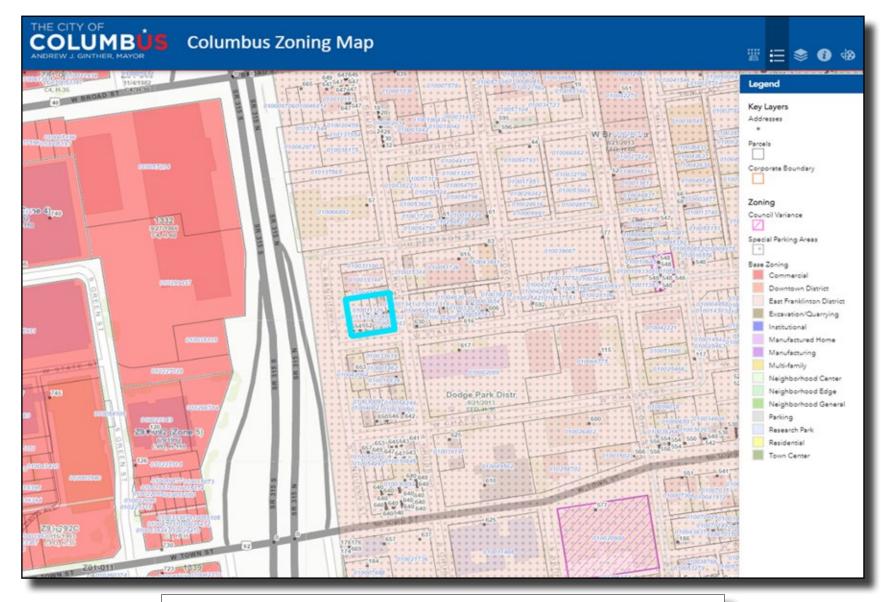


Click <a href="here">here</a> to read about Franklinton Arts District



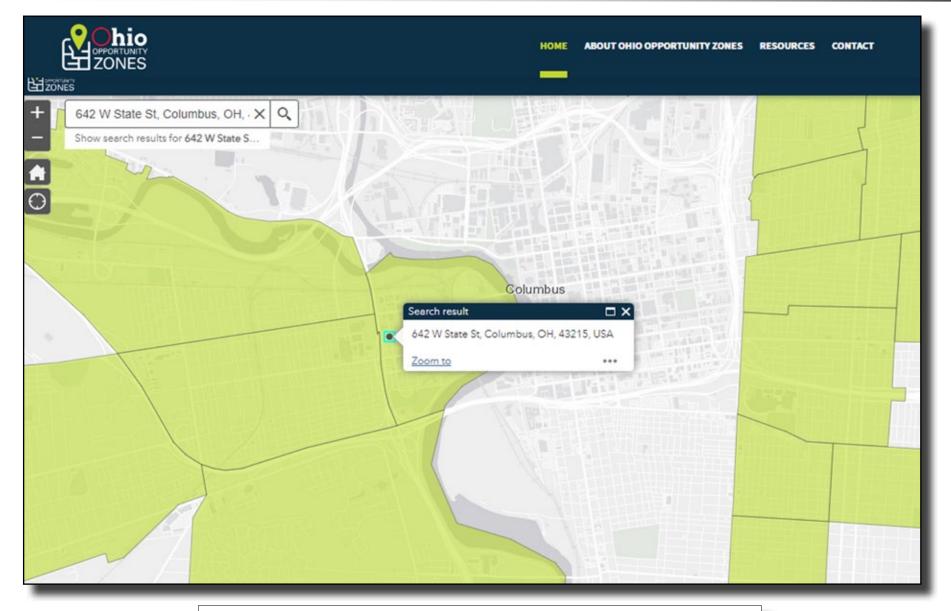
Please click <u>here</u> to view Franklinton Target Area Plan





Click <a href="here">here</a> to view zoning regulations





Click <a href="here">here</a> to read about Ohio Opportunity Zones





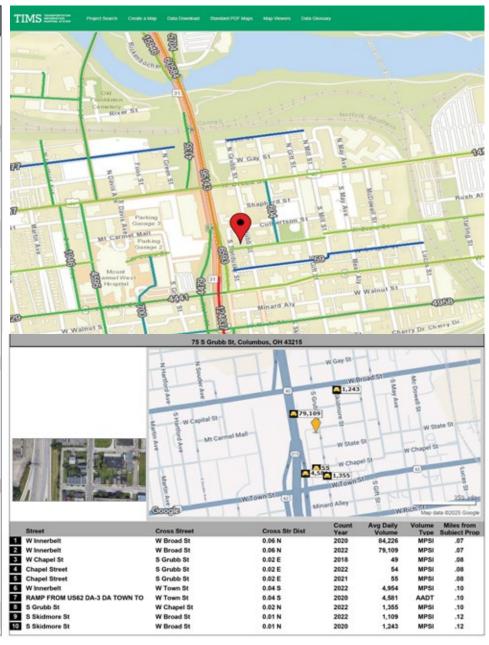


Appraisal Brokerage Consulting Development

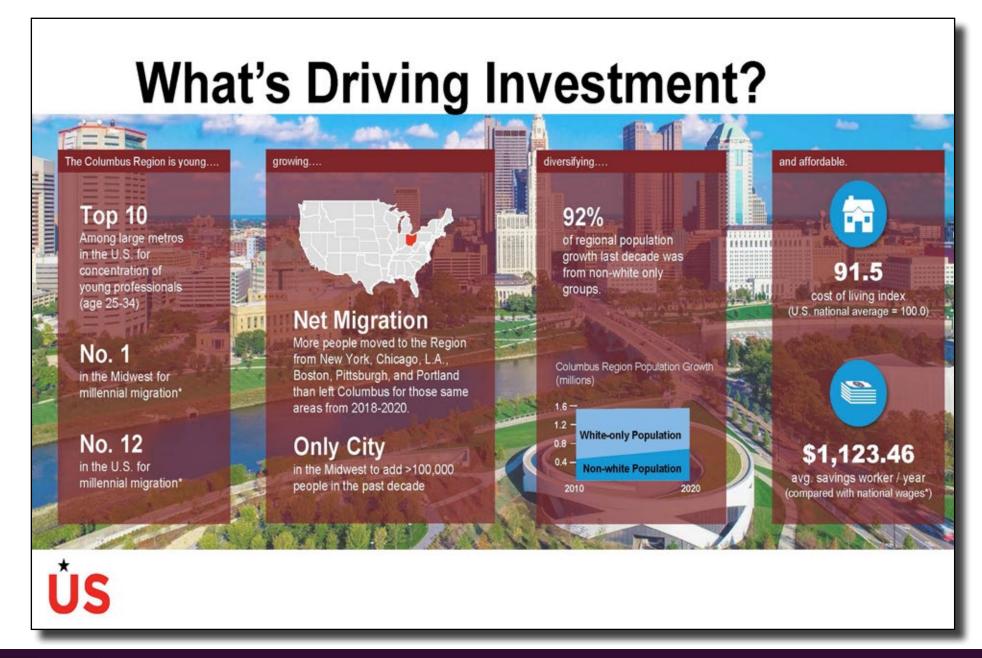
#### **Demographics & Traffic**

**Demographic Summary Report** 

75 S	Grubb St, Co	olumbus, C	OH 43215				
Radius	1 Mile		3 Mile		5 Mile		
Population							
2029 Projection	12,832		158,817		355,998		
2024 Estimate	12,518		156,198		351,710		
2020 Census	10,997		144,046		332,888		
Growth 2024 - 2029	2.51%		1.68%		1.22%		
Growth 2020 - 2024	13.83%		8.44%		5.65%		
2024 Population by Hispanic Origin	661		9,670		23,014		
2024 Population	12.518		156,198		351,710		
White	8.110	64.79%	,	62.48%	213,444	60.69	
Black	-,	19.15%		21.09%	78,791		
Am. Indian & Alaskan	51		626	0.40%	1,622		
Asian	444	3.55%	5,610	3.59%	13,558		
Hawaiian & Pacific Island	7	0.06%	89		,	0.05	
Other	1.510	12.06%	19.336	12.38%	44,106	12.54	
U.S. Armed Forces	0		119		169		
Households							
2029 Projection	6,537		74,507		151,825		
2024 Estimate	6,393		73,354		149,980		
2020 Census	5,700		67,983		141,651		
Growth 2024 - 2029	2.25%		1.57%		1.23%		
Growth 2020 - 2024	12.16%		7.90%		5.88%		
Owner Occupied	1,582	24.75%		28.28%	56,830	37.89	
Renter Occupied	4,811	75.25%	52,613	71.72%	93,150	62.11	
2024 Households by HH Income	6,394		73,353		149,978		
Income: <\$25,000	-,	27.53%		25.55%	36,884		
Income: \$25,000 - \$50,000	-,	15.76%		19.85%	32,247		
Income: \$50,000 - \$75,000		14.76%		17.66%	26,116		
Income: \$75,000 - \$100,000		13.29%	-,	11.65%	17,575		
Income: \$100,000 - \$125,000	325			7.49%	11,500		
Income: \$125,000 - \$150,000	481		3,941	5.37%	7,513		
Income: \$150,000 - \$200,000		8.95%		6.63%	8,808		
Income: \$200,000+	454	7.10%	4,261	5.81%	9,335	6.22	
2024 Avg Household Income	\$83,760		\$77,177		\$77,264		
2024 Med Household Income	\$59,285		\$55,918		\$55,124		

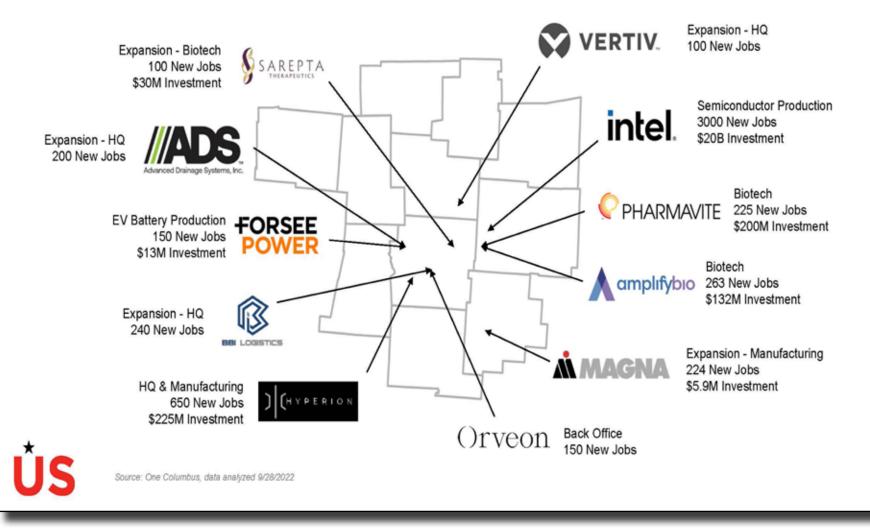








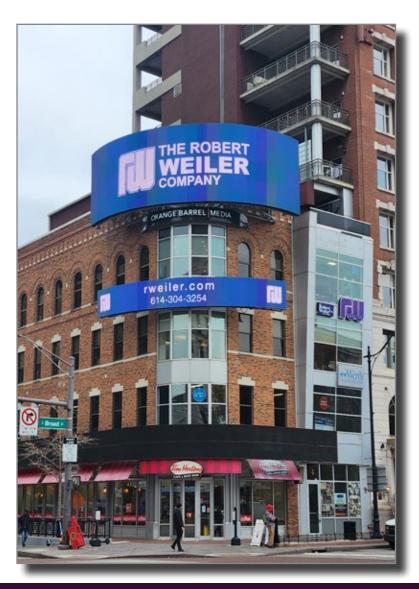
# **Notable Projects YTD**





Celebrating 87 Years as Central Ohio's Trusted Commercial Real Estate Experts

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The Robert Weiler Company is a full-service commercial real estate and appraisal firm; however, a deeper look inside our firm will show you that we are much more than that. We embrace the value of relationships and are committed to understanding clients' unique needs. We are keen on getting clients what they want.

With 87 years in the business, we have a competitive advantage in the market... a value that clients will not find from any other firm specializing in commercial real estate in Columbus, Ohio, or beyond.





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Learn more about us at www.rweiler.com



This confidential Offering memorandum has been prepared by The Robert Weiler Company for use by a limited number of parties whose sole purpose is to evaluate the possible purchase of the subject property. This Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation.

The information contained in the Memorandum has been obtained from sources we believe to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used, are for example only, and do not represent the current or future performance of the property. The value of this transaction depends on taxes and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property for your needs.

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A prospective purchaser must make its own independent investigations, projections, and conclusions regarding the acquisition of the property without reliance on this Memorandum or any other Confidential information, written or verbal, from the Broker or the Seller. The Owner expressly reserves the right, at its sole discretion, to reject any offer to purchase the property or to terminate any negotiations with any party, at any time, with or without written notice. Only a fully executed Real Estate Purchase Agreement, approved by Seller, shall bind the property. Each prospective purchaser and/or broker proceeds at its own risk.