

Jack Johns
First Vice President
+1 517 290 3407
jack.johns@cbre.com

Hank Carpenter

Senior Associate +1 248 709 0308 hank.carpenter@cbre.com

Maria Pas
Associate
+1 586 413 1116
maria.pas@cbre.com

Affiliated Business Disclosure

CBRE, Inc. operates within a global family of companies with many subsidiaries and related entities (each an "Affiliate") engaging in a broad range of commercial real estate businesses including, but not limited to, brokerage services, property and facilities management, valuation, investment fund management and development. At times different Affiliates, including CBRE Global Investors, Inc. or Trammell Crow Company, may have or represent clients who have competing interests in the same transaction. For example, Affiliates or their clients may have or express an interest in the property described in this Memorandum (the "Property"), and may be the successful bidder for the Property. Your receipt of this Memorandum constitutes your acknowledgement of that possibility and your agreement that neither CBRE, Inc. nor any Affiliate has an obligation to disclose to you such Affiliates' interest or involvement in the sale or purchase of the Property. In all instances, however, CBRE, Inc. and its Affiliates will act in the best interest of their respective client(s), at arms' length, not in concert, or in a manner detrimental to any third party. CBRE, Inc. and its Affiliates will conduct their respective businesses in a manner consistent with the law and all fiduciary duties owed to their respective client(s).

Confidentiality Agreement

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE, Inc.

Disclaimer

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counteroffers, and negotiations shall be non-binding and neither CBRE, Inc. nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner. © 2020 CBRE, Inc. All Rights Reserved.

EXECUTIVE SUMMARY

CBRE is pleased to offer for sale the Central Park Drive site in Okemos, MI. This site assemblage offers a developer the opportunity to build on a 30.68 acre site in Okemos, MI.

- » Site consists of 3 parcels, totaling 30.68 gross acres and ± 26 usable acres
- » Potential for up to 300 multifamily units
- » Parcel # 33-02-02-15-400-031, 33-02-02-22-202-001, 33-02-02-22-203-001

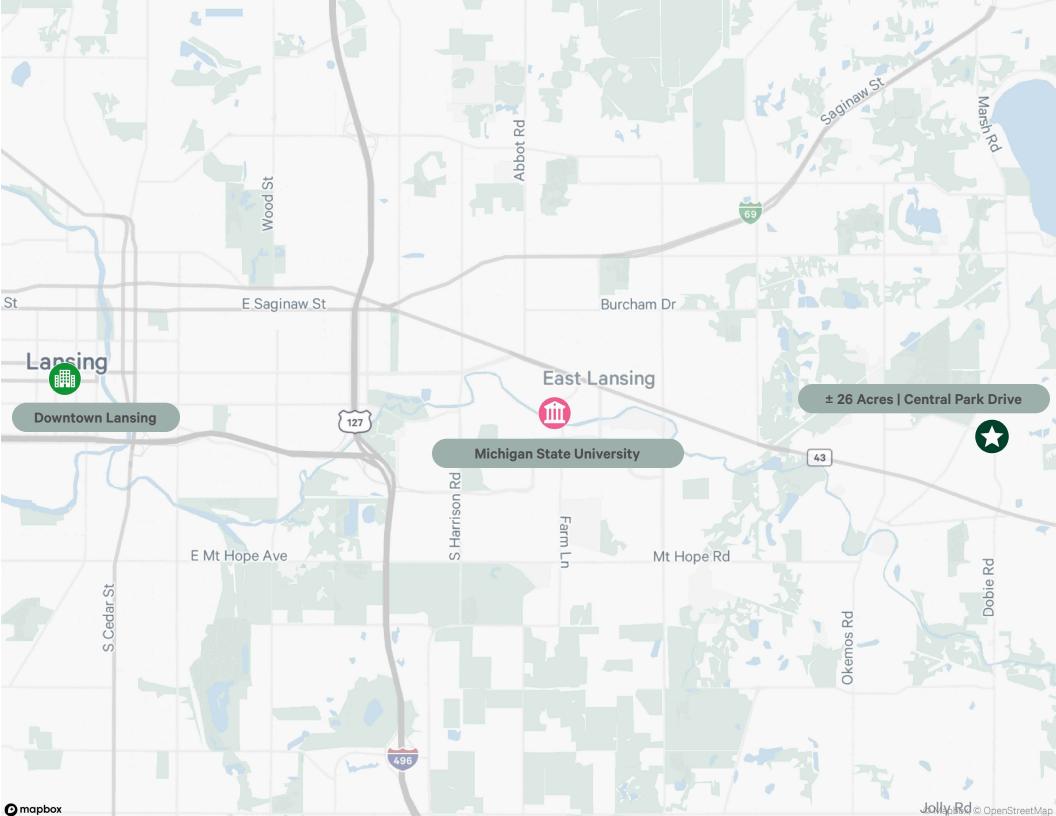
INVESTMENT HIGHLIGHTS

- » Located in Okemos School District, which is #1 in Lansing market
- » Average market occupancy: 94.5%
- » 98,000 population within a 5-mile radius
- » \$104,595 average household income within a 5-mile radius
- » Less than a mile away from Meridian Mall
- » 10-minute drive to Michigan State University
- » 20-minute drive to Downtown Lansing



SITE AERIAL





DEMOGRAPHIC BRIEF

DEMOGRAPHIC DRIEF				
Population	1 Mile	3 Miles	5 Miles	
2023 Population - Current Year Estimate	5,228	46,055	95,923	
2028 Population - Five Year Projection	5,623	46,355	96,129	
2020 Population - Census	5,273	45,876	95,918	
2010 Population - Census	4,521	41,531	90,606	
2020-2023 Annual Population Growth Rate	-0.26%	0.12%	0.00%	
2023-2028 Annual Population Growth Rate	1.47%	0.13%	0.04%	
Households	1 Mile	3 Miles	5 Miles	
2023 Households - Current Year Estimate	2,303	18,467	34,909	
2028 Households - Five Year Projection	2,463	18,685	35,192	
2010 Households - Census	2,168	16,912	32,548	
2020 Households - Census	2,322 93.1%	18,446 93.6%	34,744 92.4%	
2020-2023 Compound Annual Household Growth Rate	-0.25%	0.04%	0.15%	
2023-2028 Annual Household Growth Rate	1.35%	0.23%	0.16%	
2023 Average Household Size	2.22	2.27	2.29	
Household Income	1 Mile	3 Miles	5 Miles	
2023 Average Household Income	\$109,101	\$114,767	\$107,406	
2028 Average Household Income	\$125,486	\$131,270	\$123,002	
2023 Median Household Income	\$79,969	\$80,206	\$68,621	
2028 Median Household Income	\$92,228	\$94,116	\$80,959	
2023 Per Capita Income	\$46,308	\$46,242	\$39,932	
2028 Per Capita Income	\$53,352	\$53,113 \$45,893		

DEMOGRAPHIC BRIEF

Housing Units	1 Mile		3 Miles		5 Miles	
2023 Housing Units	2,476		19,778		37,849	
2023 Vacant Housing Units	173	7.0%	1,311	6.6%	2,940	7.8%
2023 Occupied Housing Units	2,303	93.0%	18,467	93.4%	34,909	92.2%
2023 Owner Occupied Housing Units	1,130	45.6%	10,979	55.5%	19,074	50.4%
2023 Renter Occupied Housing Units	1,173	47.4%	7,488	37.9%	15,835	41.8%

Education	1 N	Tile	3 M	iles	5 M	iles
2023 Population 25 and Over	3,736		29,639		51,262	
HS and Associates Degrees	1,003	26.8%	8,936	30.1%	15,974	31.2%
Bachelor's Degree or Higher	2,678	71.7%	20,120	67.9%	34,167	66.7%

Place Of Work	1 Mile	3 Miles	5 Miles	
2023 Businesses	361	1,454	3,262	
2023 Employees	5,165	18,224	52,133	



