### **HOTEL FOR SALE**

## SONESTA ESSENTIALS HOTEL

2019 WATER ST, GONZALES, TX 77629





#### KW COMMERCIAL CITY VIEW

15510 Vance Jackson Suite 101 San Antonio, TX 78249



Each Office Independently Owned and Operated

PRESENTED BY:

### **RAV SINGH, CCIM**

National Hospitality Division Leader 0: (210) 696-9996 C: (210) 849-2175 rav@singhcommercialgroup.com 0560351, Texas

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.

### DISCLAIMER

### 2019 WATER STREET



All materials and information received or derived from KW Commercial its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither KW Commercial its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. KW Commercial will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

### EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third-party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. KW Commercial makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. KW Commercial does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants, and governmental agencies. All properties and services are marketed by KW Commercial in compliance with all applicable fair housing and equal opportunity laws.

#### KW COMMERCIAL CITY VIEW

15510 Vance Jackson Suite 101 San Antonio, TX 78249



Each Office Independently Owned and Operated

PRESENTED BY:

#### **RAV SINGH, CCIM**

National Hospitality Division Leader 0: (210) 696-9996 C: (210) 849-2175 rav@singhcommercialgroup.com 0560351, Texas

The calculations and data presented are deemed to be accurate, but not guaranteed. They are intended for the purpose of illustrative projections and analysis. The information provided isnot intended to replace or serve as substitute for any legal, accounting, investment, real estate, tax or other professional advice, consultation or service. The user of this software shouldconsult with a professional in the respective legal, accounting, tax or other professional area before making any decisions.

### **EXECUTIVE SUMMARY**

2019 WATER STREET







### **OFFERING SUMMARY**

**PRICE**: \$4,200,000

ROOMS: 53

PRICE/ROOM: \$79,245/room

**REVENUE BUDGET**: \$1,011,090

BUILDING SF: 24,678 SF

LOT SIZE: 1.32 AC

YEAR BUILT: 2013 / renovated 2023

### **PROPERTY OVERVIEW**

KW Commercial is pleased to present for sale to qualified buyers the Sonesta Essential Hotel in Gonzales, Texas – an excellent investment opportunity in a thriving market.

This well-maintained property, built in 2013, features 53 spacious guest rooms across three stories. Situated on a 1.32-acre lot, the hotel offers modern amenities and classic comforts.

Recently converted to a Sonesta Essential in March 2024, this hotel requires minimal Property Improvement Plan (PIP) for the new buyer.

Designed to delight every kind of traveler, the hotel offers excellent value and convenient amenities, such as free hot breakfast, free WiFi, and free parking.

### PROPERTY HIGHLIGHTS

- Fee Simple Interest in the 53-Unit, Three-Story, Limited-Service Sonesta Essentials Hotel
- Recently Converted to Sonesta Essential in March 2024 – Minimal PIP Expected for New Buyer
- Absentee, Out-of-City Owner | Ideal Opportunity for Local Operator with Dedicated Sales & Management Efforts
- Ideal 1031 Exchange Up-leg Property for Owner-Operator
- Strategic Location Near Notable Demand Generators Including Oil & Gas, Agriculture, Manufacturing, and Tourism Clients
- Assumable Loan Lending Options Available for Qualified Investors with 20% Down payment

### AIRPORTS NEAR GONZALES TX

56 MILES FROM AUSTIN
72 MILES FROM SAN ANTONIO
136 MILES FROM HOUSTON

### **LOCATION & HIGHLIGHTS**

2019 WATER STREET









### **LOCATION INFORMATION**

Building Name: Sonesta Essentials

Street Address: 2019 Walter St

City, State, Zip: Gonzales, TX 77629

### **LOCATION OVERVIEW**

Gonzales, known as the "Birthplace of Texas Independence," has a robust economy supported by various demand generators.

Key industries include agriculture, oil and gas, and manufacturing, providing a stable economic base and a consistent influx of business travelers.

Additionally, Gonzales is a gateway to major Texas cities such as San Antonio, Austin, and Houston, each within a convenient driving distance.

This strategic location attracts a diverse mix of visitors, from corporate guests to tourists exploring the historical landmarks and natural beauty of the region.

### PROPERTY HIGHLIGHTS

- The Sonesta Essentials Hotel in Gonzales, Texas, stands out as a noteworthy investment opportunity. This property, having transitioned to the Sonesta brand in March 2024, benefits from minimal Property Improvement Plan (PIP) for new owners.
- The 53-unit, three-story, limited-service hotel is overseen by an absentee, out-of-state owner, making it an exceptional opportunity for a local operator to implement dedicated sales and management strategies to boost its value.
- Strategically positioned near vital industries such as oil and gas, agriculture, manufacturing, and tourism, the hotel is poised for continued growth.
- It offers a range of amenities including complimentary hot breakfast, WiFi, parking, 24-hour reception, and laundry facilities. The guest rooms are well-appointed with cable TV, microwaves, and refrigerators.
- Furthermore, this property is an excellent candidate for a 1031 exchange up-leg and provides assumable lending options for qualified investors willing to make a 20% downpayment.



















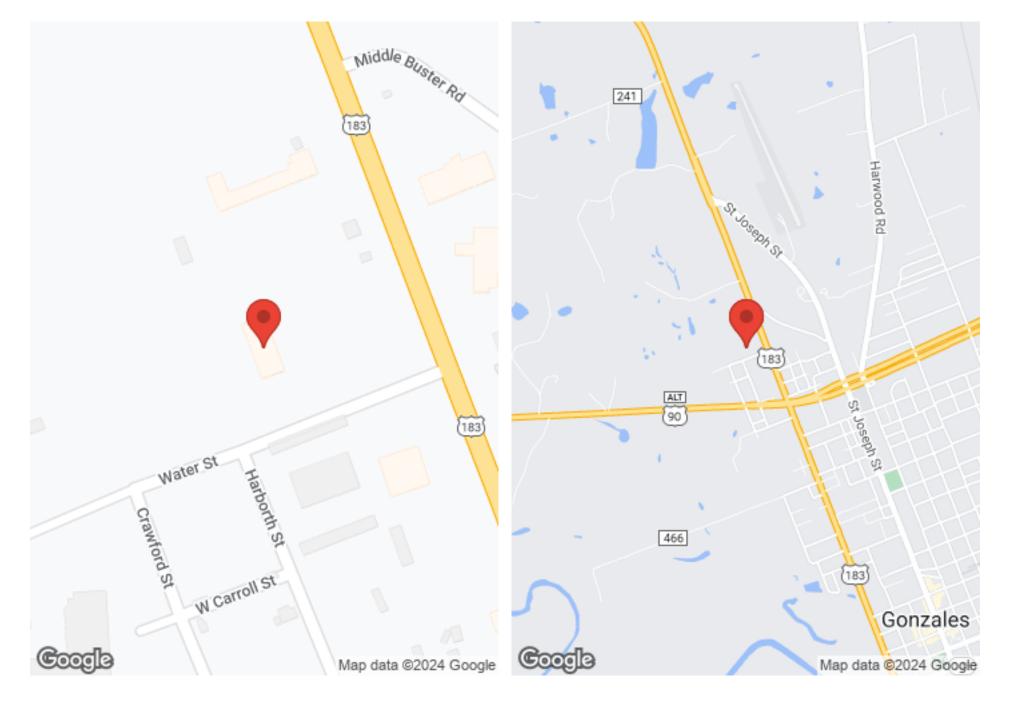






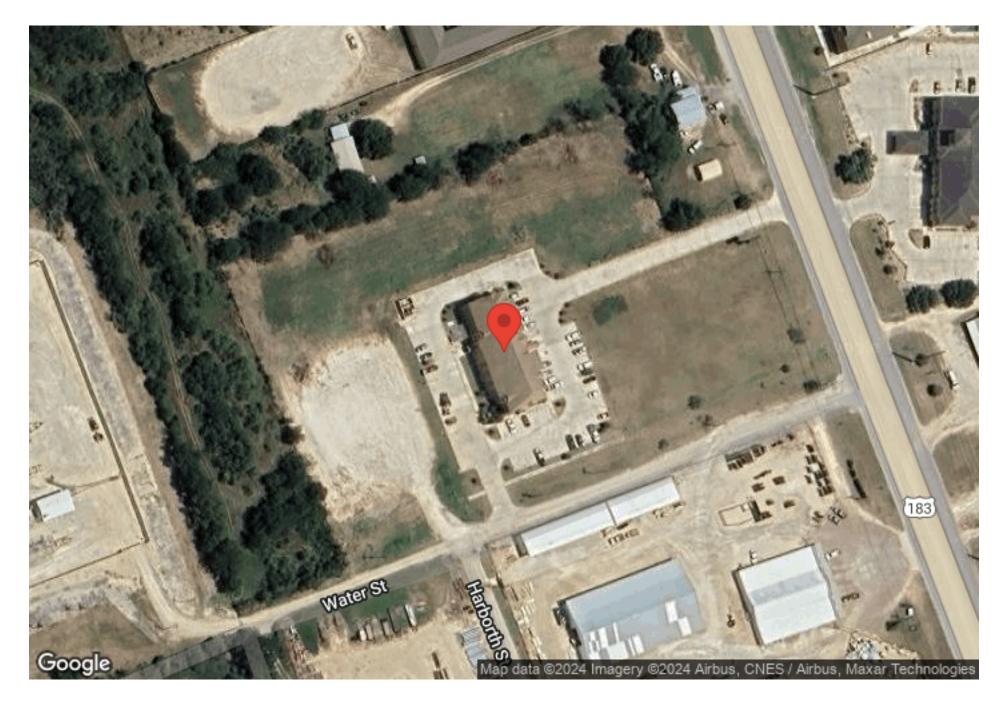
# **LOCATION MAPS**





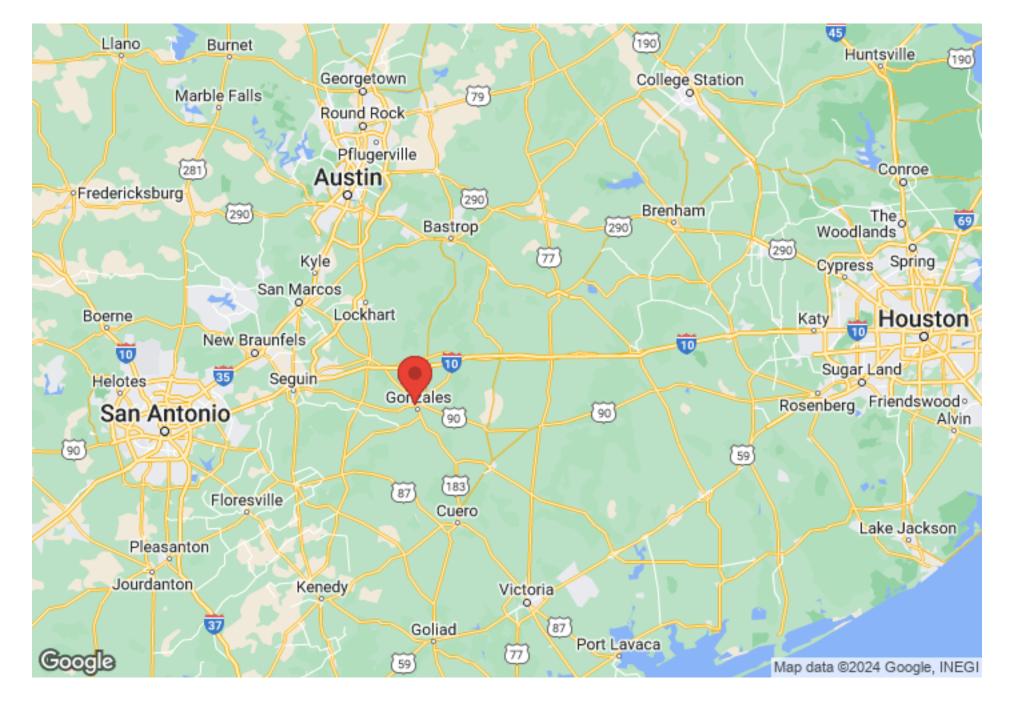
## **AERIAL MAP**





## **REGIONAL MAP**

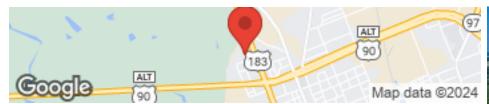




### **ABOUT THE CITY**

### 2019 WATER STREET









Gonzales, Texas, known as the "Lexington of Texas," offers a unique blend of rich history and modern amenities, making it an ideal location for investment. This charming city, established in 1825, played a pivotal role in the Texas Revolution and is home to historic landmarks like the Gonzales Memorial Museum and the iconic "Come and Take It" cannon.

With its thriving economy supported by diverse industries, excellent recreational activities along the Guadalupe River, a welcoming community, and easy access to major highways, Gonzales provides an appealing lifestyle for both residents and businesses.

The city enjoys a warm climate, with mild winters and hot summers, making it an attractive destination year-round.



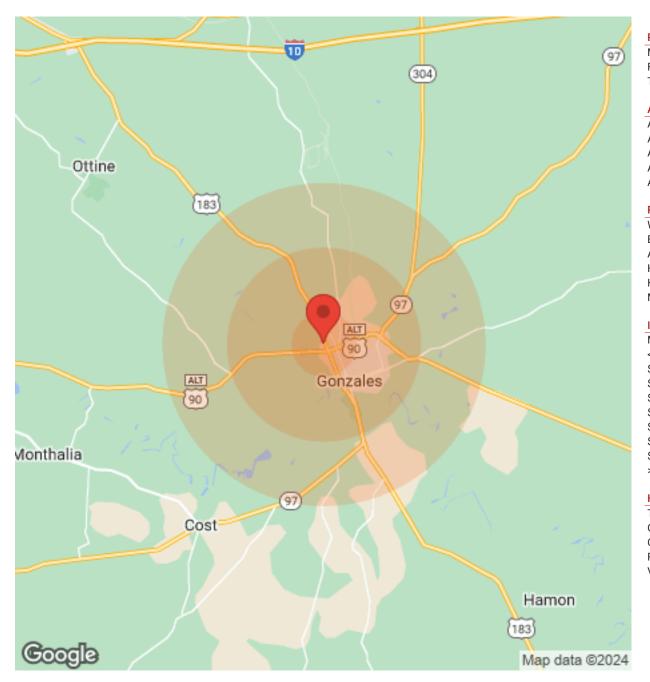
### **CITY HIGHLIGHTS**

- Historic Landmarks: Gonzales Memorial Museum, Old Jail Museum, and the iconic "Come and Take It" cannon.
- Recreation: Activities along the Guadalupe River, Independence Park, and J.B. Wells Park.
- Community Events: Annual "Come and Take It" celebration and various local festivals.
- Education: Gonzales Independent School District.
- Healthcare: Comprehensive medical care by Gonzales Healthcare Systems.
- Accessibility: Easy access to major highways, connecting to Austin, San Antonio, and Houston.



# **DEMOGRAPHICS**





Population	1 Mile	3 Miles	5 Miles
Male	628	2,512	2,512
Female	602	2,685	2,685
Total Population	1,230	5,197	5,197
Age	1 Mile	3 Miles	5 Miles
Ages 0-14	366	1,472	1,472
Ages 15-24	195	801	801
Ages 25-54	444	1,960	1,960
Ages 55-64	91	427	427
Ages 65+	134	537	537
Race	1 Mile	3 Miles	5 Miles
White	889	3,268	3,268
Black	36	512	512
Am In/AK Nat	N/A	29	29
Hawaiian	N/A	N/A	N/A
Hispanic	720	3,044	3,044
Multi-Racial	610	2,738	2,738
Income	1 Mile	3 Miles	5 Miles
Median	\$41,860	\$38,125	\$38,125
< \$15,000	7	124	124
\$15,000-\$24,999	55	353	353
\$25,000-\$34,999	76	387	387
\$35,000-\$49,999	99	342	342
\$50,000-\$74,999	113	250	250
\$75,000-\$99,999	67	200	200
\$100,000-\$149,999	N/A	79	79
\$150,000-\$199,999	N/A	21	21
> \$200,000	N/A	39	39
Housing	1 Mile	3 Miles	5 Miles
Total Units	507	2,279	2,279
Occupied	458	2,018	2,018
Owner Occupied	297	1,181	1,181
Renter Occupied	161	837	837
Vacant	49	261	261

### PROFESSIONAL BIO

2019 WATER STREET



RAV SINGH, CCIM National Hospitality Division Leader



KW Commercial City View 15510 Vance Jackson Suite 101 San Antonio, TX 78249 O: (210) 696-9996 C: (210) 849-2175 rav@singhcommercialgroup.com 0560351, Texas

#### PROFESSIONAL BACKGROUND

#### Specialty

Mr. Singh is a hotel and investment specialist focused on midscale and select service hotels in the chain scale. He serves as the National Hospitality Division Leader for KW Commercial Worldwide.

### Experience

After owning and operating a graphic design and advertising studio for 13 yrs, Singh turned his focus to commercial real estate in 2006. He holds the prestigious CCIM (Certified Commercial Investment Member) designation from the CCIM Institute and represents buyers and sellers in the hospitality, retail and investment properties throughout the greater metro markets of Texas and beyond. Analyzing property strengths and market conditions and connecting buyers and sellers to ultimately achieve their goals is a relentless pursuit of Mr. Singh. He has received CoStar Group's Power Broker award and Crexi's Platinum award as the top sales broker in the market. He serves as KW Commercial's National Hospitality Division Leader and resides in San Antonio, Texas.

#### Areas

Having started his commercial real estate career in Texas, Singh works on assignments in Southwest states and occasionally lists hotels in the Midwest states but because of his involvement with KW Commercial, he has partnered with other brokers throughout the US.

#### **EDUCATION**

CCIM - Certified Commercial Investment Member TACS - Texas Accredited Commercial Specialist

### **MEMBERSHIPS**

CIPS - Certified International Property Specialist

NAR - National Association of Realtors

TAR - Texas Association of Realtors

### **DISCLAIMER**

THIS IS A BROKER PRICE OF OPINION AND SHOULD NOT BE CONSIDERED AN APPRAISAL. IN MAKING ANY DECISION THAT RELIES UPON MY WORK, YOU SHOULD KNOW THAT WE HAVE NOT FOLLOWED THE GUIDELINES FOR DEVELOPMENT OF AN APPRAISAL OR ANALYSIS CONTAINED IN THE UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE OF THE APPRAISAL FOUNDATION.

THIS DOCUMENT/EMAIL HAS BEEN PREPARED BY KW COMMERCIAL FOR ADVERTISING AND GENERAL INFORMATION ONLY. KW COMMERCIAL MAKES NO GUARANTEES, REPRESENTATIONS OR WARRANTIES OF ANY KIND, EXPRESSED OR IMPLIED, REGARDING THE INFORMATION INCLUDING, BUT NOT LIMITED TO, WARRANTIES OF CONTENT, ACCURACY AND RELIABILITY. ANY INTERESTED PARTY SHOULD UNDERTAKE THEIR OWN INQUIRIES AS TO THE ACCURACY OF THE INFORMATION. KW COMMERCIAL EXCLUDES UNEQUIVOCALLY ALL INFERRED OR IMPLIED TERMS, CONDITIONS AND WARRANTIES ARISING OUT OF THIS DOCUMENT AND EXCLUDES ALL LIABILITY FOR LOSS AND DAMAGES ARISING THERE FROM. THIS PUBLICATION IS THE COPYRIGHTED PROPERTY OF KW COMMERCIAL AND/OR ITS FRANCHISES.