





EXECUTIVE SUMMARY

05 INVESTMENT SUMMARY

06 LEASE SUMMARY

FINANCIAL ANALYSIS

AREA **OVERVIEW** 

TABLE OF CONTENTS

EXCLUSIVELY LISTED BY

#### BRANDON MICHAELS

Senior Managing Director Investments Senior Director, National Retail Group Tel: 818.212.2794 brandon.michaels@marcusmillichap.com CA License: 01434685

BMG TEAM

#### STEVEN SCHECHTER

CA License: 01089464

#### **GARY WINFIELD**

CA License: 02177405

#### EMIN GABRIMASSIHI

#### DANIEL GAMBOA

#### **EXECUTIVE SUMMARY**







The Brandon Michaels Group of Marcus & Millichap, as Exclusive Advisor, is pleased to present 2695 Cochran Street, an exceptional 44,881 SF single-tenant absolute NNN DIY Home Center situated on 2.89 acres (125,714 SF) of land in a prime anchor position within a larger shopping center at the NW signalized corner of Cochran Street and Sycamore Drive in the affluent Ventura County submarket of Simi Valley, California.

through January 31, 2027, while offering outstanding underlying real Street and Sycamore Drive, the property benefits from excellent visestate fundamentals. Positioned in the heart of one of Simi Valley's ibility and combined daily traffic counts exceeding 52,000 vehicles most active commercial corridors, the asset features ample shared per day. Cochran Street serves as one of Simi Valley's primary eastparking with a total of 379 parking spaces (3.64 spaces per 1,000 SF), west thoroughfares, lined with a dense concentration of national credit exceptional visibility, and multiple future pathways, including a val- retailers, including Target, Sprouts, Trader Joe's, Walgreens, Grocery ue-add reposition opportunity or unique owner-user opportunity upon Outlet, Planet Fitness, and Ross. lease expiration.

rent lease runs through January 31, 2027 (±1.3 years remaining), with future retail, medical, or service-oriented uses. no extension options. The tenant pays \$44,147.10 per month (\$0.98/SF) under an absolute NNN lease, offering zero landlord responsibilities. Upon expiration, DIY Home Center is going to vacate, paving the way for a strategic repositioning opportunity while benefiting from in-place cash flow during the interim.

The property provides investors with stable, predictable income Strategically located at the NW signalized intersection of Cochran

The site enjoys synergistic foot and vehicular traffic from surround-Since 1986, DIY Home Center has maintained a nearly four-decade ing co-tenants and boasts immediate access to the 118 Freeway via presence at this location, highlighting the strength of the site, its oper- Sycamore Drive, ensuring convenient regional connectivity. Multiple ational durability, and its prominent role within the trade area. The cur-ingress and egress points enhance circulation, supporting a variety of

#### **PROPERTY HIGHLIGHTS - FOR SALE**

\$7,500,000 44.881 SF Building SF 1973 3.58 Acres (155,770 SF) Year Built Lot Size \$167 CPD Zoning

Price/SF (Bldg)

\$48 Price/SF (Land)

SUMMARY

INVESTMENT

\$529.765 Net Operating Income (NOI) 7.06% **Current CAP Rate** 

7.18%

Proforma CAP Rate

Shared Parking Ratio

3.64 Space(s) per 1,000

12/31/1986 Lease Start

379

Shared Parking

1/31/2027\* Lease Expiration

**Absolute NNN** Lease Type

Cochran St & Sycamore Dr Cross Streets

Traffic Counts

52.817 VPD

#### **PROPERTY HIGHLIGHTS - FOR LEASE**

\$1.00/SF + NNN

44.881 SF **Building SF** 

\$44.881.00 + NNN Monthly Rent

PROPERTY SUMMARY

<sup>\*</sup>Tenant will vacate the property upon lease expiration

## **LEASE SUMMARY**

Tenant **DIY Home Centers** 

12/31/1986 **Lease Start** 

**Lease Expiration** 1/31/2027\*

In Options Increases

**Options** 1 x 5yr, CPI Every 30 Months

Absolute NNN Lease Type

**Right of First Refusal** None

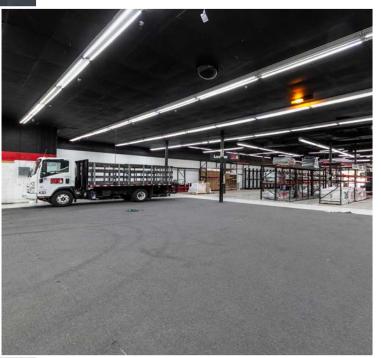
Ownership Type Fee Simple

Guarantor Corporate

\*Tenant will vacate the property upon lease expiration







#### **TENANT PROFILE**





Agoura Hills, CA Headquarters

**Private** 

Ticker

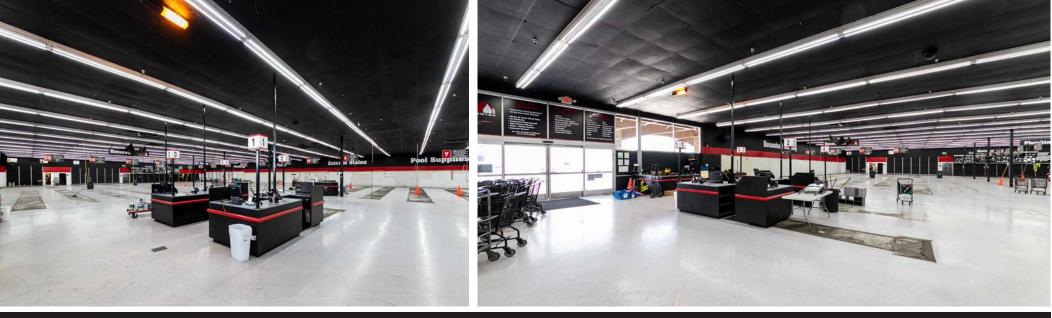
Locations

www.DIYHomeCenter.com

DIY Home Center is a leading home improvement retailer offering a broad selection of building materials, tools, decking and railing systems, landscaping supplies, and home repair products for both residential and professional customers. Employing over 600 people, the company has built a strong reputation for quality products and reliable service across the U.S. In 2023, DIY Home Center was acquired by DecksDirect, aligning it with a larger specialty home-improvement network and strengthening its position in the outdoor and structural products market.



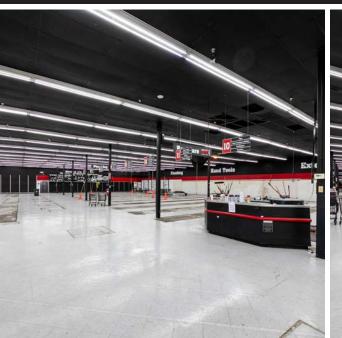




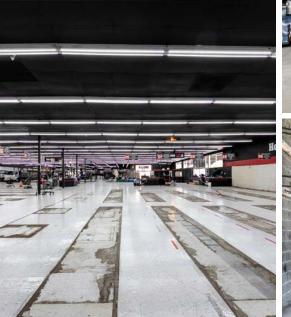




#### INTERIOR PHOTOS

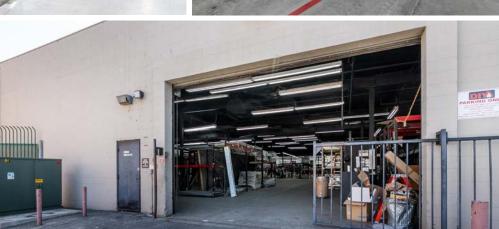












8



#### **INVESTMENT HIGHLIGHTS**

# Absolute NNN DIY Home Center with ±1.3 Years Remaining

#### Established Regional Retailer

DIY Home Center is a leading California-based home improvement retailer with eight locations statewide, offering a comprehensive selection of building materials, tools, decking and railing systems, landscaping supplies, and home repair products catering to both residential and professional customers.

#### Current Cash Flow

DIY Home Center pays \$44,147.10 per month (\$0.98/SF) in rent under its absolute NNN lease.

## Near-Term Occupancy or Reposition Potential

The existing lease expires in approximately 1.3 years (January 31, 2027) with no extension options, at which point the tenant will vacate, creating a unique opportunity for an owner-user or value-add investor to secure a prime anchor location with in-place cash flow during the planning period.

#### Absolute NNN Lease Structure

The property is encumbered by an absolute NNN lease, offering investors zero landlord responsibilities and predictable income while preparing for a user-occupancy or redevelopment strategy.







#### **INVESTMENT HIGHLIGHTS**

# Exceptional Underlying Real Estate Fundamentals in Prime Simi Valley Location

#### Rare Anchor Position

Highly versatile anchor location situated at the center of a larger retail center, capable of accommodating a wide range of future uses including retail, medical, or service-oriented operators.

#### Highly Functional Physical Plant

Equipped with robust power, generous ceiling heights, and multiple loading doors, providing a turnkey framework for diverse operational needs.

#### Signalized Hard-Corner Location

Prominently located at the northwest corner of Cochran Street & Sycamore Drive, offering excellent visibility, frontage, and direct access from both thoroughfares.

#### Cochran Street Commercial Corridor

Situated along one of Simi Valley's most heavily trafficked east—west corridors, with combined daily traffic counts exceeding 52,000 vehicles at the Cochran & Sycamore intersection.

#### Ample Surface Parking

Features 379 shared surface parking spaces, delivering an efficient parking ratio of 3.64 spaces per 1,000 SF.

### Ease of Ingress & Egress

Multiple access points along both Cochran Street and Sycamore Drive allow for smooth circulation and convenient customer access.







Located just 0.1 miles from the 118 Freeway, accessible directly via Sycamore Drive, providing regional connectivity and high visibility.

#### Surrounded by Top National Retailers

The property is positioned adjacent to a robust roster of national and regional operators including Target, Sprouts, Trader Joe's, Grocery Outlet, Staples, Hobby Lobby, Planet Fitness, Ross, CVS, Dollar Tree, HomeGoods, and Chickfil-A, complemented by a host of local service providers and dining options.

#### Proximity to New Residential Development

Less than 0.5 miles from a 164-unit Lennar single-family and townhome community completed in 2022, signaling continued institutional confidence and strong housing demand in the immediate trade area.





INVESTMENT HIGHLIGHTS | 2

## **RENT ROLL**

#### TENANT INFORMATION

TENANT	SF	FLOOR	%	LEASE START	LEASE EXPIRATION	RENT	RENT/SF	INCREASES	OPTIONS	TIME AT CENTER	TERM REMAINING	LEASE TYPE	PF RENT	PF RENT/SF	PF LEASE TYPE
DIY Home Center	44,881	1	100.0%	12/31/1986	1/31/2027	\$44,147.10	\$0.98	In Options	1 x 5yr, CPI Every 30 Months	38.8 Year(s)	1.3 Year(s)	NNN	\$44,881.00	\$1.00	NNN
	44,881		100%			\$44,147.10	\$0.98			38.8 Year(s)	1.3 Year(s)		\$44,881.00	\$1.00	

OPERATING DATA	CURRENT	PRO-FORMA
Scheduled Lease Income:	\$529,765	\$538,572
CAM Reimbursement:	NNN	NNN
Effective Gross Income:	\$529,765	\$538,572
Vacancy:	-	-
Expenses:	NNN	NNN
NET OPERATING INCOME:	\$529,765	\$538,572





Simi Valley, California, is a well-established suburban community located in the southeast corner of Ventura County, approximately 40 miles northwest of Downtown Los Angeles. Nestled between the Santa Susana Mountains and Simi Hills, the city offers a blend of residential neighborhoods, modern commercial corridors, and open-space preserves that contribute to its reputation as one of Southern California's safest and most family-oriented communities. Its economy is anchored by strong public-sector employment, light manufacturing, healthcare, and retail, with easy access to the larger regional economies of the San Fernando Valley and Greater Los Angeles.

SUBURBAN

Major employment and institutional anchors Simi Valley provides convenient regional access include the Ronald Reagan Presidential Library, Adventist Health Simi Valley, and large industrial employers in the city's business parks. The local economy is also supported by a dense network of and 210 Freeways. The city is also served by retail centers, including Simi Valley Town Center, Metrolink commuter rail, offering direct service Sycamore Plaza, and Cochran Street's large- to Los Angeles Union Station and the Antelope format corridor, which features national retailers Valley. Los Angeles International Airport and such as Target, Lowe's, and Walmart.

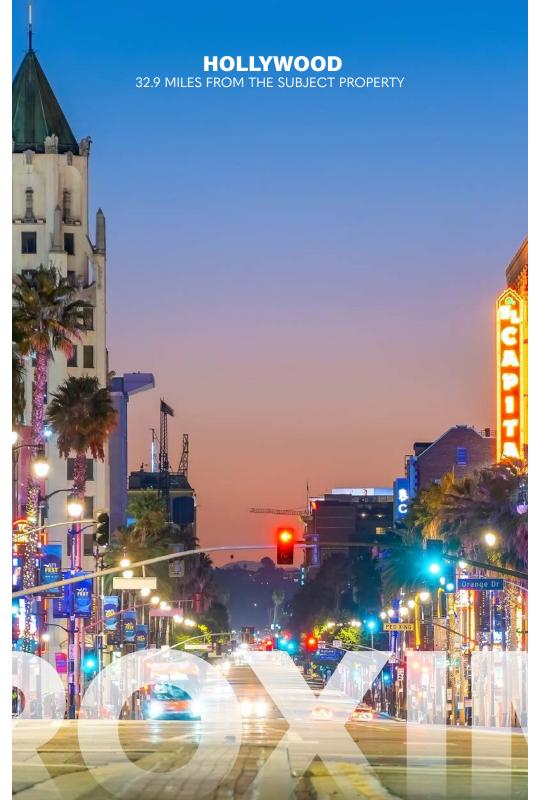
through the Ronald Reagan (118) Freeway, connecting directly to the San Fernando Valley and linking with major routes such as the 405 Hollywood Burbank Airport are both accessible within a 45-minute drive.

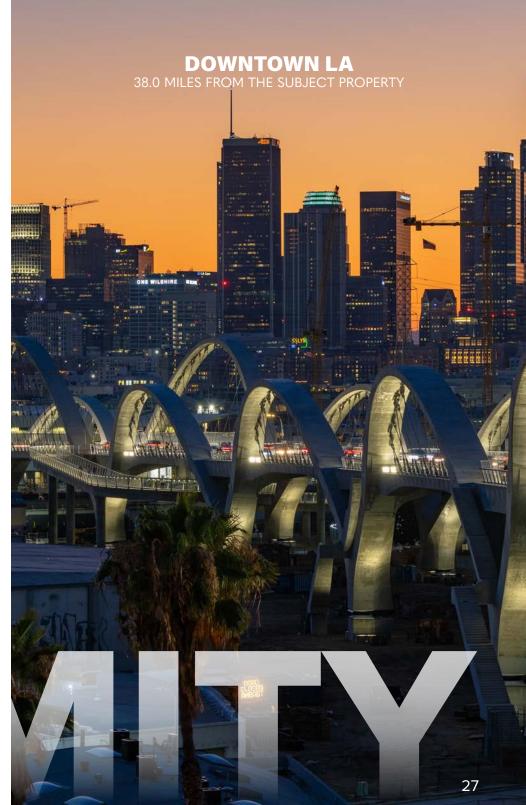




24 | AREA OVERVIEW

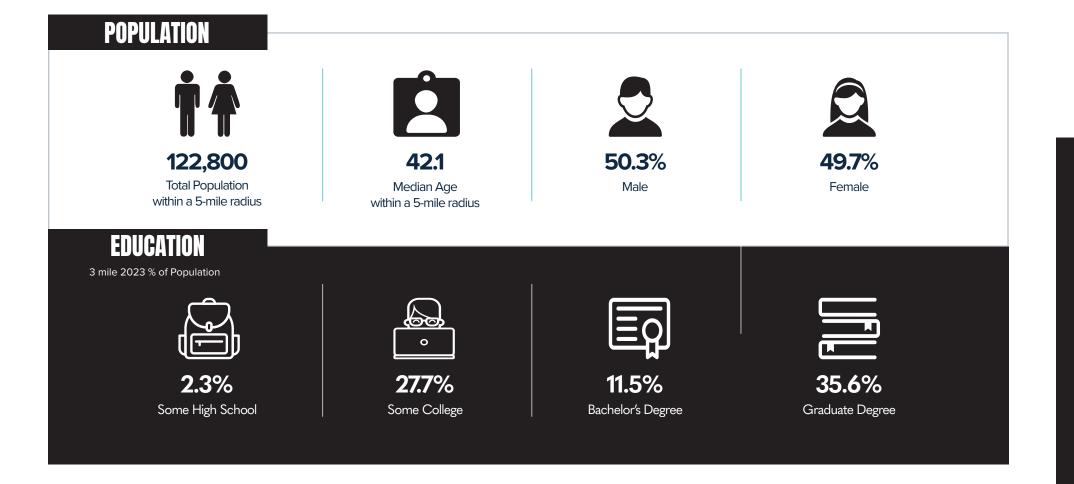




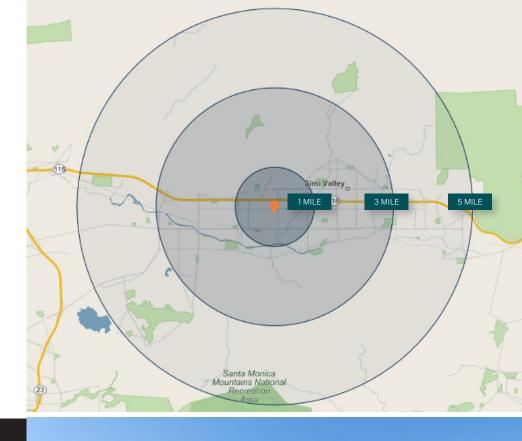


### **DEMOGRAPHICS**

Highly Affluent Simi Valley Submarket



Demographics	1 Mile	3 Mile	5 Mile
Population	18,500	83,400	122,800
Households	5,800	26,900	41,500
Average Household Size	3.1	3	2.9
Median Age	42.1	41.1	42.1
Owner Occupied Households	4,600	19,400	29,300
Renter Occupied Households	1,100	7,000	11,500
Average Household Income	\$129,100	\$125,900	\$129,000
Median Household Income	\$105,000	\$103,800	\$106,700
Businesses	800	4,500	5,700









\$129,100

\$260 Million

29,300 Owner Occupied Housing

within a 5-mile radius

Average HH income within a 1-mile radius Annual Consumer Spending within a 1-mile radius

41,500

Households within a 5-mile radius



Businesses within a 5-mile radius



Renter Occupied Housing within 5-mile radius



# (2695) COCHRAN ST

SIMI VALLEY, CA 93065

Marcus Millichap
BRANDON MICHAELS
GROUP

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap Real Estate Investment Services, Inc. © 2023 Marcus & Millichap. Estate Investment Services, Inc. © 2023 Marcus & Millichap.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.