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DOLLAR GENERAL

Marcus Millichap PAPPAS CARDONE NET LEASE GROUP

CONDIALE GUARANCE I ARSOLITE MINI LEASE

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# DOLLAR GENERAL



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DOLLAR

**GENERAL** 

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Marcus & Millichap PAPPAS CARDONE NET LEASE GROUP

## **Executive Summary**

## Dollar General 13812 NC Highway 33 I Blounts Creek I NC

## Offering Price **\$1,192,800**

Cap Rate	7.00%
Net Operating Income	\$83,496
Gross Leaseable Area	+/- 7,500 SF
Lot Size	1.30 Acres
Year Built/Remodeled	2019
Guarantor	Corporate



Lease Summary			
Lease Type	Absolute Net (NNN)	Original Lease Term	15 Years
Roof/Structure	Tenant Responsibility	Remaining Lease Term	+/- 10 Years
Lease Commencement	June 2019	Renewal Options	5, 5-Year
Lease Expiration	June 2034	Rent Increases	10% in Each Option

Kent Schedule			
<b>Rent Period</b>	Annual Rent	Rent Increase	Cap Rate
Current Option 1 Option 2 Option 3 Option 4 Option 5	\$83,496 \$91,845 \$101,030 \$111,133 \$122,246 \$134,471	- 10% 10% 10% 10%	7.00% 7.70% 8.47% 9.32% 10.25% 11.27%
			3





Absolute NNN Dollar General W/ No Landlord Responsibilites Absolute NNN Dollar General w/ Zero Landlord Responsibilities Located on a Heavily Trafficked Section of North Carolina Highway 33 (4,000 Vehicles Per Day (VPD)) in Blounts Creek, Beaufort County, NC



#### Adjacent to Largest Employer in Beaufort County, NC

Strategically Located Just Minutes from the Nutrien Aurora Phosphate Mine, Beaufort County's Largest Employer and the Largest Phosphate Mining and Chemical Plant in the United States



#### Long Term 10-Year Lease w/Rent Increases in Options

Tenant Has Occupied the Site Since 2019 with +/- 10 Years on the Lease Base Term and Featuring Attractive Ten Percent Rent Increases In Each Option Making This an Ideal 1031 Exchange Asset



#### Very Limited Proximate Dollar Store Competition

Subject Property Faces Very Limited Dollar Store Competition with No Dollar Generals Within an 11 Mile Radius and No Family Dollars Within a 15-Mile Radius



Lease Corporately Guaranteed by Dollar General, an American Chain of Variety Stores with Over 16,000 Locations Nationwide and an S&P Credit Rating of BBB



#### Sound Dollar Store Demographics

Situated in an Area with Over 1,300 People Living Within a 5-Mile Radius with an Average Annual Household Income Exceeding \$70,000

#### 4



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## **Regional Map**



Subject Property

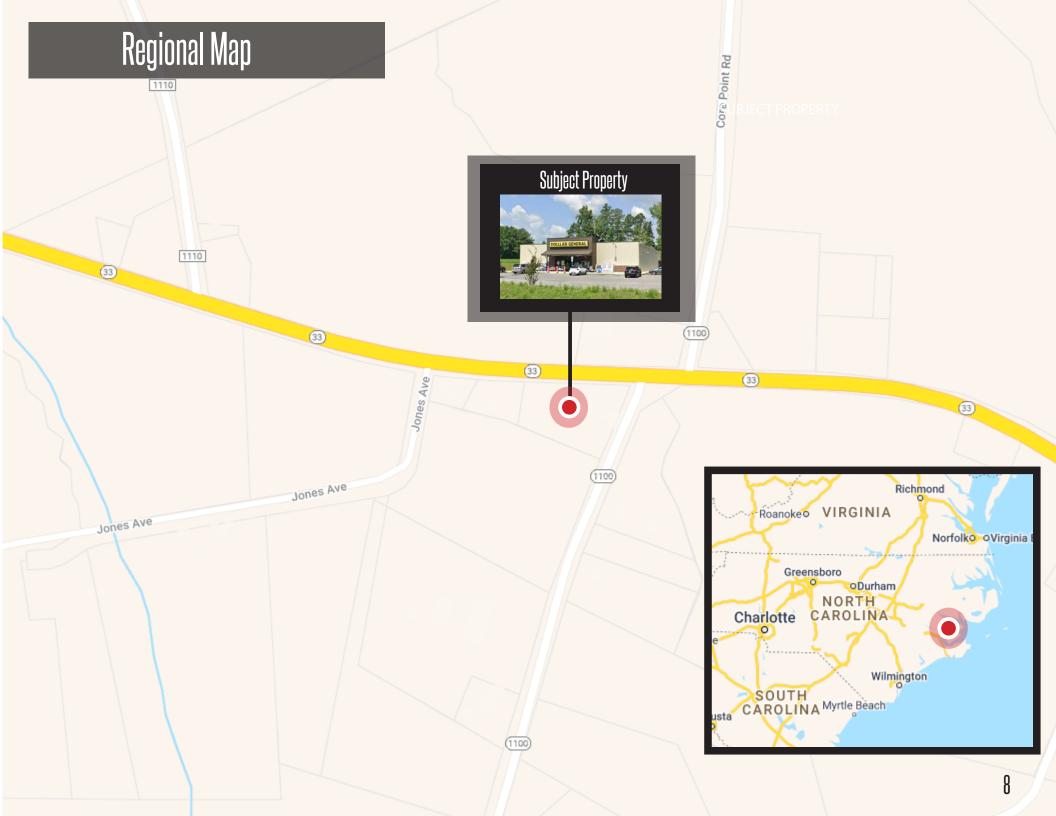


15 Minute Drive

This Dollar General Benefits from Its Proximity Immedaitely Adjacent to the Nutrien Aurora Phosphate Mine Which Supports Hundreds of Jobs Employing Both Direct Employees and Other Contractors Mandatory for Site Operations. Nutrien is Beaufort County's Largest Employer and the Mine is the Largest Integrated Phosphate Mining and Chemical Plant in the United States!

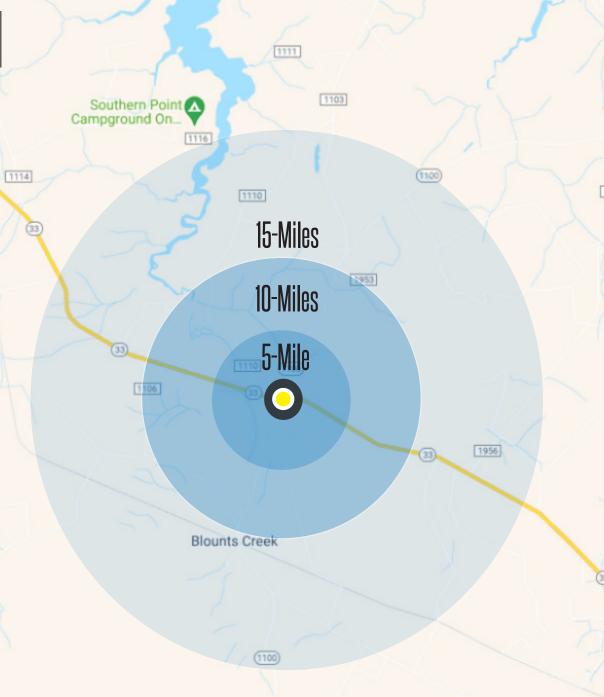


Nutrian Phosphate Mine Largest Phosphate Mining and Chamical Plant in the USI



## Demographics

	5 Mile	10	) Miles	15 Miles
POPULATION				
2028 Projection	1,341	8	3,923	42,460
2023 Estimate	1,335	8	3,809	41,698
Projected Growth 2023-2028	0.40%	1	.29%	1.83%
2020 Census	1,263	8	3,574	40,331
INCOME				
Average	\$70,747	\$84	l,740	\$73,098
Median	\$55,030	\$61	,968	\$51,879
Per Capita	\$31,574	\$33	8,610	\$30,829
HOUSEHOLD				
2028 Projection	600		3,505	17,776
2023 Estimate	596		3,447	17,378
Projected Growth 2023-2028	0.68%		1.68%	2.29%
2020 Census	590		3,417	17,126



## Tenant Overview

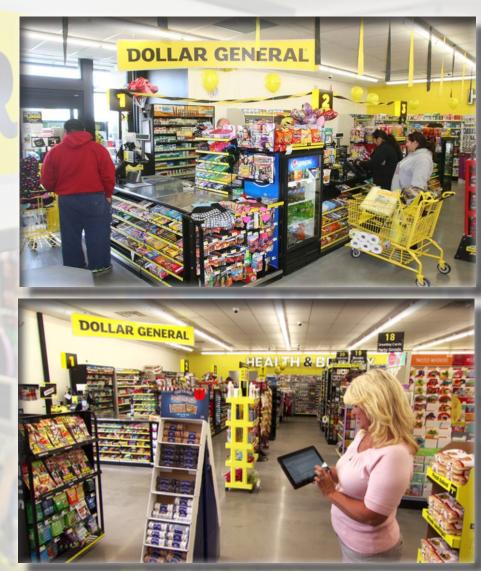


Dollar General Corporation, a discount retailer, provides various merchandise products in the southern, southwestern, midwestern, and eastern United States. The company offers consumable products, including paper and cleaning products, packaged food products, perishable, snacks and candies, health and beauty products, pet products, and tobacco products. It also provides seasonal products, prepaid phones and accessories, gardening supplies, hardware products, and automotive and home office supplies as well as home products, and apparel and accessories.

As of January 2024, Dollar General Corporation operated 19,643 stores in 45 states in the United States. The company was formerly known as J.L. Turner & Son, Inc. and changed its name to Dollar General Corporation in 1968. Dollar General Corporation was founded in 1939 and is based in Goodlettsville, Tennessee.

IndustryDollar StoreLocations19,000+

HeadquartersGoodlettsville, TNCredit RatingBBB (S&P)



Employees 170,000 Website www.dollargeneral.com



## NORTH CAROLINA GROW WITH US

Largest manufacturing workforce in the Southeast. Lowest corporate income tax in the nation. Mid-Atlantic location with access to millions of customers. It's no wonder North Carolina is where businesses thrive.

North Carolina's diverse array of industries from food processing to automotive to pharmaceuticals - is one reason why leading corporations operate major facilities here. Home to more than 10.8 million residents, our state is the ninth largest in population and ranks third for highest net migration rate in the United States. Ranked among the top 10

states for lowest tax burden on businesses by the Tax Foundation, more businesses and individuals are becoming a part of our community each and every day.

North Carolina's key advantages include a robust manufacturing sector, world-class workforce, business-friendly environment, outstanding transportation network, and state incentives that may help offset the cost of setting up here. Grow with us. Consider North Carolina for your next location or expansion decision.

#### NORTH CAROLINA'S ADVANTAGE

#### **10.8M+** STATE POPULATION

Largely fueled by domestic in-migration, North Carolina has one of the fastest growing populations in the US, supplying a steady pipeline of talent for businesses. Our thriving economy, pleasant climate, and low cost of living are just some reasons why people are flocking to North Carolina.

#### **320K+** PROFESSIONAL WORKFORCE

Professional, scientific, and technical services are one of North Carolina's largest industry subsectors. The subsector has grown 27% in the past five years, one of the highest growth rates in the United States.

#### 150M+ CUSTOMERS

North Carolina's Mid-Atlantic Location and superb transporation network provide access to over 150 million potential customers within 11 hours or a day's drive. The state's two sea ports and two Class 1 rail carriers provide access to millions more customers in the US and beyond.

#### 474K+ MANUFACTURING WORKERS

North Carolina has the largest manufacturing workforce in the Southeastern United States. In the last ten years, the state's manufacturing workforce has grown by seven percent.

## GO BIG SPEND LESS

#### LOW BUILDING COST

Average constructoin costs in North Carolina's Metropolitan areas are up to 17% below the national average.

#### AAA BOND RATING

North Carolina is one of the only for states to earn Standard & Poor's highest rating for over 57 consecutive years.

#### LOW UTILITY COSTS

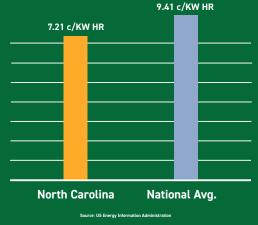
Industrial electricity costs are 30% below the national average and water rates are the third-lowest in the nation.

#### RIGHT-TO-WORK STATE

North Carolina is one of 26 right-to-work states that see lower unionization rates than states without right-to-work laws, adding value to both employees and employers.

#### LOW ELECTRICITY COSTS

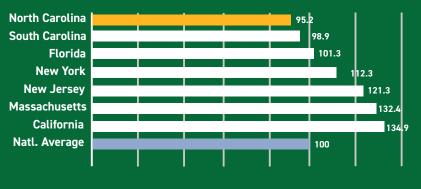
North Carolina's industrial electricity costs are about 22.6% below the national average.





#### LOW COST OF LIVING

The cost of living in North Carolina's Metropolitan Areas is well below the national average and that of other highly populated states.



Source: C2ER 2023 State Cost of Living Inde

#### 2.5% CORPORATE INCOME TAX

North Carolina has the lowest rate among the 44 states that levy this tax. North Carolina also uses single sales factor apportionment. Starting in 2025, the rate will drop to 2.25% and decrease gradually until it reaches 0% in 2030.

#### 4.75% STATE SALES & USE TAX

Counties levy an additional 2-2.75%. Sales tax exemptions are available for manufacturers, large fulfillment centers, and data centers.

#### **4.5%** PERSONAL INCOME TAX

The standard deduction is \$12,750 for single taxpayers and married couples filing separately, \$25,500 for married couples, and \$19,125 for heads of households. Tax reforms decreased the rate to 4.75% for tax year 2023 and will continue to gradually decrease the rate until it reaches 3.99% in 2026.

#### NONE STATE PROPERTY TAX

There is no state-level property tax. Real and personal property taxes vary by local government.

North Carolina offers companies a broad spectrum of site selection choices, with suitable, cost effective sites for operations ranging from high end office R&D to largescale manufacturing. In 2023 alone, companies announced nearly \$5 billion in capital investment and over 10,000 new jobs in North Carolina.

#### **INCENTIVES**

Targeted performance-based incentive programs complement North Carolina's competitive cost structure. The Economic Development Partnership of North Carolina (EDPNC), along with the North Carolina Department of Commerce, helps companies navigate the incentive process.

#### JOB DEVELOPMENT INVESTMENT GRANT

JDIG is a performance-based, discretionary incentive program that provides cash grants to new and expanding businesses to help offset the cost of locating or expanding a facility in North Carolina. Companies can qualify for a JDIG based on the project location, number of jobs, and average wage. The grant amount is based on a percentage of the personal income tax withholdings associated with the new jobs.

#### **ONE NORTH CAROLINA FUND**

OneNC is a discretionary cash-grant program that allows the governor to respond quickly to competitive job creation projects. Awards are based on the number of jobs, level of investment, project location, economic impact, and importance of the project to the region. Awards may be used in new or existing buildings for installation or purchase of equipment, structural repairs, and/or renovations, and construction and/or improvements to utility lines.

#### **BUILDING INFRASTRUCTURE & TRANSPORATION PROGRAMS**

North Carolina offers a number of programs to fund public infrastructure development, including the Community Development Block Grant Economic Development Program, Utility Account, Rural Division Economic Infrastructure Program, North Carolina Department of Transportation's (NCDOT) Rail Industrial Access Program, North Carolina Railroad Company's NCRR Invests Program, and the North Carolina Department of Commerce's Joint Economic Development Program with the NCDOT.

#### **OTHER INCENTIVE PROGRAMS**

North Carolina has numerous additional incentive programs available to qualifying businesses.

## UNMATCHED BUSINESS CLIMATE

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WE CHOSE NORTH **CAROLINA FOR SEVERAL REASONS, INCLUDING ITS EXTENSIVE AND** WELL-MAINTAINED **INFRASTRUCTURE**, FOUR INTERNATIONAL **AIRPORTS AND TWO SEA-PORTS, ITS CONSISTENT RANKING AS ONE OF THE TOP STATES TO DO BUSI-NESS, ITS WORLD-CLASS EDUCATION SYSTEM AND, IMPORTANTLY, ITS OUTSTANDING AND DIVERSE WORKFORCE.** 

CHRISTOPHER P. REYNOLDS, EXECUTIVE VICE PRESIDENT, CORPORATE RESOURCES, TOYOTA MOTOR NORTH AMERICA #1 AMERICA'S TOP STATE FOR BUSINESS - CNBC (2022 & 2023)

#2 BEST STATE FOR MANUFACTURING - SITE SELECTION GROUP (2023) WORKFORCE IN THE NATION - CNBC (2023)

#2 BEST BUSINESS CLIMATE - SITE SELECTION MAGAZINE (2023) **H** LARGEST MANUFACTURING WORKFORCE IN THE SOUTHEAST - LIGHTCAST (2024)

#3 FASTEST-GROWING STATE - US CENSUS (2023)



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13812 NC Highway 33 I Blounts Creek I NC

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#### **INVESTMENT CONTACTS**

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DOLLAR GENERAL

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