



BROKER
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\$520,000 PRICE REDUCTION Prime Redevelopment Opportunity on Route 58 for Sale Now at \$6,200,000

Angel Commercial, LLC, as the exclusive commercial real estate broker, is pleased to present **430 Tunxis Hill Road in Fairfield, CT,** now offered at the newly reduced price of **\$6,200,000—a \$520,000 price reduction**. This **43,824 SF** three-story commercial building on **0.55 acres** spans an entire block and features 200 linear feet of frontage on Route 58 (Tunxis Hill Road) with prominent pole signage and additional frontage and access on two side streets with drive-thru access.

The building includes 25 exterior vehicle display spaces, passenger and freight elevators, a wet sprinkler system, fiber optics, and two new Trane HVAC units. The first floor features a 9,456 SF garage with 25 parking spaces and a 5,152 SF auto service center. The upper levels offer 29,216 SF of showroom space, an employee lounge, a conference room, restrooms, and additional parking on the rooftop.

Redevelopment Potential:

Located in a Neighborhood Designed Business District (NDD), 430 Tunxis Hill Road offers exceptional flexibility for redevelopment. Potential uses include a vibrant mixed-use project with street-level retail or restaurant space and residential or office units above, or the development of professional or medical offices. All redevelopment plans are subject approval by the Fairfield Planning & Zoning Commission.

Strategically positioned, 430 Tunxis Hill Road is just 1.2 miles from I-95, 1.6 miles from the Fairfield Metro Black Rock Train Station, and located directly at a Greater Bridgeport Transit bus stop. Prominent neighboring retailers include TJ Maxx, Stop & Shop, Aldi, and Floor & Décor, ensuring strong consumer traffic and visibility.

This offering presents a rare investment opportunity in prime real estate with significant redevelopment potential.

Financial Information

Sale Price:	\$6,200,000	
Real Estate Taxes:	\$118,850.48 (2025)	
The Site		
Rentable SF:	34,368 SF	
Garage SF:	9,456 SF	
Total Building Size:	43,824 SF	
Occupancy:	0%	
Land:	0.55 Acres	
Zoning:	Neighborhood Des District (NDD)	signed Business
Year Built:	1991	
Construction:	Brick/Masonry	
Stories:	Three	
Tenancy:	Single	
Features		
Traffic Count:	9,110 Average Daily	Volume
Parking:	56 Spaces (25 Cove Parking	ered) + Rooftop
Loading:	Two 10' W × 10' H D	rive-In Doors
Ceiling Height:	10' (Service Center)	
Amenities:	8' H × 9' W × 21' D Freight Elevator with 3 Ton Load Capacity, Passenger Elevator, 4 Restrooms, Two 1,200 Gallon Above Grade Gasoline Storage Tanks, Wet Sprinkler System, Pole Signage, Fiber Optics	
Utilities		
Water/Sewer:	City/City	
A/C:	Central Air Conditi	oning
Heating:	Gas	
Power:	800 Amps	
Demographics	Three Miles	Five Miles
Population:	197.2k	290.1k
Median HH Income:	\$78.6k	\$83.5k



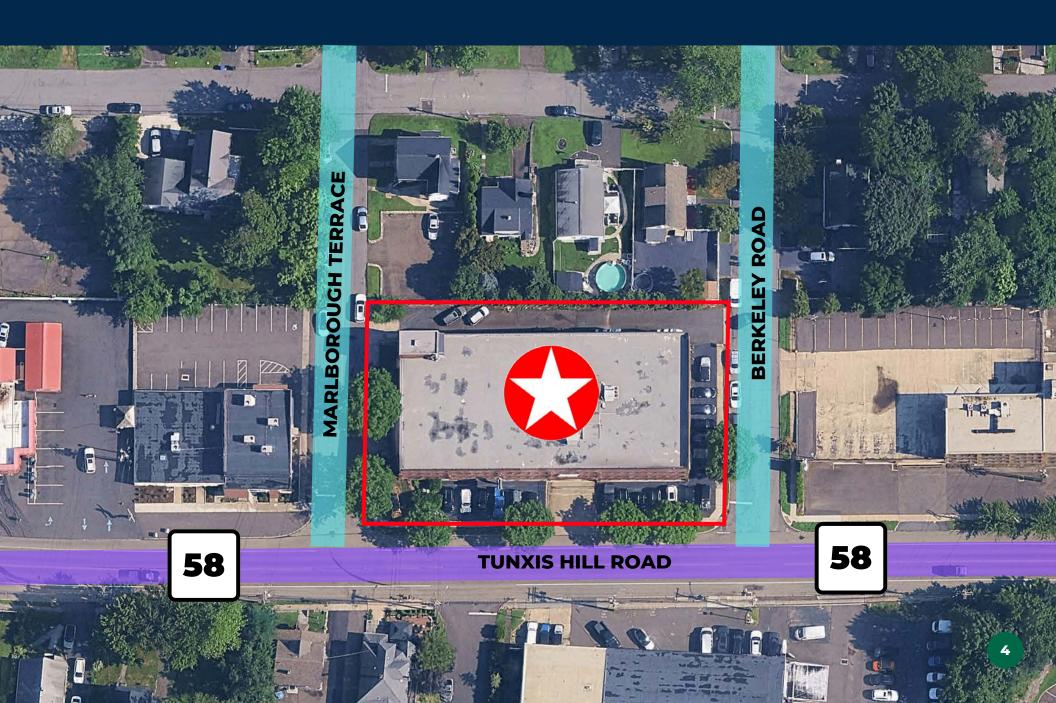
CONVENIENT LOCATION WITH NEARBY AMENITIES

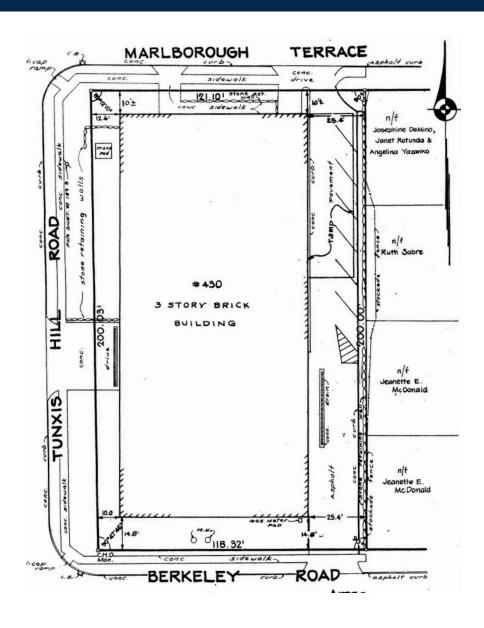


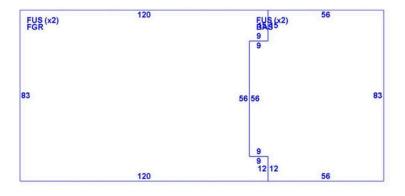
Close to restaurants, big box retail stores, fitness gyms, daycare centers, hotels, and auto dealerships.



At a Bridgeport Transit Bus Stop, and Minutes to I-95 (Exit 24) and the Fairfield Black Rock Metro-North Train Station.

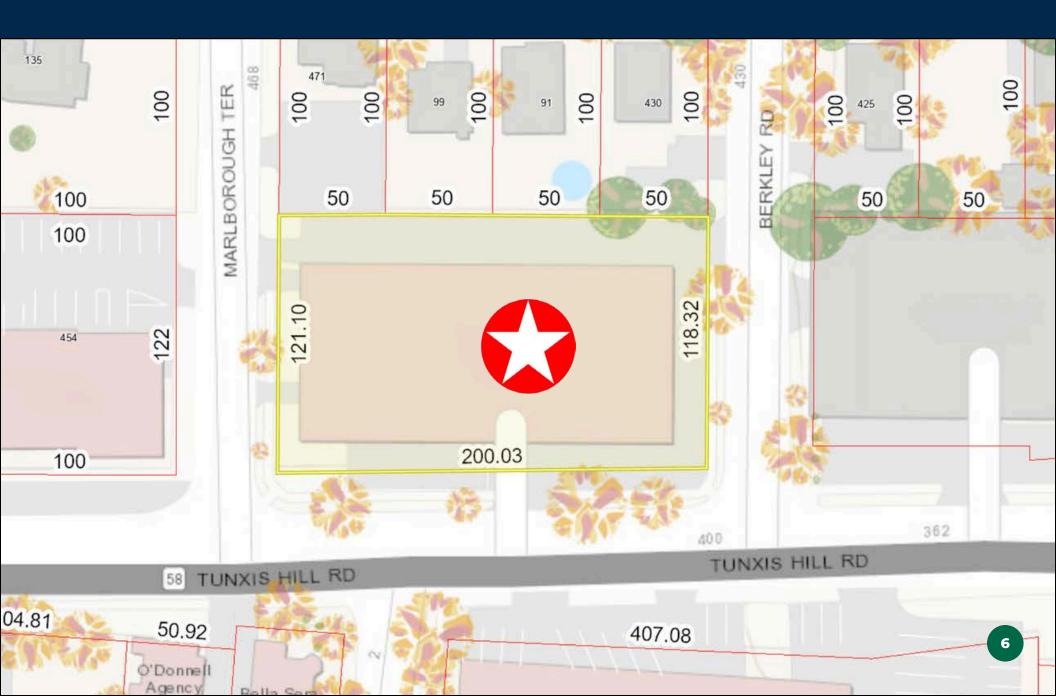






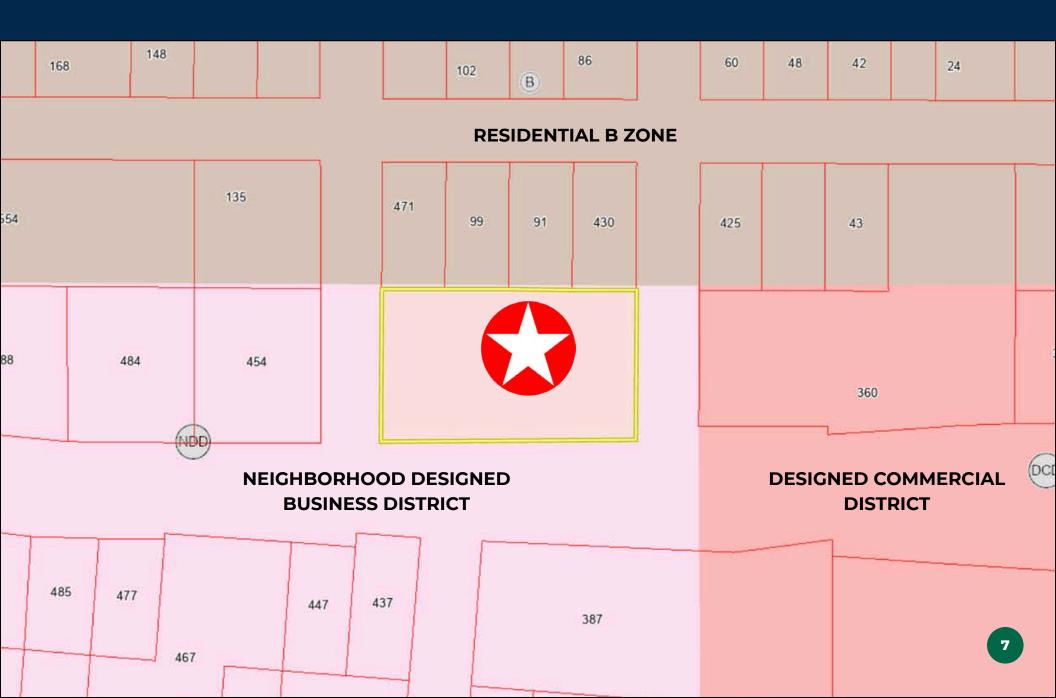
Building Sub-Areas (sq ft)				
Code	Description	Gross Area	Living Area	
FUS	Upper Story, Finished	29,216	29,216	
BAS	First Floor	5,152	5,152	
FGR	Garage	9,456	0	
		43,824	34,368	

Parcel Plan 0.55 Acres



Zoning Map

Neighborhood Designed Business District (NDD)



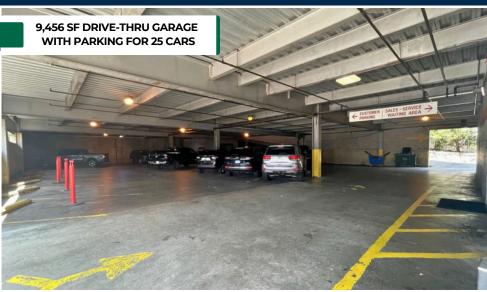
56 Spaces (25 Covered)+ Rooftop Parking

Current Parking Plan



Photo Gallery





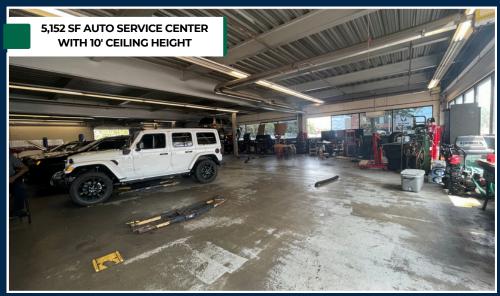
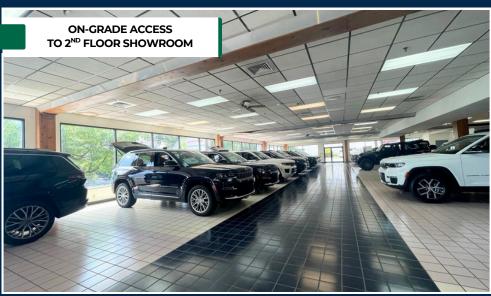




Photo Gallery









Housing Market Overview





Fairfield Key Takeaways

Typical Home Values: \$929,976

1-year Value Change: +1.2%

(Data through July 31, 2025)

Fairfield Housing Market Overview

1-year Market Forecast

141 For sale inventory (July 31, 2025)

67 New listings (July 31, 2025)

1.032 Median sale to list ratio (June 30, 2025)

\$879,833 Median sale price (June 30, 2025)

\$1,115,667 Median list price (July 31, 2025)

66.2% Percent of sales over list price (June 30, 2025)

22.2% Percent of sales under list price (June 30, 2025)

10 Median days to pending (July 31, 2025)

(Metric availability is based on market coverage and data)

Apartment Rental Market Trends

Fairfield, CT

What is the average rent in Fairfield, CT?

\$2,977/month Average Rent **795 Sq Ft** Average Apartment Size +1.6% Increase in the Last Year

As of September 2025, the average rent in Fairfield, CT is \$2,977 per month. This is 82% higher than the national average rent price of \$1,640/month, making Fairfield one of the most expensive cities in the US. When you rent an apartment in Fairfield, you can expect to pay about \$1,996 per month for a studio, \$2,977 for a one-bedroom apartment, and around \$3,833 for a two-bedroom apartment. If you opt for a three-bedroom rental, you could pay or more.

Apartments

Floor Plan Type	Average Rent	Average Sq Ft
Studio	\$1,996/month	527 Sq Ft
One Bedroom	\$2,977/month	795 Sq Ft
Two Bedroom	\$3,833/month	1,118 Sq Ft

Rent Ranges in Fairfield, CT

C Last Updated September 2025

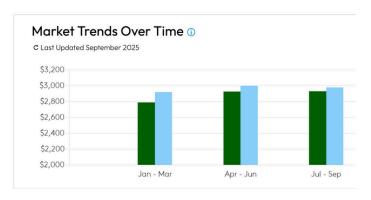
Above \$2,000

Most rental prices fall within this range

Below \$700/month
\$700 - \$1,000/month
\$1,001 - \$1,500/month
\$1,501 - \$2,000/month
Above \$2,000/month

How much has average rent changed in Fairfield, CT?

In the past year, rent has increased by 1.6%, which averages out to \$48 more per month.



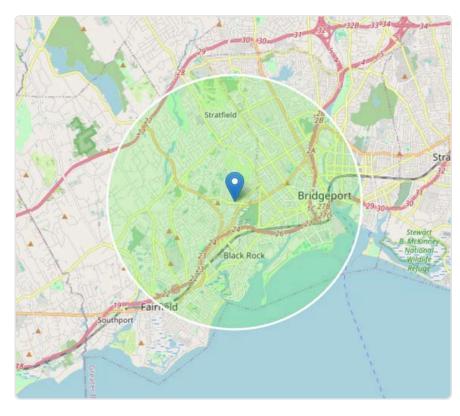
Legend

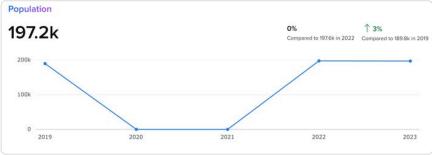
• 2024 • 2025

What salary do I need to live comfortably in Fairfield, CT?

Because the average rent in Fairfield is \$2,977, you'll want to make about \$9,923 per month or \$119,076 per year. The general guideline is to pay no more than 30 percent of your monthly income on rent. However, you'll want to consider additional factors, such as your monthly bills and other expenses. Use our rent affordability calculator to help determine how much to budget for rent.

DEMOGRAPHICS THREE MILES



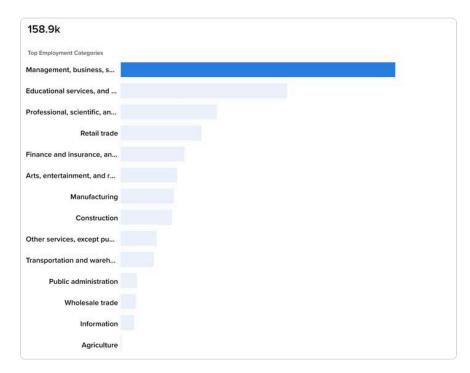












Discover Fairfield, Connecticut...



A Prime Location

In between Boston and Philadelphia, Fairfield, Connecticut is ideally situated along the Gold Coast on Long Island Sound just 60 miles from Manhattan. This suburban town's prime location gives businesses access to the dense population of the NYC Metropolitan area, home to 20.3 million people.



Excellent Infrastructure

Fairfield's well-maintained infrastructure is another asset. It's less than 50 miles away from three major airports, including LaGuardia, JFK, and Bradley International.



Thriving Business Environment

Fairfield is home to successful enterprises across various industries. The Bigelow Tea Company, America's #1 Specialty Tea company, is one such example that has been headquartered here since its inception. The diversity of businesses contributes to a vibrant economic environment where companies can prosper.



Top-Tier Talent Pool

Fairfield University and Sacred Heart University are both situated in Fairfield, providing a stream of educated, skilled graduates. In fact, 47% of Fairfield's population holds a bachelor's degree or higher, significantly above the national average of 32%.

Discover Even More in Fairfield, Connecticut



Quality of Life

Fairfield offers a high-quality lifestyle that attracts and retains employees. With a median household income of \$127,413, it's a testament to the prosperous living standards here. Fairfield offers beautiful beaches, top-rated schools, and world-class restaurants.



Business Incubators and Networking Opportunities

Fairfield University's Dolan School of Business provides resources for startups, and the Fairfield Chamber of Commerce organizes numerous networking events. This supportive business ecosystem aids business development and success.



Supportive Government

Fairfield's local government offers several incentives to businesses, including tax abatements and loan programs. The town's commitment to fostering a business-friendly environment is evident in their streamlined business registration process. Fairfield was named Top CT Town for Business Friendliness by the Yankee Institute.

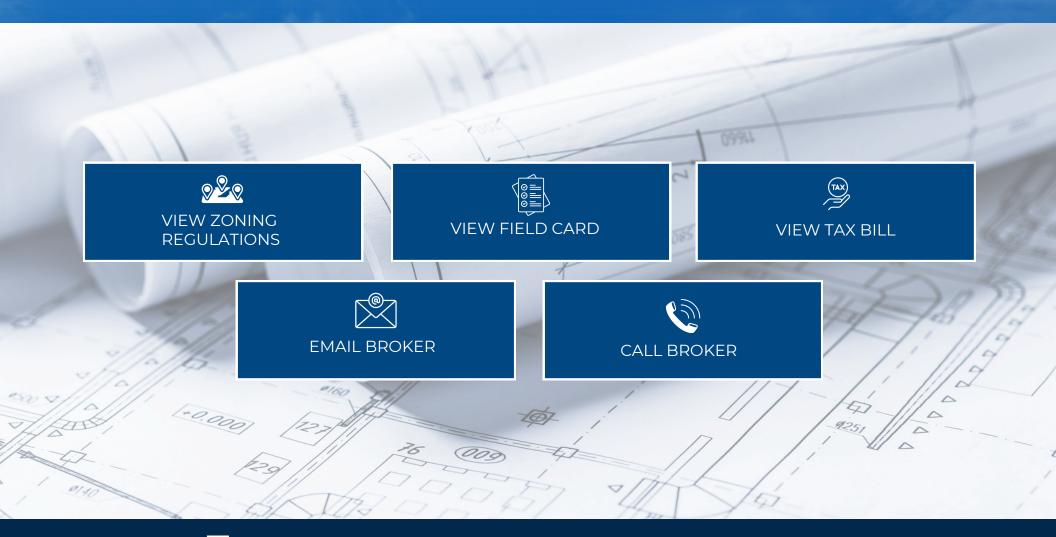


Safety and Security

Fairfield has 89% fewer violent crimes and 54% fewer property crimes than the national average, providing a safe and secure environment for its residents and visitors

NEXT STEPS

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