

# 521

N 34TH STREET

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Philadelphia, PA 19104

**11-UNIT MULTIFAMILY  
INVESTMENT**



CONFIDENTIAL OFFERING MEMORANDUM



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### **Trophy Commercial Real Estate LLC**

215-608-5745 | [info@TrophyCommercial.com](mailto:info@TrophyCommercial.com) |  
[www.TrophyCommercial.com](http://www.TrophyCommercial.com)

1516 N 5th Street, Suite 222, Philadelphia, PA 19122  
License: PA RB070010  
PA Broker of Record: Saam Tashayyod | RM425803



# 521

N 34TH STREET

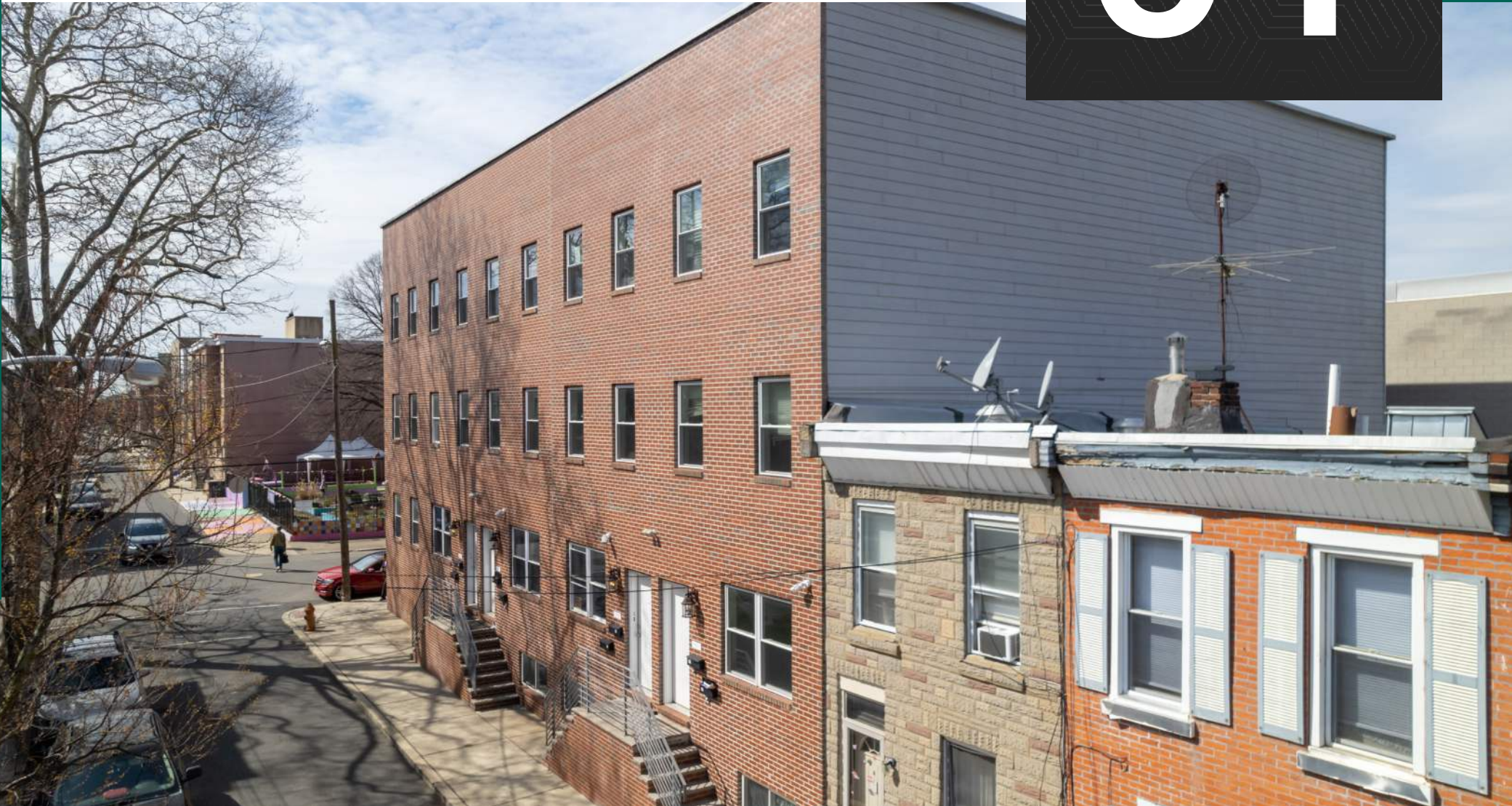
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# EXECUTIVE SUMMARY

01



## EXECUTIVE SUMMARY

Trophy Commercial Real Estate, LLC (“Trophy”) is pleased to present the exclusive offering of 521 N 34th Street, an eleven-unit multifamily property located in Philadelphia’s University City neighborhood. Constructed in 2018, the property consists of eleven residential units totaling 17,100 rentable square feet. The unit mix includes 8 Bi-level three-bedroom, three-bathroom units, 1 two-bedroom, two-and-a-half-bathroom unit, and 2 one-bedroom, one-and-a-half-bathroom units.

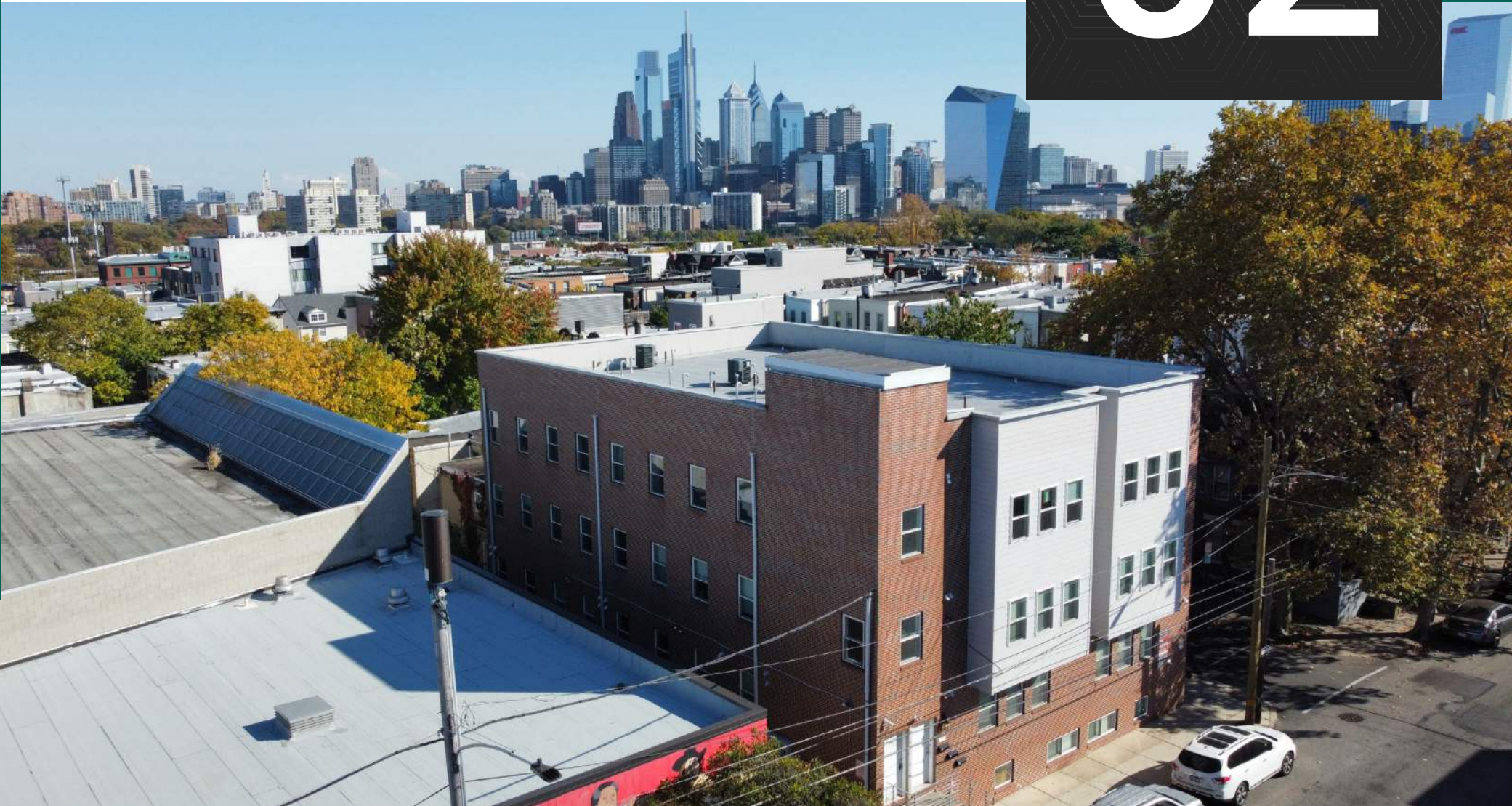
The asset is currently stabilized and generates an in-place Net Operating Income of approximately \$266,636. At the asking price of \$3,675,000, the property offers a 7.26% going-in cap rate with strong cash flow and minimal near-term capital expenditure requirements due to its recent construction. Located within walking distance of Drexel University, the University of Pennsylvania, Penn Presbyterian Medical Center, and major employment centers throughout University City, the property benefits from durable rental demand and long-term appreciation potential.



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# PROPERTY OVERVIEW

02



PROPERTY OVERVIEW

|                      |                                              |
|----------------------|----------------------------------------------|
| Address              | 521 N 34th Street,<br>Philadelphia, PA 19104 |
| Asset Type           | Multifamily                                  |
| Total Units          | 11                                           |
| Total Rentable Area  | 17,100 SF                                    |
| Average Unit Size    | 1,555 SF                                     |
| Average Monthly Rent | \$2,524/Unit                                 |

UTILITIES & UNIT FEATURES

- Built in 2018
- Large floorplans averaging 1,555 SF
- Modern multifamily construction
- Majority Bi-level three-bedroom layouts
- 100% occupancy
- Minimal deferred maintenance anticipated





### PRIME UNIVERSITY CITY LOCATION

Located in one of Philadelphia's strongest rental submarkets with proximity to Drexel University, the University of Pennsylvania, Penn Medicine, and major employment centers.



### OVERSIZED FLOORPLANS

Average unit size of 1,555 square feet significantly exceeds competing multifamily inventory within the surrounding submarket.



### STRONG IN-PLACE CASH FLOW

In-place NOI of approximately \$266,636 with a going-in cap rate of 7.26%.



### MODERN CONSTRUCTION

Built in 2018, reducing near-term capital expenditure requirements and providing operational efficiency.



### FINANCING-FRIENDLY PROFILE

Supports conventional financing with a projected 1.34x debt coverage ratio at current operations.



## PROPERTY PHOTOS

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PROPERTY PHOTOS



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# FINANCIAL ANALYSIS

03



# RENT ROLL

|              |                                 |               | Current         |               | Scheduled       |               |
|--------------|---------------------------------|---------------|-----------------|---------------|-----------------|---------------|
|              |                                 | Square        | Rent            | Rent / SF     | Rent            | Rent / SF     |
| Unit         | Unit Type                       | Feet          | Month           | Month         | Month           | Month         |
| Unit A1      | Two Bedroom Two and a Half Bath | 1,100         | \$2,310         | \$2.10        | \$2,310         | \$2.10        |
| Unit A2      | One Bedroom One and a Half Bath | 800           | \$1,590         | \$1.99        | \$1,590         | \$1.99        |
| Unit A3      | One Bedroom One and a Half Bath | 800           | \$1,525         | \$1.91        | \$1,525         | \$1.91        |
| Unit B1      | Three Bedroom Three Bath        | 1,800         | \$2,855         | \$1.59        | \$2,855         | \$1.59        |
| Unit B2      | Three Bedroom Three Bath        | 1,800         | \$2,925         | \$1.63        | \$2,925         | \$1.63        |
| Unit C1      | Three Bedroom Three Bath        | 1,800         | \$2,775         | \$1.54        | \$2,775         | \$1.54        |
| Unit C2      | Three Bedroom Three Bath        | 1,800         | \$2,677         | \$1.49        | \$2,677         | \$1.49        |
| Unit D1      | Three Bedroom Three Bath        | 1,800         | \$2,570         | \$1.43        | \$2,570         | \$1.43        |
| Unit D2      | Three Bedroom Three Bath        | 1,800         | \$2,850         | \$1.58        | \$2,850         | \$1.58        |
| Unit E1      | Three Bedroom Three Bath        | 1,800         | \$2,860         | \$1.59        | \$2,860         | \$1.59        |
| Unit E2      | Three Bedroom Three Bath        | 1,800         | \$2,825         | \$1.57        | \$2,825         | \$1.57        |
| <b>Total</b> |                                 | <b>17,100</b> | <b>\$27,762</b> | <b>\$1.62</b> | <b>\$27,762</b> | <b>\$1.62</b> |

## OPERATING STATEMENT

| INCOME                        | CURRENT           |             | YEAR 1            |             | PER UNIT         | PER SF         |
|-------------------------------|-------------------|-------------|-------------------|-------------|------------------|----------------|
| Gross Potential Rent          | 333,144           |             | 343,138           |             | 31,194           | 20.07          |
| Gross Scheduled Rent          | 333,144           |             | 343,138           |             | 31,194           | 20.07          |
| Physical Vacancy              | (16,657)          | 5.0%        | (17,157)          | 5.0%        | (1,560)          | (1.00)         |
| <b>Total Vacancy</b>          | <b>(\$16,657)</b> | <b>5.0%</b> | <b>(\$17,157)</b> | <b>5.0%</b> | <b>(\$1,560)</b> | <b>(\$1)</b>   |
| Economic Occupancy            | 95.00%            |             | 95.00%            |             |                  |                |
| Effective Rental Income       | 316,487           |             | 325,981           |             | 29,635           | 19.06          |
| <b>Effective Gross Income</b> | <b>\$316,487</b>  |             | <b>\$325,981</b>  |             | <b>\$29,635</b>  | <b>\$19.06</b> |

| EXPENSES                    | CURRENT          |      | YEAR 1           |      | PER UNIT        | PER SF         |
|-----------------------------|------------------|------|------------------|------|-----------------|----------------|
| Real Estate Taxes           | 5,075            |      | 5,075            |      | 461             | 0.30           |
| Insurance                   | 7,032            |      | 7,032            |      | 639             | 0.41           |
| Utilities - Electric        | 720              |      | 720              |      | 65              | 0.04           |
| Utilities - Water & Sewer   | 7,200            |      | 7,200            |      | 655             | 0.42           |
| Trash Removal               | 4,800            |      | 4,800            |      | 436             | 0.28           |
| Repairs & Maintenance       | 5,500            |      | 5,500            |      | 500             | 0.32           |
| Alarm Monitoring/Inspection | 2,220            |      | 2,220            |      | 202             | 0.13           |
| General & Administrative    | 759              |      | 759              |      | 69              | 0.04           |
| Misc. Expenses              | 720              |      | 729              |      | 66              | 0.04           |
| Management Fee              | 15,824           | 5.0% | 16,299           | 5.0% | 1,482           | 0.95           |
| <b>Total Expenses</b>       | <b>\$49,850</b>  |      | <b>\$50,334</b>  |      | <b>\$4,576</b>  | <b>\$2.94</b>  |
| <b>Expenses as % of EGI</b> | <b>15.8%</b>     |      | <b>15.4%</b>     |      |                 |                |
| <b>Net Operating Income</b> | <b>\$266,636</b> |      | <b>\$275,647</b> |      | <b>\$25,059</b> | <b>\$16.12</b> |

## PRICING DETAILS

| SUMMARY            |             |     |
|--------------------|-------------|-----|
| Price              | \$3,675,000 |     |
| Down Payment       | \$1,102,500 | 30% |
| Number of Units    | 11          |     |
| Price Per Unit     | \$334,091   |     |
| Price Per SqFt     | \$214.91    |     |
| Rentable SqFt      | 17,100      |     |
| Lot Size           | 0.11 Acres  |     |
| Approx. Year Built | 2018        |     |

| RETURNS             | CURRENT | YEAR 1 |
|---------------------|---------|--------|
| CAP Rate            | 7.26%   | 7.50%  |
| GRM                 | 11.03   | 10.71  |
| Cash-on-Cash        | 6.14%   | 6.96%  |
| Debt Coverage Ratio | 1.34    | 1.39   |

| FINANCING     | 1ST LOAN    |
|---------------|-------------|
| Loan Amount   | \$2,572,500 |
| Loan Type     | New         |
| Interest Rate | 6.00%       |
| Amortization  | 25 Years    |
| Year Due      | 2031        |

## DEBT FINANCING

|                                        | New Loan    |
|----------------------------------------|-------------|
| Loan Name/Type*                        | Acquisition |
| Origination Date                       | June-2026   |
| LTV                                    | 70.0%       |
| Loan Balance                           | \$2,572,500 |
| Interest Rate                          | 6.00%       |
| Term (Years)                           | 5 Years     |
| Maturity Date                          | May-2031    |
| Amortization Period (Years)            | 25 Years    |
| Loan Constant                          | 7.73%       |
| Annual Debt Service Payment (P&I only) | (\$198,896) |
| Equity                                 | \$1,102,500 |
| Outstanding Loan Balance at Maturity   | \$2,313,503 |
| Term Remaining (Months)                | 60 Months   |

In addition to investment sales advisory, Trophy Commercial Real Estate provides integrated debt placement and capital markets advisory services for multifamily acquisitions.

Trophy can assist qualified buyers in sourcing and structuring acquisition and refinance debt tailored to the property's operating profile, leverage objectives, and hold strategy. Our team maintains active relationships with:

- Local and regional banks
- Credit unions
- Agency and agency-adjacent lenders
- Debt funds and bridge lenders
- Private balance-sheet lenders

#### POTENTIAL PARAMETERS (SUBJECT TO CREDIT APPROVAL)



**Loan-to-Value:**  
65%–75%



**Amortization:**  
25–30 years



**Term:**  
5–10 years



**Interest Rate:**  
Market-based, fixed, or floating  
options available



**Non-recourse or limited  
recourse options, depending on  
structure**

Trophy's capital markets platform allows buyers to evaluate multiple financing options in parallel, optimize proceeds, and reduce execution risk during the acquisition process. Debt advisory services are available as an optional enhancement and are coordinated alongside the transaction timeline to ensure smooth closing.

For purchasers seeking a one-stop execution platform — combining investment sales expertise with capital markets access — Trophy is positioned to deliver a streamlined and efficient transaction.

## MARKET POSITIONING

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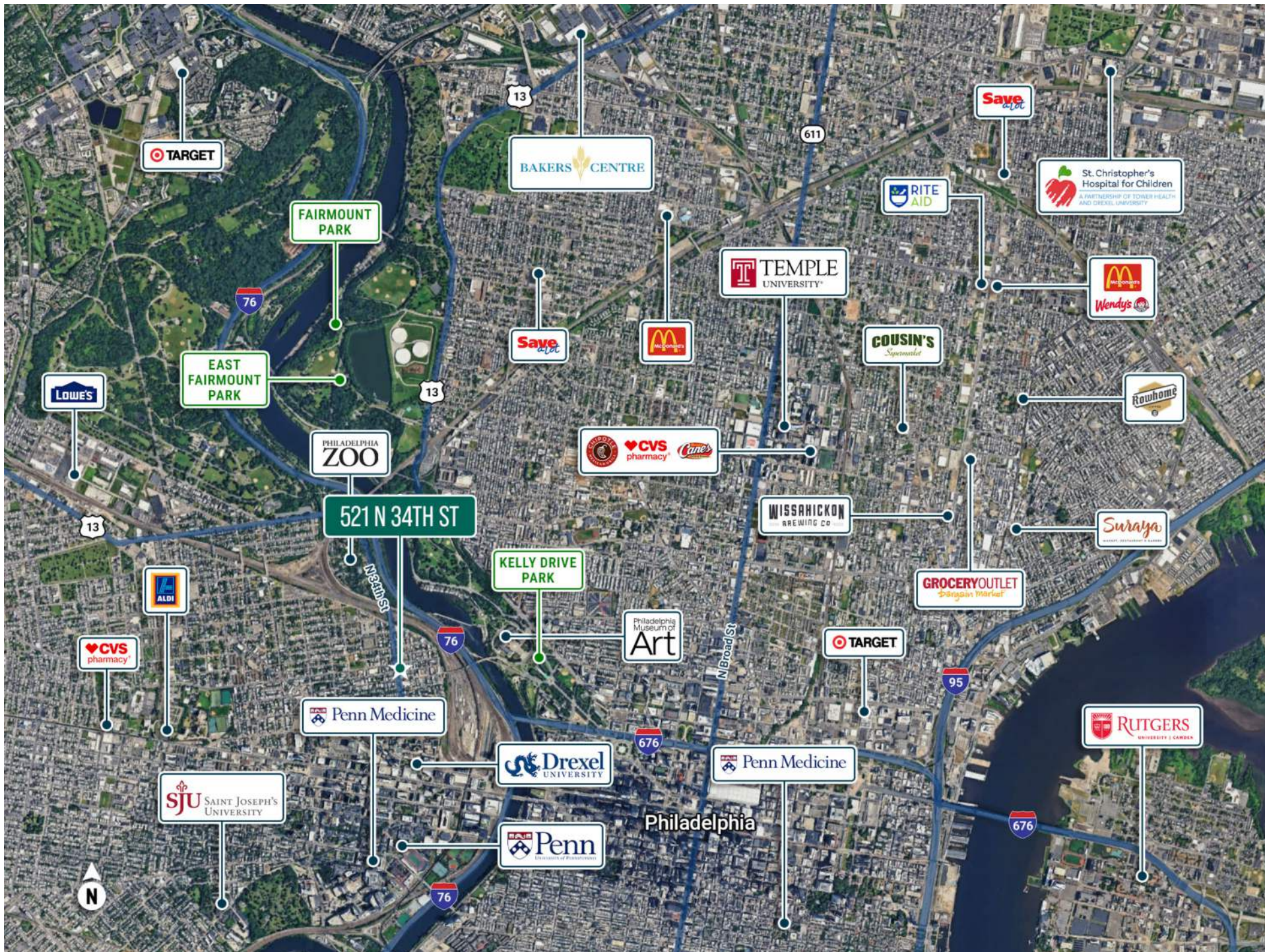
University City remains one of Philadelphia's most desirable and resilient multifamily investment markets due to its concentration of higher education institutions, healthcare systems, and major employers. The neighborhood continues to benefit from strong renter demand generated by Drexel University, the University of Pennsylvania, Penn Medicine, Children's Hospital of Philadelphia, and numerous life science and technology companies.

521 N 34th Street is uniquely positioned to capitalize on this demand through its oversized floorplans, modern construction, and proximity to public transportation, employment centers, and neighborhood amenities. With limited competing inventory offering comparable unit sizes and finishes, the asset provides investors with durable cash flow and long-term rent growth potential in one of the city's strongest submarkets.

## OFFERING PROCEDURE

Property tours are available by appointment only through Trophy Commercial Real Estate. Qualified investors will be provided access to due diligence materials upon request. Offers should be submitted in the form of a non-binding Letter of Intent outlining pricing, due diligence period, financing contingencies, and closing timeline.





# 521

## N 34TH STREET

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Philadelphia, PA 19104



**CRAIG THOM**  
Managing Director  
(267) 223-4202  
craig@trophycommercial.com  
License: PA RS326511



**SAAM TASHAYYOD**  
Managing Director  
215-608-3734  
saam@trophycommercial.com  
License: PA RB070010



**LEONARDO PRESTA**  
Senior Associate  
267-756-2602  
leonardo@trophycommercial.com  
License: PA RS380257

**Craig Thom**  
Managing Director

**Saam Tashayyod**  
Managing Director

**Leonardo Presta**  
Senior Associate

**Trophy Commercial Real Estate, LLC**  
Philadelphia, PA

