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BROKER OF RECORD

Sarbinoff, Ryar

New Mexico (505) 445-6333 <u>Lic</u>ense: 20675

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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this Net Lease property.

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OFFERING SUMMARY



Listing Price **\$1,162,000**



Cap Rate **8.25%**



Price/SF **\$143.81**

FINANCIAL

Listing Price	\$1,162,000
Down Payment	100% / \$1,162,000
NOI	\$95,855
Cap Rate	8.25%
Price/SF	\$143.81
Rent/SF	\$0.99

OPERATIONAL

Lease Type	Absolute Net
Guarantor	Corporate Guarantee
Lease Expiration	05/31/2030
Rentable SF	8,080 SF
Lot Size	0.68 Acres (29,620 SF)
Year Built	2008





AARON'S

1906 W Main St, Artesia, NM 88210

INVESTMENT OVERVIEW

The Subject Property is located at 1906 West Main Street in Artesia NM. Aaron's has been operating on a long term lease at the current location since 2010 and just renewed their current lease and added (3) 5 Year additional renewal options beyond primary term.

Artesia is located just 40 miles south of Roswell NM. The principal economic activities which support Artesia are the oil and gas industry, agriculture, and dairy. Prominent local oil and gas businesses include Wilbanks Trucking Services, EOG Resources, Mack Energy Corporation, and Marbob Energy Corp.

INVESTMENT HIGHLIGHTS

Aaron's just renewed and added (3) 5 Year Options to Lease

Built in 2008 - 0.68 acre Parcel

Trade Area includes Super Wal-Mart, Starbucks, AutoZone, KFC/Taco Bell, McDonald's, Pizza Hut, Burger King, Sonic, Davita and Subway

PROPERTY INFORMATION

Construction Status Existing



TENANT PROFILES // Aaron's



TENANT OVERVIEW

Company:	The Aaron's Company
Founded:	1955
Locations:	1300+ in US & Canada
Total Revenue:	\$3.5+ Billion
Headquarters:	Atlanta GA
Website:	www.aarons.com

ATLANTA, June 17, 2024 /PRNewswire/ -- The Aaron's Company, Inc. (NYSE: AAN) ("The Aaron's Company" or the "Company") today announced that it has entered into a definitive agreement to be acquired by IQVentures Holdings, LLC ("IQVentures"), a leading fintech organization, for \$10.10 per share in cash, or an enterprise value of approximately \$504 million. The price represents a premium of 34.0% over the Company's closing share price of \$7.54 on June 14, 2024 and a premium of 35.6% over the Company's 90-day volume-weighted average share price.



RETAILER MAP // Aaron's



SECTION 1 Financial Analysis FINANCIAL DETAILS Marcus & Millichap

FINANCIAL DETAILS // Aaron's

THE OFFERING	
Price	\$1,162,000
Capitalization Rate	8.25%
Price/SF	\$143.81
PROPERTY DESCRIPTION	
Year Built / Renovated	2008
Gross Leasable Area	8,080 SF
Type of Ownership	Fee Simple
Lot Size	0.68 Acres

LEASE SUMMARY	
Tenant	Aaron's
Rent Increases	10% in each (3) 5 year Option
Guarantor	Corporate Guarantee
Lease Type	Absolute Net
Lease Commencement	March 3rd 2010
Lease Expiration	May 31st 2030
Renewal Options	(3) 5 Year Options
Term Remaining on Lease (Yrs)	5+ Years
Landlord Responsibility	None
Tenant Responsibility	Absolute NNN

RENT SCHEDULE	,			
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current as of 6/1/2025	\$95,855	\$7,988	\$11.86	8.25%
6/1/2025 - 5/31/2030	\$95,855	\$7,988	\$11.86	8.25%
Option 1- 6/1/2030 - 5/31/2035	\$105,441	\$8,787	\$13.05	9.07%
Option 2 - 6/1/2035 - 5/31/2040	\$115,985	\$9,665	\$14.35	9.98%
Option 3 - 6/1/2040 - 5/31/2045	\$127,583	\$10,632	\$15.79	10.98%



Sale Comparables

SALE COMPS MAP

SALE COMPS SUMMARY

MARKET OVERVIEW

DEMOGRAPHICS

Marcus & Millichap



SALE COMPS MAP



Aaron's



Aaron's



Aaron's



Aaron's



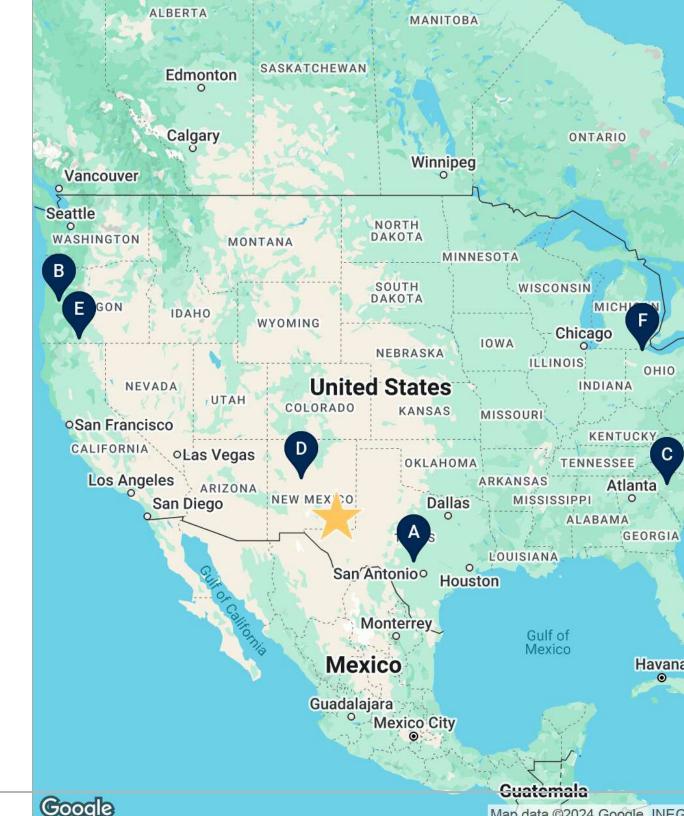
Aaron's



Aaron's



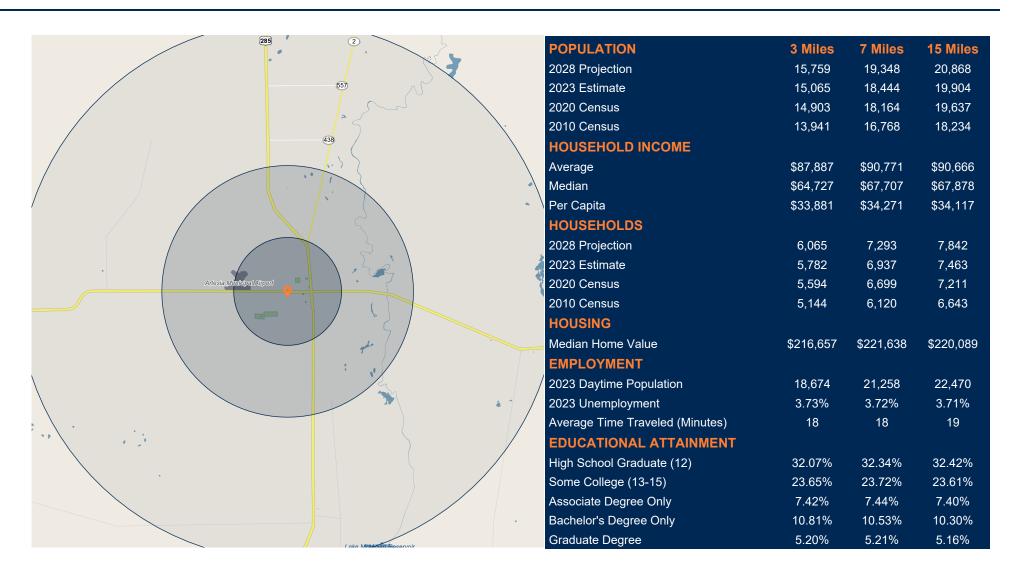
Aaron's



Aaron's // SALE COMPS SUMMARY

	SUBJECT PROPERTY	PRICE	BLDG SF	CAP RATE	# OF UNITS	CLOSE
*	Aaron's 1906 W Main St Artesia, NM 88210	\$1,162,000	8,080 SF	8.25%	1	On Market
	SALE COMPARABLES	PRICE	BLDG SF	CAP RATE	# OF UNITS	CLOSE
A	Aaron's 1413 Sidney Baker St Kerrville, TX 78028	\$1,677,418	7,950 SF	7.75%	-	01/25/2024
В	Aaron's 1990 W 11th Ave Eugene, OR 97402	\$1,790,500	7,912 SF	7.07%	-	09/12/2022
Ç	Aaron's 910 E Main St Laurens, SC 29360	\$1,150,000	25,900 SF	6.89%	-	11/14/2022
P	Aaron's 1221 Main Street Southwest Los Lunas, NM 87031	\$1,515,000	7,000 SF	6.60%	-	06/17/2021
E	Aaron's 3473 Washburn Way Klamath Falls, OR 97603	\$1,275,000	10,460 SF	8.00%	-	12/14/2020
F	Aaron's 2261 S Reynolds Rd Toledo, OH 43614	\$1,030,000	9,290 SF	8.81%	-	03/19/2021
	AVERAGES	\$1,406,320	11,419 SF	7.52%	-	-

Aaron's // DEMOGRAPHICS



DEMOGRAPHICS // Aaron's

