OFFERING MEMORANDUM

RICES



DOLLAR GENERAL



DOLLAR GENERAL

NOTCE

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## OFFERING SUMMARY

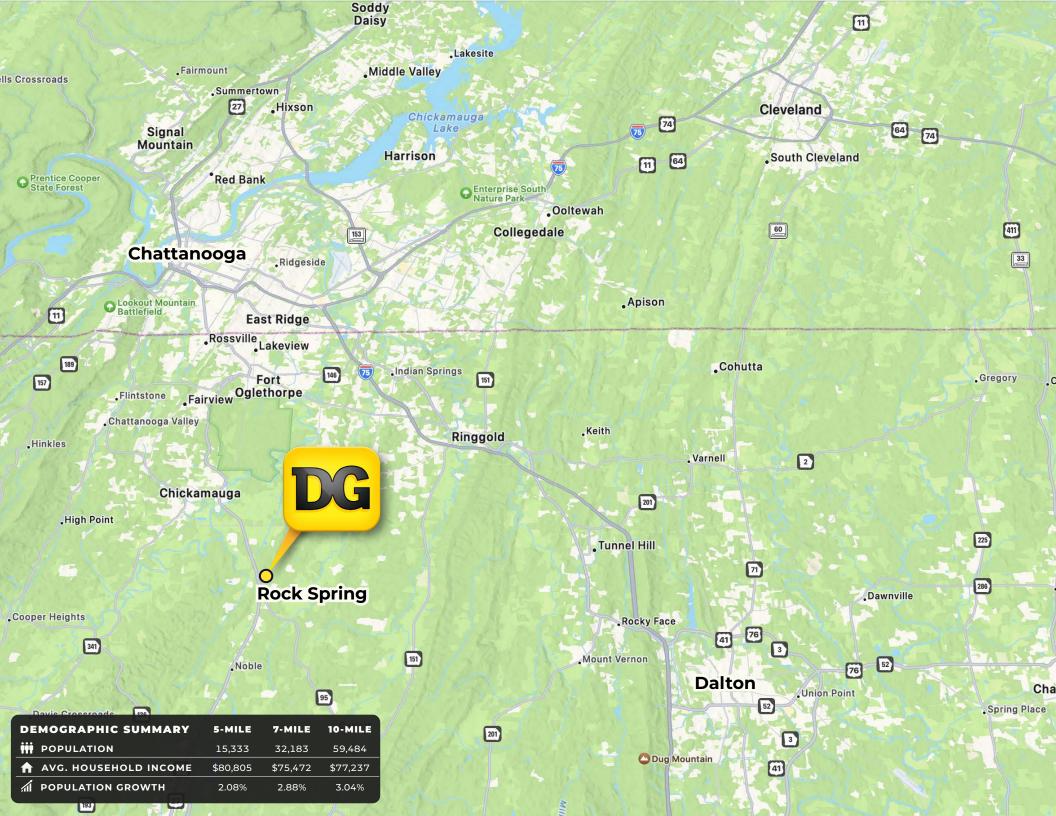
## **DOLLAR GENERAL**

### TBD MARTHA BERRY HIGHWAY, ROCK SPRING, GA 30739

PRICE	\$2,492,000	
CAP RATE	6.60%	
NOI	\$164,436	
RENTABLE SQ FT.	10,640	
YEAR BUILT	2024	
LOT SIZE (AC)	2.43	
TENANT TRADE NAME	Dollar General	
LEASE GUARANTOR	Corporate	
LEASE TYPE	NNN	
ROOF & STRUCTURE	Tenant	
LEASE TERM	15 Years	
RENT COMMENCEMENT DATE	December 2024	
LEASE EXPIRATION DATE	December 2039	
TERM REMAINING ON LEASE	15 Years	
INCREASES	5% Increases Every 5 Years in the initial lease and options	
OPTIONS	Five, 5-Year Options	
BASE RENT	Years1-5\$164,436Years6-10\$172,656Years11-15\$181,296	
OPTION RENT	Years16-20(Option 1)\$190,356Years21-25(Option 2)\$199,872Years26-30(Option 3)\$209,868Years31-35(Option 4)\$220,356Years36-40(Option 5)\$231,372	
TENANT RESPONSIBILITIES	Roof, Structure, Parking Lot, Taxes, Insurance,Utlities	
LANDLORD RESPONSIBILITIES	100% No Landlord Responsibilities	



RENT SCHEDULE		NOI	RETURN
YEARS 1-5		\$164,436	6.60%
YEARS 6-10		\$172,656	6.93%
YEARS 11-15		\$181,296	7.28%
YEARS 16-20	(OPTION 1)	\$190,356	7.64%
YEARS 21-25	(OPTION 2)	\$199,872	8.02%
YEARS 26-30	(OPTION 3)	\$209,868	8.42%
YEARS 31-35	(OPTION 4)	\$220,356	8.84%
YEARS 36-40	(OPTION 5)	\$231,372	9.28%



## **INVESTMENT HIGHLIGHTS**

### NEW UPGRADED CONSTRUCTION DOLLAR GENERAL

Brand new 10,640 SF upgraded construction Dollar General located in Rock Spring, GA

# LAR GENERAL

• This store is currently scheduled for delivery in November of 2024.

### **15 YR NNN CORPORATE LEASE WITH 5% BUMPS IN INITIAL LEASE & OPTIONS**

- This property features 5% rent increases every 5 years in the new 15-year corporate guaranteed NNN lease with Dollar General.
- Tenant is 100% responsible for all expenses including taxes, insurance, parking lot, roof, and structure.
- There are 5% rent increases in each of the five, 5-year option periods.
- There are 100% no landlord responsibilities

### LESS THAN 2 MILES FROM GEORGIA NORTHWESTERN COLLEGE

The subject property is located on Highway 27 (16,300 VPD) less than 2 miles from Georgia Northwestern Technical College (13,734 students).

### ADJACENT TO NEW 135 HOME SUBDIVISION DEVELOPMENT

- The subject property is located 1.5 miles from the Laurel Ridge subdivision.
- This subdivision, which will feature 135 brand new two-story homes, is currently under construction and is scheduled to deliver in September 2024.

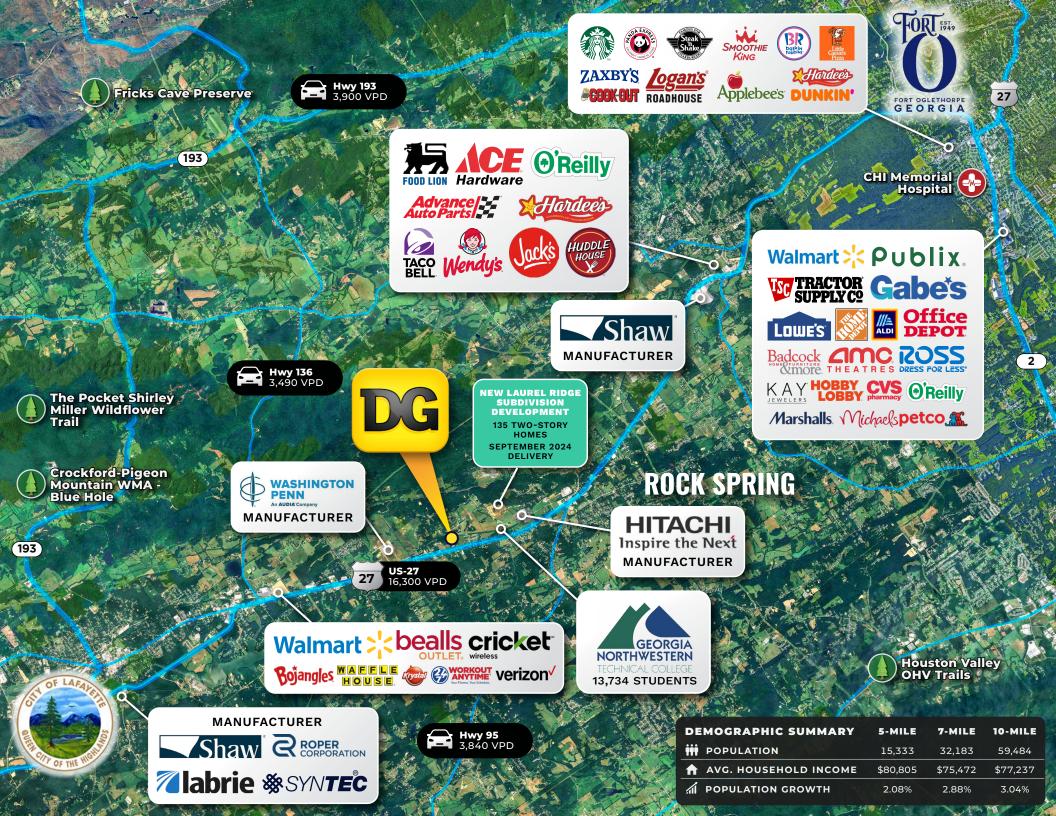
## CHATTANOOGA MSA | 4TH LARGEST CITY IN TN

- This Dollar General is located 18 minutes south of downtown Chattanooga on Highway 27 (16,300 VPD).
- Chattanooga is the fourth largest city in Tennessee with a population of over 170,000 people.
- Chattanooga is one of the South's top travel destinations, with The New York Times naming Chattanooga one of the "Top 45 Places to Go."
- 3 million tourists visit Chattanooga annually and contribute \$1.16 Billion to the economy.
- Major industries that drive the economy include automotive, advanced manufacturing, food and beverage production, healthcare, insurance, tourism, and back office and corporate headquarters.
- Chattanooga's affordable cost of living with one of the area's lowest tax rates as well as the Volkswagen plant
  has boosted the area's labor force.

## INVESTMENT GRADE TENANT (S&P:BBB) W/ 20,000+ LOCATIONS

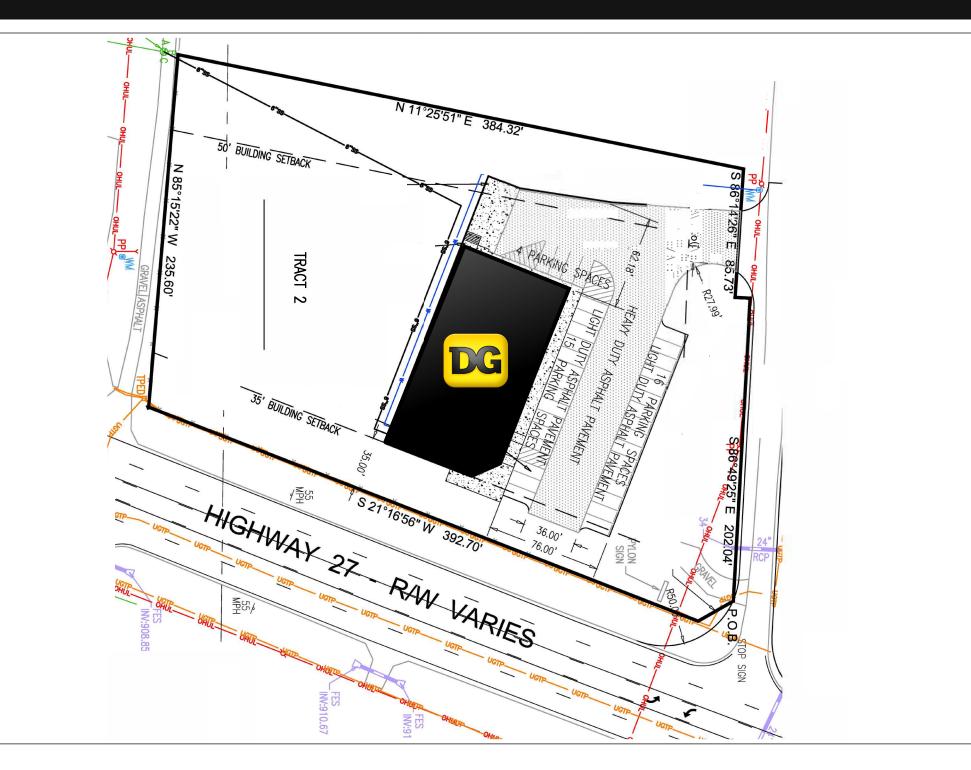
- Dollar General is a publicly traded (NYSE: DG) Fortune 500 company with an S&P investment grade credit rating of BBB.
- Currently over 20,000 locations and plans to open 800 stores in 2024.
- Dollar General has been in business for 80 years and has a current net worth of over \$6.2 billion.



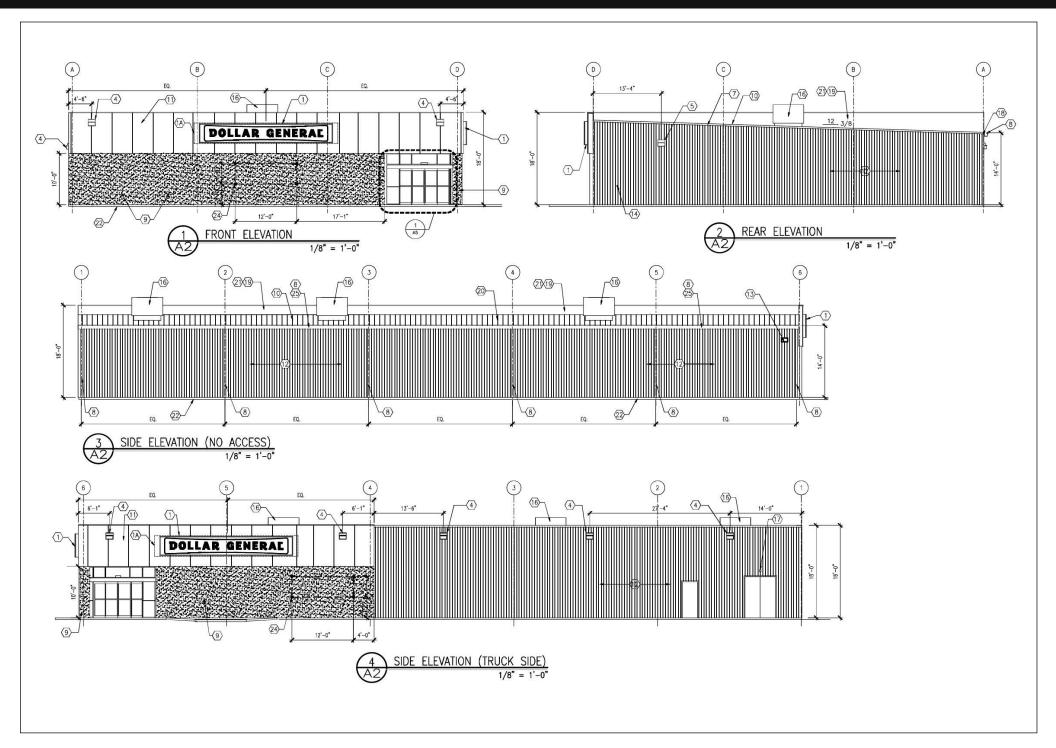




## SITE PLAN



## **ELEVATIONS**



528,000+

**MSA POPULATION** 10% Population growth expected by 2030.



### **EXPANSION**

Volkswagen plant in Chattanooga recently added 1,000 jobs as VW begins to produce an electric-powered SUV.

## **\$37 BILLION**

**FOREIGN INVESTMENT** Tennessee is an attractive place to do business & has been one of the top states in the country for foreign direct investment.

## **3 MILLION**

VISITORS PER YEAR Ever-popular, the key to Chattanooga's success is the 14 million people living within 150 miles including residents of Atlanta, Birmigham, Huntsville, Knoxville, and Nashville.

CHATIA

The Chattanooga metropolitan area is the fourth largest in Tennessee. The city anchors a three-state area that includes Southeast Tennessee, Northwest Georgia, and Northeast Alabama. Major industry driving the economy includes automotive, advanced manufacturing, food and beverage production, healthcare, insurance, tourism, and back office and corporate headquarters. The city, with a downtown elevation of about 680 feet (210 m), is at the transition between the ridge-and-valley portion of the Appalachian Mountains and the Cumberland Plateau. Its official nickname is "Scenic City", alluding to the surrounding by mountains and ridges.

Notable Chattanooga businesses include Volkswagen, Access America Transport, BlueCross BlueShield of Tennessee, CBL & Associates, The Chattanooga Bakery, Chattem, the world's first Coca-Cola bottling plant, Coker Tire, U.S. Xpress Inc., Covenant Transport, Double Cola, CraftWorks Restaurants & Breweries, Luken Communications, Miller & Martin, the National Model Railroad Association, Reliance Partners, Republic Parking System, Rock/Creek, Tricycle Inc., and Unum. The city also hosts large branch offices of Cigna, AT&T, T-Mobile USA, and UBS. McKee Foods Corporation (Little Debbie) is located in nearby Collegedale, Tennessee.

# DALTON, GA

### **CARPET CAPITAL OF THE WORLD**

Nestled in the foothills of the Blue Ridge Mountains in northwest Georgia, Dalton is strategically located near Interstate 75. It ranks as the secondlargest city in the region, following Rome. Dalton holds the distinction of being the primary city within the Dalton Metropolitan Statistical Area, encompassing Murray and Whitfield counties.

Dalton is home to over 150 carpet plants, the local industry employs more than 30,000 people in the area. More than 90% of the functional carpet produced in the world today is made within a 65-mile (105 km) radius of the city and distributed via a well-connected transporation corridor along I-75 for fast distribution through the United States. Shaw Industries in Whitfield County is the third-largest manufacturing facility in the state with more than 6,000 employees. Shaw wrapped up a \$20 million, three-phase expansion last year, creating an additional 55 jobs in Catoosa County.

#### DALTON CONVENTION CENTER

The Dalton Convention Center serves as a versatile venue in Dalton, Georgia. Conveniently positioned between Chattanooga and Atlanta along I-75, it stands as the largest facility in the region. This full-service convention center spans 143,000 square feet and can accommodate gatherings of up to 5,000 attendees and the vicinity offers over 1,000 hotel rooms and more than 100 restaurants.

#### HIGHER EDUCATION

Dalton State College (DSC), a public institution in Dalton, Georgia, plays a pivotal role. Established as a two-year college in 1998, Dalton State is accredited by the Southern Association of Colleges and Schools (SACS). With a student body of nearly 5,000, consisting of both traditional and non-traditional students, the college serves a 10-county service area in Northwest Georgia.

143,604 POP.

DALTON MSA POPULATION 90% WORLD'S CARPET PRODUCED IN DALTON AREA \$6.1 BILLION CARPET INDUSTRY IMPACT IN GA









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## Marcus Millichap

**RETAIL GROUP** 

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## Marcus Millichap Taylor McMinn Retail Group

Dated:

Don McMinn Marcus & Millichap 1100 Abernathy Road, NE, Suite 600 Atlanta, GA 30328

Phone: (678) 808-2762 Fax: (815) 550-1286 don.mcminn@marcusmillichap.com

### Re: TBD Martha Berry Highway, Rock Spring, GA 30739 (Dollar General)

Dear:

Please accept this offer to purchase the above referenced Property. This letter expresses Purchaser's interest in purchasing the Property under the following terms and conditions:

Purchaser	
Purchaser's Address	
Purchaser's Phone/Fax	
Purchaser's Email Address	
Offer Price	
Earnest Money	\$50,000 earnest money deposit due within forty-eight (48) hours of the Effective Date of the Contract with an additional \$50,000 deposited at the expiration of the Inspection Period (\$100,000 Total). The Earnest Money shall become non-refundable barring any other listed contingencies at the expiration of the Inspection Period.
Inspection Period	21 Calendar Days from the Effective Date, which shall mean the date on which the latter of the parties executes a Contract. All available Due Diligence Documents ("Documents") will be forwarded immediately upon the Effective Date of the Contract.

Purchaser's Initials \_\_\_\_\_ Seller's Initials \_\_\_\_\_

<b>Financing Period</b> (Please Check One)	□ All Cash (No Financing Period)	
	□ <b>Financing:</b> Purchaser shall have ten (10) days from the Effective Date of the Contract to apply for and obtain a financing commitment. In addition, Purchaser shall have 30 days from the effective date of the contract to complete loan processing. Purchaser shall use its best efforts to secure and obtain a new first mortgage loan in the amount of \$ on terms which are acceptable to Purchaser.	
Closing Date	Within 10 Calendar Days after rent commencement and receipt of tenant estoppel.	
Closing Costs	Seller shall pay for the transfer tax. Buyer shall pay for Title. Purchaser and Seller shall each bear its own attorneys expenses. All other Closing Costs shall be split 50-50 between Buyer and Seller.	
Property Condition	Property is being sold "AS IS" with Seller making representations or warranties concerning the property.	
Contract within 10 days:	Within Ten (10) Calendar Days of the Effective Date of this Letter of Intent, Purchaser and Seller shall enter into a binding Contract (the "Contract"). Seller will Draft the Contract and Failure to reach an agreement will allow the Seller to consider this agreement void and accept offers from other parties.	
Broker Commission	Purchaser acknowledges that Purchaser has employed , ("Purchaser's Brokers") to represent them in this transaction. Any commissions due the Purchaser's broker (if applicable) shall be paid by the Seller directly.	
1031 Exchange	Purchaser $\Box$ is / $\Box$ is not (check one) completing an IRS 1031 Tax Deferred Exchange, to which the Seller agrees to cooperate providing there is no cost or expense to Seller. Purchaser has \$ in an exchange account from a transaction which closed escrow on Purchaser will provide Seller, upon request, proof of such funds.	
Confidentiality	Purchaser and Purchaser's agents and representatives hereby covenant with Seller that Purchaser and Purchaser's agents and representatives shall not, without the prior written consent of Seller (which consent may be withheld in Seller's sole and absolute discretion), disclose to any other person (other than Purchaser's accountants and attorneys) or entity by any means whatsoever: (i) any information pertaining to the Documents; (ii) any information	

Purchaser's Initials \_\_\_\_\_ Seller's Initials \_\_\_\_\_

pertaining to the Contract; or (iii) any information or documentation (written or oral) provided by Seller or Seller's agents and representatives concerning Seller, Seller's business, Tenant, Tenant's business or the Property.

This Letter of Intent is contingent upon the prospective Purchaser's willingness to execute Seller's standard Purchase Agreement as well as review and approval of the details of the transaction proposed above by the appropriate principal parties of the Seller.

It is understood and agreed that the foregoing constitutes a *Letter of Intent* setting forth the major business points from our discussions. It is further understood that neither party intends to create any contractual rights or obligations as a result of entering into this *Letter of Intent*. No binding agreement or rights or obligations shall arise as the result of executing this letter or with respect to the proposed transactions, unless and until we execute definitive documentation incorporating the above provisions and other appropriate terms.

If the foregoing accurately reflects our discussions, please acknowledge same by returning a signed copy of this letter. Execution of this Letter of Intent by the undersigned agent in no way binds or obligates the Seller or any of its principals.

Agreed and Accepted   Purchaser	Agreed and Accepted   Seller
By:	By:
Printed:	Printed:
Dated:	Dated: