Versatile Downtown Space Uses Include Retail, Industrial, Office & Recreational Facilities

4

±17,716 SF Open Floorplan w/ Roll-up Door & Loading Area

Zoned C-M (Commercial Manufacturing — see page 4)



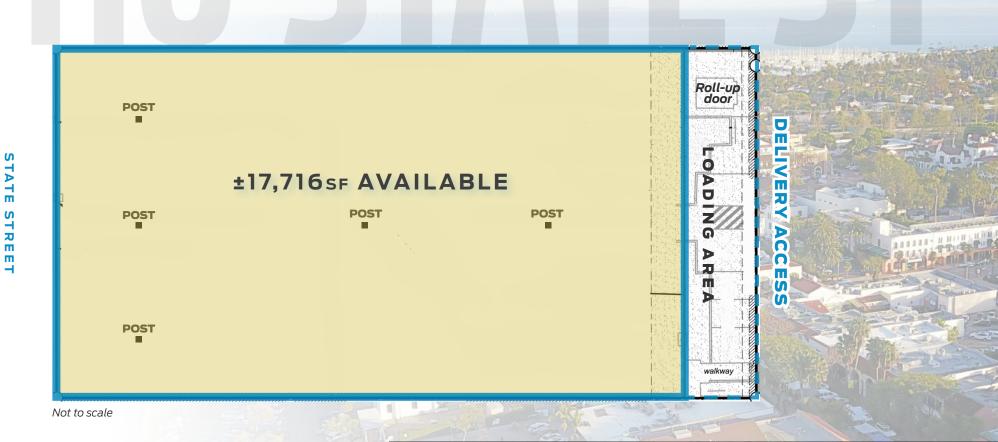
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ANTA

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Space Can Be Demised. Contact Listing Agents for Further Details. New 78-unit luxury apartment building to be constructed in rear of Subject Property & projected to be completed mid 2024.



PRIME DOWNTOWN FLEXIBLE SPACE AVAILABLE FOR A VARIETY OF USES



Flexible Zoning Allows this Property a Variety of Uses — Retail, Industrial, Office, or Light Manufacturing.

This property is very well located in downtown Santa Barbara and is readily available from the 101 freeway and downtown surface streets. The building itself is 100' x 170' with 18' clear height to ceilings and a roll-up door with an adjacent load lift. C-M zoning allows for multiple uses from retail to light manufacturing. Also within easy walking distance to additional parking in City Parking Lot 12. Will be adjacent to a to-be-constructed 78 unit luxury apartment building.

DEMOGRAPHICS

2023 Estimates	1 Mile	3 Mile	5 Mile
Population:	19,192	83,238	106,708
Average Household Income:	\$127,768	\$179,532	\$188,671
Daytime Employees:	35,612	76,283	96,573

Offering Specifics

Location	Desirable downtown location with easy access to the 101 Freeway
Lease Rate	\$2.50/SF NNN (\$0.80)
Size	±17,716 SF w/ 100' of State St. frontage
Tenant Improvements	Negotiable
Year Built	1992
Ceiling Height	18' Clear
Parking	22 on-site spaces available
Roll-up Door	One (1)
Zoning	C-M (Commercial Manufacturing)
Term	5–10 years
Available	Now
To Show	Contact Listing Agents

2023 Demographics from Sites USA

The information provided here has been obtained from the owner of the property or from other sources deemed reliable. We have no reason to doubt its accuracy, but we do not guarantee it.

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ZONING INFORMATION

C-M COMMERCIAL MANUFACTURING ZONE

28.69.030 Uses Permitted

A. Any use permitted in the C-2 Zone and subject to the use restrictions and limitations contained in that zone, except that any such use specifically mentioned hereafter shall be subject to the restrictions of the C-M Zone.

B. Any of the following uses, provided that such operations, manufacturing, processing or treatment of products are not obnoxious or offensive by reason of emission of odor, dust, gas, fumes, smoke, liquids, wastes, noise, vibrations, disturbances or other similar causes which may impose hazard to life or property:

- 1. Automobile body shop.
- 2. Automobile paint shop.
- 3. Bakery goods manufacturing.
- 4. Boat building and repairing and machine shop.
- 5. Building contractor and material storage.
- 6. Cabinet shop.
- 7. Canvas and canvas products manufacturing.
- 8. Car wash.
- 9. Cement products manufacturing.
- 10. Cleaning and dyeing.
- 11. Clothing products manufacturing.
- 12. Draying and truck yard or terminal.
- 13. Electronics products manufacturing.

14. Emergency Shelters in compliance with Chapter 28.79. 15. Equipment and trailer rental and storage. 16. Food products manufacturing. 17. House moving. 18. Laundry. 19. Lumber yard. 20. Machine shop. 21. Plating works. 22. Produce warehouse. 23. Research and development establishment and related administrative operations. 24. Rug cleaning. 25. Sheet metal shop. 26. Sign manufacturing. 27. Storage warehouse. 28. Tire retreading. 29. Veterinary hospital. 30. Other businesses and occupations that are substantially similar to the uses enumerated above, as determined and documented by the Community Development Director in a manner similar to the substantial conformance determination process provided in the adopted Planning Commission Guidelines.

C. Accessory buildings and accessory uses. (Ord. 5662, 2014; Ord. 5459, 2008; Ord. 3710, 1974; Ord. 3398, 1970; ORD. 3120, 1966.)

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Rendering for 78-unit Mult-Family development in rear of Subject Property. Construction completion projected mid 2024.

Versatile downtown space Uses include Retail, Industrial, Office & Recreational



Paseo positioned between the Subject Property and new apartment building.





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Versatile downtown space Uses include Retail, Industrial, Office & Recreational





- 2 Old Kings Road
- 3 Patxi's Pizza
- 4 Hibachi Steak House & Sushi Bar
- 5 DRIFT (New Hotel; 47 Keys)
- 6 The Shaker Mill
- 7 99 Cents Only Stores
- 8 Uncle Rocco's Famous NY Pizza
- 9 Sandbar

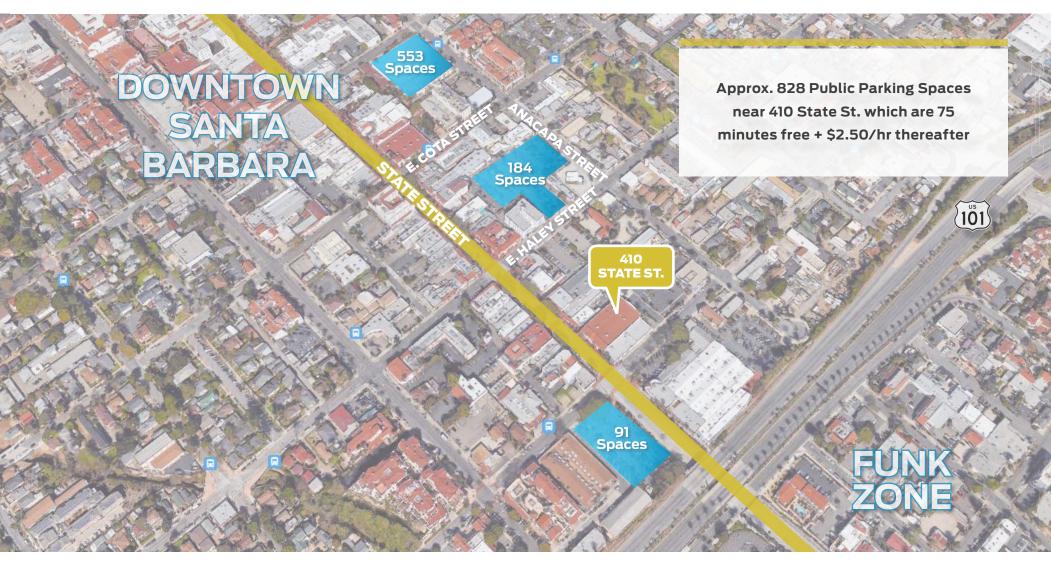
- 10 Institutional Ale Company
- 11 The Cruisery
- 12 Hotel Santa Barbara
- 13 Municipal Winemakers
- 14 Santa Barbara Craft Ramen
- 15 Loquita
- 16 MOXI, The Wolf Museum of Exploration & Innovation
- 17 Invoca
- 18 Santa Barbara City College

- 19 REI
- 20 SONOS
- 21 Santa Barbara Amtrak Station
- 22 Joe's Cafe
- 23 Hotel Californian
- 24 Hotel Virginia Tapestry Collection by Hilton
- 25 The Red Piano
- 26 The Riviera Beach House
- 27 Stearns Wharf



F O R L E A S E Versatile downtown space Uses include Retail, Industrial, Office & Recreational

NEARBY PUBLIC PARKING + Up to 77 on-site parking spaces (22 post development)



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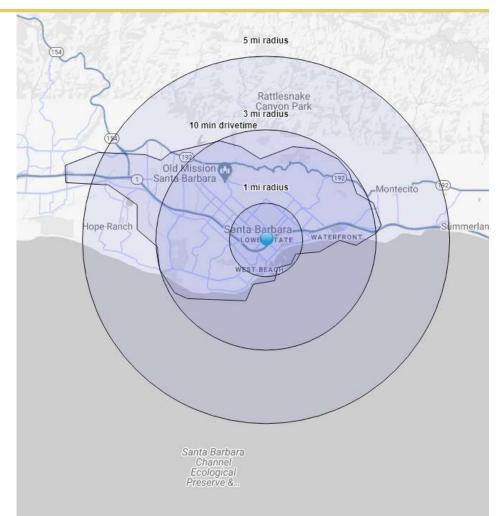
STATEST SANTA BARBARA CA 93101

Versatile downtown space Uses include Retail, Industrial, Office & Recreational

DEMOGRAPHICS

410 State St.

Projected Population (2028) 19.100 82.928 106.237 Census Population (2020) 19.492 83.552 107.398 Projected Annual Growth (2023-2028) -92 - -310 - -477 Historical Annual Growth (2023-2028) -92 - -310 - -477 Historical Annual Growth (2023-2028) -92 - -310 - -477 Historical Annual Growth (2023-2028) -3210 - -3214 -0.1% -6687 Historical Annual Growth (2023-2028) 6.112 psm 2.945 psm 1.355 Trade Area Size 3.1 sq mi 2.845 - 42.913 Projected Households (2023) 7,788 32.918 42.913 - 42.913 Projected Households (2020) 7,786 32.008 42.817 - 42.633 Census Households (2020) 7,786 32.708 42.817 - 42.817 Projected Annual Growth (2023-2028) 131.92 0.1% 0.1% 1.95 - 93						
Projected Population (2029) 19,100 82,928 106,237 Census Population (2020) 19,492 83,552 107,393 Census Population (2020) 19,364 83,306 106,611 Projected Annual Growth (2023-2028) -92 -310 -47 Historical Annual Growth (2020-2023) 300 -314 -0,166 Estimated Population Density (2023) 6112 psm 2,945 psm 1,355 Trade Area Size 33,105 2,945 psm 1,355 Trade Area Size 7,881 33,105 4,31,112 Projected Households (2028) 7,831 33,105 42,813 Projected Anual Growth (2010-2023) 7,88 2,108 42,813 Projected Anual Growth (2023-2028) 7,841 0,1% 108 10,99 Historical Annual Crowth (2023) 512,768 517,678 518,667 Census Average Household Income (2020) 512,757 52,85,169 52,85,567 Projected Annual Change (2023-2028) 517,978 517,967 518,667 Census Averag	Population					
Census Population (2020) 19,492 83,552 107,393 Census Population (2010) 19,364 83,306 106,612 Projected Annual Growth (2023-2028) -92 -310 -477 Historical Annual Growth (2023-2028) -300 -214 -0,1% -688 Historical Annual Growth (2020-2020) 128 246 -588 Estimated Population Density (2023) 6.112 psm 2.945 psm 7.83 Households 20218 7.788 2.918 42.911 7.83 Projected Households (2020) 7.788 3.105 43.111 7.788 2.918 42.911 Projected Households (2020) 7.786 3.105 43.111 7.788 2.918 42.911 Projected Annual Growth (2023-2028) 7.781 3.105 43.111 7.786 2.918 42.811 Projected Annual Change (2010-2023) 104 0.1% 119 1.95 42.811 Projected Annual Change (2010-2023) \$127,768 \$195,773 \$185,670 \$2.806 53.737	Estimated Population (2023)	19,192		83,238		106,708
Census Population (2010) 19.364 83.306 106.812 Projected Annual Growth (2023-2028) 92 -310 -47 Historical Annual Growth (2020-2023) -300 -314 -0.16 -687 Historical Annual Growth (2020-2023) 6112 psm 2.945 psm 1.352 Estimated Population Density (2023) 6112 psm 2.945 psm 1.352 Households 2 1 sq mi 2.83 sq mi 7.83 Households (2023) 7.788 3.2.918 4.2.911 3.155 4.2.911 Projected Households (2028) 7.838 3.105 4.2.911 3.105 4.2.911 Projected Annual Change (2010-2023) 7.788 3.2.708 4.2.911 9.196 Historical Annual Change (2010-2023) 104 0.1% 1.87 0.1% 1.98 Projected Average Household Income (2023) \$127,768 \$179,532 \$185,679 \$2.06.631 Census Average Household Income (2020) \$48,132 \$195,779 \$1517,578 \$2.06.631	Projected Population (2028)	19,100		82,928		106,237
Projected Annual Growth (2023-2028) -92 - -310 - -47. Historical Annual Growth (2012-2023) -300 - -314 -0.1% -680. Estimated Population Density (2023) 6.112 psm 2.945 psm 1.355 Trade Area Size 3.1 sq mi 2.83 sq mi 7.831 - 4.74.7 Households 7.831 - 7.831 3.105 4.2.913 - 4.2.613 - 4.2.613 - 4.2.613 - 4.2.913 - 4.2.913 - 4.2.613 - 4.2.613 - 4.2.613 - 4.2.613 - 9.06 - 4.2.613 - 9.06 - 4.2.613 - 9.06 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613 - 9.06 4.2.613	Census Population (2020)	19,492		83,552		107,395
Historical Annual Growth (2020-2023) -300 -314 -0.1% -667 Historical Annual Growth (2010-2020) 128 -246 587 Estimated Population Density (2023) 6.112 psm 2.945 psm 1.352 Households 31 g mi 2.845 psm 1.352 Households 2.918 4.2913 3.105 4.3112 Census Households (2023) 7,788 32,918 4.2913 Projected Households (2020) 7,786 32,608 4.2,613 Census Households (2020) 7,786 32,608 4.2,613 Projected Annual Growth (2023-2028) 1.34 0.1% 1.87 0.1% 1.99 Average Household Income (2010-2023) 104 0.1% 1.97 0.1% 1.99 Average Household Income (2023) \$127,768 \$179,532 \$188,672 \$195,773 \$206,633 593,251 \$206,633 593,251 \$206,633 593,251 \$206,633 593,251 \$215,574 1.9% \$15,965 \$110,752 \$58,510 \$59,345 \$216,557 \$179,552 \$517,963 \$218,574 1.9% <td>Census Population (2010)</td> <td>19,364</td> <td></td> <td>83,306</td> <td></td> <td>106,812</td>	Census Population (2010)	19,364		83,306		106,812
Historical Annual Growth (2010-2020) 128 - 246 - 583 Estimated Population Density (2023) 6.112 psm 2.945 psm 1.352 Trade Area Size 3.1 sq mi 28.3 sq mi 78.4 Households Estimated Households (2023) 7.788 32.918 42.913 Projected Households (2020) 7.786 32.608 42.613 Census Households (2020) 7.786 32.608 42.613 Census Households (2020) 7.786 32.608 42.613 Projected Annual Growth (2023-2028) 43 0.1% 187 0.1% 198 Historical Annual Change (2010-2023) 104 0.1% 210 - 99 Average Household Income (2023) \$127.768 \$179.532 \$188.672 97.856 99.255 99.255 \$188.672 99.278 \$206.633 99.255 \$19.573 \$285.160 \$93.251 \$19.573 \$285.160 \$93.251 \$19.573 \$285.160 \$78.562 \$78.562 \$78.562 \$78.562 \$71.960 \$78.562 \$71.960 \$78.562 \$71.963 \$1	Projected Annual Growth (2023-2028)	-92	-	-310	-	-472
Estimated Population Density (2023) 6.112 psm 2.945 psm 1.355 Trade Area Size 3.1 sq mi 28.3 sq mi 7.831 Households 7.788 3.2,918 4.2,913 Projected Households (2020) 7.781 3.3,105 4.3,113 Census Households (2020) 7.786 32,208 4.2,633 Projected Annual Growth (2023-2028) 4.3 0.1% 0.1% 9.9 Projected Annual Change (2010-2023) 10.4 0.1% 2.10 9.9 Average Household Income (2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2020) \$48,232 \$71,960 \$78,593 Projected Average Household Income (2020) \$48,232 \$71,960 \$78,593 Projected Annual Change (2002-2023) \$82,00 1,3% \$15,746 1.8% \$179,663 Projected Annual Change (2002-2023) \$82,00 1,3% \$15,746 \$1.8% \$179,664 <td< td=""><td>Historical Annual Growth (2020-2023)</td><td>-300</td><td>-</td><td>-314</td><td>-0.1%</td><td>-687</td></td<>	Historical Annual Growth (2020-2023)	-300	-	-314	-0.1%	-687
Trade Area Size 3.1 sg mi 28.3 sq mi 78.8 Households 28.3 sq mi 78.8 32.918 42.913 Projected Households (2028) 7,831 33,105 43,112 Census Households (2020) 7,786 32,608 42.633 Census Households (2020) 7,684 32,708 42.817 Projected Annual Growth (2023-2028) 43 0,1% 197 Historical Annual Change (2010-2023) 104 0,1% 197 Projected Annual Change (2010-2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$48,232 \$71,960 \$78,597 Projected Average Household Income (2020) \$48,232 \$71,960 \$78,597 Projected Annual Change (2000-2023) \$82,006 1,3% \$110,075 Projected Annual Change (2002-3028) \$77,647 \$122,301 \$122,877 Projected Annual Change (2002-3028) \$77,647 \$122,301 \$122,877 Projected Median Household	Historical Annual Growth (2010-2020)	128	-	246	-	582
Households International Control Estimated Households (2023) 7,788 32,918 42,911 Projected Households (2028) 7,831 33,105 43,112 Census Households (2020) 7,786 32,608 42,633 Census Households (2010) 7,684 32,708 42,817 Projected Annual Growth (2023-2028) 43 0,1% 187 0.1% 199 Historical Annual Change (2010-2023) 104 0,1% 210 96 Average Household Income (2023) \$127,768 \$179,532 \$188,673 Census Average Household Income (2023) \$127,768 \$179,532 \$188,673 Census Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$48,232 \$1,1% \$17,969 Projected Annual Change (2023-2028) \$82,061 1,3% \$15,746 1,8% \$17,969 Historical Annual Change (2002-2023) \$79,536 7,2% \$10,757 6,5% \$110,075 Median Household Income (2023) \$77,647	Estimated Population Density (2023)	6,112	psm	2,945	psm	1,359
Estimated Households (2023) 7.788 32.918 42.913 Projected Households (2020) 7.831 33.105 43.112 Census Households (2020) 7.786 32.608 42.633 Census Households (2010) 7.684 32.708 42.817 Projected Annual Growth (2023-2028) 43 0.1% 187 0.1% 198 Historical Annual Change (2010-2023) 104 0.1% 210 9 Average Household Income (2023) \$127.768 \$179.532 \$188.673 Census Average Household Income (2028) \$135.974 \$195.278 \$206.631 Census Average Household Income (2020) \$48.323 \$71.960 \$78.596 Projected Annual Change (2023-2028) \$82.06 1.3% \$15.746 1.8% \$12.2.807 Projected Median Household Income (2023) \$79.536 7.2% \$107.572 6.55 \$110.075 Median Household Income (2023) \$79.536 7.2% \$107.572 6.56 \$122.877 Projected Median Household Income (2020) \$35.772 \$53.152 \$57.347	Trade Area Size	3.1	sq mi	28.3	sq mi	78.5
Projected Households (2029) 7.831 33.105 43.112 Census Households (2020) 7.786 32.608 42.633 Census Households (2010) 7.684 32.708 42.817 Projected Annual Growth (2023-2028) 43 0.1% 187 0.1% 198 Historical Annual Change (2010-2023) 104 0.1% 210 96 Average Household Income (2023) \$127.768 \$179,532 \$188,672 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$88,206 1.3% \$110,075 \$6,59 Projected Annual Change (2020-2023) \$79,536 7.2% \$120,115 \$122,875 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$122,875 Projected Median Household Income (2	Households					
Census Households (2020) 7,786 32,608 42,633 Census Households (2010) 7,684 32,708 42,817 Projected Annual Growth (2023-2028) 43 0,1% 187 0,1% 198 Historical Annual Change (2010-2023) 104 0,1% 210 96 Average Household Income 1104 0,1% 210 96 Average Household Income (2023) \$127,768 \$179,532 \$188,677 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$8,206 1,3% \$15,746 1,8% \$17,966 Historical Annual Change (2000-2023) \$79,536 7,2% \$107,572 6,556 \$107,572 6,56 \$1107,572 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,807 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,807 Projected Median Household Income (2020) \$35,772 \$	Estimated Households (2023)	7,788		32,918		42,913
Census Households (2010) 7,684 32,708 42,817 Projected Annual Growth (2023-2028) 44 0,1% 107 0,1% 198 Historical Annual Change (2010-2023) 104 0,1% 210 98 Average Household Income (2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$82,06 1,3% \$15,776 \$100,757 Median Household Income (2023) \$79,536 7,2% \$107,572 6,5% \$110,075 Median Household Income (2020) \$83,911 \$120,115 \$122,879 Projected Median Household Income (2020) \$83,911 \$120,115 \$122,879 Projected Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) \$66,633 5,5% \$65,525 <t< td=""><td>Projected Households (2028)</td><td>7,831</td><td></td><td>33,105</td><td></td><td>43,112</td></t<>	Projected Households (2028)	7,831		33,105		43,112
Projected Annual Growth (2023-2028) 43 0.1% 187 0.1% 199 Historical Annual Change (2010-2023) 104 0.1% 210 99 Average Household Income 2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2023) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$57,973 \$85,160 \$93,255 Census Average Household Income (2000) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2000-2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income (2020) \$83,911 \$120,115 \$122,879 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,879 Projected Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$66,63 \$.5,9%<	Census Households (2020)	7,786		32,608		42,639
Historical Annual Change (2010-2023) 104 0.1% 210 9 Average Household Income Estimated Average Household Income (2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2020) \$57,973 \$85,160 \$93,253 Census Average Household Income (2020) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$179,636 Projected Annual Change (2000-2023) \$79,536 7.2% \$107,572 6.5% \$110,073 Median Household Income (2020) \$83,911 \$120,115 \$122,874 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,874 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,555 Census Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2002-2023) \$48,139 5.9% \$66,963 5.5% \$65,526 Projected Annual Change (2023-2028) <td>Census Households (2010)</td> <td>7,684</td> <td></td> <td>32,708</td> <td></td> <td>42,817</td>	Census Households (2010)	7,684		32,708		42,817
Average Household Income \$127,768 \$179,532 \$188,67 Estimated Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2010) \$57,973 \$85,160 \$93,253 Census Average Household Income (2000) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2000-2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income (2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income (2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,555 Census Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2000-2023) \$48,139 \$,9% \$66,963 \$,5% \$65,526 Projected Annual Change (2023-2	Projected Annual Growth (2023-2028)	43	0.1%	187	0.1%	199
Estimated Average Household Income (2023) \$127,768 \$179,532 \$188,67 Projected Average Household Income (2028) \$135,974 \$195,278 \$206,633 Census Average Household Income (2010) \$57,973 \$85,160 \$93,253 Census Average Household Income (2000) \$48,232 \$71,960 \$78,590 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2000-2023) \$79,553 7.2% \$107,572 6.5% \$110,075 Median Household Income (2023) \$83,911 \$122,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,557 Census Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2000-2023) \$48,139 \$5,9% \$66,963 \$5,578 Projected Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2000-2023) \$48,139 \$5,9% \$66,963 \$5,5% \$65,528 Projected Annual Change (2000-2023) \$48,139	Historical Annual Change (2010-2023)	104	0.1%	210	-	96
Projected Average Household Income (2028) \$135,974 \$195,278 \$206,631 Census Average Household Income (2010) \$57,973 \$85,160 \$93,251 Census Average Household Income (2000) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2002-2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2002-2023) \$48,139 \$.9% \$66,963 \$.5% Census Median Household Income (2020) \$355,772 \$53,152 \$57,347 Projected Annual Change (2002-2023) \$48,139 \$.9% \$66,963 \$.5% \$65,526 Per Capita Income (2000) \$52,346 \$71,447 \$76,283 \$.5% \$65,526 Per Capita Income (2023) \$56,	Average Household Income					
Census Average Household Income (2010) \$57,973 \$85,160 \$93,251 Census Average Household Income (2000) \$48,232 \$71,960 \$78,590 Projected Annual Change (2023-2028) \$82,06 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2000-2023) \$79,536 7.2% \$107,757 6.5% \$110,075 Median Household Income 2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2010) \$46,006 \$63,126 \$64,994 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$66,263 -1.5% \$2,187 0.4% \$36,673 Projected Annual Change (2002-2023) \$48,139 5.9% \$66,963 5.5% \$65,528 Projected Annual Change (2023-2028) -\$62,623 -1.5% \$2,187 0.4% \$36,673 <t< td=""><td>Estimated Average Household Income (2023)</td><td>\$127,768</td><td></td><td>\$179,532</td><td></td><td>\$188,67</td></t<>	Estimated Average Household Income (2023)	\$127,768		\$179,532		\$188,67
Census Average Household Income (2000) \$48,232 \$71,960 \$78,596 Projected Annual Change (2023-2028) \$8,206 1.3% \$15,746 1.8% \$17,960 Historical Annual Change (2000-2023) \$79,536 7.2% \$107,572 6.5% \$110,075 Median Household Income Estimated Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2020) \$35,772 \$53,152 \$57,347 Projected Annual Change (2002-2028) -\$6,623 -1.5% \$2,187 0.4% \$36,772 Projected Annual Change (2023-2028) -\$6,623 -1.5% \$2,187 0.4% \$36,772 Projected Annual Change (2000-2023) \$48,139 5.9% \$66,963 5.5% \$65,526 Per Capita Income 2023-2028) \$52,346 \$71,447 \$76,283 Projected Annual Change (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,552 \$78,405 \$84,263	Projected Average Household Income (2028)	\$135,974		\$195,278		\$206,631
Projected Annual Change (2023-2028) \$8.206 1.3% \$15.746 1.8% \$17.960 Historical Annual Change (2000-2023) \$79,536 7.2% \$107,572 6.5% \$110.075 Median Household Income Estimated Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,557 Census Median Household Income (2010) \$46,000 \$63,126 \$64,990 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$6,263 -1,5% \$2,187 0.4% \$36,673 Historical Annual Change (2000-2023) \$48,139 5,9% \$66,963 5,5% \$65,526 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,288 Projected Per Capita Income (2023) \$56,552 \$78,405 \$84,267 \$33,439 \$33,349 \$33,389 Census Per Capita Income (2028) \$56,552 \$78,405 \$84,267 \$33,439 \$33,349 \$33,389	Census Average Household Income (2010)	\$57,973		\$85,160		\$93,25
Historical Annual Change (2000-2023) \$79,536 7,2% \$107,572 6,5% \$110,757 Median Household Income Estimated Median Household Income (2023) \$83,911 \$120,115 \$122,875 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,557 Census Median Household Income (2020) \$46,006 \$63,126 \$64,996 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$66,263 -1,5% \$2,187 0,4% \$36,677 Historical Annual Change (2000-2023) \$48,139 5,9% \$66,963 5,5% \$65,526 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,552 \$78,405 \$84,263 Census Per Capita Income (2010) \$23,006 \$33,439 \$33,384 Census Per Capita Income (2000) <td>Census Average Household Income (2000)</td> <td>\$48,232</td> <td></td> <td>\$71,960</td> <td></td> <td>\$78,596</td>	Census Average Household Income (2000)	\$48,232		\$71,960		\$78,596
Median Household Income \$120,115 \$122,871 Estimated Median Household Income (2023) \$83,911 \$120,115 \$122,871 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2010) \$46,006 \$63,126 \$64,994 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$62,63 -1,5% \$2,187 0,4% \$36,677 Historical Annual Change (2000-2023) \$48,139 5,9% \$66,963 5,5% \$65,528 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,28 Projected Per Capita Income (2028) \$56,552 \$78,405 \$84,267 Census Per Capita Income (2028) \$56,252 \$78,405 \$84,267 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Projected Annual Change (2023-2028)	\$8,206	1.3%	\$15,746	1.8%	\$17,960
Estimated Median Household Income (2023) \$83,911 \$120,115 \$122,871 Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2020) \$46,000 \$63,126 \$64,990 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$6,263 -1.5% \$2,187 0.4% \$36,772 Historical Annual Change (2000-2023) \$48,139 5.9% \$66,963 5.5% \$65,526 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,252 \$78,405 \$84,262 Census Per Capita Income (2020) \$23,006 \$33,439 \$37,384 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,384 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Historical Annual Change (2000-2023)	\$79,536	7.2%	\$107,572	6.5%	\$110,075
Projected Median Household Income (2028) \$77,647 \$122,301 \$126,552 Census Median Household Income (2010) \$46,006 \$63,126 \$64,990 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$6,263 -1.5% \$2,187 0.4% \$36,772 Historical Annual Change (2000-2023) \$48,139 5.9% \$66,963 5.5% \$65,528 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,522 \$78,405 \$84,267 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,386 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,386 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Median Household Income					
Census Median Household Income (2010) \$46,006 \$63,126 \$64,990 Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$6,263 -1.5% \$2,187 0.4% \$36,77 Historical Annual Change (2000-2023) \$48,139 5.9% \$66,963 5.5% \$65,526 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,525 \$78,405 \$84,267 Census Per Capita Income (2020) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,525 \$78,405 \$84,267 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,386 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Estimated Median Household Income (2023)	\$83,911		\$120,115		\$122,875
Census Median Household Income (2000) \$35,772 \$53,152 \$57,347 Projected Annual Change (2023-2028) -\$6,263 -1.5% \$2,187 0.4% \$36,677 Historical Annual Change (2002-2023) \$48,139 5.9% \$66,963 5.5% \$65,528 Per Capita Income \$52,346 \$71,447 \$76,288 Projected Per Capita Income (2028) \$56,252 \$78,405 \$84,267 Census Per Capita Income (2028) \$56,252 \$78,405 \$84,267 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Projected Median Household Income (2028)	\$77,647		\$122,301		\$126,552
Projected Annual Change (2023-2028) -\$6,263 -1,5% \$2,187 0,4% \$3,67 Historical Annual Change (2000-2023) \$48,139 5,9% \$66,963 5,5% \$65,528 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,252 \$78,405 \$84,263 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,000	Census Median Household Income (2010)	\$46,006		\$63,126		\$64,99
Historical Annual Change (2000-2023) \$48,139 5.9% \$66,963 5.5% \$65,528 Per Capita Income Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,552 \$78,405 \$84,263 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Census Median Household Income (2000)	\$35,772		\$53,152		\$57,347
Per Capita Income \$52,346 \$71,447 \$76,28 Estimated Per Capita Income (2023) \$56,252 \$78,405 \$84,267 Projected Per Capita Income (2010) \$23,006 \$33,439 \$37,381 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Projected Annual Change (2023-2028)	-\$6,263	-1.5%	\$2,187	0.4%	\$3,67
Estimated Per Capita Income (2023) \$52,346 \$71,447 \$76,283 Projected Per Capita Income (2028) \$56,252 \$78,405 \$84,262 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,386 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Historical Annual Change (2000-2023)	\$48,139	5.9%	\$66,963	5.5%	\$65,528
Projected Per Capita Income (2028) \$56,252 \$78,405 \$84,262 Census Per Capita Income (2010) \$23,006 \$33,439 \$37,380 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Per Capita Income					
Census Per Capita Income (2010) \$23,006 \$33,439 \$37,380 Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Estimated Per Capita Income (2023)	\$52,346		\$71,447		\$76,28
Census Per Capita Income (2000) \$18,245 \$27,612 \$31,007	Projected Per Capita Income (2028)	\$56,252		\$78,405		\$84,262
	Census Per Capita Income (2010)	\$23,006		\$33,439		\$37,38
Projected Annual Change (2023-2028) \$3,906 1.5% \$6,958 1.9% \$7,98	Census Per Capita Income (2000)	\$18,245		\$27,612		\$31,007
	Projected Annual Change (2023-2028)	\$3,906	1.5%	\$6,958	1.9%	\$7,98



The information provided here has been obtained from the owner of the property or from other sources deemed reliable. We have no reason to doubt its accuracy, but we do not guarantee it.

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THE MARKET | SANTA BARBARA

THE AMERICAN RIVIERA

Symbolizing the ultimate in casual California lifestyle, Santa Barbara is undoubtedly one of America's most desirable destinations to live and travel.



Located on a pristine coastline approximately 337 miles south of San Francisco and 93 miles north of Los Angeles, Santa Barbara is nestled between the Pacific Ocean and the Santa Ynez Mountains. This stretch of coast is known as the "American Riviera" because of its mild Mediterranean climate.

With a population of approximately 92,101, Santa Barbara is both small and vibrant. Locals and visitors are drawn to the city's charming downtown and picturesque State Street with its rich Spanish architecture and historical sites, wide variety of shops and galleries, numerous Zagat-rated restaurants and thriving open-air shopping centers like the famed Paseo Nuevo Mall. Pristine, sunny beaches, an expansive harbor and countless outdoor attractions including the Santa Barbara Zoo, Santa Barbara Mission, Stearns Wharf and Santa Barbara Museum of Natural History all add to the area's appeal. And with nearly 220 vineyards within a short drive, Santa Barbara County is a renowned wine region offering an array of some of the finest labels in the world.

"Best Beach Town"

Sunset Magazine's 2015 Inaugural Travel Awards

"The 12 Best Cities for a Weekend Getaway"

U.S. News & World Report

"30 Best Small Cities in America"

Condé Nast Traveler's Readers' Choice Awards



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